PART II: COST PROPOSAL

Section I. RFP INFORMATION

RFP TITLE **CAFR SOFTWARE REPLACEMENT**

RFP	**3501**
VENDOR NAME	**Gray CPA Consulting PC**
ADDRESS	**6606 FM 1488 STE 148-621** **Magnolia, TX 77354**
OPENING DATE	**01/03/2018**
OPENING TIME	**2:00 PM**

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Section III. ATTACHMENT G

ATTACHMENT G - COST SCHEDULE
RFP 3501 CAFR SOFTWAWRE REPLACEMENT

Vendor: Gray CPA Consulting PC

Reference	Description	Type	Price	Estimated Quantity	Extended Price
4.1	**Implementation and Training Pricing**				
4.1.1	Upfront Software License (9 users)	One-Time	$ 16,515.00	1	$ 16,515.00
4.1.2	Setup and Implementation (Best Match)	One-Time	$ 53,198.00	1	$ 53,198.00
4.1.3	Training	One-Time	$ 13,810.00	1	$ 13,810.00
4.2	**Serivce/Licensing Pricing**				
4.2.1	Annual Software License (9 Users)	Annual	$ 16,515.00	4	$ 66,060.00
4.2.2	Go-Live Implementation Maintenance	One-Time	$ 8,000.00	1	$ 8,000.00
	Estimated Contract Potential				**$ 157,583.00**

Attachment G - Cost Schedule *RFP 3501* *Page 1 of 1*

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Section IV. EXPLANATION OF COSTS

1. IMPLEMENTATION AND TRAINING PRICING

1.0 UPFRONT SOFTWARE LICENSE

Our proposed software environment consists of the following subscription-based software components from CaseWare:

- CaseWare Working Papers with SmartSync
- CaseWare GASB Financials Template Add-on
- CaseWare Connector (free with Template Add-on)

Our response to the "Upfront Software License" listed in ref 4.1.1. of the Cost Schedule is identical to that of 4.2.1. "Annual Software License" as there is no additional software required for setup. Please note that the cost of this software subscription includes:

- Unlimited Technical Support from CaseWare International
- All updates, upgrades, patches
- Annual GASB Content Updates to accommodate new pronouncements
- Per-User Licensing

Since this pricing is on a per-user basis, we included pricing for 9 users as described in section 1.1.7. of the RFP. Per-user Annual cost for the proposed software environment is $1,835 per year per user.

	ITEM	COST
	Annual Software License for 9 users:	
	CaseWare Working Papers with SmartSync	
	CaseWare GASB Financials Template Add-On	
	CaseWare Connector	
	All Patches, Upgrades, Software Updates, and GASB Content Updates	
	Unlimited Software Support from CaseWare International	
	Price Guaranteed for 5 years	
	Total:	16,515
OPTIONAL	*Annual Cost per additional User (Not included in Attachment G)*	
	Price Guaranteed for 5 years	
	Total:	*1,835*
OPTIONAL	*Annual Cost per User for CaseWare Cloud Platform*	
	(Not included in Attachment G)	
	Price Guaranteed for 1 year	
	Total:	*144*

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2.0 SETUP AND IMPLEMENTATION

Setup and Implementation costs include the following items:

	ITEM	COST
	Build of Introductory section including: build of Table of Contents and Insert of other components of the Introductory Section with final formatting	
	Build of Controller's Outlook	
	Build of MD&A	
	Build of Basic Financial Statements	
	Build of Notes to the Financial Statements	
	Build of Required Supplementary Statements and Budgetary Statements	
	Build of Combining Statements	
	Build of Compliance Section	
	Database Preparation and Consulting	
	Total Implementation Costs Before Formatting Option:	**43,598**
INCLUDED IN ATTACHMENT G BUT REDUCED COST FORMATTING OPTIONS DO EXIST	Custom "best match" formatting Option (as opposed to custom style sheets or standard style sheets applied consistently throughout document)	9,600
	Total of "Best Match" Implementation	**53,198**

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3.0 TRAINING

Training Costs Include the following items. To take full advantage of our premium support contracts, we recommend users have the following minimum software training as well. Future users can be trained on different platforms at rates other than those detailed below.

	ITEM	COST
	On-Site "Kickoff" Training and Consulting Session for 3 days and up to 9 attendees (includes travel cost) (includes 16 hours of CaseWare Working Papers Training and NASBA Certified CPE)	
	Total:	8,500
	Custom Web-Based "Handoff" GASB Financials Template Training for 9 Attendees (Includes 16 hours of CaseWare GASB Financials Training and NASBA Certified CPE)	
	Total:	5,310
OPTIONAL	*Cost per additional attendee per day (Not included in Training Costs listed in Attachment G)*	
	Total:	*295*

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2. ANNUAL SERVICE/ LICENSING PRICING

1.0 ANNUAL SOFTWARE LICENSE

	ITEM	COST
	Annual Software License for 9 users:	
	CaseWare Working Papers with SmartSync	
	CaseWare GASB Financials Template Add-On	
	CaseWare Connector	
	All Patches, Upgrades, Software Updates, and GASB Content Updates	
	Unlimited Software Support from CaseWare International	
	Price Guaranteed for 5 years	
	Total:	16,515
ADDITIONAL	*Annual Cost per additional User (Not included in Attachment G)*	
	Price Guaranteed for 5 years	
	Total:	*1,835*
OPTIONAL	*Annual Cost per User for CaseWare Cloud Platform*	
	(Not included in Attachment G)	
	Price Guaranteed for 1 year	
	Total:	*144*

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2.0 ANNUAL SOFTWARE MAINTENANCE

Firstly, it is important to note that there is no separate maintenance cost for the proposed software environment. The software license for CaseWare includes the cost of technical support from CaseWare International. What follows below is the cost of service contracts with Gray CPA Consulting, the implementer. We always provide implementation support for the go-live year so that we can assist with not only technical issues, but with reporting and data-related concerns as well. We do recommend continuing with implementation support for the subsequent 4 years just because your solution will be a customized one and we will understand your custom environment and your team; and thus, be able to provide a more tailored level of support.

	ITEM	COST
	Go-Live Premium Unlimited Support/Maintenance/Consulting for Champion Users for 1 year after "Handoff" or Delivery of Customized Template (Users that have completed minimum training listed above in Training Costs) **Total:**	8,000
ADDITIONAL	*Annual 40-hour Bundle of Premium Support/Maintenance/Consulting for any user (recommend Champion User for Best Value)* *(Annual rate for Bundle guaranteed for 4 years after go-live support)* ***Total:***	*5,500*
ADDITIONAL	*Additional Support/Maintenance/Consulting Hours* *Pricing guaranteed for 5 years* *(Not included in Attachment G)* ***Total:***	*185*
ADDITIONAL	*Cost of Training per Champion User* *(not including any travel costs for on-site training)* *(Includes 32 hours of Training with NASBA-Certified CPE)* *Price Guaranteed for 1 year* *(Not included in Attachment G)* ***Total:***	*1,180*

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