PROPOSED STAFF RESUME FOR RFP 2084

A resume must be completed for all proposed prime contractor staff and proposed subcontractor staff.

Company Name Submitting Proposal:	***SkyWire***

Check the appropriate box as to whether the proposed individual is prime contractor staff or subcontractor staff.

Contractor:	***X***	**Subcontractor:**	

The following information requested pertains to the individual being proposed for this project.

Name:	***Jon Grenier***		**Key Personnel: (Yes/No)**	***no***
Individual's Title:	***Contract Coordinator***			
# of Years in Classification:	***1***	**# of Years with Firm:**		***1***

BRIEF SUMMARY OF PROFESSIONAL EXPERIENCE

Information should include a brief summary of the proposed individual's professional experience.

SALES EXECUTIVE — YEARS EMPLOYED- 2/2014-PRESENT

SkyWire — *Las Vegas, NV*

Outside sales representative responsible for marketing to and acquiring new business. Focussed primarily in the hospitality industry, services include SMS text message marketing software, Point of Sale systems and biometric time and attendance. Using a consultative sales approach qualify potential clients and build rapport. Assist on production of and execution of SMS marketing campaigns, create software and hardware proposals and contracts seeing process thru implementation install.

CUSTOMER SERVICE REP/ESTIMATOR — YEARS EMPLOYED -1/2012-1/2014
9/2008-9/2010

Collision Authority — *Las Vegas, NV*

Manage desk of upwards $175k/mo & over $1.5 million in sales for 2013. Service writer for Farmers , State Farm & Esurance direct repair program guidelines. Focus on maintaining an avg. at minimum of 96% CSI through follow up phone surveys.. Handle all aspects of customer service thru repair process. Create and submit estimate to Insurance, customer contact/status updates and delivery of vehicle. Very proficient in CCCone estimating & management systems

ESTIMATOR/SERVICE WRITER — YEARS EMPLOYED- 11/2010-9/2011

KNOXVILLE COLLISION — *KNOXVILLE, TN*

Service writer, including Nationwide, USAA, State Farm, Travelers, Etc. Generate estimates complaint to insurance guidelines. Handle all aspects of customer service throughout repair process; prepare all supplement estimates, correspond with insurance adjusters, maintain customer contact

RELEVANT TOURISM INDUSTRY EXPERIENCE

Information required should include: timeframe, company name, company location, position title held during the term of the contract/project and details of contract/project.

While a Las Vegas resident for over 10 years, it was not until joining the SkyWire team in February 2014 that I enter the Hospitality & Tourism industries.

EDUCATION

Information required should include: institution name, city, state, degree and/or Achievement and date completed/received.

State University of New York at Oswego — *1996-1999*

Undergraduate studies with concentration in Broadcast Communications — Oswego, NY

AWARDS (Won by the individual)
Information required should include: Award, organization giving the award and date received.