

State of Nevada  
Department of Administration

Purchasing Division

515 E. Musser Street, Suite 300  
Carson City, NV 89701



Brian Sandoval  
Governor

Patrick Cates  
Director

Jeffrey Haag  
Administrator

<b>Purchasing Use Only:</b>	
Approval#:	<b>186701</b>

## SOLICITATION WAIVER JUSTIFICATION AND REQUEST FORM

**ALL FIELDS ARE REQUIRED – INCOMPLETE REQUESTS WILL BE RETURNED TO THE AGENCY**

<b>1a</b>	<b>Agency Contact Information - Note: Approved copy will be sent to only the contact(s) listed below:</b>		
	<b>State Agency:</b> <i>DETR – Rehabilitation Division</i>		
	<i>Contact Name and Title</i>	<i>Phone Number</i>	<i>Email Address</i>
	<i>Walter Cuneo, Management Analyst II</i>	<i>775-687-6864</i>	<i>wlcuneo@nvdetr.org</i>

<b>1b</b>	<b>Vendor Information:</b>	
	Identify Vendor:	<i>Jobs for Nevada's Graduates (JAGNV)</i>
	Contact Name:	<i>Debbie Tarantino</i>
	Address:	<i>4045 S. Buffalo Dr. Suite A101-128 Las Vegas, NV 89147</i>
	Telephone Number:	<i>702-410-8078x101</i>
	Email Address:	<i>dtarantino@jagnv.org</i>

<b>1c</b>	<b>Type of Waiver Requested – Check the appropriate type:</b>	
	Sole or Single Source:	<i>XX</i>
	Professional Service Exemption:	

<b>1d</b>	<b>Contract Information:</b>			
	Is this a new Contract?	Yes	<i>XX</i>	No
	Amendment:	#		
	CETS:	#		

<b>1e</b>	<b>Term:</b>			
	One (1) Time Purchase:			
	Contract:	Start Date:	<i>07/01/2018</i>	End Date:

<b>1f</b>	<b>Funding:</b>	
	State Appropriated:	
	Federal Funds:	<i>100%</i>
	Grant Funds:	
	Other (Explain):	

1g	<p>Total Estimated Value of <u>this</u> Service Contract, Amendment or Purchase: \$900,000</p> <p>Up to \$300,000 per year for all 5 Pre-ETS modules and expanding service into additional high schools around the state.</p>
2	<p><b>Provide a description of work/services to be performed or commodity/good to be purchased:</b></p> <p><i>The Workforce Innovation and Opportunity Act of 2014 (WIOA) is the primary funding source and administrator of the public Vocational Rehabilitation and Blind Services programs in the United States. WIOA made major changes to Pre-Employment Transition Services (Pre-ETS), specifically Pre-ETS should be provided in an <u>educational setting</u> and can be provided to groups. Finally, under WIOA a minimum of 15% of all service dollars must be spent on Pre-ETS programs. The intent of Pre-Employment Transition Services (Pre-ETS) is to assist secondary education school students with disabilities to transition from school directly into employment, or into postsecondary education, or training that will lead to employment.</i></p> <p><i>The JAGNV program expands the traditional transition services provided to secondary education students with disabilities through the provision of the five key Pre-Employment Transition Services:</i></p> <ul style="list-style-type: none"> <li>• <i>Instruction in Self-Advocacy</i></li> <li>• <i>Workplace Readiness Training</i></li> <li>• <i>Job Exploration Counseling</i></li> <li>• <i>Counseling on Opportunities for Enrollment in Comprehensive Transition or Post-Secondary Educational Programs at Institutions for Higher Education</i></li> <li>• <i>Work-Based Learning Experiences</i></li> </ul> <p><i>JAGNV is uniquely situated to provide a unified, coherent Pre-ETS program that is approved by the Bureaus of Vocational Rehabilitation and Bureaus of Services to the Blind and Visually Impaired, to all high schools across the state. JAGNV is unique amongst all service providers, in that it is a Nevada-specific nonprofit, whose board is selected directly by the Governor of the State of Nevada. This is extremely important since transition services require coordination of services with school districts and other entities such as regional centers in order to achieve success.</i></p>
3	<p><b>What are the unique features/qualifications required for this service or good that are not available from any other vendor:</b></p> <p><i>The mission of the JAGNV program is to help keep young people in high school thru graduation and to provide an array of counseling, skills development, career association, job development and job placement that will result in either a quality job leading to a post-graduation career, post-secondary education or jobs training program. JAGNV is unique, in that it is a Nevada-specific nonprofit, whose board is appointed directly by the Governor of the State of Nevada.</i></p>
4	<p><b>Explain why this service or good cannot be competitively bid and why this purchase is economically only available from a single source:</b></p> <p><i>In 2013 the JAGNV non-profit was created by the Governor of Nevada and the Nevada State Legislature with the intent to help keep young people in high school thru graduation and to provide an array of counseling, skills development, career association, job development and job placement that will result in either a quality job leading to a post-graduation career, post-secondary education or jobs training program. The specific Pre-ETS curriculum, which is mandated by WIOA, must be pre-approved by BVR/BSBVI and executed in person in classrooms in public high schools as part of the normal student course load, as part of a larger curriculum model and delivered across the state. All teachers/specialists must be pre-approved by the individual school districts/schools to work on campus and teach students this curriculum as part of a larger employment focused curriculum. Additionally, all teachers/specialists must pass rigorous background checks by the school districts to be present on campus. JAGNV, as governmentally created, quasi-public entity, is the only service provider who can meet these requirements across the state, on a uniform basis.</i></p>



5	Were alternative services or commodities evaluated? Check One.		Yes:		No:	XX
	a. <u>If yes</u> , what were they and why were they unacceptable? Please be specific with regard to features, characteristics, requirements, capabilities and compatibility.					
	b. <u>If not</u> , why were alternatives not evaluated?					
No other provider in the State of Nevada is permitted to provide this program on public school campus, during school hours.						

6	Has the agency purchased this service or commodity in the past? Check One. Note: If your previous purchase(s) was made via solicitation waiver(s), a copy or copies of <u>ALL</u> previous waivers <u>MUST</u> accompany this request.				Yes:	XX	No:	
	a. If yes, starting with the most recent contract and working backward, for the <i>entire</i> relationship with this vendor, or any other vendor for this service or commodity, please provide the following information:							
	Term Start and End Dates		Value	Short Description	Type of Procurement (RFP#, RFQ#, Waiver #)			
	1/17/17	6/30/18	No Limit	JAG Nevada	Provider Agreement			
	7/1/16	6/30/19	\$750,000	Jobs for America's Graduate Program	Waiver# 160602			
	7/1/14	6/30/15	\$750,000	Jobs for America's Graduate Program	Waiver# 140407			
	7/13/12	6/30/14	\$1,308,390	Jobs for America's Graduate Program services provided by Community Services Agency	Waiver (email)			
		\$						

7	What are the potential consequences to the State if the waiver request is denied and the service or good is competitively bid?
	The JAGNV program will not be able to deliver the Pre-ETS program to Nevada's schools or disabled students. Also, JAGNV will not be able to contribute towards high school retention and graduation rates as mandated by the Governor.

8	What efforts were made or conducted to substantiate there is no competition for the service or good and to ensure the price for this purchase is fair and reasonable?
	The efforts to identify complete service providers, for JAGNV purposes, would be futile as none exist that could provide the workforce development programs as prescribed and overseen for compliance of Jobs for America's Graduates (JAG) accreditation standards. As stated above, JAGNV is a Nevada specific non-profit corporation, with a board of directors that are appointed by Nevada's Governor. The premise of this Nevada specific program is to implement and deliver a unique research-based multi-intervention program to support retention, academic remediation and enhancement graduation, placement assistance, and follow-up services to you people who are most at risk by assisting them successfully transition to employment and/or post-

	<i>secondary education.</i>
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	<b>Will this purchase obligate the State to this vendor for future purchases? <u>Before selecting your answer, please review information included on Page 2, Section 9 of the instructions.</u></b>	Yes:	<b>XX</b>	No:	
<b>9</b>	a. <i>If yes, please provide details regarding future obligations or needs.</i> <i>If federal funding is available in the future, a new contract will be considered, if performance and outcomes are satisfactory.</i>				

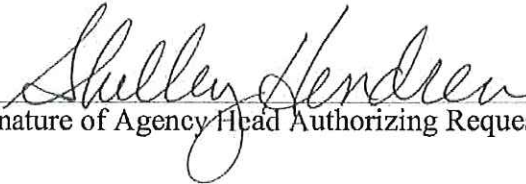
By signing below, I know and understand the contents of this Solicitation Waiver Request and Justification and attest that all statements are true and correct.



Agency Representative Initiating Request

Walter Cuneo, Management Analyst II  
Print Name of Agency Representative Initiating Request

06/15/18  
Date



Signature of Agency Head Authorizing Request

Shelley Hendren, Division Administrator  
Print Name of Agency Head Authorizing Request

6-18-18  
Date

PLEASE NOTE: In an effort to avoid possible conflict with any equipment, system or process already installed or in place by the State of Nevada or to assist in our due diligence, State Purchasing may solicit a review of your request from another agency or entity. The signature below indicates another agency or entity has reviewed the information you provided. **This signature does not exempt your agency from any other processes that may be required.**

Name of agency or entity who provided information or review:

Representative Providing Review

Print Name of Representative Providing Review

Date

Please consider this memo as my approval of your request. This exemption is granted pursuant to NAC 333.150(2)(a)(b)(c), NRS 333.400. This exemption may be rescinded in the event reliable information becomes available upon which the Purchasing Administrator determines that the service or good sought may in fact be contracted for in a more effective manner. Pursuant to NRS 284.173(6), contracts for services do not become effective without the prior approval of the State Board of Examiners (BOE).

If you have any questions or concerns please contact the Purchasing Division at 775-684-0170.

Signed:



Administrator, Purchasing Division or Designee

7/6/18  
Date

