

State of Nevada
Department of Administration

Purchasing Division

515 E. Musser Street, Suite 300
Carson City, NV 89701



Brian Sandoval
Governor

Patrick Cates
Director

Jeffrey Hang
Administrator

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| Purchasing Use Only: | |
| Approval#: | 160602 |

SOLICITATION WAIVER JUSTIFICATION AND REQUEST FORM

ALL FIELDS ARE REQUIRED – INCOMPLETE REQUESTS WILL BE RETURNED TO THE AGENCY

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| 1a | Agency Contact Information - Note: Approved copy will be sent to only the contact(s) listed below: | | | |
| | State Agency: | | | |
| | | <i>Contact Name and Title</i> | <i>Phone Number</i> | <i>Email Address</i> |
| | | Grant Nielson | 775 684-0304 | ghnielson@nvdepr.org |
| | | Kathleen Wynands | 775-684-3883 | kewynands@nvdepr.org |

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| Vendor Information: | |
| Identify Vendor: | Jobs for Nevada's Graduates, Inc. (JAGNV) |
| Contact Name: | Rene Cantu - ED; rcantu@jagnv.org |
| Address: | 4045 S Buffalo Drive, Suite A101-128 Las Vegas NV 89147 |
| Telephone Number: | 702 420-2825 |
| Email Address: | Dtarantino@jagnv.org |
| | Fiscal Contact: Debbie Tarantino |

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| 1c | Type of Waiver Requested – Check the appropriate type: | |
| | Sole or Single Source: | X |
| | Professional Service Exemption: | |

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| Contract Information: | | | |
| 1d | Is this a new Contract? | Yes X | No |
| | Amendment: | # | |
| | CETS: | # | |

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| Term: | | | |
| 1e | One (1) Time Purchase: | | |
| | Contract: | Start Date: July 1, 2016 | End Date: June 30, 2019 |

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| Funding: | | |
| 1f | State Appropriated: | |
| | Federal Funds: | |
| | Grant Funds: | |
| | Other (Explain): | Career Enhancement Program (CEP) Funds |

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| 1g | Total Estimated Value of this Service Contract, Amendment or Purchase: \$270,000 Total; \$90,000 allocated each year for three years. |
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| 2 | <p>Provide a description of work/services to be performed or commodity/good to be purchased: <i>Built upon the traditional model - Jobs for America's Graduates (JAG)- a national, state based non-profit organization dedicated to preventing dropouts among young people who are most at-risk, Jobs for Nevada's Graduates (JAGNV) is a statewide program for youth who seek to make the most of their high school education and pursue career and postsecondary educational interests. JAGNV is a multi-year program designed to serve high school students during their 11th and 12th grades, with a 12-month post-graduation follow-up period. JAGNV serves students who are at risk of not attaining their potential and/or dropping out of high school. The multi-year JAGNV program's objective is to connect or reconnect students to primary support systems and institutions, and to provide transitional support services when they enter a postsecondary institution and/or the workforce. The JAGNV's primary goals are to improve students' positive perceptions of themselves as persons and as students, and to assist them in their pursuit of a high school diploma and towards college and or career readiness.</i></p> |
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| 3 | <p>What are the unique features/qualifications required for this service or good that are not available from any other vendor: <i>The primary mission of the traditional JAG program model is to keep young people in high school through graduation, and to provide an array of counseling, employability skills development, career association, job development, and job placement services that will result in either a quality job leading to a career after graduation or enrollment in a postsecondary education and or training program. The board of the JAGNV state-specific non-profit is selected through Governor appointments.</i></p> |
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| 4 | <p>Explain why this service or good cannot be competitively bid and why this purchase is economically only available from a single source: <i>In the 2013 Nevada State Legislature, the Nevada Department of Education was granted authority to fund, with General Fund monies, the JAG program and to establish a non-profit for the sole purpose of administering a JAGNV program. The Nevada Department of Employment, Training and Rehabilitation (DETR) established the JAGNV non-profit and are now requesting the augmentation of the Department of Education's program funding for the ability to incorporate schools into the JAGNV pipeline.</i></p> |
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| 5 | Were alternative services or commodities evaluated? Check One. | Yes: | | No: | <input checked="" type="checkbox"/> |
| | a. <i>If yes, what were they and why were they unacceptable? Please be specific with regard to features, characteristics, requirements, capabilities and compatibility.</i> | | | | |
| | b. <i>If not, why were alternatives not evaluated?</i> <i>The JAGNV program is a state based non-profit organization. No other provider in the State of Nevada provides this type of program.</i> | | | | |

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| 6 | <p>Has the agency purchased this service or commodity in the past? Check One. Note: If your previous purchase(s) was made via solicitation waiver(s), a copy or copies of ALL previous waivers MUST accompany this request.</p> | Yes: | <input checked="" type="checkbox"/> | No: | |
| | a. <i>If yes, starting with the most recent contract and working backward, for the entire relationship with this vendor, or any other vendor for this service or commodity, please provide the following</i> | | | | |

| information: | | | | |
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| Term Start and End Dates | | Value | Short Description | Type of Procurement (RFP, RFQ, Waiver #) |
| 7/1/14 | 6/30/15 | \$750,000 | Jobs for America's Graduate Program | Waiver |
| 7/13/12 | 6/30/14 | \$1,308,390 | Jobs for America's Graduate Program services provided by Community Services Agency | Waiver |

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| 7 | What are the potential consequences to the State if the waiver request is denied and the service or good is competitively bid? |
| | <i>The JAG/JAGNV program will not be able to deliver services to as many Nevada schools and youth who would benefit significantly from this program. The JAG/JAGNV program would not be significant in its contribution towards high school retention and graduation rates.</i> |

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| 8 | What efforts were made or conducted to substantiate there is no competition for the service or good and to ensure the price for this purchase is fair and reasonable? |
| | <p><i>The efforts to identify competitive service providers(s) for JAGNV purposes would be futile as none exist that could provide the workforce development programs as prescribed and overseen for compliance of <u>Jobs for America's Graduates (JAG)</u> accreditation standards.</i></p> <p><i>As stated above, JAGNV is a JAG, state-specific, non-profit corporation with a board of directors that are appointed by the Nevada Governor. The premise of this state-specific program is to implement and deliver a unique, research-based, multi-intervention program to support retention, academic remediation and enhancement, graduation, placement assistance, and follow-up services to young people who are most at risk by assisting them successfully transition to employment and or post-secondary education.</i></p> <p><i>The JAG Multi-Year Program consists of a unique and comprehensive set of services to keep young people in school through graduation and improve the rate of success in achieving postsecondary education and career goals. The ultimate goal is for at-risk youth to receive a high school diploma (or equivalent), pursue postsecondary education, and or secure a quality entry-level job in the workforce. The focus in the Multi-Year Program is dropout prevention, retention, and graduation serving youth with significant barriers to success. The JAG national in-school curriculum, consisting of 88 competency-based modules, provides 880 of classroom instruction. CORE JAG model components include: 1.) classroom instruction; 2.) competency-based curriculum; 3.) adult mentoring; 4.) advisement and support; 5.) summer employment training; 6.) student-led leadership development; 7.) job and post-secondary education placement support; 8.) linkages to school and community-based services; 9.) 12-month follow-up services; 10.) electronic accountability system; and 11.) quality and continual professional development for JAG Classroom Specialist</i></p> |

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| 9 | Will this purchase obligate the State to this vendor for future purchases? Check One. | Yes: | X | No: | |
| | <p>a. <i>If yes, please provide details regarding future obligations or needs.</i></p> <p><i>If funding is available in the future, a new agreement will be considered if performance and outcomes are successful.</i></p> | | | | |

By signing below, I know and understand the contents of this Solicitation Waiver Request and Justification and attest that all statements are true and correct.

Renee Olson
Agency Representative Initiating Request

Renee L. Olson, Administrator 06.01.16
Print Name of Agency Representative Initiating Request Date

[Signature]
Signature of Agency Head Authorizing Request

DEWALD L. SODERBERG 6/2/16
Print Name of Agency Head Authorizing Request Date

PLEASE NOTE: In an effort to avoid possible conflict with any equipment, system or process already installed or in place by the State of Nevada or to assist in our due diligence, State Purchasing may solicit a review of your request from another agency or entity. The signature below indicates another agency or entity has reviewed the information you provided. This signature does not exempt your agency from any other processes that may be required.

N/A
Name of agency or entity who provided information or review:

[Signature]
Representative Providing Review

[Signature] [Date]
Print Name of Representative Providing Review Date

Please consider this memo as my approval of your request. This exemption is granted pursuant to NAC 333.150(2)(a)(b)(c), NRS 333.400. This exemption may be rescinded in the event reliable information becomes available upon which the Purchasing Administrator determines that the service or good sought may in fact be contracted for in a more effective manner. Pursuant to NRS 284.173(6), contracts for services do not become effective without the prior approval of the State Board of Examiners (BOE).

If you have any questions or concerns please contact the Purchasing Division at 775-684-0170.

Signed: [Signature] 6-28-2016
Administrator, Purchasing Division or Designee Date