External Quality Review Organization (EQRO)

Request for Proposal # 3491

Part II - Cost Proposal

Issued by: State of Nevada
Purchasing Division
515 E. Musser St., Suite 300
Carson City, NV 89701

Submitted by:
Delmarva Foundation
28464 Marlboro Avenue
Easton, MD 21601-2732

Part II – Cost Proposal	
RFP Title:	EQRO
RFP:	3491
Vendor Name:	Delmarva Foundation for Medical Care
Address:	28464 Marlboro Ave., Easton, MD 21601
Opening Date:	2/22/18
Opening Time:	2:00 PM

Confidential Proprietary Information, which is the property of Delmarva Foundation, is contained herein.
Such information is not to be used for purposes other than those for which it is submitted. It is not to be reproduced, distributed, or otherwise disclosed to others without prior written consent from Delmarva Foundation.

February 20, 2018
DELMARVA FOUNDATION FOR MEDICAL CARE, INC.
State of Nevada DHHS, DHCFP Division EQRO
MANDATORY ACTIVITIES Request for Proposal: 3491

RFP 3491 EQRO

Mandatory Activities: SFY 2019-2022

Activity	RFP Citation		MCO Title XIX	MCO Title XXI	DBA Title XIX	DBA Title XXI	CMO -FFS	**TOTAL**
Performance Improvement Project Validation	2.1.1.1 2.1.3.3	2019	$30,901.53	$12,034.19	$4,962.58	$1,550.31	N/A	$49,448.61
		2020	$31,828.58	$12,395.22	$5,111.46	$1,596.82	N/A	$50,932.07
		2021	$32,783.43	$12,767.07	$5,264.81	$1,644.72	N/A	$52,460.03
		2022	$33,766.94	$13,150.08	$5,422.75	$1,694.06	N/A	$54,033.83
HEDIS Performance Measure Validation	2.1.1.2 2.1.3.1 2.1.3.2	2019	$59,461.76	$21,686.40	$17,965.70	$8,395.77	$21,747.78	$129,257.41
		2020	$50,636.07	$21,907.69	$18,159.64	$8,499.77	$21,891.41	$121,094.59
		2021	$51,153.45	$22,135.62	$18,359.40	$8,606.90	$22,039.36	$122,294.73
		2022	$51,686.36	$22,370.39	$18,565.15	$8,717.23	$22,191.74	$123,530.87
Network Adequacy Validation	2.1.1.4 2.1.3.4	2019	$72,784.57	$23,044.53	$18,869.01	$9,166.61	N/A	$123,864.72
		2020	$74,453.26	$23,735.87	$19,435.08	$9,441.61	N/A	$127,065.81
		2021	$72,073.17	$24,447.95	$20,018.13	$9,724.85	N/A	$126,264.10
		2022	$74,235.37	$25,181.38	$20,618.67	$10,016.60	N/A	$130,052.02
Compliance Monitor of MCOs, PAHP, DBA, and CMO	2.1.1.3 2.1.4	2019	$54,745.10	$24,842.75	$20,564.34	$8,921.51	$26,142.03	$135,215.73
		2020	$56,387.45	$25,588.03	$21,181.27	$9,189.16	$26,926.29	$139,272.20
		2021	$58,079.08	$26,355.67	$21,816.70	$9,464.83	$27,734.08	$143,450.37
		2022	$59,821.45	$27,146.34	$22,471.21	$9,748.78	$28,566.10	$147,753.88
Validation of the Quality Assessment and Performance Improvement Strategy	2.1.3.5	2019	$16,647.93	$7,540.78	$5,631.15	$2,578.00	$6,622.42	$39,020.29
		2020	$17,147.37	$7,767.01	$5,800.09	$2,655.34	$6,821.09	$40,190.90
		2021	$17,661.79	$8,000.02	$5,974.09	$2,735.00	$7,025.73	$41,396.62
		2022	$18,191.65	$8,240.02	$6,153.31	$2,817.05	$7,236.50	$42,638.52
Production of a Detailed Annual Technical Report	2.1.3.6	2019	$26,268.08	$12,569.50	$6,957.92	$3,690.86	N/A	$49,486.36
		2020	$22,528.19	$11,006.04	$7,166.66	$3,801.58	N/A	$44,502.47
		2021	$23,204.04	$11,336.22	$7,381.66	$3,915.63	N/A	$45,837.55
		2022	$23,900.16	$11,676.30	$7,603.11	$4,033.10	N/A	$47,212.67
Vendor Responsibilities: Meetings: 4 MCO Quarterly Meetings per year (on-site), 4 DBA Quarterly Meetings per year (on-site), and monthly DHCFP teleconference calls for managed care (12 months) and the dental benefits administrator (12 months) programs.	1.5	2019	$28,064.71	$10,009.48	$10,238.60	$7,690.65	N/A	$56,003.44
		2020	$28,906.65	$10,309.76	$10,545.76	$7,921.37	N/A	$57,683.54
		2021	$29,773.85	$10,619.06	$10,862.13	$8,159.01	N/A	$59,414.05
		2022	$30,667.07	$10,937.63	$11,187.99	$8,403.78	N/A	$61,196.47

Total SFY Costs

2019	2020	2021	2022
$582,296.55	$580,741.58	$591,117.45	$606,418.27

Total Contract Costs :

$2,360,573.84

"Use or disclosure of data contained on this Page is subject to the restriction on the cover sheet of this proposal or quotation."