Tab I:

Title Page

Proposal: School Climate/SEL Survey MASTER

Part II – Cost Proposal	
RFP Title:	School Climate/SEL Survey
RFP:	3179
Vendor Name:	Panorama Education
Address:	109 Kingston St. 5th Floor Boston, MA 02111
Opening Date:	May 6, 2015
Opening Time:	2:00 PM

Panorama Education

For inquiries, contact:

Xan Tanner
(617) 631-8856
xtanner@panoramaed.com
109 Kingston St. 5th Floor
Boston, MA 02111

Tab 2:

Cost Proposal

ATTACHMENT H – COST SCHEDULE

Vendor: Panorama Education

Annual Software Licensing Fee

Description	*Price per Each*	*Price per Grade (35,000 students)*
Cost for School Reports	$ 0.00 per each school	$0.00
Cost for Set Up	$ 0.00	$0.00
Cost per Pupil Taking the Survey • *Survey design, project management, data import, and survey set-up, technical support* • *Processing survey forms, analyzing data for each school and district, producing printable and interactive reports for teachers, school, district and state staff* • *This includes the annual license fee.*	$ 1.00 per each student	$35,000.00
Email Support • *Technical Email Support for all students, parents, teachers as well as school, district and state administrators.*	$ 0.00 per each school	0.00

Optional Add-Ons

[OPTIONAl] Cost per Family Taking the Survey • *Survey design, project management, data import, and survey set-up, technical support*	$ 1.00 per each family	[OPTIONAL] $35,000.00

• *Processing survey forms, analyzing data for each school and district, producing printable and interactive reports for teachers, school, district and state staff*		
[OPTIONAL] Cost per Teacher/Staff Member Taking the Survey • *Survey design, project management, data import, and survey set-up, technical support* • *Processing survey forms, analyzing data for each school and district, producing printable and interactive reports for teachers, school, district and state staff*	$ 1.00 per each teacher/staff member	[OPTIONAL] $35,000.00
[OPTIONAL] Cost per Paper Survey • *Surveys shipped to schools, packaged by teacher, and accompanied by collection envelopes for each class period*	$ 0.50 per each paper survey	[OPTIONAL] $17,500.00 This is the price if the survey is administered entirely on paper, once to each student
[OPTIONAL] Phone Support • *Phone Support from 9 AM to 7 PM for all students, parents, teachers as well as school, district and state administrators.*	$ 20.00 per each school needing phone support	[OPTIONAL] $12,000
[OPTIONAL] Travel Budget for In-Person Meetings • *Includes meeting room and lunch*	$ 2,500 per year	[OPTIONAL] $2,500

Tab 3:

Attachment I – Cost Proposal Certification of Compliance with Terms and Conditions of RFP

ATTACHMENT I – COST PROPOSAL CERTIFICATION OF COMPLIANCE WITH TERMS AND CONDITIONS OF RFP

I have read, understand and agree to comply with ***all*** the terms and conditions specified in this Request for Proposal.

YES ✔ I agree to comply with the terms and conditions specified in this RFP.

NO _____ I do not agree to comply with the terms and conditions specified in this RFP.

If the exception and/or assumption require a change in the terms in any section of the RFP, the contract, or any incorporated documents, vendors ***must*** provide the specific language that is being proposed in the tables below. If vendors do not specify in detail any exceptions and/or assumptions at time of proposal submission, the State will not consider any additional exceptions and/or assumptions during negotiations. ***Note: Only cost exceptions and/or assumptions should be identified on this attachment. Do not restate the technical exceptions and/or assumptions on this attachment.***

Panorama Education
Company Name

Signature

Xan Tanner
Print Name

5/1/15
Date

Vendors MUST use the following format. Attach additional sheets if necessary.

EXCEPTION SUMMARY FORM

EXCEPTION #	RFP SECTION NUMBER	RFP PAGE NUMBER	EXCEPTION (Complete detail regarding exceptions must be identified)

ASSUMPTION SUMMARY FORM

ASSUMPTION #	RFP SECTION NUMBER	RFP PAGE NUMBER	ASSUMPTION (Complete detail regarding assumptions must be identified)

This document must be submitted in Tab III of vendor's cost proposal.
This form MUST NOT be included in the technical proposal.