September 29, 2017

To: All State Agencies, the Nevada System of Higher Education, the Court System, the Legislative Counsel Bureau and all Political Subdivisions within the State of Nevada

From: Jeffrey Haag, Administrator

Subject: Cloud Services Contracts

The Purchasing Division is pleased to announce new contracts for Cloud Services. These contracts provide access to a full range of software as a service (SaaS), platform as a service (PaaS), and infrastructure as a service (IaaS) models as defined by the National Institute of Standards and Technology. Furthermore, these contracts, and additional contracts that will be awarded over the next few months, offer a broad range of services from unified communications, enterprise resource planning, desktop services, data analytics and security as a services to name a few. The current awarded vendors are

- Carahsoft Technology Corporation
- Quest Media & Supplies, Inc.
- Smartronix, Inc.

Given the size and scope of these contracts, The Department of Administration in coordination with the Governor’s Finance Office have revised the process for these Cloud Services contracts. These contracts have been approved by the Board of Examiners with a zero dollar amount which means that the terms and conditions have been negotiated with the vendor however, pricing and scope of work has not. Each awarded contract includes a work plan document as an attachment. Work plan documents can also be found on the Purchasing Division’s website. Work plans are to be negotiated between the using agency, their Deputy Attorney General, State Purchasing and the vendor they are looking to work with. Finalized work plans are to be entered into CETS and will follow the same approval process as all other contracts based on the dollar amount of the work plan. Work plans do not require the State’s standard contract form and can be submitted for approval by the Governor’s Finance Office and Board of Examiners as a standalone document.

This process is intended to streamline negotiations for using agency’s by allowing them to focus on the scope of work and price rather than terms and conditions. This process does not eliminate an agencies responsibility to obtain an approved Technology Investment Request (TIR) or a valid...
waiver from EITS. Please contact Timothy Lewis tklewis@admin.nv.gov at EITS for questions regarding the TIR process.

The Purchasing point of contact for these contracts is Gideon Davis. Gideon can be reached at gkdavis@admin.nv.gov and more detailed information on these contracts can be found on the Purchasing Division website at www.purchasing.nv.gov.

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