

State of Nevada
Department of Administration

Purchasing Division

515 E. Musser Street, Suite 300
Carson City, NV 89701



Brian Sandoval
Governor

Patrick Cates
Director

Jeffrey Haag
Administrator

Purchasing Use Only:	
Approval#:	160501

SOLICITATION WAIVER JUSTIFICATION AND REQUEST FORM

ALL FIELDS ARE REQUIRED -- INCOMPLETE REQUESTS WILL BE RETURNED TO THE AGENCY

1a	Agency Contact Information - Note: Approved copy will be sent to only the contact(s) listed below:		
	State Agency: <u>Gov. Finance Ofc./Budget Div</u>		
	<i>Contact Name and Title</i>	<i>Phone Number</i>	<i>Email Address</i>
	<u>Susanna Powers, Economist 4</u>	<u>775-684-0261</u>	<u>spowers@finance.nv.gov</u>
	<u>Jennifer Thomas, Admin. Asst IV</u>	<u>775-684-0222</u>	<u>jburry@finance.nv.gov</u>
	<u>Carol Sweeney, Program Officer II</u>	<u>775-684-0243</u>	<u>csweeney@admin.nv.gov</u>

1b	Vendor Information:	
	Identify Vendor:	<u>Moody's Analytics, Inc.</u>
	Contact Name:	<u>Greg Biles, MBA</u>
	Address:	<u>121 N. Walnut Street, West Chester, PA 19380</u>
	Telephone Number:	<u>610-235-5222</u>
	Email Address:	<u>Gregory.Biles@moodys.com</u>

1c	Type of Waiver Requested – Check the appropriate type:	
	Sole or Single Source:	<input type="checkbox"/>
	Professional Service Exemption:	<input checked="" type="checkbox"/>

1d	Contract Information:			
	Is this a new Contract?	Yes	<input checked="" type="checkbox"/>	No
	Amendment:	#		
	CETS:	#		

1e	Term:				
	One (1) Time Purchase:				
	Contract:	Start Date:	<u>07/01/16</u>	End Date:	<u>06/30/18</u>

1f	Funding:	
	State Appropriated:	<input checked="" type="checkbox"/>
	Federal Funds:	<input type="checkbox"/>
	Grant Funds:	<input type="checkbox"/>
	Other (Explain):	

1g	Total Estimated Value of this Service Contract, Amendment or Purchase:
	<u>\$61,146</u>

2	Provide a description of work/services to be performed or commodity/good to be purchased:
	<i>Vendor to provide national and state economic data and projections for economic variables used by LCB, the Governor's Office of Finance and the Department of Taxation to forecast various state General Fund tax revenues.</i>

3	What are the unique features/qualifications required for this service or good that are not available from any other vendor:
	<i>Information is needed for input into various state revenue projection models used by the Executive and Legislative branches to present information to the Technical Advisory Committee and the Economic Forum. A vendor with access to otherwise unavailable data and with proven economic analysis/modeling/forecasting experience pertaining to Nevada and the U.S. is needed to provide the projections required by statute.</i>

4	Explain why this service or good cannot be competitively bid and why this purchase is economically only available from a single source:
	<i>This vendor has access to economic data not otherwise available to the state. The vendor provides this data as well as unique economic analysis and modeling/forecasting services. We do not believe the quality and reliability of Moody's forecasts can be achieved by any of the other limited economic forecast providers. We need continuity over multiple biennia because each change of vendors requires that we change our models to reflect new variable names, modify our models when previously supplied variables are not available, and potentially adjust our model output to compensate a national and/or Nevada forecast that differs significantly from what the previous vendor supplied. These time consuming adjustments are disruptive when they have to be done every year or two years. In addition, because Nevada's economy has a relatively small impact on the national economy, vendors generally are not well versed with Nevada's economic idiosyncrasies until they have worked directly with the state for a period of time. Thus, changing vendors from Moody's to another vendor would mean that we would lose continuity during the next several years, which would jeopardize the accuracy of the economic forecasts produced by the Executive and Legislative branches by statute.</i>

5	Were alternative services or commodities evaluated? Check One.	Yes:	<input type="checkbox"/>	No:	<input checked="" type="checkbox"/>
	a. <i>If yes, what were they and why were they unacceptable? Please be specific with regard to features, characteristics, requirements, capabilities and compatibility.</i>				
	b. <i>If not, why were alternatives not evaluated?</i>				
	<i>We need continuity over multiple biennia because each change of vendors requires that we change our models to reflect new variable names, modify our models when previously supplied variables are not available, and potentially adjust our model output to compensate a national and/or Nevada forecast that differs significantly from what the previous vendor supplied.</i>				

6	Has the agency purchased this service or commodity in the past? Check One. Note: If your previous purchase(s) was made via solicitation waiver(s), a copy or copies of <u>ALL</u> previous waivers must accompany this request.	Yes:	<input checked="" type="checkbox"/>	No:	<input type="checkbox"/>
	a. <i>If yes, starting with the most recent contract and working backward, for the entire relationship</i>				

<i>with this vendor, or any other vendor for this service or commodity, please provide the following information:</i>				
<i>Term Start and End Dates</i>		<i>Value</i>	<i>Short Description</i>	<i>Type of Procurement (RFP, RFQ, Waiver)</i>
<i>07/01/12</i>	<i>06/30/16</i>	<i>\$210,930.00</i>	<i>Economic Projects</i>	<i>Waiver</i>
		\$		
		\$		
		\$		
		\$		

7	What are the potential consequences to the State if the waiver request is denied and the service or good is competitively bid?
	<i>Nevada needs the best possible support for determining its revenue forecasts. We do not believe this vendor's competitors can provide the same quality analysis and would not allow state agencies to fulfill their statutory obligations. We also need continuity.</i>

8	What efforts were made or conducted to substantiate there is no competition for the service or good and to ensure the price for this purchase is fair and reasonable?
	<i>This contractor is a leading independent provider of economic, financial, country and industry research with over 500 clients worldwide, including governments at all levels. Janet Rogers, the prior Economist 4 with the Budget & Planning Division, compared their analysis of the U.S. and Nevada economies, as published in their Précis U.S. Macro and Précis Nevada, with and found to be superior to the analysis provided by their primary competitor, Global Insight.</i>

9	Will this purchase obligate the State to this vendor for future purchases? Check One.	Yes:		No:	<input checked="" type="checkbox"/>
	a. <i>If yes, please provide details regarding future obligations or needs.</i>				

By signing below, I know and understand the contents of this Solicitation Waiver Request and Justification and attest that all statements are true and correct.

Carol Sweeney

Agency Representative Initiating Request

CAROL J. SWEENEY

Print Name of Agency Representative Initiating Request

4/12/16
Date

James R Wells

Signature of Agency Head Authorizing Request

James R WELLS

Print Name of Agency Head Authorizing Request

4/12/16
Date

PLEASE NOTE: In an effort to avoid possible conflict with any equipment, system or process already installed or in place by the State of Nevada or to assist in our due diligence, State Purchasing may solicit a review of your request from another agency or entity. The signature below indicates another agency or entity has reviewed the information you provided. **This signature does not exempt your agency from any other processes that may be required.**

Name of agency or entity who provided information or review:

Representative Providing Review

Print Name of Representative Providing Review

Date

Please consider this memo as my approval of your request. This exemption is granted pursuant to NAC 333.150(2)(a)(b)(c), NRS 333.400. This exemption may be rescinded in the event reliable information becomes available upon which the Purchasing Administrator determines that the service or good sought may in fact be contracted for in a more effective manner. Pursuant to NRS 284.173(6), contracts for services do not become effective without the prior approval of the State Board of Examiners (BOE).

If you have any questions or concerns please contact the Purchasing Division at 775-684-0170.

Signed:

JAS

Administrator, Purchasing Division or Designee

4-3-2016
Date