Corporate Office
16751 Knott Avenue
La Mirada, CA 90638

www.spinitar.com

Part II – Cost Proposal
Laxalt Chambers Room Audio-Video System Replacement
3512
Presentation Products, Inc. dba Spinitar
16751 Knott Ave., La Mirada, CA 90638
December 21, 2017
2:00 PM

QUOTATION 82864

SPINITAR
5066 Commercial Circle
Unit A
Concord, CA 94520

BILL TO:	JOB LOCATION:	
COMPANY **State of Nevada Purchasing Division**	COMPANY **Nevada Department of Toursim and**	DATE **November 30,2017**
ADDRESS **515 E Musser Street**	ADDRESS **401 North Carson Street**	EXPIRY DATE **December 30,2017**
Suite 300		SALES REP. **Jonathan Harmyk**
Carson City, NV 89701	**Carson City, NV 89701**	PHONE. **(714)367-2900**
CONTACT **Annette Morfin**	CONTACT **Annette Morfin**	EMAIL. **Jonathan.Harmyk@spinitar.com**
PHONE	PHONE	

TITLE:

Laxalt Building Chambers

SCOPE OF WORK:

MANUFACTURER	PART NUMBER	PART DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
		Audio Visual System Controller			
Crestron	AV3	3-Series Control System®	1.00	$3,548.39	$3,548.39
		Sub-Total			**$3,548.39**
		Logic Controller			
QSC	I/O-8 FLEX	Q-SYS peripheral providing 8 individual, software-switchable	1.00	$1,612.90	$1,612.90
		Sub-Total			**$1,612.90**
		21.5" Diagonal Touchscreen Control Panel			
Crestron	TSD-2220-B	21.5" HD Touch Screen Display, Black	1.00	$1,612.90	$1,612.90
		Sub-Total			**$1,612.90**
		DGE for Touchscreen Control Panel			
Crestron	DGE-100	Digital Graphics Engine 100	1.00	$1,612.90	$1,612.90
		Sub-Total			**$1,612.90**
		Wireless Touchscreen Control Tablet and Control			
Crestron	CRESTRON-MOB	Crestron Mobile Pro® Control App for iPhone®, iPod touch®,	1.00	$99.00	$99.00
		Sub-Total			**$99.00**
		8x8 Audio Visual Matrix Switcher			
Crestron	DM-MD8X8	8x8 DigitalMedia Switcher	1.00	$3,467.74	$3,467.74
Crestron	DMC-4K-C-HDCP	HDBaseT® Certified 4K DigitalMedia 8G+® Input Card for	6.00	$887.10	$5,322.60
Crestron	DMC-4K-HD-HDC	4K HDMI® Input Card for DM® Switchers	1.00	$645.16	$645.16
Crestron	DMC-DVI	DVI/VGA Input Card for DM® Switchers	1.00	$645.16	$645.16
Crestron	DMC-4K-CO-HD-	2-Channel HDBaseT® Certified 4K DigitalMedia 8G+®	2.00	$1,048.39	$2,096.78
Crestron	DMC-4K-HDO	2-Channel 4K Scaling HDMI® Output Card for DM®	2.00	$1,451.61	$2,903.22
		Sub-Total			**$15,080.66**
		HDbaseT Transmitter With HDMI, VGA and Audio Inputs			
Crestron	DM-TX-201-C	DigitalMedia 8G+® Transmitter 201	3.00	$1,048.39	$3,145.17
		Sub-Total			**$3,145.17**
		HDbaseT Receiver With HDMI Output			
Crestron	DM-RMC-4K-100-	4K DigitalMedia 8G+® Receiver & Room Controller 100	3.00	$725.81	$2,177.43
		Sub-Total			**$2,177.43**
		1 Input x 8 Output HDMI Distribution Amplifier			
Crestron	HD-DA8-4K-E	1-to-8 4K HDMI® Distribution Amplifier	1.00	$806.45	$806.45
		Sub-Total			**$806.45**
		Digital Recording and Streaming Device			
Extron	60-1594-01	Single channel H.264 streaming media processor	1.00	$2,733.87	$2,733.87

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TITLE:
Laxalt Building Chambers

		Sub-Total			**$2,733.87**
		Digital Audio Network Server With Modular Input/ Output			
QSC	CORE 110F	Unified Series Core with 24 local I/O channels, 128x128	1.00	$2,903.23	$2,903.23
		Sub-Total			**$2,903.23**
		Video Conferencing Codec Kit			
Cisco	CTS-SX20N-P40-	Telepresence SX20 w/ P40 camera	2.00	$5,210.53	$10,421.06
		36 Month Support Contracts with 8x5xNBD support Cisco	2.00	$2,250.95	$4,501.90
Cisco	LIC-SX20-MS	Mulitisite license for sx20	1.00	$1,736.84	$1,736.84
		Sub-Total			**$16,659.80**
		Wireless Assisted Listening System			
Williams Sound	PPA 457 NET	Network-controlled Personal PA® System with rack panel kit.	1.00	$1,492.10	$1,492.10
		Sub-Total			**$1,492.10**
		70v Speaker amp			
Crestron	AMP-2210HT	2x210W Commercial Power Amplifier, 4/8? or High-Power	1.00	$1,040.32	$1,040.32
		Sub-Total			**$1,040.32**
		70v Speakers			
Soundtube	CM800I	8-inch coaxial in-ceiling speaker	4.00	$385.48	$1,541.92
		Sub-Total			**$1,541.92**
		PTZ Cameras POE Injectors			
Vaddio	999-9960-000	Roboshot 12 hdbt camera	1.00	$3,948.39	$3,948.39
Vaddio	999-9963-000	Roboshot 30 hdbt camera-Black	2.00	$4,470.97	$8,941.94
Crestron	DM-PSU-ULTRA-	DigitalMedia Ultra Midspan PoDM++ Injector	2.00	$483.87	$967.74
		Sub-Total			**$13,858.07**
		Laser Projector With Middle Throw Lens			
Epson	V11H735920	EPSON Pro L1100UNL, WUXGA/4Ke 6000 Lumens	1.00	$6,772.58	$6,772.58
Epson	V12H004M0A	EPSON Middle Zoom Lens #3 for Pro G7000 and L1000	1.00	$1,646.77	$1,646.77
		Sub-Total			**$8,419.35**
		Projector Supports			
Chief	WM210S	PROJECTOR WALL MOUNT, 0-18" EXT	1.00	$185.71	$185.71
Chief	WMAC16	ACCY, OUTLET COVER, WM2	1.00	$28.60	$28.60
Epson	V12H802010	EPSON Ceiling Mount for Pro G7000 and Pro L Series - Low	1.00	$443.55	$443.55
		Sub-Total			**$657.86**
		Fixed Projector Screen			
	90274VC	CINEMA CONTOUR HDC1.1 159D78X139	1.00	$2,368.06	$2,368.06
		Sub-Total			**$2,368.06**

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Suite 300		SALES REP. **Jonathan Harmyk**
Carson City, NV 89701	**Carson City, NV 89701**	PHONE. **(714)367-2900**
CONTACT **Annette Morfin**	CONTACT **Annette Morfin**	EMAIL. **Jonathan.Harmyk@spinitar.com**
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TITLE:
Laxalt Building Chambers

		Wired Gooseneck Mic With Bi-color LED Status Light			
Shure	MX415LPDF/C	15" Shock-Mounted Gooseneck, Green/Red LED Ring at	14.00	$250.00	$3,500.00
Shure	MX400DP	Small Desktop Base with Input, Switched Preamplifer,	14.00	$243.63	$3,410.82
Liberty	NC5FXX	Neutrik professional audio XLR 5-pin female connector	14.00	$7.85	$109.90
Liberty	NC5MXX	Neutrik professional audio XLR 5-pin male connector	14.00	$5.87	$82.18
		Sub-Total			**$7,102.90**
		8-Channel Wireless Mic Receiver and Wireless Mic			
Shure	MXWAPT8	8-Channel Access Point Transceiver	1.00	$3,790.32	$3,790.32
Shure	MXW2/SM58	Handheld Transmitter with SM58® Microphone (Includes One	1.00	$605.24	$605.24
Shure	MXW6/O	Boundary Transceiver, Omni	2.00	$701.61	$1,403.22
Shure	MXWNCS4	4-Channel Networked Charging Station	1.00	$1,455.65	$1,455.65
Shure	MXWANI4	4-Channel Network Interface	1.00	$1,233.47	$1,233.47
		Sub-Total			**$8,487.90**
		22" Diagonal Desktop Viewing Monitors			
	P2217H	22" monitor, 1080P, HDMI, DisplayPort	6.00	$217.66	$1,305.96
		Sub-Total			**$1,305.96**
		24-Port Gigabit Managed Ethernet Switch With Multimode			
Cisco	WS-C2960X-24TS	Cisco Catalyst 2960X-24TS-L Switch	1.00	$1,462.21	$1,462.21
Cisco	GLC-SX-MMD=	1000base-sx sfp transceiver module for mmf	2.00	$305.26	$610.52
		CON-SNT-WSC296XT 3-Year Service Agreement	1.00	$381.47	$381.47
		Sub-Total			**$2,454.20**
		Audio Visual Equipment Mounting Cabinet and			
Middle Atlantic	BGR-25SA32MDK	BGR-25SA-32W/CURVED plexi fd,CBL RD,cbs,EA top	1.00	$1,540.96	$1,540.96
Middle Atlantic	PDT-1620C-NS	PD THIN,1-20A,16 out,cord	1.00	$158.08	$158.08
Middle Atlantic	LACE-23-OP	3-1/4"W,23SP w/Tie POST,6PK	2.00	$127.38	$254.76
Middle Atlantic	LBP-1A	10 pack l lacer bar	5.00	$31.35	$156.75
Exact Furniture	QFAN	Quiet Cooling Fan (50CFM)	2.00	$87.10	$174.20
Middle Atlantic	FANCORD-4X1	6ft,1 PLUG,4 fan power cord	2.00	$15.68	$31.36
Middle Atlantic	FC-4-1CA	FC-4-1C fan control,stand alone	1.00	$171.15	$171.15
Middle Atlantic	U1V-4	1 space vented utility SHELF,4 pack	1.00	$146.98	$146.98
Middle Atlantic	VT1	1SP perforated vent panel	3.00	$12.41	$37.23
		Sub-Total			**$2,671.47**
		Rack Mounted 120v Uninteruptible Power Supply			
APC	SMT2200RM2U	APC Smart-UPS 2200VA LCD RM 2U 120V	1.00	$1,519.35	$1,519.35
		Sub-Total			**$1,519.35**
		Las Vegas Mobile Cart			

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ADDRESS **515 E Musser Street**	ADDRESS **401 North Carson Street**	EXPIRY DATE **December 30,2017**
Suite 300		SALES REP. **Jonathan Harmyk**
Carson City, NV 89701	**Carson City, NV 89701**	PHONE. **(714)367-2900**
CONTACT **Annette Morfin**	CONTACT **Annette Morfin**	EMAIL. **Jonathan.Harmyk@spinitar.com**
PHONE	PHONE	

TITLE:
Laxalt Building Chambers

Avteq	RPS-800S	Single display AV cart, supports display up to 60".	1.00	$1,879.03	$1,879.03
	55UJ7700	LG 55" TV	1.00	$1,246.77	$1,246.77
	MS43E1S2IOU	LG Soundbar	1.00	$246.37	$246.37
		Sub-Total			**$3,372.17**
		Freight and Materials			
Spinitar	INSTALL_MATER	Misc cables, connectors, plates and hardware	1.00	$9,000.00	$9,000.00
Spinitar	FREIGHT	Freight charges	1.00	$1,800.00	$1,800.00
		Sub-Total			**$10,800.00**
		Technical Services			
		System Design, CAD, Field Installation, Testing and Commissioning, Programming, Project Management, Travel Time, Customer Training, Shop Insatllation			
		Sub-Total			**$47,710.00**

Estimated Finance Options:
60 Month Term - $3637.78
48 Month Term - $4306.63
36 Month Term - $5432.49
24 Month Term - $7764.28

SUBTOTAL:	$166,794.33
SALES TAX:	$0.00
TOTAL:	**$166,794.33**

IF YOU WISH TO ACCEPT THIS PROPOSAL, PLEASE SIGN AND RETURN

Buyer: _____ (Print Name)
Buyer Signature: _____
Date: _____
Title: _____

1. Customer is responsible for structural, electrical & conduit requirements unless otherwise noted. System design is property of Spinitar and is copyrighted and confidential.
2. Spinitar retains the right to substitute equivalent product for commercial or technical reasons without affecting the rest of the contract.
3. Terms are either monthly progressive or 40% down at the time of order, 40% when system delivery begins, and final 20% at sign off.
4. 1.5% / month interest on accounts 20 days past due. Cancelled orders will incur a 25% restocking charge or the total of all incurred charges, whichever is greater.
5. Spinitar guarantees the price as quoted for thirty (30) days from the date of quotation, unless otherwise noted.

QUOTATION 83458

SPINITAR
5066 Commercial Circle
Unit A
Concord, CA 94520

BILL TO:	JOB LOCATION:	
COMPANY **State of Nevada Purchasing Division**	COMPANY **Nevada Department of Tourism and**	DATE **December 14,2017**
ADDRESS **515 E Musser Street**	ADDRESS **401 North Carson Street**	EXPIRY DATE **January 13,2018**
Suite 300		SALES REP. **Kevin Allen**
Carson City, NV 89701	**Carson City, NV 89701**	PHONE.
CONTACT	CONTACT	EMAIL. **kevina@spinitar.com**
PHONE	PHONE	

TITLE:
Nevada Tourism

SCOPE OF WORK:
12 Month AV System Maintenance

The Support Credo Guarantee!
"a Quick response from Talented folks who Care about you!" That is our Support Credo…and what our customers have told us they truly desire and what we feel you deserve!! We feel so strongly about delivering our Credo we will very simply allow you to opt. out of the commitments you made to us if we have not lived up to the commitments we made to you!

Service Credo Value Pricing (3 Yrs) = $17,820 ($5,940 billed annually)

MANUFACTURER	PART NUMBER	PART DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
Spinitar	SS-SUPPORT-G	Government Gold 16 hour Response Time	1.00	$6,600.00	$6,600.00

1. Preferred support status
2. Instant detailed support reports via e-mail
3. Remote support setup
4. Principle Period of Maintenance(PPM): M-F 8am-5pm
5. Telephone & e-mail response time - 2 business hrs.
6. On-site response time - 16 business hrs.
7. On-site support incidents - UNLIMITED
8. On-Site support visits outside of PPM - Discounted rate-$100/hr. (4 hr. min.), Trip charge $65 min.
9. Preventative Maintenance(PM) Visits - Two (2) per year
10. Complete parts repair and/or replacement
11. Replacement lamps and consumables - Cost + 10%
12. Ground shipping - FREE
13. Expedited shipping - Cost + 0%
14. Loaners and advance replacements (subject to availability)
15. Spinitar's In-House Diagnostic Center (iDOC)
16. Manufacturer firmware/software updates & upgrades
17. User training on system operation and/or procedures
18. Technology Showcase event invites - One (1) per year
19. On-site consultative support reviews - Two (2) per year

Estimated Finance Options: 60 Month Term - $143.95
48 Month Term - $170.41
36 Month Term - $214.96
24 Month Term - $307.23

SUBTOTAL:	$6,600.00
SALES TAX:	$0.00
TOTAL:	**$6,600.00**

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Buyer: _____ (Print Name)
Buyer Signature: _____
Date: _____
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