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Part I A – Technical Proposal

Tab I – Title Page I

RFP Title: Housekeeping and Laundry Services

RFP: 2104

Vendor Name: Morrison Management Specialists, Inc.

Address: 3230 Nelson Lane Ft. Collins, CO

Opening Date: March 22, 2016

Opening Time: 2:00 PM

In keeping with Compass Group's sustainability efforts and green initiative, your proposal is printed double-sided on Mohawk 100% recycled paper, which is manufactured entirely with Green-e certified wind-generated electricity.

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Product group fromwell-managed forests and recycled wood or fiber
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March 22, 2016

Annette Morfin
Purchasing Officer
State of Nevada, Purchasing Division
515 E. Musser Street, Suite 300
Carson City, NV 89701

RE: RFP 2104 Housekeeping and Laundry Services

Dear Annette,

Morrison Management Specialists has been serving the Nevada State Veterans Home providing the dining services for many years. We value our partnership with the State and continue to find ways to upgrade our services, manage costs, and service our guests at the Home.

With our focus exclusively dedicated to servicing the needs of seniors, and having over 600 senior care communities under our responsibility, Morrison Management Specialists is uniquely positioned to deliver the quality services you and your residents deserve.

You have outlined your expectations for service and quality in RFP 2104. We are confident that Morrison has the people, processes, training and management leadership to deliver on all of your expectations.

We appreciate that our response to your RFP needs to be accurate and concise and we have attempted to meet those expectations. We are however a service-based organization that takes pride in our flexibility, and in our ability to customize services for each partner. As you review our response, please be keep this in mind.

We find that no RFP or RFP response can cover all questions and clarify all issues. We welcome the opportunity to discuss our services with you in detail at your convenience.

Thank you for our current partnership, we look forward to the opportunity of expanding our services for the Nevada State Veterans Home.

Sincerely,

Doug Hagaman
Director, New Partner Development

This proposal, designed specifically for Nevada State Veterans Home, is confidential and proprietary to Compass Group USA, Inc. Except with prior written approval by Compass Group, dissemination to others outside of your organization is not allowed. Nevada State Veterans Home admits that Compass Group may be irreparably harmed by a violation of confidentiality by Nevada State Veterans Home and, therefore, Compass Group shall be entitled to judicial equitable relief, including injunction and specific performance, in the event of any breach of confidentiality by Nevada State Veterans Home.

This proposal is valid for 120 days after its presentation and/or delivery to you.

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TAB III – VENDOR INFORMATION SHEET

VENDOR INFORMATION SHEET FOR RFP 2104

Vendor Must:

A) Provide all requested information in the space provided next to each numbered question. The information provided in Sections V1 through V6 will be used for development of the contract;

B) Type or print responses; and

C) Include this Vendor Information Sheet in Tab III of the Technical Proposal.

V1	Company Name	Morrison Management Specialists, Inc.

V2	Street Address	400 Northridge Rd #600

V3	City, State, ZIP	Atlanta, Georgia 30350

V4	Telephone Number		
	Area Code: 404	Number: 845-3330	Extension:

V5	Facsimile Number		
	Area Code: 404	Number: 845-3333	Extension:

V6	Toll Free Number		
	Area Code: 800	Number: 357-0012	Extension:

V7	***Contact Person for Questions / Contract Negotiations, including address if different than above***		
	Name: Doug Hagaman		
	Title: Director, New Business Development		
	Address: 3230 Nelson Lane Fort Collins, CO 80525		
	Email Address: Doug.Hagaman@Compass-usa.com		
V8	Telephone Number for Contact Person		
	Area Code: 970	Number: 988-6213	Extension:
V9	Facsimile Number for Contact Person		
	Area Code:	Number:	Extension:
V10	***Name of Individual Authorized to Bind the Organization***		
	Name: Shawn Leary	Title: Regional Vice President	
V11	Signature ***(Individual must be legally authorized to bind the vendor per NRS 333.337)***		
	Signature:		Date: 3-15-16

TAB IV – STATE DOCUMENTS

ATTACHMENT A – CONFIDENTIALITY AND CERTIFICATION OF INDEMNIFICATION

Submitted proposals, which are marked "confidential" in their entirety, or those in which a significant portion of the submitted proposal is marked "confidential" **will not** be accepted by the State of Nevada. Pursuant to NRS 333.333, only specific parts of the proposal may be labeled a "trade secret" as defined in NRS 600A.030(5). All proposals are confidential until the contract is awarded; at which time, both successful and unsuccessful vendors' technical and cost proposals become public information.

In accordance with the Submittal Instructions of this RFP, vendors are requested to submit confidential information in separate binders marked "**Part I B Confidential Technical**" and "**Part III Confidential Financial**".

The State will not be responsible for any information contained within the proposal. Should vendors not comply with the labeling and packing requirements, proposals will be released as submitted. In the event a governing board acts as the final authority, there may be public discussion regarding the submitted proposals that will be in an open meeting format, the proposals will remain confidential.

By signing below, I understand it is my responsibility as the vendor to act in protection of the labeled information and agree to defend and indemnify the State of Nevada for honoring such designation. I duly realize failure to so act will constitute a complete waiver and all submitted information will become public information; additionally, failure to label any information that is released by the State shall constitute a complete waiver of any and all claims for damages caused by the release of the information.

This proposal contains Confidential Information, Trade Secrets and/or Proprietary information as defined in ***Section 2 "ACRONYMS/DEFINITIONS."***

Please initial the appropriate response in the boxes below and provide the justification for confidential status.

Part I B – Confidential Technical Information			
YES		NO	X
Justification for Confidential Status			

A Public Records CD has been included for the Technical and Cost Proposal			
YES	X	NO (See note below)	
Note: By marking "NO" for Public Record CD included, you are authorizing the State to use the "Master CD" for Public Records requests.			
Part III – Confidential Financial Information			
YES	X	NO	
Justification for Confidential Status			

Company Name
Morrison Management Specialists, Inc.

Signature

Print Name Shawn Leary

3-15-16
Date

This document must be submitted in Tab IV of vendor's technical proposal

ATTACHMENT C – VENDOR CERTIFICATIONS

Vendor agrees and will comply with the following:

(1) Any and all prices that may be charged under the terms of the contract do not and will not violate any existing federal, State or municipal laws or regulations concerning discrimination and/or price fixing. The vendor agrees to indemnify, exonerate and hold the State harmless from liability for any such violation now and throughout the term of the contract.

(2) All proposed capabilities can be demonstrated by the vendor.

(3) The price(s) and amount of this proposal have been arrived at independently and without consultation, communication, agreement or disclosure with or to any other contractor, vendor or potential vendor.

(4) All proposal terms, including prices, will remain in effect for a minimum of 180 days after the proposal due date. In the case of the awarded vendor, all proposal terms, including prices, will remain in effect throughout the contract negotiation process.

(5) No attempt has been made at any time to induce any firm or person to refrain from proposing or to submit a proposal higher than this proposal, or to submit any intentionally high or noncompetitive proposal. All proposals must be made in good faith and without collusion.

(6) All conditions and provisions of this RFP are deemed to be accepted by the vendor and incorporated by reference in the proposal, except such conditions and provisions that the vendor expressly excludes in the proposal. Any exclusion must be in writing and included in the proposal at the time of submission.

(7) Each vendor must disclose any existing or potential conflict of interest relative to the performance of the contractual services resulting from this RFP. Any such relationship that might be perceived or represented as a conflict should be disclosed. By submitting a proposal in response to this RFP, vendors affirm that they have not given, nor intend to give at any time hereafter, any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor, or service to a public servant or any employee or representative of same, in connection with this procurement. Any attempt to intentionally or unintentionally conceal or obfuscate a conflict of interest will automatically result in the disqualification of a vendor's proposal. An award will not be made where a conflict of interest exists. The State will determine whether a conflict of interest exists and whether it may reflect negatively on the State's selection of a vendor. The State reserves the right to disqualify any vendor on the grounds of actual or apparent conflict of interest.

(8) All employees assigned to the project are authorized to work in this country.

(9) The company has a written equal opportunity policy that does not discriminate in employment practices with regard to race, color, national origin, physical condition, creed, religion, age, sex, marital status, sexual orientation, developmental disability or handicap.

(10) The company has a written policy regarding compliance for maintaining a drug-free workplace.

(11) Vendor understands and acknowledges that the representations within their proposal are material and important, and will be relied on by the State in evaluation of the proposal. Any vendor misrepresentations shall be treated as fraudulent concealment from the State of the true facts relating to the proposal.

(12) Vendor must certify that any and all subcontractors comply with Sections 7, 8, 9, and 10, above.

(13) The proposal must be signed by the individual(s) legally authorized to bind the vendor per NRS 333.337.

Vendor Company Name
Morrison Management Specialists, Inc.

Vendor Signature

SHAWN LEARY

Print Name Shawn Leary

3-15-16

Date

This document must be submitted in Tab IV of vendor's technical proposal

ATTACHMENT J – CERTIFICATION REGARDING LOBBYING

Certification for Contracts, Grants, Loans, and Cooperative Agreements

The undersigned certifies, to the best of his or her knowledge and belief, that:

(1) No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.

(2) If any funds other than Federally appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure of Lobbying Activities," in accordance with its instructions.

(3) The undersigned shall require that the language of this certification be included in the award documents for all sub awards at all tiers (including subcontracts, sub grants, and contracts under grants, loans, and cooperative agreements) and that all sub recipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by section 1352, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than $10,000 and not more than $100,000 for each such failure.

By: Shawn Leary

Signature of Official Authorized to Sign Application

Date 03/22/16

For: Morrison Management Specialists

Vendor Name

RFP 2104 Housekeeping and Laundry Services

Project Title

This document must be submitted in Tab IV of vendor's technical proposal

State of Nevada
Department of Administration
Purchasing Division
515 E. Musser Street, Suite 300
Carson City, NV 89701

Brian Sandoval
Governor

Jeffrey Haag
Administrator

SUBJECT:	Amendment 1 to Request for Proposal 2104
RFP TITLE:	Housekeeping and Laundry Services
DATE OF AMENDMENT:	February 16, 2016
DATE OF RFP RELEASE:	January 27, 2016
OPENING DATE:	~~March 8, 2016~~ **NEW OPENING DATE: March 22, 2016**
OPENING TIME:	2:00 PM
CONTACT:	Annette Morfin, Procurement Staff Member

The following shall be a part of RFP ***2104.*** If a vendor has already returned a proposal and any of the information provided below changes that proposal, please submit the changes along with this amendment. You need not re-submit an entire proposal prior to the opening date and time.

---

1. **A second (2nd) walk through has been scheduled for Thursday, February 25, 2016 @ 10:00 a.m. at the Nevada State Veterans Home, 100 Veterans Memorial Drive, Boulder City, NV 89005. This walk through is <u>not mandatory if you attended the first (1st) walkthrough.</u> Participation in a walk through is mandatory in order to submit a proposal.**

Attachment L -
Mandatory Walk Throu

2. **The new timeline is as follows:**

Task	Date/Time
Attachment L – Pre-Registration Walk Through Form	02/23/2016 @ 5:00 PM
Mandatory Walk-Through	02/25/2016 @ 10:00 AM
Deadline for submitting questions	03/03/2016 @ 5:00 PM
Answers posted to website	On or about 03/08/2016
Deadline for submittal of Reference Questionnaires	No later than 4:30 PM on 03/18/2016
Deadline for submission and opening of proposals	No later than 2:00 PM on 03/22/2016
Evaluation period (approximate time frame)	03/24/2016 – 04/04/2016
Selection of vendor	On or about 04/06/2016
Anticipated BOE approval	06/07/2016
Contract start date (contingent upon BOE approval)	11/14/2016

3. **Section 3.2.1.17:** The language should be changed as follows:

   Dust and clean all handrails, crash rails and chair rails.

4. **Add Section 3.9.7:**

   After a resident is no longer in isolation the room must be deep cleaned.

5. **Section 3.10.2.4:** This requirement needs to be eliminated.

ALL ELSE REMAINS THE SAME FOR RFP 2104.

Vendor must sign and return this amendment with proposal submitted.

Vendor Name: Morrison Management Specialists, Inc.

Authorized Signature: _____

Title: RVP Date: March 18, 2016

This document must be submitted in the "State Documents" section/tab of vendors' technical proposal.

State of Nevada
Department of Administration
Purchasing Division
515 E. Musser Street, Suite 300
Carson City, NV 89701

Brian Sandoval
Governor

Jeffrey Haag
Administrator

SUBJECT:	Amendment 2 to Request for Proposal 2104
RFP TITLE:	Housekeeping and Laundry Services
DATE OF AMENDMENT:	March 8, 2016
DATE OF RFP RELEASE:	January 27, 2016
OPENING DATE:	~~March 8, 2016~~ **NEW OPENING DATE: March 22, 2016**
OPENING TIME:	2:00 PM
CONTACT:	Annette Morfin, Procurement Staff Member

The following shall be a part of RFP ***2104.*** If a vendor has already returned a proposal and any of the information provided below changes that proposal, please submit the changes along with this amendment. You need not re-submit an entire proposal prior to the opening date and time.

---

1. The original RFP 3003 document, The Notice of Award, and any Technical Proposals that may be available.

   The documents are available on Purchasing's Public Records website, scroll down until you see 3003 and click on this link. The documents are in an Adobe portfolio. The link is provided below.

   http://purchasing.nv.gov/Public/Documents/RFP3003/

2. 3.2.4.2 - This is usually a maintenance issue so please clarify.

   It is a monthly duty of the contracted vendor to completely wash all wall surfaces.

3. 3.2.4.3 - Please provide the height of the ceilings, wall grilles and registers.

   Typical 8' ceiling height in resident rooms and living rooms up to 14'

4. 3.2.4.6 - Can you provide sq ft for flooring services by type.

   Ceramic tile: 4000 sq. ft.
   Vinyl flooring: 52500 sq. ft.
   Carpeting: 28500 sq. ft.

5. 3.2.4.7 - Please confirm the expectations for housekeeping to caulk.

Contracted vendor will be responsible to apply caulking on all commodes and sinks on a six (6)- month interval or upon request.

6. 3.7 - Please provide an estimate for the number of room moves completed within the past 12 months. Also, please provide the procedure for billing the Community for out of scope work.

Number of room moves annual- 152 actual. Allow for up to 200.
New admissions annual- 178 actual. Allow for up to 200.

The contracted vendor will not operate outside of the scope of work. Operating outside the scope of the contract is not allowable. No reimbursement for any work performed outside of the scope of the contract by the contracted vendor will be allowable.

7. 3.10.6.2- Please provide the height of these surfaces (skylights).

16' & 12'

8. 3.17.4.1 - Verify the inventory process for the items included in this area.

The Central Supply Manager keeps par levels of chemicals in Central Supply area. Manager coordinates with Ecolab, Brady, & Grainger monthly. All orders are on a time based program.

9. 3.17.6 - Please clarify "revision" as it is used in this section.

If a new piece of equipment is purchased by the owner (NSVH), contractor will provide training to all employees that utilize the new equipment. Contractor will provide participant sign-in sheet to the contract monitor.

10. 3.18.1.2 - Please clarify if Paper and Disposable products are included as contractor expense, RFP is unclear on these costs.

Paper and Disposable products are NOT a contractor expense.

11. 3.24 - Can you provide information on NSVH mandatory training.

Infection Control, Hand Hygiene, Blood borne Pathogens, TB, MRSA, C-diff, CDC Guidelines HIPAA Compliance Fire & Safety, Hazardous Communication, Electrical Safety, Crime Stoppers, Ergonomics.

12. 3.31.7 - It is assumed that NSVH pays for repairs on NSVH equipment.

NSVH pays for repairs on NSVH equipment, unless the repairs were the result of damage caused by the contracted vendor; at that point the costs of repairs, parts, tools and labor are the responsibility of the contracted vendor and must be reimbursed to NSVH.

13. 3.35.4.1 - New Federal healthcare regulations require that employees are provided benefits, does the state of Nevada have regulations that contradict this requirement.

A: There is no state requirement about benefits for the contracted employees, it is the responsibility of the contracted vendor to meet any federal health care requirements.

14. 3.35.5 - Please provide scaled blueprints and PDF copy of blueprints.

Only the contracted vendor will be provided the blue prints, if requested.

ALL ELSE REMAINS THE SAME FOR RFP 2104.

Vendor must sign and return this amendment with proposal submitted.

Vendor Name: Morrison Management Specialists

Authorized Signature: _____

Title: RVP Date: March 18, 2016

This document must be submitted in the "State Documents" section/tab of vendors' technical proposal.

F. Copies of applicable certifications and/or licenses.

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CERTIFICATE OF LIABILITY INSURANCE

Page 1 of 2

DATE (MM/DD/YYYY) 09/21/2015

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies)must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER

Willis of North Carolina, Inc.
c/o 26 Century Blvd.
P. O. Box 305191
Nashville, TN 37230-5191

CONTACT NAME:
PHONE (A/C, NO, EXT): 877-945-7378 FAX (A/C, NO): 888-467-2378
E-MAIL ADDRESS: certificates@willis.com

INSURER(S)AFFORDING COVERAGE	NAIC #
INSURER A: National Union Fire Ins. Co. of Pittsburg	19445-001
INSURER B: ACE Property & Casualty Insurance Company	20699-001
INSURER C: New Hampshire Insurance Company	23841-001
INSURER D: National Union Fire Ins. Co. of Pittsburg	19445-003
INSURER E:	
INSURER F:	

INSURED

Compass Group USA, Inc.
2400 Yorkmont Road
Charlotte, NC 28217-4611

COVERAGES **CERTIFICATE NUMBER:** 23591899 **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN. THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	X COMMERCIAL GENERAL LIABILITY			3333262	9/30/2015	9/30/2016	EACH OCCURRENCE	$ 1,000,000
	CLAIMS–MADE X OCCUR						DAMAGE TO RENTED PREMISES (Ea occurence)	$ 1,000,000
	X Contractual Liability						MED EXP (Any one person)	$
							PERSONAL & ADV INJURY	$ 1,000,000
	GEN'L AGGREGATE LIMIT APPLIES PER:						GENERAL AGGREGATE	$ 10,000,000
	X POLICY PRO-JECT LOC						PRODUCTS - COMP/OP AGG	$ 5,000,000
	OTHER:							$
A	AUTOMOBILE LIABILITY			AOS 7469850	9/30/2015	9/30/2016	COMBINED SINGLE LIMIT (Ea accident)	$ 5,000,000
A	X ANY AUTO			MA 7469851	9/30/2015	9/30/2016	BODILY INJURY(Per person)	$
A	ALL OWNED AUTOS / SCHEDULED AUTOS			VA 7469858	9/30/2015	9/30/2016	BODILY INJURY(Per accident)	$
	HIRED AUTOS / NON-OWNED AUTOS						PROPERTY DAMAGE (Per accident)	$
	X Self Ins. Phy Damage							$
B	UMBRELLA LIAB X OCCUR			XOOG27738631	9/30/2015	9/30/2016	EACH OCCURRENCE	$ 10,000,000
	X EXCESS LIAB CLAIMS–MADE						AGGREGATE	$ 10,000,000
	DED RETENTION $							$
C	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? Y/N N (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	N/A		024781061	9/30/2015	9/30/2016	X PER STATUTE / OTH-ER	
							E.L. EACH ACCIDENT	$ 2,000,000
							E.L. DISEASE - EA EMPLOYEE	$ 2,000,000
							E.L. DISEASE - POLICY LIMIT	$ 2,000,000
D	Liquor Liability			3333263	9/30/2015	9/30/2016	$ 1,000,000 Each Common Cause $10,000,000 Aggregate	

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additonal Remarks Schedule, may be attached if more space is required)

Named Insured includes the following Entities: Compass Group USA, Inc., Bon Appetit Management Company, Canteen Vending, Services, Chartwells School Dining, Crothall Services Group, Eurest Dining, Flik International, Levy Restaurant, Morrison Management Specialists, Inc., Vendlink, LLC, Chartwells, Restaurant Associates, Eurest Services, Bateman, Southeast Services Corp., Crothall Healthcare Inc., Crothall Facilities Management Inc., Statewide Services Inc., SHRM Catering Services, Inc., and Wolfgang Puck Catering and Events LLC, Morrison Senior Living, Morrison Senior Dining Services, Touchpoint Support Services.

CERTIFICATE HOLDER

Evidence Only
.
.

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

Coll:4769237 Tpl:1991943 Cert:23591899

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ACORD 25 (2014/01)

AGENCY CUSTOMER ID: 22011126

LOC#:

ACORD® ADDITIONAL REMARKS SCHEDULE

AGENCY	NAMED INSURED
Willis of North Carolina, Inc.	Compass Group USA, Inc. 2400 Yorkmont Road Charlotte, NC 28217-4611
POLICY NUMBER See First Page	
CARRIER: See First Page / NAIC CODE	EFFECTIVE DATE: See First Page

ADDITIONAL REMARKS

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,
FORM NUMBER: 25 FORM TITLE: CERTIFICATE OF LIABILITY INSURANCE

See Attached:

Garagekeepers
Carrier: National Union Ins. Co. of Pittsburgh, PA
NAIC 19445-001
Policy No. 7469850
Policy Period: 09/30/2016 to 09/30/2016
Limit: $1,500,000

SIR applies per terms and conditions of the policy.

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Compass Group USA, Inc.
Policy Term: 09/30/2015 to 09/30/2016
Workers' Compensation and Employers Liability Policies

Coverage	Policy Number	Carrier	WC Coverage	EL Limits
Work Comp/EL	24781061	New Hampshire Insurance Company NAIC 23841-001 Policy Covers States of: AL, AR, CO, CT, DC, DE, GA, HI, IA, ID, IN, KS, LA, MD, MI, MO, MS, NE, NM, NV, NY, OK, OR, RI, SC, SD, TN, TX, WI, WV, WY	Statutory	$2,000,000 Bodily Injury by Accident - Each Accident $2,000,000 Each Employee Bodily Injury by Disease $2,000,000 Policy Limit Bodily Injury by Disease
Work Comp/EL	24781072	New Hampshire Insurance Company NAIC 23841-001 Policy Covers States of: AK, AZ, IL, KY, NC, NH, NJ, PA, UT, VA, VT	Statutory	$2,000,000 Bodily Injury by Accident - Each Accident $2,000,000 Each Employee Bodily Injury by Disease $2,000,000 Policy Limit Bodily Injury by Disease
Work Comp/EL	28471064	New Hampshire Insurance Company NAIC 23841-001 Policy Covers States of: MA Stop Gap Coverage: ND, OH, WA, WY	Statutory	$2,000,000 Bodily Injury by Accident - Each Accident $2,000,000 Each Employee Bodily Injury by Disease $2,000,000 Policy Limit Bodily Injury by Disease
Work Comp/EL	24781068	National Union Fire Insurance Company of Pittsburgh NAIC 19445-001 Policy Covers State of CA	Statutory	$2,000,000 Bodily Injury by Accident - Each Accident $2,000,000 Each Employee Bodily Injury by Disease $2,000,000 Policy Limit Bodily Injury by Disease
Work Comp/EL	24781062	Illinois National Insurance Company NAIC 23817-001 Policy Covers State of FL	Statutory	$2,000,000 Bodily Injury by Accident - Each Accident $2,000,000 Each Employee Bodily Injury by Disease $2,000,000 Policy Limit Bodily Injury by Disease
Work Comp/EL	24781065	New Hampshire Insurance Company NAIC 23841-001 Policy Covers State of ME	Statutory	$2,000,000 Bodily Injury by Accident - Each Accident $2,000,000 Each Employee Bodily Injury by Disease $2,000,000 Policy Limit Bodily Injury by Disease
Work Comp/EL	24781063	New Hampshire Insurance Company NAIC 23841-001 Policy Covers State of MN	Statutory	$2,000,000 Bodily Injury by Accident - Each Accident $2,000,000 Each Employee Bodily Injury by Disease $2,000,000 Policy Limit Bodily Injury by Disease

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TAB V – ATTACHMENT B

ATTACHMENT B – TECHNICAL PROPOSAL CERTIFICATION OF COMPLIANCE WITH TERMS AND CONDITIONS OF RFP

I have read, understand and agree to comply with ***all*** the terms and conditions specified in this Request for Proposal.

YES	X	I agree to comply with the terms and conditions specified in this RFP.
NO		I do not agree to comply with the terms and conditions specified in this RFP.

If the exception and/or assumption require a change in the terms in any section of the RFP, the contract, or any incorporated documents, vendors ***must*** provide the specific language that is being proposed in the tables below. If vendors do not specify in detail any exceptions and/or assumptions at time of proposal submission, the State will not consider any additional exceptions and/or assumptions during negotiations.

Company Name
Morrison Management Specialists, Inc

Signature

Print Name Shawn Leary

3-15-16
Date

Vendors MUST use the following format. Attach additional sheets if necessary.

EXCEPTION SUMMARY FORM

EXCEPTION #	RFP SECTION NUMBER	RFP PAGE NUMBER	EXCEPTION (Complete detail regarding exceptions must be identified)

ASSUMPTION SUMMARY FORM

ASSUMPTION #	RFP SECTION NUMBER	RFP PAGE NUMBER	ASSUMPTION (Complete detail regarding assumptions must be identified)

This document must be submitted in Tab V of vendor's technical proposal

TAB VI – SECTION 3 – SCOPE OF WORK

TAB VI SECTION 3 SCOPE OF WORK

3.1 HOUSEKEEPING SERVICES – SCOPE 1

Morrison Management Specialists, Inc. having carefully examined all Scope of Services requirements outlined in the Nevada State Veterans Home RFP 2104 agrees to provide services described herein, in strict conformity with sections 3.1.1. – Housekeeping Services Scope 1 through 3.23.2 of RFP.

3.24 TEAM MEMBER TRAINING

Morrison Management Specialists has reviewed your expectations for training found in section 3.24.1 – 3.24.7 and we are in agreement.

An overview of our training programs and philosophy follows:

Human Resources Recruit, Train & Retain

Everything we do – our mission, values, recruiting, training, planning, purchasing, programs, processes and philosophy – are designed to enrich residents' lives. Their satisfaction is our obsession. Our people are our most important asset for achieving this. They're also our greatest investment. We don't "hire employees" – we "engage associates" who will share the values and motivation of their peers to deliver the highest level of service. The difference isn't semantic; we attract and retain many of the industry's best and brightest people by making sure that we:

- ***Build a team of individuals with positive, can-do attitudes***
- ***Put the right people in the right jobs***
- ***Engage them in their responsibilities and communities***
- ***Train them well***
- ***Provide a positive work environment***
- ***Recognize exceptional performance***
- ***Offer opportunities for career growth***

The investment pays off. Training Magazine named Morrison one of the "Top 100" in the country for consistently providing opportunities for individuals to grow and prosper through personal development. In early 2006, we began to strengthen our associate engagement program under the "Great service starts with me" philosophy. Results are impressive. Turnover of managers and associates has been reduced dramatically; in fact, the latter is HALF that of the industry average.

In addition, Quality Training – From Day 1 we emphasize the critical importance of quality performance and results in achieving the community's care mission. Quality is not "managed-down"; it's embraced at all levels of the organization, particularly by those performing the service. We teach associates that their contributions to aesthetics, infection control, and hospitality are crucial. They are encouraged to identify and immediately correct deficiencies. We encourage them to explore and share new ways in which to perform their work better and more productively.

- ***On-the-Job Training – Associates are paired with a trainer qualified to instruct and critique. Associates are first trained in basic cleaning tasks; such as bathroom cleaning, floor mopping, and bed making. Those to be assigned floor maintenance jobs will also be instructed in the use of heavy floor and carpet equipment. Once task training is complete, each new employee receives routine training in which tasks are combined and sequenced into job assignments. A member of the start-up team will walk the associate through his or her daily routine to demonstrate techniques, ingrain standards and get the associate's ideas. As the trainee demonstrates proficiency, the trainer will gradually relax the direct supervision.***

- ***Weekly Minders – Every week, all associates in the department are re-oriented to selected task and safety procedures. These "WeeklyMinders" and "SafetyMinders" are designed to reinforce safe practices and to discourage short-cuts that might short-change quality. Supervisors review the procedures and then observe their employees performing them, providing coaching as required.***

- ***Monthly In-Service Training Sessions – Monthly meetings – attended by all Associates in that department – include reviews of general business review and current employee issues, plus an educational seminar. Guest speakers such as the Infection Control Officer or key department heads are invited to brief employees on activities outside the environmental services department to help EVS staff better identify with the rest of the community.***

- ***Cross-Training – Associates are cross-trained so they can perform procedures and routines of other job assignments should the regularly assigned staff be unavailable.***

The following is a sample our Individual Training Tracking tools as an example of our comprehensive program:

Individual Training Record

Name:				Position:		
Date of Hire:				Certification Date:		
	Date	Instructor Initials	Trainee	Date	Instructor Initials	Trainee Initials
Infection Control						
Glove Usage/Hand Washing						
Standard/Universal Precautions						
Blood born Pathogens						
Waste Handling						
Use of Germicide (time, change water, no drying)						
General Cleaning						
Cart Set-Up						
End-of-Day Clean-Up						
Rest Room Cleaning						
Ten Step Cleaning						
Isolation Room Cleaning						
Proper Patient Room Layout						
Proper Stainless Steel Cleaning						
Dust Mopping						
Damp Mopping						
Vacuuming and Vacuum Care						
Carpet Shampooing						
Carpet Extraction						
Carpet Spotting						
Daily equipment maintenance						
Buffing/Burnishing						
Strip/Finish						
Top Scrub/Recoat						
Duty List						
Safety						
Incident Reporting						
Chemical Safety (label, PPE, mixing, etc.)						
Haz Comm/Right-to-Know/MSDS						
Fire Safety and Plan						
Hospital Codes						
Disaster Plan						
Electrical Safety						
Slips and Falls						
Back Safety (lifting, ways to protect, etc.)						
Sharps Containers (cleaning/changing)						
Needle stick Prevention						
Radiation Safety						
HIPPA						
Age Specific Competencies						
Sexual Harassment						

Trainee Signature/Date: ***Trainee/Date:***

Trainer Signature/Date: ***Trainer/Date:***

3.25 HEALTH AND SAFETY

Morrison Management Specialists, Inc. agrees to the requirements as outlined in section 3.25 Health and Safety.

Our philosophy is:

Associate & Resident Safety – Safety first

From the very beginning of their training, our people learn that nothing is more important than the safety of our residents and associates. It's the first step in our service priorities, so all actions are filtered through the criterion of safety first! Our service priorities:

- ***SAFETY: In ALL actions, safety comes first.***
- ***CARING: We are here to serve our residents, and we care about their needs.***
- ***PRESENTATION: HOW we serve is just as important as WHAT we serve.***
- ***EFFICIENCY: Make smart decisions to best serve each resident. Our safety and sanitation programs start with compliance to Joint Commission, local, state and federal requirements while following OSHA regulations. Then we go beyond the minimums with extensive training education, documentation procedures and stringent supplier requirements.***

The bottom line: we will reduce your liability exposure while ensuring the health and safety of residents, visitors, coworkers and associates.

Morrison Management Specialists has reviewed the requirements and expectations in the following sections and agrees to the States requirements:

3.26 Federal and State Licensing and Certification
3.27 Unusual Activities
3.28 Infection Control
3.29 Building Supplies

3.30 QUALITY CONTROL PLAN

Morrison has reviewed your expectations for quality control and we are in agreement with Sections 3.30.1 – 3.30.5.6

"Continuous Quality Improvement" is about always working to make the best even better. Here are the major systems and policies we use to accomplish this.

- ***Core Standards are the foundation for our processes. Our Departmental Policies & Procedures Manual and other operational resources lay the foundation for safety, sanitation, and operational efficiency. The core standards detailed in this manual far exceed those prescribed by state and federal regulatory agencies. Our directors evaluate themselves against a checklist of these mandatory standards once each quarter, which in turn will be reviewed during the Regional Director's semi- annual audits. You'll find a copy of this checklist in the Addendum.***

- ***Internal Audits - At least twice a year, the Regional Director of CommunityWorks (and occasionally the Regional Director of Operations) will conduct an on-site audit at Nevada State Veterans Home. The audit will cover cleaning standards, user assessments of our service, training programs, employee relations programs, cost controls, and safety programs. The administrative report will summarize results, review objectives, and detail corrective actions for any areas of concern.***

- ***Mock Surveys – To promote vigilant attention to quality and ensure survey readiness, the Regional Director of Operations will conduct a surprise mock survey prior to each anticipated annual state survey date.***

- ***Quality Assurance Tracking – Proprietary web-based software for the Morrison Senior Living Quality Assurance program will be used to measure staff effectiveness in service delivery. Inspection and interview results will be loaded into the system daily, enabling the director and supervisors at Nevada State Veterans Home to customize checklists for tracking critical indicators. Any deficiencies identified during inspections will become subjects for training sessions.***

- ***QA data will be reviewed with associates at staff meetings. Monthly statistical reports and graphs will chart progress and be displayed for all associates to review.***

- ***Staff Communications – Although it's approached from many different directions, quality is the constant theme of the regular team meetings and recognition programs mentioned earlier in this section. Meetings are used to inform, reinforce policies, train, identify associate concerns or explore opportunities for improvement. EVS associates also receive positive reinforcement at social gatherings such as holiday parties, summer picnics and the celebration of the annual Environmental Services Week each September.***

- ***Uniform Package – All full-time and part-time EVS associates will be provided three sets of uniforms. Associates will be responsible for cleaning, pressing, alterations and repairs to garments. Morrison will provide annual replacements as needed to maintain the professional image to residents and other department staff. New associates will be furnished temporary smocks until outfitted in permanent uniforms.***

- ***Daily Inspections – Quality assurance checks will be performed at least once a day, with a minimum of 10 each week. The data from these inspections will be cross-categorized by area, service provided and associate, and used to guide continuous improvement efforts and in associate evaluations.***

- ***AM/PM Checklist – A checklist review will be performed by one of the management team members in the morning (AM), and another again in the evening (PM). Any deficiencies noted are then transferred to a work order for correction. The AM management team member checks on all PM issues while the PM team member checks on all the AM issues to ensure that the appropriate action was taken and the correct follow-up was completed. The checklists are reviewed daily by the Director of EVS.***

- ***Environmental Rounds – We recommend forming an EVS Review Team with representatives from administration, marketing, nursing, environmental services, engineering, infection control, and quality assurance. This team would periodically conduct formal rounds to assess the community's appearance, condition and safety. Observations would be documented, with follow-up on improvements expected by the next tour.***

- ***Resident Surveys – Each year we conduct a formal survey of residents to gather comments and suggestions regarding the services we provide to the community and residents. Suggestions are reviewed, shared with the entire team and reflected in our process improvement efforts.***

- ***Comment Cards – Many of the same questions of our annual Resident Survey are repeated on the Comment Card left with each resident after cleaning. Easy to fill out and a friendly reminder that we're always open to their suggestions, this comment card lets us know immediately if the resident perceives a problem or concern.***

Morrison Management Specialists agrees to the requirements as outlined in section 3.31 – 3.34 of RFP 2104.

In section 3.35 we have reviewed the Additional Information and will apply to our overall program.

TAB VII – SECTION 4 – COMPANY BACKGROUND AND REFERENCES

4 COMPANY BACKGROUND AND REFERENCES

1.1 VENDOR INFORMATION

4.1.1 Vendors must provide a company profile in the table format below.

Question	Response
Company name:	Morrison Management Specialists, Inc.
Ownership (sole proprietor, partnership)	Corporation
State of incorporation:	Georgia
Date of incorporation:	October 23, 1995
# of years in business:	Over 50 – (past 20 as Morrison Management Specialists, Inc)
List of top officers:	Scott MacLellan, CEO Kevin Svagdis, President Marty Cawley, Division Pres.
Location of company headquarters:	5801 Peachtree Dunwoody Rd. Atlanta, GA 30342
Location(s) of the company offices:	Multiple offices nationwide
Location(s) of the office that will provide the services described in this RFP:	Morrison 1651 E. Fourth Street Santa Ana, CA 92701
Number of employees locally with the expertise to support the requirements identified in this RFP:	We have provided the two key managers who will oversee operations. We have over a dozen local staff and are interested in interviewing current staff.
Number of employees nationally with the expertise to support the requirements in this RFP:	Morrison has over 10 on our environmental and laundry support team. We have over 20,000 employees nationally
Location(s) from which employees will be assigned for this project:	We will have 17 on-site employees supported by regional team as highlighted.

4.1.2 **Please be advised**, pursuant to NRS 80.010, a corporation organized pursuant to the laws of another state must register with the State of Nevada, Secretary of State's Office as a foreign corporation before a contract can be executed between the State of Nevada and the awarded vendor, unless specifically exempted by NRS 80.015.

4.1.3 The selected vendor, prior to doing business in the State of Nevada, must be appropriately licensed by the State of Nevada, Secretary of State's Office pursuant to NRS76. Information regarding the Nevada Business License can be located at http://nvsos.gov.

Question	Response
Nevada Business License Number:	NV20011302439
Legal Entity Name:	Morrison Management Specialists, Inc.

Is "Legal Entity Name" the same name as vendor is doing business as?

Yes		No	X

If "No", provide explanation. DBA – Morrison Community Works

4.1.4 Vendors are cautioned that some services may contain licensing requirement(s). Vendors shall be proactive in verification of these requirements prior to proposal submittal. Proposals that do not contain the requisite licensure may be deemed non-responsive.

4.1.5 Has the vendor ever been engaged under contract by any State of Nevada agency?

Yes	X	No	

If "Yes", complete the following table for each State agency for whom the work was performed. Table can be duplicated for each contract being identified.

Question	Response
Name of State agency:	Nevada State Veterans Home
State agency contact name:	Michaels Nobles
Dates when services were performed:	September 1, 2010 through present and ongoing
Type of duties performed:	Dining Services
Total dollar value of the contract:	N/A

4.1.6 Are you now or have you been within the last two (2) years an employee of the State of Nevada, or any of its agencies, departments, or divisions?

Yes		No	X

If "Yes", please explain when the employee is planning to render services, while on annual leave, compensatory time, or on their own time?

If you employ (a) any person who is a current employee of an agency of the State of Nevada, or (b) any person who has been an employee of an agency of the State of Nevada within the past two (2) years, and if such person will be performing or producing the services which you will be contracted to provide under this contract, you must disclose the identity of each such person in your response to this RFP, and specify the services that each person will be expected to perform.

4.1.7 Disclosure of any significant prior or ongoing contract failures, contract breaches, civil or criminal litigation in which the vendor has been alleged to be liable or held liable in a matter involving a contract with the State of Nevada or any other governmental entity. Any pending claim or litigation occurring within the past six (6) years which may adversely affect the vendor's ability to perform or fulfill its obligations if a contract is awarded as a result of this RFP must also be disclosed.

Does any of the above apply to your company?

Yes		No	X

4.1.8 Vendors must review the insurance requirements specified in ***Attachment E, Insurance Schedule for RFP 2104.*** Does your organization currently have or will your organization be able to provide the insurance requirements as specified in ***Attachment E.***

Yes	X	No	

Any exceptions and/or assumptions to the insurance requirements ***must*** be identified on ***Attachment B, Technical Proposal Certification of Compliance with Terms and Conditions of RFP.*** Exceptions and/or assumptions will be taken into consideration as part of the evaluation process; however, vendors must be specific. If vendors do not specify any exceptions and/or assumptions at time of proposal submission, the State will not consider any additional exceptions and/or assumptions during negotiations.

Upon contract award, the successful vendor ***must*** provide the Certificate of Insurance identifying the coverages as specified in ***Attachment E, Insurance Schedule for RFP 2104.***

4.1.9 Company background/history and why vendor is qualified to provide the services described in this RFP. Limit response to no more than five (5) pages.

Compass Group Corporate Overview
Based in Charlotte, North Carolina, Compass Group North America is the leading foodservice and support services company with $14.5 billion in revenues in 2015. With more than 500,000 associates worldwide, its parent company, U.K.-based Compass Group PLC, had revenues of £17.8 billion in the fiscal year ending September 30, 2015.

In Good Company: Compass Group Operating Divisions
With Morrison, you'll have the comfort of knowing that the company providing your hospitality services does the same for many of the other most respected hospitals and health care systems in the country. But our reputation for quality doesn't end there. Compass Group companies are the undisputed quality leader in virtually every segment they proudly serve. You'll find us at 96 of the Fortune 100 companies in the U.S., hundreds of leading colleges and universities, and such prestigious events as the Olympics, the Academy Awards®, the Kentucky Derby and the US Open.

Among Compass divisions are:

Corporate Dining
Concessions
Retail
Sports & Events
Education
Fine Dining
Health Care & Senior Living
Facilities Management
Vending
Strategic Partnerships

4.1.10 Length of time vendor has been providing services described in this RFP to the public and/or private sector. Please provide a brief description.

Morrison has been servicing the needs of the senior community in several areas of service for over 30 years. We offer turnkey services for Dining, Housekeeping, Laundry, and POM.

4.2 SUBCONTRACTOR INFORMATION

4.2.1 Does this proposal include the use of subcontractors?

Yes		No	X

4.3 BUSINESS REFERENCES

4.3.1 Vendors should provide a minimum of three (3) business references from similar projects performed for private, state and/or large local government clients within the last five to ten (5-10) years.

4.3.2 Vendors must provide the following information for ***every*** business reference provided by the vendor and/or subcontractor:

Reference #:1			
Company Name:	Morrison Management Specialists, Inc.		
Identify role company will have for this RFP project (Check appropriate role below):			
	VENDOR		***SUBCONTRACTOR***
Project Name:	AltaVita		
Primary Contact Information			
Name:	Jim Melin		
Street Address:	17050 Arnold Drive		
City, State, Zip	Riverside, CA 92518-2852		
Phone, including area code:	951-697-2200		
Facsimile, including area code:	951-697-2179		
Email address:	JMelin@afvw.com		
Alternate Contact Information			
Name:	Bruce Cameron		
Street Address:	17050 Arnold Drive		
City, State, Zip	Riverside, CA 92518-2852		
Phone, including area code:	951-697-2200		
Facsimile, including area code:	951-697-2179		
Email address:	bcameron@afvw.com		
Project Information			
Brief description of the project/contract and description of services performed, including technical environment (i.e., software applications, data communications, etc.) if applicable:	All Housekeeping and Laundry services for Independent Living, Assisted Living and Skilled Nursing		
Original Project/Contract Start Date:	June 1998		
Original Project/Contract End Date:	Continues today		
Original Project/Contract Value:	$1,200,000		
Final Project/Contract Date:	Continues $1,535,183		
Was project/contract completed in time originally allotted, and if not, why not?	Yes		
Was project/contract completed within or under the original budget/ cost proposal, and if not, why not?	Yes		

Reference #:2			
Company Name:	Morrison		
Identify role company will have for this RFP project (Check appropriate role below):			
	VENDOR		***SUBCONTRACTOR***
Project Name:	Atherton Baptist Homes		
Primary Contact Information			
Name:	Dale Torry		
Street Address:	214 South Atlantic Boulevard		
City, State, Zip	Alhambra, CA 91801		
Phone, including area code:	626-289-4178		
Facsimile, including area code:	626-576-0857		
Email address:	dtorry@abh.org		
Alternate Contact Information			
Name:	Dennis McFadden		
Street Address:	214 South Atlantic Boulevard		
City, State, Zip	Alhambra, CA 91801		
Phone, including area code:	626-289-4178		
Facsimile, including area code:	626-576-0857		
Email address:	Dmcfadden@abh.org		
Project Information			
Brief description of the project/contract and description of services performed, including technical environment (i.e., software applications, data communications, etc.) if applicable:	All Housekeeping and Laundry services for Independent Living, Assisted Living and Skilled Nursing		
Original Project/Contract Start Date:	July 2008		
Original Project/Contract End Date:	Continues today		
Original Project/Contract Value:	$550,000		
Final Project/Contract Date:	Continues $570,000		
Was project/contract completed in time originally allotted, and if not, why not?	Yes		
Was project/contract completed within or under the original budget/ cost proposal, and if not, why not?	Yes		

Reference #: 3	Motion Picture and Television Fund		
Company Name:	Morrison Management Specialists, Inc.		
Identify role company will have for this RFP project (Check appropriate role below):			
	VENDOR		***SUBCONTRACTOR***
Project Name:	MPTF		
Primary Contact Information			
Name:		Mike Kuehl	
Street Address:		23388 Mulholland Drive	
City, State, Zip:		Woodland Hills, CA 91364	
Phone, including area code:		(818) 876-4133	
Facsimile, including area code:		(818) 876-4130	
Email address:		Michael.Kuehl@mptf.com	
Alternate Contact Information			
Name:			
Street Address:			
City, State, Zip:			
Phone, including area code:			
Facsimile, including area code:			
Email address:			
Project Information			
Brief description of the project/contract and description of services performed, including technical environment (i.e., software applications, data communications, etc.) if applicable:		Housekeeping and laundry services for Independent Living, Assisted Living, Memory Support and Skilled Nursing residents. Use "Works Hub" housekeeping software for QAPI audits	
Original Project/Contract Start Date:		1997	
Original Project/Contract End Date:		2021	
Original Project/Contract Value:		$2.3M	
Final Project/Contract Date:			
Was project/contract completed in time originally allotted, and if not, why not?		Yes	
Was project/contract completed within or under the original budget/cost proposal, and if not, why not?		Yes	

4.3.3 Vendors must also submit ***Attachment F, Reference Questionnaire*** to the business references that are identified in ***Section 4.3.2***.

4.3.4 The company identified as the business references must submit the Reference Questionnaire directly to the Purchasing Division.

4.3.5 It is the vendor's responsibility to ensure that completed forms are received by the Purchasing Division on or before the deadline as specified in ***Section 8, RFP Timeline*** for inclusion in the evaluation process. Reference Questionnaires not received, or not complete, may adversely affect the vendor's score in the evaluation process.

4.3.6 The State reserves the right to contact and verify any and all references listed regarding the quality and degree of satisfaction for such performance.

TAB VIII – ATTACHMENT G – PROPOSED STAFF RESUME

4.4 VENDOR STAFF RESUMES

A resume must be completed for each proposed key personnel responsible for performance under any contract resulting from this RFP per ***Attachment G, Proposed Staff Resume.***

Morrison has provided Resumes for our two key Management personnel responsible for overseeing our services for you.

- ***Mary Abeyta is your Regional Director of Operations and will coordinate our daily activities for all of Morrison's services on site.***

- ***Curtis Deeter is your Regional Director of Operations specifically for Housekeeping and Laundry. Curtis coordinate hiring, training, and on-going services.***

- ***Regional Team – Morrison has a comprehensive team of support personnel to assist in training, hiring, quality control, etc. These professionals are available to Mary, Curtis, or our on-site team at anytime.***

- ***Current Housekeeping/Laundry Personnel – it is our intent to interview the current staff and add them to our team on an individual basis. We welcome them to our training programs, and to the career opportunities afforded them by Morrison's national client base.***

COMPANY NAME:	Morrison Management Specialists, Inc.		
! Contractor		Subcontractor	
Name:	Mary Abeyta	Key Personnel	
Classification:	Regional Director of Operations	# of Years in Classification:	18
Brief Summary: of Experience:	Registered Dietitian, Food Service Manager, RDO for Food Service and Housekeeping dept-15 years.		
# of Years with Firm:	8.5		

RELEVANT PROFESSIONAL EXPERIENCE

Required Information: ***MMYYYY to Present:*** ***Vendor Name:*** ***Client Name:*** ***Client Contact Name:*** ***Client Address, Phone Number, Email:*** ***Role in Contract/Project:*** ***Details and Duration of Contract/Project:***	September 2006- present Morrison Community Living Regional Director of Operations
Required Information: ***MMYYYY to MMYYYY:*** ***Vendor Name:*** ***Client Name:*** ***Client Contact Name:*** ***Client Address, Phone Number, Email:*** ***Role in Contract/Project:*** ***Details and Duration of Contract/Project:***	Jan 1999-February 2003 St. Josephs Hospital, Phoenix, Arizona **350 West Thomas Rd** **Phoenix, AZ 85013** **Phone: 602-406-3000** Clinical Dietitian, St. Josephs Hospital, Phoenix; Consultant Dietitian, Sodexo, Phoenix
Required Information: ***MMYYYY to MMYYYY:*** ***Vendor Name:*** ***Client Name:*** ***Client Contact Name:*** ***Client Address, Phone Number, Email:*** ***Role in Contract/Project:*** ***Details and Duration of Contract/Project:***	September 1983-August 1998 Food Dimensions, Seilers, Sodexo Food Services Manager, Regional Dietitian, Regional Manager

EDUCATION

	Description	*# of Years Experience*
Institution Name:	Cal State Los Angeles	
City:	Los Angeles	
State:	CA	
Degree/Achievement:	BS in Dietetics	4
Certifications:	Registered Dietitian	

REFERENCES

Minimum of three (3) required, including name, title, organization, phone number, fax number and email address	**Yolanda Magana, Director of Operations; AFVW** ymagana@afvw.com 951-697-2734 Office 951-697-2842 Fax **Lou Koff, Administrator: Veterans Home of West Los Angeles** 424-832-4675 Office 424-832-8215 Fax **Rochelle Balaban; Skilled Nursing Administrator Redwood Terrace** 760-291-2731 Office 760-480-2759 Fax

COMPANY NAME:			
! Contractor		☐ Subcontractor	
Name: CurtDeeter		☐ Key Personnel	
Classification:	Regional Director of Operations – Community Works	# of Years in Classification:	4.5 in current role, 23+ in management services
Brief Summary: of Experience:	Over 20 years of management services experience in healthcare, both in senior living and healthcare.		
# of Years with Firm:	4.5		

RELEVANT PROFESSIONAL EXPERIENCE

Required Information: ***MMYYYY to Present:*** ***Vendor Name:*** ***Client Name:*** ***Client Contact Name:*** ***Client Address, Phone Number, Email:*** ***Role in Contract/Project:*** ***Details and Duration of Contract/Project:***	March 2011 - Present Morrison Senior Living – Community Works Regional Director of Operations (Regional Position) Deneen Porter (direct report) (404) 354-5057 deneenporter@iammorrison.com
Required Information: ***MMYYYY to MMYYYY:*** ***Vendor Name:*** ***Client Name:*** ***Client Contact Name:*** ***Client Address, Phone Number, Email:*** ***Role in Contract/Project:*** ***Details and Duration of Contract/Project:***	Oct 2010 – Feb 2011 Morrison Senior Living – Community Works Project Manager (Regional Position) Deneen Porter (direct report) (404) 354-5057 deneenporter@iammorrison.com
Required Information: ***MMYYYY to MMYYYY:*** ***Vendor Name:*** ***Client Name:*** ***Client Contact Name:*** ***Client Address, Phone Number, Email:*** ***Role in Contract/Project:*** ***Details and Duration of Contract/Project:***	Sept 1990 – Oct 2010 ARAMARK Corporation Various Positions held in by 20 year tenure. 1101 Market Street, Philadelphia, PA 19107 1-800-999-8989

EDUCATION

	Description	***# of Years Experience***
Institution Name:	Ashland University (Ashland, OH)	2 (MBA Degree 2005)
City:	The Ohio State University (Columbus, OH)	4 (BS in Hospitality Management 1989)
State:		
Degree/Achievement:		
Certifications:		

REFERENCES	
Minimum of three (3) required, including name, title, organization, phone number, fax number and email address	Mr. Mike Covelli General Manager Northern Lakes Cooperative 15870 West 1st Street Hayward, WI 54843 Mobile Telephone Number (715) 558-5917 mike.covelli@nlcoop.com Mr. David Abbott Administrative Director Facilities Services Facilities and Materiel Management 650 Ackerman Road; Suite 100 PO Box 182491 Columbus, Ohio 43218 Office Telephone (614) 293-8244 dave.abbott@osumc.edu Mr. Mike McFall Regional Vice President Morrison Senior Living Mobile Telephone Number (248) 890-3419 MikeMcfall@IamMorrison.com Mr. Dan Thomas Director of Environmental Services Crothall Services Group Silver Cross Hospital 1200 Maple Rd Joliet, IL 60432 Hospital Main Number (815) 740-1100 DThomas2@Crothall.com Ms. Cara Williams Vice President of Human Resources Scripps Encinitas Memorial Hospital 354 Santa Fe Drive Encinitas, CA 92024 Main Hospital Telephone (773) 954-2201 cmwslw@sbcglobal.net (personal e-mail)

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