# Oracle Identity and Access Management Upgrade - Cost Proposal

Speridian Technologies, LLC
2400 Louisiana Blvd Building 3
Albuquerque, New Mexico 87110

| Part II – **COST PROPOSAL** | |
|---|---|
| RFP Title: | Oracle Identity and Access Management Upgrade |
| RFP: | 3490 |
| Vendor Name: | Speridian Technologies, LLC |
| Address: | 2400 Louisiana Blvd Building 3<br>Albuquerque, New Mexico 87110 |
| Opening Date: | November 1, 2017 |
| Opening Time: | 2:00 PM |

## 1. Cost Schedule

The cost schedule template provided by the State is filled out below. The cost for each deliverable is complete and includes all expenses, including travel, per diem and out-of-pocket expenses as well as administrative and/or overhead expenses. This is an all-inclusive fixed price for the State.

| Deliverable Number | Description of Deliverable | Activity Number | Cost |
|---|---|---|---|
| **4.4 Planning and Administration Deliverables** | | | |
| 4.4.3.1 | Detailed Project Plan | 4.4.2.1 | $32,000.00 |
| 4.4.3.3 | Written Semi-Monthly Project Status Report | 4.4.2.3 | $24,000.00 |
| | ***Subtotal for 4.4 - Planning and Administration*** | | ***$56,000.00*** |
| **4.5 IAM Environments Deliverables** | | | |
| 4.5.3.1 | Evaluate current IAM environments and complete requirements and design | 4.5.2.1 | $112,000.00 |
| 4.5.3.2 | Build IAM Development Environment | 4.5.2.2 | $179,480.00 |
| 4.5.3.3 | Build IAM Test Environment | 4.5.2.3 | $222,310.00 |
| 4.5.3.4 | Build Production IAM Environment | 4.5.2.4 | $201,200.00 |
| 4.5.3.5 | Knowledge Transfer | 4.5.2.5 | $25,000.00 |
| | ***Subtotal for 4.4 - Requirements Validation and Demonstration*** | | ***$739,990.00*** |
| | ***Subtotal - Section 6.1.1*** | | ***$795,990.00*** |

The deliverables provided here are tied into the overall project timeline and the assumptions provided in the technical proposal response.

## 2. Other Associated Costs

Speridian does not expect any additional costs given that the State already owns the Oracle IDM stack.

## 3. Summary Schedule of Project Costs

The summary schedule of project costs is outlined below. Please note that this includes the 6-month implementation timeline and an additional 2 months of warranty to ensure that the State of Nevada can resolve any outstanding issues. This is an all-inclusive fixed price based on the scope and assumptions as outlined in our technical response.

| Deliverable or Cost Schedule Number | Summary of Total Project Costs | Cost |
|---|---|---|
| **6.1.1** | **Detailed Deliverable Cost Schedule** | |
| 4.4 | Planning and Administration Deliverables | $56,000.00 |
| 4.5 | IAM Environments Deliverables | $739,990.00 |
| | ***Subtotal - Section 6.1.1*** | **$795,990.00** |
| **6.1.2** | **Other Associated Costs** | $- |
| | ***Subtotal - Section 6.1.2*** | **$-** |
| | ***Total Project Costs*** | ***$795,990.00*** |

## 4. Hourly Rate Schedule for Change Orders

The Speridian rate card for roles that are expected for this engagement is outlined below. Please note that these are all inclusive fixed rates for onsite resources at the State offices. Prices quoted for change orders/regulatory changes will remain in effect for six (6) months after State acceptance of the successfully implemented system.

| Classification Title | Hourly Rate |
|---|---|
| Project Manager | $125.00 |
| Identity Management Lead | $135.00 |
| Identity Management Configurator/Developer | $115.00 |
| QA Manager | $105.00 |
| Tester | $85.00 |
| Business System Analyst | $105.00 |