PROPOSED STAFF RESUME

A resume must be completed for all proposed contractor staff and proposed subcontractor staff.

COMPANY NAME:	Hometown Health		
☒ **Contractor**		☐ **Subcontractor**	
Name:	Ty Windfeldt	☒ **Key Personnel**	
Classification:	Vice President, Insurance Services	**# of Years in Classification:**	3 years
Brief Summary: of Experience:	Dynamic 17-year senior leadership and management career pioneered in leading with enthusiasm and passion. Experienced in all aspects of organizational management, design, and innovation to create highly skilled teams to achieve results. Consistently evolving in a dynamic environment to increase revenue and maximize customer satisfaction. • Exceptionally well organized with a track record that demonstrates self-motivation, creativity, and innovation to achieve both personal and professional goals. • Results oriented with consistent operational performance evaluations, effective communication skills, and engagement amongst multi-disciplinary teams. • Fiscally responsible, setting and managing quarter of a Billion dollar budget to maximize profitability while maintaining organizational effectiveness. Outstanding success in building and maintaining long term relationships with key decision makers, establishing large volumes of business with high profit accounts with high levels of retention and loyalty.		
# of Years with Firm:	10		

RELEVANT PROFESSIONAL EXPERIENCE

Required Information: ***MMYYYY to Present:*** ***Vendor Name:*** ***Client Name:*** ***Client Contact Name:*** ***Client Address, Phone Number, Email:*** ***Role in Contract/Project:*** ***Details and Duration of Contract/Project:***	**2010 – Current** **Hometown Health** **Reno, NV** **Vice President, Insurance Services** Led Hometown Health to outperform in all aspects including profitability and growth during the country's worst economic times. Generated the strongest results out of all the Accountable Groups within the Integrated Health System (Renown Health). Responsible to set strategic vision and develop business plans to ensure success. **Key Achievements** • Exceeded profitability targets each year achieving the highest profitability the organization had in its 24-year history. • Established core leadership team to create business plans and strategic direction for health care reform changes. • Secured capital budgets to invest significant resources into new systems for entry into the health care exchanges. • Created Healthy Tracks, a health and wellness program to promote health education and improvement. Enrolled more than 30,000 employees in less than two years. • Developed process improvement programs to maximize Hierarchical Condition Categories (HCC) which led to significant increase in revenue from CMS.
Required Information: ***MMYYYY to MMYYYY:*** ***Vendor Name:*** ***Client Name:*** ***Client Contact Name:*** ***Client Address, Phone Number, Email:*** ***Role in Contract/Project:*** ***Details and Duration of Contract/Project:***	**2009 – 2010** **Renown Health** **Reno, NV** **Vice President, Business Development** Senior leadership position with an integrated healthcare company generating revenues over $1 billon and employs more than, 4,500 people. Participation on the Presidents Council to develop strategic initiatives and vision for the organization. Responsible for exceeding organizational goals and objectives, building relationships to generating new business, stewardship management and budgeting, and overseeing high functioning, complex teams to maximize efficient and effective processes. **Key Achievements** • Redesigned organizational structure to streamline work-flow, increasing productivity and reducing expenses by 13%. • Developed strategic business plan to focus on initiatives resulting in increased market share from budgeted expectations. • Implemented process improvement programs that align workflows with organizational strategies and objectives. • Created customer satisfaction feedback tool that provides information to stakeholders on a timely basis to improve organizational effectiveness and increase sales by creating products and services the customer desires.

Required Information: ***MMYYYY to MMYYYY:*** ***Vendor Name:*** ***Client Name:*** ***Client Contact Name:*** ***Client Address, Phone Number, Email:*** ***Role in Contract/Project:*** ***Details and Duration of Contract/Project:***	**2003 – 2009** **Hometown Health** **Reno, NV** **Sales and Service Director** Managed and directed the departments of Sales and Marketing, Customer Service, Health Hotline, Provider Relations, and Printed Materials. Was responsible for a team of 65 individuals, including four managers. Provided leadership and oversight for the organization, which included creating and implementing strategies and goals to meet the revenue and growth objectives, as established by the Board of Directors. Designed and implemented new products and services to meet the needs of the customer. Worked with other Directors and Senior Leadership to ensure the company was meeting its goals and objectives. **Key Achievements** • Maintained 97% retention of all existing accounts. Created new sales processes to capitalize on the company's strengths and leverage the local presence in service and product offerings. • Exceeded new business growth objectives and increased market share each year in the position. • Identified the need to pursue and market Workers Compensation administration. Worked with the team to create and implement a comprehensive marketing plan.

EDUCATION

Institution Name: ***City:*** ***State:*** ***Degree/Achievement:*** ***Certifications:***	**Masters of Business Administration** University of Phoenix **Bachelor of Science** University of Nevada **Certified Health Insurance Executive** America's Health Insurance Plans

REFERENCES

Minimum of three (3) required, including name, title, organization, phone number, fax number and email address	Gonzalo Hernandez Washoe County School District Reno, Nevada 775-348-3853 ghernandez@washoeschools.net Bruce Mackay Eldorado Hotel & Casino Reno, Nevada 775-348-9280 mackayb@eldoradoreno.com Mike Wurm, Chief Professional Officer Boys & Girls Club of Truckee Meadows Reno, Nevada 775-331-5437 x203 mwurm@bgctm.org

PROPOSED STAFF RESUME

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COMPANY NAME:	Hometown Health Providers, Inc.		
☒ **Contractor**		☐ **Subcontractor**	
Name:	Dr. Linda Ash-Jackson		☒**Key Personnel**
Classification:	Health Care delivery and Management	**# of Years in Classification: 30 years**	
Brief Summary: of Experience:	Thirty years of health care delivery and management experience marked by significant responsibilities and accomplishments in complex healthcare delivery system management for local and nationally known insurance and high tech companies Solid reputation for achieving quantifiable results, bottom-line improvements, defining opportunities, and motivating high performing medical and administrative teams Successful record in management, design, and implementation of strategic and operation al initiatives with the ability to manage operational level details and tasks as necessary		
# of Years with Firm:	8 Years		

RELEVANT PROFESSIONAL EXPERIENCE	
July 2013 to Present Hometown Health lashjackson@hometownhealth.com 775-982-3048 Ty Windfeldt, Vice President 775-982-3105 830 Harvard Way, Reno, NV 89502 twindfeldt@hometownhealth.com	Chief Medical Director Responsible for all medical management functions for the market leader for 70,000 commercial managed care and Medicare Advantage plan and TPA clients including medical policy, quality, credentialing, utilization, case management, disease management, ad hoc contracting, fraud and abuse evaluation and targeting, and pharmacy management for the largest provider sponsored health plan in Northern Nevada Oversee all medical management presented for PEBP members for the duration of the contract period.
March 2005 to June 2013 Hometown Health lashjackson@hometownhealth.com 775-982-3048 Ty Windfeldt, Vice President 775-982-3105 830 Harvard Way, Reno NV 89502 twindfeldt@hometownhealth.com	Medical Director Managed medical policy, quality, credentialing, utilization, case management, disease management, ad hoc contracting, fraud and abuse evaluation and targeting, and pharmacy management for the largest provider sponsored health plan in Northern Nevada Manage a staff of 50 employees

May 2006-March 2009 Renown Health Ron Laxton, Chief Executive Officer 1155 Mill Street, Reno, NV 89502	Utilization Management Medical Director Physician advisor for two hospitals and rehab hospital. Managed a staff of 65. Conducted Medical Director Rounds with case managers four days a week and Difficult Discharge meetings weekly for problem discharges with complex medical and funding problems

EDUCATION

Institution Name: City: State: Degree/Achievement: Certifications:	**Harvard University School of Medicine** Boston, Massachusetts	Clinical Fellow in Medicine
	New England Deaconess Hospital Medicine Boston, Massachusetts	Residency - Internal **1977-80**
	Hahnemann Medical College and Hospital Philadelphia, Pennsylvania	Medical Degree
	Case Western Reserve University Cleveland, Ohio	Bachelor of Arts - Biology

REFERENCES

Minimum of three (3) required, including name, title, organization, phone number, fax number and email address	Max Jackson, Chief Medical Officer, Renown Regional Medical Center 982-4162 mjackson@renownhealth.org Joe Jasmon, Managing Partner, American Healthcare Medical Group; joejasmon@gmail.com ; 904/806-9944 Troy Smith CGI Vice President USEM Commercial Healthcare Troy.smith@cgi.com 727-512-9751

PROPOSED STAFF RESUME

A resume must be completed for all proposed contractor staff and proposed subcontractor staff.

COMPANY NAME:	Hometown Health		
☒ **Contractor**		☐ **Subcontractor**	
Name:	Sam King		☒ **Key Personnel**
Classification:	Chief Financial Officer	**# of Years in Classification:**	1 yr 2 mos.
Brief Summary: of Experience:	Twenty years of experience providing financial leadership in healthcare and insurance business environments. Ten years in key leadership roles in the Northern Nevada market.		
# of Years with Firm:	7 yrs 9 mos.		

RELEVANT PROFESSIONAL EXPERIENCE

09/2012 to Present Hometown Health Harvard Way, Reno, Nevada sking@hometownhealth.com	Chief Financial Officer Responsible for the overall financial management of Hometown Health companies
02/2010 to 09/2012 Renown Health Mill Street, Reno, Nevada	Chief Financial Officer-Renown Regional Medical Center Responsible for the financial operations of Northern Nevada's largest tertiary care hospital
07/2007 to 02/2010 Saint Mary's Reno Sixth Street, Reno, Nevada	Chief Financial Officer Financial leadership responsibility for the integrated health network including Saint Mary's Regional Medical Center, Saint Mary's Primary & Urgent Care Centers and Saint Mary's Health Plans
07/2003 to 07/2007 Renown Health Mill Street, Reno, Nevada	Director of Finance

EDUCATION

Institution Name:	Golden Gate University	New School for Social Research
City:	San Francisco	New York
State:	California	New York
Degree/Achievement:	Master of Business Administration	Bachelor of Arts

REFERENCES

Minimum of three (3) required, including name, title, organization, phone number, fax number and email address	Ryan Heit Chief Financial Officer Northern Nevada Medical Center Sparks, NV Dawn Ahner Chief Financial Officer, Corporate Renown Health Reno, NV Helen Lidholm Chief Executive Officer Saint Mary's-Reno Reno, NV

PROPOSED STAFF RESUME

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COMPANY NAME:	Hometown Health		
☒ **Contractor**		☐ **Subcontractor**	
Name:	Theresa A Howard, RN, BSN	☒ **Key Personnel**	
Classification:	Director, Health Services	**# of Years in Classification:**	3 yr 1 mo
Brief Summary: of Experience:	Registered nurse working in managed care for over 25 years. Has managed utilization review, case management, specialty pharmacy, IPA operations and risk adjustment programs as well as succeeded in meeting URAC and NCQA certification requirements		
# of Years with Firm:	3 yr 1 mo		

RELEVANT PROFESSIONAL EXPERIENCE	
Required Information: ***MMYYYY to MMYYYY:*** ***Vendor Name:*** ***Client Name:*** ***Client Contact Name:*** ***Client Address, Phone Number, Email:*** ***Role in Contract/Project:*** ***Details and Duration of Contract/Project:***	09/2010 to present Hometown Health Linda Ash-Jackson, MD, Chief Medical Officer 830 Harvard Way, Reno, Nv, 89502; 775-982-3039; toward@hometownhealth.com Will oversee all products presented in PEBP RFP for the duration of the contract period. Services include utilization review, case management, appeals, as well as coordination of claims with current vendor, Healthscope.
Required Information: ***MMYYYY to MMYYYY:*** ***Vendor Name:*** ***Client Name:*** ***Client Contact Name:*** ***Client Address, Phone Number, Email:*** ***Role in Contract/Project:*** ***Details and Duration of Contract/Project:***	09/2005 to 08/2010 North American Medical Management – California/PMNI Rod St Clair, MD, Chief Medical Officer 3990 Concourse Way, Suite 500, Ontario, Ca 888-313-7929 I was the Associate Vice President of Medical Management overseeing the health services operations in 6 IPAs, specialty pharmacy, DME, and risk adjustment units. Developed special needs program to manage in collaboration with our health plan partners.
Required Information: ***MMYYYY to MMYYYY:*** ***Vendor Name:*** ***Client Name:*** ***Client Contact Name:*** ***Client Address, Phone Number, Email:*** ***Role in Contract/Project:*** ***Details and Duration of Contract/Project:***	09/2003 to 9/2005 Prescription Solutions (now known as Optum RX) Heidi Lew, Pharm.D. Carlsbad, California Disease Manager – worked on development, implementation team for specialty pharmacy Disease Management programs to address compliance with high dollar, high cost medications.

EDUCATION

Institution Name: ***City:*** ***State:*** ***Degree/Achievement:*** ***Certifications:***	California State University, Los Angeles Los Angeles Ca. BSN Public Health Nursing; Certified Healthcare Insurance Executive

REFERENCES	
Minimum of three (3) required, including name, title, organization, phone number, fax number and email address	Linda Ash-Jackson, MD 775-982-3048 Chief Medical Officer, Hometown Health, Reno, Nv. Lash-jackson@hometownhealth.com Susan Davis, RN, MSN Davis Group Consulting Costa Mesa, Ca. 949-252-5383 Consultnurse@msn.com Nancy Clark, Business Development Medical Data Exchange Long Beach, Ca. 562-256-3800 ext 3846 nclark@mdxnet.com

PROPOSED STAFF RESUME

A resume must be completed for all proposed contractor staff and proposed subcontractor staff.

COMPANY NAME:	Hometown Health		
☒ **Contractor**		☐ **Subcontractor**	
Name:	Rita M Reilly, MBA/HCM, RN		☒ **Key Personnel**
Classification:	Manager, Health Services	**# of Years in Classification:**	2 yr 1 mo
Brief Summary: of Experience:	Registered Nurse with over 25 years managed care experience in the acute hospital, managed care organizations, and catastrophic workers compensation settings. Conducted enrollment/educational programs for new employer groups, and supervised compliance with NCQA, HEDIS, and HCFA guidelines for a major MCO in the Reno area.		
# of Years with Firm:	11 yrs 10 mos		

RELEVANT PROFESSIONAL EXPERIENCE

10/2011 to Present: Hometown Health 830 Harvard Way, Reno, NV 89502 775 982-3019 rreilly@hometownhealth.com Teri Howard, RN, BSN Director, Health Services toward@hometownhealth.com	Manager of Health Services Responsible for the management, training, coordination and the effective outcome of the prior authorization, utilization management, case management, and referral activities of Health Services. I also act as a resource for benefit determination and provide direction for appropriate disposition of clinical services.
01/2002 to 10/2011 Hometown Health 830 Harvard Way, Reno, NV 89502 Teri Howard, RN BSN Director , Health Services	Nurse Case Manager Collaborated with multidisciplinary team members and coordinated case management services for members with acute, chronic and/or catastrophic illness health needs for all age specific members with focus on promotes positive outcomes and the utilization of patient/member care resources in an efficient and cost-effective manner.
08/1999 to 01/2002: Employers Insurance Company of Nevada Denise Weatherman, RN No contact number available Company relocated case management operations to Henderson, NV	Nurse Case Manager Triaged medical claims and implemented plan of care to provide ongoing oversight of medical care for industrial injuries, with specialized expertise in catastrophic case management.

EDUCATION

Institution Name:	University of Phoenix	Chapman University
City:	Reno Campus	Orange
State:	NV	CA
Degree/Achievement:	MBA/HCM	BSHS

REFERENCES

Minimum of three (3) required, including name, title, organization, phone number, fax number and email address	Teri Howard, RN, BSN Director of Health Services. Hometown Health, Reno, NV 775 982-3039 toward@hometownhealth.com Kathleen Reynolds, RN BSHS NV State Board of Nursing 775 772-0078 Barbara King, RN BS Former Supervisor gandb1418@msn.com

PROPOSED STAFF RESUME

A resume must be completed for all proposed contractor staff and proposed subcontractor staff.

COMPANY NAME:	Hometown Health		
☒ **Contractor**		☐ **Subcontractor**	
Name:	Windy Culver-Molezzo, BA, CSFS	☒ **Key Personnel**	
Classification:	Account Manager	**# of Years in Classification:**	4 years
Brief Summary: of Experience:	Over 20 years of health care industry experience ranging from account management, client/provider relations, member retention, contracting, health education, operation management, community relations, fundraising and marketing.		
# of Years with Firm:	4 years		

RELEVANT PROFESSIONAL EXPERIENCE	
12/2009 to Present: Hometown Health 830 Harvard Way, Reno, NV 89502 775 982-3128 wculver-molezzo@hometownhealth.com Heather Reimer Marketing Manager hreimer@hometownhealth.com	Account Manager Responsible for the management of self funded and commercial accounts. Prepare required reports and attend board and insurance committee meetings unique to each account. Manages implementation team for new clients.
2005 – 2006: Center for Health & Sports Performance Tahoe Forest Hospital, Truckee, Ca Jayne O'Flanagan HR Director 530-582-6279 joflanagan@tfhd.com	Director of Operations Managed client sales and public relations of center from a start-up into first year of business. Development team for business plan, product line development, sales/marketing, retention program for over 500 client/members.
1995-2005: Occupational Health & Health Promotions Tahoe Forest Hospital, Truckee, Ca Chris Spencer, ANP Director of Community Health Services 530-582-8233 cspencer@tfhd.com	Health Promotions Coordinator Developed innovative and strategic public health programs, evaluated by health outcome data for diverse markets: employees, individuals, high risk groups and business within service area. Managed front office daily operations, fundraising events, grant writing and coordination of nationally recognized health conference.

EDUCATION		
Institution Name:	University of Nevada, Reno	Health Care Administrators Association
City:	Reno	Minneapolis
State:	NV	MN
Degree/Achievement:	BA	CSFS (Certified Self Funding Specialist)

REFERENCES

Minimum of three (3) required, including name, title, organization, phone number, fax number and email address	Heather Reimer Marketing Director Hometown Health, Reno, NV T: 775 982-3129 F: 775-982-3747 hreimer@hometownhealth.com Heather Lunsford Advocacy & Program Coordinator American Lung Association T: 775-829-5872 F: 775-829-5850 HLunsford@lungnevada.org Holly Luna CFO Douglas County School District T: 775-782-5131 ext. 1615 F: 775-782-3162 HLuna@dcsd.nv.us