Request for Proposal 3273 - Body Worn Cameras

5.2 COST ~ BODY WORN CAMERA SYSTEM

Basic License + TASER Assurance Plan (TAP)

Vendor Name: TASER International

Contents of the cost proposal must be as follows:

Vendors must include the manufacture and model numbers for items in their proposal. The terms “as specified” will not be accepted.

74001

Request for Proposal 3273 - Body Worn Cameras
BWC Detail Costs-TASER Basic + TAP

5.2.1 Proposed Body Worn Camera System Costs

Vendors must identify storage solution and include all hardware, application and operating software, licensing, maintenance, costs. The schedule has been set up so that the sub-total from this cost schedule will automatically be transferred to the summary table in Section 5.2.9, Summary BWC Summary Costs. It is the vendor's responsibility to make sure that all totals are correctly transferred to the summary table in Section 5.2.9, BWC Summary Costs prior to submitting their cost proposal.

5.2.2	**Body Worn Camera Costs**	**Item #**	**Quantity**	**Unit Price**	**Extension**	**Discount**	**Net Cost**
5.2.2.1	Cameras		489	$ 403.79	$ 197,453.31	50%	$98,729.10
5.2.2.2	Mounts		489	$ -	$ -	0%	$ -
5.2.2.3	Belt Clips		0	$ -	$ -	0%	$ -
5.2.2.4	Docking Stations		82	$ 1,512.94	$ 124,061.08	50%	$ 62,030.54
5.2.2.5	Configuration		0	$ -	$ -	0%	$ -
5.2.2.6	Installation		1	$ -	$ -	0%	$ -
5.2.2.7	Training		1	$ 15,000.00	$ 15,000.00	100%	$ -
5.2.2.8	Access Points		0	$ -	$ -	0%	$ -
5.2.2.9	Axon Signal Automatic Activation		489	$ 242.40	$ 118,533.60	100%	$ -
5.2.2.10	TASER Assurance Plan Dock Annual (Refresh every 2.5 years)		82	$ 216.00	$ 17,712.00	0%	$ 17,712.00
5.2.2.11	TASER Assurance Plan Dock Annual Yr 2 (Refresh every 2.5 years)		82	$ 216.00	$ 17,712.00	0%	$ 17,712.00
5.2.2.12	TASER Assurance Plan BWC Annual (Refresh every 2.5 years)		489	$ 204.00	$ 99,756.00	0%	$ 99,756.00
5.2.2.13			0	$ -	$ -	0%	$ -
5.2.2.14	Wall Mounts Dock		82	$ 35.42	$ 2,904.44	0%	$ 2,904.44
5.2.2.15	Other _____ Specify		0	$ -	$ -	0%	$ -
5.2.2.1-.15	**Body Worn Camera Costs**				$ 593,132.43	50%	$ 298,844.08

5.2.3	**BWC Extended Maintenance and Support**	**Item #**	**Quantity**	**Unit Price**	**Extension**	**Discount**	**Net Cost**
5.2.3.1	BWC Annual Extended Maintenance Year 1 (year 2)-Refresh on all cams every 2.5 years		489	$ 204.00	$ 99,756.00	0%	$ 99,756.00
5.2.3.2	BWC Annual Extended Maintenance Year 2 (year 3)-Refresh on all cams every 2.5 years		489	$ 204.00	$ 99,756.00	0%	$ 99,756.00
5.2.3.3	BWC Annual Extended Maintenance Year 3 (year 4)-Refresh on all cams every 2.5 years		489	$ 204.00	$ 99,756.00	0%	$ 99,756.00
5.2.3.4	BWC Annual Extended Maintenance Year 4 (year 5)-Refresh on call cams every 2.5 years		489	$ 204.00	$ 99,756.00	0%	$ 99,756.00
5.2.3.1-.4	**BWC Extended Maintenance and Support**				$ 399,024.00	0%	$ 399,024.00

5.2.4	**BWC Cloud Data Storage Schedule**	**Item #**	**Quantity**	**Unit Price**	**Extension**	**Discount**	**Net Cost**
5.2.4.1	BWC Cloud Data Storage Year 1		150000	$ 0.75	$ 112,500.00	0%	$ 112,500.00
5.2.4.2	BWC Cloud Data Storage Year 2		150000	$ 0.75	$ 112,500.00	0%	$ 112,500.00
5.2.4.3	BWC Cloud Data Storage Year 3		150000	$ 0.75	$ 112,500.00	0%	$ 112,500.00
5.2.4.4	BWC Cloud Data Storage Year 4		150000	$ 0.75	$ 112,500.00	0%	$ 112,500.00
5.2.4.5	BWC Cloud Data Storage Year 5		150000	$ 0.75	$ 112,500.00	0%	$ 112,500.00
5.2.1.1-4	**BWC Cloud Storage**				$ 562,500.00	0%	**$ 562,500.00**

5.2.5	**BWC Licensing Schedule**	**Item #**	**Quantity**	**Unit Price**	**Extension**	**Discount**	**Net Cost**
5.2.5.1	BWC Annual Licensing Year 1		489	$ 180.00	$ 88,020.00	0%	$ 88,020.00
5.2.5.2	BWC Annual Licensing Year 2		489	$ 180.00	$ 88,020.00	0%	$ 88,020.00
5.2.5.3	BWC Annual Licensing Year 3		489	$ 180.00	$ 88,020.00	0%	$ 88,020.00
5.2.5.4	BWC Annual Licensing Year 4		489	$ 180.00	$ 88,020.00	0%	$ 88,020.00
5.2.5.5	BWC Annual Licensing Year 5		489	$ 180.00	$ 88,020.00	0%	$ 88,020.00

Request for Proposal 3273 - Body Worn Cameras
BWC Detail Costs-TASER Basic + TAP

5.2.1 Proposed Body Worn Camera System Costs

5.2.5.1-5	**BWC Licensing**				$ 440,100.00	0%	$ 440,100.00

5.2.6	**BWC Server Based Video Management System**	**Item #**	**Quantity**	**Unit Price**	**Extension**	**Discount**	**Net Cost**
5.2.6.1	Server Based - Servers and workstations		0	$ -	$ -	0%	$ -
5.2.6.2	Server Based - Archive/backup systems		0	$ -	$ -	0%	$ -
5.2.6.3	Server Based - Security/firewall systems / UPS		0	$ -	$ -	0%	$ -
5.2.6.4	Server Based - Access Points/ Antennas/ Cabling		0	$ -	$ -	0%	$ -
5.2.6.5	Server Based - Upload Infrastructure Other		0	$ -	$ -	0%	$ -
5.2.6.6	Server Based - Software Licensing		0	$ -	$ -	0%	$ -
5.2.6.7	Server Based - Software Installation/ Configuration		0	$ -	$ -	0%	$ -
5.2.6.8	Server Based - Hardware Installation/ Configuration		0	$ -	$ -	0%	$ -
5.2.6.9	Server Based - Training		0	$ -	$ -	0%	$ -
5.2.6.10	Server Based- Extended Maintenance Year 1		0	$ -	$ -	0%	$ -
5.2.6.11	Specify		0	$ -	$ -	0%	$ -
5.2.6.12	Specify		0	$ -	$ -	0%	$ -
5.2.6.13	Specify		0	$ -	$ -	0%	$ -
5.2.6.14	Specify		0	$ -	$ -	0%	$ -
5.2.6.15	Specify		0	$ -	$ -	0%	$ -
5.2.6.1-.15	**BWC Server Based Video Management System**				$ -	0%	$ -

5.2.7	**BWC Server Based System Extended Maintenance**	**Item #**	**Quantity**	**Unit Price**	Extension	**Discount**	**Net Cost**
5.2.7.1	BWC Server Extended Maintenance Year 1 (year 2)		0	$ -	$ -	0%	$ -
5.2.7.2	BWC Server Extended Maintenance Year 2 (year 3)		0	$ -	$ -	0%	$ -
5.2.7.3	BWC Server Extended Maintenance Year 3 (year 4)		0	$ -	$ -	0%	$ -
5.2.7.4	BWC Server Extended Maintenance Year 4 (year 5)		0	$ -	$ -	0%	$ -
5.2.7.1-4	**BWC Extended Maintenance**				$ -	#DIV/0!	$ -

5.2.8	**Other Associated Costs/Services**	**Item #**	**Quantity**	**Unit Price**	**Undiscounted**	**Discount**	**Net Cost**
5.2.8.1	Evidence.com Pro Licenses (Admins) Year 1		2	$ 468.00	$ 936.00	0%	$ 936.00
5.2.8.2	Evidence.com Pro Licenses (Admins) Year 2		2	$ 468.00	$ 936.00	0%	$ 936.00
5.2.8.3				$ -	$ -	0%	$ -
5.2.8.4				$ -	$ -	0%	$ -
5.2.8.5				$ -	$ -	0%	$ -
5.2.8.6	CAD/RMS Integration Year 1		489	$ 180.00	$ 88,020.00	0%	$ 88,020.00
5.2.8.7	CAD/RMS Integration Year 2		489	$ 180.00	$ 88,020.00	100%	$ -
5.2.8.8				$ -	$ -	0%	$ -
5.2.8.9				$ -	$ -	0%	$ -
5.2.8.10				$ -	$ -	0%	$ -
5.2.8.11	Other _____ Specify		0	$ -	$ -	0%	$ -
5.2.8.12	Other _____ Specify		0	$ -	$ -	0%	$ -
5.2.8.1-.12	**Other Associated Costs/Services**				$ 177,912.00	49%	$ 89,892.00

Request for Proposal 3273 - Body Worn Cameras
5.2.9 BWC Summary Costs-TASER Basic + TAP

Summary	Body Worn Camera Costs	Extension	Discount	Cost
5.2.2.1-.15	Body Worn Camera Costs	$593,132.43	50%	$298,844.08
5.2.3.1	BWC Annual Extended Maintenance Year 1 (year 2)-Refresh on all cams every 2.5 years	$99,756.00	0%	$99,756.00
5.2.4.1	BWC Cloud Data Storage Year 1	$112,500.00	0%	$112,500.00
5.2.4.2	BWC Cloud Data Storage Year 2	$112,500.00	0%	$112,500.00
5.2.5.1	BWC Annual Licensing Year 1	$88,020.00	0%	$88,020.00
5.2.5.2	BWC Annual Licensing Year 2	$88,020.00	0%	$88,020.00
5.2.6.1-.15	BWC Server Based Video Management System	$0.00	0%	$0.00
5.2.7.1	BWC Server Extended Maintenance Year 1 (year 2)	$0.00	0%	$0.00
5.2.8.1-.12	Other Deliverables	$177,912.00	49%	$89,892.00
5.2.9	**Total Proposed Costs BWC Project**	$1,271,840.43	30%	$889,532.08

Ongoing Costs

5.2.3.1-.4	BWC Extended Maintenance and Support	Extension	Discount	Cost
5.2.3.1	BWC Annual Extended Maintenance Year 1 (year 2)-Refresh on all cams every 2.5 years	$99,756.00	0%	$99,756.00
5.2.3.2	BWC Annual Extended Maintenance Year 2 (year 3)-Refresh on all cams every 2.5 years	$99,756.00	0%	$99,756.00
5.2.3.3	BWC Annual Extended Maintenance Year 3 (year 4)-Refresh on all cams every 2.5 years	$99,756.00	0%	$99,756.00
5.2.3.4	BWC Annual Extended Maintenance Year 4 (year 5)-Refresh on call cams every 2.5 years	$99,756.00	0%	$99,756.00
5.2.3.1-.4	**BWC Extended Maintenance and Support**	$399,024.00	0%	$399,024.00

5.2.1.1-4	5.2.1.1-4	Extension	Discount	Cost
5.2.4.1	BWC Cloud Data Storage Year 1	$112,500.00	0%	$0.00
5.2.4.2	BWC Cloud Data Storage Year 2	$112,500.00	0%	$0.00
5.2.4.3	BWC Cloud Data Storage Year 3	$112,500.00	0%	$0.00
5.2.4.4	BWC Cloud Data Storage Year 4	$112,500.00	0%	$0.00
5.2.4.5	BWC Cloud Data Storage Year 5	$112,500.00	0%	$0.00
5.2.1.1-4	**BWC Cloud Storage**	$562,500.00	0%	$0.00

BWC Licensing Schedule	BWC Licensing Schedule	Extension	Discount	Net Cost
5.2.5.1	BWC Annual Licensing Year 1	$88,020.00	0%	$88,020.00
5.2.5.2	BWC Annual Licensing Year 2	$88,020.00	0%	$88,020.00
5.2.5.3	BWC Annual Licensing Year 3	$88,020.00	0%	$88,020.00
5.2.5.4	BWC Annual Licensing Year 4	$88,020.00	0%	$88,020.00
5.2.5.5	BWC Annual Licensing Year 5	$88,020.00	0%	$88,020.00
5.2.5.1-5	**BWC Licensing**	$440,100.00	0%	$440,100.00

TASER International

Protect Life. Protect Truth.

17800 N 85th St.
Scottsdale, Arizona 85255
United States
Phone: (800) 978-2737
Fax:

Ronda Miller
(775) 684-0182
(775) 687-1613
rlmiller@admin.nv.gov

Quotation

Quote: Q-83680-2
Date: 9/19/2016 6:47 PM
Quote Expiration:
Contract Start Date*: 1/1/2017
Contract Term: 5 years

AX Account Number:
110029

Bill To:
NEVADA HIGHWAY PATROL - HQ
555 WRIGHT WAY
CARSON CITY, NV 89701
US

Ship To:
Ronda Miller
NEVADA HIGHWAY PATROL - HQ
555 WRIGHT WAY
CARSON CITY, NV 89701
US

SALESPERSON	PHONE	EMAIL	DELIVERY METHOD	PAYMENT METHOD
Chad Kapler	480-341-9539	ckapler@taser.com	Fedex Ground- FOB Destination	Net 30

*Note this will vary based on the shipment date of the product.

Year 1 - Hardware and Evidence.com - Due Net 30

QTY	ITEM #	DESCRIPTION	NET UNIT PRICE	NET TOTAL
489	74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	USD 201.90	USD 98,729.10
489	74020	MAGNET MOUNT, FLEXIBLE, AXON BODY 2	USD 0.00	USD 0.00
489	74018	Z-BRACKET MOUNT, MENS, AXON BODY 2	USD 0.00	USD 0.00
489	73004	WALL CHARGER, USB SYNC CABLE, FLEX	USD 0.00	USD 0.00
82	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	USD 35.42	USD 2,904.44
82	74008	AXON DOCK, 6 BAY + CORE, AXON BODY 2	USD 756.47	USD 62,030.54
489	85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	USD 204.00	USD 99,756.00
82	87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	USD 216.00	USD 17,712.00
489	87101	BASIC EVIDENCE.COM LICENSE: YEAR 1 PAYMENT	USD 180.00	USD 88,020.00
4,890	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00
489	70112	AXON SIGNAL UNIT	USD 0.00	USD 0.00
489	85100	EVIDENCE.COM INTEGRATION LICENSE: ANNUAL PAYMENT	USD 180.00	USD 88,020.00
2	89101	PROFESSIONAL EVIDENCE.COM LICENSE: YEAR 1 PAYMENT	USD 468.00	USD 936.00

QTY	ITEM #	DESCRIPTION	NET UNIT PRICE	NET TOTAL
60	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00
150,000	85035	EVIDENCE.COM STORAGE	USD 0.75	USD 112,500.00
1	85055	AXON FULL SERVICE	USD 0.00	USD 0.00
			Year 1 - Hardware and Evidence.com - Due Net 30 Tax Amount:	USD 0.00
			Year 1 - Hardware and Evidence.com - Due Net 30 Discount:	USD 313,823.90
			Year 1 - Hardware and Evidence.com - Due Net 30 Net Amount Due Including Taxes:	USD 570,608.08

Spares

QTY	ITEM #	DESCRIPTION	NET UNIT PRICE	NET TOTAL
24	74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	USD 0.00	USD 0.00
24	74020	MAGNET MOUNT, FLEXIBLE, AXON BODY 2	USD 0.00	USD 0.00
24	73004	WALL CHARGER, USB SYNC CABLE, FLEX	USD 0.00	USD 0.00
24	74018	Z-BRACKET MOUNT, MENS, AXON BODY 2	USD 0.00	USD 0.00
			Spares Tax Amount:	USD 0.00
			Spares Net Amount Due Including Taxes:	USD 0.00

Year 2 - Evidence.com

QTY	ITEM #	DESCRIPTION	NET UNIT PRICE	NET TOTAL
82	87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	USD 216.00	USD 17,712.00
489	85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	USD 204.00	USD 99,756.00
489	87201	BASIC EVIDENCE.COM LICENSE: YEAR 2 PAYMENT	USD 180.00	USD 88,020.00
4,890	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00
2	89201	PROFESSIONAL EVIDENCE.COM LICENSE: YEAR 2 PAYMENT	USD 468.00	USD 936.00
489	85100	EVIDENCE.COM INTEGRATION LICENSE: ANNUAL PAYMENT	USD 0.00	USD 0.00
60	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00
150,000	85035	EVIDENCE.COM STORAGE	USD 0.75	USD 112,500.00
			Year 2 - Evidence.com Tax Amount:	USD 0.00
			Year 2 - Evidence.com Discount:	USD 88,020.00
			Year 2 - Evidence.com Net Amount Due Including Taxes:	USD 318,924.00

Year 3 - Evidence.com Optional

QTY	ITEM #	DESCRIPTION	NET UNIT PRICE	NET TOTAL
82	87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	USD 216.00	USD 17,712.00
489	85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	USD 204.00	USD 99,756.00
489	87301	BASIC EVIDENCE.COM LICENSE: YEAR 3 PAYMENT	USD 180.00	USD 88,020.00
4,890	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00
60	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00
2	89301	PROFESSIONAL EVIDENCE.COM LICENSE: YEAR 3 PAYMENT	USD 468.00	USD 936.00
489	85100	EVIDENCE.COM INTEGRATION LICENSE: ANNUAL PAYMENT	USD 0.00	USD 0.00
150,000	85035	EVIDENCE.COM STORAGE	USD 0.75	USD 112,500.00
			Year 3 - Evidence.com Optional Tax Amount:	USD 0.00
			Year 3 - Evidence.com Optional Discount:	USD 88,020.00
			Year 3 - Evidence.com Optional Net Amount Due Including Taxes:	USD 318,924.00

Year 4 - Evidence.com Optional

QTY	ITEM #	DESCRIPTION	NET UNIT PRICE	NET TOTAL
82	87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	USD 216.00	USD 17,712.00
489	85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	USD 204.00	USD 99,756.00
489	87401	BASIC EVIDENCE.COM LICENSE: YEAR 4 PAYMENT	USD 180.00	USD 88,020.00
4,890	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00
2	89401	PROFESSIONAL EVIDENCE.COM LICENSE: YEAR 4 PAYMENT	USD 468.00	USD 936.00
60	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00
489	85100	EVIDENCE.COM INTEGRATION LICENSE: ANNUAL PAYMENT	USD 0.00	USD 0.00
150,000	85035	EVIDENCE.COM STORAGE	USD 0.75	USD 112,500.00
			Year 4 - Evidence.com Optional Tax Amount:	USD 0.00
			Year 4 - Evidence.com Optional Discount:	USD 88,020.00
			Year 4 - Evidence.com Optional Net Amount Due Including Taxes:	USD 318,924.00

Year 5 - Evidence.com Optional

QTY	ITEM #	DESCRIPTION	NET UNIT PRICE	NET TOTAL
82	87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	USD 216.00	USD 17,712.00
489	85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	USD 204.00	USD 99,756.00
489	87501	BASIC EVIDENCE.COM LICENSE: YEAR 5 PAYMENT	USD 180.00	USD 88,020.00
4,890	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00
2	89501	PROFESSIONAL EVIDENCE.COM LICENSE: YEAR 5 PAYMENT	USD 468.00	USD 936.00
60	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00
489	85100	EVIDENCE.COM INTEGRATION LICENSE: ANNUAL PAYMENT	USD 0.00	USD 0.00
150,000	85035	EVIDENCE.COM STORAGE	USD 0.75	USD 112,500.00
			Year 5 - Evidence.com Optional Tax Amount:	USD 0.00
			Year 5 - Evidence.com Optional Discount:	USD 88,020.00
			Year 5 - Evidence.com Optional Net Amount Due Including Taxes:	USD 318,924.00

Subtotal	USD 889,532.08
Estimated Shipping & Handling Cost	USD 1,636.64
Grand Total	USD 891,168.72

Complimentary Evidence.com Tier Upgrade Through September 2016

This quote contains a purchase of either the Basic or Standard Evidence.com license. You will temporarily receive the features available with the Professional license for the Basic and Standard licenses purchased until September 2016. This is a free upgrade to your account so you can enjoy all the benefits of our most feature rich license tier. In September 2016 you will be prompted to select which users you would like to assign to each tier. This will have no impact on uploaded data.

Axon Pre-order

Thank you for your interest in Axon! This pre-order is a commitment to purchase Axon Body 2 and/or Axon Fleet. Axon Body 2 is available for delivery between 8-10 weeks after purchase date. Axon Fleet is available for delivery sometime in 2017. You will be notified if there are any delays. TASER reserves the right to make product changes without notice.

TASER International, Inc.'s Sales Terms and Conditions for Direct Sales to End User Purchasers

By signing this Quote, you are entering into a contract and you certify that you have read and agree to the provisions set forth in this Quote and TASER's Master Services and Purchasing Agreement posted at www.taser.com/legal. You represent that you are lawfully able to enter into contracts and if you are entering into this agreement for an entity, such as the company, municipality, or government agency you work for, you represent to TASER that you have legal authority to bind that entity. If you do not have this authority, do not sign this Quote.

Signature: _____ **Date:** _____

Name (Print): _____ **Title:** _____

PO# (if needed): _____

Quote: Q-83680-2

Please sign and email to Chad Kapler at ckapler@taser.com or fax to

THANK YOU FOR YOUR BUSINESS!

'Protect Life' and © are trademarks of TASER International, Inc., and TASER® is a registered trademark of TASER International, Inc., registered in the U.S.
© 2013 TASER International, Inc. All rights reserved.