SECTION I - TITLE PAGE

Part III – Confidential Financial Information	
RFP Title:	Grant Management System
RFP:	3474
Vendor Name:	eCivis, INC
Address:	418 N. Fair Oaks Ave. Suite 301
Opening Date:	July 31, 2017
Opening Time:	2:00 PM

SECTION II – Financial Information and Documentation

eCivis, Inc.
Income Statement
S Corporation
(in thousands)
Company Private & Confidential

	Twelve Months Ended		
	2017	2016	2015
Revenues:			
Product sales	$ 4,505	$ 4,595	$ 4,620
Services	514	456	694
	5,019	5,051	5,314
Cost and expenses:			
Cost of services	1,371	1,664	1,847
Research and development	1,021	1,022	1,048
Selling, general and administrative	2,114	2,121	2,853
Operating income	513	245	(435)
Investment income	(5)	64	136
Interest expense	(87)	(83)	(93)
Other expense, net	69	85	81
Net Income (excluding shareholder charges)	535	178	(560)

eCivis, Inc.
Income Statement
S Corporation
(in thousands)
Company Private & Confidential

	2017	2016	2015
ASSETS			
Current assets:			
Cash and cash equivalents	$ 1,079	$ 2,210	$ 2,023
Accounts and notes receivable, less allowance for doubtful accounts	353	982	1,040
Other current assets	198	117	170
Total current assets	1,630	3,310	3,233
Property, plant and equipment, net	91	95	89
Intangible assets, net	-	-	-
Other assets, net	17	20	23
Total assets	$ 1,739	$ 3,425	$ 3,345
LIABILITIES & STOCKHOLDERS' EQUITY			
Current liabilities:			
Accounts payable	$ 137	$ 31	$ 65
Accrued expenses	78	98	15
Payroll Accruals	73	96	120
Line of Credit	200	1,130	1,047
Deferred revenue	1,888	2,902	2,992
Total current liabilities	2,375	4,256	4,239
Long-term Notes	19	19	1
Other liabilities	-	-	-
Stockholders' equity:			
Common stock, par value $.01; authorized 75,000,000 shares; issued 50,000,000 and 50,000,000 shares	49	49	49
Additional paid-in capital	3,578	3,578	3,560
Retained earnings	(4,214)	(4,369)	(4,260)
Accumulated other comprehensive loss	(68)	(109)	(243)
Total stockholders' equity	(655)	(850)	(894)
Total liabilities and stockholders' equity	$ 1,739	$ 3,425	$ 3,345