Property and Casualty Brokers
RFQ: 3495
Part II: Cost Proposal

Opening Date: October 25, 2017 @ 2:00 PM

SUBMITTED TO:

Gail Burchett
State of Nevada, Purchasing Division
515 E Musser Street, Suite 300
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SUBMITTED BY:

Moreton & Company
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MORETON
& COMPANY

Cost Proposal

Brokers can be paid a fee or by commission for insurance policy placements and other insurance program services. What method does your firm prefer and why?

Moreton & Company prefers to provide services to the State of Nevada on a fee basis because it is more transparent and aligns our incentives appropriately. We understand that current total premiums, including fees/commissions, are $2.6M.

If we were fortunate enough to handle all insurance programs for the State of Nevada, our total fee would be $135,000. We understand that we may not write all insurance programs, so any individual placement fee would be based upon a value of 6% of the current/expiring premium amount. This amount would be a fixed fee throughout the duration of the brokerage contract and would not change with any future premium changes.

Please provide the cost of service fee or percentage of commission that would be expected for each type of insurance policy.

Insurance Program	**Cost Basis** (Fee Or Commission)	**Cost**
All Risk Property including Boiler & Machinery	***Fee***	***6% of premium***
Fine Arts/Museum Collections Floater	***Fee***	***6% of premium***
Cyber (Primary/Excess)	***Fee***	***6% of premium***
General/Excess Liability	***Fee***	***6% of premium***
Aviation Liability/Hull Insurance	***Fee***	***6% of premium***
Crime(Employee Dishonesty)	***Fee***	***6% of premium***
Other (Please describe)		
Total Cost		**$135,000 or 6% of current premium for partially placed program**

Please provide describe other program services (bundled or unbundled) offered in conjunction with the insurance policies shown above and provide approximate cost range for those services below.

All services offered are currently bundled in the above compensation.