REQUEST FOR PROPOSAL: 3491

COST PROPOSAL
External Quality Review Organization
State of Nevada

Submitted by:

Germane SOLUTIONS

10552 Success Lane, Suite A
Dayton, OH 45458
www.germane-solutions.com
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Director of Business Intelligence
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February 22, 2018 by 2:00 p.m. MST

SECTION I. TITLE PAGE

Part II – Cost Proposal	
RFP Title:	EQRO
RFP:	3491
Vendor Name:	Germain & Co., Inc dba Germane Solutions
Address:	10552 Success Lane, Suite A Dayton, OH 45458
Opening Date:	2/22/18
Opening Time:	2:00 PM

Mandatory Activities: SFY 2019-2022								
Activity	RFP Citation		MCO Title XIX	MCO Title XXI	DBA Title XIX	DBA Title XXI	CMO-FFS	**TOTAL**
Performance Improvement Project Validation	2.1.1.1 2.1.3.3	2019	$91,500.00	$139,000.00	$2,600.00	$6,600.00	$0.00	$239,700.00
		2020	$91,958.00	$140,000.00	$2,500.00	$6,000.00	$0.00	$240,458.00
		2021	$92,000.00	$140,000.00	$2,500.00	$5,500.00	$0.00	$240,000.00
		2022	$92,000.00	$140,000.00	$2,500.00	$5,500.00	$0.00	$240,000.00
HEDIS Performance Measure Validation	2.1.1.2 2.1.3.1 2.1.3.2	2019	$236,700.00	$343,000.00	$2,800.00	$13,500.00	$45,900.00	$641,900.00
		2020	$237,000.00	$340,000.00	$2,500.00	$13,500.00	$45,000.00	$638,000.00
		2021	$237,000.00	$340,000.00	$2,500.00	$13,500.00	$45,000.00	$638,000.00
		2022	$237,000.00	$340,000.00	$2,500.00	$13,500.00	$45,000.00	$638,000.00
Network Adequacy Validation	2.1.1.4 2.1.3.4	2019	$98,800.00	$141,000.00	$2,800.00	$6,200.00	$0.00	$248,800.00
		2020	$97,500.00	$140,000.00	$2,500.00	$6,000.00	$0.00	$246,000.00
		2021	$97,500.00	$140,000.00	$2,500.00	$6,000.00	$0.00	$246,000.00
		2022	$97,500.00	$140,000.00	$2,500.00	$6,000.00	$0.00	$246,000.00
Compliance Monitor of MCOs, PAHP, DBA, and CMO	2.1.1.3 2.1.4	2019	$245,000.00	$343,000.00	$2,900.00	$13,500.00	$0.00	$604,400.00
		2020	$240,000.00	$340,000.00	$2,900.00	$12,000.00	$0.00	$594,900.00
		2021	$240,000.00	$340,000.00	$2,900.00	$12,000.00	$0.00	$594,900.00
		2022	$240,000.00	$340,000.00	$2,900.00	$12,000.00	$0.00	$594,900.00
Validation of the Quality Assessment and Performance Improvement Strategy	2.1.3.5	2019	$184,000.00	$275,000.00	$2,600.00	$10,500.00	$39,800.00	$511,900.00
		2020	$180,000.00	$250,000.00	$2,600.00	$10,000.00	$40,000.00	$482,600.00
		2021	$180,000.00	$250,000.00	$2,600.00	$10,000.00	$40,000.00	$482,600.00
		2022	$180,000.00	$250,000.00	$2,600.00	$10,000.00	$40,000.00	$482,600.00
Production of a Detailed Annual Technical Report	2.1.3.6	2019	$97,800.00	$98,000.00	$2,200.00	$6,500.00	$8,200.00	$212,700.00
		2020	$95,000.00	$95,000.00	$2,200.00	$6,500.00	$8,000.00	$206,700.00
		2021	$95,000.00	$95,000.00	$2,200.00	$6,500.00	$8,000.00	$206,700.00
		2022	$95,000.00	$95,000.00	$2,200.00	$6,500.00	$8,000.00	$206,700.00

Vendor Responsibilities: Meetings: 4 MCO Quarterly Meetings per year (on-site), 4 DBA Quarterly Meetings per year (on-site), and monthly DHCFP teleconference calls for managed care (12 months) and the dental benefits administrator (12 months) programs.	1.5	2019	$12,000		$12,000			$24,000.00
		2020	$12,000		$12,000			$24,000.00
		2021	$12,000		$12,000			$24,000.00
		2022	$12,000		$12,000			$24,000.00

Total SFY Costs			
2019	2020	2021	2021
$2,483,400.00	$2,432,658.00	$2,432,200.00	$2,432,200.00

Total Contract Costs :
$9,780,458.00