# COST PROPOSAL

## I. COVER PAGE

**State of Nevada**
**Purchasing Division**
**515 E. Musser Street, Suite 300**
**Carson City, NV 89701**

## REQUEST FOR PROPOSAL NO. 3490

## DEPARTMENT OF EMPLOYMENT, TRAINING AND REHABILITATION

## ORACLE IDENTITY AND ACCESS MANAGEMENT UPGRADE

**Submitted to:**
Gideon Davis, Purchasing Officer
775-684-0196
gkdavis@admin.nv.gov

**Proposal Submitted by:**

383 Inverness Pkwy. Suite 175
Englewood, CO 80112
Contact: Joe Wilson
joe.wilson@arisant.com
303-974-7582
11/1/2017

| **Part II – Cost Proposal** | |
|---|---|
| RFP Title: | Oracle Identity and Access Management Upgrade |
| RFP: | 3490 |
| Vendor Name: | Arisant, LLC |
| Address: | 383 Inverness Pkwy. Suite 175<br>Englewood, CO 80112 |
| Opening Date: | November 1, 2017 |
| Opening Time: | 2:00 PM |

*Technical data, trade secrets, commercial and/or financial information contained in this proposal shall not be disclosed or used other than for proposal evaluation purposes by the State, except that such restricted data may be used in accordance with the provision of any contract awarded as a result of, or in conjunction with, this proposal. The restriction does not limit the State's rights to disclose or use such data or information if obtained from another source without such restrictions.*

# II. COST PROPOSAL

***Request for Proposal 3490 - Oracle Identity and Access Management Upgrade***

**6.1 COST SCHEDULES**

The cost for each deliverable must be complete and include all expenses, including travel, per diem and out-of-pocket expenses as well as administrative and/or overhead expenses. Detailed backup must be provided for all cost schedules completed.

**6.1.1 Detailed Deliverable Cost Schedule**

The schedules have been set-up so that the sub-total from each deliverable cost schedule will automatically be transferred to the summary table in Section 6.1.3, Summary Schedule of Project Costs.

However, it is ultimately the proposer's responsibility to make sure that all totals are correctly transferred to the summary table in Section 6.1.3, Summary Schedule of Project Costs prior to submitting their cost proposal.

| Deliverable Number | | Description of Deliverable | Activity Number | Cost |
|---|---|---|---|---|
| **4.4** | **Planning and Administration Deliverables** | | | |
| | 4.4.3.1 | Detailed Project Plan | 4.4.2.1 | $ 24,400.00 |
| | 4.4.3.3 | Written Semi-Monthly Project Status Report | 4.4.2.3 | $ 10,000.00 |
| | | ***Subtotal for 4.4 - Planning and Administration*** | | ***$ 34,400.00*** |
| **4.5** | **IAM Environments Deliverables** | | | |
| | 4.5.3.1 | Evaluate current IAM environments and complete requirements and design | 4.5.2.1 | $ 34,400.00 |
| | 4.5.3.2 | Build IAM Development Environment | 4.5.2.2 | $ 75,680.00 |
| | 4.5.3.3 | Build IAM Test Environment | 4.5.2.3 | $ 113,520.00 |
| | 4.5.3.4 | Build Production IAM Environment | 4.5.2.4 | $ 139,560.00 |
| | 4.5.3.5 | Knowledge Transfer | 4.5.2.5 | $ 15,240.00 |
| | | ***Subtotal for 4.4 - Requirements Validation and Demonstration*** | | ***$ 378,400.00*** |
| | | | ***Subtotal - Section 6.1.1*** | ***$ 412,800.00*** |


Use or disclosure of data contained on this sheet is subject to the restriction on the title page of this proposal or quotation.

***Request for Proposal 3490 - Oracle Identity and Access Management Upgrade***

**6.1.2** **Other Associated Costs**

Proposers must identify any other costs not covered on the Detailed Deliverable Cost Schedules and/or the specific cost scheudles for any hardware and/or software proposes, as follows:

**6.1.2.1** The schedule has been set up so that the sub-total from this cost schedule will automatically be transferred to the summary table in ***Section 7.1.7, Summary Schedule of Project Costs.***

However, it is ultimately the proposer's responsibility to make sure that all totals are correctly transferred to the summary table in ***Section 7.1.7, Summary Schedule of Project Costs*** prior to submitting their cost proposal.

**6.1.2.2** Proposers must provide detailed information for each item identified.

| Item # | Description of Other Associated Costs | Cost |
|---|---|---|
| 1 | Travel - Arisant estimates 10 trips to Carson City may be needed to support this effort at approximately $1300 per trip (2-3 day trip) | $ 13,000.00 |
| 2 | | |
| | | $ - |
| 3 | | |
| 4 | | |
| 5 | | |
| 6 | | |
| 7 | | |
| 8 | | |
| 9 | | |
| | ***Subtotal - Section 6.1.2*** | **$ 13,000.00** |



Use or disclosure of data contained on this sheet is subject to the restriction on the title page of this proposal or quotation.

*Request for Proposal 3490 - Oracle Identity and Access Management Upgrade*

### 6.1.3 Summary Schedule of Project Costs

Sub-totals from each of the previous cost schedules must be transferred to the following summary schedule of project costs.

| Deliverable or Cost Schedule Number | Summary of Total Project Costs | Cost |
|---|---|---|
| **6.1.1** | **Detailed Deliverable Cost Schedule** | |
| 4.4 | Planning and Administration Deliverables | $ 34,400.00 |
| 4.5 | IAM Environments Deliverables | $ 378,400.00 |
| | ***Subtotal - Section 6.1.1*** | **$ 412,800.00** |
| | | |
| **6.1.2** | **Other Associated Costs** | $ 13,000.00 |
| | ***Subtotal - Section 6.1.2*** | **$ 13,000.00** |
| | | |
| | | |
| | ***Total Project Costs*** | ***$ 425,800.00*** |


Use or disclosure of data contained on this sheet is subject to the restriction on the title page of this proposal or quotation.

***Request for Proposal 3490 - Oracle Identity and Access Management Upgrade***

**6.1.4 Hourly Rate Schedule for Change Orders**

**6.1.4.1** Prices quoted for change orders/regulatory changes must remain in effect for six (6) months after State acceptance of the successfully implemented system.

**6.1.4.2** Proposers must provide firm, fixed hourly rates for change orders/regulatory changes, including updated documentation.

**6.1.4.3** Proposers must provide a firm, fixed hourly rate for each staff classification identified on the project. Proposers must not provide a single compilation rate.

| | Classification Title | Hourly Rate |
|---|---|---|
| 1 | Project Manager | $ 140.00 |
| 2 | IDM Architect | $ 175.00 |
| 3 | IDM Sr. Consultant | $ 170.00 |
| 4 | IDM Specialist | $ 155.00 |


Use or disclosure of data contained on this sheet is subject to the restriction on the title page of this proposal or quotation.

## III. THE ARISANT MANAGED SERVICES OPTION

**For $7950 per month, Arisant would like the State of Nevada to consider our Managed Services offering which is described below.**

# ARISANT MANAGED SERVICES

Whether supporting on-premise or cloud based applications, Arisant Managed Services go beyond the traditional "monitor/reactive fix" application services to effective management and performance enhancement of your applications so you can get the most out of your IT investment. Our services extend beyond monitoring and management of databases and middleware applications and include infrastructure support for storage, servers, operating systems and backup systems.

Mission critical environments are monitored using Arisant's proprietary Polaris Monitoring Suite to support customers achieve and maintain optimal availability and performance with a team of U.S based experienced experts available to address the challenge of ever-increasing requirements for operational efficiency and stability.

### Monitoring: The Polaris Advantage

Polaris is Arisant's monitoring and alerting software, specifically developed to provide the highest level of active monitoring, customizable alerting and proactive problem solving. It provides non-stop remote monitoring and it proactively "self-heals" when it detects problems. As a result, you get higher levels of system availability and improved user satisfaction. Polaris can also be integrated with existing monitoring solutions to add automatic corrective action capabilities.

### Reporting: Information At Your Fingertips

At a glance, information related to performance, capacity, system status to keep you updated on the state of your databases. Additionally, get a quick summary of open issues and their status by viewing Arisant's ticketing system which is tightly integrated with Polaris.

### Maintenance: Experts At Your Service

Providing patching, upgrades, migrations, conversions – you name it. If you need an expert team on your side to make sure modifications to your environment go smoothly, your Arisant team is ready. We can support the entire effort from simple to the most complex tasks. Preventative recommendations coupled with skilled change management will keep your environment smoothly supporting your business.


Use or disclosure of data contained on this sheet is subject to the restriction on the title page of this proposal or quotation.

**Arisant Service Areas**

- Architecture Design
- Infrastructure Support
- Disaster Recovery
- High Availability
- Performance Tuning
- Oracle License Support
- Mentoring
- Software Upgrades
- Hardware Refreshes
- Database Design
- Customized to meet your needs!

**Full Support for Oracle Engineered Systems**

- Oracle Database Appliance (ODA)
- Exadata
- Exalogic
- Exalytics
- Big Data Appliance

**Supported Products and Technologies**

- Oracle Database (SE and EE)
- mySQL Database
- Business Intelligence
- Oracle Data Integrator
- Identity Management
- Data Warehousing
- Real Application Clusters (RAC)
- Oracle Applications / Fusion Applications
- Fusion Middleware
- Content Management
- Oracle Data Guard
- Oracle Golden Gate
- Oracle Grid Control
- Application/Web Servers (Weblogic, Apache, JBOSS, Tomcat)
- OS (all UNIX and Linux flavors)
- Servers and Storage
- Backup Systems


Use or disclosure of data contained on this sheet is subject to the restriction on the title page of this proposal or quotation.