## PRICE LIST

MOUBLE   CODE   SASE VENIULE PHICE   INVOIDEACK   \$289444   \$28944   \$28944   \$289444   \$289444   \$2				(PRICE LEVEL CODE 915)		
SE	MODEL			BASE VEHICLE PRICE	INVOICE	SUGGESTED RETAIL
SEL	SE	K3G	SE F	WD		\$ 29,995
Titanium   Kal   Titanium   FWD   33,334   34,895   ST   Kal   Kal   Titanium   FWD   38,616   38,550   ST   Kal   Kal   Titanium   FWD   38,211   40,545   AL MODELS   Destination and Delivery   996   995   9						- ,
Titanium	SEL					,
ST K4A   Titanium AWD   38,721   40,545	Titomicon					,
ST	Itanium					
TRIM SERIES	ST					-,
TRIM SERIES						
SEL   200A   Equipment Group 201A   S.2,850   \$3,000   \$3,000   Equipment Group Descount 201A   S.2,850   \$3,000   \$3,000   Equipment Group Descount 201A   \$2,280   2,400   \$1,000		CODE			INVOICE	SUGGESTED RETAIL
2014   Equipment Group 201A (9.70) (9.00)   Equipment Group Discount 201A (9.70) (9.00) (9.00)   Equipment Group 201A Net (9.70) (9.00) (9.00)   Equipment Group 201A   9.2,280   2.						
Equipment Group 201A Not	SEL					
Equipment Group 201A Net   2,280   2,400		201A				
Titanium						
ST   400A   Equipment Group 401A   3,944   4,150	Titanium	300A	Equi	pment Group 300A		
			Equi	pment Group 301A		
DEALER INVOICE   POWERTRAINS   DEALER INVOICE   SIDE   S	ST					
ENGINE		401A	Equi	pment Group 401A	5,306	5,585
Technology				POWERTRAINS	INVOICE	SUGGESTED RETAIL
TRANSMISSION	ENGINE	999	Te	echnology	Std	Std
Up)   44F   8-Speed SelectShiftR Automatic Transmission (w/ AWD Disconnect   Std   Std   and ATWU) (ST)						
MODEL   OPTION   CODE   TIRES   DEALER   INVOICE   W/HOLDBACK	TRANSMISSION		Ù	p)		
MODEL   CODE   TIRES   INVOICE   SUGGESTED		44F			Std	Std
Painted Pockets (reg 201A)   18 in. Bright-Machined-Aluminum Wheel in Premium Dark Stainless   Incl   Painted Pockets (Titanium - incl w/ TCM)   64U   20 in. Bright-Machined Aluminum Wheels with Premium Dark   945   995		CODE			INVOICE W/HOLDBACK	
Painted Pockets (Titanium - incl w/ TCM)			P	ainted Pockets (req 201A)		·
Stainless-Painted Pockets (Titanium - Req 300A)   ST	Titanium		P	ainted Pockets (Titanium - incl w/ TCM)		
SE, SEL,   TCM   235/60R18 All-Season Snow Chain Compatible Tires   N/C   N/C	0.7		S	tainless-Painted Pockets (Titanium - Req 300A)		
Note				D1A)		
AVAILABLE ON ALL   S1G		ICM	235/6	60H18 All-Season Snow Chain Compatible Tires	N/C	N/C
MODELS UNLESS OTHERWISE NOTED		С	ODE		INVOICE W/HOLDBACK	
PUG         White Platinum Metallic Tri-Coat Paint (SEL - req 201A; Titanium, ST)         565         595           51K         Titanium Elite Package (Titanium - req 301A)         1,135         1,195           67D         Ford Co-Pilot360 Assist PlusTM Package (SEL - req 201A, Titanium - req 300A, ST - req 400A)         755         795           66P         ST Performance Brake Package (Req. ST - 401A)         2,560         2,695           PR3         Burgundy Velvet Metallic Tinted Clearcoat (SEL - req 201A; Titanium)         375         395           Fitanium; ST)         Titanium; ST)         375         395           53G         Class II Trailer Tow Package w/ Trailer Sway Control (requires AWD, SEL 201A, Titanium)         413         435           65L         Locking Wheel Nuts         0         0           60A         Cargo Accessory Package (Custom Accessory, Pre-Installed)         276         290           16W         All-Weather Floor Mats         119         125           41H         Engine Block Heater         86         90	MODELS UNLESS		55C	Cold Weather Package (SEL - req 201A; Titanium, ST) Panoramic Vista Roof (SEL - req 201A; Titanium - req 300A;	470	495
51K         Titanium Elite Package (Titanium - req 301A)         1,135         1,195           67D         Ford Co-Pilot360 Assist PlusTM Package (SEL - req 201A, Titanium - req 300A, ST - req 400A)         755         795           66P         ST Performance Brake Package (Req. ST - 401A)         2,560         2,695           PR3         Burgundy Velvet Metallic Tinted Clearcoat (SEL - req 201A; Titanium)         375         395           PRR         Red Ruby Metallic Tinted Clearcoat (SEL - req 201A; Titanium; ST)         375         395           53G         Class II Trailer Tow Package w/ Trailer Sway Control (requires AWD, SEL 201A, Titanium)         413         435           65L         Locking Wheel Nuts         0         0           60A         Cargo Accessory Package (Custom Accessory, Pre-Installed)         276         290           16W         All-Weather Floor Mats         119         125           41H         Engine Block Heater         86         90			PUG	White Platinum Metallic Tri-Coat Paint (SEL - req 201A;	565	595
66P PR3 ST Performance Brake Package (Req. ST - 401A) 2,560 Burgundy Velvet Metallic Tinted Clearcoat (SEL - req 201A; Titanium) Red Ruby Metallic Tinted Clearcoat (SEL - req 201A; Titanium; ST) 395  53G Class II Trailer Tow Package w/ Trailer Sway Control (requires AWD, SEL 201A, Titanium) 413 (requires AWD, SEL 201A, Titanium) 56L Locking Wheel Nuts 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0				Titanium Elite Package (Titanium - req 301A) Ford Co-Pilot360 Assist PlusTM Package (SEL - req 201A,		
PRR         Red Ruby Metallic Tinted Clearcoat (SEL - req 201A; Titanium; ST)         375         395           53G         Class II Trailer Tow Package w/ Trailer Sway Control (requires AWD, SEL 201A, Titanium)         413         435           65L         Locking Wheel Nuts         0         0           60A         Cargo Accessory Package (Custom Accessory, Pre-Installed)         276         290           16W         All-Weather Floor Mats         119         125           41H         Engine Block Heater         86         90				ST Performance Brake Package (Req. ST - 401A) Burgundy Velvet Metallic Tinted Clearcoat (SEL - req 201A;		
65L         (requires AWD, SEL 201A, Titanium)         0         0           60A         Cargo Accessory Package (Custom Accessory, Pre-Installed)         276         290           16W         All-Weather Floor Mats         119         125           41H         Engine Block Heater         86         90				Red Ruby Metallic Tinted Clearcoat (SEL - req 201A; Titanium; ST)	375	395
60A 16W All-Weather Floor Mats 119 225 290 119 Engine Block Heater 86 90			53G		413	435
16W         All-Weather Floor Mats         119         125           41H         Engine Block Heater         86         90						
41H Engine Block Heater 86 90				Locking Wheel Nuts		
		(	60A	Locking Wheel Nuts Cargo Accessory Package (Custom Accessory, Pre-Installed)	276	290
67P Dual-Headrest DVD (Custom Accessory, Pre-Installed) 1,895 1,995		1	60A 16W	Locking Wheel Nuts Cargo Accessory Package (Custom Accessory, Pre-Installed) All-Weather Floor Mats	276 119	290 125

## PRICE LIST

(PRICE LEVEL CODE 915)

	OPTION CODE	FLEET OPTIONS	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
AVAILABLE ON ALL	943	Daytime Running Lamps (Fleet Only)	\$ 42	\$ 45
MODELS UNLESS	51F	SE Fleet Driver's Package (Fleet Only)	565	595
OTHERWISE NOTED				