Explanation of In-Car Camera Pricing Options Offered

- ***Attachment H5 – In-Car Video Cost Schedule***

The in-car pricing provided includes Axon Fleet cameras, the Unlimited License tier, the standard one year warranty and a four year extended warranty (totaling five years).

Request for Proposal 3273 - Body Worn Cameras

5.3 COST ~ IN-CAR VIDEO SYSTEM

TASER International

Contents of the cost proposal must be as follows:

Vendors must include the manufacture and model numbers for items in their proposal. The terms “as specified” will not be accepted.

74003

Request for Proposal 3273 - Body Worn Cameras
In-Car Video Detail Costs-TASER International

5.3.1 In-Car Video (INV) System Costs

Vendors must include the manufacture and model number of the recorder, camera, lens, monitor, and wireless microphone. The terms “as specified” will not be accepted. Vendors must identify storage solution and include all hardware, application and operating software, licensing, maintenance, costs. The schedule has been set up so that the sub-total from this cost schedule will automatically be transferred to the summary table in Section 5.3.11, Summary Costs. It is the vendor's responsibility to make sure that all totals are correctly transferred to the summary table in Section 5.3.11, Summary Schedule of Project Costs prior to submitting their cost proposal.

5.3.2	**In-Car Video (ICV) Costs**	**Item #**	**Quantity**	**Unit price**	**Extension**	**Discount**	**Amount**
5.3.2.1	Front Camera		477	$ 249.50	$ 119,011.5	0.0%	$ 119,011.50
5.3.2.2	Back Seat Camera		477	$ 249.50	$ 119,011.5	0.0%	$ 119,011.50
5.3.2.3	Color LCD Monitor with Audio		-	$ -	$ -	0.0%	$ -
5.3.2.4	Bi-Directional Digital Wireless Microphone with in-car & home charger		-	$ -	$ -	0.0%	$ -
5.3.2.5	Covert Secondary Hard-Wired Microphone;		-	$ -	$ -	0.0%	$ -
5.3.2.6	Digital Video Recorder- DVR		-	$ -	$ -	0.0%	$ -
5.3.2.7	Integrated GPS Receiver and Antenna		-	$ -	$ -	0.0%	$ -
5.3.2.8	Controller Center		-	$ -	$ -	0.0%	$ -
5.3.2.9	Collision Sensor		-	$ -	$ -	0.0%	$ -
5.3.2.10	Transfer media		-	$ -	$ -	0.0%	$ -
5.3.2.11	Stand-alone video viewers		-	$ -	$ -	0.0%	$ -
5.3.2.12	Hardware/software necessary to submit videos as evidence		-	$ -	$ -	0.0%	$ -
5.3.2.13	All mounts and cables as specified in RFP		-	$ -	$ -	0.0%	$ -
5.3.2.14	Documentation		-	$ -	$ -	0.0%	$ -
5.3.2.15	Warranty and maintenance 4 year extended included in licensing		-	$ -	$ -	0.0%	$ -
5.3.2.16	Training		-	$ -	$ -	0.0%	$ -
5.3.2.17	Shipping and handling		-	$ -	$ -	0.0%	$ -
5.3.2.18	Axon Full Services		12	$ 15,000.00	$ 180,000.0	0.0%	$ 180,000.00
5.3.2.19	Other Specify		-	$ -	$ -	0.0%	$ -
5.3.2.20	Other Specify		-	$ -	$ -	0.0%	$ -
5.3.2.1-20	**Total Cost of In-Car Video Unit**				**$ 418,023.0**	**0.0%**	**$ 418,023.00**

5.3.3	**Extended Maitenance Camera Systems**	**Item #**	**Unit price**	**Unit price**	**Extension**	**Discount**	**Amount**
5.3.3.1	ICV Annual Extended Maintenance Year 1 (year 2)		-	$ -	$ -	0.0%	$ -
5.3.3.2	ICV Annual Extended Maintenance Year 2 (year 3)		-	$ -	$ -	0.0%	$ -
5.3.3.3	ICV Annual Extended Maintenance Year 3 (year 4)		-	$ -	$ -	0.0%	$ -
5.3.3.4	ICV Annual Extended Maintenance Year 4 (year 5)		-	$ -	$ -	0.0%	$ -
			-				

5.3.4	**ICV Cloud Data Storage Schedule**	**Item #**	**Quantity**	**Unit Price**	**Extension**	**Discount**	**Net Cost**
5.3.4.1	ICV Cloud Data Storage Year 1		-	$ -	$ -	0.0%	$ -
5.3.4.2	ICV Cloud Data Storage Year 2		-	$ -	$ -	0.0%	$ -
5.3.4.3	ICV Cloud Data Storage Year 3		-	$ -	$ -	0.0%	$ -
5.3.4.4	ICV Cloud Data Storage Year 4		-	$ -	$ -	0.0%	$ -

5.3.1 In-Car Video (INV) System Costs

Vendors must include the manufacture and model number of the recorder, camera, lens, monitor, and wireless microphone. The terms "as specified" will not be accepted. Vendors must identify storage solution and include all hardware, application and operating software, licensing, maintenance, costs. The schedule has been set up so that the sub-total from this cost schedule will automatically be transferred to the summary table in Section 5.3.11, Summary Costs. It is the vendor's responsibility to make sure that all totals are correctly transferred to the summary table in Section 5.3.11, Summary Schedule of Project Costs prior to submitting their cost proposal.

5.3.4.5	ICV Cloud Data Storage Year 5		-	$ -	$ -	0.0%	$ -
5.3.4.1-5	**Total ICV Cloud Storage**				**$ -**	**#DIV/0!**	**$ -**

5.3.5	**ICV Licensing Schedule**	**Item #**	**Quantity**	**Unit Price**	**Extension**	**Discount**	**Net Cost**
5.3.5.1	ICV Annual Licensing Year 1		477	$ 468.00	$ 223,236.0	10.0%	$ 200,912.40
5.3.5.2	ICV Annual Licensing Year 2		477	$ 468.00	$ 223,236.0	10.0%	$ 200,912.40
5.3.5.3	ICV Annual Licensing Year 3		477	$ 468.00	$ 223,236.0	10.0%	$ 200,912.40
5.3.5.4	ICV Annual Licensing Year 4		477	$ 468.00	$ 223,236.0	10.0%	$ 200,912.40
5.3.5.5	ICV Annual Licensing Year 5		477	$ 468.00	$ 223,236.0	10.0%	$ 200,912.40
5.3.5.1-5	**ICV Licensing**				**$ 1,116,180.0**	**10.0%**	**$ 1,004,562.00**

5.3.6	**ICV Server Based Video Management System (VMS)**	**Item #**	**Unit price**	**Unit price**	**Extension**	**Discount**	**Amount**
5.3.6.1	Hardware (itemize - including servers, workstations, archiving stations, upload infrastructure, UPS, etc)		-	$ -	$ -	0.0%	$ -
5.3.6.2	Software		-	$ -	$ -	0.0%	$ -
5.3.6.3	Software Configuration / Training		-	$ -	$ -	0.0%	$ -
5.3.6.4	Security/Firewall		-	$ -	$ -	0.0%	$ -
5.3.6.5	Backup Systems		-	$ -	$ -	0.0%	$ -
5.3.6.6	Extended Maintenance Agreement Including Years 2		-	$ -	$ -	0.0%	$ -
5.3.6.7	(specify by component if necessary)		-	$ -	$ -	0.0%	$ -
5.3.6.8	Installation of Hardware and Software		-	$ -	$ -	0.0%	$ -
5.3.6.9	Other Specify		-	$ -	$ -	0.0%	$ -
5.3.6.10	Other Specify		-	$ -	$ -	0.0%	$ -
5.3.6.11	Other Specify		-	$ -	$ -	0.0%	$ -
5.3.6.12	Other Specify		-	$ -	$ -	0.0%	$ -
5.3.6.13	Other Specify		-	$ -	$ -	0.0%	$ -
5.3.6.14	Other Specify		-	$ -	$ -	0.0%	$ -
5.3.6.15	Other Specify		-	$ -	$ -	0.0%	$ -
5.3.6.1-15	**ICV Server Based Video Management Component**				**$ -**	**#DIV/0!**	**$ -**

5.3.7	**Extended Maitenance VMS**	**Item #**	**Unit price**	**Unit price**	**Extension**	**Discount**	**Amount**
5.3.7.1	ICV Server System Extended Maintenance Year 1 (yr 2)		-	$ -	$ -	0.0%	$ -
5.3.7.2	ICV Server System Extended Maintenance Year 2 (yr 3)		-	$ -	$ -	0.0%	$ -
5.3.7.3	ICV Server System Extended Maintenance Year 3 (yr 4)		-	$ -	$ -	0.0%	$ -
5.3.7.4	ICV Server System Extended Maintenance Year 4 (yr 5)		-	$ -	$ -	0.0%	$ -

5.3.8	**ICV Other Associated Costs/Services**	**Item #**	**Unit price**	**Unit price**	**Extension**	**Discount**	**Amount**
5.3.8.1	Other Specify		-	$ -	$ -	0.0%	$ -

5.3.1 In-Car Video (INV) System Costs

Vendors must include the manufacture and model number of the recorder, camera, lens, monitor, and wireless microphone. The terms “as specified” will not be accepted. Vendors must identify storage solution and include all hardware, application and operating software, licensing, maintenance, costs. The schedule has been set up so that the sub-total from this cost schedule will automatically be transferred to the summary table in Section 5.3.11, Summary Costs. It is the vendor's responsibility to make sure that all totals are correctly transferred to the summary table in Section 5.3.11, Summary Schedule of Project Costs prior to submitting their cost proposal.

5.3.8.2	Other Specify		-	$ -	$ -	0.0%	$ -
5.3.8.3	Other Specify		-	$ -	$ -	0.0%	$ -
5.3.8.4	Other Specify		-	$ -	$ -	0.0%	$ -
5.3.8.5	Other Specify		-	$ -	$ -	0.0%	$ -
5.3.8.1-.5	**ICV Other Associated Costs/Services**				**$ -**	**#DIV/0!**	**$ -**

5.3.9	**ICV Vehicle Camera Installation**	**Item #**	**Unit price**	**Unit price**	**Extension**	**Discount**	**Amount**
5.3.9.1	Reno (Northern Command)		-	$ -	$ -	0.0%	$ -
5.3.9.2	Las Vegas (Southern Command)		-	$ -	$ -	0.0%	$ -
5.3.9.3	Elko (Central Command)		-	$ -	$ -	0.0%	$ -

5.3.10	**ICV Optional Items (include shipping and handling)**	**Item #**	**Unit price**	**Unit price**	**Extension**	**Discount**	**Amount**
5.3.10.1	Radar Interface and Cable – must Interface from MPH Bee III Radars		-	$ -	$ -	0.0%	$ -
5.3.10.2	Motorcycle Option (including waterproof camera, monitor)		-	$ -	$ -	0.0%	$ -

Request for Proposal 3273 - Body Worn Cameras
5.3.11 In-Car Video Summary Costs-TASER International

5.3.11	Descriptiion	Extension	Discount	Cost
5.3.2.1-20	Total Cost of In-Car Video Unit	$ 418,023.00	0.0%	$ 418,023.00
5.3.3.1	ICV Annual Extended Maintenance Year 1 (year 2)	$ -	0.0%	$ -
5.3.4.1	ICV Cloud Data Storage Year 1	$ -	0.0%	$ -
5.3.3.2	ICV Cloud Data Storage Year 2	$ -	0.0%	$ -
5.3.5.1	ICV Annual Licensing Year 1	$ 223,236.00	10.0%	$ 200,912.40
5.3.5.2	ICV Annual Licensing Year 2	$ 223,236.00	10.0%	$ 200,912.40
5.3.6.1-15	ICV Server Based Video Management Component	$ -	0.0%	$ -
5.3.7.1	ICV Server System Extended Maintenance Year 1 (yr 2)	$ -	0.0%	$ -
5.3.8.1-.5	ICV Other Associated Costs/Services	$ -	0.0%	$ -
Summary	**Total Proposed Costs ICV**	$864,495.00	5.2%	$819,847.80

TASER International

Protect Life. Protect Truth.

17800 N 85th St.
Scottsdale, Arizona 85255
United States
Phone: (800) 978-2737
Fax:

Ronda Miller
(775) 684-0182
(775) 687-1613
rlmiller@admin.nv.gov

Quotation

Quote: Q-84095-1
Date: 9/22/2016 9:07 AM
Quote Expiration:
Contract Start Date*: 1/1/2017
Contract Term: 5 years

AX Account Number:
110029

Bill To:
NEVADA HIGHWAY PATROL - HQ
555 WRIGHT WAY
CARSON CITY, NV 89701
US

Ship To:
Ronda Miller
NEVADA HIGHWAY PATROL - HQ
555 WRIGHT WAY
CARSON CITY, NV 89701
US

SALESPERSON	PHONE	EMAIL	DELIVERY METHOD	PAYMENT METHOD
Chad Kapler	480-341-9539	ckapler@taser.com	Fedex - Ground	Net 30

*Note this will vary based on the shipment date of the product.

Axon Fleet System Compatibility

Additional costs may be incurred by the customer related to installing or optimizing their wireless infrastructure in order to achieve the desired wireless download speeds, access point coverage, band width or network stability. These costs are solely the responsibility of the customer.

Year 1 - Hardware and Evidence.com - Due Net 30

QTY	ITEM #	DESCRIPTION	NET UNIT PRICE	NET TOTAL
954	74003	CAMERA SYSTEM, AXON FLEET	USD 249.50	USD 238,023.00
954	74025	MOUNT ASSEMBLY, AXON FLEET	USD 0.00	USD 0.00
954	74024	BATTERY SYSTEM, AXON FLEET	USD 0.00	USD 0.00
477	74027	Axon Fleet Dongle	USD 0.00	USD 0.00
477	85163	UNLIMITED EVIDENCE.COM FLEET: YEAR 1 PAYMENT	USD 421.20	USD 200,912.40
954	87032	4 YEAR EXTENDED WARRANTY AXON FLEET	USD 0.00	USD 0.00
12	85055	AXON FULL SERVICE	USD 15,000.00	USD 180,000.00
			Year 1 - Hardware and Evidence.com - Due Net 30 Tax Amount:	USD 0.00
			Year 1 - Hardware and Evidence.com - Due Net 30 Discount:	USD 164,946.60
			Year 1 - Hardware and Evidence.com - Due Net 30 Net Amount Due Including Taxes:	USD 618,935.40

Year 2 - Evidence.com

QTY	ITEM #	DESCRIPTION	NET UNIT PRICE	NET TOTAL
477	85164	UNLIMITED EVIDENCE.COM FLEET: YEAR 2 PAYMENT	USD 421.20	USD 200,912.40
			Year 2 - Evidence.com Tax Amount:	USD 0.00
			Year 2 - Evidence.com Discount:	USD 22,323.60
			Year 2 - Evidence.com Net Amount Due Including Taxes:	USD 200,912.40

Year 3 - Evidence.com

QTY	ITEM #	DESCRIPTION	NET UNIT PRICE	NET TOTAL
477	85165	UNLIMITED EVIDENCE.COM FLEET: YEAR 3 PAYMENT	USD 421.20	USD 200,912.40
			Year 3 - Evidence.com Tax Amount:	USD 0.00
			Year 3 - Evidence.com Discount:	USD 22,323.60
			Year 3 - Evidence.com Net Amount Due Including Taxes:	USD 200,912.40

Year 4 - Evidence.com

QTY	ITEM #	DESCRIPTION	NET UNIT PRICE	NET TOTAL
477	85166	UNLIMITED EVIDENCE.COM FLEET: YEAR 4 PAYMENT	USD 421.20	USD 200,912.40
			Year 4 - Evidence.com Tax Amount:	USD 0.00
			Year 4 - Evidence.com Discount:	USD 22,323.60
			Year 4 - Evidence.com Net Amount Due Including Taxes:	USD 200,912.40

Year 5 - Evidence.com

QTY	ITEM #	DESCRIPTION	NET UNIT PRICE	NET TOTAL
477	85167	UNLIMITED EVIDENCE.COM FLEET: YEAR 5 PAYMENT	USD 421.20	USD 200,912.40
			Year 5 - Evidence.com Tax Amount:	USD 0.00
			Year 5 - Evidence.com Discount:	USD 22,323.60
			Year 5 - Evidence.com Net Amount Due Including Taxes:	USD 200,912.40

Subtotal	USD 819,847.80
Estimated Shipping & Handling Cost	USD 595.06
Grand Total	USD 820,442.86

Axon Pre-order

Thank you for your interest in Axon! This pre-order is a commitment to purchase Axon Body 2 and/or Axon Fleet. Axon Body 2 is available for delivery between 8-10 weeks after purchase date. Axon Fleet is available for delivery sometime in 2017. You will be notified if there are any delays. TASER reserves the right to make product changes without notice.

Quote assumes existing network infrastructure is in place and capable of supporting video offload to Evidence.com.

TASER International, Inc.'s Sales Terms and Conditions for Direct Sales to End User Purchasers

By signing this Quote, you are entering into a contract and you certify that you have read and agree to the provisions set forth in this Quote and TASER's Master Services and Purchasing Agreement posted at www.taser.com/legal. You represent that you are lawfully able to enter into contracts and if you are entering into this agreement for an entity, such as the company, municipality, or government agency you work for, you represent to TASER that you have legal authority to bind that entity. If you do not have this authority, do not sign this Quote.

Signature: _____ **Date:** _____

Name (Print): _____ **Title:** _____

PO# (if needed): _____

Quote: Q-84095-1

Please sign and email to Chad Kapler at ckapler@taser.com or fax to

THANK YOU FOR YOUR BUSINESS!

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