Technical Evaluation Form

Solicitation Number:	3501
Solicitation Title:	CAFR Software Replacement
Opening Date:	1/3/2018

			Weight	3501-01	3501-02	3501-03	3501-04	3501-05	Weighted Score
Gray CPA Consulting, PC	1	Demonstrated Competence	40.0	8.0	8.0	7.0	6.0	7.0	288.0
Vendor 01	2	Expertise and availability of key personnel	20.0	10.0	7.0	8.0	7.0	7.0	156.0
	3	Experience in performance of comparable engagements	15.0	8.0	7.0	9.0	6.0	5.0	105.0
	4	Conformance with the terms of this RFP	Pass/Fail	Pass	Pass	Pass	Pass	Pass	0.0
	5	Financial Stability	Pass/Fail	Pass	Pass	Pass	Pass	Pass	0.0
								Technical Score:	**549.0**
Thales Consulting	1	Demonstrated Competence	40.0	9.0	7.0	6.0	6.0	8.0	288.0
Vendor 02	2	Expertise and availability of key personnel	20.0	7.0	6.0	7.0	6.0	6.0	128.0
	3	Experience in performance of comparable engagements	15.0	6.0	6.0	7.0	6.0	6.0	93.0
	4	Conformance with the terms of this RFP	Pass/Fail	Pass	Pass	Pass	Pass	Pass	0.0
	5	Financial Stability	Pass/Fail	Pass	Pass	Pass	Pass	Pass	0.0
								Technical Score:	**509.0**
Workiva, Inc.	1	Demonstrated Competence	40.0	5.0	3.0	6.0	7.0	9.0	240.0
Vendor 03	2	Expertise and availability of key personnel	20.0	5.0	3.0	6.0	7.0	6.0	108.0
	3	Experience in performance of comparable engagements	15.0	5.0	2.0	8.0	8.0	8.0	93.0
	4	Conformance with the terms of this RFP	Pass/Fail	Pass	Pass	Pass	Pass	Pass	0.0
	5	Financial Stability	Pass/Fail	Pass	Pass	Pass	Pass	Pass	0.0
								Technical Score:	**441.0**

Technical Ranking

Solicitation Number:	**3501**
Solicitation Title:	**CAFR Software Replacement**
Opening Date:	**1/3/2018**

	Available Points:	750	
Vendor #	**Vendor Name**	**Technical**	**Rank**
Vendor 01	Gray CPA Consulting, PC	549	1
Vendor 02	Thales Consulting	509	2
Vendor 03	Workiva, Inc.	441	3

Standard Cost Evaluation Form

Solicitation Number:	3501
Solicitation Title:	CAFR Software Replacement
Opening Date:	1/3/2018

EVALUATION FACTORS:

Lowest Cost (LC): $ 95,000.00

Criteria Weight: 25

				Vendor 01 Gray CPA Consulting, PC		Vendor 02 Thales Consulting		Vendor 03 Workiva, Inc.	
Line	**Item**	**Quantity**	**Type**	**Unit Price 01**	**Ext. Price 01**	**Unit Price 02**	**Ext. Price 02**	**Unit Price 03**	**Ext. Price 03**
1	Upfront Software License	1	One-Time	$ 16,515.00	$ 16,515.00	$ -	$ -	$ -	$ -
2	Setup and Implementation	1	One-Time	$ 53,198.00	$ 53,198.00	$ 45,000.00	$ 45,000.00	$ 10,000.00	$ 10,000.00
3	Training	1	One-Time	$ 13,810.00	$ 13,810.00	$ -	$ -	$ -	$ -
4					$ -		$ -		$ -
5	Annaul Software License	60	Monthly		$ -	$ -	$ -	$ 2,733.33	$ 164,000.00
6	Annaul Software License	4	Years	$ 16,515.00	$ 66,060.00		$ -		$ -
7	Annual Software Maintenance	60	Monthly		$ -		$ -		$ -
8	Annual Software Maintenance	1	One-Time	$ 8,000.00	$ 8,000.00		$ -	$ 7,068.61	$ 7,068.61
9	Annual Software Maintenance	5	Yearly		$ -	$ 10,000.00	$ 50,000.00		$ -
10					$ -		$ -		$ -
11					$ -		$ -		$ -
12					$ -		$ -		$ -
13					$ -		$ -		$ -
14					$ -		$ -		$ -
15					$ -		$ -		$ -
16					$ -		$ -		$ -
	Total Cost (TC)				**$ 157,583.00**		**$ 95,000.00**		**$ 181,068.61**
	Price Factor (LC/TC = PF):	**LC/TC = PF**			**0.60**		**1.00**		**0.52**
	1-10 Cost Score:	**PF * 10**			**6**		**10**		**5**
	Weighted Cost Score (WCS):	**CS x CW = WCS**			**151**		**250**		**131**

Enter data into yellow cells.

Technical + Cost Ranking

Solicitation Number:	**3501**
Solicitation Title:	**CAFR Software Replacement**
Opening Date:	**1/3/2018**

Available Points: 1000

Vendor #	Vendor Name	Technical	Standard Cost	Subtotal	Rank
Vendor 01	Gray CPA Consulting, PC	549.00	150.71	699.71	2
Vendor 02	Thales Consulting	509.00	250.00	759.00	1
Vendor 03	Workiva, Inc.	441.00	131.17	572.17	3

Presentation Evaluation Form

Solicitation Number:	3501
Solicitation Title:	CAFR Software Replacement
Opening Date:	1/3/2018

			Weight	3501-01	3501-02	3501-03	3501-04	3501-05	Weighted Score
Gray CPA Consulting, PC	1	All reports from prior year's CAFR are available	35.0	10.0	10.0	10.0	9.0	9.0	336.0
Vendor 01	2	Make journal entries and adjustments at fund and Gov-wide level	25.0	9.0	10.0	10.0	9.0	8.0	230.0
	3	Export from Advantage-budget and financial data	20.0	9.0	10.0	10.0	9.0	8.0	184.0
	4	Make calculations and format changes quickly and efficiently	20.0	9.0	10.0	10.0	9.0	8.0	184.0
								Technical Score:	**934.0**
Thales Consulting	1	All reports from prior year's CAFR are available	35.0	8.0	5.0	6.0	9.0	3.0	217.0
Vendor 02	2	Make journal entries and adjustments at fund and Gov-wide level	25.0	8.0	3.0	5.0	9.0	9.0	170.0
	3	Export from Advantage-budget and financial data	20.0	8.0	8.0	8.0	6.0	8.0	152.0
	4	Make calculations and format changes quickly and efficiently	20.0	9.0	8.0	7.0	7.0	7.0	152.0
								Technical Score:	**691.0**
Workiva, Inc.	1	All reports from prior year's CAFR are available	35.0	8.0	6.0	5.0	9.0	8.0	252.0
Vendor 03	2	Make journal entries and adjustments at fund and Gov-wide level	25.0	4.0	2.0	5.0	0.0	2.0	65.0
	3	Export from Advantage-budget and financial data	20.0	3.0	8.0	5.0	5.0	7.0	112.0
	4	Make calculations and format changes quickly and efficiently	20.0	5.0	8.0	8.0	9.0	8.0	152.0
								Technical Score:	**581.0**

Final Ranking

Solicitation Number:	**3501**
Solicitation Title:	**CAFR Software Replacement**
Opening Date:	**1/3/2018**

Available Points: 2000

Vendor #	Vendor Name	Technical	Standard Cost	Presentation	Subtotal	Rank
Vendor 01	Gray CPA Consulting, PC	549.00	150.71	934.00	1,633.71	1
Vendor 02	Thales Consulting	509.00	250.00	691.00	1,450.00	2
Vendor 03	Workiva, Inc.	441.00	131.17	581.00	1,153.17	3