Part II
Cost Proposal

I. Title Page
II. Cost Proposal

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Section I

Title Page

REQUIREMENT:

11.4.2.1 The title page must include the following:

Part II – Cost Proposal	
RFP Title:	Child Support Enforcement System Replacement (DD&I)
RFP:	3462
Vendor Name:	***Protech Solutions, Inc. (Protech)***
Address:	***301 W. Capitol Ave., Suite 330*** ***Little Rock, AR 72201***
Opening Date:	September 21, 2017
Opening Time:	2:00 PM

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Section II

Cost Proposal

REQUIREMENT:

11.4.2.2 Vendor's cost proposal response shall be included in this section.

The cost proposal is presented using the Attachment I – Project Costs provided below.

REQUIREMENT:

(The following requirement is provided in the Attachment I Project Costs file provided by the State in the Cost Proposal Instructions worksheet).

3. Tab III - Cost Proposal Certification of Compliance with Terms and Conditions of RFP

B. Proposers must include Attachment B-2, Cost Proposal Certification of Compliance with Terms and Conditions of RFP for Section 6, Project Costs within this section.

The Cost Proposal Certification of Compliance with Terms and Conditions of the RFP is included below. Since the most recent version of the RFP (3462) does not include the template for an Attachment B-2, the Attachment K from the previous version of the RFP (2107) has been modified to serve this purpose.

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Attachment B2 - Cost Proposal Certification of Compliance with Terms and Conditions of the RFP

ATTACHMENT B2 – COST PROPOSAL CERTIFICATION OF COMPLIANCE WITH TERMS AND CONDITIONS OF RFP

I have read, understand and agree to comply with ***all*** the terms and conditions specified in this Request for Proposal.

YES X I agree to comply with the terms and conditions specified in this RFP.

NO _____ I do not agree to comply with the terms and conditions specified in this RFP.

If the exception and/or assumption require a change in the terms in any section of the RFP, the contract, or any incorporated documents, vendors ***must*** provide the specific language that is being proposed in the tables below. If vendors do not specify in detail any exceptions and/or assumptions at time of proposal submission, the State will not consider any additional exceptions and/or assumptions during negotiations.
Note: Only cost exceptions and/or assumptions should be identified on this attachment. Do not restate the technical exceptions and/or assumptions on this attachment.

Protech Solutions, Inc
Company Name

CEO
Signature

Satish Garimalla, CEO
Print Name

09/20/2017
Date

Vendors MUST use the following format. Attach additional sheets if necessary.

EXCEPTION SUMMARY FORM

EXCEPTION #	RFP SECTION NUMBER	RFP PAGE NUMBER	EXCEPTION (Complete detail regarding exceptions must be identified)
			-NONE-

ASSUMPTION SUMMARY FORM

ASSUMPTION #	RFP SECTION NUMBER	RFP PAGE NUMBER	ASSUMPTION (Complete detail regarding assumptions must be identified)
			-NONE-

This document must be submitted in Tab III of vendor's cost proposal.
This form MUST NOT be included in the technical proposal.

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COST PROPOSAL INSTRUCTIONS

Contents of the cost proposal must be as follows:

1. Tab I - Title Page

The title page must include the following:

A.	Cost Proposal for:		***Child Support Enforcement System Replacement (DD&I)***
B.	RFP:		***3462***
C.	Proposer Information:	Name:	***Protech Solutions, Inc***
		Address:	***303 West Capitol, Suite 330, Little Rock, Arkansas 72201***
D.	Proposal opening date:		***September 21, 2017***
E.	Proposal opening time:		***2:00 PM***

2. Tab II - Cost Proposal

A. Cost proposal must be in the format identified in ***Section 6, Project Costs*** .

C. Proposers must provide a CD of their cost proposal within the master cost proposal.

3. Tab III - Cost Proposal Certification of Compliance with Terms and Conditions of RFP

B. Proposers must include Attachment B-2, Cost Proposal Certification of Compliance with Terms and Conditions of RFP for ***Section 6, Project Costs*** within this section.

6.1 COST SCHEDULES

The cost for each deliverable must be complete and include all expenses, including travel, per diem and out-of-pocket expenses as well as administrative and/or overhead expenses. Detailed backup must be provided for all cost schedules completed.

6.1.1 Detailed Deliverable Cost Schedule

The schedules have been set-up so that the sub-total from each deliverable cost schedule will automatically be transferred to the summary table in ***Section 6.1.7, Summary Schedule of Project Costs.***

However, it is ultimately the proposer's responsibility to make sure that all totals are correctly transferred to the summary table in ***Section 6.1.7, Summary Schedule of Project Costs*** prior to submitting their cost proposal.

Deliverable Number		Description of Deliverable	Activity Number	Cost
4.3	**Project Initiation and Management**			
	4.3.3.1	Project Initiation and Management	4.3.2.1	$1,484,597.00
		Subtotal for 4.3 - Project Initiation and Management		***$1,484,597.00***
4.4	**Establishment, Maintenance, and Management of the Project Site**			
	4.4.3.1	Project Site Establishment, Maintenance and Management	4.4.2.1 through 4.4.2.2	$2,508,204.00
		Subtotal for 4.4 - Establishment, Maintenance, and Management of the Project Site		***$2,508,204.00***
4.5	**Project Schedule**			
	4.5.3.1	Project Schedule	4.5.2.1 through 4.5.2.5	$424,171.00
		Subtotal for 4.5 - Project Schedule		***$424,171.00***

Deliverable Number		Description of Deliverable	Activity Number	Cost
4.6	**Project Status Reports and Meetings**			
	4.6.3.1	Weekly Meetings and Minutes	4.6.2.1	$254,503.00
	4.6.3.2	Weekly Reports	4.6.2.2	$84,834.00
	4.6.3.3	Monthly Reports	4.6.2.3	$84,834.00
		Subtotal for 4.6 - Project Status Reports and Meetings		***$424,171.00***
4.7	**Technical Approach Plan**			
	4.7.3.1	Technical Approach Plan	4.7.2.1	$377,263.00
	4.7.3.2	Successful Execution of the Technical Approach Plan	4.7.2.2	$251,508.00
		Subtotal for 4.7 - Technical Approach Plan		***$628,771.00***
4.8	**Business Continuity and Disaster Recovery Plan**			
	4.8.3.1	Business Continuity and Disaster Recovery Plan	4.8.2.1	$408,701.00
	4.8.3.2	Successful Execution of the Business Continuity and Disaster Recovery Plan	4.8.2.2	$272,467.00
		Subtotal for 4.8 - Business Continuity and Disaster Recovery Plan		***$681,168.00***
4.9	**System Capacity Plan**			
	4.9.3.1	System Capacity Plan	4.9.2.1	$251,509.00
	4.9.3.2	Successful Execution of the System Capacity Plan	4.9.2.2	$167,672.00
		Subtotal for 4.9 - System Capacity Plan		***$419,181.00***
4.10	**Development Hardware and Software Purchase Plan**			
	4.10.3.1	Development Hardware and Software Purchase Plan	4.10.2.1	$188,632.00
	4.10.3.2	Successful Execution of the Development Hardware and Software Purchase Plan	4.10.2.2	$125,754.00
		Subtotal for 4.10 - Development Hardware and Software Purchase Plan		***$314,386.00***

Deliverable Number		Description of Deliverable	Activity Number	Cost
4.11	**Production Hardware and Software Configuration Plan**			
	4.11.3.1	Production Hardware and Software Configuration Plan	4.11.2.1	$220,070.00
	4.11.3.2	Successful Execution of the Production Hardware and Software Configuration Plan	4.11.2.2	$146,713.00
		Subtotal for 4.11 - Production Hardware and Software Configuration Plan		***$366,783.00***
4.12	**Database Development Plan**			
	4.12.3.1	Database Development Plan	4.12.2.1	$509,005.00
	4.12.3.2	Successful Execution of the Database Development Plan	4.12.2.2	$339,336.00
		Subtotal for 4.12 - Database Development Plan		***$848,341.00***
4.13	**Application Development Plan**			
	4.13.3.1	Application Development Plan	4.13.2.1	$636,256.00
	4.13.3.2	Successful Execution of the Application Development Plan	4.13.2.2	$424,170.00
		Subtotal for 4.13 - Application Development Plan		***$1,060,426.00***
4.14	**Ease of Use Management Plan**			
	4.14.3.1	Ease of Use Management Plan	4.14.2.1	$190,877.00
	4.14.3.2	Successful Execution of the Ease of Use Plan	4.14.2.2	$127,251.00
		Subtotal for 4.14 - Ease of Use Management Plan		***$318,128.00***
4.15	**Database Configuration Management Plan**			
	4.15.3.1	Database Configuration Management Plan	4.15.2.1	$188,632.00
	4.15.3.2	Successful Execution of the Database Configuration Management Plan	4.15.2.2	$125,754.00
		Subtotal for 4.15 - Database Configuration Management Plan		***$314,386.00***
4.16	**Data Governance Plan**			
	4.16.3.1	Data Governance Plan	4.16.2.1	$220,070.00
	4.16.3.2	Successful Execution of the Data Governance Plan	4.16.2.2	$146,713.00
		Subtotal for 4.16 - Data Governance Plan		***$366,783.00***

Deliverable Number		Description of Deliverable	Activity Number	Cost
4.17	**Release Management Plan**			
	4.17.3.1	Release Management Plan	4.17.2.1	$254,503.00
	4.17.3.2	Successful Execution of the Release Management Plan	4.17.2.2	$169,668.00
		Subtotal for 4.17 - Release Management Plan		***$424,171.00***
4.18	**Data Conversion Management Plan**			
	4.18.3.1	Data Conversion Management Plan	4.18.2.1	$458,104.00
	4.18.3.2	Successful Execution of the Data Conversion Management Plan	4.18.2.2	$305,403.00
		Subtotal for 4.18 - Data Conversion Management Plan		***$763,507.00***
4.19	**Testing Management Plan**			
	4.19.3.1	Testing Management Plan	4.19.2.1	$343,579.00
	4.19.3.2	Successful Execution of the Test Management Plan	4.19.2.2	$229,052.00
		Subtotal for 4.19 - Testing Management Plan		***$572,631.00***
4.20	**Training Management Plan**			
	4.20.3.1	Training Management Plan	4.20.2.1	$145,964.00
	4.20.3.2	Successful Execution of the Training Management Plan	4.20.2.2	$97,310.00
		Subtotal for 4.20 - Training Management Plan		***$243,274.00***
4.21	**Web-Based Training Development Plan**			
	4.21.3.1	Web-Based Training Development Plan	4.21.2.1	$145,964.00
	4.21.3.2	Successful Execution of the Web-Based Training Management Plan	4.21.2.2	$97,310.00
		Subtotal for 4.21 - Web-Based Training Development Plan		***$243,274.00***
4.22	**Security Management Plan**			
	4.22.3.1	Security Management Plan	4.22.2.1	$251,509.00
	4.22.3.2	Successful Execution of the Security Management Plan	4.22.2.2	$167,672.00
		Subtotal for 4.22 - Security Management Plan		***$419,181.00***

Deliverable Number		Description of Deliverable	Activity Number	Cost
4.23	**Operations Support Plan**			
	4.23.3.1	Operations Support Plan	4.23.2.1	$127,251.00
	4.23.3.2	Successful Execution of the Operations Support Plan	4.23.2.2	$84,834.00
		Subtotal for 4.23 - Operations Support Plan		***$212,085.00***
4.24	**Maintenance Transition Plan**			
	4.24.3.1	Maintenance Transition Plan	4.24.2.1	$254,503.00
	4.24.3.2	Successful Execution of the Maintenance Transition Plan	4.24.2.2	$169,668.00
		Subtotal for 4.24 - Maintenance Transition Plan		***$424,171.00***
4.25	**Warranty Support Plan**			
	4.25.3.1	Warranty Support Plan	4.25.2.1	$254,503.00
	4.25.3.2	Successful Execution of the Warranty Support Plan	4.25.2.2	$169,668.00
		Subtotal for 4.25 - Warranty Support Plan		***$424,171.00***
4.26	**Development and Operations Hardware and Software**			
	4.26.3.1	Purchased and Installed Development Hardware and Software; Purchased Operations Hardware and Software.	4.26.2.1	$530,214.00
		Subtotal for 4.26 - Development and Operations Hardware and Software		***$530,214.00***
4.27	**System Requirements and Design**			
	4.27.3.1	Functional and Technical Requirements	4.27.2.1	$1,333,892.00
	4.27.3.2	Conduct JAD Sessions	4.27.2.2	$1,333,892.00
	4.27.3.3	Requirements Traceability Matrix	4.27.2.3	$444,630.00
	4.27.3.4	Functional Design	4.27.2.4	$444,630.00
	4.27.3.5	Technical Design	4.27.2.5	$444,630.00
	4.27.3.6	Detailed Requirements	4.27.2.6	$444,630.00
		Subtotal for 4.27 - System Requirements and Design		***$4,446,304.00***

Deliverable Number		Description of Deliverable	Activity Number	Cost
4.28	**Development, Modification and Conversion of System Software Code**			
	4.28.3.1	Development Modification and Conversion of System Software	4.28.2.1, 4.28.2.2, 4.28.2.3	$1,195,635.00
	4.28.3.2	Module Inventory	4.28.2.4	$1,195,635.00
	4.28.3.3	Environments	4.28.2.5	$1,195,634.00
	4.28.3.4	Unit Test Results	4.28.2.6	$1,195,634.00
		Subtotal for 4.28 - Development, Modification and Conversion of System Software Code		***$4,782,538.00***
4.29	**Legacy Data Conversion**			
	4.29.3.1	Data Conversion	4.29.2.1 through 4.29.2.8	$1,679,715.00
	4.29.3.2	Conversion and Testing Plan	4.29.2.9	$559,905.00
	4.29.3.3	Conversion and Testing Report	4.29.2.10	$559,905.00
		Subtotal for 4.29 - Legacy Data Conversion		***$2,799,525.00***
4.30	**Testing and Accepting New System**			
	4.30.3.1	Integration, System, and Performance Testing	4.30.2.1	$668,068.00
	4.30.3.2	Acceptance Testing	4.30.2.2	$668,068.00
	4.30.3.3	Test Plans	4.30.2.3	$222,690.00
	4.30.3.4	Acceptance Test Reports	4.30.2.4	$222,690.00
	4.30.3.5	User Acceptance Test Training Materials	4.30.2.5	$222,689.00
	4.30.3.5	User Acceptance Test Plan Template	4.30.2.6	$222,689.00
		Subtotal for 4.30 - Testing and Accepting New System		***$2,226,894.00***
4.31	**Training**			
	4.31.3.1	Training Development and Management	4.31.2.1	$1,021,751.00
	4.31.3.2	Training Materials	4.31.2.2	$1,021,751.00
	4.31.3.3	Training Manual	4.31.2.3	$340,584.00
	4.31.3.4	Conduct Training	4.31.2.4	$340,584.00
	4.31.3.5	Web-Based Training Center	4.31.2.5	$340,584.00
	4.31.3.6	System Training Reports	4.31.2.6	$340,584.00
		Subtotal for 4.31 - Training		***$3,405,838.00***

Deliverable Number		Description of Deliverable	Activity Number	Cost
4.32	**System Implementation**			
	4.32.3.1	System Implementation and Support	4.32.2.1, 4.32.2.2, 4.32.2.3	$480,623.00
	4.32.3.2	Implementation and Initialization Plan and Report	4.32.2.4	$480,623.00
	4.32.3.3	Implementation Rollout Reports	4.32.2.5	$480,623.00
	4.32.3.4	Fully Implemented, Functional and Operational Statewide System	4.32.2.6	$480,622.00
		Subtotal for 4.32 - System Implementation		***$1,922,491.00***
4.33	**Warranty Period (Initial Maintenance and Operation)**			
	4.33.3.1	Initial Maintenance and System Operation	4.33.2.1	$572,630.00
	4.33.3.2	Periodic Help Desk Reports	4.33.2.2	$572,630.00
	4.33.3.3	Periodic Warranty Support Reports	4.33.2.3	$190,877.00
	4.33.3.4	Periodic Operations Reports	4.33.2.4	$190,877.00
	4.33.3.5	Maintenance Transition Report	4.33.2.5	$190,877.00
	4.33.3.6	Warranty Completion Report	4.33.2.6	$190,876.00
		Subtotal for 4.33 - Warranty Period (Initial Maintenance and Operation)		***$1,908,767.00***
4.34	**System Certification**			
	4.34.3.1	Federal Certification Support	4.34.2.1 through 4.34.2.5	$339,337.00
	4.34.3.2	Federal Certification Compliance Narrative	4.34.2.6	$339,336.00
	4.34.3.3	PRWORA Test Documentation	4.34.2.7	$339,336.00
	4.34.3.4	Federal Certification Compliance Demonstration	4.34.2.8	$339,336.00
	4.34.3.5	Federal Certification Compliance	4.34.2.9	$339,336.00
		Subtotal for 4.34 - System Certification		***$1,696,681.00***

Deliverable Number		Description of Deliverable	Activity Number	Cost
4.35	**Transition Maintenance and Operation of System to the State**			
	4.35.3.1	Knowledge Transfer Plan and Procedures	4.35.2.1	$371,025.00
	4.35.3.2	Successful Execution of the Knowledge Transfer Plan and Procedures	4.35.2.2	$185,512.00
	4.35.3.3	Maintenance Training Plan	4.35.2.3	$185,512.00
	4.35.3.4	Successful Execution of the Maintenance Training Plan	4.35.2.4	$185,512.00
	4.35.3.5	Operations Plan	4.35.2.5	$185,512.00
	4.35.3.6	Successful Execution of the Operations Plan	4.35.2.6	$185,512.00
	4.35.3.7	Operations Transition Plan	4.35.2.7	$92,756.00
	4.35.3.8	Successful Execution of the Operations Transition Plan	4.35.2.8	$92,756.00
	4.35.3.9	Technical Support Procedures	4.35.2.9	$92,756.00
	4.35.3.10	Customer Support Procedures	4.35.2.10	$92,756.00
	4.35.3.11	Help Desk Management Plan	4.35.2.11	$92,756.00
	4.35.3.12	Successful Execution of the Helpdesk Management Plan	4.35.2.12	$92,756.00
		Subtotal for 4.35 - Transition Maintenance and Operation of System to the State		***$1,855,121.00***
4.36	**Project Closeout**			
	4.36.3.1	Project Completion Report	4.36.2	$212,085.00
		Subtotal for 4.36 - Project Closeout		***$212,085.00***
		Total Section 6.1.1 Detailed Deliverable Cost Schedules		***$39,672,419.00***

6.1.2 Development and Data Conversion Environments

Proposers must identify costs for any hardware and/or software proposed for the Development and Data Conversion Environments, as follows:

6.1.2.1 The schedule has been set up so that the sub-total from this cost schedule will automatically be transferred to the summary table in ***Section 7.1.7, Summary Schedule of Project Costs.***

However, it is ultimately the proposer's responsibility to make sure that all totals are correctly transferred to the summary table in ***Section 7.1.7, Summary Schedule of Project Costs*** prior to submitting their cost proposal.

6.1.2.2 Proposers must provide a detailed description and cost for each proposed item.

6.1.2.3 The State reserves the right not to accept the proposed hardware and/or software.

6.1.2.4 Costs for specific licenses must be provided.

6.1.2.5 The State reserves the right not to purchase the proposed hardware and/or software from the successful proposer.

Item #	Description of Proposed Hardware and/or Software for the Development and Data Conversion Environments	Cost
1	IBM Decision Center	$95,390.40
2	IBM Process Center	$84,627.20
3	IBM Application Performance Management Managed Virtual Server License + SW Subscription & Support 12 Months Reseller authorization required	$1,711.52
4	DB2 FOR AIX (IBM DB2 Enterprise Server Edition PVU)	$55,922.40
5	IBM Application Diagnostics Managed Virtual Server License + SW Subscription & Support 12 Months Reseller authorization required	$1,216.73
6	IBM Blueworks Live Contributor Authorized User per Annum SAAS Year 1	$7,000.00
7	IBM Blueworks Live Contributor Authorized User per Annum SAAS Year 2	$7,000.00
8	IBM Blueworks Live Contributor Authorized User per Annum SAAS Year 3	$7,000.00
9	IBM Blueworks Live Editor Authorized User per Annum	$17,934.00
10	IBM Blueworks Live Service Level Agreement	$0.00
11	IBM Blueworks Live Viewer 500 Authorized Users per Annum	$77,868.00
12	IBM Monitoring Managed Virtual Server License + SW Subscription & Support 12 Months	$1,388.52
13	IBM Rational DOORS Next Generation Analyst Authorized User Single Install license + SW Subscription & Support 12 Months	$31,418.10
14	IBM Rational DOORS Next Generation Analyst Floating User Single Install license + SW Subscription & Support 12 Months	$35,690.72
15	Process Designer	$18,751.36
16	Rational Application Developer (RAD)	$43,260.58
17	Rational Business Developer	$66,822.00
18	WebSphere Application Server(WAS) on AIX /Windows	$1,668.10
19	Websphere MQ	$2,484.30
	Software Subtotal	$557,153.93
20	Hardware for Development & Data Conversion	$327,094.80
	SUB-TOTAL FOR 6.1.2	$884,248.73

6.1.3 Integration, System Test and UAT Environments

Proposers must identify costs for any hardware and/or software proposed for the Integration, System Test and UAT Environments, as follows:

6.1.3.1 The schedule has been set up so that the sub-total from this cost schedule will automatically be transferred to the summary table in ***Section 7.1.7, Summary Schedule of Project Costs.***

However, it is ultimately the proposer's responsibility to make sure that all totals are correctly transferred to the summary table in ***Section 7.1.7, Summary Schedule of Project Costs*** prior to submitting their cost proposal.

6.1.3.2 Proposers must provide a detailed description and cost for each proposed item.

6.1.3.3 The State reserves the right not to accept the proposed hardware and/or software.

6.1.3.4 Costs for specific licenses must be provided.

6.1.3.5 The State reserves the right not to purchase the proposed hardware and/or software from the successful proposer.

Item #	Description of Proposed Hardware and/or Software for the Integration, System Test and UAT Environments	Cost
1	IBM Decision Server Standard for Non Production Environments	$38,122.00
2	IBM Process Server Standard for Non Production Environments	$57,755.60
3	IBM Application Performance Management Managed Virtual Server License + SW Subscription & Support 12 Months. Reseller authorization required	$3,423.04
4	DB2 FOR AIX (IBM DB2 Enterprise Server Edition PVU)	$55,922.40
5	IBM Application Diagnostics Managed Virtual Server License + SW Subscription & Support 12 Months Reseller authorization required	$2,433.46
6	IBM Monitoring Managed Virtual Server License + SW Subscription & Support 12 Months	$4,959.00
7	IBM Rational Functional Tester	$23,016.18
8	IBM Rational Performance Tester	$8,565.74
9	MQ	$2,484.30
10	WebSphere Application Server(WAS) on AIX /Windows	$6,672.40
	Software Subtotal	$203,354.12
11	Hardware for Integration, System Test and UAT Environment	$327,094.80
	SUB-TOTAL FOR 6.1.3	$530,448.92

6.1.4 Training Environment

Proposers must identify costs for any hardware and/or software proposed for the Training Environment, as follows:

6.1.4.1 The schedule has been set up so that the sub-total from this cost schedule will automatically be transferred to the summary table in ***Section 7.1.7, Summary Schedule of Project Costs.***

However, it is ultimately the proposer's responsibility to make sure that all totals are correctly transferred to the summary table in ***Section 7.1.7, Summary Schedule of Project Costs*** prior to submitting their cost proposal.

6.1.4.2 Proposers must provide a detailed description and cost for each proposed item.

6.1.4.3 The State reserves the right not to accept the proposed hardware and/or software.

6.1.4.4 Costs for specific licenses must be provided.

6.1.4.5 The State reserves the right not to purchase the proposed hardware and/or software from the successful proposer.

Item #	Description of Proposed Hardware and/or Software for the Training Environment	Cost
1	IBM Decision Server Standard for Non Production Environments	$38,122.00
2	IBM Process Server Standard for Non Production Environments	$28,877.80
3	DB2 FOR AIX (IBM DB2 Enterprise Server Edition PVU)	$34,021.40
4	MQ	$2,484.30
5	WebSphere Application Server(WAS) on AIX /Windows	$1,668.10
	Software Subtotal	$105,173.60
6	Hardware for Training Environment	$86,036.40
	SUB-TOTAL FOR 6.1.4	$191,210.00

6.1.5 Production Environment

Proposers must identify costs for any hardware and/or software proposed for the Production Environment, as follows:

6.1.5.1 The schedule has been set up so that the sub-total from this cost schedule will automatically be transferred to the summary table in ***Section 7.1.7, Summary Schedule of Project Costs.***

However, it is ultimately the proposer's responsibility to make sure that all totals are correctly transferred to the summary table in ***Section 7.1.7, Summary Schedule of Project Costs*** prior to submitting their cost proposal.

6.1.5.2 Proposers must provide a detailed description and cost for each proposed item.

6.1.5.3 The State reserves the right not to accept the proposed hardware and/or software.

6.1.5.4 Costs for specific licenses must be provided.

6.1.5.5 The State reserves the right not to purchase the proposed hardware and/or software from the successful proposer.

Item #	Description of Proposed Hardware and/or Software for the Production Environment	Cost
1	IBM Decision Center	$95,390.40
2	IBM Decision Server Standard	$74,405.80
3	IBM Process Center	$84,627.20
4	IBM Process Server Standard	$231,660.80
5	100 IBM Spectrum Protect Suite Terabyte (1-100) License + SW Subscription & Support 12 Months	$2,349.69
6	150 IBM Spectrum Protect Suite Terabyte (101-250) License + SW Subscription & Support 12 Months	$2,114.65
7	IBM Application Performance Management Managed Virtual Server License + SW Subscription & Support 12 Months Reseller authorization required	$6,846.08
8	Data Cap	$123,710.61
9	Data Cap Enterprise Edition	$30,468.76
10	DB2 FOR AIX (IBM DB2 Enterprise Server Edition PVU)	$302,913.00
11	IBM Application Diagnostics Managed Virtual Server License + SW Subscription & Support 12 Months Reseller authorization required	$4,866.92
12	IBM Filenet P8	$112,007.01
13	IBM Monitoring Managed Virtual Server License + SW Subscription & Support 12 Months	$4,760.64
14	IBM Spectrum Storage Suite per Terabyte License	$183,260.00
15	MQ	$4,968.60
16	WebSphere Application Server(WAS) on AIX /Windows	$13,344.80
	Software Subtotal	$1,277,694.96
17	Storage Hardware for Production Environment	$662,742.00
18	Hardware forPproduction Environment	$327,094.60
	SUB-TOTAL FOR 6.1.5	$2,267,531.56

6.1.6 Other Associated Costs

Proposers must identify any other costs not covered on the Detailed Deliverable Cost Schedules and/or the specific cost schedules for any hardware and/or software proposes, as follows:

6.1.6.1 The schedule has been set up so that the sub-total from this cost schedule will automatically be transferred to the summary table in ***Section 7.1.7, Summary Schedule of Project Costs.***

However, it is ultimately the proposer's responsibility to make sure that all totals are correctly transferred to the summary table in ***Section 7.1.7, Summary Schedule of Project Costs*** prior to submitting their cost proposal.

6.1.6.2 Proposers must provide detailed information for each item identified.

Item #	Description of Other Associated Costs - Hot Disaster Recovery	Cost
1	IBM Decision Server Standard	$37,202.90
2	IBM Process Server Standard	$115,830.40
3	IBM Application Performance Management Managed Virtual Server License + SW Subscription & Support 12 Months Reseller authorization required	$3,423.04
4	DB2 FOR AIX (IBM DB2 Enterprise Server Edition PVU)	$302,913.00
5	IBM Application Diagnostics Managed Virtual Server License + SW Subscription & Support 12 Months Reseller authorization required	$2,433.46
6	IBM Monitoring Managed Virtual Server License + SW Subscription & Support 12 Months	$2,380.32
7	MQ	$2,484.30
8	WebSphere Application Server(WAS) on AIX /Windows	$6,672.40
	Software Subtotal	$473,339.82
9	Hardware for DR Environment	$681,560.70
10	Storage for DR Environment	$291,450.90
11	VMWare	$109,904.00
12	Wintel PowerEdge FX2	$212,155.00
13	Load Balancer	$201,200.00
	SUB-TOTAL FOR 6.1.6	$1,969,610.42

6.1.7 Summary Schedule of Project Costs

Sub-totals from each of the previous cost schedules must be transferred to the following summary schedule of project costs.

Deliverable or Cost Schedule Number	Summary of Total Project Costs	Cost
4.3	Project Initiation and Management	$1,484,597.00
4.4	Establishment, Maintenance, and Management of the Project Site	$2,508,204.00
4.5	Project Schedule	$424,171.00
4.6	Project Status Reports and Meetings	$424,171.00
4.7	Technical Approach Plan	$628,771.00
4.8	Business Continuity and Disaster Recovery Plan	$681,168.00
4.9	System Capacity Plan	$419,181.00
4.1	Development Hardware and Software Purchase Plan	$314,386.00
4.11	Production Hardware and Software Configuration Plan	$366,783.00
4.12	Database Development Plan	$848,341.00
4.13	Application Development Plan	$1,060,426.00
4.14	Ease of Use Management Plan	$318,128.00
4.15	Database Configuration Management Plan	$314,386.00
4.16	Data Governance Plan	$366,783.00
4.17	Release Management Plan	$424,171.00
4.18	Data Conversion Management Plan	$763,507.00
4.19	Testing Management Plan	$572,631.00
4.20	Training Management Plan	$243,274.00
4.21	Web-Based Training Development Plan	$243,274.00
4.22	Security Management Plan	$419,181.00
4.23	Operations Support Plan	$212,085.00
4.24	Maintenance Transition Plan	$424,171.00
4.25	Warranty Support Plan	$424,171.00
4.26	Development and Operations Hardware and Software	$530,214.00
4.27	System Requirements and Design	$4,446,304.00
4.28	Development, Modification and Conversion of System Software Code	$4,782,538.00
4.29	Legacy Data Conversion	$2,799,525.00
4.30	Testing and Accepting New System	$2,226,894.00
4.31	Training	$3,405,838.00
4.32	System Implementation	$1,922,491.00
4.33	Warranty Period (Initial Maintenance and Operation)	$1,908,767.00

Deliverable or Cost Schedule Number	Summary of Total Project Costs	Cost
4.34	System Certification	$1,696,681.00
4.35	Transition Maintenance and Operation of System to the State	$1,855,121.00
4.36	Project Closeout	$212,085.00
	Sub-Total of Project Tasks	**$39,672,419.00**
6.1.2	Development and Data Conversion Environments	$884,248.73
6.1.3	Integration, System Test and UAT Environments	$530,448.92
6.1.4	Training Environment	$191,210.00
6.1.5	Production Environment	$2,267,531.56
	Sub-Total of Proposed Hardware and/or Software	**$3,873,439.21**
6.1.6	Other Associated Costs	$1,969,610.42
	Sub-Total of Other Associated Costs	**$1,969,610.42**
	Total Project Costs	***$45,515,468.63***

6.1.8 Hourly Rate Schedule for Change Orders

6.1.8.1 Prices quoted for change orders/regulatory changes must remain in effect for six (6) months after State acceptance of the successfully implemented system.

6.1.8.2 Proposers must provide firm, fixed hourly rates for change orders/regulatory changes, including updated documentation.

6.1.8.3 Proposers must provide a firm, fixed hourly rate for each staff classification identified on the project. Proposers must not provide a single compilation rate.

Classification Title	Hourly Rate
Project Director	$170.00
Senior Architect	$170.00
Project Manager	$160.00
Quality Assurance Manager/Project Advisor	$160.00
PMO Manager -	$145.00
Certification Manager	$145.00
Functional Manager	$145.00
Development Manager	$145.00
Testing Manager	$145.00
Technical Manager	$145.00
Data Conversion Manager	$145.00
Implementation Manager	$145.00
Team Leads	$130.00
Interface Lead	$130.00
System Test Lead	$130.00
Infrastructure Lead	$130.00
Conversion Analyst	$130.00
Training Lead	$130.00
Business Analysts	$120.00
Reporting Lead	$130.00
UAT Lead	$130.00
Application Architect	$145.00
Conversion Developers	$120.00
Warranty Maintenance Manager	$145.00
BI/Data Warehouse Lead	$130.00
Pilot Manager	$145.00
UAT Lead	$130.00
Developers	$120.00

6.1.19 Annual Product Licensing and Maintenance Schedule

6.1.9.1 Proposers must provide a three (3) year fee schedule with the following information:

- Listing of each product;
- Original project proposed price;
- Annual licensing fee, if any;
- Annual maintenance fee, if any; and
- Percentages of the original amount for each fee.

A. Year 1

Item #	Product Description	Cost	Annual Licensing Fee, if applicable	Annual Maintenance Fee	Percentage of the Original Amount
1	Development and Data Conversion Environments	$884,248.73	$0.00	$0.00	0.00%
2	Integration, System Test and UAT Environments	$530,448.92	$0.00	$0.00	0.00%
3	Training Environment	$191,210.00	$0.00	$0.00	0.00%
4	Production Environment	$2,267,531.56	$0.00	$0.00	0.00%
5	Other Associated Costs	$1,969,610.42	$0.00	$0.00	0.00%
	Total	**$5,843,049.63**	**$0.00**	**$0.00**	**0.00%**
	Memo: Fee is already included in purchase cost and hence cost for 1st year is "0"				

6.1.19 Annual Product Licensing and Maintenance Schedule

B. Year 2

Item #	Product Description	Cost	Annual Licensing Fee, if applicable	Annual Maintenance Fee	Percentage of the Original Amount
1	Development and Data Conversion Environments	$884,248.73	$0.00	$53,054.92	6.00%
2	Integration, System Test and UAT Environments	$530,448.92	$0.00	$31,826.94	6.00%
3	Training Environment	$191,210.00	$0.00	$11,472.60	6.00%
4	Production Environment	$2,267,531.56	$0.00	$136,051.89	6.00%
5	Other Associated Costs	$1,969,610.42	$0.00	$118,176.63	6.00%
	Total	**$5,843,049.63**	**$0.00**	**$350,582.98**	**6.00%**

6.1.19 Annual Product Licensing and Maintenance Schedule

C. Year 3

Item #	Product Description	Cost	Annual Licensing Fee, if applicable	Annual Maintenance Fee	Percentage of the Original Amount
1	Development and Data Conversion Environments	$884,248.73	$0.00	$53,054.92	6.00%
2	Integration, System Test and UAT Environments	$530,448.92	$0.00	$31,826.94	6.00%
3	Training Environment	$191,210.00	$0.00	$11,472.60	6.00%
4	Production Environment	$2,267,531.56	$0.00	$136,051.89	6.00%
5	Other Associated Costs	$1,969,610.42	$0.00	$118,176.63	0.00%
	Total	**$5,843,049.63**	**$0.00**	**$350,582.98**	**6.00%**