Nevada Electronic Benefit Transfer (EBT) and Cash Benefit System Project

for the State of Nevada, Purchasing Division

Section I Title Page

REQUIREMENT: RFP Section 10.4.2.1

10.4.2.1 Section I – Title Page with the following information:

Part II – Cost Proposal

RFP Title:	Nevada EBT Project
RFP:	3292
Vendor Name:	Conduent State & Local Solutions, Inc.
Address:	12410 Milestone Center Drive 5th Floor Germantown, MD 20876
Opening Date:	11/21/17
Opening Time:	2:00 PM

Section II Cost Proposal [RFP 10.4.2.2]

REQUIREMENT: RFP Section 10.4.2.2
10.4.2.2 Section II – Cost Proposal
Vendor's cost proposal response shall be included in this section.

More than just meeting requirements, our Conduent Connect solutions are changing the industry with configurability and innovation, and while significant, the largest value we provide is our people and our pricing. We believe you'll find that this proposal represents the best solution, supported by the best people, at the most competitive price.

Conduent is pleased to submit our Cost Proposal to the State of Nevada, Department of Health and Human Services in response to RFP 3292 for Nevada Electronic Benefit Transfer (EBT) and Cash Benefit System Project. The prices presented herein are based upon the requirements of the RFP, and the responses to questions in Amendment 1, dated September 15, 2017 and Amendment 2, dated October 3, 2017. Based on this information, Conduent has developed a comprehensive technical solution that not only provides flexibility, but also meets and exceeds all of your objectives.

We acknowledge that proposal terms, including prices, shall remain in effect for a minimum of 180 days after the proposal due date and the proposal terms, including prices, shall remain in effect throughout the contract negotiation process.

Our pricing includes all system components, hardware, software, interfaces, and professional services including travel, per diem, out-of-pocket expenses, administrative and overhead expenses. You can confidently evaluate our cost proposal and our commitment to your programs at face value without concern.

As instructed we provide our Cost Proposal as Part II of our RFP response. We have completed the Cost Schedules in RFP Attachment I, Project Costs according to the requirements in RFP Section 6, Project Costs. The Cost Proposal requirements include:

6.1.1 Detailed Deliverable Cost Schedules
6.1.2 Development and Data Conversion Environments
6.1.3 Integration, System Test and UAT Environments
6.1.4 Training Environment
6.1.5 Production Environment
6.1.6 Other Associated Costs
6.1.7 Summary Schedule of Project Costs
6.1.8 Hourly Rate Schedule for Change Orders
6.1.9 Annual Product Licensing and Maintenance Schedule

Relevant to RFP Section 6.1.5, Production Environment, and as clarified in Question #16 of Amendment 2, we understand that the State only requests pricing for leasing POS equipment; however, if the State desires to ever purchase POS equipment we can provide a cost for both the equipment, including maintenance and supplies:

- Our SNAP POS terminal is a Verifone VX 510. We have an excess of terminals and PIN pads in inventory and are not charging Nevada any fees for these terminals.
- Our WIC POS terminal is a Verifone VX 520.

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- The SNAP/WIC wireless EBT terminal is a Verifone VX 680.
- We are not charging any fees for the Magnetic Strip Card Readers or PIN select devices.

In addition, relevant to RFP Section 6.1.9, Conduent is not charging any separate annual Product Licensing and Maintenance Schedule costs.

Our turnkey Conduent Connect solutions are built to grow with your programs and if we're fortunate enough to become a part of your team, you'll find, demonstrated daily, that we base our success on your success. Why Conduent? Because our promise is built on innovation, expertise, and the valued partnership of our people. It's how we deliver on that promise that makes us different.

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COST PROPOSAL INSTRUCTIONS

Contents of the cost proposal must be as follows:

1. Tab I - Title Page

The title page must include the following:

A.	Cost Proposal for:		***Nevada Electronic Benefit Transfer (EBT) and Cash Benefit Sy***
B.	RFP:		***3292***
C.	Proposer Information:	Name:	Conduent State & Local Solutions, Inc.
		Address:	12410 Milestone Center Dr., 5th Floor Germantown MD 20876
D.	Proposal opening date:		~~***10/5/2017***~~ ***11/21/2017* as per RFP***
E.	Proposal opening time:		***2:00 PM***

2. Tab II - Cost Proposal

A. Cost proposal must be in the format identified in ***Section 6, Project Costs*** .

C. Proposers must provide a CD of their cost proposal within the master cost proposal.

~~**3. Tab III - Cost Proposal Certification of Compliance with Terms and Conditions of RFP**~~

B. ~~Proposers must include ***Attachment L, Cost Proposal Certification of Compliance with Terms and Conditions of RFP*** for ***Section 6, Project Costs*** within this section.~~
* N/A per Question #75 in Amendment 1

6.1 COST SCHEDULES

The cost for each deliverable must be complete and include all expenses, including travel, per diem and out-of-pocket expenses as well as administrative and/or overhead expenses. Detailed backup must be provided for all cost schedules completed.

6.1.1 Detailed Deliverable Cost Schedule

The schedules have been set-up so that the sub-total from each deliverable cost schedule will automatically be transferred to the summary table in ***Section 6.1.7, Summary Schedule of Project Costs.***

However, it is ultimately the proposer's responsibility to make sure that all totals are correctly transferred to the summary table in ***Section6.1.7, Summary Schedule of Project Costs*** prior to submitting their cost proposal.

Deliverable Number		Description of Deliverable	Activity Number	Cost
4.4	**Planning and Administration Deliverables**			
	4.4.3.1	Detailed Project Plan and Schedule	4.4.2.1	$0.00
	4.4.3.2	Project Status Meetings	4.4.2.2	$0.00
	4.4.3.3	Project Status Reports	4.4.2.3	$0.00
	4.4.3.4	Communication Plan	4.4.2.4	$0.00
	4.4.3.5	Retailer Transition and Certification Plan	4.4.2.5	$0.00
	4.4.3.6	Risk Management Plan	4.4.2.6	$0.00
	4.4.3.7	Quality Assurance Plan	4.4.2.7	$0.00
	4.4.3.8	Change Management Plan and Control Procedures	4.4.2.8	$0.00
	4.4.3.9	Knowledge Transfer Plan	4.4.2.9	$0.00
	4.4.3.10	Post Implementation Evaluation Review	4.4.2.10	$0.00
	4.4.3.11	Conversion and Implementation Plan	4.4.2.11	$0.00
	4.4.3.12	System Test Plan	4.4.2.12	$0.00
	4.4.3.13	System Security Plan	4.4.2.13	$0.00
	4.4.3.14	Project Wide Training Plan	4.4.2.14	$0.00
	4.4.3.15	Contract Transition Plan	4.4.2.15	$0.00
	4.4.3.16	Project Wide Business Continuity/Disaster Recovery Plan	4.4.2.16	$0.00
		Subtotal for 4.4 - Planning and Administration		***$0.00***

Deliverable Number		Description of Deliverable	Activity Number	Cost
4.5	**Project Wide System Transfer and Implementation**			
	4.5.3.1	System Implementation Tasks	4.5.2.1	$0.00
	4.5.3.2	Risk Management	4.5.2.2	$0.00
	4.5.3.3	Contract Closeout Requirements	4.5.2.3	$0.00
		Subtotal for 4.5 - Project Wide System Transfer and Implementation		***$0.00***
4.6	**Project Wide System Training**			
	4.6.3.1	Performance (Stress) Testing	4.6.2.1	$0.00
	4.6.3.2	Vulnerability Testing	4.6.2.2	$0.00
	4.6.3.3	Contingency Testing	4.6.2.3	$0.00
	4.6.3.4	Connectivity Testing	4.6.2.4	$0.00
	4.6.3.5	Interface Testing	4.6.2.5	$0.00
	4.6.3.6	System Testing	4.6.2.6	$0.00
	4.6.3.7	WIC User Acceptance Testing (UAT)	4.6.2.7	$0.00
	4.6.3.8	SNAP User Acceptance Testing (UAT)	4.6.2.8	$0.00
	4.6.3.9	TANF User Acceptance Testing (UAT)	4.6.2.9	$0.00
	4.6.3.10	User Acceptance Testing (UAT)	4.6.2.10	$0.00
	4.6.3.11	UAT Test Scripts	4.6.2.11	$0.00
	4.6.3.12	Data Conversion for Testing	4.6.2.12	$0.00
	4.6.3.13	UAT Preparation	4.6.2.13	$0.00
	4.6.3.14	Training for UAT Participants	4.6.2.14	$0.00
	4.6.3.15	Support for UAT	4.6.2.15	$0.00
	4.6.3.16	Test Error Documentation and Test Reports from UAT	4.6.2.16	$0.00
	4.6.3.17	Correction of UAT Errors and Regression Testing	4.6.2.17	$0.00
	4.6.3.18	Systems' Fail-over Testing	4.6.2.18	$0.00
	4.6.3.19	Life Cycle Testing	4.6.2.19	$0.00
		Subtotal for 4.6 - Project Wide System Training		***$0.00***

Deliverable Number		Description of Deliverable	Activity Number	Cost
4.7	**SNAP/TANF Training**			
	4.7.3.1	Training Materials	4.7.2.1	$0.00
	4.7.3.2	Cardholder Training Materials	4.7.2.2	$0.00
	4.7.3.3	Retailer Training Material	4.7.2.3	$0.00
	4.7.3.4	Staff Training Materials	4.7.2.4	$0.00
	4.7.3.5	System Training for Functional Areas	4.7.2.5	$0.00
	4.7.3.6	UAT Training	4.7.2.6	$0.00
	4.7.3.7	System Operations Training	4.7.2.7	$0.00
	4.7.3.8	Train-the-Trainer Training	4.7.2.8	$0.00
		Subtotal for 4.7 - SNAP/TANF Training		***$0.00***
4.8	**SNAP/TANF Help Desk/Customer Service**			
	4.8.3.1	Establishment and Operatoin of Customer Service Unit	4.8.2.1	$0.00
	4.8.3.2	Customer Service Representative Training	4.8.2.2	$0.00
	4.8.3.3	Establishment and Operatoin of Contractor Provided Hosting Services	4.8.2.3	$0.00
	4.8.3.4	Cardholder Customer Service Requirements	4.8.2.4	$0.00
	4.8.3.5	SNAP Retailer Customer Service	4.8.2.5	$0.00
	4.8.3.6	Retailer Customer Service Website	4.8.2.6	$0.00
	4.8.3.7	SNAP and TANF State and Local Agency/Office Assistance	4.8.2.7	$0.00
	4.8.3.8	Pay Phones	4.8.2.8	$0.00
		Subtotal for 4.8 - SNAP/TANF Help Desk/Customer Service		***$0.00***
4.9	**Project Wide Disaster Recovery and Support**			
	4.9.3.1	Back-Up Procedures	4.9.2.1	$0.00
	4.9.3.2	Disaster Functionality	4.9.2.2	$0.00
	4.9.3.3	Disaster Planning for Cardholder Support	4.9.2.3	$0.00
	4.9.3.4	Disaster Planning for Retailer Support	4.9.2.4	$0.00
	4.9.3.5	Disaster SNAP Purchases	4.9.2.5	$0.00
	4.9.3.6	Disaster Customer Service Support	4.9.2.6	$0.00
		Subtotal for 4.9 - Project Wide Disaster Recovery and Support		***$0.00***

Deliverable Number		Description of Deliverable	Activity Number	Cost
4.10	**Project Wide EBT Cards**			
		NO replacement cards shipped for WIC - only OTC (Q 10 / Amend #2)		
	4.10.3.1	Non-Branded EBT Card	4.10.2.1	$0.00
	4.10.3.2	Card Sleeves	4.10.2.2	$0.00
	4.10.3.3	Card Distribution & Inventory Controls	4.10.2.3	$0.00
	4.10.3.4	Card Readers/PIN Devices	4.10.2.4	$0.00
	4.10.3.5	PIN Selection Process	4.10.2.5	$0.00
	4.10.3.6	Card Replacement	4.10.2.6	$0.00
	4.10.3.7	High-Coercivity Magnetic Strip	4.10.2.7	$0.00
	4.10.3.8	Annual Review	4.10.2.8	$0.00
	4.10.3.9	Track 2 Format	4.10.2.9	$0.00
	4.10.3.10	Primary Account Number (PAN)	4.10.2.10	$0.00
	4.10.3.11	Card Security Features	4.10.2.11	$0.00
	4.10.3.12	Card Obverse	4.10.2.12	$0.00
	4.10.3.13	Card Reverse	4.10.2.13	$0.00
	4.10.3.14	EBT Card Production & Management	4.10.2.14	$0.00
	4.10.3.15	Retailer Test Cards	4.10.2.15	$0.00
		Subtotal for 4.10 - Project Wide EBT Cards		***$0.00***
4.11	**Project Wide Account Set Up and Benefit Authorization**			
	4.11.3.1	Account Set-up and Benefit Authorization	4.11.2.1	$0.00
	4.11.3.2	EBT Account Structure	4.11.2.2	$0.00
	4.11.3.3	Benefit Types	4.11.2.3	$0.00
	4.11.3.4	Exception Transactions	4.11.2.4	$0.00
	4.11.3.5	User Identification/Authentication	4.11.2.5	$0.00
	4.11.3.6	Set-up EBT Account	4.11.2.6	$0.00
	4.11.3.7	Establish the EBT Account Number	4.11.2.7	$0.00
	4.11.3.8	EBT Account Maintenance	4.11.2.8	$0.00
	4.11.3.9	Maintain EBT Transaction History	4.11.2.9	$0.00
	4.11.3.10	Benefit Authorization	4.11.2.10	$0.00
		Subtotal for 4.11 - Project Wide Account Set Up and Benefit Authorization		***$0.00***

Deliverable Number		Description of Deliverable	Activity Number	Cost
4.12	**SNAP/TANF Reporting and Data Requirements**			
	4.12.3.1	Electronic Reports	4.12.2.1	$0.00
	4.12.3.2	Daily and Monthly Activity Data Files	4.12.2.2	$0.00
	4.12.3.3	Standard Reports	4.12.2.3	$0.00
	4.12.3.4	Statistical Reports	4.12.2.4	$0.00
	4.12.3.5	Data Warehouse	4.12.2.5	$0.00
	4.12.3.6	Ad-Hoc Reporting Capability	4.12.2.6	$0.00
	4.12.3.7	General Reports	4.12.2.7	$0.00
	4.12.3.8	SNAP Specific Reports	4.12.2.8	$0.00
	4.12.3.9	TANF Specific Reports	4.12.2.9	$0.00
	4.12.3.10	USDA Data Files	4.12.2.10	$0.00
		Subtotal for 4.12 - SNAP/TANF Reporting and Data Requirements		***$0.00***
4.13	**Project Wide Account Processing**			
	4.13.3.1	Benefit Transfers	4.13.2.1	$0.00
	4.13.3.2	Pending Account Status	4.13.2.2	$0.00
	4.13.3.3	Establishing Benefits	4.13.2.3	$0.00
	4.13.3.4	Open and Closed Accounts	4.13.2.4	$0.00
	4.13.3.5	Pending Account Purge	4.13.2.5	$0.00
	4.13.3.6	Pending Benefit Void	4.13.2.6	$0.00
	4.13.3.7	Authorized Representative and Alternate Cardholders	4.13.2.7	$0.00
	4.13.3.8	Assign Protective Payees	4.13.2.8	$0.00
	4.13.3.9	Create Fraud Investigative Accounts	4.13.2.9	$0.00
	4.13.3.10	Demographic Change Updates	4.13.2.10	$0.00
	4.13.3.11	File Transmission Failure	4.13.2.11	$0.00
	4.13.3.12	User Security Profiles	4.13.2.12	$0.00
	4.13.3.13	Back-up and Contingency Requirements	4.13.2.13	$0.00
	4.13.3.14	Inspections, Audits and Investigations	4.13.2.14	$0.00
	4.13.3.15	Incident Reporting	4.13.2.15	$0.00
	4.13.3.16	SNAP Account Adjustments	4.13.2.16	$0.00
	4.13.3.17	Manage Aging Accounts	4.13.2.17	$0.00
	4.13.3.18	Expungements	4.13.2.18	$0.00
		Subtotal for 4.13 - Project Wide Account Processing		***$0.00***

Deliverable Number		Description of Deliverable	Activity Number	Cost
4.14	**Nevada WIC Programs Specific Scope of Work**			
	4.14.3.1	Use of EBT for WIC Farmer's Market	4.14.2.1	$0.00
	4.14.3.2	Use of the WIC EBT System for SEBTC	4.14.2.2	$0.00
	4.14.3.3	WIC Project Initiation Meeting	4.14.2.3	$0.00
	4.14.3.4	WIC EBT/MIS Interface Specifications	4.14.2.4	$0.00
	4.14.3.5	Design and Testing of the WIC EBT System	4.14.2.5	$0.00
	4.14.3.6	WIC EBT System Requirement Verification Sessions	4.14.2.6	$0.00
	4.14.3.7	WIC System Testing	4.14.2.7	$0.00
	4.14.3.8	WIC MIS Interface Design and Testing	4.14.2.8	$0.00
	4.14.3.9	WIC Retailer Transition, Certification and Implementation	4.14.2.9	$0.00
	4.14.3.10	WIC Vendor TPP Agreements	4.14.2.10	$0.00
	4.14.3.11	Provide WIC EBT Cards and Card Sleeves	4.14.2.11	$0.00
	4.14.3.12	Account Set-Up and Benefit Authorization	4.14.2.12	$0.00
	4.14.3.13	Maintain the EBT Account – Ongoing	4.14.2.13	$0.00
	4.14.3.14	System Security	4.14.2.14	$0.00
	4.14.3.15	Manage WIC EBT Settlement, Transaction Processing and Reconciliation	4.14.2.15	$0.00
	4.14.3.16	Manage WIC Retailers and Retailer Transactions	4.14.2.16	$0.00
	4.14.3.17	System Operations Manual for WIC	4.14.2.17	$0.00
	4.14.3.18	WIC Training	4.14.2.18	$0.00
	4.14.3.19	WIC Program Customer Service Requirements	4.14.2.19	$0.00
	4.14.3.20	WIC System Reports and System Data	4.14.2.20	$0.00
	4.14.3.21	Contract Termination	4.14.2.21	$0.00
		Subtotal for 4.14 - Nevada WIC Program Specific Scope of Work		***$0.00***
4.15	**SNAP/TANF Transaction Processing**			
	4.15.3.1	System Accuracy	4.15.2.1	$0.00
	4.15.3.2	Transaction Interchange Specifications	4.15.2.2	$0.00
	4.15.3.3	Transaction Processing	4.15.2.3	$0.00
	4.15.3.4	Manual SNAP Transactions	4.15.2.4	$0.00
	4.15.3.5	SNAP Retailer Transactions	4.15.2.5	$0.00
	4.15.3.6	SNAP Transaction Validation	4.15.2.6	$0.00
	4.15.3.7	Invalid PIN Attempts	4.15.2.7	$0.00
	4.15.3.8	Hold Funds for SNAP	4.15.2.8	$0.00
	4.15.3.9	Interoperability Standard	4.15.2.9	$0.00
	4.15.3.10	Refunds	4.15.2.10	$0.00
	4.15.3.11	Congregate Living Transactions for SNAP	4.15.2.11	$0.00
	4.15.3.12	Key Entered SNAP Transactions	4.15.2.12	$0.00
	4.15.3.13	Farmers' Market/Direct-Marketing Farmers' Support	4.15.2.13	$0.00
	4.15.3.14	ACH Transactions	4.15.2.14	$0.00
	4.15.3.15	Returns with SNAP	4.15.2.15	$0.00
	4.15.3.16	Paper Vouchers (SNAP Only)	4.15.2.16	$0.00
	4.15.3.17	Voucher Clear Transactions (SNAP Only)	4.15.2.17	$0.00
	4.15.3.18	Online Purchasing/Internet Shopping	4.15.2.18	$0.00
		Subtotal for 4.15 - SNAP/TANF Transaction Processing		***$0.00***

Deliverable Number		Description of Deliverable	Activity Number	Cost
4.16	**SNAP/TANF Specific Requirements**			
	4.16.3.1	TANF Blocking	4.16.2.1	$0.00
	4.16.3.2	SNAP Accounting and Reconciliation	4.16.2.2	$0.00
	4.16.3.3	TANF Settlement and Reconciliation	4.16.2.3	$0.00
		Subtotal for 4.16 - SNAP/TANF Specific Requirements		***$0.00***
		Total Section 6.1.1 Detailed Deliverable Cost Schedules		***$0.00***

6.1.2 Development and Data Conversion Environments

Proposers shall provide a firm, fixed price per Program for transition and conversion from the current EBT system. A quote must be provided for each Program. If a proposer is not proposing a price for a Program, the cell must indicate $0.

Proposers must identify costs for any hardware and/or software proposed for the Development and Data Conversion Environments, as follows:

6.1.2.1 The schedule has been set up so that the sub-total from this cost schedule will automatically be transferred to the summary table in ***Section 6.1.7, Summary Schedule of Project Costs.***

However, it is ultimately the proposer's responsibility to make sure that all totals are correctly transferred to the summary table in ***Section 6.1.7, Summary Schedule of Project Costs*** prior to submitting their cost proposal.

6.1.2.2 Proposers must provide a detailed description and cost for each proposed item.

6.1.2.3 The State reserves the right not to accept the proposed hardware and/or software.

6.1.2.4 Costs for specific licenses must be provided.

6.1.2.5 The State reserves the right not to purchase the proposed hardware and/or software from the successful proposer.

Item #	Description of Proposed Hardware and/or Software for the Development and Data Conversion Environments	Cost
1	Firm Fixed Price for WIC	$400,000.00
2	Firm Fixed Price for ITCN WIC	$0.00
3	Firm Fixed Price for SNAP	$0.00
4	Firm Fixed Price for TANF	$0.00
5		
6		
7		
8		
9		
10		
11		
	SUB-TOTAL FOR 6.1.2	$400,000.00

6.1.3 Integration, System Test and UAT Environments

Proposers must identify costs for any hardware and/or software proposed for the Integration, System Test and UAT Environments, as follows:

6.1.3.1 The schedule has been set up so that the sub-total from this cost schedule will automatically be transferred to the summary table in ***Section 6.1.7, Summary Schedule of Project Costs.***

However, it is ultimately the proposer's responsibility to make sure that all totals are correctly transferred to the summary table in ***Section 6.1.7, Summary Schedule of Project Costs*** prior to submitting their cost proposal.

6.1.3.2 Proposers must provide a detailed description and cost for each proposed item.

6.1.3.3 The State reserves the right not to accept the proposed hardware and/or software.

6.1.3.4 Costs for specific licenses must be provided.

6.1.3.5 The State reserves the right not to purchase the proposed hardware and/or software from the successful proposer.

Item #	Description of Proposed Hardware and/or Software for the Integration, System Test and UAT Environments	Cost
1		
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12		
	SUB-TOTAL FOR 6.1.3	$0.00

6.1.4 Training Environment

Proposers must identify costs for any hardware and/or software proposed for the Training Environment, as follows:

6.1.4.1 The schedule has been set up so that the sub-total from this cost schedule will automatically be transferred to the summary table in ***Section 6.1.7, Summary Schedule of Project Costs.***

However, it is ultimately the proposer's responsibility to make sure that all totals are correctly transferred to the summary table in ***Section 6.1.7, Summary Schedule of Project Costs*** prior to submitting their cost proposal.

6.1.4.2 Proposers must provide a detailed description and cost for each proposed item.

6.1.4.3 The State reserves the right not to accept the proposed hardware and/or software.

6.1.4.4 Costs for specific licenses must be provided.

6.1.4.5 The State reserves the right not to purchase the proposed hardware and/or software from the successful proposer.

Item #	Description of Proposed Hardware and/or Software for the Training Environment	Cost
1		
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12		
	SUB-TOTAL FOR 6.1.4	$0.00

6.1.5 Production Environment

Proposers shall indicate their per unit purchase or lease price, as indicated, for specified hardware. The specified hardware may be purchased at the option of the State. There are no guarantees of minimum or maximum purchase amounts. Proposers must specify the brand, model and the technical specifications for the offered hardware.

Proposers must identify costs for any hardware and/or software proposed for the Production Environment, as follows:

6.1.5.1 The schedule has been set up so that the sub-total from this cost schedule will automatically be transferred to the summary table in ***Section 6.1.7, Summary Schedule of Project Costs.***

However, it is ultimately the proposer's responsibility to make sure that all totals are correctly transferred to the summary table in ***Section 6.1.7, Summary Schedule of Project Costs*** prior to submitting their cost proposal.

6.1.5.2 Proposers must provide a detailed description and cost for each proposed item. **Hardware prices are per unit.**

6.1.5.3 The State reserves the right not to accept the proposed hardware and/or software.

6.1.5.4 Costs for specific licenses must be provided.

6.1.5.5 The State reserves the right not to purchase the proposed hardware and/or software from the successful proposer.

Item #	Description of Proposed Hardware and/or Software for the Production Environment	Cost
1	**SNAP POS Terminal with Integrated PIN Pad**	
	Purchase price per EBT-only POS terminal	N/A per Q #16 in Amendment 2
	Monthly maintenance fee for purchased devices, including supplies	N/A per Q #16 in Amendment 2
	Monthly lease price, including maintenance and supplies, per POS terminal	$0.00
2	**SNAP POS Terminal with Hand Held PIN Pad**	
	Purchase price per EBT-only POS terminal	N/A per Q #16 in Amendment 2
	Monthly maintenance fee for purchased devices, including supplies	N/A per Q #16 in Amendment 2
	Monthly lease price, including maintenance and supplies, per POS terminal	$0.00
3	**WIC POS Terminal with Integrated PIN Pad & Bar Code Reader**	
	Purchase price per WIC EBT-only POS terminal	N/A per Q #16 in Amendment 2
	Monthly maintenance fee for purchased devices, including supplies	N/A per Q #16 in Amendment 2
	Monthly lease price, including maintenance and supplies, per POS terminal	$10.00

Item #	Description of Proposed Hardware and/or Software for the Production Environment	Cost
4	**WIC POS Terminal with Hand Held PIN Pad & Bar Code Reader**	
	Purchase price per WIC EBT-only POS terminal	N/A per Q #16 in Amendment 2
	Monthly maintenance fee for purchased devices, including supplies	N/A per Q #16 in Amendment 2
	Monthly lease price, including maintenance and supplies, per POS terminal	$11.00
5	**Magnetic Strip Card Reader Device**	
	Purchase price per magnetic strip card reader	$0.00
	Monthly maintenance fee for purchased devices	$0.00
	Monthly lease price, including maintenance, per magnetic strip card reader	$0.00
6	**PIN Selection/Change Terminal; NOTE no PIN Selection devices have been requested for WIC per Q #24 Am. 2**	
	Purchase price per PIN selection/change terminal	$0.00
	Monthly maintenance fee for purchased terminals	$0.00
	Monthly lease price, including maintenance, per PIN selection/change terminal	$0.00
7	**SNAP/WIC Wireless EBT-only Terminal**	
	Purchase price per Wireless EBT-only POS terminal	$486.00
	Monthly maintenance and communications fee for purchased devices, including supplies	$18.00
	Monthly lease price, including maintenance, communications and supplies, per Wireless EBT-only POS terminal	$40.00
8	**High Speed Embosser**	
	Purchase price per High Speed Embosser	N/A per Q #79 in Amendment 1
	Monthly maintenance, including supplies, per High Speed Embosser	N/A per Q #79 in Amendment 1
	Monthly lease price per High Speed Embosser including monthly maintenance and supplies	N/A per Q #79 in Amendment 1
	SUB-TOTAL FOR 6.1.5	$565.00

6.1.6 Other Associated Costs

Proposers must identify any other costs not covered on the Detailed Deliverable Cost Schedules and/or the specific cost schedules for any hardware and/or software proposes, as follows:

6.1.6.1 The schedule has been set up so that the sub-total from this cost schedule will automatically be transferred to the summary table in ***Section 6.1.7, Summary Schedule of Project Costs.***

However, it is ultimately the proposer's responsibility to make sure that all totals are correctly transferred to the summary table in ***Section 6.1.7, Summary Schedule of Project Costs*** prior to submitting their cost proposal.

6.1.6.2 Proposers must provide detailed information for each item identified.

6.1.6.3 The Cost per Case Month (CPCM) prices shall be based on the standard CPCM tiered pricing approach for core EBT services. The core service requirements include all EBT services requirements as specified in the RFP. In constructing the prices, the CPCM charge for any billing month will be based on the total number of active cases for the billing month and the CPCM specified in the offer for that case volume tier. In addition, to CPCM pricing, the State is requesting pricing as specified for:

- Transition and conversion services;
- Hardware on a per unit basis;
- Optional EBT fee for services; and
- Optional services that may increase or decrease the offered CPCM

6.1.6.4 The proposers pricing schedule shall reflect their proposed CPCM pricing for the core EBT services.

For each Program, the billing month's invoice shall be based on the total number of active cases for that billing month. If the total case counts within a billing month fall outside of the range provided within the pricing schedule, the price will be set at the lowest or highest case ranges within this pricing schedule, as applicable.

The CPCM price for SNAP only accounts shall also include costs for interoperable transactions. The EBT Contractor will not receive separate payments for support interoperability of SNAP EBT.

6.1.6.5 Proposers shall indicate their price for optional EBT services. Proposers are required to offer and price these services. The services will be purchased at the option of the State. There are no guarantees of minimum or maximum purchase volumes.

Item #	Description of Other Associated Costs	Cost
1	**Program Wide Active Cases for the Billing Month - SNAP Only CPCM**	
	Less than 210,000	$0.48
	210,001 to 225,000	$0.48
	225,001 to 250,000	$0.48
	250,001 to 275,000	$0.48
	275,0010 to 300,000	$0.48
	Greater than 300,001	$0.44
2	**Program Wide Active Cases for the Billing Month - TANF Cash Only CPCM**	
	Less than 210,000	$0.35
	210,001 to 225,000	$0.35
	225,001 to 250,000	$0.35
	250,001 to 275,000	$0.35
	275,0010 to 300,000	$0.35
	Greater than 300,001	$0.15
3	**Program Wide Active Cases for the Billing Month - Combined SNAP & TANF Cash CPCM**	
	Less than 210,000	$0.48
	210,001 to 225,000	$0.48
	225,001 to 250,000	$0.48
	250,001 to 275,000	$0.48
	275,0010 to 300,000	$0.48
	Greater than 300,001	$0.44
4	**Program Wide Active Cases for the Billing Month - WIC Only CPCM**	
	Less than 210,000	$0.65
	210,001 to 225,000	$0.65
	225,001 to 250,000	$0.65
	250,001 to 275,000	$0.65
	275,0010 to 300,000	$0.65
	Greater than 300,001	$0.55

Item #	Description of Other Associated Costs	Cost
5	**Program Wide Active Cases for the Billing Month - SEBTC WIC Only CPCM**	
	Less than 210,000	$0.53
	210,001 to 225,000	$0.53
	225,001 to 250,000	$0.53
	250,001 to 275,000	$0.53
	275,0010 to 300,000	$0.53
	Greater than 300,001	$0.43
6	**Program Wide Active Cases for the Billing Month - Combined WIC and SEBTC WIC CPCM**	
	Less than 210,000	$0.65
	210,001 to 225,000	$0.65
	225,001 to 250,000	$0.65
	250,001 to 275,000	$0.65
	275,0010 to 300,000	$0.65
	Greater than 300,001	$0.55
7	**Program Wide Active Cases for the Billing Month - FMNP WIC Only CPCM**	
	Less than 210,000	$0.00
	210,001 to 225,000	$0.00
	225,001 to 250,000	$0.00
	250,001 to 275,000	$0.00
	275,0010 to 300,000	$0.00
	Greater than 300,001	$0.00
8	**Program Wide Active Cases for the Billing Month - Combined WIC and FMNP WIC CPCM**	
	Less than 210,000	$0.65
	210,001 to 225,000	$0.65
	225,001 to 250,000	$0.65
	250,001 to 275,000	$0.65
	275,0010 to 300,000	$0.65
	Greater than 300,001	$0.55

Item #	Description of Other Associated Costs	Cost
9	**EBT Optional Services**	
	Calls to the VRU/CSU in excess of basic level of service (per call)	$0.00
	Client paid ATM transactions (per ATM transaction)	$0.50
	ACH Fee: For direct deposit to client and provider bank accounts (per ACH origination)	$0.02
	Professional Services in excess of 300 hours per year (per labor hour) for DWSS or 100 hours per year (per labor hour) for WIC (per Question #82 in Amendment 1)	$70.00
	Disaster Services (per incident) (per Question #83 in Amendment 1 - these can be listed in sheet 6.1.6, item 4.9)	$0.00
	Fees assessed to third party processors for processing adjustment requests (per adjustment)	$0.00
	Onsite installation of EBT-only equipment (per install)	$0.00
	Embossed Cards (per Question #18 in Amendment 2)	$0.00
	Cardholder Training Brochures during Implemenation (ref. 4.7.2.2.C)	$27,000.00
	SUB-TOTAL FOR 6.1.5	$27,092.58

6.1.7 Summary Schedule of Project Costs

Sub-totals from each of the previous cost schedules must be transferred to the following summary schedule of project costs.

Deliverable or Cost Schedule Number	Summary of Total Project Costs	Cost
4.4	Planning and Administration Deliverables	$0.00
4.5	Project Wide System Transfer and Implementation	$0.00
4.6	Project Wide System Training	$0.00
4.7	SNAP/TANF Training	$0.00
4.8	SNAP/TANF Help Desk/Customer Service	$0.00
4.9	Project Wide Disaster Recovery and Support	$0.00
4.10	Project Wide EBT Cards	$0.00
4.11	Project Wide Account Set Up and Benefit Authorization	$0.00
4.12	SNAP/TANF Reporting and Data Requirements	$0.00
4.13	Project Wide Account Processing	$0.00
4.14	Nevada WIC Programs Specific Scope of Work	$0.00
4.15	SNAP/TANF Transaction Processing	$0.00
4.16	SNAP/TANF Specific Requirements	$0.00
	Sub-Total of Project Tasks	$0.00
6.1.2	Development and Data Conversion Environments	$400,000.00
6.1.3	Integration, System Test and UAT Environments	$0.00
6.1.4	Training Environment	$0.00
6.1.5	Production Environment	$565.00
	Sub-Total of Proposed Hardware and/or Software	$400,565.00
6.1.6	Other Associated Costs	$27,092.58
	Sub-Total of Other Associated Costs	$27,092.58
	Total Project Costs	***$427,657.58***

6.1.8 Hourly Rate Schedule for Change Orders

6.1.8.1 Prices quoted for change orders/regulatory changes must remain in effect for six (6) months after State acceptance of the successfully implemented system.

6.1.8.2 Proposers must provide firm, fixed hourly rates for change orders/regulatory changes, including updated documentation.

6.1.8.3 Proposers must provide a firm, fixed hourly rate for each staff classification identified on the project. Proposers must not provide a single compilation rate.

Classification Title	Hourly Rate
Project Manager	$ 105.00
Technical Project Manager	$ 100.00
Database Specialist	$ 100.00
Senior Programmer/Analyst	$ 85.00
Programmer/Analyst	$ 80.00
software test specialist	$ 70.00
technical writer	$ 70.00
Technician (ad hoc reports)	$ 70.00