## COST PROPOSAL INSTRUCTIONS

Contents of the cost proposal must be as follows:

### 1. Tab I - Title Page

The title page must include the following:

| Part II - Cost Proposal | |
|---|---|
| **RFP Title:** | Oracle Identity and Access Management Upgrade |
| **RFP:** | 3490 |
| **Vendor Name:** | Tangenz Corporation |
| **Address:** | 3100 W Ray Rd, Ste 201, Chandler, AZ, 85226 |
| **Opening Date:** | November 1, 2017 |
| **Opening Time:** | 2:00:00 PM |

### 2. Tab II - Cost Proposal

Cost proposal must be in the format identified in ***Section 6, Project Costs*** .

## 6.1 COST SCHEDULES

The cost for each deliverable must be complete and include all expenses, including travel, per diem and out-of-pocket expenses as well as administrative and/or overhead expenses. Detailed backup must be provided for all cost schedules completed.

### 6.1.1 Detailed Deliverable Cost Schedule

The schedules have been set-up so that the sub-total from each deliverable cost schedule will automatically be transferred to the summary table in ***Section 6.1.3, Summary Schedule of Project Costs.***

However, it is ultimately the proposer's responsibility to make sure that all totals are correctly transferred to the summary table in ***Section 6.1.3, Summary Schedule of Project Costs*** prior to submitting their cost proposal.

| Deliverable Number | | Description of Deliverable | Activity Number | Cost |
|---|---|---|---|---|
| **4.4** | **Planning and Administration Deliverables** | | | |
| | 4.4.3.1 | Detailed Project Plan | 4.4.2.1 | $ 5,880.00 |
| | 4.4.3.2 | Coordinate project team, track schedule, progress, cost, risks. Participate in meetings | | $ 16,229.00 |
| | 4.4.3.3 | Written Semi-Monthly Project Status Report | 4.4.2.3 | $ 10,819.00 |
| | | ***Subtotal for 4.4 - Planning and Administration*** | | ***$ 32,928.00*** |
| **4.5** | **IAM Environments Deliverables** | | | |
| | 4.5.3.1 | Evaluate current IAM environments and complete requirements and design | 4.5.2.1 | $ 60,480.00 |
| | 4.5.3.2 | Build IAM Development Environment | 4.5.2.2 | $ 64,260.00 |
| | 4.5.3.3 | Build IAM Test Environment | 4.5.2.3 | $ 55,440.00 |
| | 4.5.3.4 | Build Production IAM Environment | 4.5.2.4 | $ 58,905.00 |
| | 4.5.3.5 | Knowledge Transfer | 4.5.2.5 | $ 20,790.00 |
| | | ***Subtotal for 4.4 - Requirements Validation and Demonstration*** | | ***$ 259,875.00*** |
| | | | ***Subtotal - Section 6.1.1*** | ***$ 292,803.00*** |

**6.1.2 Other Associated Costs**

Proposers must identify any other costs not covered on the Detailed Deliverable Cost Schedules and/or the specific cost scheudles for any hardware and/or software proposes, as follows:

**6.1.2.1** The schedule has been set up so that the sub-total from this cost schedule will automatically be transferred to the summary table in ***Section 7.1.7, Summary Schedule of Project Costs.***

However, it is ultimately the proposer's responsibility to make sure that all totals are correctly transferred to the summary table in ***Section 7.1.7, Summary Schedule of Project Costs*** prior to submitting their cost proposal.

**6.1.2.2** Proposers must provide detailed information for each item identified.

| Item # | Description of Other Associated Costs | Cost |
|---|---|---|
| 1 | Support System Integration Testing (SIT) | $ 13,860.00 |
| 2 | Support User Acceptance Testing (UAT) | $ 10,395.00 |
| 3 | Production Cutover | $ 27,720.00 |
| 4 | Post Go-Live Support (PGLS) | $ 39,690.00 |
| 5 | | |
| 6 | | |
| 7 | | |
| 8 | | |
| 9 | | |
| 10 | | |
| 11 | | |
| 12 | | |
| | ***Subtotal - Section 6.1.2*** | **$ 91,665.00** |

*Request for Proposal 3490 - Oracle Identity and Access Management Upgrade*

**6.1.3 Summary Schedule of Project Costs**

Sub-totals from each of the previous cost schedules must be transferred to the following summary schedule of project costs.

| Deliverable or Cost Schedule Number | Summary of Total Project Costs | Cost |
|---|---|---|
| **6.1.1** | **Detailed Deliverable Cost Schedule** | |
| 4.4 | Planning and Administration Deliverables | $ 32,928.00 |
| 4.5 | IAM Environments Deliverables | $ 259,875.00 |
| | ***Subtotal - Section 6.1.1*** | **$ 292,803.00** |
| | | |
| **6.1.2** | **Other Associated Costs** | $ 91,665.00 |
| | ***Subtotal - Section 6.1.2*** | **$ 91,665.00** |
| | | |
| | | |
| | ***Total Project Costs*** | ***$ 384,468.00*** |

**6.1.4 Hourly Rate Schedule for Change Orders**

**6.1.4.1** Prices quoted for change orders/regulatory changes must remain in effect for six (6) months after State acceptance of the successfully implemented system.

**6.1.4.2** Proposers must provide firm, fixed hourly rates for change orders/regulatory changes, including updated documentation.

**6.1.4.3** Proposers must provide a firm, fixed hourly rate for each staff classification identified on the project. Proposers must not provide a single compilation rate.

| | Classification Title | Hourly Rate |
|---|---|---|
| 1 | Project Manager (Onsite, partially offsite as possible) | $140 |
| 2 | Technical Lead (Onsite, partially offsite as possible) | $195 |
| 3 | OIM Architect (Onsite, partially offsite as possible) | $165 |
| 4 | OIM Architect (Offshore) | $45 |
| 5 | OIM Developer (Offshore) | $45 |
| 6 | | |
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