Request for Proposal: No. 3226

PART II- Commission Proposal

Vending Machine Services

Proposal Opening Date: March 10, 2016

Proposal Opening Time: 2:00 PM

800 Stillwell Rd #40
Reno, Nevada 89512

p. 775-323-3224
f. 775-331-7623

info@renosnax.com
www.renosnax.com

Tab II. Table of Contents

Tab I	**Title Page**	___	**Cover**
	Table of Contents		**1**
Tab II	**Commission Proposal**		**2**
	Attachment H, Cost/Commissions Proposal for RFP 3226		**4**
Tab III	**Attachment I, Cost/Commission Proposal Certification of Compliance with Terms and Conditions of RFP**		**7**

Tab II. Commission Proposal

5. COST/COMMISSION

Vendors must provide detailed commission information. All Commission Proposals must be submitted to the State as a separate, sealed package and clearly marked "Commission Proposal in Response to RFP 3226.

5.1Commission

5.1.5 Proposals must include:
5.1.5.1The commission rates to be paid for the duration of the contract;

- **Reno Snax's Response:**
  See Page 4 for Attachment H for cost and commission breakouts.

5.1.5.2 A detailed breakdown of commission rates per type of vending machine, product, etc., if a varied rate is part of the proposal; and

- **Reno Snax's Response:**
  Reno Snax will offer a 20% Commission rate on all Beverage, Snack and Coffee Machines. Cold food machines will not apply to the commission rebate.

5.1.5.3 Any deductions that will be taken out of the gross sales.

- **Reno Snax's Response:**
  Reno Snax will provide custom breakrooms with site appropriate vending services for family friends and staff. We have expert staff that will regularly supply vending services to meet our clients needs.

5.1.6 Commission checks must be accompanied by a detailed listing (report) which clearly indicates (for each vending machine at each facility) the following:

5.1.6.1 The month for which commissions are being paid;

- **Reno Snax's Response:**
  Reno Snax will pay commission by the 15th of the month for the previous months service.

5.1.6.2 The machine number, location, and if it is classified as "Visiting" or "Staff / Employee";

- **Reno Snax's Response:**
  Reno Snax will have all machines labeled and will identify if the machines is visiting or staff on commission reports.

ATTACHMENT H – COST/COMMISSION PROPOSAL

RFP 3226 Vending Machine Services

(See Attachment J for previous vending revenue, facilities and inmate population)

Contents of the Commission Proposal must be as follows:

1. Tab I – Title Page
   The title page must include the following:

   A. Commission Proposal for: Vending Machine Services

   B. RFP No. 3226

   C. Proposer Information:
   Name: Reno Snax
   Address: 800 Stillwell Rd #40
   Reno, NV 89512

   D. Proposal opening date: March 10, 2016
   E. Proposal opening time: 2:00 PM

2. Tab II – Commission Proposal

   A. Revenue sharing/commission program.

   Commission rate to be 20% on all vend items.

   Signing bonus (if any) to be paid to NDOC $_0.00__

   Price structure (no cans): ***Visiting***

Snack Machine Selections	
Candy - Regular	***$1.50***
Candy - Large	***$1.75***
Chips - Large	***$1.25***
Chips – Healthier Options	***$1.25-2.00***

Cookies – Regular	***$1.25***
Cookies – Large	***$1.50***
Pastry	***$1.75***
Pop Tarts	***$1.75***
Gum/Mints	***None***
Snacks - Regular	***$1.00-2.00***
Trail Mixes	***$1.75***

Food Machine Selections

(give food range)

From	***$1.25***
To	***$5.00***

Cold Beverage Selections

Soda – Bottles 20oz	***$1.75***
Water – Bottles 16.9oz	***None***
Water – Bottles 20oz	***$1.50***
Juice – Bottles	***$1.75***
Gatorade	***$2.25***
Powerade	***$2.00***
Premiums	***$2.25-3.50***
Vitamin Water	***$2.50***
	$
	$
	$

Hot Beverage Selections

Coffee, DeCafe – 8oz	***$.80***
Coffee, DeCafe – 12oz	***$1.00***
Flavor Specialties – 8oz	***$.80***
Flavor Specialties – 12oz	***$1.00***
Hot Chocolate – 8oz	***$.80***
Hot Chocolate – 12oz	***$1.00***

B. Revenue sharing/commission program.

Commission rate to be 20% on all vend items.

Signing bonus (if any) to be paid to NDOC $_0.00__

Price structure (no cans): ***Staff***

Snack Machine Selections	
Candy - Regular	***$1.25***
Candy - Large	***$1.50***
Chips - Large	***$1.25***
Chips – Healthier Options	***$1.00-2.00***
Cookies – Regular	***$1.00***
Cookies – Large	***$1.25***
Pastry	***$1.50***
Pop Tarts	***$1.50***
Gum/Mints	***None***
Snacks - Regular	***$1.00-2.00***
Trail Mixes	***$1.50***

Food Machine Selections (give food range)	
From	***$1.25***
To	***$5.00***

Cold Beverage Selections	
Soda – Bottles 20oz	***$1.50***
Water – Bottles 16.9oz	***None***
Water – Bottles 20oz	***$125***
Juice – Bottles	***$1.50***
Gatorade	***$2.00***
Powerade	***$1.75***
Premiums	***$2.20-3.50***

Vitamin Water	***$2.25***
	$
	$
	$
Hot Beverage Selections	
Coffee, DeCafe – 8oz	***$.80***
Coffee, DeCafe – 12oz	***$1.00***
Flavor Specialties – 8oz	***$.80***
Flavor Specialties – 12oz	***$1.00***
Hot Chocolate – 8oz	***$.80***
Hot Chocolate – 12oz	***$1.00***

Tab III. Attachment I, Cost/Commission Proposal Certification of Compliance with Terms and Conditions of RFP

WITH TERMS AND CONDITIONS OF RFP

I have read, understand and agree to comply with ***all*** the terms and conditions specified in this Request for Proposal.

YES X I agree to comply with the terms and conditions specified in this RFP.

NO _____ I do not agree to comply with the terms and conditions specified in this RFP.

If the exception and/or assumption require a change in the terms in any section of the RFP, the contract, or any incorporated documents, vendors ***must*** provide the specific language that is being proposed in the tables below. If vendors do not specify in detail any exceptions and/or assumptions at time of proposal submission, the State will not consider any additional exceptions and/or assumptions during negotiations.
Note: Only commission exceptions and/or assumptions should be identified on this attachment. Do not restate the technical exceptions and/or assumptions on this attachment.

Reno Snax
Company Name

Signature
Richard Schield — 3/10/2016
Print Name — Date

Vendors MUST use the following format. Attach additional sheets if necessary.

EXCEPTION SUMMARY FORM

EXCEPTION #	RFP SECTION NUMBER	RFP PAGE NUMBER	EXCEPTION (Complete detail regarding exceptions must be identified)

ASSUMPTION SUMMARY FORM

ASSUMPTION #	RFP SECTION NUMBER	RFP PAGE NUMBER	ASSUMPTION (Complete detail regarding assumptions must be identified)