MASTER

Part I A – Technical Proposal	
RFP Title:	USDA Foods Processing
RFP:	3237
Vendor Name:	**Land O Lakes**
Address:	1200 County Road F Mailstop 3015 Arden Hills, MN 55112
Opening Date:	April 22, 2016
Opening Time:	2:00 PM

State of Nevada

RFQ# 3237

TECHNICAL PROPOSAL

Table of Contents

Tab III: Vendor Information Sheet

Tab IV: State Documents

- Amendment/Signature Page
- Attachment A
- Attachment C
- Attachment J

Tab V: Attachment B

Tab VII: Section 4

- Company Background & References
- Certificate of Insurance

Tab IX: Other Informational Material

- State Participation Agreement
- Hold/Recall Contact Form
- Summary End Product Data Schedule
- CN Letter
- Product Bulletins (including Nutritionals)
- Product Formulation Statements

VENDOR INFORMATION SHEET FOR RFP 3237

Vendor Must:

A) Provide all requested information in the space provided next to each numbered question. The information provided in Sections V1 through V6 will be used for development of the contract;

B) Type or print responses; and

C) Include this Vendor Information Sheet in Tab III of the Technical Proposal.

V1	Company Name	Land O'Lakes

V2	Street Address	1200 County Road F West

V3	City, State, ZIP	Arden Hills, MN 55112

V4	Telephone Number		
	Area Code: 651	Number: 375-2364	Extension:

V5	Facsimile Number		
	Area Code: 651	Number: 234-8654	Extension:

V6	Toll Free Number		
	Area Code:	Number:	Extension:

V7	***Contact Person for Questions / Contract Negotiations, including address if different than above***
	Name: Alethia Scheett
	Title: K-12 Specialist
	Address: 1200 County Road F West, MS 3015, Arden Hills, MN 55112
	Email Address: K12Specialist@landolakes.com

V8	Telephone Number for Contact Person		
	Area Code: 651	Number: 375-2364	Extension:

V9	Facsimile Number for Contact Person		
	Area Code: 651	Number: 234-8654	Extension:

V10	***Name of Individual Authorized to Bind the Organization***	
	Name: Alethia Scheett	Title: K-12 Specialist

V11	Signature ***(Individual must be legally authorized to bind the vendor per NRS 333.337)***	
	Signature: Alethia Scheett	Date:

State of Nevada
Department of Administration
Purchasing Division
515 E. Musser Street, Suite 300
Carson City, NV 89701

Brian Sandoval
Governor

Jeffrey Haag
Administrator

SUBJECT:	Amendment 1to Request for Proposal 3237
RFP TITLE:	USDA Foods Processing
DATE OF AMENDMENT:	April 7, 2016
DATE OF RFP RELEASE:	March 25, 2016
OPENING DATE:	April 22, 2016
OPENING TIME:	2:00 P.M.
CONTACT:	Heather Moon, Procurement Staff Member

The following shall be a part of RFP *3237.* If a vendor has already returned a proposal and any of the information provided below changes that proposal, please submit the changes along with this amendment. You need not re-submit an entire proposal prior to the opening date and time.

---

1. The RFP states: The resulting contract(s) will be for an initial contract term of two (2) years, anticipated to begin July 1, 2016, subject to Board of Examiners approval, with an option to renew for two (2) additional years, if agreed upon by both parties and in the best interests of the State.
   Question: May we submit separate pricing for both years? SY 16-17 at one price and 17-18 at a different price?

   One price should be submitted. Annual price adjustments will be allowed however, price increases may not exceed a 3% increase from the un-adjusted average from the preceding 12 months of the United States Department of Labor Bureau of Labor Statistics Consumer Price Index for meals eaten away from home. Price increase requested must include a justification for the increase and be approved by the Division before any increased price can be invoiced to the Division.

2. Will there be an option after the first year to adjust pricing for the second year of the contract?

   Annual price adjustments will be allowed however, price increases may not exceed a 3% increase from the un-adjusted average from the preceding 12 months of the United States Department of Labor Bureau of Labor Statistics Consumer Price Index for meals eaten away from home. Price increase requested must include a justification for the increase and be approved by the Division before any increased price can be invoiced to the Division.

3. The RFP states: 1.2.2 Proposals will not move forward for consideration if they do not meet nutritional specifications or do not include the nutritional documentation substantiating the State's nutrition specifications. In reference to Chicken 100103 items- We, and most of our competitors would be outside the criteria on one or more of the specs listed. These are even

tighter specs then that of the products you are currently purchasing from us. We also exceed the USDA nutritional guidelines on almost all items nationally.
Questions: Even though we don't meet all the criteria of the spec, do we submit a bid anyway as is? Will our bid still be evaluated?

Revised nutritional specifications are posted below and reflect more liberal nutrition specifications which is intended to increase the number of proposals that can be submitted. Items that do not meet specifications may not be evaluated. If items are submitted that do not meet nutritional specifications are submitted, please specify what nutrition specifications are not met. Do not submit more than two products per food item. If more than two products per food item are submitted they may not be evaluated.

Revised Nutritional Specification Chart.xls

Revised Food List - RFP 3237.docx

4. If we don't meet the spec completely, for example; we meet all specs on an item except the calorie range and portion size listed, how should we proceed while still following the bid instructions?

   See question #3.

5. The spec says "Whole Muscle - cannot be pressed and formed". We want to make sure we have a clear understanding of what you are looking for. Some manufacturers whole muscle items are "made with whole muscle white meat for the same premium bite and texture of whole muscle but without the price". So are you looking for a true whole muscle in the spec, or made with whole muscle? This makes a big difference on price and quality.

   Food items #1, 2, and 3 in group #7 "Whole Muscle and Dark Meat Chicken" are to be "made with white whole muscle". We are looking to procure products that are of the highest quality while still staying within the price points of school food service.

6. RFP states: The State will select one primary vendor for each food grouping. If we bid on whole muscle & dark meat, would we be eligible to bid if we listed two additional dark meat items since we do not produce a drumstick or sausage patty to meet the white/dark meat requirement?

   Our intent with bundling white whole muscle products and dark meat items was to manage our dark meat balances which have historically run high and have been challenging to manage. We bundled our white whole muscle products with items that draw down dark meat only and were requested to be included on the survey by large districts. At this time, we aren't considering other dark meat items due to the uncertainty of the menu acceptance of those items. However, we have removed the drumstick to increase competition. The group now includes white whole muscle products plus a chicken sausage patty.

7. This question is on behalf of our client Pilgrims Pride. Who are the agencies receiving Goldkist label commodity chicken from Pilgrims Pride?
   We know CCSD is receiving the majority, but want to know the other agencies, if any.

Clark Co. School District
Douglas Co. School District
Rite of Passage, ATCS
Washoe Co. Department of Juvenile Services
Boys & Girls Club of Truckee Meadows
Nellis Child Development Center
Caliente Youth Center
Little People's Head Start of Nevada

8. Attachment O - Food Group Listing / Group 6 Food Item #1, Due to the saturated fat limitation to not exceed 2mg, are you wanting an all white meat option?

Revised nutritional specifications have been posted below and reflect more liberal nutrition specifications which is intended to increase the number of proposals that can be submitted.

Revised Food List - RFP 3237.docx

9. Attachment O - Food Group Listing / Group 6 Food Item #2, Due to the saturated fat limitation to not exceed 2mg, are you wanting an all white meat option?

See question #8.

10. Attachment O - Food Group Listing / Group 7 Food Item # 5, the limit on the sodium (not to exceed 190 mg), was this an error, as it seems a bit low.

See question #8.

11. Pg 27, 9.1 General Submission Requirements - Can we provide the required information on a flashdrive, instead of a CD?

Yes.

12. Page #5 - 1.2.6 support documents, 1.2.6.1 SEPDS, 1.2.6..3 nutritional information. What TAB is this information to be supplied?

Tab IX – See section 12 of RFP 3237 – Submission Checklist.

13. Page #30 / 9.2.3.6 TAB VI Section 3 - Scope of Work. Scope of Work (pages 11 through 18) am I to "bold/italic" type a response underneath every part on all of these pages?

Yes.

14. Do these imbedded attachments need to be returned? M/Nutritional Guidelines. N/National School Lunch. O/Food Group Listing. If they need to be returned - WHAT TAB do they belong in?

No they do not need to be returned in the submittal.

15. Would you consider another company that produces a product for a manufacturer to be a "subcontractor"?

Subcontractors only needed to be listed if the majority of processed end product is produced by another manufacturer. For example, if another manufacturer made the plastic cup used to package a fruit cup or if another manufacturer made the breading using for a breaded chicken patty that would not need to be listed as a subcontractor. If another manufacturer made the fruit cup or the breaded chicken patty, that subcontractor would need to be listed.

16. Attachment O, Group 6:
Food Item #1: Whole Grain Hot & Spicy Chicken Pattie, Pressed and formed
Food Item #2: Whole Grain Chicken Pattie-Pressed and Formed

Will you please explain your expectations of the drawdown on Food Items #1 and #2? Is it a 60white/40dark blend?

Yes, a 60/40 white/dark meat blend is the expectation.

17. Question #1 - Page 31 -#9.2.3.8 Tab VIII Attachment G - Proposed Staff Resume - "OPTIONAL" - This section should also include any subcontractor proposed staff resumes, if applicable, is this also optional for subcontractor?

Yes.

18. Question #2 - Page 33 - #9.6.4 - The required CDs must contain the following:
9.6.4.1 - ON Master CD with an exact duplicate of the technical and cost proposal contents only - May we submit on Flash Drive/USB?

See question 11.

19. Question #3 - Group 8 - Grilled Cheese Sandwich
Food item #1 Whole Grain Grilled Cheese Sandwich" it lists the maximum Sat Fat at 4 gms. If the current product the state is purchasing contains 4.12 gms., can we round down and/or is 4.12 gms. Of Sat Fat acceptable?

See question #8.

20. On the Food List (specifications) attachment, under Product Group 14, Food Item #2: 160 Slice American Cheese - the specification reads that sodium cannot exceed 210 mg. The item that is currently being purchased by the State of Nevada does not meet that specification. Can you confirm this is a change to the currently contracted item (15-16 SY)?

See question #8.

21. Do bidders need to provide proof of insurance with the bid submission?

No.

22. Is a bid bond or surety bond required with the bid submission?

No.

23. Does the SY16-17 SEPDS submitted need to be signed by the State of Nevada USDA?

No. The SEPDS submitted does not need to be signed by the Division.

24. Where (on what document) can a bidder state their minimum delivery requirements?

Vendor shall accept all terms and conditions or submit point-by-point exceptions along with proposed alternative or additional language for each point. The State may or may not consider any of the vendor's suggested revisions. Any changes or amendment to any of the terms and conditions shall occur only if the change is in the best interest of the State.

25. Per page 19 of the RFP, section 4.1.3, if the bidder is a manufacturer that is located outside of Nevada (all offices & facilities located outside of NV), is the bidder required to obtain a Nevada Business License?

Yes.

26. What kind of financial information and documentation (Section III) is required with our bid response? Is there a list of the type of information or documents required in this section? For example, do you need bank statements, net worth, etc?

Federal Tax ID and Dun and Bradstreet number.

ALL ELSE REMAINS THE SAME FOR RFP 3237.

Vendor must sign and return this amendment with proposal submitted.

Vendor Name: Land O'Lakes, Inc.

Authorized Signature: Alethia Schlatt

Title: K-12 Specialist Date: 04/20/16

This document must be submitted in the "State Documents" section/tab of vendors' technical proposal.

ATTACHMENT A – CONFIDENTIALITY AND CERTIFICATION OF INDEMNIFICATION

Submitted proposals, which are marked "confidential" in their entirety, or those in which a significant portion of the submitted proposal is marked "confidential" **will not** be accepted by the State of Nevada. Pursuant to NRS 333.333, only specific parts of the proposal may be labeled a "trade secret" as defined in NRS 600A.030(5). All proposals are confidential until the contract is awarded; at which time, both successful and unsuccessful vendors' technical and cost proposals become public information.

In accordance with the Submittal Instructions of this RFP, vendors are requested to submit confidential information in separate binders marked "**Part I B Confidential Technical**" and "**Part III Confidential Financial**".

The State will not be responsible for any information contained within the proposal. Should vendors not comply with the labeling and packing requirements, proposals will be released as submitted. In the event a governing board acts as the final authority, there may be public discussion regarding the submitted proposals that will be in an open meeting format, the proposals will remain confidential.

By signing below, I understand it is my responsibility as the vendor to act in protection of the labeled information and agree to defend and indemnify the State of Nevada for honoring such designation. I duly realize failure to so act will constitute a complete waiver and all submitted information will become public information; additionally, failure to label any information that is released by the State shall constitute a complete waiver of any and all claims for damages caused by the release of the information.

This proposal contains Confidential Information, Trade Secrets and/or Proprietary information as defined in ***Section 2 "ACRONYMS/DEFINITIONS."***

Please initial the appropriate response in the boxes below and provide the justification for confidential status.

Part I B – Confidential Technical Information			
YES		NO	acs
Justification for Confidential Status			

A Public Records CD has been included for the Technical and Cost Proposal			
YES		NO (See note below)	acs
Note: By marking "NO" for Public Record CD included, you are authorizing the State to use the "Master CD" for Public Records requests.			

Part III – Confidential Financial Information			
YES		NO	acs
Justification for Confidential Status			

Land O'Lakes, Inc.

Company Name

Alethia Scheett

Signature

Alethia Scheett — 04/20/16

Print Name — Date

This document must be submitted in Tab IV of vendor's technical proposal

ATTACHMENT C – VENDOR CERTIFICATIONS

Vendor agrees and will comply with the following:

(1) Any and all prices that may be charged under the terms of the contract do not and will not violate any existing federal, State or municipal laws or regulations concerning discrimination and/or price fixing. The vendor agrees to indemnify, exonerate and hold the State harmless from liability for any such violation now and throughout the term of the contract.

(2) All proposed capabilities can be demonstrated by the vendor.

(3) The price(s) and amount of this proposal have been arrived at independently and without consultation, communication, agreement or disclosure with or to any other contractor, vendor or potential vendor.

(4) All proposal terms, including prices, will remain in effect for a minimum of 180 days after the proposal due date. In the case of the awarded vendor, all proposal terms, including prices, will remain in effect throughout the contract negotiation process.

(5) No attempt has been made at any time to induce any firm or person to refrain from proposing or to submit a proposal higher than this proposal, or to submit any intentionally high or noncompetitive proposal. All proposals must be made in good faith and without collusion.

(6) All conditions and provisions of this RFP are deemed to be accepted by the vendor and incorporated by reference in the proposal, except such conditions and provisions that the vendor expressly excludes in the proposal. Any exclusion must be in writing and included in the proposal at the time of submission.

(7) Each vendor must disclose any existing or potential conflict of interest relative to the performance of the contractual services resulting from this RFP. Any such relationship that might be perceived or represented as a conflict should be disclosed. By submitting a proposal in response to this RFP, vendors affirm that they have not given, nor intend to give at any time hereafter, any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor, or service to a public servant or any employee or representative of same, in connection with this procurement. Any attempt to intentionally or unintentionally conceal or obfuscate a conflict of interest will automatically result in the disqualification of a vendor's proposal. An award will not be made where a conflict of interest exists. The State will determine whether a conflict of interest exists and whether it may reflect negatively on the State's selection of a vendor. The State reserves the right to disqualify any vendor on the grounds of actual or apparent conflict of interest.

(8) All employees assigned to the project are authorized to work in this country.

(9) The company has a written equal opportunity policy that does not discriminate in employment practices with regard to race, color, national origin, physical condition, creed, religion, age, sex, marital status, sexual orientation, developmental disability or handicap.

(10) The company has a written policy regarding compliance for maintaining a drug-free workplace.

(11) Vendor understands and acknowledges that the representations within their proposal are material and important, and will be relied on by the State in evaluation of the proposal. Any vendor misrepresentations shall be treated as fraudulent concealment from the State of the true facts relating to the proposal.

(12) Vendor must certify that any and all subcontractors comply with Sections 7, 8, 9, and 10, above.

(13) The proposal must be signed by the individual(s) legally authorized to bind the vendor per NRS 333.337.

Land O'Lakes, Inc.

Vendor Company Name

Alethia Scheett

Vendor Signature

Alethia Scheett — 04/20/16

Print Name — Date

This document must be submitted in Tab IV of vendor's technical proposal

ATTACHMENT J – CERTIFICATION REGARDING LOBBYING

Certification for Contracts, Grants, Loans, and Cooperative Agreements

The undersigned certifies, to the best of his or her knowledge and belief, that:

(1) No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.

(2) If any funds other than Federally appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure of Lobbying Activities," in accordance with its instructions.

(3) The undersigned shall require that the language of this certification be included in the award documents for all sub awards at all tiers (including subcontracts, sub grants, and contracts under grants, loans, and cooperative agreements) and that all sub recipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by section 1352, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than $10,000 and not more than $100,000 for each such failure.

By: _____ 04/20/16
Signature of Official Authorized to Sign Application — Date

For: Land O'Lakes, Inc.
Vendor Name

RFP# 3237 for USDA Foods Processing
Project Title

This document must be submitted in Tab IV of vendor's technical proposal

ATTACHMENT B – TECHNICAL PROPOSAL CERTIFICATION OF COMPLIANCE WITH TERMS AND CONDITIONS OF RFP

I have read, understand and agree to comply with ***all*** the terms and conditions specified in this Request for Proposal.

YES AS I agree to comply with the terms and conditions specified in this RFP.

NO _____ I do not agree to comply with the terms and conditions specified in this RFP.

If the exception and/or assumption require a change in the terms in any section of the RFP, the contract, or any incorporated documents, vendors ***must*** provide the specific language that is being proposed in the tables below. If vendors do not specify in detail any exceptions and/or assumptions at time of proposal submission, the State will not consider any additional exceptions and/or assumptions during negotiations.

Land O'Lakes, Inc.
Company Name

Alethia Scheett
Signature

Alethia Scheett
Print Name

4/20/16
Date

Vendors MUST use the following format. Attach additional sheets if necessary.

EXCEPTION SUMMARY FORM

EXCEPTION #	RFP SECTION NUMBER	RFP PAGE NUMBER	EXCEPTION (Complete detail regarding exceptions must be identified)

ASSUMPTION SUMMARY FORM

ASSUMPTION #	RFP SECTION NUMBER	RFP PAGE NUMBER	ASSUMPTION (Complete detail regarding assumptions must be identified)

This document must be submitted in Tab V of vendor's technical proposal

4. COMPANY BACKGROUND AND REFERENCES

4.1 VENDOR INFORMATION

4.1.1 Vendors must provide a company profile in the table format below.

Question	Response
Company name:	***Land O'Lakes, Inc.***
Ownership (sole proprietor, partnership, etc.):	***Corporation***
State of incorporation:	***Minnesota***
Date of incorporation:	***1921***
# of years in business:	***95 years***
List of top officers:	***Christopher Policinski, President***
Location of company headquarters:	***Arden Hills, MN***
Location(s) of the company offices:	***Arden Hills, MN***
Location(s) of the office that will provide the services described in this RFP:	***Arden Hills, MN***
Number of employees locally with the expertise to support the requirements identified in this RFP:	***Two K-12 Representatives located in the Southwest plus our broker, Waypoint.***
Number of employees nationally with the expertise to support the requirements in this RFP:	***Eight representatives at corporate headquarters in marketing, customer service and test kitchens.***
Location(s) from which employees will be assigned for this project:	***Corp. Headquarters – Minnesota*** ***Broker – California*** ***K-12 Sales Rep – CA & AZ***

4.1.2 **Please be advised**, pursuant to NRS 80.010, a corporation organized pursuant to the laws of another state must register with the State of Nevada, Secretary of State's Office as a foreign corporation before a contract can be executed between the State of Nevada and the awarded vendor, unless specifically exempted by NRS 80.015.

4.1.3 The selected vendor, prior to doing business in the State of Nevada, must be appropriately licensed by the State of Nevada, Secretary of State's Office pursuant to NRS76. Information regarding the Nevada Business License can be located at http://nvsos.gov.

Question	Response
Nevada Business License Number:	***NV19811013447***
Legal Entity Name:	***Land O'Lakes, Inc.***

Is "Legal Entity Name" the same name as vendor is doing business as?

Yes	X	No	

If "No", provide explanation.

4.1.4 Vendors are cautioned that some services may contain licensing requirement(s). Vendors shall be proactive in verification of these requirements prior to proposal submittal. Proposals that do not contain the requisite licensure may be deemed non-responsive.

4.1.5 Has the vendor ever been engaged under contract by any State of Nevada agency?

Yes	X	No	

If "Yes", complete the following table for each State agency for whom the work was performed. Table can be duplicated for each contract being identified.

Question	Response
Name of State agency:	***State of Nevada Dept. of Administration***
State agency contact name:	***Heather Moon***
Dates when services were performed:	***2012 – 2016 (4 academic years)***
Type of duties performed:	***Processing of commodity barrel cheese***
Total dollar value of the contract:	***Approx. $625,000 annually***

4.1.6 Are you now or have you been within the last two (2) years an employee of the State of Nevada, or any of its agencies, departments, or divisions?

Yes		No	X

If "Yes", please explain when the employee is planning to render services, while on annual leave, compensatory time, or on their own time?

If you employ (a) any person who is a current employee of an agency of the State of Nevada, or (b) any person who has been an employee of an agency of the State of Nevada within the past two (2) years, and if such person will be performing or producing the services which you will be contracted to provide under this contract, you must disclose the identity of each such person in your response to this RFP, and specify the services that each person will be expected to perform.

4.1.7 Disclosure of any significant prior or ongoing contract failures, contract breaches, civil or criminal litigation in which the vendor has been alleged to be liable or held liable in a matter involving a contract with the State of Nevada or any other governmental entity. Any pending claim or litigation occurring within the past six (6) years which may adversely affect the vendor's ability to perform or fulfill its obligations if a contract is awarded as a result of this RFP must also be disclosed.

Does any of the above apply to your company?

Yes		No	X

If "Yes", please provide the following information. Table can be duplicated for each issue being identified.

Question	Response	
Date of alleged contract failure or breach:		
Parties involved:		
Description of the contract failure, contract breach, or litigation, including the products or services involved:		
Amount in controversy:		
Resolution or current status of the dispute:		
If the matter has resulted in a court case:	Court	Case Number
Status of the litigation:		

4.1.8 Vendors must review the insurance requirements specified in ***Attachment E, Insurance Schedule for RFP 3237.*** Does your organization currently have or will your organization be able to provide the insurance requirements as specified in ***Attachment E.***

Yes	X	No	

Any exceptions and/or assumptions to the insurance requirements ***must*** be identified on ***Attachment B, Technical Proposal Certification of Compliance with Terms and Conditions of RFP.*** Exceptions and/or assumptions will be taken into consideration as part of the evaluation process; however, vendors must be specific. If vendors do not specify any exceptions and/or assumptions at time of proposal submission, the State will not consider any additional exceptions and/or assumptions during negotiations.

Upon contract award, the successful vendor ***must*** provide the Certificate of Insurance identifying the coverages as specified in ***Attachment E, Insurance Schedule for RFP 3237.***

4.1.9 Please list states you have provided processed end products for NSLP/CACFP and the length of time you have provided processed end products. Limit response to no more than five (5) pages.

Land O'Lakes has been commodity-processing cheese for schools for over 16 years and we have held a National Processing Agreement with the USDA for 11 consecutive years. Land O'Lakes currently processes commodity cheese in the following 39 states:

Arizona	*Maine*	*Oklahoma*
California	*Maryland*	*Oregon*
Colorado	*Massachusetts*	*Pennsylvania*
Connecticut	*Michigan*	*Rhode Island*
Delaware	*Minnesota*	*South Carolina*
DC	*Missouri*	*Tennessee*
Florida	*Nebraska*	*Texas*
Georgia	*Nevada*	*Utah*
Illinois	*New Jersey*	*Virginia*
Indiana	*New Mexico*	*Washington*
Iowa	*New York*	*West Virginia*
Kentucky	*North Carolina*	*Wisconsin*
Louisiana	*Ohio*	*Wyoming*

4.1.10 Length of time vendor has been providing services described in this RFP to the public and/or private sector. Please provide a brief description.

Land O'Lakes has been processing cheese for consumers since 1921 when our cooperative was founded.

4.1.11 Financial information and documentation to be included in Part III, Confidential Financial Information of vendor's response in accordance with Section 9.5, Part III – Confidential Financial Information.

4.1.11.1 Dun and Bradstreet Number

DUNS# 00-625-3835

4.1.11.2 Federal Tax Identification Number

Fed ID# 41-0365145

4.2 SUBCONTRACTOR INFORMATION

4.2.1 Does this proposal include the use of subcontractors?

Yes		No	X

If "Yes", vendor must:

4.2.1.1 Identify specific subcontractors and the specific requirements of this RFP for which each proposed subcontractor will perform services.

4.2.1.2 If any tasks are to be completed by subcontractor(s), vendors must:

A. Describe the relevant contractual arrangements;

B. Describe how the work of any subcontractor(s) will be supervised, channels of communication will be maintained and compliance with contract terms assured; and

C. Describe your previous experience with subcontractor(s).

4.2.1.3 Vendors must describe the methodology, processes and tools utilized for:

A. Selecting and qualifying appropriate subcontractors for the project/contract;

B. Ensuring subcontractor compliance with the overall performance objectives for the project;

C. Ensuring that subcontractor deliverables meet the quality objectives of the project/contract; and

D. Providing proof of payment to any subcontractor(s) used for this project/contract, if requested by the State. Proposal should include a plan by which, at the State's request, the State will be notified of such payments.

4.2.1.4 Provide the same information for any proposed subcontractors as requested in ***Section 4.1, Vendor Information***.

4.2.1.5 Business references as specified in ***Section 4.3, Business References*** must be provided for any proposed subcontractors.

4.2.1.6 Vendor shall not allow any subcontractor to commence work until all insurance required of the subcontractor is provided to the vendor.

4.2.1.7 Vendor must notify the using agency of the intended use of any subcontractors not identified within their original proposal and provide the information originally requested in the RFP in ***Section 4.2, Subcontractor Information***. The vendor must receive agency approval prior to subcontractor commencing work.

4.3 BUSINESS REFERENCES

4.3.1 Vendors should provide a minimum of three (3) business references from similar projects performed for private, state and/or large local government clients within the last three (3) years. Vendors must have at least one (1) year of experience in providing processed end products using USDA Foods.

4.3.1.1 Vendors must provide the following information for ***every*** business reference provided by the vendor and/or subcontractor:

The "Company Name" must be the name of the proposing vendor or the vendor's proposed subcontractor.

Reference #:	One		
Company Name:	Land O'Lakes		
Identify role company will have for this RFP project (Check appropriate role below):			
X	*VENDOR*		*SUBCONTRACTOR*
Project Name:	Long Beach Unified Commodity Processing Contract		
Primary Contact Information			
Name:	Steve Lazatin		
Street Address:	3333 Airport Way		
City, State, Zip:	Long Beach, CA 90806		
Phone, including area code:	562-427-7923 x245		
Facsimile, including area code:			
Email address:	SLazatin@lbschools.net		
Alternate Contact Information			
Name:			
Street Address:			
City, State, Zip:			
Phone, including area code:			
Facsimile, including area code:			
Email address:			
Project Information			
Brief description of the project/contract and description of services performed, including technical environment (i.e., software applications, data communications, etc.) if applicable:	Processing of commodity barrel cheese into value-added finished products.		
Original Project/Contract Start Date:	July 1, 2015		
Original Project/Contract End Date:	June 30, 2016		
Original Project/Contract Value:	Approx. $100,000.00		
Final Project/Contract Date:	Will end on June 30, 2016		
Was project/contract completed in time originally allotted, and if not, why not?	Yes.		
Was project/contract completed within or under the original budget/ cost proposal, and if not, why not?	Yes.		

Reference #:		Two	
Company Name:		Land O'Lakes	
Identify role company will have for this RFP project (Check appropriate role below):			
X	***VENDOR***		***SUBCONTRACTOR***
Project Name:	Community Consolidated School District 15		
Primary Contact Information			
Name:		Bobbie Desprat	
Street Address:		580 North 1st Bank Drive	
City, State, Zip:		Palatine, IL 60067-8110	
Phone, including area code:		(847) 963-3929	
Facsimile, including area code:			
Email address:		despratb@ccsd15.net	
Alternate Contact Information			
Name:			
Street Address:			
City, State, Zip:			
Phone, including area code:			
Facsimile, including area code:			
Email address:			
Project Information			
Brief description of the project/contract and description of services performed, including technical environment (i.e., software applications, data communications, etc.) if applicable:		Processing of commodity barrel cheese into value-added finished products.	
Original Project/Contract Start Date:		07/01/2015	
Original Project/Contract End Date:		06/30/2016	
Original Project/Contract Value:		Approx. $65,000.00	
Final Project/Contract Date:		Will end on June 30, 2016	
Was project/contract completed in time originally allotted, and if not, why not?		Yes.	
Was project/contract completed within or under the original budget/ cost proposal, and if not, why not?		Yes.	

Reference #:	Three		
Company Name:	Land O'Lakes		
Identify role company will have for this RFP project (Check appropriate role below):			
X	***VENDOR***		***SUBCONTRACTOR***
Project Name:	Lee County School District		
Primary Contact Information			
Name:		Rebecca Rash	
Street Address:		2855 Colonial Blvd.	
City, State, Zip:		Fort Myers, FL 33966	
Phone, including area code:		(239) 461-8435	
Facsimile, including area code:			
Email address:		RebeccaDR@LeeSchools.Net	
Alternate Contact Information			
Name:			
Street Address:			
City, State, Zip:			
Phone, including area code:			
Facsimile, including area code:			
Email address:			
Project Information			
Brief description of the project/contract and description of services performed, including technical environment (i.e., software applications, data communications, etc.) if applicable:		Processing of commodity barrel cheese into value-added finished products.	
Original Project/Contract Start Date:		July 1, 2015	
Original Project/Contract End Date:		June 30, 2016	
Original Project/Contract Value:		Approx. $340,000.00	
Final Project/Contract Date:		Up for renewal on June 30, 2016	
Was project/contract completed in time originally allotted, and if not, why not?		Yes.	
Was project/contract completed within or under the original budget/ cost proposal, and if not, why not?		Yes.	

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 04/18/2016

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER
Marsh USA Inc.
333 South 7th Street, Suite 1400
Minneapolis, MN 55402-2400
Attn: Minneapolis.CertRequest@marsh.com Fax 212-948-0114

013706-LOL-GAW-16-19

CONTACT NAME:
PHONE (A/C, No, Ext): **FAX (A/C, No):**
E-MAIL ADDRESS:

INSURER(S) AFFORDING COVERAGE	NAIC #
INSURER A : Old Republic Insurance Company	24147
INSURER B :	
INSURER C :	
INSURER D :	
INSURER E :	
INSURER F :	

INSURED
LAND O LAKES, INC.
PO BOX 64101
ST. PAUL, MN 55164-0101

COVERAGES

CERTIFICATE NUMBER: CHI-006176868-12 **REVISION NUMBER:** 5

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	X COMMERCIAL GENERAL LIABILITY			MWZY 305629	01/01/2016	01/01/2019	EACH OCCURRENCE	$ 4,750,000
	CLAIMS-MADE [X] OCCUR						DAMAGE TO RENTED PREMISES (Ea occurrence)	$ 750,000
	X SIR $250,000						MED EXP (Any one person)	$
							PERSONAL & ADV INJURY	$ 4,750,000
	GEN'L AGGREGATE LIMIT APPLIES PER:						GENERAL AGGREGATE	$ 10,000,000
	X POLICY [ ] PRO-JECT [ ] LOC						PRODUCTS - COMP/OP AGG	$ 10,000,000
	OTHER:							$
A	AUTOMOBILE LIABILITY			MWTB 305627	01/01/2016	01/01/2019	COMBINED SINGLE LIMIT (Ea accident)	$ 7,500,000
	X ANY AUTO						BODILY INJURY (Per person)	$
	ALL OWNED AUTOS / SCHEDULED AUTOS						BODILY INJURY (Per accident)	$
	HIRED AUTOS / NON-OWNED AUTOS						PROPERTY DAMAGE (Per accident)	$
								$
	UMBRELLA LIAB / OCCUR						EACH OCCURRENCE	$
	EXCESS LIAB / CLAIMS-MADE						AGGREGATE	$
	DED / RETENTION $							$
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY			MWC 305626 00	01/01/2016	01/01/2017	X PER STATUTE / OTH-ER	
	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? Y/N [N] (Mandatory in NH)	N/A					E.L. EACH ACCIDENT	$ 2,000,000
	If yes, describe under DESCRIPTION OF OPERATIONS below						E.L. DISEASE - EA EMPLOYEE	$ 2,000,000
							E.L. DISEASE - POLICY LIMIT	$ 2,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
The State of Nevada, its officers, employees and immune contractors are included as an additional insured under the general and auto liability policy but only to the extent required by written contract. Subject to policy terms and conditions. This insurance is primary and non-contributory over any existing insurance and limited to liability arising out of the operations of the named insured and where required by written contract. Waiver of Subrogation applies as required by written contract.

CERTIFICATE HOLDER

State of Nevada, Purchasing Division
515 E. Musser Street, Suite 300
Carson City, NV 89701

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE of Marsh USA Inc.
Manashi Mukherjee Manashi Mukherjee

© 1988-2014 ACORD CORPORATION. All rights reserved.

The ACORD name and logo are registered marks of ACORD

IL 10 (12/06) OLD REPUBLIC INSURANCE COMPANY

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

ADDITIONAL INSURED - BLANKET

This endorsement modifies insurance provided under the following:

GENERAL LIABILITY COVERAGE FORM

Persons Insured is amended to include all persons or organizations that are required to be named as an additional insured by a written contract or agreement.

All other terms and conditions remain unchanged.

NATIONAL PROCESSING AGREEMENT (NPA)
STATE PARTICIPATION AGREEMENT (SPA)

This Agreement is subject to the terms and conditions set forth in the National Processing Agreement made by and between the U.S. Department of Agriculture, Food and Nutrition Service and Land O'Lakes, Inc. (Processor).
Land O'Lakes, Inc. (Processor) duly attests that no alterations have been made to the ACDA Core State Participation Agreement (SPA).

Nevada Department of Agriculture	Land O'Lakes, Inc.
State Distributing Agency	Processor
	Federal EIN: 41-0365145
Catrina Peters	Amanda Teigen
Name	Name
School Nutrition Services Manager	K12 Commodity Coordinator
Title	Title
405 S 21st Street	1200 County Road F West
Address	Address
Sparks NV 89431	Arden Hills, MN 55112
City, State, Zip	City, State, Zip
	Amanda Teigen
Contact	Contact
Phone 775-353-3751	Phone 651-375-2301
Fax 775-353-3749	Fax 651-234-8654
cpeters@agri.nv.gov	K12Specialist@landolakes.com
E-mail	E-mail
agri.nv.gov	www.k12.landolakesfoodservice.com
Web Address	Web Address
Signature _____	Signature Amanda Teigen
Date _____	Date 4/13/16

Period of Agreement: This Agreement shall become effective on July 1, 20____ and will terminate on or before June 30, 20____ pursuant to USDA Policy Memorandum FD-048 (Maximum of 5 years). Additionally, the SPA may be amended as necessary should any of the information change during the agreement period. This Agreement shall not be amended except by a written agreement signed by the parties hereto.

Agreement Termination: This agreement may be terminated by either party upon 30 days written notice. Disposition of the USDA Foods inventory shall be in accordance with Article 20 of the National Processing Agreement.

Hold/Recall Contact Information: At a minimum, the State and processor must provide each other with the following hold and recall contact information:

Primary point of contact

- Name
- Telephone number
- Mobile phone number
- Fax number
- Email address

A back-up contact if the primary is unavailable

- Name
- Telephone number
- Mobile phone number
- Fax number
- Email address

1. **Value Pass Through Systems.** State Agency will indicate which value pass through systems are acceptable in their State. Processor will indicate which value pass through systems they desire to use in the State and have been approved by USDA in the NPA (National Processing Agreement).

Permitted By State	Value Pass Through System	Selected by Processor
☐	Direct Sale	☐
☐	Refund to Recipient Agency	☐
☐	Net Price Through Distributor (NOI)*	☐
☐	Alternate Value Pass Thru System* (requires FNS approval)	☐
✓	Fee for Service – billed by processor	✓
☐	Fee for Service – billed by distributor	☐

*Sales Verification Required

If sales verification is required, check one:

☐ State delegates sales verification to the processor [see 7 CFR 250.19(2)(vi)(C)]

Processor should submit their Sales Verification Plan to the State Agency.

☐ State will conduct sales verification

2. **Summary End Product Data Schedules (SEPDS).** Processor will submit SEPDS to State with the completed State Participation Agreement. The SEPDS contains summary information from approved EPDS and a master SEPDS approved by USDA. Processor may select specific EPDS for processing in a given

State. The State also has the option to accept or reject individual products listed on the SEPDS and, in the case of multiple USDA Foods available for processing, may accept or reject certain USDA Foods for processing. Note: the case weight listed on the SEPDS **MUST** match the label on the finished case.

Do you use a subcontractor for the production of any items covered in this agreement? ☐ Yes ☒ No

If yes, please identify the subcontractor by name, address, USDA plant number, and each item produced.

"Land O'Lakes does utilize co-manufacturers - see attached listing"

Processor must provide written notification to the State Agency of any change(s) to the SEPDS including the nature of the change(s); notification may be made electronically.

3. **CN Labeling**. Products, which contribute toward the school meal pattern requirements, may qualify for CN labeling. State should check those that apply:

☐ CN Labeling is optional. Recipient Agencies may request CN labeled products.

☒ CN Labeling is required, if applicable, for the processed product.

☐ Submit CN labels with SEPDS.

4. **Nutritional Information**. Recipient Agencies need nutritional information to comply with USDA regulations. State should check those that apply:

☒ Processor must provide nutrition information to RA upon request.

☐ Processor's nutrition information has been submitted to USDA Database.

☐ Processor's nutrition information is available on their web site.

(Provide the web address) www.k12.landolakesfoodservice.com

☒ Processor must submit nutrition information with the SEPDS

5. **Grading.** Red Meat grading will be performed under (check one)

☐ Full Certification per AMS Instruction MGC 640 (formerly known as Option 2 grading)

☐ PCCP per AMS Instruction MGC 638

6. **By products.** If by products are produced, describe method of valuation and credit.

7. **List of Eligible Recipient Agencies.** State will provide a list of eligible Recipient Agencies to the processor upon State approval of the State Participation Agreement.

8. **Backhauling of USDA Foods.** If backhauling is permitted, processor must notify the State before backhauling products. Please check those that apply.

   State permits backhauling ☐ Yes ☒ No

   Backhauling permitted from State Warehouse ☐ School District ☐

   State requires attached form for requesting approval to backhaul ☐ Yes ☐ No

9. **Special Instructions for Delivery of End Product to Designated Delivery Locations:**

_____

_____

_____

10. **Electronic Receipting for USDA Foods (FD-062)**

    Processor must register on the USDA's Web Supply Chain Management (WBSCM) or other applicable USDA system(s). Please register immediately after receiving business partner identification number.

    Processor is required to enter all shipment receipts within three business days of delivery, using the Web Supply Chain Management (WBSCM) Shipment Receipt Function. (USDA FD Memo-062).

11. **Additional State Requirements.**

Hold/Recall Contact Information

State Agency: Nevada Department of Agriculture

PROCESSOR HOLD AND RECALL CONTACT INFORMATION

Name of Processor: Land O'Lakes, Inc.

Primary Contact

Name: Customer Concerns

Office Telephone Number: 800-328-2844

Mobile Telephone Number:

Fax Number: 651-234-8654

Email Address: customerconcerns@landolakes.com

Back-up Contact

Name: Alethia Scheett

Office Telephone Number: 651-375-2364

Mobile Telephone Number:

Fax Number: 651-234-8654

Email Address: K12Specialist@landolakes.com

PLEASE COMPLETE AND RETURN ALONG WITH THE SPA AND NOTIFY THE STATE AGENCY IMMEDIATELY AS CHANGES OCCUR

Land O'Lakes, Inc.

SCHOOL FOODSERVICE

Updated 09/28/15

Co-Manufacturer	Item
Welcome Dairy, Inc. H4489 Maple Rd. Colby, WI 54421	39911 Ultimate Cheddar™ Cheese Dip Cups (140/3 oz) 39912 Mucho Queso™ Jalapeno Cheese Dip Cups (140/3 oz)
Advanced Food Product 600 First Avenue West Clear Lake, WI 54005	39940 Reduced Sodium Ultimate Cheddar™ Cheese Sauce Pouch (6/106 oz) 39941 Reduced Sodium Mucho Queso Cheddar™ Cheese Sauce Pouch (6/106 oz) 39944 Italian Cheese Sauce Pouch (6/106oz)
Gossner Foods, Inc. 1051 N-1000 West Logan, UT 84321 USDA Plant # 49-61	44261 SFS Readi-Pac Reduced Fat Swiss Cheese (8/1.5#)
Marathon PO Box 185 Marathon, WI 5448 USDA Plant # 55-58	25104 Reduced Sodium Reduced Fat Shredded Cheddar 41698 Shredded LMPS Mozzarella (4/5#) 41725 Shredded Sharp American Cheese (4/5#) 41728 Shredded Reduced Fat American Cheese (4/5#) 41749 Shredded Mild Cheddar Cheese (4/5#) 44224 Reduced Fat Mild Cheddar Readi-Pac Slices (8/1.5#) 44238 Pepper Jack Cheese Readi-Pac Slices (8/1.5#) 44113 Reduced Fat Mild Cheddar Cheese Cubes (200/1oz.) 44114 Pepper Jack Cheese Cubes (200/1oz.)
Saputo Cheese 3004 Lepack Lane PO Box 10653 Green Bay, WI 54307 USDA Plant # 6-240	59701 LMPS Mozzarella String Cheese (168/1 oz) 59703 Light Mozzarella String Cheese (168/1 oz) 44877 CoJack Cheese Portions (168/1 oz) 44878 25% Reduced Fat CoJack Cheese Portions (168/1 oz) 44879 Mild Cheddar Cheese Portions (168/1 oz) 44881 25% Reduced Fat Cheddar Cheese Portions (168/1 oz) 44889 168 - 1oz. Pepper Jack Cheese Sticks (168/1 oz)
Heinz 5005 C Street SW Cedar Rapids, IA 52404	43277 Reduced Fat Macaroni and Cheese w/Whole Grain 43284 Reduced Fat Macaroni and Cheese (6/5#) 43274 Reduced Sodium Reduced Fat Macaroni and Cheese w/ Whole Grain 43292 Macaroni and Cheese w/Whole Grain 43294 Reduced Sodium Reduced Fat Macaroni and Cheese 43284 Reduced Fat Macaroni and Cheese (6/5#)

SEPDS A

SUMMARY END PRODUCT DATA SCHEDULE

LAND O' LAKES

☒ **National Summary**
(EPDS approved by USDA)

☐ **State Summary**
(EPDS approved by state agency)

THIS IS AN ORIGINAL SUMMARY SCHEDULE UNLESS CHECKED BELOW:

☒ Reflects Change in Formulation (help)
☒ Additional Products Listed NEW!
☐ Correction:

VALUE PASS THROUGH SYSTEMS APPROVED:

☐ Direct Sale
☐ Refund to Recipient Agency
☐ Net Price Through Distributor
☐ Fee for Service (billed by Processor)
☐ Fee for Service (billed by Distributor)

Information Certified as Accurate from Approved EPDS (requires signature from agency that approved EPDS)											Certified by State Agency	
End Product Code & Description		Net Weight Per Case	Servings Per Case	Net Weight per Serving	WBSCM Item Code	WBSCM Description	DF Inventory Drawdown per case	By Products Produced*	Value per pound of DF	Value of DF per case (F x H)	Effective Date	State Agency Acceptance/Approval ☐ Check for quick approval
A		B	C	D	E		F	G	H	I	J	K
39911	Ultimate Cheddar Cheese Sauce Cups	26.25	140	3.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	8.92	No	$1.9862	$17.72		
39912	Mucho Queso Cheddar Cheese Sauce Cups	26.25	140	3.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	8.92	No	$1.9862	$17.72		
39940	Reduced Sodium Ultimate Cheddar Cheese Sauce Pouches	39.75	212	3.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	13.50	No	$1.9862	$26.81		
39941	Reduced Sodium Mucho Queso Cheese Sauce Pouches	39.75	212	3.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	13.50	No	$1.9862	$26.81		
39944	Italian Cheese Sauce 6/106oz Pouch	39.75	212	3.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	14.58	No	$1.9862	$28.96		
41485	Shredded Monterey Jack / Mild Cheddar Cheese Blend 4/5 lb Bags	20.00	320	1.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	20.00	No	$1.9862	$39.72		
41698	Shredded Mozzarella Cheese LMPS	20.00	320	1.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	20.00	No	$1.9862	$39.72		
41725	Shredded Sharp American Cheese 4/5# bags	20.00	320	1.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	16.00	No	$1.9862	$31.78		
41728	Shredded Reduced Fat Pasteurized Process American Cheese 4/5# bags	20.00	320	1.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	15.34	No	$1.9862	$30.47		
41749	Shredded Mild Cheddar Cheese	20.00	320	1.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	20.00	No	$1.9862	$39.72		
43274	25% RS 50%RF Macaroni & Cheese Entrée with Whole Grain 6/5# bags	30.00	80	6.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	6.66	No	$1.9862	$13.23		
43277	Reduced Fat Macaroni & Cheese with Whole Grain 6/5# pouch	30.00	*80*	*6.00*	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	6.25	No	$1.9862	$12.41		
43284	Reduced Fat Macaroni & Cheese	30.00	*80*	*6.00*	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	6.25	No	$1.9862	$12.41		
43292	Full Fat Full Sodium Macaroni and Cheese Entrée with Whole Grain	30.00	80	6.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	8.73	No	$1.9862	$17.34		
44224	Reduced Fat Mild Cheddar Readi-Pac® 8-1.5 lb	12.00	384	0.50	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	12.00	No	$1.9862	$23.83		
44113	Reduced Fat Mild Cheddar Cubes 200-1oz	12.50	200	1.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	12.50	No	$1.9862	$24.83		
44115	Reduced Fat Colby Jack Cheese Cubes	12.50	200	1.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	12.50	No	$1.9862	$24.83		
44238	Pepper Jack Cheese Readi-Pac® 8-1.5 lb	12.00	384	0.50	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	12.00	No	$1.9862	$23.83		
44261	Reduced Fat Swiss Readi-Pac® 8-1.5 lb	12.00	384	0.50	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	12.00	No	$1.9862	$23.83		
44751	Reduced Fat Mild Cheddar Cheese Cubes	20.00	320	1.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	20.00	No	$1.9862	$39.72		
44877	CoJack® Portions	10.50	168	1.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	10.50	No	$1.9862	$20.86		

Information Certified as Accurate from Approved EPDS (requires signature from agency that approved EPDS)											Certified by State Agency	
End Product Code & Description		Net Weight Per Case	Servings Per Case	Net Weight per Serving	WBSCM Item Code	WBSCM Description	DF Inventory Drawdown per case	By Products Produced*	Value per pound of DF	Value of DF per case (F x H)	Effective Date	State Agency Acceptance/Approval ☐ Check for quick approval
A		B	C	D	E		F	G	H	I	J	K
44878	Reduced Fat CoJack® Portions	10.50	168	1.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	10.50	No	$1.9862	$20.86		
44879	Cheddar Portions	10.50	168	1.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	10.50	No	$1.9862	$20.86		
44881	Reduced Fat Cheddar Portions	10.50	168	1.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	10.50	No	$1.9862	$20.86		
46219	American Cheese Slice, White	30.00	960	0.50	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	19.43	No	$1.9862	$38.59		
46236	Yellow American Slice	30.00	1104	0.44	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	21.77	No	$1.9862	$43.24		
46253	Reduced Fat American Cheese Slice	30.00	960	0.50	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	22.48	No	$1.9862	$44.65		
46255	American Cheese Slice, Yellow	30.00	960	0.50	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	21.77	No	$1.9862	$43.24		
46268	Reduced Sodium, Reduced Fat Process American Cheese Slices	30.00	960	0.50	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	23.04	No	$1.9862	$45.76		
46288	50% Reduced Sodium 50% Reduced Fat Process American Cheese Slices 6/5# - 160 slc	30.00	960	0.50	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	22.91	No	$1.9862	$45.50		
48174	American Loaf Cheese	30.00	960	0.50	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	22.78	No	$1.9862	$45.25		
59701	String Cheese	10.50	168	1.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	10.50	No	$1.9862	$20.86		
59703	Light Mozzarella String Cheese LMPS	10.50	168	1.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	10.50	No	$1.9862	$20.86		

PROCESSOR:

Land O'Lakes, Inc.
Name of Company

Cheryl Isberner, Marketing Manager
Name and Title of Authorized Representative

Cheryl S Isberner 12/9/2015
Signature Date Signed

USDA APPROVAL:
(not applicable for state summary)

USDA FNS FDD
Name of Approving Agency

Sherry Thackeray-Comm. Processing
Name and Title of Authorized Representative

Sherry Thackeray 3/8/2016
Signature

STATE AGENCY APPROVAL:

Name of Approving Agency

Name and Title of Authorized Representative

Signature Date Signed

*If by products are produced, provide value and method credit will be given

Land O'Lakes, Inc.

FOODSERVICE
Simple goodness, made simple.

Updated May 22, 2015

Listed below are the meal contributions of the Land O'Lakes School Products for the National School Lunch Program, School Breakfast Program, and After School Snack Programs for 2015-16. For additional nutrition information please call 1-800-328-2844.

Cheddar Barrel Product Codes	Product Description	Recommended Serving Sizes with Meal Contributions	Serving sizes that provide 1 m/ma	Serving sizes that provide 0.5 m/ma
Cheese - Readi-Pac® Slices				
44224 44238 44261	Readi-Pac® 25% Reduced Fat Mild Cheddar Cheese Slices Readi-Pac® Pepper Jack Cheese Slices Readi-Pac® 25% Reduced Fat Swiss Cheese Slices	2 slices provides 1 m/ma[1]	2 slices provides 1 m/ma[1]	1 slice provides 0.5 m/ma[1]
Cheese - Slices				
46219 46253 46255 46268 46288	160 Slice American Process Cheese - W 160 Slice 50% Reduced Fat American Process Cheese - Y 160 Slice American Process Cheese - Y 160 Slice 25% Red. Sodium 50% Red. Fat American Process Cheese - Y 160 Slice 50% Red. Sodium 50% Red. Fat American Process Cheese - Y	2 slices provides 1 m/ma[1]	2 slices provides 1 m/ma[1]	1 slice provides 0.5 m/ma[1]
46236 46240	184 Slice American Process Cheese - Y 184 Slice 50% Red Sodium 50% Red Fat American Process Cheese - Y	2 slices provides 0.75 m/ma[1]	n/a	n/a
Cheese - Shreds				
41698 41725 41728 41749	Shredded LMPS Mozzarella Cheese Shredded Sharp American Process Cheese - Y Shredded Reduced 50% Fat American Process Cheese - Y Shredded Mild Cheddar Cheese	1 oz (¼ cup) provides 1 m/ma[1]	1 oz (¼ cup) provides 1 m/ma[1]	1/2 oz (2 tbsp) provides 0.5 m/ma[1]
Cheese Bulk - Loaf & Cubes				
48174	5# Process American Cheese Loaf - Y	1 oz (28g) provides 1 m/ma[1]	1 oz (28g) provides 1 m/ma[1]	1/2 oz (14 g) provides 0.5 m/ma[1]
44751	25% Reduced Fat Mild Cheddar Cheese Cubes, 5# pouch	1 oz (28g) provides 1 m/ma[1]	1 oz (28g) provides 1 m/ma[1]	1/2 oz (14 g) provides 0.5 m/ma[1]
Grab-and-Go - Cheese Dip Cups				
39911 39912	Ultimate Cheddar™ Cheese Dip Cup Mucho Queso® Jalapeno Cheese Dip Cup	3 oz cup provides 1 m/ma[2]	3 oz cup provides 1 m/ma[2]	n/a
Grab-and-Go - Cheese Cubes				
44113 44115	25% RF Cheddar Cheese Cubes 25% Reduced Fat Co-Jack® Cubes	1 oz portion provides 1 m/ma[1]	1 oz portion provides 1 m/ma[1]	n/a
Grab-and-Go - Cheese Sticks				
44877 44878 44879 44881 59701 59703	Co-Jack® Cheese Stick 25% Reduced Fat Co-Jack® Cheese Stick Mild Cheddar Cheese Stick 25% Reduced Fat Mild Cheddar Cheese Stick Mozzarella String Cheese Portion Light Mozzarella String Cheese Portion	1 oz portion provides 1 m/ma[1]	1 oz portion provides 1 m/ma[1]	n/a
Sauces				
39940 39941 39944	Ultimate Cheddar™ Cheese Sauce Pouch Mucho Queso® Jalapeno Cheese Sauce Pouch Italian Cheese Sauce Pouch	3 oz provides 1 m/ma[2]	3 oz provides 1 m/ma[2]	1.5 oz provides 0.5 m/ma[2]

Land O'Lakes, Inc.

FOODSERVICE
Simple goodness, made simple.

Cheddar Barrel Product Codes	Product Description	Recommended Serving Sizes with Meal Contributions	Serving sizes that provide 1 m/ma	Serving sizes that provide 0.5 m/ma
Entrees				
43274 43277 43284 43292	Prepared 25% Red Sod 50% Red Fat Macaroni and Cheese Entree with whole grain Prepared 50% Red. Fat Macaroni and Cheese entrée with whole grain Prepared 50% Red. Fat Macaroni and Cheese Prepared Macaroni and Cheese with whole grain	6 oz serving by weight provides 2 m/ma and 1 oz equivalent grain[2,3,4]	3 oz serving by weight provides 1 m/ma and 0.5 oz equivalent grain[2]	Not recommended serving size

[1] As stated in the USDA Buying Guide one ounce of natural or processed cheese provides one meat alternate.
[2] Does not contain CN label. Land O'Lakes certifies that the above information is true and correct.
[3] Meet USDA whole grain first ingredient requirement.
[4] Meet USDA whole grain rich criteria. Land O'Lakes uses Exhibit A: School Lunch & breakfast crediting method for products in Exhibit A, Group H.

Product Code	Product Description	Recommended Serving Sizes with Meal Contributions	Serving sizes that provide 1 m/ma	Serving sizes that provide 0.5 m/ma
Pudding				
03720 03710 73010	Kozy Shack® Cowrageous® Vanilla Pudding Cup Kozy Shack® Cowrageous® Chocolate Pudding Cup Kozy Shack® Chocolate Pudding Bulk	**Land O'Lakes' Kozy Shack products do not provide m/ma or grain contribution.**		

Christa Spaeth, RDN, LD, SNS

Christa Spaeth, RDN, LD, SNS
School Nutrition Manager

4001 Lexington Ave. N., Arden Hills, MN • Mailing Address: P.O. Box 64101 • St. Paul, MN 55164-0101 • (651) 481-2222 • www.landolakesfoodservice.com

FOODSERVICE
Your Passion. Our Promise.®

4 - 5 lb. Shredded Mozzarella Cheese Pouches. Meal Contribution Credits per Serving: 1 m/ma

Product Code: 41698000034500

4 - 5 lb. Shredded Mozzarella Cheese Pouches

Ingredients

Cultured pasteurized part-skim milk, salt, enzymes, anticaking blend [potato starch, cellulose, natamycin (natural mold inhibitor)].

CONTAINS: Milk

Specification Details

GTIN-Case:	10034500416983
GTIN-Each:	00034500416986
Shipping Requirements:	Product must be shipped 33 to 35 F (Refrigerated)
Storage Requirements:	Product must be stored Refrigerated (34 to 38 F)
Allergens (Known to Contain):	Milk and Milk Products

Package Dimensions:

	Each		Case		Pallet
Height:	15 in	Height:	14.5625 in	Height:	64.06 in
Width:	9.5 in	Width:	9 in	Width:	40 in
Depth:	2 in	Depth:	12.375 in	Depth:	48 in
Volume:	.16493 Cu. Ft	Volume:	.9386 Cu. Ft	Volume:	71.17778 Cu. Ft
Net Weight:	2268 g	Net Weight:	20 lb	Net Weight:	1360 lb
Gross Weight:	2288.7 g	Gross Weight:	21.5 lb	Gross Weight (w/o pallet):	1532 lb
Tare Weight:	20.7 g	Tare Weight:	1.5 lb		

Product Type:	Pallet
Units Per Case:	4
Cases/Layer:	17
Number of Layers:	4
Cases/Pallet:	68
Whse Stacking Height:	1
Lot Code Format:	Line 1: LOT,3 digit plant id, last digit of prod. year, 3 digit julian date, 2 digit line #_(military time, hh:mm)_(optional plant information) Line 2: EXP_mm_dd_yy(yy)_2 character plant code_(optional plant information)
Product Shipping Policy:	Land O'Lakes products are coded with an Expiration Date. Land O'Lakes guarantees a minimum of 60 days of freshness from the date of shipment from Land O'Lakes warehouse facilities when product is handled and stored as recommended.
Shelf Life:	This product has a total shelf life of 150 days from date of manufacture.
Food Safety:	Land O'Lakes, Inc. regards the Hazard Analysis Critical Control Program(HACCP) as the cornerstone of a food safety system. HACCP focuses on food safety by analysis and control of potential biological, chemical, and physical hazards. An internationally recognized system that is required by many customers, HACCP has been mandated from some industries by the FDA and USDA. All Land O'Lakes, Inc – Dairy Foods manufacturing facilities at Land O'Lakes, Inc. have targeted assessment programs for HACCP. In addition, Land O'Lakes, Inc. provided corporate guidance, oversight and assesses compliance of the systems.
Quality Assurance:	Land O'Lakes maintains a quality assurance program that ensures the quality of all raw materials, process operating conditions, and finished product requirements. Please note that all information contained within this document is subject to change. Customer Service: 1-800-328-9610
Preparation Type:	Ready to Eat
Preparation Instructions:	Preshredded. Use cold or melted.
Serving Suggestions:	Pre-shredded. Topping for salads. Melt on pizza, in hot sandwiches and other entrees.

Land O'Lakes, Inc., P.O. Box 64101, St. Paul, MN 55164
Phone: 1-800-328-1322 Fax: 651-234-8522 Email: businessinfo@landolakes.com Website: www.landolakes.com
Land O'Lakes, Inc. maintains a quality assurance program for the quality of all raw materials, process operating conditions, and finished product requirements. Please note that the information within this document is subject to change. Such information is provided for customer's informational purposes only and any other use by customer is in its sole discretion, and Land O'Lakes shall have no liability therefore. Land O'Lakes disclaims all representations or warranties, express or implied, and expressly disclaims any warranty of merchantability or fitness for a particular purpose.

Date: 2/9/2016

FOODSERVICE
Your Passion. Our Promise.®

4 - 5 lb. Shredded Mozzarella Cheese Pouches. Meal Contribution Credits per Serving: 1 m/ma

Product Code: 41698000034500

Nutrition – Per 100g	
Calories	302 kcal
Protein	26 g
Carbohydrates	5 g
Dietary Fiber	0 g
Total Sugar	1 g
Total Fat	21 g
Saturated Fat	13 g
Monounsaturated Fat	6 g
Polyunsaturated Fat	.5 g
Trans Fatty Acid	1 g
Cholesterol	53 mg
Ash	3.5 g
Vitamin A - IU	511 IU
Vitamin C	0 mg
Calcium	723 mg
Iron	.2 mg
Sodium	741 mg
Calories from Fat	186 kcal

Nutrition Facts

Serving Size 1/4 cup (1oz) (28g)
Servings Per Container 80

Amount Per Serving	
Calories 90	Calories from Fat 50
	% Daily Value*
Total Fat 6g	9%
Saturated Fat 3.5g	18%
Trans Fat 0g	
Cholesterol 15mg	5%
Sodium 210mg	9%
Total Carbohydrate 1g	0%
Dietary Fiber 0g	0%
Sugars 0g	
Protein 7g	
Vitamin A 145IU	2%
Vitamin C 0mg	0%
Calcium 205mg	20%
Iron .07mg	0%

*% Daily Values are based on a 2,000 calorie diet. Your daily values may be higher or lower depending on your calorie needs. This is a representation of the nutrition label. The actual nutrition label on the product may vary slightly.

Land O'Lakes, Inc., P.O. Box 64101, St. Paul, MN 55164
Phone: 1-800-328-1322 Fax: 651-234-8522 Email: businessinfo@landolakes.com Website: www.landolakes.com
Land O'Lakes, Inc. maintains a quality assurance program for the quality of all raw materials, process operating conditions, and finished product requirements. Please note that the information within this document is subject to change. Such information is provided for customer's informational purposes only and any other use by customer is in its sole discretion, and Land O'Lakes shall have no liability therefore. Land O'Lakes disclaims all representations or warranties, express or implied, and expressly disclaims any warranty of merchantability or fitness for a particular purpose.

Date: 2/9/2016

SCHOOL FOODSERVICE

160 SLICE 50% RS, 50% RF YELLOW AMERICAN CHEESE code/46288- 6-5 lb., BULK, Refrigerated.

Product Code: 46288000034500

160 SLICE 50% RS, 50% RF YELLOW AMERICAN CHEESE code/46288- 6 - 5 lb., BULK, Refrigerated. Must conform to USDA Child Nutrition Program specifications and meet 1 m/ma per 1 oz. serving. Made with Skim Milk. Must Supply ≤4g fat, ≤2.5g saturated fat, 0g Trans Fat, ≤210mg sodium, minimum 20% calcium. Made in USA. Contains Milk, Soy.

Ingredients

Cultured pasteurized milk and skim milk, *whey protein concentrate, potassium citrate, contains less than 2% of salt, sodium citrate, lactic acid, sorbic acid (preservative), natural flavor, *xanthan gum, *locust bean gum, *guar gum, apo-carotenal and beta carotene (color), *vitamin A palmitate, enzymes, soy lecithin and soybean oil blend.

CONTAINS: Milk, Soy.

*Not found in regular pasteurized process American cheese.

Specification Details

GTIN-Case:	10034500462881
GTIN-Each:	00034500462884
Shipping Requirements:	Product must be shipped 33 to 35 (Refrigerated)
Storage Requirements:	Product must be stored Refrigerated (34 to 38 F)
Allergens (Known to Contain):	Milk and Milk Products, Soybean or Soy Products

Package Dimensions:

Each		Case		Pallet	
Height:	3.5 in	Height:	7.125 in	Height:	43.685 in
Width:	3 in	Width:	10.5 in	Width:	40 in
Depth:	12 in	Depth:	12.625 in	Depth:	48 in
Volume:	.0729 Cu. Ft	Volume:	.54659 Cu. Ft	Volume:	48.53889 Cu. Ft
Net Weight:	2270 g	Net Weight:	30 lb	Net Weight:	1800 lb
Gross Weight:	2274.4 g	Gross Weight:	31 lb	Gross Weight (w/o pallet):	1926 lb
Tare Weight:	4.4 g	Tare Weight:	1 lb		

Product Type:	Pallet
Units Per Case:	6
Cases/Layer:	12
Number of Layers:	5
Cases/Pallet:	60
Whse Stacking Height:	0
Lot Code Format:	Line 1: LOT,system generated lot number_(military time, hh:mm)_(optional plant information) Line 2: EXP_mm_dd_yy(yy)_2 character plant code_(optional plant information)
Product Shipping Policy:	Land O'Lakes products are coded with an Expiration Date. Land O'Lakes guarantees a minimum of 90 days of freshness from the date of shipment from Land O'Lakes warehouse facilities when product is handled and stored as recommended.
Shelf Life:	This product has a total shelf life of 270 days from date of manufacture.
Food Safety:	Land O'Lakes, Inc. regards the Hazard Analysis Critical Control Program (HACCP) as the cornerstone of a food safety system. HACCP focuses on food safety by analysis and control of potential biological, chemical, and physical hazards. An internationally recognized system that is required by many customers, HACCP has been mandated from some industries by the FDA and USDA. All Land O'Lakes, Inc. – Dairy Foods manufacturing facilities at Land O'Lakes, Inc. have targeted assessment programs for HACCP. In addition, Land O'Lakes, Inc. provided corporate guidance, oversight and assesses compliance of the systems.
Quality Assurance:	Land O'Lakes maintains a quality assurance program that ensures the quality of all raw materials, process operating conditions, and finished product requirements. Please note that all information contained within this document is subject to change. Customer Service: 1-800-328-9610
Preparation Type:	Ready to Eat
Preparation Instructions:	Pre-sliced

Land O'Lakes, Inc., P.O. Box 64101, St. Paul, MN 55164
Phone: 1-800-328-1322 Fax: 651-234-8522 Email: businessinfo@landolakes.com Website: www.landolakes.com
Land O'Lakes, Inc. maintains a quality assurance program for the quality of all raw materials, process operating conditions, and finished product requirements. Please note that the information within this document is subject to change. Such information is provided for customer's informational purposes only and any other use by customer is in its sole discretion, and Land O'Lakes shall have no liability therefore. Land O'Lakes disclaims all representations or warranties, express or implied, and expressly disclaims any warranty of merchantability or fitness for a particular purpose.

SCHOOL FOODSERVICE

160 SLICE 50% RS, 50% RF YELLOW AMERICAN CHEESE code/46288- 6-5 lb., BULK, Refrigerated.

Product Code: 46288000034500

Serving Suggestions: Use Cold or Melted
Hot or Cold Sandwiches and wraps. Layer in baked dishes. Melt on top of burgers or entrée dishes.

Nutrition – Per 100g

Calories	254 kcal
Protein	24 g
Carbohydrates	7 g
Dietary Fiber	0 g
Total Sugar	5 g
Total Fat	15 g
Saturated Fat	9 g
Monounsaturated Fat	4 g
Polyunsaturated Fat	.5 g
Trans Fatty Acid	.5 g
Cholesterol	48 mg
Ash	4 g
Vitamin A - IU	959 IU
Vitamin C	0 mg
Calcium	731 mg
Iron	.1 mg
Phosphorus	505 mg
Potassium	960 mg
Sodium	741 mg
Calories from Fat	119 kcal
Moisture	49 g

Nutrition Facts

Serving Size 2 slices (28g) (1oz)
Servings Per Container 80

Amount Per Serving

Calories 70 — Calories from Fat 35

	% Daily Value*
Total Fat 4g	6%
Saturated Fat 2.5g	13%
Trans Fat 0g	
Cholesterol 15mg	5%
Sodium 210mg	9%
Total Carbohydrate 2g	1%
Dietary Fiber 0g	0%
Sugars 2g	
Protein 7g	
Vitamin A	6%
Vitamin C	0%
Calcium	20%
Iron	0%

*% Daily Values are based on a 2,000 calorie diet. Your daily values may be higher or lower depending on your calorie needs. This is a representation of the nutrition label. The actual nutrition label on the product may vary slightly.

Land O'Lakes, Inc., P.O. Box 64101, St. Paul, MN 55164
Phone: 1-800-328-1322 Fax: 651-234-8522 Email: businessinfo@landolakes.com Website: www.landolakes.com
Land O'Lakes, Inc. maintains a quality assurance program for the quality of all raw materials, process operating conditions, and finished product requirements. Please note that the information within this document is subject to change. Such information is provided for customer's informational purposes only and any other use by customer is in its sole discretion, and Land O'Lakes shall have no liability therefore. Land O'Lakes disclaims all representations or warranties, express or implied, and expressly disclaims any warranty of merchantability or fitness for a particular purpose.

Date: 6/29/2015

SCHOOL FOODSERVICE

168-1 oz. Mozzarella String Cheese. Meal Contribution Credit per serving: 1 m/ma

Product Code: 59701000034500

MOZZARELLA STRING CHEESE PORTION code/59701, 168 -1oz, BULK, Refrigerated. Must conform to USDA Child Nutrition Program specifications and meet 1 m/ma per serving. Made with Part-Skim Milk. Must Supply ≤6g fat, ≤4g saturated fat, 0g Trans Fat, ≤200mg sodium, minimum 20% calcium. Made in USA. Contains Milk.

Ingredients

Pasteurized Part Skim Milk, Cheese Cultures, Salt, Enzymes
Contains: Milk

Specification Details

GTIN-Case:	10034500597019
GTIN-Each:	00034500597012
Shipping Requirements:	Product must be shipped 33 to 35 F (Refrigerated)
Storage Requirements:	Product must be stored Refrigerated (34 to 38 F)
Allergens (Known to Contain):	Milk and Milk Products

Package Dimensions:

Each		Case		Pallet	
Height:	.6 in	Height:	5.1 in	Height:	46.5 in
Width:	1.3 in	Width:	9.4 in	Width:	40.625 in
Depth:	6.3 in	Depth:	12.5 in	Depth:	48 in
Volume:	.0028 Cu. Ft	Volume:	.3468 Cu. Ft	Net Weight:	1344 lb
Net Weight:	28.35 g	Net Weight:	10.5 lb	Gross Weight (w/o pallet):	1585.64 lb
Gross Weight:	29.25 g	Gross Weight:	11.88 lb		
Tare Weight:	.9 g	Tare Weight:	1.38 lb		

Product Type:	Pallet
Units Per Case:	168
Cases/Layer:	16
Number of Layers:	8
Cases/Pallet:	128
Lot Code Format:	Line 1: LOT,3 digit plant id, last digit of prod. year, 3 digit julian date, 2 digit line #_(military time, hh:mm)_(optional plant information) Line 2: EXP_mm_dd_yy(yy)_2 character plant code_(optional plant information)
Product Shipping Policy:	Land O'Lakes products are coded with an Expiration Date. Land O'Lakes guarantees a minimum of 60 days of freshness from the date of shipment from Land O'Lakes warehouse facilities when product is handled and stored as recommended.
Shelf Life:	This product has a total shelf life of 150 days from date of manufacture.
Food Safety:	Land O'Lakes, Inc. regards the Hazard Analysis Critical Control Program (HACCP) as the cornerstone of a food safety system. HACCP focuses on food safety by analysis and control of potential biological, chemical, and physical hazards. An internationally recognized system that is required by many customers, HACCP has been mandated from some industries by the FDA and USDA. All Land O'Lakes, Inc. – Dairy Foods manufacturing facilities at Land O'Lakes, Inc. have targeted assessment programs for HACCP. In addition, Land O'Lakes, Inc. provided corporate guidance, oversight and assesses compliance of the systems.
Quality Assurance:	Land O'Lakes maintains a quality assurance program that ensures the quality of all raw materials, process operating conditions, and finished product requirements. Please note that all information contained within this document is subject to change. Customer Service: 1-800-328-9610
Preparation Type:	Ready to Eat
Preparation Instructions:	Ready to eat.
Serving Suggestions:	Serve as a snack. Serve with breads, vegetables, and or fruit for breakfast, lunch or afterschool snack. Serve on self-serve bars such as Salad Bar or Baked Potato Bar. Great "To Go" item.

Land O'Lakes, Inc., P.O. Box 64101, St. Paul, MN 55164
Phone: 1-800-328-1322 Fax: 651-234-8522 Email: businessinfo@landolakes.com Website: www.landolakes.com
Land O'Lakes, Inc. maintains a quality assurance program for the quality of all raw materials, process operating conditions, and finished product requirements. Please note that the information within this document is subject to change. Such information is provided for customer's informational purposes only and any other use by customer is in its sole discretion, and Land O'Lakes shall have no liability therefore. Land O'Lakes disclaims all representations or warranties, express or implied, and expressly disclaims any warranty of merchantability or fitness for a particular purpose.

Date: 1/29/2016

SCHOOL FOODSERVICE

168-1 oz. Mozzarella String Cheese. Meal Contribution Credit per serving: 1 m/ma

Product Code: 59701000034500

Nutrition – Per 100g	
Calories	296 kcal
Protein	22 g
Carbohydrates	4 g
Dietary Fiber	0 g
Total Sugar	1 g
Total Fat	21 g
Saturated Fat	13 g
Monounsaturated Fat	6 g
Polyunsaturated Fat	1 g
Trans Fatty Acid	1 g
Cholesterol	54 mg
Ash	4 g
Vitamin A - IU	605 IU
Vitamin C	0 mg
Calcium	697 mg
Iron	.3 mg
Sodium	698 mg
Calories from Fat	190 kcal

Nutrition Facts

Serving Size 1 oz (28g)
Servings Per Container 1

Amount Per Serving	
Calories 80	Calories from Fat 50
	% Daily Value*
Total Fat 6g	9%
Saturated Fat 4g	20%
Trans Fat 0g	
Cholesterol 15mg	5%
Sodium 200mg	8%
Total Carbohydrate 1g	0%
Dietary Fiber 0g	
Sugars 0g	
Protein 6g	
Vitamin A	4%
Vitamin C	0%
Calcium	20%
Iron	0%

*% Daily Values are based on a 2,000 calorie diet. Your daily values may be higher or lower depending on your calorie needs. This is a representation of the nutrition label. The actual nutrition label on the product may vary slightly.

Land O'Lakes, Inc., P.O. Box 64101, St. Paul, MN 55164
Phone: 1-800-328-1322 Fax: 651-234-8522 Email: businessinfo@landolakes.com Website: www.landolakes.com
Land O'Lakes, Inc. maintains a quality assurance program for the quality of all raw materials, process operating conditions, and finished product requirements. Please note that the information within this document is subject to change. Such information is provided for customer's informational purposes only and any other use by customer is in its sole discretion, and Land O'Lakes shall have no liability therefore. Land O'Lakes disclaims all representations or warranties, express or implied, and expressly disclaims any warranty of merchantability or fitness for a particular purpose.

Date: 1/29/2016

SCHOOL FOODSERVICE

168-1 oz. Light Mozzarella String Cheese. Meal Contribution Credit per serving: 1 m/ma

Product Code: 59703000034500

LIGHT MOZZARELLA STRING CHEESE PORTION code/59703, 168 -1oz, BULK, Refrigerated. Must conform to USDA Child Nutrition Program specifications and meet 1 m/ma per serving. Made with Part-Skim Milk. Must Supply ≤3g fat, ≤2g saturated fat, 0g Trans Fat, ≤200mg sodium, minimum 20% calcium. Made in USA. Contains Milk.

Ingredients

Pasteurized Part-Skim Milk, Cheese Cultures, Salt, Enzymes, Vitamin A Palmitate*
*Not found in Regular Low-Moisture Part-Skim Mozzarella Cheese

CONTAINS: Milk

Specification Details

GTIN-Case:	10034500597033
GTIN-Each:	00034500597036
Shipping Requirements:	Product must be shipped 33 to 35 F (Refrigerated)
Storage Requirements:	Product must be stored Refrigerated (34 to 38 F)

Package Dimensions:

Each		Case		Pallet	
Height:	.6 in	Height:	5.6 in	Height:	46.5 in
Width:	1.3 in	Width:	9.4 in	Width:	40.625 in
Depth:	6.3 in	Depth:	12.5 in	Depth:	48 in
Volume:	.00284 Cu. Ft	Volume:	.3468 Cu. Ft	Net Weight:	1344 lb
Net Weight:	28.35 g	Net Weight:	10.5 lb	Gross Weight (w/o pallet):	1585.64 lb
Gross Weight:	29.25 g	Gross Weight:	11.88 lb		
Tare Weight:	.9 g	Tare Weight:	1.38 lb		

Product Type:	Pallet
Units Per Case:	168
Cases/Layer:	16
Number of Layers:	8
Cases/Pallet:	128
Whse Stacking Height:	0
Lot Code Format:	Line 1: LOT,3 digit plant id, last digit of prod. year, 3 digit julian date, 2 digit line #_(military time, hh:mm)_(optional plant information) Line 2: EXP_mm_dd_yy(yy)_2 character plant code_(optional plant information)
Product Shipping Policy:	Land O'Lakes products are coded with an Expiration Date. Land O'Lakes guarantees a minimum of 60 days of freshness from the date of shipment from Land O'Lakes warehouse facilities when product is handled and stored as recommended.
Shelf Life:	This product has a total shelf life of 150 days from date of manufacture.
Food Safety:	Land O'Lakes, Inc. regards the Hazard Analysis Critical Control Program (HACCP) as the cornerstone of a food safety system. HACCP focuses on food safety by analysis and control of potential biological, chemical, and physical hazards. An internationally recognized system that is required by many customers, HACCP has been mandated from some industries by the FDA and USDA. All Land O'Lakes, Inc. – Dairy Foods manufacturing facilities at Land O'Lakes, Inc. have targeted assessment programs for HACCP. In addition, Land O'Lakes, Inc. provided corporate guidance, oversight and assesses compliance of the systems.
Quality Assurance:	Land O'Lakes maintains a quality assurance program that ensures the quality of all raw materials, process operating conditions, and finished product requirements. Please note that all information contained within this document is subject to change. Customer Service: 1-800-328-9610
Preparation Type:	Ready to Eat
Preparation Instructions:	Ready to eat.
Serving Suggestions:	Serve as a snack. Serve with breads, vegetables, and or fruit for breakfast, lunch or afterschool snack. Serve on self-serve bars such as Salad Bar or Baked Potato Bar. Great "To Go" item.

Land O'Lakes, Inc., P.O. Box 64101, St. Paul, MN 55164
Phone: 1-800-328-1322 Fax: 651-234-8522 Email: businessinfo@landolakes.com Website: www.landolakes.com
Land O'Lakes, Inc. maintains a quality assurance program for the quality of all raw materials, process operating conditions, and finished product requirements. Please note that the information within this document is subject to change. Such information is provided for customer's informational purposes only and any other use by customer is in its sole discretion, and Land O'Lakes shall have no liability therefore. Land O'Lakes disclaims all representations or warranties, express or implied, and expressly disclaims any warranty of merchantability or fitness for a particular purpose.

SCHOOL FOODSERVICE

168-1 oz. Light Mozzarella String Cheese. Meal Contribution Credit per serving: 1 m/ma

Product Code: 59703000034500

Nutrition – Per 100g	
Calories	204 kcal
Protein	25 g
Carbohydrates	4 g
Dietary Fiber	0 g
Total Sugar	4 g
Total Fat	10 g
Saturated Fat	6 g
Monounsaturated Fat	3 g
Polyunsaturated Fat	.2 g
Trans Fatty Acid	.5 g
Cholesterol	39 mg
Ash	4 g
Vitamin A - IU	605 IU
Vitamin C	0 mg
Calcium	731mg
Iron	.3 mg
Sodium	705 mg
Calories from Fat	87 kcal

Nutrition Facts

Serving Size 1oz (28g)
Servings Per Container 1

Amount Per Serving	
Calories 60	Calories from Fat 25
	% Daily Value*
Total Fat 3g	4%
Saturated Fat 2g	9%
Trans Fat 0g	
Cholesterol 10mg	4%
Sodium 200mg	8%
Total Carbohydrate 1g	0%
Dietary Fiber 0g	
Sugars 1g	
Protein 7g	
Vitamin A	4%
Vitamin C	0%
Calcium	20%
Iron	0%

*% Daily Values are based on a 2,000 calorie diet. Your daily values may be higher or lower depending on your calorie needs. This is a representation of the nutrition label. The actual nutrition label on the product may vary slightly.

Land O'Lakes, Inc., P.O. Box 64101, St. Paul, MN 55164
Phone: 1-800-328-1322 Fax: 651-234-8522 Email: businessinfo@landolakes.com Website: www.landolakes.com
Land O'Lakes, Inc. maintains a quality assurance program for the quality of all raw materials, process operating conditions, and finished product requirements. Please note that the information within this document is subject to change. Such information is provided for customer's informational purposes only and any other use by customer is in its sole discretion, and Land O'Lakes shall have no liability therefore. Land O'Lakes disclaims all representations or warranties, express or implied, and expressly disclaims any warranty of merchantability or fitness for a particular purpose.

Date: 1/29/2016

SCHOOL FOODSERVICE

168- 1 oz Colby Jack Cheese Sticks. Meal Contribution Credits per Serving: 1 m/ma

Product Code: 44877000034500

168 - 1 oz. Colby Jack Cheese Sticks

Ingredients

Cultured Pasteurized Milk, Salt, Enzymes, Annatto (color).
CONTAINS:MILK

Specification Details

GTIN-Case:	10034500448779
GTIN-Each:	00034500448772
Shipping Requirements:	Product must be shipped 33 to 35 F (Refrigerated)
Storage Requirements:	Product must be stored Refrigerated (34 to 38 F)
Allergens (Known to Contain):	Milk and Milk Products

Package Dimensions:

	Each		Case		Pallet
Height:	1.34375 in	Height:	6.1 in	Height:	54 in
Width:	6.3125 in	Width:	7.3 in	Width:	40 in
Depth:	.625 in	Depth:	15.9 in	Depth:	48 in
Volume:	.003 Cu. Ft	Volume:	.4097 Cu. Ft	Net Weight:	1260 lb
Net Weight:	28.35 g	Net Weight:	10.5 lb	Gross Weight (w/o pallet):	1420.4 lb
Gross Weight:	29.25 g	Gross Weight:	11.42 lb		
Tare Weight:	.9 g	Tare Weight:	.92 lb		

Product Type:	Pallet
Units Per Case:	168
Cases/Layer:	15
Number of Layers:	8
Cases/Pallet:	120
Whse Stacking Height:	0
Lot Code Format:	Line 1: LOT,3 digit plant id, last digit of prod. year, 3 digit julian date, 2 digit line #_(military time, hh:mm)_(optional plant information) Line 2: EXP_mm_dd_yy(yy)_2 character plant code_(optional plant information)
Product Shipping Policy:	Land O'Lakes products are coded with an Expiration Date. Land O'Lakes guarantees a minimum of 90 days of freshness from the date of shipment from Land O'Lakes warehouse facilities when product is handled and stored as recommended.
Shelf Life:	This product has a total shelf life of 180 days from date of manufacture.
Food Safety:	Land O'Lakes, Inc. regards the Hazard Analysis Critical Control Program (HACCP) as the cornerstone of a food safety system. HACCP focuses on food safety by analysis and control of potential biological, chemical, and physical hazards. An internationally recognized system that is required by many customers, HACCP has been mandated from some industries by the FDA and USDA. All Land O'Lakes, Inc. – Dairy Foods manufacturing facilities at Land O'Lakes, Inc. have targeted assessment programs for HACCP. In addition, Land O'Lakes, Inc. provided corporate guidance, oversight and assesses compliance of the systems.
Quality Assurance:	Land O'Lakes maintains a quality assurance program that ensures the quality of all raw materials, process operating conditions, and finished product requirements. Please note that all information contained within this document is subject to change. Customer Service: 1-800-328-9610
Preparation Type:	Ready to Eat
Preparation Instructions:	Ready to eat.
Serving Suggestions:	Serve as a snack. Serve with breads, vegetables, and or fruit for breakfast, lunch or afterschool snack. Serve on self-serve bars such as Salad Bar or Baked Potato Bar. Great "To Go" item.

Land O'Lakes, Inc., P.O. Box 64101, St. Paul, MN 55164
Phone: 1-800-328-1322 Fax: 651-234-8522 Email: businessinfo@landolakes.com Website: www.landolakes.com
Land O'Lakes, Inc. maintains a quality assurance program for the quality of all raw materials, process operating conditions, and finished product requirements. Please note that the information within this document is subject to change. Such information is provided for customer's informational purposes only and any other use by customer is in its sole discretion, and Land O'Lakes shall have no liability therefore. Land O'Lakes disclaims all representations or warranties, express or implied, and expressly disclaims any warranty of merchantability or fitness for a particular purpose.

SCHOOL FOODSERVICE

168- 1 oz Colby Jack Cheese Sticks. Meal Contribution Credits per Serving: 1 m/ma

Product Code: 44877000034500

Nutrition – Per 100g	
Calories	384 kcal
Protein	24 g
Carbohydrates	2 g
Dietary Fiber	0 g
Total Sugar	2 g
Total Fat	31 g
Saturated Fat	20 g
Monounsaturated Fat	9 g
Polyunsaturated Fat	1 g
Trans Fatty Acid	1 g
Cholesterol	92 mg
Ash	3.5 g
Vitamin A - IU	881 IU
Vitamin C	0 mg
Calcium	715 mg
Iron	.7 mg
Sodium	660 mg
Calories from Fat	281 kcal

Nutrition Facts

Serving Size 1 stick (1oz)(28g)
Servings Per Container 1

Amount Per Serving	
Calories 110	Calories from Fat 80
	% Daily Value*
Total Fat 9g	14%
Saturated Fat 6g	30%
Trans Fat 0g	
Cholesterol 25mg	8%
Sodium 200mg	8%
Total Carbohydrate 0g	0%
Dietary Fiber 0g	0%
Sugars 0g	
Protein 7g	
Vitamin A 249IU	4%
Vitamin C 0mg	0%
Calcium 202mg	20%
Iron 0mg	0%

*% Daily Values are based on a 2,000 calorie diet. Your daily values may be higher or lower depending on your calorie needs. This is a representation of the nutrition label. The actual nutrition label on the product may vary slightly.

Land O'Lakes, Inc., P.O. Box 64101, St. Paul, MN 55164
Phone: 1-800-328-1322 Fax: 651-234-8522 Email: businessinfo@landolakes.com Website: www.landolakes.com
Land O'Lakes, Inc. maintains a quality assurance program for the quality of all raw materials, process operating conditions, and finished product requirements. Please note that the information within this document is subject to change. Such information is provided for customer's informational purposes only and any other use by customer is in its sole discretion, and Land O'Lakes shall have no liability therefore. Land O'Lakes disclaims all representations or warranties, express or implied, and expressly disclaims any warranty of merchantability or fitness for a particular purpose.

Date: 6/29/2015

SCHOOL FOODSERVICE

168-1oz Reduced Fat Colby Jack Cheese Sticks. Meal Contribution Credits per Serving: 1 m/ma

Product Code: 44878000034500

25% RF CO-JACK®CHEESE STICK code/44878, 168 -1oz, BULK, Refrigerated. Must conform to USDA Child Nutrition Program specifications and meet 1 m/ma per serving. Made with Reduced Fat Milk. Must Supply ≤9g fat, ≤6g saturated fat, 0g Trans Fat, ≤200mg sodium, minimum 20% calcium. Made in USA. Contains Milk.

Ingredients

INGREDIENTS: Cultured Pasteurized Reduced Fat Milk, Salt, Enzymes,
Annatto (color), *Vitamin A Palmitate.
*Not Found in Regular Co Jack Cheese
CONTAINS: Milk

Specification Details

GTIN-Case:	10034500448786
GTIN-Each:	00034500448789
Shipping Requirements:	Product must be shipped 33 to 35 F (Refrigerated)
Storage Requirements:	Product must be stored Refrigerated (34 to 38 F)
Allergens (Known to Contain):	Milk and Milk Products

Package Dimensions:

Each		Case		Pallet	
Height:	1.34375 in	Height:	6.1 in	Height:	54 in
Width:	6.3125 in	Width:	7.3 in	Width:	40 in
Depth:	.625 in	Depth:	15.9 in	Depth:	48 in
Volume:	.00307 Cu. Ft	Volume:	.4097 Cu. Ft	Net Weight:	1260 lb
Net Weight:	28.35 g	Net Weight:	10.5 lb	Gross Weight (w/o pallet):	1420.4 lb
Gross Weight:	29.25 g	Gross Weight:	11.42 lb		
Tare Weight:	.9 g	Tare Weight:	.92 lb		

Product Type:	Pallet
Units Per Case:	168
Cases/Layer:	15
Number of Layers:	8
Cases/Pallet:	120
Whse Stacking Height:	0
Lot Code Format:	Line 1: LOT,3 digit plant id, last digit of prod. year, 3 digit julian date, 2 digit line #_(military time, hh:mm)_(optional plant information) Line 2: EXP_mm_dd_yy(yy)_2 character plant code_(optional plant information)
Product Shipping Policy:	Land O'Lakes products are coded with an Expiration Date. Land O'Lakes guarantees a minimum of 90 days of freshness from the date of shipment from Land O'Lakes warehouse facilities when product is handled and stored as recommended.
Shelf Life:	This product has a total shelf life of 180 days from date of manufacture.
Food Safety:	Land O'Lakes, Inc. regards the Hazard Analysis Critical Control Program (HACCP) as the cornerstone of a food safety system. HACCP focuses on food safety by analysis and control of potential biological, chemical, and physical hazards. An internationally recognized system that is required by many customers, HACCP has been mandated from some industries by the FDA and USDA. All Land O'Lakes, Inc. – Dairy Foods manufacturing facilities at Land O'Lakes, Inc. have targeted assessment programs for HACCP. In addition, Land O'Lakes, Inc. provided corporate guidance, oversight and assesses compliance of the systems.
Quality Assurance:	Land O'Lakes maintains a quality assurance program that ensures the quality of all raw materials, process operating conditions, and finished product requirements. Please note that all information contained within this document is subject to change. Customer Service: 1-800-328-9610
Preparation Type:	Ready to Eat
Preparation Instructions:	Ready to eat.
Serving Suggestions:	Serve as a snack. Serve with breads, vegetables, and or fruit for breakfast, lunch or afterschool snack. Serve on self-serve bars such as Salad Bar or Baked Potato Bar. Great "To Go" item.

Land O'Lakes, Inc., P.O. Box 64101, St. Paul, MN 55164
Phone: 1-800-328-1322 Fax: 651-234-8522 Email: businessinfo@landolakes.com Website: www.landolakes.com
Land O'Lakes, Inc. maintains a quality assurance program for the quality of all raw materials, process operating conditions, and finished product requirements. Please note that the information within this document is subject to change. Such information is provided for customer's informational purposes only and any other use by customer is in its sole discretion, and Land O'Lakes shall have no liability therefore. Land O'Lakes disclaims all representations or warranties, express or implied, and expressly disclaims any warranty of merchantability or fitness for a particular purpose.

SCHOOL FOODSERVICE

168-1oz Reduced Fat Colby Jack Cheese Sticks. Meal Contribution Credits per Serving: 1 m/ma

Product Code: 44878000034500

Nutrition – Per 100g	
Calories	314 kcal
Protein	24 g
Carbohydrates	2 g
Dietary Fiber	0 g
Total Sugar	2 g
Total Fat	23 g
Saturated Fat	15 g
Monounsaturated Fat	7 g
Polyunsaturated Fat	1 g
Trans Fatty Acid	1 g
Cholesterol	67 mg
Ash	3.5 g
Vitamin A - IU	881 IU
Vitamin C	0 mg
Calcium	715 mg
Iron	.7 mg
Sodium	705 mg
Calories from Fat	204 kcal

Nutrition Facts

Serving Size 1 stick (1oz)(28g)
Servings Per Container 1

Amount Per Serving	
Calories 90	Calories from Fat 60
	% Daily Value*
Total Fat 6g	9%
Saturated Fat 4g	20%
Trans Fat 0g	
Cholesterol 20mg	7%
Sodium 200mg	8%
Total Carbohydrate 0g	0%
Dietary Fiber 0g	0%
Sugars 0g	
Protein 7g	
Vitamin A 249IU	4%
Vitamin C 0mg	0%
Calcium 202mg	20%
Iron 0mg	0%

*% Daily Values are based on a 2,000 calorie diet. Your daily values may be higher or lower depending on your calorie needs. This is a representation of the nutrition label. The actual nutrition label on the product may vary slightly.

Land O'Lakes, Inc., P.O. Box 64101, St. Paul, MN 55164
Phone: 1-800-328-1322 Fax: 651-234-8522 Email: businessinfo@landolakes.com Website: www.landolakes.com
Land O'Lakes, Inc. maintains a quality assurance program for the quality of all raw materials, process operating conditions, and finished product requirements. Please note that the information within this document is subject to change. Such information is provided for customer's informational purposes only and any other use by customer is in its sole discretion, and Land O'Lakes shall have no liability therefore. Land O'Lakes disclaims all representations or warranties, express or implied, and expressly disclaims any warranty of merchantability or fitness for a particular purpose.

Date: 6/29/2015

SCHOOL FOODSERVICE

6/106 oz pouches -Mucho Queso™Jalapeno Cheese Sauce is an aseptically produced, preservative-free cheese sauce. Meal Contribution Credits per 3 oz Serving: 1 m/ma

Product Code: 39941000034500

6/106 oz. Mucho Queso™, Jalapeno Cheese Sauce Pouch

Ingredients

Water, cultured pasteurized milk and skim milk,food starch-modified, contains less than 2% of potassium phosphate, sodium phosphate, salt, jalapeno peppers, vinegar, sodium citrate, pasteurized cream, tricalcium phosphate, whey, buttermilk, maltodextrin, annatto and oleoresin paprika (color), natural flavors, autolyzed yeast extract, lactic acid, vegetable mono and diglycerides, spice, enzymes.
CONTAINS: MILK, SOY.

Specification Details

GTIN-Case:	10034500399415
GTIN-Each:	00034500399418
Shipping Requirements:	Product must be shipped No Protective Service Required
Storage Requirements:	Product must be stored Dry/Ambient (34 to 95 F)
Allergens (Known to Contain):	Milk and Milk Products, Soybean or Soy Products

Package Dimensions:

Each		Case		Pallet	
Height:	13.8 in	Height:	12.36 in	Height:	42.875 in
Width:	13 in	Width:	9.88 in	Width:	40 in
Depth:	1.5 in	Depth:	11.75 in	Depth:	48 in
Volume:	.15573 Cu. Ft	Volume:	.8485Cu. Ft	Net Weight:	1908 lb
Net Weight:	3005.1 g	Net Weight:	39.75 lb	Gross Weight (w/o pallet):	2107 lb
Gross Weight:	3035.6 g	Gross Weight:	42.75 lb		
Tare Weight:	30.5 g	Tare Weight:	3 lb		

Product Type:	Pallet
Units Per Case:	6
Cases/Layer:	16
Number of Layers:	3
Cases/Pallet:	48
Lot Code Format:	Line 1: LOT,3 digit plant id, last digit of prod. year, 3 digit julian date, 2 digit line #_(military time, hh:mm)_(optional plant information) Line 2: EXP_mm_dd_yy(yy)_2 character plant code_(optional plant information)
Product Shipping Policy:	Land O'Lakes products are coded with an Expiration Date. Land O'Lakes guarantees a minimum of 90 days of freshness from the date of shipment from Land O'Lakes warehouse facilities when product is handled and stored as recommended.
Shelf Life:	This product has a total shelf life of 365 days from date of manufacture.
Food Safety:	Land O'Lakes, Inc. regards the Hazard Analysis Critical Control Program (HACCP) as the cornerstone of a food safety system. HACCP focuses on food safety by analysis and control of potential biological, chemical, and physical hazards. An internationally recognized system that is required by many customers, HACCP has been mandated from some industries by the FDA and USDA. All Land O'Lakes, Inc – Dairy Foods manufacturing facilities at Land O'Lakes, Inc. have targeted assessment programs for HACCP. In addition, Land O'Lakes, Inc. provided corporate guidance, oversight and assesses compliance of the systems.
Quality Assurance:	Land O'Lakes maintains a quality assurance program that ensures the quality of all raw materials, process operating conditions, and finished product requirements. Please note that all information contained within this document is subject to change. Customer Service: 1-800-328-9610
Preparation Type:	Ready to Eat
Preparation Instructions:	Ready to use, after heating, straight from pouch. Heat unopened pouch to 145-155°F. See package for detailed preparation. Boil unopened pouch for 15-18 minutes or steam unopened pouch in steamer for 12-15 min. Serve or hold between 145 - 155°F. Do not microwave unopened pouch. Use caution when handling hot sauce and pouch.
Serving Suggestions:	Heat and serve as a dip for nachos, topping for hamburgers or sandwiches. Adds kid appeal to vegetables. Easy base for adding ingredients for flavorful sauces, soups and entrees.

Land O'Lakes, Inc., P.O. Box 64101, St. Paul, MN 55164
Phone: 1-800-328-1322 Fax: 651-234-8522 Email: businessinfo@landolakes.com Website: www.landolakes.com
Land O'Lakes, Inc. maintains a quality assurance program for the quality of all raw materials, process operating conditions, and finished product requirements. Please note that the information within this document is subject to change. Such information is provided for customer's informational purposes only and any other use by customer is in its sole discretion, and Land O'Lakes shall have no liability therefore. Land O'Lakes disclaims all representations or warranties, express or implied, and expressly disclaims any warranty of merchantability or fitness for a particular purpose.

SCHOOL FOODSERVICE

6/106 oz pouches -Mucho Queso™Jalapeno Cheese Sauce is an aseptically produced, preservative-free cheese sauce. Meal Contribution Credits per 3 oz Serving: 1 m/ma

Product Code: 39941000034500

Nutrition – Per 100g

Calories	158.81 kcal
Protein	8.42 g
Carbohydrates	5.34 g
Dietary Fiber	.06 g
Total Sugar	.58 g
Total Fat	11.47 g
Saturated Fat	7.36 g
Monounsaturated Fat	.16 g
Polyunsaturated Fat	.06 g
Trans Fatty Acid	.39 g
Cholesterol	33.64 mg
Ash	3.5 g
Vitamin A - IU	287.1 IU
Vitamin C	.4 mg
Calcium	341.94 mg
Iron	.3 mg
Potassium	463.48 mg
Sodium	674 mg
Calories from Fat	103.23 kcal

Nutrition Facts

Serving Size 1/4 cup (62g)
Servings Per Container 48

Amount Per Serving

Calories 100 Calories from Fat 60

	% Daily Value*
Total Fat 7g	11%
Saturated Fat 4.5g	23%
Trans Fat 0g	
Cholesterol 20mg	7%
Sodium 420mg	18%
Total Carbohydrate 3g	1%
Dietary Fiber 0g	0%
Sugars 0g	
Protein 5g	
Vitamin A 178IU	4%
Vitamin C 0mg	0%
Calcium 212mg	20%
Iron 0mg	2%

*% Daily Values are based on a 2,000 calorie diet. Your daily values may be higher or lower depending on your calorie needs. This is a representation of the nutrition label. The actual nutrition label on the product may vary slightly.

Land O'Lakes, Inc., P.O. Box 64101, St. Paul, MN 55164
Phone: 1-800-328-1322 Fax: 651-234-8522 Email: businessinfo@landolakes.com Website: www.landolakes.com
Land O'Lakes, Inc. maintains a quality assurance program for the quality of all raw materials, process operating conditions, and finished product requirements. Please note that the information within this document is subject to change. Such information is provided for customer's informational purposes only and any other use by customer is in its sole discretion, and Land O'Lakes shall have no liability therefore. Land O'Lakes disclaims all representations or warranties, express or implied, and expressly disclaims any warranty of merchantability or fitness for a particular purpose.

SCHOOL FOODSERVICE

6/106 oz pouches -Mucho Queso™Jalapeno Cheese Sauce is an aseptically produced, preservative-free cheese sauce. Meal Contribution Credits per 3 oz Serving: 1 m/ma

Product Code: 39941000034500

Nutrition Facts

Serving Size 85 gm, 3 oz
Servings Per Container 35

Amount Per Serving

Calories 130	Calories from Fat 90
	% Daily Value*
Total Fat 9g	15%
Saturated Fat 6g	30%
Trans Fat 0g	
Cholesterol 30mg	10%
Sodium 570mg	24%
Total Carbohydrate 5g	2%
Dietary Fiber 0g	
Sugars 0g	
Protein 8g	
Vitamin C 0mg	0%
Calcium 290mg	30%
Iron 0mg	2%
Vitamin A IU 244IU	4%

*% Daily Values are based on a 2,000 calorie diet. Your daily values may be higher or lower depending on your calorie needs. This is a representation of the nutrition label. The actual nutrition label on the product may vary slightly.

Land O'Lakes, Inc., P.O. Box 64101, St. Paul, MN 55164
Phone: 1-800-328-1322 Fax: 651-234-8522 Email: businessinfo@landolakes.com Website: www.landolakes.com
Land O'Lakes, Inc. maintains a quality assurance program for the quality of all raw materials, process operating conditions, and finished product requirements. Please note that the information within this document is subject to change. Such information is provided for customer's informational purposes only and any other use by customer is in its sole discretion, and Land O'Lakes shall have no liability therefore. Land O'Lakes disclaims all representations or warranties, express or implied, and expressly disclaims any warranty of merchantability or fitness for a particular purpose.

Land O'Lakes, Inc.

FOODSERVICE

Product Formulation Statement (Product Analysis) for Meat/Meat Alternate (M/MA) Products
School Year 2015 - 2016

Child Nutrition Program operators should include a copy of the label from the purchased product carton in addition to the following information on letterhead signed by an official company representative.

Product Name: Light Mozzarella String Cheese (1 oz.) Code No.: 59703

Manufacturer: Land O'Lakes, Inc. Case/Pack/Count/Portion/Size: 168/1 oz. portions

I. Meat/Meat Alternate

Please fill out the chart below to determine the creditable amount of Meat/Meat Alternate

*Creditable Amount - Multiply ounces per raw portion of creditable ingredient by the FBG Yield Information.

Description of Creditable Ingredients per Food Buying Guide (FBG)	Ounces per Raw Portion of Creditable Ingredient	Multiply	FBG Yield/ Servings Per Unit	Creditable Amount *
Low-Moisture Part-Skim Mozzarella Cheese	1 oz.	X	1 oz.	1 m/ma
		X		
A. Total Creditable M/MA Amount[1]				**1 m/ma**

II. Alternate Protein Product (APP)

If the product contains APP, please fill out the chart below to determine the creditable amount of APP. If APP is used, you must provide documentation as described in Attachment A for each APP used.

Description of APP, manufacturer's name and code number	Ounces dry APP per portion	Multiply	% of Protein As-Is*	Divide by 18**	Creditable Amount APP***
		X		÷ by 18	
		X		÷ by 18	
		X		÷ by 18	
B. Total Creditable APP Amount[1]					
C. TOTAL CREDITABLE AMOUNT (A+B rounded down to nearest ¼ ounce)					**1 m/ma**

*Percent of Protein As-Is is provided on the attached APP documentation.

**18 is the percent of protein when fully hydrated.

***Creditable amount of APP equals ounces of Dry APP multiplied by the percent of protein as-is divided by 18.

[1]Total Creditable Amount must be rounded down to the nearest 0.25oz (1.49 would round down to 1.25 oz. meat equivalent). Do not round up. If you are crediting M/MA and APP, you do not need to round down in box A (Total Creditable M/MA Amount) until after you have added the Total Creditable APP Amount from box B to box C.

Total weight (per portion) of product as purchased _____1 oz. _____

Total creditable amount of product (per portion) _____1 oz. _____
(Reminder: Total creditable amount cannot count for more than the total weight of product.)

I certify that the above information is true and correct and that a __1___ ounce serving of the above product (ready for serving) contains __1___ ounces of equivalent meat/meat alternate when prepared according to directions.

I further certify that any APP used in the product conforms to the Food and Nutrition Service Regulations (7 CFR Parts 210, 220, 225, 226, Appendix A) as demonstrated by the attached supplier documentation.

Signature — VP Marketing – US Dairy Foods (Title)

Heather Anfang (Printed Name) — 5/15/15 (Date)

Land O'Lakes, Inc.

FOODSERVICE

Product Formulation Statement (Product Analysis) for Meat/Meat Alternate (M/MA) Products
School Year 2015 - 2016

Child Nutrition Program operators should include a copy of the label from the purchased product carton in addition to the following information on letterhead signed by an official company representative.

Product Name: Mozzarella String Cheese (1oz) Code No.: 59701

Manufacturer: Land O'Lakes, Inc. Case/Pack/Count/Portion/Size: 168/1 oz portions

C. Meat/Meat Alternate

Please fill out the chart below to determine the creditable amount of Meat/Meat Alternate
*Creditable Amount – Multiply ounces per raw portion of creditable ingredient by the FBG Yield Information.

Description of Creditable Ingredients per Food Buying Guide (FBG)	Ounces per Raw Portion of Creditable Ingredient	Multiply	FBG Yield/ Servings Per Unit	Creditable Amount *
Mozzarella Cheese	1 oz.	X	1 oz.	1 m/ma
		X		
A. Total Creditable M/MA Amount[1]				**1 m/ma**

II. Alternate Protein Product (APP)

If the product contains APP, please fill out the chart below to determine the creditable amount of APP. If APP is used, you must provide documentation as described in Attachment A for each APP used.

Description of APP, manufacturer's name and code number	Ounces dry APP per portion	Multiply	% of Protein As-Is*	Divide by 18**	Creditable Amount APP***
		X		÷ by 18	
		X		÷ by 18	
		X		÷ by 18	
B. Total Creditable APP Amount[1]					
C. TOTAL CREDITABLE AMOUNT (A+B rounded down to nearest ¼ ounce)					**1 m/ma**

*Percent of Protein As-Is is provided on the attached APP documentation.
**18 is the percent of protein when fully hydrated.
***Creditable amount of APP equals ounces of Dry APP multiplied by the percent of protein as-is divided by 18.
[1]Total Creditable Amount must be rounded down to the nearest 0.25oz (1.49 would round down to 1.25 oz. meat equivalent). Do not round up. If you are crediting M/MA and APP, you do not need to round down in box A (Total Creditable M/MA Amount) until after you have added the Total Creditable APP Amount from box B to box C.

Total weight (per portion) of product as purchased _____1 oz._____

Total creditable amount of product (per portion) _____1 oz._____
(Reminder: Total creditable amount cannot count for more than the total weight of product.)

I certify that the above information is true and correct and that a __1__ ounce serving of the above product (ready for serving) contains __1__ ounces of equivalent meat/meat alternate when prepared according to directions.

I further certify that any APP used in the product conforms to the Food and Nutrition Service Regulations (7 CFR Parts 210, 220, 225, 226, Appendix A) as demonstrated by the attached supplier documentation.

Signature — VP Marketing – US Dairy Foods (Title)

Heather Anfang (Printed Name) — 5/15/15 (Date)

Land O'Lakes, Inc.

FOODSERVICE

Product Formulation Statement (Product Analysis) for Meat/Meat Alternate (M/MA) Products
School Year 2015 – 2016

Child Nutrition Program operators should include a copy of the label from the purchased product carton in addition to the following information on letterhead signed by an official company representative.

Product Name: 50% Reduced Sodium, 50% Reduced Fat Process Amer. Cheese, 160 slice (yellow) Code No.: 46288

Manufacturer: Land O'Lakes, Inc. Case/Pack/Count/Portion/Size: 6/5 lb / 160 slices

C. Meat/Meat Alternate

Please fill out the chart below to determine the creditable amount of Meat/Meat Alternate
*Creditable Amount – Multiply ounces per raw portion of creditable ingredient by the FBG Yield Information.

Description of Creditable Ingredients per Food Buying Guide (FBG)	Ounces per Raw Portion of Creditable Ingredient	Multiply	FBG Yield/ Servings Per Unit	Creditable Amount *
Reduced Sodium, Reduced Fat Process American Cheese	1 oz.	X	1 oz.	1 m/ma
		X		
A. Total Creditable M/MA Amount[1]				**1 m/ma**

II. Alternate Protein Product (APP)

If the product contains APP, please fill out the chart below to determine the creditable amount of APP. If APP is used, you must provide documentation as described in Attachment A for each APP used.

Description of APP, manufacturer's name and code number	Ounces dry APP per portion	Multiply	% of Protein As-Is*	Divide by 18**	Creditable Amount APP***
		X		÷ by 18	
		X		÷ by 18	
		X		÷ by 18	
B. Total Creditable APP Amount[1]					
C. TOTAL CREDITABLE AMOUNT (A+B rounded down to nearest ¼ ounce)					**1 m/ma**

*Percent of Protein As-Is is provided on the attached APP documentation.
**18 is the percent of protein when fully hydrated.
***Creditable amount of APP equals ounces of Dry APP multiplied by the percent of protein as-is divided by 18.
[1]Total Creditable Amount must be rounded down to the nearest 0.25oz (1.49 would round down to 1.25 oz. meat equivalent). Do not round up. If you are crediting M/MA and APP, you do not need to round down in box A (Total Creditable M/MA Amount) until after you have added the Total Creditable APP Amount from box B to box C.

Total weight (per portion) of product as purchased _____1 oz._____

Total creditable amount of product (per portion) _____1 oz._____
(Reminder: Total creditable amount cannot count for more than the total weight of product.)

I certify that the above information is true and correct and that a __1__ ounce serving of the above product (ready for serving) contains __1__ ounces of equivalent meat/meat alternate when prepared according to directions.

I further certify that any APP used in the product conforms to the Food and Nutrition Service Regulations (7 CFR Parts 210, 220, 225, 226, Appendix A) as demonstrated by the attached supplier documentation.

Signature _____ Title: VP Marketing – US Dairy Foods

Printed Name: Heather Anfang Date: 5/15/15

Land O'Lakes, Inc.

FOODSERVICE

Product Formulation Statement (Product Analysis) for Meat/Meat Alternate (M/MA) Products
School Year 2015 – 2016

Child Nutrition Program operators should include a copy of the label from the purchased product carton in addition to the following information on letterhead signed by an official company representative.

Product Name: Pasteurized Process American cheese, 160 slice (yellow) Code No.: 46255

Manufacturer: Land O'Lakes, Inc. Case/Pack/Count/Portion/Size : 6 /5 lb./ 160 slice

I. Meat/Meat Alternate

Please fill out the chart below to determine the creditable amount of Meat/Meat Alternate

*Creditable Amount - Multiply ounces per raw portion of creditable ingredient by the FBG Yield Information.

Description of Creditable Ingredients per Food Buying Guide (FBG)	Ounces per Raw Portion of Creditable Ingredient	Multiply	FBG Yield/ Servings Per Unit	Creditable Amount *
Process American Cheese	1 oz.	X	1 oz.	1 m/ma
		X		
		X		
A. Total Creditable M/MA Amount[1]				**1 m/ma**

II. Alternate Protein Product (APP)

If the product contains APP, please fill out the chart below to determine the creditable amount of APP. If APP is used, you must provide documentation as described in Attachment A for each APP used.

Description of APP, manufacturer's name and code number	Ounces dry APP per portion	Multiply	% of Protein As-Is*	Divide by 18**	Creditable Amount APP***
		X		÷ by 18	
		X		÷ by 18	
		X		÷ by 18	
B. Total Creditable APP Amount[1]					
C. TOTAL CREDITABLE AMOUNT (A+B rounded down to nearest ¼ ounce)					**1 m/ma**

*Percent of Protein As-Is is provided on the attached APP documentation.
**18 is the percent of protein when fully hydrated.
***Creditable amount of APP equals ounces of Dry APP multiplied by the percent of protein as-is divided by 18.
[1]Total Creditable Amount must be rounded **down** to the nearest 0.25oz (1.49 would round down to 1.25 oz meat equivalent). Do **not** round up. If you are crediting M/MA and APP, you do not need to round down in box A (Total Creditable M/MA Amount) until after you have added the Total Creditable APP Amount from box B to box C.

Total weight (per portion) of product as purchased _____ 1 oz._____

Total creditable amount of product (per portion) _____1 oz._____
(Reminder: Total creditable amount cannot count for more than the total weight of product.)

I certify that the above information is true and correct and that a ___1__ ounce serving of the above product (ready for serving) contains __1___ ounces of equivalent meat/meat alternate when prepared according to directions.

I further certify that any APP used in the product conforms to the Food and Nutrition Service Regulations (7 CFR Parts 210, 220, 225, 226, Appendix A) as demonstrated by the attached supplier documentation.

Signature — VP Marketing – US Dairy Foods, Title

Heather Anfang, Printed Name — 5/15/15, Date

Land O'Lakes, Inc.

FOODSERVICE

Product Formulation Statement (Product Analysis) for Meat/Meat Alternate (M/MA) Products
School Year 2014 - 2015

Child Nutrition Program operators should include a copy of the label from the purchased product carton in addition to the following information on letterhead signed by an official company representative.

Product Name: Reduced Fat Colby Jack Cheese Sticks (1 oz.) Code No.: 44878

Manufacturer: Land O'Lakes, Inc. Case/Pack/Count/Portion/Size: 168/1 oz. portions

I. Meat/Meat Alternate

Please fill out the chart below to determine the creditable amount of Meat/Meat Alternate
*Creditable Amount - Multiply ounces per raw portion of creditable ingredient by the FBG Yield Information.

Description of Creditable Ingredients per Food Buying Guide (FBG)	Ounces per Raw Portion of Creditable Ingredient	Multiply	FBG Yield/ Servings Per Unit	Creditable Amount *
Reduced Fat Colby Jack cheese	1 oz.	X	1 oz.	1 m/ma
		X		
		X		
A. Total Creditable M/MA Amount[1]				**1 m/ma**

II. Alternate Protein Product (APP)

If the product contains APP, please fill out the chart below to determine the creditable amount of APP. If APP is used, you must provide documentation as described in Attachment A for each APP used.

Description of APP, manufacturer's name and code number	Ounces dry APP per portion	Multiply	% of Protein As-Is*	Divide by 18**	Creditable Amount APP***
		X		÷ by 18	
		X		÷ by 18	
		X		÷ by 18	
B. Total Creditable APP Amount[1]					
C. TOTAL CREDITABLE AMOUNT (A+B rounded down to nearest ¼ ounce)					1 m/ma

*Percent of Protein As-Is is provided on the attached APP documentation.
**18 is the percent of protein when fully hydrated.
***Creditable amount of APP equals ounces of Dry APP multiplied by the percent of protein as-is divided by 18.
[1]Total Creditable Amount must be rounded **down** to the nearest 0.25oz (1.49 would round down to 1.25 oz. meat equivalent). Do **not** round up. If you are crediting M/MA and APP, you do not need to round down in box A (Total Creditable M/MA Amount) until after you have added the Total Creditable APP Amount from box B to box C.

Total weight (per portion) of product as purchased _____1 oz._____

Total creditable amount of product (per portion) _____1 oz. _____
(Reminder: Total creditable amount cannot count for more than the total weight of product.)

I certify that the above information is true and correct and that a __1___ ounce serving of the above product (ready for serving) contains __1___ ounces of equivalent meat/meat alternate when prepared according to directions.

I further certify that any APP used in the product conforms to the Food and Nutrition Service Regulations (7 CFR Parts 210, 220, 225, 226, Appendix A) as demonstrated by the attached supplier documentation.

S. Mehta
Signature

VP – R&D. Dairy Foods
Title

Shirish Mehta
Printed Name

August 28, 2014
Date

Land O'Lakes, Inc.

FOODSERVICE

Product Formulation Statement (Product Analysis) for Meat/Meat Alternate (M/MA) Products
School Year 2014 - 2015

Child Nutrition Program operators should include a copy of the label from the purchased product carton in addition to the following information on letterhead signed by an official company representative.

Product Name: Colby Jack Cheese Sticks (1 oz.) Code No.: 44877

Manufacturer: Land O'Lakes, Inc. Case/Pack/Count/Portion/Size: 168/1 oz. portions

I. Meat/Meat Alternate

Please fill out the chart below to determine the creditable amount of Meat/Meat Alternate
*Creditable Amount - Multiply ounces per raw portion of creditable ingredient by the FBG Yield Information.

Description of Creditable Ingredients per Food Buying Guide (FBG)	Ounces per Raw Portion of Creditable Ingredient	Multiply	FBG Yield/ Servings Per Unit	Creditable Amount *
Colby Jack cheese	1 oz.	X	1 oz.	1 m/ma
		X		
		X		
A. Total Creditable M/MA Amount[1]				**1 m/ma**

II. Alternate Protein Product (APP)

If the product contains APP, please fill out the chart below to determine the creditable amount of APP. If APP is used, you must provide documentation as described in Attachment A for each APP used.

Description of APP, manufacturer's name and code number	Ounces dry APP per portion	Multiply	% of Protein As-Is*	Divide by 18**	Creditable Amount APP***
		X		÷ by 18	
		X		÷ by 18	
		X		÷ by 18	
B. Total Creditable APP Amount[1]					
C. TOTAL CREDITABLE AMOUNT (A+B rounded down to nearest ¼ ounce)					**1 m/ma**

*Percent of Protein As-Is is provided on the attached APP documentation.
**18 is the percent of protein when fully hydrated.
***Creditable amount of APP equals ounces of Dry APP multiplied by the percent of protein as-is divided by 18.
[1]Total Creditable Amount must be rounded down to the nearest 0.25oz (1.49 would round down to 1.25 oz. meat equivalent). Do not round up. If you are crediting M/MA and APP, you do not need to round down in box A (Total Creditable M/MA Amount) until after you have added the Total Creditable APP Amount from box B to box C.

Total weight (per portion) of product as purchased _____1 oz. _____

Total creditable amount of product (per portion) _____1 oz. _____
(Reminder: Total creditable amount cannot count for more than the total weight of product.)

I certify that the above information is true and correct and that a __1___ ounce serving of the above product (ready for serving) contains __1___ ounces of equivalent meat/meat alternate when prepared according to directions.

I further certify that any APP used in the product conforms to the Food and Nutrition Service Regulations (7 CFR Parts 210, 220, 225, 226, Appendix A) as demonstrated by the attached supplier documentation.

S. Mehta
Signature

VP – R&D, Dairy Foods
Title

Shirish Mehta
Printed Name

August 28, 2014
Date

4001 Lexington Ave. N., Arden Hills, MN • Mailing Address: P.O. Box 64101 • St. Paul, MN 55164-0101 • (651) 481-2222 • www.K12.landolakesfoodservice.com

Land O'Lakes, Inc.

FOODSERVICE

Product Formulation Statement (Product Analysis) for Meat/Meat Alternate (M/MA) Products
School Year 2015 - 2016

Child Nutrition Program operators should include a copy of the label from the purchased product carton in addition to the following information on letterhead signed by an official company representative.

Product Name: Shredded Mozzarella Cheese Code No.: 41698

Manufacturer: Land O'Lakes, Inc. Case/Pack/Count/Portion/Size: 20 lb. case (4/5 lb. pouches)

I. Meat/Meat Alternate

Please fill out the chart below to determine the creditable amount of Meat/Meat Alternate
*Creditable Amount - Multiply ounces per raw portion of creditable ingredient by the FBG Yield Information.

Description of Creditable Ingredients per Food Buying Guide (FBG)	Ounces per Raw Portion of Creditable Ingredient	Multiply	FBG Yield/ Servings Per Unit	Creditable Amount *
Low Moisture Part Skim Mozzarella	1 oz.	X	1 oz.	1 m/ma
		X		
A. Total Creditable M/MA Amount[1]				**1 m/ma**

II. Alternate Protein Product (APP)

If the product contains APP, please fill out the chart below to determine the creditable amount of APP. If APP is used, you must provide documentation as described in Attachment A for each APP used.

Description of APP, manufacturer's name and code number	Ounces dry APP per portion	Multiply	% of Protein As-Is*	Divide by 18**	Creditable Amount APP***
		X		÷ by 18	
		X		÷ by 18	
		X		÷ by 18	
B. Total Creditable APP Amount[1]					
C. TOTAL CREDITABLE AMOUNT (A+B rounded down to nearest ¼ ounce)					

*Percent of Protein As-Is is provided on the attached APP documentation.
**18 is the percent of protein when fully hydrated.
***Creditable amount of APP equals ounces of Dry APP multiplied by the percent of protein as-is divided by 18.
[1]Total Creditable Amount must be rounded down to the nearest 0.25oz (1.49 would round down to 1.25 oz meat equivalent). Do not round up. If you are crediting M/MA and APP, you do not need to round down in box A (Total Creditable M/MA Amount) until after you have added the Total Creditable APP Amount from box B to box C.

Total weight (per portion) of product as purchased 1 oz.

Total creditable amount of product (per portion) 1 oz.
(Reminder: Total creditable amount cannot count for more than the total weight of product.)

I certify that the above information is true and correct and that a 1 ounce serving of the above product (ready for serving) contains 1 ounces of equivalent meat/meat alternate when prepared according to directions.

I further certify that any APP used in the product conforms to the Food and Nutrition Service Regulations (7 CFR Parts 210, 220, 225, 226, Appendix A) as demonstrated by the attached supplier documentation.

Signature — Title: VP – Marketing, US Dairy Foods

Heather Anfang — Date: 5/15/15

Printed Name — Date

4001 Lexington Ave. N., Arden Hills, MN • Mailing Address: P.O. Box 64101 • St. Paul, MN 55164-0101 • (651) 481-2222 • www.K12.landolakesfoodservice.com

Land O'Lakes, Inc.

FOODSERVICE

Product Formulation Statement (Product Analysis) for Meat/Meat Alternate (M/MA) Products
School Year 2015 - 2016

Child Nutrition Program operators should include a copy of the label from the purchased product carton in addition to the following information on letterhead signed by an official company representative.

Product Name: Mucho Queso™ Jalapeño Cheese Sauce Code No.: 39941

Manufacturer: Land O'Lakes, Inc. Case/Pack/Count/Portion/Size: 6/106 oz. pouches

I. Meat/Meat Alternate

Please fill out the chart below to determine the creditable amount of Meat/Meat Alternate

*Creditable Amount - Multiply ounces per raw portion of creditable ingredient by the FBG Yield Information.

Description of Creditable Ingredients per Food Buying Guide (FBG)	Ounces per Raw Portion of Creditable Ingredient	Multiply	FBG Yield/ Servings Per Unit	Creditable Amount *
Natural cheese (Cheddar and skim milk)	1 oz.	X	1 oz.	1 m/ma
		X		
A. Total Creditable M/MA Amount[1]				**1 m/ma**

II. Alternate Protein Product (APP)

If the product contains APP, please fill out the chart below to determine the creditable amount of APP. If APP is used, you must provide documentation as described in Attachment A for each APP used.

Description of APP, manufacturer's name and code number	Ounces dry APP per portion	Multiply	% of Protein As-Is*	Divide by 18**	Creditable Amount APP***
		X		÷ by 18	
		X		÷ by 18	
		X		÷ by 18	
B. Total Creditable APP Amount[1]					
C. TOTAL CREDITABLE AMOUNT (A+B rounded down to nearest ¼ ounce)					**1 m/ma**

*Percent of Protein As-Is is provided on the attached APP documentation.

**18 is the percent of protein when fully hydrated.

***Creditable amount of APP equals ounces of Dry APP multiplied by the percent of protein as-is divided by 18.

[1]Total Creditable Amount must be rounded down to the nearest 0.25oz (1.49 would round down to 1.25 oz. meat equivalent). Do not round up. If you are crediting M/MA and APP, you do not need to round down in box A (Total Creditable M/MA Amount) until after you have added the Total Creditable APP Amount from box B to box C.

Total weight (per portion) of product as purchased _____3 oz._____

Total creditable amount of product (per portion) _____1 oz. _____
(Reminder: Total creditable amount cannot count for more than the total weight of product.)

I certify that the above information is true and correct and that a __3__ ounce serving of the above product (ready for serving) contains __1__ ounces of equivalent meat/meat alternate when prepared according to directions.

I further certify that any APP used in the product conforms to the Food and Nutrition Service Regulations (7 CFR Parts 210, 220, 225, 226, Appendix A) as demonstrated by the attached supplier documentation.

Heather Anfang _____ VP - Marketing, US Dairy Foods _____
Signature Title

Heather Anfang _____ __May 14, 2015_____
Printed Name Date