State of Nevada

Response to Request for Proposal for Property & Casualty Brokers – COST PROPOSAL

RFP No. 3495

Arthur J. Gallagher Risk Management Services, Inc.
200 South Orange Avenue, Suite #1350 | Orlando, FL 32801
Date: October 25, 2017

Chris Connelly, ARM-P, ARe
Area Senior Vice President
Chris-Connelly@ajg.com
(407) 563-3513

Justin Wiley, CPCU, RMPE
Area Assistant Vice President
Justin_Wiley@ajg.com
(407) 563-3542

© 2017 Arthur J. Gallagher & Co. All rights reserved.

This proposal of coverage is intended to facilitate your understanding of the insurance program. It is **not** intended to replace or supersede your insurance policies.

Table of Contents

Attachment G: Cost Sheet 1

Attachment G: Cost Sheet

COST SHEET

RFQ 3495

Brokers can be paid a fee or by commission for insurance policy placements and other insurance program services.
What method does your firm prefer and why?

No preference. We're willing to work in the fashion that you are most comfortable.

Please provide the cost of service fee or percentage of commission that would be expected for each type of insurance policy.

INSURANCE PROGRAM	COST BASIS (fee or commission)	COST
All Risk Property including Boiler & Machinery	***7.5%***	
Fine Arts/Museum Collections Floater	***10%***	
Cyber (Primary/Excess)	***10%***	
General/Excess Liability	***10%***	
Aviation Liability/Hull Insurance	***12%***	
Crime(Employee Dishonesty)	***10%***	
Other (Please describe)	***10%***	

Please provide describe other program services (bundled or unbundled) offered in conjunction with the insurance policies shown above and provide approximate cost range for those services below.

Services provided by the brokerage team will be included within the commission or fee structure, including services noted in section 2.4 such as market condition analysis (2.4.1), Risk management consulting and program development services (2.4.2), budget projections (2.4.6), loss prevention, cyber liability assessments, online training courses (2.4.7), document issuance and verification (2.4.9), claims audits (2.4.11), and training programs (2.4.12).

Services that require outside specialists, such as claims adjusting services (2.4.3), property appraisal services (2.4.5), actuarial services (2.4.6) can be coordinated via our brokerage team. For other State clients, we have successfully leveraged our network for reductions in vendor costs.