Tab I

Part I A – Technical Proposal	
RFP Title:	Uniforms for Multiple Agencies
RFP:	3242
Vendor Name:	VF Imagewear, Inc.
Address:	545 Marriott Dr. Nashville, TN 37214
Opening Date:	April 29, 2016
Opening Time:	2:00 PM

Tab II

VF Imagewear

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Exhibit 1: Stocking Status
Exhibit 2: Sample Reports
Exhibit 3: Sample Packing Slip
Exhibit 4 Certificate of Insurance
Exhibit 5: Company Background
Exhibit 6: Business References

Tab III

VF Imagewear

VENDOR INFORMATION SHEET FOR RFP 3242

Vendor Must:

A) Provide all requested information in the space provided next to each numbered question. The information provided in Sections V1 through V6 will be used for development of the contract;

B) Type or print responses; and

C) Include this Vendor Information Sheet in Tab III of the Technical Proposal.

V1	Company Name	VF Imagewear, Inc.

V2	Street Address	545 Marriott Dr.

V3	City, State, ZIP	Nashville, TN 37214

V4	Telephone Number		
	Area Code: 615	Number: 565-5000	Extension:

V5	Facsimile Number		
	Area Code: 615	Number: 882-2488	Extension:

V6	Toll Free Number		
	Area Code: 800	Number: 733-5271	Extension:

V7	***Contact Person for Questions / Contract Negotiations, including address if different than above***
	Name: Jeremy Turner
	Title: Vice President, Managed Programs
	Address: 545 Marriott Dr., Nashville, TN 37214
	Email Address: Jeremy_turner@vfc.com

V8	Telephone Number for Contact Person		
	Area Code: 615	Number: 565-5065	Extension:

V9	Facsimile Number for Contact Person		
	Area Code: 615	Number: 882-8043	Extension:

V10	***Name of Individual Authorized to Bind the Organization***	
	Name: Jeremy Turner	Title: VP, Managed Programs

V11	Signature ***(Individual must be legally authorized to bind the vendor per NRS 333.337)***	
	Signature: Jeremy Turner	Date: 4.27.16

Tab IV

ATTACHMENT A – CONFIDENTIALITY AND CERTIFICATION OF INDEMNIFICATION

Submitted proposals, which are marked "confidential" in their entirety, or those in which a significant portion of the submitted proposal is marked "confidential" **will not** be accepted by the State of Nevada. Pursuant to NRS 333.333, only specific parts of the proposal may be labeled a "trade secret" as defined in NRS 600A.030(5). All proposals are confidential until the contract is awarded; at which time, both successful and unsuccessful vendors' technical and cost proposals become public information.

In accordance with the Submittal Instructions of this RFP, vendors are requested to submit confidential information in separate binders marked "**Part I B Confidential Technical**" and "**Part III Confidential Financial**".

The State will not be responsible for any information contained within the proposal. Should vendors not comply with the labeling and packing requirements, proposals will be released as submitted. In the event a governing board acts as the final authority, there may be public discussion regarding the submitted proposals that will be in an open meeting format, the proposals will remain confidential.

By signing below, I understand it is my responsibility as the vendor to act in protection of the labeled information and agree to defend and indemnify the State of Nevada for honoring such designation. I duly realize failure to so act will constitute a complete waiver and all submitted information will become public information; additionally, failure to label any information that is released by the State shall constitute a complete waiver of any and all claims for damages caused by the release of the information.

This proposal contains Confidential Information, Trade Secrets and/or Proprietary information as defined in ***Section 2 "ACRONYMS/DEFINITIONS."***

Please initial the appropriate response in the boxes below and provide the justification for confidential status.

Part I B – Confidential Technical Information			
YES		NO	JT
Justification for Confidential Status			

A Public Records CD has been included for the Technical and Cost Proposal			
YES		NO (See note below)	JT
Note: By marking "NO" for Public Record CD included, you are authorizing the State to use the "Master CD" for Public Records requests.			

Part III – Confidential Financial Information			
YES		NO	JT
Justification for Confidential Status			

VF Imagewear, Inc.
Company Name

Jeremy Turner
Signature

Jeremy Turner
Print Name

4-27-16
Date

This document must be submitted in Tab IV of vendor's technical proposal

ATTACHMENT C – VENDOR CERTIFICATIONS

Vendor agrees and will comply with the following:

(1) Any and all prices that may be charged under the terms of the contract do not and will not violate any existing federal, State or municipal laws or regulations concerning discrimination and/or price fixing. The vendor agrees to indemnify, exonerate and hold the State harmless from liability for any such violation now and throughout the term of the contract.

(2) All proposed capabilities can be demonstrated by the vendor.

(3) The price(s) and amount of this proposal have been arrived at independently and without consultation, communication, agreement or disclosure with or to any other contractor, vendor or potential vendor.

(4) All proposal terms, including prices, will remain in effect for a minimum of 180 days after the proposal due date. In the case of the awarded vendor, all proposal terms, including prices, will remain in effect throughout the contract negotiation process.

(5) No attempt has been made at any time to induce any firm or person to refrain from proposing or to submit a proposal higher than this proposal, or to submit any intentionally high or noncompetitive proposal. All proposals must be made in good faith and without collusion.

(6) All conditions and provisions of this RFP are deemed to be accepted by the vendor and incorporated by reference in the proposal, except such conditions and provisions that the vendor expressly excludes in the proposal. Any exclusion must be in writing and included in the proposal at the time of submission.

(7) Each vendor must disclose any existing or potential conflict of interest relative to the performance of the contractual services resulting from this RFP. Any such relationship that might be perceived or represented as a conflict should be disclosed. By submitting a proposal in response to this RFP, vendors affirm that they have not given, nor intend to give at any time hereafter, any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor, or service to a public servant or any employee or representative of same, in connection with this procurement. Any attempt to intentionally or unintentionally conceal or obfuscate a conflict of interest will automatically result in the disqualification of a vendor's proposal. An award will not be made where a conflict of interest exists. The State will determine whether a conflict of interest exists and whether it may reflect negatively on the State's selection of a vendor. The State reserves the right to disqualify any vendor on the grounds of actual or apparent conflict of interest.

(8) All employees assigned to the project are authorized to work in this country.

(9) The company has a written equal opportunity policy that does not discriminate in employment practices with regard to race, color, national origin, physical condition, creed, religion, age, sex, marital status, sexual orientation, developmental disability or handicap.

(10) The company has a written policy regarding compliance for maintaining a drug-free workplace.

(11) Vendor understands and acknowledges that the representations within their proposal are material and important, and will be relied on by the State in evaluation of the proposal. Any vendor misrepresentations shall be treated as fraudulent concealment from the State of the true facts relating to the proposal.

(12) Vendor must certify that any and all subcontractors comply with Sections 7, 8, 9, and 10, above.

(13) The proposal must be signed by the individual(s) legally authorized to bind the vendor per NRS 333.337.

VF Imagewear, Inc.

Vendor Company Name

Jeremy Turner

Vendor Signature

Jeremy Turner

Print Name

4.27.16

Date

This document must be submitted in Tab IV of vendor's technical proposal

STATE OF NEVADA
VENDOR REGISTRATION

Mail or fax to:
STATE PURCHASING
515 E MUSSER ST STE 300
CARSON CITY NV 89701
PHONE: 775/684-0187
FAX: 775/684-0188

All sections are mandatory and require completion. IRS Form W-9 will not be accepted in lieu of this form.

1. NAME For proprietorship, provide proprietor's name in first box and DBA in second box.

Legal Business Name, Proprietor's Name or Individual's Name	Doing Business As (DBA)
VF Imagewear, Inc	

2. ADDRESS/CONTACT INFORMATION

Address A – Physical address of ☒ Company Headquarters ☐ Individual's Residence Is this a US Post Office deliverable address? ☐ Yes ☐ No			Address B ☒ Additional Remittance – PO Box, Lockbox or another physical location.		
Address 545 Marriott Dr., Suite 200			Address PO Box 640396		
Address			Address		
City Nashville,	State TN	Zip Code 37214	City Pittsburgh	State PA	Zip Code 15264-0396
E-mail Address Paul_Handley@vfc.com			E-mail Address Paul_Handley@vfc.com		
Phone Number 615-565-5109	Fax Number 615-882-8002		Phone Number 615-565-5109	Fax Number 615-882-8002	
Primary Contact Paul Handley			Primary Contact Paul Handley		

3. ORGANIZATION TYPE AND TAX IDENTIFICATION NUMBER (TIN) Check only **one** organization type and supply the applicable Social Security Number (SSN) or Employee Identification Number (EIN). **For proprietorship, provide SSN or EIN, not both.**

☐ Individual **(SSN)** ☐ Sole Proprietorship **(SSN or EIN)** ☐ Partnership **(EIN)** ☒ Corporation **(EIN)** ☐ Government **(EIN)** ☐ Tax Exempt/Nonprofit **(EIN)** ☐ Trust/estate **(SSN or EIN)**	☐ **LLC** tax classification: ☐ Disregarded Entity ☐ Partnership ☐ Corporation	**SSN** Name associated with SSN: **EIN** 62-1517281 New TIN? ☐ No ☐ Yes – Provide previous TIN & effective date. Previous TIN: Date:

OTHER INFORMATION Check **all** that apply.

☐ Doctor or Medical Facility ☐ Attorney or Legal Facility	☐ In-State (Nevada) ☐ DBE Certificate #:	☐ Nevada Business License Number:

4. ELECTRONIC FUNDS TRANSFER ***Per NRS 227, payment to all payees of the State of Nevada will be electronic.***
Complete the following information **AND** provide a copy of a voided imprinted check for the account. If there are no checks for the account, restate the bank information on company letterhead. Individuals may provide a signed letter. **A deposit slip will not be accepted.** For a savings account, provide a signed letter with the bank information. Information on this form and the support documentation **must match**. Allow 10 working days for activation.

The information is for address ☐ A ☐ B ☐ Both		
Bank Name PNC Bank	Bank Account Type ☒ Checking ☐ Savings	Provide an e-mail address for receiving Direct Deposit Remittance Advices.
Transit Routing Number 031000053	Bank Account Number 8545291975	tammy_randolph@vfc.com

☐ Do not have a bank account.

5. IRS FORM W-9 CERTIFICATION AND SIGNATURE

Under penalties of perjury, I certify that:
1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), **and**
2. I am not subject to backup withholding because: **(a)** I am exempt from backup withholding, or **(b)** I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or **(c)** the IRS has notified me that I am no longer subject to backup withholding, **and**
3. I am a U.S. citizen or other U.S. person (as defined by IRS Form W-9 rev January 2011).

Cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return.

The Internal Revenue Service does not require your consent to any provision of this document other than the certifications required to avoid backup withholding.

Signature	Print Name & Title of Person Signing Form	Date
Jeremy Turner	JEREMY TURNER, VP MANAGED PROGRAMS	4.27.16

FOR STATE CONTROLLER'S OFFICE USE ONLY Primary 1099 Vendor ☐ 1099 Indicator ☐ Yes ☐ No	**Name of State agency contact & phone number:**
Entered By Date	Comments

Tab V

ATTACHMENT B – TECHNICAL PROPOSAL CERTIFICATION OF COMPLIANCE WITH TERMS AND CONDITIONS OF RFP

I have read, understand and agree to comply with ***all*** the terms and conditions specified in this Request for Proposal.

YES X I agree to comply with the terms and conditions specified in this RFP.

NO _____ I do not agree to comply with the terms and conditions specified in this RFP.

If the exception and/or assumption require a change in the terms in any section of the RFP, the contract, or any incorporated documents, vendors ***must*** provide the specific language that is being proposed in the tables below. If vendors do not specify in detail any exceptions and/or assumptions at time of proposal submission, the State will not consider any additional exceptions and/or assumptions during negotiations.

VF Imagewear, Inc.
Company Name

Jeremy Turner
Signature

Jeremy Turner
Print Name

4.27.16
Date

Vendors MUST use the following format. Attach additional sheets if necessary.

EXCEPTION SUMMARY FORM

EXCEPTION #	RFP SECTION NUMBER	RFP PAGE NUMBER	EXCEPTION (Complete detail regarding exceptions must be identified)

ASSUMPTION SUMMARY FORM

ASSUMPTION #	RFP SECTION NUMBER	RFP PAGE NUMBER	ASSUMPTION (Complete detail regarding assumptions must be identified)

This document must be submitted in Tab V of vendor's technical proposal

Tab VI

Section 3
SCOPE OF WORK

3.1 MANDATORY REQUIREMENTS

3.1.1 The mandatory requirements for proposal submission are as follows:
(Indicate yes or no after each point. Explain any "no" answers.)

- Statewide delivery capabilities; ***Yes***
- Internet based accessibility with an ability to also accept fax and phone orders; ***Yes***
- Availability of both male and female uniforms; ***Yes, if commercially available***
  (Note: Male uniforms suggested as use as female uniforms are unacceptable. Female uniforms must be designed and cut specifically for women.)
- Accurate sizing chart and/or on-site availability to tailoring and sizing services for employees as may be requested by each agency; ***Yes***
- A point of sale functionality for personnel that have exhausted their uniform allowances and want to purchase items at their own expense; ***Yes***
- An ability to accept "purchase orders, purchase cards, credit cards"; ***Yes***; and
- An ability to accept other State agencies that may want to ultimately utilize this contract. ***Yes***

3.1.2 Manufacturers, distributors and retail establishments may propose. The resultant contract from this proposal is anticipated to be awarded to one (1) vendor only but may result in multiple awards if in the best interest of the State.

3.1.3 The successful vendor must be able to provide all uniforms and accessories as listed in ***Attachment J, Uniform Specification per Agency***, of this document.

3.1.4 Vendors must clearly indicate which items in ***Attachment J*** will be "non-stock" and which items will be "in-stock". Regularly purchased uniformed items must be "in-stock" and shipped immediately upon demand. The State considers regularly purchased items to be pants, shirts, boots and hats that are standard issue items. The State will not be responsible for any unique stock specific to this contract that the successful vendor may have in their inventory, i.e. the State will not "buy back" any excess contract specific inventory.

Please see Exhibit 1 in this response for designation of "in-stock" and "non-stock" items on Attachment J

3.1.4.1 Describe your definition of "in-stock and "non-stock" items.

Each of VF Imagewear's (VFI) manufactured lots have a stock size scale whic' are sizes we inventory in our distribution centers for "at once" availability. The, are available to ship at time of order. Sizes outside the stock size scale and commercial off the shelf items procured specifically for this program are not always inventoried in our distribution and are purchased or made at the time of the order. The stock/non stock designation is driven by the usage volume of each item and/or size.

3.1.5 The successful vendor must also have the ability to add items as requested by the State within 10 days of request. The State reserves the right to add or delete uniform and/or accessory items for State agencies at negotiated, fixed ceiling prices at any time during the contract term.

VFI has the ability to add items as requested by the State within 10 days

3.1.6 Many agencies have employees located in remote areas. Employees stationed in these areas must be able to procure needed uniforms and accessories as well as related services; therefore, flexibility of delivery and accessibility of goods are a must for this procurement.

VFI currently ships to the State of Nevada employees' homes and/or work locations as designated by the agency. In most cases, VFI ships via UPS or FEDEX Ground, but we have the ability to use any other major carrier to best service all locations within the state. Employees of the agencies have the ability to track their orders online. We can accept payment via a uniform allowance program, government credit card, purchasing card or personal credit card.

3.1.7 All uniform and accessory items offered shall be in conformance with specifications provided in ***Attachment J***. Clothing items will be ordered using standard sizing for men's and women's clothing. Although certain manufacturers are named in the specifications provided, the State may accept other manufacturers if the items are of equal or better quality and are substantially similar to the items listed. Colors of any proposed articles must be substantially similar to the approved uniforms currently being worn by the various agencies.

Products included in this offering are based upon specifications provided in Attachment J. Clothing items are based on standard sizing for both men and women where available. In some cases alternate manufacturer's products have been offered which are considered to be of equal or better quality.

3.1.8 Firefighter station duty wear material must be NFPA Compliant-Nomex IIIA; with third party certification labels attached to the garments. Station duty pants must be dual NFPA 1975/NFPA 1977 compliant with labels attached to the garments.

The items requiring NFPA 1975/NFPA 1977 certification in this RFP are compliant.

3.1.9 Vendors must be able to provide, or arrange via a subcontractor, full service tailoring to include but not be limited to fitting, altering and repairing of clothing; sewing of agency patches, emblems, insignias of rank and employee name patches and embroidery of items such as logos and names. Tailoring services may occur at the

vendor's place of business or at another location if mutually agreed upon by the State and awarded vendor. Services shall be provided for individuals or groups as needed. The awarded vendor and each agency named in this RFP will determine a schedule for these services based on the individual needs of the agency.

Alterations and repairs of the uniforms will be performed at VFI's distribution facility as required. On an as needed basis, VFI will provide fitting services as deemed necessary by the state agencies.

3.2 QUALITY CONTROL

Shipments must be quality control checked prior to shipment to agencies and personnel for egregious and obvious errors and defects. This shall include, but not be limited to, wrong item, wrong size, incorrect embroidery, no embroidery, wrong locations of patch and missing invoices/return labels.

3.2.1 Describe your quality control process.

Quality Control

VFI maintains an industry leading sound, mature and structured Quality Control Program. It ensures all products meet customer specifications, are compliant with all federal laws and regulations and meet overall customer expectations.

The quality process begins at the product development stage and does not end until the Customer receives a satisfactory product that meets expectations. VFI's Quality Control (QC) Department includes Technical Design (Specification Management), Quality Assurance, Color Library and QC Lab. All areas utilize industry recognized processes and methods to evaluate products. The quality processes begin at the development stage with the introduction of the product and the specifications assigned to that product. These include sewing construction details, bill of materials, pattern, finished dimensions, and packaging requirements. Color Standards are created and placed in the Color Library, which utilizes a color spectrometer and light boxes to analyze shade matches to the color standard. Supplier lab dips are submitted and approved for color.

QC will receive a garment and will audit it against the Technical Package (Specification) to determine if they match. This is the first step toward Production. In addition to this audit, additional audits (on sales and pre-production samples) are conducted to ensure conformance to the specification. Once production begins, one of the first garments produced, known as Top of Production (TOP), is audited to ensure that the production matches the spec. QC audits at each manufacturing site are conducted by VFI auditors throughout the production cycle to ensure consistent conformance. The methods and procedures prescribed by the American Society for Quality (ASQ) are utilized by VFI associates. Each member of VFI's Quality Management team is a member of ASQ.

Specific areas of audit include Development, Pre-Production, Color, TOP, Factory In-Line, Factory Shipment, Incoming to Distribution Center, Customization, and Outbound to Customer. If a failure occurs, the product cannot proceed forward

without corrective action plans. VFI has an onsite QC laboratory equipped to perform all physical product testing including, but not limited to: shrinkage crocking, colorfastness, pilling, tensile and tear strength, abrasion, light fastness, bursting and seam strength. The lab utilizes industry recognized methods including AATCC, ASTM, and ISO which are identified on all performance standards. Fabric is initially tested and product tests are conducted. Periodically, specific garments received in the distribution center are sent to the QC lab for testing to ensure all requirements continue to be met. The VFI lab is fully accredited through the American Association of Laboratory Accreditation (A2LA), as well as ISO / IEC 17025:2005 General Requirements for the Competence of Testing and Calibration Laboratories. This accreditation demonstrates technical competence for a defined scope and the operation of a laboratory quality management system.

In addition, testing of purchased COTS product is required and General Certificates of Conformance (GCC) are required from suppliers for every shipment. Periodic tests are conducted by VFI through the QC lab to ensure product conforms to VF Performance Standards.

Once the garments reach the distribution center, incoming audits are performed. Before the garment is shipped to the customer, final outbound audits are performed. The outbound audits are done to ensure order and product accuracy. The accuracy is achieved by inspections against the packing list at three separate points during the process. This includes but is not limited to checking that emblems are properly affixed, pants are properly hemmed and quantities and sizes are correct. These processes consistently produce an order accuracy rate of 99.5% or better.

VFI has adopted a set of Quality Metrics with specified goals and objectives for all areas of the supply chain related to product quality. VFI captures data from our QC audits in a quality software program known as DataSavvy®. This program provides analysis of quality by garment style, supplier, location, and other parameters. A defective percentage rate is calculated from the data. With the captured defect rate, the vendors are categorized in "tiers" from Excellent (Level 1) to Unsatisfactory (Level 5).

Meetings are held on a routine basis with appropriate supply chain personnel to discuss any issues. Action plans, if necessary, are created with the goal of improving a supplier whose tier category should be upgraded. Supplier visits are conducted to discuss the plans with the expectation that a corrective action plan will be adopted and submitted by the supplier. Additional follow-up is conducted by QC to ensure any non-conformances have been addressed and products meet the customer's specifications.

VFI, as an experienced Customs-Trade Partnership Against Terrorism (C-TPAT) partner, understands the importance of product compliance with all U.S. laws and regulations. These include but are not limited to Consumer Product Safety Commission Initiatives, the Consumer Product Safety Improvement Act of 2008, HR4040, HR2715, with close monitoring of California Proposition 65 and the European Union (EU) REACH Initiative. As a result, VFI has created a

Restrictive Substance Listing (RSL) document which identifies all chemicals that are banned or restrictive for use in apparel. Each VFI supplier is required to sign and adhere to the statements in the document. Garments are also sent to independent third party labs for RSL testing. Suppliers are notified of the results. Failures of these tests will immediately stop the receipt, production and distribution of non-compliant garments.

The VFI Quality Control Program has routinely been audited by a number of our large Corporate and Government customers along with Underwriters Laboratories. Each audit has consistently produced high marks.

All QC processes, methods and practices are documented in the VFI QC Manual and VFI Systems Manual.

3.3 RETURN POLICY

What is your standard return policy?
The VF Imagewear standard return policy is that any item may be returned for any reason within 60 days of purchase of the item, if the item has not been worn, washed or soiled, and is in re-usable condition.

All program items are guaranteed to be free from manufacturing or material defects for a period of one year from the date of purchase.

3.4 CONTRACT MANAGEMENT

3.4.1 Describe the proposer's strategy for contract management and sales support including roles and responsibilities as well as the process to handle contract management issues.

VF Imagewear offers an account management structure that ensures customer satisfaction, contract compliance and a long term business relationship.

Program Manager:
A dedicated Program Manager will serve as the liaison and primary point of contact between the State of Nevada representatives and VF Imagewear's infrastructure. The Program Manager's primary role is to work with the State of Nevada representatives on a daily basis to complete projects, monitor orders, prepare reports and execute the work required for excellent performance of the State of Nevada's Uniform programs. In addition, the Program Manager will monitor daily activities to ensure proper forecasting and contract compliance.

The Program Manager also works closely with VF Imagewear Merchandising staff to ensure the most current products are offered to the State of Nevada. VF Imagewear continues to research enhancements in the image or the comfort and performance of your staff.

Senior Manager:
The Group Manager is responsible for overall contract compliance. The Senior Manager also looks for methods of program improvement and product enhancements to achieve continual improvement in the program. The Senior Manager will also assist with high level concerns, meetings and conferences. The Program Manager reports up to the Senior Manager. The Senior Manager reports to the Vice President of Managed Programs.

Customer Service:
VF Imagewear's comprehensive team to manage the State of Nevada's uniform program is rounded out by our qualified Customer Service representatives. They are knowledgeable of the various Nevada uniform programs and available to assist the Program or Group Manager as needed.

3.4.2 It is desired that proposers have a representative that has the sole responsibility of management of this contract. Provide the name, address, telephone, fax and cell for this dedicated person.

Paul Handley, Program Manager
VF Imagewear, Inc.
545 Marriott Dr.
Nashville, TN 37214
Phone: 615-565-5109
Fax: 615-882-2488

3.4.3 Does your contract management include customer training? Please provide a detailed narrative including, at a minimum, training for both individual and agency users.

VFI has numerous methods of customer training available. The Program Manager will be the main point of contact to coordinate any training necessary for the employees of the State of Nevada. Various methods of training may include: on-site training, information posted on the web site, Web Training and Seminars, or printed information. The participants in this program will have complete information necessary to order and maintain their uniforms

3.4.4 Vendor shall describe a solution or system and its use in ordering, paying, shipping, returns and exchanges and account reconciliation. Vendors are encouraged to submit their current systems as examples of what is available.

VFI's order management system has allowed us to efficiently manage the uniform transactions of the 2,500 State of Nevada employees along with our other managed program accounts. Our order system and processes are briefly outlined below.

Ordering System:

VFI developed and maintains a proprietary order management software system to manage our client's national uniform programs. The ordering system was originally developed for use with Federal agencies such as the National Park Service and U.S. Customs and Border Protection. This system has been used for over 20 years for both government and commercial accounts. It has continuously been revised and updated to incorporate both the changing needs of our Customers and the latest in technological advancements.

The system is based upon creating and maintaining Customer Master-file sets. These sets include:
Employee specific information
Uniform Allotment information which defines the items an employee is authorized to purchase
Shipping locations and organization codes
Location master files for special purchase orders

VF Imagewear's order system performs multiple activities for managing your account:

- *The posting of all transactions including size and order history*
- *Allowance balance tracking*
- *Order receipt and ship date tracking*
- *Audit trail creation on all transactions*

- *Security of personal information*
- *Credit card order processing*
- *The maintaining of data for Management reports*

Web Ordering

State of Nevada employees can have direct access to VFI order entry system through an internet web site that is presently servicing the uniform programs for the State. VF Imagewear has designed, launched and currently maintains numerous web sites for our customers. These customers include The National Park Service, U.S. Customs and Border Protection, the Transportation Security Administration and many more. These sites include the following features:

Employees are granted access to the web ordering site by entering a log-in. The employee is assigned an employee ID # and unique password. After the first sign in, employees will be able to change their own passwords.

To ensure a secure connection and to facilitate credit/debit card purchases online, encryption technologies are used to protect information being transferred across the web.

Photographs show each uniform item and are accompanied by a description that includes fabric content, garment features, stocked sizes and car instructions. Items are divided into categories so that employees can se only the items they are authorized to purchase.

Orders are placed using point & click "shopping cart" technology. An order history is maintained and available for every transaction for each employee, which includes size history.

This site can be linked to any State of Nevada web site. The fully functional web ordering system is currently available to three of the State of Nevada Agencies.

Charge Card and Billing Process

The VFI ordering system is capable of handling government credit cards or debit cards. This capability currently exists for orders submitted by fax or through a web site. All credit card transactions will be pre-authorized at the time of order placement. The charge card will not be billed until the order is shipped.

A pricing master file is maintained in the VFI ordering system. All reporting, invoices, and packing slips, which contain pricing, are controlled by this master file. The pricing quoted to the State of Nevada in this proposa' includes all freight and handling so that the master file price is all inclusive. No additional charges apply.

Returns

Every shipment will contain a packing slip, which details the items shipped, quantity shipped and the price. This will serve as the employee's receipt for the transaction. In addition, the packing slip contains instructions for returning items, if necessary. A pre-addressed label is included in every shipment to facilitate returns for the State of Nevada employees. Returns are normally processed within 72 hours of receipt. A credit is generated back to the employee's purchase card or allowance account as appropriate. If necessary, a replacement order is generated and re-shipped within normal order processing timeframes. All return transactions become part of that employee's order history which is available on the web site. Every return is assigned a "Return Reason Code" which is summarized on a monthly management report.

Tracking Orders

Email confirmations are sent to the employee for every order received and every time a shipment is made. An email address will be requested from each employee.

Each individual State of Nevada employee can track their orders through their own account on the State of Nevada web site. Within seconds after an order is submitted, the system will show the employee which items will ship and any that are on backorder. A date is provided indicating the expected ship date for backorders. If this date changes it is automatically updated on the web site. This information is available for all orders even if it was not submitted through the web site.

Once an order has shipped, the UPS or FedEx tracking number will show on the employee's account. This number links to the UPS and FedEx web sites. By clicking on this number, the employee can check the status of the shipment.

Complete transaction history is maintained on each employee account showing every order, shipment, and return.

Communication with State of Nevada Employees

Communication with employees in the field is maintained through a "News" bulletin board on the web site. This tool is a resource for updating employees on current uniform information as well as functions as an email gateway that allows employees to communicate directly with VF Imagewear Customer Service on any issue.

A "Useful Information" section is also available on the web site and provides information ranging from garment care to VF Imagewear's return policies.

On-line tutorial – An on-line measuring tool is provided to assist State of Nevada employees with ordering the correct size garment.

On-line Contact Us area available to be submitted at any time to VF Imagewear.

Customer Service "Live Chat" is a function that allows interactive communication between the State of Nevada employee and a VF Imagewear Customer Service representative during regular business hours.

3.4.4.1 Please provide samples of account management reports that provide data quarterly to the using agencies.

Reports available for account management are outlined in section 3.4.5 below

3.4.5 Vendors shall submit a proposed account management plan.

3.4.5.1 Describe in detail all reports available to the State at no additional cost.

VF Imagewear provides various reports to our customers at no additional cost. Reporting is customized to meet the needs of the

customer. In addition to regularly scheduled reports, the Program Manager is able to run ad hoc reports on subjects necessary in the management of the uniform program. VFI also has a Reporting Manage. on staff to assist the Program Manager in construction and execution of reports. Reports can be provided at the interval required by the customer, whether it is monthly, quarterly, or some other defined interval. The following are some commonly used reports to monitor the performance of the contract:

- ***Item Completion Ratios By Product***
  Provides statistics on orders completed without backorder
- ***Days-To-Ship Summary***
  Provides statistics on average days to process State of Nevada orders
- ***Return Reason Summary***
  Provides statistics on quantity of returns by item and by reason code
- ***Backorder Aging***
  Provides by lot aging on backordered items
- ***Detail Backorder Status***
  Provides details of outstanding backorders and anticipated delivery dates
- ***Product Usage by Location***
  Provides details of products ordered by location

Reports are available by electronic mail or online if requested. Samples of actual reports are available under the Exhibits tab of this response.

3.4.5.2 Submit samples of these reports with your proposal.
Samples of actual reports are available under the Exhibits tab of this response (Exhibit 2)

3.5 DELIVERY

The State expects high delivery standards. Delivery may be by common carrier or vendor owned trucks. Penalties may be imposed on contractors that have continual late deliveries. These penalties may include but are not limited to cancellation of orders, request for discounted pricing, non-use of an offending contractor.

3.5.1 Explain in detail your delivery policy.
VF Imagewear ships all orders via UPS or any other customer designated carrier. All packages are delivered to the address specified in the order. The customer defines the allowable locations where shipments can be accepted

VF Imagewear will supply uniforms via internet ordering with shipments to specified locations for all State of Nevada agencies. The orders will ship from VF

Imagewear's distribution center located in Henning, TN. The facility is described as follows:

- ***ISO9001-2008 certified***
- ***186,000 square feet***
- ***Over 200 employees working multiple shifts***
- ***An average of 5,000 orders are processed daily***
- ***Storage capacity exceeds 4 million garments and the facility is 70% full***
- ***The center sits on a 30 acre site***
- ***Over 80,000 garments are customized each month by over 80 seamstresses***

VF Imagewear has multiple distribution centers located throughout the United States that could handle the multi-agency uniform program in the event of a natural disaster.

This VF Imagewear model of distribution has been successful in providing exceptional customer service and delivery of our quality products to the State of Nevada agencies as well as other state and federal government agencies and corporations nationwide.

3.5.2 Specify Guaranteed Delivery Time for In-Stock Items.
VF Imagewear will deliver In-Stock Items within 14 calendar days. Please see Exhibit 1 under the Exhibits Tab which shows the Stocking Designation for each item listed in the RFP

3.5.3 Specify Guaranteed Delivery Time for Non-Stock Items.
Non-stock items will be delivered within 6 to 8 weeks. Please see Exhibit 1 under the Exhibits Tab which shows the Stocking Designation for each item listed in the RFP

3.6 SHIPPING

All shipments are to be delivered directly to the purchaser. Shipping is FOB Destination. All shipping/handling/freight charges must be included in the cost of each item.

3.6.1 All shipments shall display a packing label that includes, at a minimum, the following information on the outside of the package:

- Name of Purchaser;
- Delivery Address;
- Contact information; and
- Agency.

VFI will deliver all shipments directly to the purchaser. All shipments will include a packing label that includes the following information on the outside of the package:

- ***Name of Purchaser***
- ***Delivery Address***
- ***Contact information***
- ***Agency name***

3.6.2 A packing slip shall also be included with each shipment. This shall include, at a minimum, the following information listed in no particular order:

- Line item description;
- Date ordered;
- Quantity ordered;
- Quantity included in shipment;
- Any backordered items;
- Unit Price and extension;
- Number of parcels;
- Order Number;
- Purchaser's name; and
- F.O.B. Destination.

A packing slip will be included with each shipment, and shall include the following information in no particular order:

- ***Line item description***
- ***Date ordered***
- ***Quantity ordered***
- ***Quantity included in shipment***
- ***Any backordered items***
- ***Unit Price and extension***
- ***Order Number***
- ***Number of parcels***
- ***Purchaser's name and***
- ***F.O.B. Destination***

An Example of the VF Imagewear Packing Slip is attached as Exhibit 3 of this document

3.7 IMPLEMENTATION

Implementation of this contract is vital. Describe in detail your implementation program including an estimated time line. Include, at a minimum, the following points.

3.7.1 Describe in detail the Proposer's implementation plan, including all process steps. ***VF Imagewear is uniquely capable and qualified to effectively implement a new contract on time, with no risk and at no additional expense to the***

State of Nevada. VF Imagewear will be immediately prepared to commence performance in every key area for every agency that exists on the current contract at no additional expense or risk to the agencies involved. Additional agency program can be completed within three months of approval of all garments and ordering methods.

1. ***The current VF Imagewear program management team is already in place and knowledgeable about the existing program.***
2. ***VF Imagewear Customer Service Call Center is operational and will have the same lead representatives serving the field employees.***
3. ***Inventory, which meets contract specifications, is in place to immediately begin filling orders for the existing program.***
4. ***VF Imagewear information system and web site are already functioning for immediate operation of the uniform program.***
5. ***Quality controls are in place and tested to ensure quality garments, which meet specifications, are provided to wear and order accuracy is achieved.***

3.7.2 Detail the specific information, resources, and assistance the proposer will require from each agency to implement the contract.

The Program Manager is already familiar with the current program and will work with the representatives of any additional agencies to add their requirements in a minimal amount of time

3.7.3 Describe how soon from execution of the contract that the online ordering system will be available.

The web site is already in place and fully functional. There will be no delay in the continuation of the uniform program with the same quality service and products VFI has provided to the State of Nevada agencies we presently serve.

3.7.4 Describe in detail the proposer's implementation experience.

The State of Nevada agencies have familiarity with VF Imagewear, its Program Management, Customer Service and technological capabilities. VF Imagewear is uniquely experienced in managing customers of varying size and complexity. VF Imagewear will continue its ongoing positive relationships with the existing State of Nevada uniform programs and will use that experience along with the experience of other large, complex implementations to manage other agencies that may be added to the contract

3.7.5 Describe any customization available per different using agency.

Through our "ImagineIT" program, VF Imagewear can provide thousands of customization options. In our Henning, TN distribution center, which currently services the State of Nevada contract, over 80,000 garments are customized each month by over 80 seamstresses. All of these options are available to all of the agencies. The customization options presently performed for the State of Nevada agencies are as follows

Nevada State Parks:
Hemming pants
Sew on emblems
Engrave nameplate
Embroider logo
Cut & hem sleeves

Nevada Department of Wildlife
Hemming pants
Sew on emblems
Engrave nameplate
Embroider logo
Remove emblems, buttons, etc... & replace with new buttons & emblems.
Steam over stitch holes.
Cut & hem sleeves

Nevada Division of Forestry:
Hemming pants
Sew on emblems
Engrave nameplate
Embroider logo
Cut & hem sleeves
Remove existing badge tab from garments & steam over stitch holes.
Seam Seal

3.8 REPORTING CAPABILITIES

The proposer shall provide information regarding all reports that are available without charge. This should include a brief description of the individual reports and their available frequency. The State of Nevada will decide which reports are required and notify the successful proposer. Provide information for reports that may be available at additional pricing.

As described in 3.4.5 above, VFI will provide various commonly used reports on a monthly basis at no additional cost.

In addition to the reporting capabilities requested above please thoroughly explain your company auditing policy to ensure that pricing and services are in compliance with the contract.

VFI routinely verifies product pricing to ensure it is in compliance with the contract. The Program Manager is charged with ensuring that all pricing is correct and reflects pricing agreed upon in the contract. The Program Manager has the ability to change or update pricing when necessary.

In addition to these steps taken to ensure accuracy, VFI has a structured audit process. Both external auditors, PWC, and VF Internal Auditors review contract pricing and verify the contract price to the invoice price on randomly selected lots.

Explain your policy for revenue recovery in the event that any auditing reveals incorrect pricing.

Upon discovery of any incorrect pricing revealed by auditors, the price would be corrected in our system and a credit will be issued for the difference between the correct and the actual price.

Tab VII

SECTION 4

4. COMPANY BACKGROUND AND REFERENCES

4.1 VENDOR INFORMATION

4.1.1 Vendors must provide a company profile in the table format below.

Question	Response
Company name:	***VF Imagewear, Inc.***
Ownership (sole proprietor, partnership, etc.):	***Publicly Held (NYSE:VFC)***
State of incorporation:	***Delaware***
Date of incorporation:	***VF Corporation was incorporated in the State of Delaware in 1932. VF Imagewear, Inc. was incorporated in the State of Delaware in 2003***
# of years in business:	***92 years***
List of top officers:	***Curt Holtz, President*** ***Jim Tewmey, VP Sales*** ***Jeremy Turner, VP Managed Prog*** ***Pat Kopf, CFO*** ***Steven Guy, VP Manufacturing*** ***Nancy Church, VP Human Resources*** ***Steve Sedberry, VP, Legal Counsel***
Location of company headquarters:	***VF Imagewear, Inc.*** ***545 Marriott Dr.*** ***Nashville, TN 37214***
Location(s) of the company offices:	***Same as above***
Location(s) of the office that will provide the services described in this RFP:	***VF Imagewear, Inc.*** ***545 Marriott Dr.,*** ***Nashville, TN 37214***
Number of employees locally with the expertise to support the requirements identified in this RFP:	***1***
Number of employees nationally with the expertise to support the requirements in this RFP:	***150***
Location(s) from which employees will be assigned for this project:	***Nashville, TN and Henning, TN***

4.1.2 **Please be advised**, pursuant to NRS 80.010, a corporation organized pursuant to the laws of another state must register with the State of Nevada, Secretary of State's Office as a foreign corporation before a contract can be executed between the State of Nevada and the awarded vendor, unless specifically exempted by NRS 80.015.

4.1.3 The selected vendor, prior to doing business in the State of Nevada, must be appropriately licensed by the State of Nevada, Secretary of State's Office pursuant to

NRS76. Information regarding the Nevada Business License can be located at http://nvsos.gov.

Question	Response
Nevada Business License Number:	NV20101373174
Legal Entity Name:	VF Corporation

Is "Legal Entity Name" the same name as vendor is doing business as?

Yes		No	X

If "No", provide explanation.
VF Imagewear, Inc. is a wholly owned subsidiary of VF Corporation
VF Imagewear, Inc. is doing business with the State of Nevada through the licensing of our parent company

4.1.4 Vendors are cautioned that some services may contain licensing requirement(s). Vendors shall be proactive in verification of these requirements prior to proposal submittal. Proposals that do not contain the requisite licensure may be deemed non-responsive.

4.1.5 Has the vendor ever been engaged under contract by any State of Nevada agency?

Yes	X	No	

If "Yes", complete the following table for each State agency for whom the work was performed. Table can be duplicated for each contract being identified.

Question	**Response**
Name of State agency:	***Department of Wildlife***
State agency contact name:	***David Pfiffner & Doris Bowman***
Dates when services were performed:	***2004 - Present***
Type of duties performed:	***Work with the agency to ensure proper forecasting, contract compliance, compile reports, monitor daily activities, such as backorders, orders shipped, orders entered & various other activities. Work with our programmers for implementing allowance & allotment programs at the employee level. Maintain all content on the uniform website for each agency.***
Total dollar value of the contract:	***$94K Annually***

Question	***Response***
Name of State agency:	***Department of Forestry***
State agency contact name:	***Mary Wilde/ Mike Friend***
Dates when services were performed:	***2004 - Present***

Type of duties performed:	***Work with the agency to ensure proper forecasting, contract compliance, compile reports, monitor daily activities, such as backorders, orders shipped, orders entered & various other activities. Work with our programmers for implementing allowance & allotment programs at the employee level. Maintain all content on the uniform website for each agency.***
Total dollar value of the contract:	***$68K - $75K annually***

Question	***Response***
Name of State agency:	***Nevada Parks***
State agency contact name:	***Michele Hudson***
Dates when services were performed:	***2004 - Present***
Type of duties performed:	***Work with the agency to ensure proper forecasting, contract compliance, compile reports, monitor daily activities, such as backorders, orders shipped, orders entered & various other activities. Work with our programmers for implementing allowance & allotment programs at the employee level. Maintain all content on the uniform website for each agency.***
Total dollar value of the contract:	***$25K - $35K annually***

Question	***Response***
Name of State agency:	***Department of Corrections***
State agency contact name:	***Lori Bagwell, Gail Burchett***
Dates when services were performed:	***2005 - 2008***
Type of duties performed:	***Work with the agency to ensure proper forecasting, contract compliance, compile reports, monitor daily activities, such as backorders, orders shipped, orders entered & various other activities. Work with our programmers for implementing allowance & allotment programs at the employee level. Maintain all content on the uniform website for each agency.***
Total dollar value of the contract:	***Average $178K annually***

4.1.6 Are you now or have you been within the last two (2) years an employee of the State of Nevada, or any of its agencies, departments, or divisions?

Yes		No	X

If "Yes", please explain when the employee is planning to render services, while on annual leave, compensatory time, or on their own time?

If you employ (a) any person who is a current employee of an agency of the State of Nevada, or (b) any person who has been an employee of an agency of the State of Nevada within the past two (2) years, and if such person will be performing c producing the services which you will be contracted to provide under this contract, you must disclose the identity of each such person in your response to this RFP, and specify the services that each person will be expected to perform.

4.1.7 Disclosure of any significant prior or ongoing contract failures, contract breaches, civil or criminal litigation in which the vendor has been alleged to be liable or held liable in a matter involving a contract with the State of Nevada or any other governmental entity. Any pending claim or litigation occurring within the past six (6) years which may adversely affect the vendor's ability to perform or fulfill its obligations if a contract is awarded as a result of this RFP must also be disclosed.

Does any of the above apply to your company?

Yes		No	X

If "Yes", please provide the following information. Table can be duplicated for each issue being identified.

Question	Response	
Date of alleged contract failure or breach:		
Parties involved:		
Description of the contract failure, contract breach, or litigation, including the products or services involved:		
Amount in controversy:		
Resolution or current status of the dispute:		
If the matter has resulted in a court case:	Court	Case Number
Status of the litigation:		

4.1.8 Vendors must review the insurance requirements specified in ***Attachment E, Insurance Schedule for RFP 3242.*** Does your organization currently have or will your organization be able to provide the insurance requirements as specified in ***Attachment E.***

Yes	X	No	

Any exceptions and/or assumptions to the insurance requirements ***must*** be identified on ***Attachment B, Technical Proposal Certification of Compliance with Terms and Conditions of RFP.*** Exceptions and/or assumptions will be taken into consideration as part of the evaluation process; however, vendors must be specific. If vendors do not specify any exceptions and/or assumptions at time of proposal

submission, the State will not consider any additional exceptions and/or assumptions during negotiations.

Upon contract award, the successful vendor ***must*** provide the Certificate of Insurance identifying the coverages as specified in ***Attachment E, Insurance Schedule for RFP 3242.***

4.1.9 Company background/history and why vendor is qualified to provide the services described in this RFP. Limit response to no more than five (5) pages.
Please see exhibit 5 of this response for VFI background/history

4.1.10 Length of time vendor has been providing services described in this RFP to the public and/or private sector. Please provide a brief description.
VFI has more experience managing large, complex, national uniform programs than any company in the uniform industry VFI began serving our first national uniform client in 1982 and now manages over 60 uniform programs. We are responsible for putting over 500,000 employees in uniform for work daily. VF Imagewear provides full uniform program management including allowance and/allotment for the following accounts

CLIENT	***Years of Service***	***# of Uniformed Employees***
National Park Service	***34 years***	***27,000***
Dept. of Homeland Security	***31 years***	***47,000***
TSA	***14 years***	***52,000***
FedEx	***27 years***	***100,000***
AT&T	***18 years***	***32,000***
Fire Dept. of New York	***18 years***	***15,000***

The tenure of the accounts that we manage speaks to our dedication and expertise in uniform program management. VF has serviced many of these accounts for over 20 years.

4.1.11 Financial information and documentation to be included in ***Part III, Confidential Financial Information*** of vendor's response in accordance with ***Section 9.5, Part III – Confidential Financial Information***.

4.1.11.1 Dun and Bradstreet Number ***004048013***

4.1.11.2 Federal Tax Identification Number ***62-1517281***

4.2 SUBCONTRACTOR INFORMATION

4.2.1 Does this proposal include the use of subcontractors?

Yes		No	X

If "Yes", vendor must:

4.2.1.1 Identify specific subcontractors and the specific requirements of this RFP for which each proposed subcontractor will perform services.

4.2.1.2 If any tasks are to be completed by subcontractor(s), vendors must:

A. Describe the relevant contractual arrangements;

B. Describe how the work of any subcontractor(s) will be supervised, channels of communication will be maintained and compliance with contract terms assured; and

C. Describe your previous experience with subcontractor(s).

4.2.1.3 Vendors must describe the methodology, processes and tools utilized for:

A. Selecting and qualifying appropriate subcontractors for the project/contract;

B. Ensuring subcontractor compliance with the overall performance objectives for the project;

C. Ensuring that subcontractor deliverables meet the quality objectives of the project/contract; and

D. Providing proof of payment to any subcontractor(s) used for this project/contract, if requested by the State. Proposal should include a plan by which, at the State's request, the State will be notified of such payments.

4.2.1.4 Provide the same information for any proposed subcontractors as requested in ***Section 4.1, Vendor Information***.

4.2.1.5 Business references as specified in ***Section 4.3, Business References*** must be provided for any proposed subcontractors.

4.2.1.6 Vendor shall not allow any subcontractor to commence work until all insurance required of the subcontractor is provided to the vendor.

4.2.1.7 Vendor must notify the using agency of the intended use of any subcontractors not identified within their original proposal and provide the information originally requested in the RFP in ***Section 4.2, Subcontractor Information***. The vendor must receive agency approval prior to subcontractor commencing work.

4.3 BUSINESS REFERENCES

4.3.1 Vendors should provide a minimum of three (3) business references from similar projects performed for private, state and/or large local government clients within the last three (3) years.
Please see Exhibit #6 under the Exhibit Tabs for this information

4.3.2 Vendors must provide the following information for ***every*** business reference provided by the vendor and/or subcontractor:

The "Company Name" must be the name of the proposing vendor or the vendor's proposed subcontractor.
Please see Exhibit #6 under the Exhibit Tabs for this information

4.3.3 Vendors must also submit ***Attachment F, Reference Questionnaire*** to the business references that are identified in ***Section 4.3.2***.
Reference Questionnaires were sent to Bryan Dowdy at The State of North Carolina Parks Department; Richard Kirby at the Department of Homeland Security and Ramie Lynch at the National Park Service

4.3.4 The company identified as the business references must submit the Reference Questionnaire directly to the Purchasing Division.

4.3.5 It is the vendor's responsibility to ensure that completed forms are received by the Purchasing Division on or before the deadline as specified in ***Section 8, RFP Timeline*** for inclusion in the evaluation process. Reference Questionnaires not received, or not complete, may adversely affect the vendor's score in the evaluation process.

4.3.6 The State reserves the right to contact and verify any and all references listed regarding the quality and degree of satisfaction for such performance.

4.4 VENDOR STAFF RESUMES

A resume must be completed for each proposed key personnel responsible for performance under any contract resulting from this RFP per ***Attachment G, Proposed Staff Resume.***
Please see completed resumes for VF Imagewear Staff under Tab III

PROPOSED STAFF RESUME FOR RFP 3145

A resume must be completed for all proposed prime contractor staff and proposed subcontractor staff.

Company Name Submitting Proposal:	***VF Imagewear, Inc.***

Check the appropriate box as to whether the proposed individual is prime contractor staff or subcontractor staff.

Contractor:	***XX***	**Subcontractor:**	

The following information requested pertains to the individual being proposed for this project.

Name:	***Paul Handley***	**Key Personnel: (Yes/No)**	***Yes***
Individual's Title:	***Program Manager***		
# of Years in Classification:	***10***	**# of Years with Firm:**	***16***

BRIEF SUMMARY OF PROFESSIONAL EXPERIENCE

Information should include a brief summary of the proposed individual's professional experience.

As Program Manager, Paul interacts daily with the VFI Supply Chain and Information Systems teams to provide direction in offering a total uniform solution for the client and its end users. Program managers work with Product Forecasting, Merchandising, Customer Service and Operations (which includes Materials Management, Manufacturing, Sourcing and Distribution) to provide the information needed to allow VFI to execute the activities of the contract to meet or exceed all requirements as outlined in the request for proposal. He also monitors daily activities of the program such as backorders, completion ratios, orders entered, and orders shipped and provided necessary reporting to the customer. He also maintains the customer's online ordering website.

RELEVANT EXPERIENCE

Information required should include: timeframe, company name, company location, position title held during the term of the contract/project and details of contract/project.

Paul is the current Program Manager for the State of Nevada's uniform program. His experience and expertise will help to make the transition to a new contract seamless for the agencies.

EDUCATION

Information required should include: institution name, city, state, degree and/or Achievement and date completed/received.

Bachelor of Science from University of Alabama, Birmingham.

CERTIFICATIONS

Information required should include: type of certification and date completed/received.

REFERENCES

A minimum of three (3) references are required, including name, title, organization, phone number, fax number and email address.

Insert here a minimum of three (3) references with the above information.

Tab VIII

Attachment G: Key Personnel Resumes

PROPOSED STAFF RESUME FOR RFP 3145

A resume must be completed for all proposed prime contractor staff and proposed subcontractor staff.

Company Name Submitting Proposal:	***VF Imagewear, Inc.***

Check the appropriate box as to whether the proposed individual is prime contractor staff or subcontractor staff.

Contractor:	***XX***	**Subcontractor:**	

The following information requested pertains to the individual being proposed for this project.

Name:	***Paul Handley***	**Key Personnel: (Yes/No)**	***Yes***
Individual's Title:	***Program Manager***		
# of Years in Classification:	***10***	**# of Years with Firm:**	***16***

BRIEF SUMMARY OF PROFESSIONAL EXPERIENCE

Information should include a brief summary of the proposed individual's professional experience.

As Program Manager, Paul interacts daily with the VFI Supply Chain and Information Systems teams to provide direction in offering a total uniform solution for the client and its end users. Program managers work with Product Forecasting, Merchandising, Customer Service and Operations (which includes Materials Management, Manufacturing, Sourcing and Distribution) to provide the information needed to allow VFI to execute the activities of the contract to meet or exceed all requirements as outlined in the request for proposal. He also monitors daily activities of the program such as backorders, completion ratios, orders entered, and orders shipped and provided necessary reporting to the customer. He also maintains the customer's online ordering website.

RELEVANT EXPERIENCE

Information required should include: timeframe, company name, company location, position title held during the term of the contract/project and details of contract/project.

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Paul is the current Program Manager for the State of Nevada's uniform program. His experience and expertise will help to make the transition to a new contract seamless for the agencies.

EDUCATION

Information required should include: institution name, city, state, degree and/or Achievement and date completed/received.

Bachelor of Science from University of Alabama, Birmingham.

CERTIFICATIONS

Information required should include: type of certification and date completed/received.

REFERENCES

A minimum of three (3) references are required, including name, title, organization, phone number, fax number and email address.

Insert here a minimum of three (3) references with the above information.

Janice B. Pursley, CPPB
Commodities Administrator
Florida Department of Environmental Protection
3900 Commonwealth Blvd, MS 93
Tallahassee, FL 32399
Phone 850-245-2356
Fax 850-245-2412
Janice.Pursley@dep.state.fl.us

Bryan Dowdy, Chief Ranger at NC State Parks
NC Division of Parks and Recreation
12700 Bayleaf Church Rd
Raleigh, NC 27614
Telephone: 919-707-9340
Email: Bryan.dowdy@ncparks.gov

Amy Morris, Program Manager
VF Imagewear, Inc.
545 Marriott Dr., Suite 200 Nashville, TN
Telephone: 615-565-5051
Fax: 615-882-2488
Email: Amy_Morris@vfc.com

PROPOSED STAFF RESUME FOR RFP 3242

A resume must be completed for all proposed prime contractor staff and proposed subcontractor staff.

Company Name Submitting Proposal:	***VF Imagewear***

Check the appropriate box as to whether the proposed individual is prime contractor staff or subcontractor staff.

Contractor:		**Subcontractor:**	

The following information requested pertains to the individual being proposed for this project.

Name:	***Cathy Billington***		**Key Personnel: (Yes/No)**	
Individual's Title:	***Senior Manager, Managed Programs***			
# of Years in Classification:	***12***	**# of Years with Firm:**		***23***

BRIEF SUMMARY OF PROFESSIONAL EXPERIENCE

Information should include a brief summary of the proposed individual's professional experience.

Cathy Billington has 23 total years tenure with VF Imagewear. For the last 14 years she has been working with the company's managed programs. The first 2 years in program management Cathy was a Program Manager managing several uniform programs for public sector accounts. In 2004 Cathy was promoted to a Sr. Manager role overseeing several Program Managers with managed uniform programs across the government and public sectors. Ms. Billington oversees 6 Program Managers responsible for the operations of several uniform programs including State of Nevada, State of Florida, State of North Carolina, American Medical Response, Federal Protective Service, Homeland Security Investigations, Food and Drug Administration, U.S. National Park Service, U.S. Park Police, U.S. Corps of Engineers, and U.S. Fish and Wildlife. She has served in this position for the State of Nevada for 5+ years.

In her role as a Sr. Manager she is responsible for overseeing the Program Manager's in the area of overall contract compliance as well as looking for methods of program improvements and product enhancements to achieve continual improvement in the programs. She assists with high level concerns, meetings and conferences and interacts with the customer when necessary.

The first nine years with VF Cathy was HR Manager with responsibilities for various functions within the department.

Prior to joining VF Imagewear, Inc. she spent 7 years as H.R. Manager for R&R Uniforms, Inc. which was purchased by VF Imagewear, Inc. in 1999.

RELEVANT EXPERIENCE

Information required should include: timeframe, company name, company location, position title held during the term of the contract/project and details of contract/project.

Cathy Billington as served as Senior Program Manager responsible for the State of Nevada Uniform Program for 5+ years. Her experience ensures the implementation of a new contract will be immediate and seamless for the employees of the State of Nevada.

EDUCATION

Information required should include: institution name, city, state, degree and/or Achievement and date completed/received.

B.S. from Lipscomb University, Nashville, Tennessee

CERTIFICATIONS

Information required should include: type of certification and date completed/received.

REFERENCES

A minimum of three (3) references are required, including name, title, organization, phone number, fax number and email address.

Angela Townsend
Senior Procurement Specialists - FedEx Services
FedEx
aptownsend@fedex.com
(901) 434-6371

Scott Williams
Area Commander
Federal Protective Service
Scott.A.Williams@ice.dhs.gov
Office: 703-235-6091

Valerie Gaither, C.P.M.
VP Procurement & Fleet Administration
Envision Healthcare
Valerie.gaither@emsc.net
(303) 495-1658

PROPOSED STAFF RESUME FOR RFP 3145

A resume must be completed for all proposed prime contractor staff and proposed subcontractor staff.

Company Name Submitting Proposal:	***VF Imagewear, Inc.***

Check the appropriate box as to whether the proposed individual is prime contractor staff or subcontractor staff.

Contractor:	***XX***	**Subcontractor:**	

The following information requested pertains to the individual being proposed for this project.

Name:	***Phil McGann***	**Key Personnel: (Yes/No)**	***Yes***
Individual's Title:	***Senior Program Manager***		
# of Years in Classification:	***10***	**# of Years with Firm:**	***14***

BRIEF SUMMARY OF PROFESSIONAL EXPERIENCE

Information should include a brief summary of the proposed individual's professional experience.

Phil's positions at VF included Program Manager for government contracts for the Department of Homeland Security Agencies, Department of Interior Agencies and State Agency Uniform contracts. In his current role of Senior Program Manager, he oversees several program managers and provides support for them in executing the requirements of the uniform program.
Other duties include updating web sites, sales, forecasting and training for VF Imagewear.

RELEVANT EXPERIENCE

Information required should include: timeframe, company name, company location, position title held during the term of the contract/project and details of contract/project.

Prior to joining VF Imagewear, McGann worked for R&R Uniforms and Skaggs Uniforms for 5 years where he was responsible for 15 to 20 employees. His responsibilities included on training, retention, coaching and maintaining a trained staff. Manager of a Retail/Distribution Center for the state of Virginia and then later was a Regional Manager for 6 locations in 4 states. His main focus was to manage uniform contracts for state and local agencies.
Other experience includes 15 years of retail store management

EDUCATION

Information required should include: institution name, city, state, degree and/or Achievement and date completed/received.

Studied Business and Management at Draughons Business College, Nashville, TN

CERTIFICATIONS

Information required should include: type of certification and date completed/received.

REFERENCES

A minimum of three (3) references are required, including name, title, organization, phone number, fax number and email address.

Insert here a minimum of three (3) references with the above information.

Brian Courtney
Nissan North America, Inc.
Smyrna, TN.
Telephone:615-220-8108
Email: briancourtney@nissan-usa.com

Jennifer Miller,
Hillsborough County Sheriff's Office
Tampa Florida
Telephone: 813-247-8068
Email: jrmiller@hcso.tampa.fl.us

John Bagnardi
Florida Highway Patrol
Telephone: 850-528-5947
Email: johnbagnardi@flhsmv.gov
or
John Kreiensieck
Florida Highway Patrol
Telephone: 813-617-2290
E-mail: johnkreiensieck@flhsmv.gov

PROPOSED STAFF RESUME FOR RFP 3145

A resume must be completed for all proposed prime contractor staff and proposed subcontractor staff.

Company Name Submitting Proposal:	***VF Imagewear, Inc.***

Check the appropriate box as to whether the proposed individual is prime contractor staff or subcontractor staff.

Contractor:	***XX***	**Subcontractor:**	

The following information requested pertains to the individual being proposed for this project.

Name:	***Jeremy Turner***	**Key Personnel: (Yes/No)**	***Yes***
Individual's Title:	***Vice President, Managed Programs***		
# of Years in Classification:	***1***	**# of Years with Firm:**	***26***

BRIEF SUMMARY OF PROFESSIONAL EXPERIENCE

Information should include a brief summary of the proposed individual's professional experience.

Jeremy Turner has spent his entire tenure with VF Imagewear working with the company's managed programs. He spent nine (9) years as a Group Manager overseeing the Program Managers working with our government managed uniform accounts. The past seven (7) years, Jeremy directed all of VF Imagewear's managed programs. He was promoted to Vice President of Managed Programs in 2015.

His expertise in this area has contributed to contract renewals and new awards. He oversees the Senior Managers and stands ready to assist in any area necessary to ensure contract requirements are met and the customer is satisfied.

Prior to joining VF Imagewear, Inc. he spent 10 years as Director of Retail Operations and Controller for R&R Uniforms Inc. which was purchased by VF Imagewear, Inc. in 1999

RELEVANT EXPERIENCE

Information required should include: timeframe, company name, company location, position title held during the term of the contract/project and details of contract/project.

A Certified Public Accountant with experience in public accounting

EDUCATION

Information required should include: institution name, city, state, degree and/or Achievement and date completed/received.

Graduate of Western Kentucky University

CERTIFICATIONS

Information required should include: type of certification and date completed/received.

REFERENCES

A minimum of three (3) references are required, including name, title, organization, phone number, fax number and email address.

Insert here a minimum of three (3) references with the above information.

Richard Kirby, Contracting Officer
Department of Homeland Security
U.S. Customs and Border Protection
Telephone: 202-344-2593
Email: Richard.M.Kirby@dhs.gov

Joseph Galizia, FDNY Director of QM
Fire Department of New York
Telephone Number: 718-352-2363
Email: Joseph.Galizia@fdny.nyc.gov

Quincy McGlown, Manager Sourcing
FedEx Services
Telephone: 901-434-7494
Email: quincy.mcglown@fedex.com

Tab IX

No additional information

Tab X

Exhibit 1: Stock/Non Stock Designation

VF Imagewear, Inc.

Company Name

Part Number	Description	Stock/Non Stock
HS2145	MALE 4 POCKET PANT FOREST GREEN	Stock
HS2477	FEMALE 4 POCKET PANT FOREST GREEN	Stock
NV2204B	MALE WORK PANT, DARK GREEN	Non Stock
NV2205B	MALE FLANNEL LINED WORK PANT, DARK GREEN	Non Stock
NV2206B	MALE RIP STOP CARGO PANT LODEN GREEN	Non Stock
NV1002	UNISEX LONG SLEEVE WORK SHIRT, TAN W/ PATCHES	Stock
NV1003	UNISEX SHORT SLLEVE WORK SHIRT TAN W/ PATCHES	Stock
NV1125	MALE LONG SLEEVE DRESS SHIRT TAN W/ PATCHES	Stock
NV1223	MALE SHORT DLEEVE DRESS SHIRT TAN W/ PATCHES	Stock
SK72KH	SHORT SLEEVE POLO, KHAKI W/ PATCH	Stock
SK72EM	SHIRT SLEEVE POLO EMERALD W/ PATCH	Stock
SK72BK	SHORT SLEEVE POLO BLACK W/ PATCH	Stock
SK72JD	SHORT SLEEVE POLO JADE W/ PATCH	Stock
SK72SV	SHORT SLEEVE POLO SILVER W/ PATCH	Stock
NV5008	POCKET T SHIRT TAN W/ PATCH	Non Stock
NV5304	POCKET T SHIRT TAN W/ SCREEN PRINT FRONT AND BACK	Stock
NV5302B	HEAVY BLEND CREW SWEATSHIRT DARK GREEN SCREEN PRINT F & B	Non Stock
NV5301B	HOODED SWEATSHIRT DARK GREEN SCREEN PRINT FRONT & BACK	Non Stock
NV3315	UNISEX JACKET W/ PRIMALOFT LINER FOREST GREEN W/ PATCHES	Stock
NV3314	UNISEX JACKET W/ PRIMALOFT LINER FOREST GREEN W/ PATCHES	Stock
NV3425B	TOUGH DUCK HOODED BOMBER BROWN DUCK W/ PATCHES	Non Stock
NV3426B	TOUGH DUCK VEST BROWN DUCK	Non Stock
NV7183	UNISEX TWILL WINTER BALL CAP GREEN EMBROIDERY	Stock
NV7184	UNISEX MESH SUMMER BALL CAP GREEN EMBROIDERY	Stock
NP6134	MALE BACK COUNTRY HIKING BOOT BROWN	Stock
NP6135	FEMALE BACK COUNTRY HIKING BOOT BROWN	Stock
NV6204B	WINTER BOOT, BROWN	Non Stock
NV6003	MALE 10 SMOKEJUMPER BOOTS BLACK	Stock
NV6115B	WILDLAND BOOT, BLACK	Non Stock
FS7006	BROWN, LEATHER BELT, PANT	Stock
NP7130	CLIP ON TIE GREEN	Stock
NP7131	XL CLIP ON TIE	Stock
NV7182	SILVER NAMEPLATE	Stock
NV7181	BRASS NAMEPLATE	Stock
NONE	COLLAR BRASS	Non Stock

PARKS

VF Imagewear, Inc.

Part Number	Description	Stock/Non Stock
FS2040	MALE BDU TROUSER, BROWN	Stock
FS2041	FEMALE BDU TROUSER, BROWN	Stock
NV2125B	CARGO SHORT, BROWN	Non Stock
HS2740	MALE DRESS PANT BROWN	Stock
HS2741	FEMALE DRESS PANT BROWN	Stock
BL2012	MALE COWBOY CUT JEANS, BROWN	Stock
CU5262B	SHORT SLEEVE UNDERSHIRT, CREW NECK, DESERT SAND	Non Stock
NV5018B	FEMALE 100% COTTON POLO STONE. EMBROIDERY	Non Stock
NV5019	UNISEX RANGER POLO SILVER TAN EMBROIDERY	Stock
NV5016	UNISEX POLO SILVER TAN EMBROIDERY	Stock
FS1003	MALE LONG SLEEVE WORK SHIRT TAN W/ PATCH	Stock
FS1005	MALE SHORT SLEEVE WORK SHIRT TAN W/ PATCH	Stock
FS1006	FEMALE SHORT SLEEVE WORK SHIRT W/ PATCH	Stock
FS1004	FEMALE LONG SLEEVE WORK SHIRT W/PATCH	Stock
NV1012B	MALE LONG SLEEVE DRESS SHIRT TAN W/ PATCH	Non Stock
NV1016B	MALE SHORT SLEEVE DRESS SHIRT TAN W/ PATCH	Non Stock
NV1014B	FEMALE LONG SLEEVE DRESS SHIRT TAN W/ PATCH	Non Stock
NV1018B	FEMALE SHORT SLEEVE DRESS SHIRT TAN W/PATCH	Non Stock
NV5306B	HOODED SWEATSHIRT BROWN W/ PATCH	Non Stock
NV3030B	JACKET WITH HOOD, TAN W/ PATCH	Non Stock
NV3028B	DUCK VEST BROWN	Non Stock
NV3027B	DUVK CHORE COAT BROWN W/ PATCH	Non Stock
NV5115	U,V NECK COMMANDO SWEATER, BROWN W/ PATCH	Stock
NV3316	UNISEX GEW GENERATION 3 JACKET, BROWN WITH PATCH	Stock
NV3007	WORK JACKET, BROWN REMOVE PENCIL POCKET ADD PATCH	Stock
NV5308B	HOODIE, BROWN W/ PATCH	Non Stock
NP7696	SOCKS, WOOL BLEND, TAN	Stock
NP6240	MALE BOOT, BROWN COMPOSITE TOE	Stock
NP6241	FEMALE BOOT, BROWN COMPOSITE TOE	Stock
NV6021B	BOOT. BROWN	Non Stock
NP6109	MALE PLAIN TOE WORK BOOT, BROWN	Stock
NV6202B	FEMALE INSULATED BOOT, BROWN	Non Stock
NV6201B	MALE INSULATED BOOT, BROWN	Non Stock
NP6134	MALE BACK COUNTRY HIKER	Stock
NP6135	FEMALE BACK COUNTRY HIKER	Stock
NV6112B	MALE ROPER. TAN	Non Stock
NV7089B	U FLEX FIT BALL CAP, BROWN W/ EMBROIDERY	Non Stock
BL7010	HAT, FLEECE, BROWN	Stock
NV7029B	MESH HAT, BROWN	Non Stock
NV3029B	INSULTATED SNAP ON HOOD, BROWN	Non Stock
NV7132B	WESTERN STYLE HAT, CHOCOLATE	Non Stock
NV5017	AGENCY ISSUED POLO STONE, VOLUNTEER EMBROIDERY	Stock
NV5009	100% COTTON VOLUNTEER POLO W/ EMBROIDERY	Stock

Part Number	Description	Stock/Non Stock
BD30BD	DUCK INSULATED BIB OVERALL, BROWN DUCK	Stock
CT10BN	UNLINED COVERALL, BROWN	Stock
NV7181	BRASS NAMEPLATE AGENCY ISSUE	Stock
FS7108	FEMALE CLIP ON TIE 15", BROWN	Stock
FS7138	MALE CLIP ON TIE 17", BROWN	Stock
FS7125	MALE CLIP ON TIE 19", BROWN	Stock
FS7006	HEAVY DUTY WORK BELT, BROWN	Stock
	MISC PATCHES SEE ATTACHMENT J	Stock

WILDLIFE

VF Imagewear, Inc.

Company Name

Part Number	Description	Stock/Non Stock
NV1122	MALE, DRESS, LONG SLEEVE, GREY, W/PATCHES	Stock
NV1174	FEMALE, DRESS, LONG SLEEVE, GREY, W/PATCHES	Stock
NV1220	MALE SHORT SLEEVE DRESS SHIRT GREY W/PATCHES	Stock
NV1275	FEMALE SHORT SLEEVE DRESS SHIRT GREY W/PATCHES	Stock
NV1005	UNISEX WORK SHIRT GREY EMBROIDERY	Stock
NV1006	UNISEX SHORT SLEEVE WORK SHIRT GREY EMBROIDERY	Stock
1T12NV	MALE LONG SLEEVE PERFORMANCE TWILL NAVY W/ PATCH	Stock
1T22NV	MALE SHORT SLEEVE PERFORMANCE TWILL NAVY W/ PATCH	Stock
1T11NV	FEMALE LONG SLEEVE PERFORMANCE TWILL NAVY W/ PATCH	Stock
1T21NV	FEMALE SHORT SLEEVE PERFORMANCE TWILL NAVY W/ PATCH	Stock
1T11KH	FEMALE LONG SLEEVE PERFORMANCE TWILL KHAKI W/ PATCH	Stock
1T12KH	MALE SHORT SLEEVE PERFORMANCE KHAKI NAVY W/ PATCH	Stock
NV5120B	FEMALE SHORT SLEEVE COTTON POLO NAVY W/ LOGO	Non Stock
NV5119B	MALE SHORT SLEEVE COTTON POLO NAVY W/ LOGO	Non Stock
NV5121B	MALE LONG SLEEVE COTTON POLO NAVY W/ LOGO	Non Stock
NV5117B	FEMALE SHORT SLEEVE PERFORMANCE POLO NAVY W/ LOGO	Non Stock
NV5118B	MALE SHORT SLEEVE PERFORMANCE POLO NAVY W/ LOGO	Non Stock
NV1278B	SHORT SLEEVE TACLITE PRO SHIRT NAVY W/ PATCHES	Non Stock
NV1279B	LONG SLEEVE TACLITE PRO SHIRT NAVY W/PATCHES	Non Stock
NV5300B	SWEATSHIRT CREW NAVY W/ LOGO	Non Stock
SP91NV	FEMALE LONG SLEEVE POPLIN SHIRT NAVY W/ PATCHES	Stock
SP81NV	FEMALE SHORT SLEEVE POLIN SHIRT NAVY W/ PATCHES	Stock
TA5204	MOCK TURTLE NECK NDOW LOGO NAVY	Stock
PD63PW	WOMENS JEAN, PREWASHED DENIM, INDIGO	Stock
NV2132B	FEMALE TACLITE PRO SHORT. NAVY	Non Stock
NV2129B	MALE TACLITE PRO SHORT, NAVY	Non Stock
NV2133B	FEMALE TACLITE PRO PANT NAVY	Non Stock
NV2134B	MALE TACLITE PRO PANT NAVY	Non Stock
MD2001B	MALE RIPSTOP TDU PANT, NAVY	Non Stock
NV2136B	FEMALE RIPSTOP TDU PANT NAVY	Non Stock
W13MPW	MALE ORIGINAL FIT DENIM JEANS. INDIGO	Stock
PC44KH	MENS PLAIN FRONT PANT, KHAKI	Stock
PC44NV	MENS PLAIN FRONT PANT, NAVY	Stock
PC45KH	WOMENS PLAIN FRONT PANT, KHAKI	Stock
PC45NV	WOMENS PLAIN FRONT PANT, NAVY	Stock
TA3214	JACKET, HOODED RAIN. BLACK	Stock
NV3420B	STATION WINDBREAKER, NAVY W/ PATCH	Non Stock
NV3015B	5IN1 JACKET WITH LINER, NAVY W/ PATCH	Non Stock
NV3016B	5IN1 JACKET WITH LINER, NAVY W/ PATCH	Non Stock
NV3018B	3 IN 1 PARKA NAVY W/ PATCH	Non Stock
NV3019B	3 IN 1 PARKA NAVY W/ PATCH	Non Stock
NV7145	FLEECE CAP, BLACK	Stock
NV7029B	BREEZER HAT, KHAKI	Non Stock
HB20NV	ADJUSTABLE BALL CAP W/ PATCH NAVY	Stock

Part Number	Description	Stock/Non Stock
NV7001	UNISEX TWILL WINTER BALL CAP NAVY W/ PATCH	Stock
NV7003	UNISEX MESH SUMMER BALLCAP NAVY W/ PATCH	Stock
ND6038B	MALE ACADIA 8" INSULATED BOOT, BLACK	Non Stock
ND6039B	FEMALE ACADIA 8" INSULATED BOOT, BLACK	Non Stock
NV6203B	MALE PRONGHORN 8 UNINSULATED. BLACK	Non Stock
ND6040B	MALE ACADIA UNINSULATED 8" BOOT BLACK	Non Stock
ND6041B	FEMALE ACADIA UNINSULATED 8" BOOT BLACK	Non Stock
NV6022B	MALE STRIKER GTX 8" INSULATED BOOT BLACK	Non Stock
ND6171	MALE STRIKER GTX 8" UNINSULATED BOOT BLACK	Non Stock
NV6016B	MALE CONVERSE WORK SHOE WHITE	Non Stock
PP6102B	MALE MILITARY DRESS SHOE BLACK	Non Stock
PP6107B	FEMALE MILITARY DRESS SHOE BLACK	Non Stock
MD248K	UNISEX TROUSER BELT, SILVER BUCKLE BLACK	Stock
TA6081	UNISEX CLIP ON TIE (VARIOUS LENGTHS) NAVY	Stock
NV7112B	STRAW CAMPAIGN HAT W/ CHIN STRAP, NAVY	Non Stock
NV7028B	ACORN HAT CORD, SILVER	Non Stock
NV4000B	MALE LE IKE JACKET, NAVY	Non Stock
NV4001B	FEMALE LE IKE JACKET NAVY	Non Stock
NV2149B	MALE LE DRESS PANTS NAVY	Non Stock
CU2150	FEMALE LE DRESS PANTS NAVY	Stock
FL7003	UNISEX CEREMONIAL GLOVES, WHITE	Stock
	MISC PATCHES SEE ATTACHMENT J	Stock

Exhibit 2: Sample Reports

P010458 xorder Status

Unit Number	Employee Name	Order Number	Order Date	Approved Date	Order Status	Ship LOC	Lot Id	Description	Size	DOBE	Order Qty	Extended Amount
45												
7	XXXXXXXX	81083000	02/13/2015	04/28/2015	C/S	HEN	HS2145	903 M FOREST GRN SE	44L, 34	N	1	$$$$
ALS FOR HS2145		Number of distinct	1		Number of line items :		1				1	$$$$
03												
5	XXXXXXXX	32004604	03/17/2015	03/30/2015	C/S	HEN	NV1003	U SS WORK SHIRT, W/	SS, M		2	$$$$
1	XXXXXXXX	92453501	03/11/2015	03/30/2015	C/S	HEN	NV1003	U SS WORK SHIRT, W/	SSL, XXL		4	$$$$
ALS FOR NV1003		Number of distinct	2		Number of line items :		2				6	$$$$
00B												
5	XXXXXXXX	32004700	03/17/2015		C/S	HEN	NV2200B	M MOSS GREEN RIPST	34, 32	O	2	$$$$
5	XXXXXXXX	32239800	03/18/2015		C/S	HEN	NV2200B	M MOSS GREEN RIPST	36, 30	O	3	$$$$
3	XXXXXXXX	89815200	03/05/2015		C/S	HEN	NV2200B	M MOSS GREEN RIPST	40, 34	O	2	$$$$
1	XXXXXXXX	48254500	07/23/2014		C/S	HEN	NV2200B	M MOSS GREEN RIPST	46, 32	O	3	$$$$
3	XXXXXXXX	45859700	11/30/2014		C/S	HEN	NV2200B	M MOSS GREEN RIPST	46, 32	O	1	$$$$
TOTALS FOR		Number of distinct	5		Number of line items :		5				11	$$$$
02B												
3	XXXXXXXX	88800500	10/21/2014		C/S	HEN	NV2202B	M MOSS GREEN FLANN	28, 32	O	1	$$$$
3	XXXXXXXX	60684900	08/20/2014		C/S	HEN	NV2202B	M MOSS GREEN FLANN	40, 36	O	1	$$$$
TOTALS FOR		Number of distinct	2		Number of line items :		2				2	$$$$
05B												
2	XXXXXXXX	88177900	03/02/2015	03/24/2015	C/S	HEN	NV3405B	U BROWN DUCK VEST	RG, M	O	1	$$$$
1	XXXXXXXX	91193600	03/09/2015	03/26/2015	C/S	HEN	NV3405B	U BROWN DUCK VEST	RG, M	O	1	$$$$
7	XXXXXXXX	53728901	08/05/2014	04/01/2015	C/S	HEN	NV3405B	U BROWN DUCK VEST	RG, S	O	1	$$$$
TOTALS FOR		Number of distinct	3		Number of line items :		3				3	$$$$
07B												
7	XXXXXXXX	79825100	10/01/2014	03/24/2015	C/S	HEN	NV3407B	U BROWN DUCK WAIST	RG, L	O	1	$$$$
1	XXXXXXXX	77445600	09/26/2014	03/25/2015	C/S	HEN	NV3407B	U BROWN DUCK WAIST	RG, M	O	1	$$$$
1	XXXXXXXX	55777700	12/17/2014	03/26/2015	C/S	HEN	NV3407B	U BROWN DUCK WAIST	RG, M	O	1	$$$$
5	XXXXXXXX	89962600	03/05/2015	03/26/2015	C/S	HEN	NV3407B	U BROWN DUCK WAIST	RG, XL	O	1	$$$$
TOTALS FOR		Number of distinct	4		Number of line items :		4				4	$$$$
14B												
5	XXXXXXXX	38892300	11/15/2014	04/26/2015	C/S	HEN	NV3414B	U BROWN CARHARTT	RG, L	O	1	$$$$
2	XXXXXXXX	70335100	01/22/2015	05/17/2015	C/S	HEN	NV3414B	U BROWN CARHARTT	RG, L	O	1	$$$$
TOTALS FOR		Number of distinct	2		Number of line items :		2				2	$$$$

OP010251

Inprocess

JF Number	Account	Employee Name	Order Number	Priority	SRID Loc	P.O. Number	Order Owner	Receive Date
418490001	11588	MARK LIVENGOOD	90714600	2	HEN	03/06/2015	IN PROCESS	03/06/2015
418490001	31691	MARY WELLS	91193400	1	NAS	03/09/2015	IN PROCESS	03/09/2015
418490001	39182	DOMINIC MERLINO	70335000	1	HEN	01/22/2015	IN PROCESS	01/22/2015
418490001	49075	PAUL GRAF	91706600	1	HEN	03/10/2015	IN PROCESS	03/10/2015
418490001	11588	MARK LIVENGOOD	90714601	4	HEN	03/06/2015	IN PROCESS	03/06/2015
418490001	50885	TAYLOR CHAMBERS	59265000	1	HEN	12/29/2014	IN PROCESS	12/29/2014
418490001	44874	ERIC HOLT	63064100	1	HEN	01/08/2015	IN PROCESS	01/08/2015
418490001	41093	MICHAEL LUCEY	93122400	1	NAS	735498EX	IN PROCESS	03/12/2015
418490001	56297	BOB ROPER	81082700	1	HEN	02/13/2015	IN PROCESS	02/13/2015
418490001	33680	SLADE SANBORN	31329000	1	NAS	03/16/2015	IN PROCESS	03/16/2015
418490001	33680	SLADE SANBORN	31329100	1	HEN	03/16/2015	IN PROCESS	03/16/2015
418490001	55851	ADAM STROUSE	31348300	1	HEN	03/16/2015	IN PROCESS	03/16/2015
418490001	55851	ADAM STROUSE	31348400	1	HEN	03/16/2015	IN PROCESS	03/16/2015
418490001	33680	SLADE SANBORN	31329101	1	HEN	03/16/2015	IN PROCESS	03/16/2015
418490001	52965	CAYENNE ENGEL	31584900	1	HEN	746592 EX	IN PROCESS	03/17/2015
418490001	42365	BRIAN HARWOOD	32004600	6	HEN	03/17/2015	IN PROCESS	03/17/2015
418490001	42365	BRIAN HARWOOD	32004601	2	HEN	03/17/2015	IN PROCESS	03/17/2015
418490001	56297	BOB ROPER	81082500	2	HEN	02/13/2015	IN PROCESS	02/13/2015
418490001	56297	BOB ROPER	81082600	1	HEN	02/13/2015	IN PROCESS	02/13/2015

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DA DIV. OF FOR 79418490001	CARSON CITY	NV	31329000	03/16/2015	3/16/2015	3/23/2015	3/16/2015	03/23/2015 SK72BK	S	SS	L	1	$$	Distribution	ELY
DA DIV. OF FOR 79418490001	CARSON CITY	NV	31329101	03/16/2015	3/16/2015	3/23/2015	3/18/2015	03/23/2015 SK72BK	S	SS	XL	1	$$	Distribution	ELY
DA DIV. OF FOR 79418490001	CARSON CITY	NV	31348400	03/16/2015	3/16/2015	3/23/2015	3/16/2015	03/23/2015 NV1223	S	SS	195	1	$$	Distribution	ELY
DA DIV. OF FOR 79418490001	CARSON CITY	NV	32004601	03/17/2015	3/17/2015	3/23/2015	9/9/9999	03/23/2015 SK72BK	S	SS	M	2	$$	Distribution	ELY
DA DIV. OF FOR 79418490001	CARSON CITY	NV	32004602	03/17/2015	3/17/2015	3/23/2015	9/9/9999	03/23/2015 SK72BK	S	SS	M	2	$$	Distribution	ELY
DA DIV. OF FOR 79418490001	CARSON CITY	NV	32004603	03/17/2015	3/17/2015	3/23/2015	9/9/9999	03/23/2015 NV1003	S	SS	M	3	$$	Distribution	ELY
DA DIV. OF FOR 79418490001	CARSON CITY	NV	32004603	03/17/2015	3/17/2015	3/23/2015	9/9/9999	03/23/2015 SK72BK	S	SS	M	1	$$	Distribution	ELY
DA DIV. OF FOR 79418490001	CARSON CITY	NV	32004604	03/17/2015	3/17/2015	3/30/2015	9/9/9999	03/30/2015 NV1003	S	SS	M	2	$$	Customer Service	ELY
DA DIV. OF FOR 79418490001	CARSON CITY	NV	32004700	03/17/2015	3/17/2015	9/9/9999	9/9/9999	09/09/9999 NV2200B	O	34	32	2	$$	Customer Service	ELY
DA DIV. OF FOR 79418490001	CARSON CITY	NV	32239800	03/18/2015	3/18/2015	9/9/9999	9/9/9999	09/09/9999 NV2200B	O	36	30	3	$$	Customer Service	PIOCHE
DA DIV. OF FOR 79418490001	CARSON CITY	NV	91193500	03/09/2015	3/9/2015	3/26/2015	9/9/9999	03/26/2015 NV5301B	O	RG	S	1	$$	Customer Service	CARSON CITY
DA DIV. OF FOR 79418490001	CARSON CITY	NV	91193600	03/09/2015	3/9/2015	3/26/2015	9/9/9999	03/26/2015 NV3405B	O	RG	M	1	$$	Customer Service	CARSON CITY
DA DIV. OF FOR 79418490001	CARSON CITY	NV	91319500	03/09/2015	3/9/2015	9/9/9999	9/9/9999	09/09/9999 SK72EM	N	SSL	XL	2	$$	Auto Planing	CARSON CITY
DA DIV. OF FOR 79418490001	CARSON CITY	NV	92453501	03/11/2015	3/11/2015	3/30/2015	9/9/9999	03/30/2015 NV1003	S	SSL	XXL	4	$$	Customer Service	ELY
DA DIV. OF FOR 79418490001	CARSON CITY	NV	92453600	03/11/2015	3/11/2015	3/27/2015	9/9/9999	03/27/2015 NV5301B	O	RG	4XL	4	$$	Customer Service	ELY
DA DIV. OF FOR 79418490001	CARSON CITY	NV	92453700	03/11/2015	3/11/2015	4/7/2015	3/11/2015	04/07/2015 SK72BK	N	SSL	XL	1	$$	Back to Customer servi	ELY
DA DIV. OF FOR 79418490001	CARSON CITY	NV	92453701	03/11/2015	3/11/2015	5/3/2015	3/11/2015	05/03/2015 SK72BK	N	SSL	XL	1	$$	Customer Service	ELY
DA DIV OF FOR 79418490001	CARSON CITY	NV	93269900	03/12/2015	3/12/2015	4/24/2015	5/14/2015	04/24/2015 SK72BK	N	SS6	XXL	5	$$	Customer Service	WINNEMUCCA
DA DIV OF FOR 79418490001	CARSON CITY	NV	93269900	03/12/2015	3/12/2015	4/24/2015	5/14/2015	04/24/2015 SK72BK	N	SSL	XL	1	$$	Customer Service	WINNEMUCCA
DA DIV. OF FOR 79418490001	CARSON CITY	NV	88177900	03/02/2015	3/2/2015	3/24/2015	9/9/9999	03/24/2015 NV3405B	O	RG	M	1	$$	Customer Service	CARSON CITY
DA DIV. OF FOR 79418490001	CARSON CITY	NV	89384500	03/04/2015	3/4/2015	3/24/2015	9/9/9999	03/24/2015 NV5301B	O	RG	S	1	$$	Customer Service	CARSON CITY

Exhibit 3
Sample of Packing List

VF Imagewear, Inc.

Ship To:

Contract No.	VF Order Number	Form Number
Employee Number	Date Ordered	Special Purchase Order

Comments:

Quantity			Item	Description	Size	Unit Price	Extension
Order	Ship	Backorder					
			Total				

PRODUCT WARRANTY: All garments and accessory items are warranted by VF Imagewear, Inc. for their lifetime against defects in materials and workmanship. If a garment or item fails due to manufacturing or fabric defect, we will repair or replace the item without charge. Repairs due to accident, improper care or negligence, where VF Imagewear, Inc. is not at fault will be performed at a reasonable charge. The law requires that all garments accepted for repair be clean.

Return Information	Order No.			Employee No.	
Item / Size	Quantity Shipped	Returned	(R)eturn (E)xchange	Reason Code	New size, color, quantity

Questions or Comments: Please contact your Customer Service Representative @

Return Policy: In accordance with contract agreements, all returns MUST be made within days of the receipt date of the merchandise. The contract will enforce the return of current items only.

Reason Codes

5 Shipped Wrong Lot
6 Shipped Wrong Size
63 Incorrect Customization
77 Ordered Too Small
78 Ordered Too Large
81 Changed Mind/Other
87 Defective

Return Instructions

1. Please indicate if you are RETURNING or EXCHANGING a garment.
2. Indicate Item and Quantity being Returned / Exchanged.
3. Enter a REASON CODE.
4. Ship to VF Imagewear, Inc. via
5. Return merchandise using label provided.

Payment Summary	Company Expense	Employee Expense	Total

Allowance Summary	Begin Balance	In Process	Back Order	This Order	Balance Remaining

From: RA#_____

To: VF Imagewear, Inc.
Returns Department

Exhibit 4: Certificate of Insurance

VF Imagewear will provide Certificate of Insurance as set out in the requirements.

An example follows.

ACORD®

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 05/30/2014

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER
Marsh USA Inc.
1717 Arch Street
Philadelphia, PA 19103-2797
Attn: PHILADELPHIA.CERTS@MARSH.COM/212-948-0360 FAX

J24545-ALL-GAWU-14-15 IMAGE GAW

CONTACT NAME:
PHONE (A/C, No, Ext): **FAX (A/C, No):**
E-MAIL ADDRESS:

INSURER(S) AFFORDING COVERAGE	NAIC #
INSURER A : ACE American Insurance Company	22667
INSURER B : N/A	N/A
INSURER C :	
INSURER D :	
INSURER E :	
INSURER F :	

INSURED
VF IMAGEWEAR, INC.
ATTN: RALPH SHANK
105 CORPORATE CENTER BLVD
GREENSBORO, NC 27408

COVERAGES **CERTIFICATE NUMBER:** CLE-003327234-29 **REVISION NUMBER:** 3

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	GENERAL LIABILITY			HDOG27334131	06/01/2014	06/01/2015	EACH OCCURRENCE	$ 2,000,000
	X COMMERCIAL GENERAL LIABILITY						DAMAGE TO RENTED PREMISES (Ea occurrence)	$ 2,000,000
	CLAIMS-MADE X OCCUR						MED EXP (Any one person)	$ N/A
							PERSONAL & ADV INJURY	$ 2,000,000
	GEN'L AGGREGATE LIMIT APPLIES PER:						GENERAL AGGREGATE	$ 10,000,000
	X POLICY PRO-JECT LOC						PRODUCTS - COMP/OP AGG	$ 5,000,000
								$
	AUTOMOBILE LIABILITY						COMBINED SINGLE LIMIT (Ea accident)	$ 2,000,000
	X ANY AUTO			ISAH08820995	06/01/2014	06/01/2015	BODILY INJURY (Per person)	$
	ALL OWNED AUTOS / SCHEDULED AUTOS			SELF INSURED FOR			BODILY INJURY (Per accident)	$
	HIRED AUTOS / NON-OWNED AUTOS			PHYSICAL DAMAGE			PROPERTY DAMAGE (Per accident)	$
								$
	UMBRELLA LIAB / OCCUR						EACH OCCURRENCE	$
	EXCESS LIAB / CLAIMS-MADE						AGGREGATE	$
	DED / RETENTION $							$
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY			WLRC47888785 (AOS)	06/01/2014	06/01/2015	X WC STATU-TORY LIMITS / OTH-ER	
A	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) Y/N: N	N / A		SCFC47888797 (WI)	06/01/2014	06/01/2015	E.L. EACH ACCIDENT	$ 1,000,000
	If yes, describe under DESCRIPTION OF OPERATIONS below						E.L. DISEASE - EA EMPLOYEE	$ 1,000,000
							E.L. DISEASE - POLICY LIMIT	$ 1,000,000
A	EXCESS WORKER'S COMPENSATION			WCUC47888803	06/01/2014	06/01/2015	STAT. BENEFITS IN XS OF SELF INS. PER ACC. RET.	500,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)

NEVADA DEPARTMENT OF WILDLIFE IS INCLUDED AS ADDITIONAL INSURED AS REQUIRED BY WRITTEN CONTRACT BUT ONLY AS RESPECTS OPERATIONS OF THE NAMED INSURED, EXCEPT FOR WORKERS COMPENSATION.

CERTIFICATE HOLDER

NEVADA DEPARTMENT OF WILDLIFE
ATTN: GABE PINCOLINI
1100 VALLEY ROAD
RENO, NV 89512

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE
of Marsh USA Inc.

Manashi Mukherjee Manashi Mukherjee

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VF Imagewear

EXHIBIT 5
VF Imagewear, Inc. Response to State of Nevada RFP # 3242 Reference Section 4.1.9

Company Overview

VF Imagewear, Inc. (VFI) is part of the world's largest apparel company, VF Corporation (VFC) headquartered in Greensboro, North Carolina. VFC, a $12 billion apparel and footwear powerhouse, has more than 100 years of experience producing and managing over 30 leading apparel brands including *The North Face, Timberland, Nautica, Majestic Athletic, Vans, Wrangler, Lee, 7 For All Mankind, Eagle Creek, Eastpak, Ella Moss, Bulwark FR, JanSport, lucy, Kipling, Napapijri, Red Kap, Wrangler Workwear, Horace Small, Bulwark, Reef, Riders* and *Splendid*. Each of these brands are very strong within their sector, commanding leading market shares. The corporation is publicly traded on the New York Stock Exchange under the ticker symbol VFC. VFC has a presence in over 150 countries employing approximately 57,000 associates worldwide. VF Corporation is financially strong and conservatively managed. For more information go to www.vfc.com

VFI is based in Nashville, TN and is the leading supplier/manufacturer of public safety, industrial, protective, service, security and image uniforms in North America. VFI is unique in that, for over thirty (30) years, we have provided sophisticated and proven program management services to our clients utilizing company-owned manufacturing and distribution facilities located in the United States and throughout the world. These abilities ensure our customers are receiving high quality products in the most cost effective manner possible.

VFI employs an experienced team that coordinates and manages over 30 complex uniform programs servicing U.S. Government agencies and Fortune 500 corporations. Our programs vary from direct bulk sell of stock VFI product to tailored service programs utilizing stock and/or custom designed garments, tracked and delivered at the individual employee level. VFI works closely with each organization to understand the unique business scope and needs to develop products, services, and reporting to each customer's specific requirements. We source and manage inventory of dress, tactical and rough duty uniforms, along with outerwear, footwear and accessories to deliver one-stop shopping for your employees. Additionally, VFI maintains a Customer Service Call Center in Nashville with associates possessing intimate knowledge of each program assisting end use customers by answering questions and servicing their needs.

A dedicated VFI-owned ISO certified distribution facility in Henning, TN houses inventory for the managed uniform programs. This location is within close proximity to the large distribution hub of Memphis, TN.

Our customers rely on VFI because they cannot afford safety or security risks with their uniforms. VF Imagewear is WRAP (Worldwide Responsible Accredited Production) certified and is committed to fair and ethical labor practices throughout our global manufacturing network. VF Imagewear is also certified under the Customs-Trade Partnership Against Terrorism. C-TPAT is a voluntary government/business initiative to build cooperative relationships that strengthen and improve overall international supply chain and U.S. Border security.

For 30 years, VF Imagewear has owned an in-house laboratory in order to conduct numerous tests to ensure products meet quality standards for both fabric and construction. Shrinkage, Pilling, Color Retention, Tensile Strength and Fabric Weight, are just a few of the more than 18 different tests that can be conducted.

VF Imagewear's Operations Department is a team of specialists who forecast, plan, and execute inventory strategies to meet our customers' service requirements.

VF Imagewear utilizes *Logility* forecasting software to determine consumer need by style. *Logility* captures net order demand by request date. A variety of forecast models and control files are attached to each demand record to generate the most accurate forecast. *Logility* information is updated daily as new orders are entered. An accurate forecast is the key to providing outstanding service at proper inventory levels.

A dedicated Forecast Analyst works with the Program Manager and with information furnished by The State of Nevada to interject market statistics and direct knowledge that may alter the system predicted forecast. A 24 month rolling forecast is maintained for every item in the program. The forecast drives all purchasing plans for each of the program items. Safety stock levels are maintained to offset moderate fluctuations in ordering activity. .

VF Imagewear provides fully integrated on-line ordering system with around the clock accessibility.

Employees are granted access to the web-ordering site via secure log-in. The employee is assigned an ID # and a unique password. After the first sign-in, employees will be able to log-in and are required to change their passwords. To ensure a secure connection and to facilitate the option of credit card purchases online, encryption technologies are used to protect information being transferred across the web.

Orders are placed using point & click "shopping cart" technology common on many websites today. Allowance / allotment balances are tracked in real time displaying remaining balance as the employee shops on the site. Order history is available for every transaction including individual garment sizes ordered. Uniform items can be divided by employee group or category to ensure access and purchase of authorized garments.

Web page photographs illustrate each apparel item and are accompanied by a description, detailing fabric content, colors and sizes available. There is also a "useful information" section, which provides information ranging from garment care instructions to return policies and procedures.

On our Order Summary page, The State of Nevada and its employees can track shipments by linking our site with the UPS or FedEx website for instant order status. Email confirmations are sent each time an order is received and each time a shipment leaves the distribution center.

The VF Imagewear websites serve as a portal or extension of our Order Management System. The websites provide core functionality such as:

Catalog Presentation: Presenting the items available to purchase to the user. Presentation includes image of the garment, pricing, customization options, and sizing. We have an in house design and marketing department that allows us to develop online and printed media for our customer's individual business units.

Order Submission: This can be done via a shopping cart or by selecting from a list of previously ordered items. In both instances, the user is prompted with his/her last ordered size for an item but may choose to revise the size if required. Orders can also be place in a variety of other ways, such as EDI or fax.

Order Tracking: User is able to view previously placed orders and anticipated availability dates for items on order. When the order is shipped, tracking numbers are provided along with links to the respective carrier's site to track the order or confirm delivery.

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VF Imagewear offers a program management structure that ensures customer satisfaction, contract compliance, and a long business partnership. In today's changing environment, VF Imagewear's Program Management model offers flexibility to provide the products and services needed throughout the term of the contract, whatever they may be. As evident in the many long term customers that VF Imagewear retains, program management plays a pivotal role in implementation and ongoing service to our customer's employees.

Our expert team of Merchandisers work to fully develop all components of your uniform and to help determine the most appropriate garment and fit for each job function.

The VF Imagewear merchandising team works continuously to identify cost saving initiatives and product improvements for all garments. We work with fabric manufacturers to identify new technologies that would benefit our programs. We also work with the factories to utilize new technologies in manufacturing that improve product quality and/or lower costs. We have been very successful in bringing new manufacturing techniques to our customers resulting in both product improvements and lower costs.

VFI is a leading innovator in apparel technology including the joint development of new fabrics, garment constructions and features such as increased mobility, thermal management and comfort. Innovation is a core plank of VFI, and its parent, VFC's strategy, and the company has invested millions of dollars in the development of innovative technology for apparel. VFI and its affiliates also own or control a wide variety of intellectual property, including copyrights and patents, as well as valuable trademarks.

At VFC, we define innovation as something new that creates value. Our goal is to shape the future of apparel. One way we are driving innovation is as the only apparel company sponsor of the MIT Media Lab, a collaboration of more than 100 academics and corporate lab sponsors that uses unorthodox research methods to envision the impact of future technologies on everyday life. Our sponsorship will give our brands access to a successful and proven source of innovation. Over the next five years, innovation will play a large role in the VFC plan. VFC has recently invested in three new innovation centers to foster collaboration between experts both inside and outside the apparel industry. These centers are currently focusing on innovation in outerwear, footwear, functional fit for females, and supply chain innovations.

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VF Imagewear

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Managed Programs are an integral piece of the VF Imagewear Coalition. This division is armed with the training, financial backing, experience, IT support, technology and staffing necessary to provide The State of Nevada agencies with the products and services required for a successful uniform program. Our expertise in this type of program is unsurpassed in the industry. This is witnessed by our long standing relationship with the highest level of customers both in government and industry. We are committed to providing The State of Nevada with the same level of service.

Exhibit 6: Business References

Refer to Section 4.3.2

Reference #:	1		
Company Name:	VF Imagewear, Inc.		
Identify role company will have for this RFP project (Check appropriate role below):			
	VENDOR		***SUBCONTRACTOR***
Project Name:	North Carolina Parks Department Uniform Program		
Primary Contact Information			
Name:	Bryan Dowdy		
Street Address:	12700 Bayleaf Church Rd		
City, State, Zip:	Raleigh, NC 27614		
Phone, including area code:	919-707-9340		
Facsimile, including area code:			
Email address:	bryan.dowdy@ncparks.gov		
Alternate Contact Information			
Name:	Not Applicable		
Street Address:			
City, State, Zip:			
Phone, including area code:			
Facsimile, including area code:			
Email address:			
Project Information			
Brief description of the project/contract and description of services performed, including technical environment (i.e., software applications, data	VFI provides uniforms for Park rangers and maintenance workers in the State parks. Approximately 350 employees enter orders online via website. VF manages the uniform allowance for		

communications, etc.) if applicable:	each of the employees and provides reporting for the administrators.
Original Project/Contract Start Date:	2000
Original Project/Contract End Date:	On Going
Original Project/Contract Value:	$200,000
Final Project/Contract Date:	On Going
Was project/contract completed in time originally allotted, and if not, why not?	On Going
Was project/contract completed within or under the original budget/ cost proposal, and if not, why not?	yes

Reference #:	2		
Company Name:	VF Imagewear, Inc.		
Identify role company will have for this RFP project (Check appropriate role below):			
XX	***VENDOR***		***SUBCONTRACTOR***
Project Name:	U.S. National Park Service Uniform Program		

Primary Contact Information	
Name:	Raime Lynch
Street Address:	1849 C Street NW 2460
City, State, Zip:	Washington, DC 20240
Phone, including area code:	202-513-7122
Facsimile, including area code:	
Email address:	Ramie_Lynch@nps.gov
Alternate Contact Information	
Name:	Not Applicable
Street Address:	
City, State, Zip:	
Phone, including area code:	
Facsimile, including area code:	
Email address:	
Project Information	
Brief description of the project/contract and description of services performed, including technical environment (i.e., software applications, data communications, etc.) if applicable:	VFI provides uniforms for the National Park Service Rangers and Law Enforcement Division of the National Parks. Orders are entered online and shipped by person to the designated location. We outfit approximately 25,000 employees. VF manages the employee allowances and provides

	reporting for administration of the program.
Original Project/Contract Start Date:	1987
Original Project/Contract End Date:	On Going
Original Project/Contract Value:	$6 M
Final Project/Contract Date:	On Going
Was project/contract completed in time originally allotted, and if not, why not?	On Going
Was project/contract completed within or under the original budget/ cost proposal, and if not, why not?	Yes

Reference #:	3		
Company Name:	VF Imagewear, Inc.		
Identify role company will have for this RFP project (Check appropriate role below):			
XX	***VENDOR***		***SUBCONTRACTOR***
Project Name:	U.S. Customs & Border Protection Uniform Program		

Primary Contact Information	
Name:	Richard Kirby
Street Address:	1300 Pennsylvania Ave., Room 1310 NP
City, State, Zip:	Washington, DC 20229
Phone, including area code:	202-344-2593
Facsimile, including area code:	
Email address:	Richard.M.Kirby@dhs.gov
Alternate Contact Information	
Name:	Mike Britt
Street Address:	150 Westpark Way
City, State, Zip:	Euless, TX 76040
Phone, including area code:	817-868-8930
Facsimile, including area code:	
Email address:	
Project Information	
Brief description of the project/contract and description of services performed, including technical environment (i.e., software applications, data communications, etc.) if applicable:	VFI provides uniform services for all divisions of the U.S. Customs & Border Protection. Approximately 50,000 employees enter orders online via a website, we manage their uniform allowance. Deliver product to secured locations. Provide management reporting. Security is a major component of

	this program. Processes are in place to protect the product and the brand.
Original Project/Contract Start Date:	1988
Original Project/Contract End Date:	On Going
Original Project/Contract Value:	$400M
Final Project/Contract Date:	On Going
Was project/contract completed in time originally allotted, and if not, why not?	On going
Was project/contract completed within or under the original budget/ cost proposal, and if not, why not?	Yes

Exhibit 6: Business References

Refer to Section 4.3.2

Reference #:	1		
Company Name:	VF Imagewear, Inc.		
Identify role company will have for this RFP project (Check appropriate role below):			
	VENDOR		***SUBCONTRACTOR***
Project Name:	North Carolina Parks Department Uniform Program		
Primary Contact Information			
Name:	Bryan Dowdy		
Street Address:	12700 Bayleaf Church Rd		
City, State, Zip:	Raleigh, NC 27614		
Phone, including area code:	919-707-9340		
Facsimile, including area code:			
Email address:	bryan.dowdy@ncparks.gov		
Alternate Contact Information			
Name:	Not Applicable		
Street Address:			
City, State, Zip:			
Phone, including area code:			
Facsimile, including area code:			
Email address:			
Project Information			
Brief description of the project/contract and description of services performed, including technical environment (i.e., software applications, data	VFI provides uniforms for Park rangers and maintenance workers in the State parks. Approximately 350 employees enter orders online via website. VF manages the uniform allowance for		

communications, etc.) if applicable:	each of the employees and provides reporting for the administrators.
Original Project/Contract Start Date:	2000
Original Project/Contract End Date:	On Going
Original Project/Contract Value:	$200,000
Final Project/Contract Date:	On Going
Was project/contract completed in time originally allotted, and if not, why not?	On Going
Was project/contract completed within or under the original budget/ cost proposal, and if not, why not?	yes

Reference #:	2		
Company Name:	VF Imagewear, Inc.		
Identify role company will have for this RFP project (Check appropriate role below):			
XX	***VENDOR***		***SUBCONTRACTOR***
Project Name:	U.S. National Park Service Uniform Program		

Primary Contact Information	
Name:	Ramie Lynch
Street Address:	1849 C Street NW 2460
City, State, Zip:	Washington, DC 20240
Phone, including area code:	202-513-7122
Facsimile, including area code:	
Email address:	Ramie_Lynch@nps.gov
Alternate Contact Information	
Name:	Not Applicable
Street Address:	
City, State, Zip:	
Phone, including area code:	
Facsimile, including area code:	
Email address:	
Project Information	
Brief description of the project/contract and description of services performed, including technical environment (i.e., software applications, data communications, etc.) if applicable:	VFI provides uniforms for the National Park Service Rangers and Law Enforcement Division of the National Parks. Orders are entered online and shipped by person to the designated location. We outfit approximately 25,000 employees. VF manages the employee allowances and provides

	reporting for administration of the program.
Original Project/Contract Start Date:	1987
Original Project/Contract End Date:	On Going
Original Project/Contract Value:	$6 M
Final Project/Contract Date:	On Going
Was project/contract completed in time originally allotted, and if not, why not?	On Going
Was project/contract completed within or under the original budget/ cost proposal, and if not, why not?	Yes

Reference #:	3		
Company Name:	VF Imagewear, Inc.		
Identify role company will have for this RFP project (Check appropriate role below):			
XX	***VENDOR***		***SUBCONTRACTOR***
Project Name:	U.S. Customs & Border Protection Uniform Program		

Primary Contact Information	
Name:	Richard Kirby
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Alternate Contact Information	
Name:	Mike Britt
Street Address:	150 Westpark Way
City, State, Zip:	Euless, TX 76040
Phone, including area code:	817-868-8930
Facsimile, including area code:	
Email address:	Mike.britt@cbp.dhs.gov
Project Information	
Brief description of the project/contract and description of services performed, including technical environment (i.e., software applications, data communications, etc.) if applicable:	VFI provides uniform services for all divisions of the U.S. Customs & Border Protection. Approximately 50,000 employees enter orders online via a website, we manage their uniform allowance. Deliver product to secured locations. Provide management reporting. Security is a major component of

	this program. Processes are in place to protect the product and the brand.
Original Project/Contract Start Date:	1988
Original Project/Contract End Date:	On Going
Original Project/Contract Value:	$400M
Final Project/Contract Date:	On Going
Was project/contract completed in time originally allotted, and if not, why not?	On going
Was project/contract completed within or under the original budget/ cost proposal, and if not, why not?	Yes