PRICE LIST

(PRICE LEVEL CODE 840)

	MODEL		SERIES CODE	BASE VEHICLE PRICE	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
EXPEDITION	XL	4x2	U1F	4x2 Expedition XL	\$ 46,022	\$ 48,190
		4x4	U1G	4x4 Expedition XL	48,891	51,195
EXPEDITION	XL	4x2	K1F	4x2 Expedition MAX XL	49,555	51,890
- MAX		4x4	K1G	4x4 Expedition MAX XL	52,425	54,895
EXPEDITION	XLT	4x2	U1H	4x2 Expedition XLT	49,460	51,790
		4x4	U1J	4x4 Expedition XLT	52,334	54,800
EXPEDITION	XLT	4x2	K1H	4x2 Expedition MAX XLT	52,024	54,475
- MAX		4x4	K1J	4x4 Expedition MAX XLT	54,899	57,485
EXPEDITION	Limited	4x2	U1K	4x2 Expedition Limited	59,855	62,675
EXPEDITION		4x4	U2A	4x4 Expedition Limited	62,839	65,800
EXPEDITION - MAX	Limited	4x2	K1K	4x2 Expedition MAX Limited	62,424	65,365
		4x4	K2A	4x4 Expedition MAX Limited	65,408	68,490
EXPEDITION	Platinum	4x2	U1L	4x2 Expedition Platinum	69,743	73,030
		4x4	U1M	4x4 Expedition Platinum	72,747	76,175
EXPEDITION - MAX	Platinum	4x2	K1L	4x2 Expedition MAX Platinum	72,313	75,720
		4x4	K1M	4x4 Expedition MAX Platinum	75,316	78,865
	All Models			Destination and Delivery	1,295	1,295

TRIM SERIES	DRIVE	ORDER CODE	EQUIPMENT GROUPS	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
XL		100A	Equipment Group 100A	N/C	N/C
		101A	Equipment Group 101A	\$ 788	\$ 830
		102A	Equipment Group 102A (Fleet Only)	(1,976)	(2,080)
			Equipment Group 102A - EL (Fleet Only)	(3,093)	(3,255)
XLT		200A	Equipment Group 200A	N/C	N/C
		201A	Equipment Group 201A	1,411	1,485
		202A	Equipment Group 202A	5,325	5,605
Limited		300A	Equipment Group 300A	N/C	N/C
		301A	Equipment Group 301A	2,878	3,030
			Equipment Group 301A Discount	(561)	(590)
			Equipment Group 301A - Net	2,317	2,440
		302A	Equipment Group 302A	6,117	6,440
Platinum		600B	Equipment Group 600B	N/C	N/C

	DRIVE	OPTION CODE	POWERTRAINS	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
ENGINE		99T	3.5L V6 EcoBoost Engine	Std	Std
TRANSMISSION		44U	10-Speed Automatic Transmission with SelectShift®	Std	Std
AREA		425	50-STATE EMISSION SYSTEM	N/C	N/C
		422	California Emissions System	N/C	N/C

	OPTION CODE	OTHER OPTIONS	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
AVAILABLE ON ALL	50C	Fleet Convenience Package (XL Only)	\$ 352	\$ 370
MODELS UNLESS	66D	Driver Assistance Package	679	715
OTHERWISE NOTED		Driver Assistance Package (included in Platinum series)	incl.	incl.
	536	Heavy-Duty Trailer Tow Package	1,492	1,570
		Heavy-Duty Trailer Tow Package (w/ FX4 Off-Road Package - 17F)	1,135	1,195
	50T	Special Edition Package	2,736	2,880
		Special Edition Package Discount	(936)	(985)
	17F	FX4 Off-Road Package (Available on 4x4 Only)	1,569	1,650
	68P	Enhanced Active Park Assist	380	400
		Enhanced Active Park Assist (included in Platinum series)	incl.	incl.
	153	License Plate Bracket	N/C	N/C
	87P	Seats - 60/40 PowerFold® (folds flat), Third Row (Cloth) (XL Only)	774	815
	21B	Seats - 40/20/40 Bench, Second Row (Cloth) (XL Only)	104	110
	55R	Cargo Mat - Reversible	37	40
	18B	Running Boards, Platform - Black (XL Only)	385	405
	OPTION CODE	OTHER OPTIONS (continued)	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
AVAILABLE ON ALL	64C	20 inch Luster Nickel-Painted Aluminum Wheels (Not available	\$ 945	\$ 995
MODELS UNLESS		with FX4 Off-Road Package)		
OTHERWISE NOTED	59N	Voice-Activated Touchscreen Navigation System	702	740
		Voice-Activated Touchscreen Navigation System (included in Platinum series)	incl.	incl.

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21C	Seats - Leather-Trimmed Buckets, Second Row	702	740
52R	2nd Row Rear Inflatable Seat Belts w/ Beltminder (incl. 3rd	214	225
	Row)		
90H	LED Headlamps and Fog Lamps	702	740
	LED Headlamps and Fog Lamps (included in Platinum series)	incl.	incl.
43V	Panoramic Vista Roof®	1,401	1,475
	Panoramic Vista Roof® (included in Platinum series)	incl.	incl.
96C	Cargo Package	271	285
	Cargo Package (included in Platinum series)	incl.	incl.
91D	Dual-Headrest Rear Seat Entertainment System	1,895	1,995
41K	4x4 Skid Plates (Front, Transfer Case, and Fuel Tank) (XL	86	90
	Only)		
47B	Floor Liners, First and Second Rows	114	120
PUG	White Platinum Metallic Tri-Coat Paint	528	555
PRR	Ruby Red Metallic Tinted Clearcoat	352	370

	OPTION CODE	FLEET OPTIONS	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
AVAILABLE ON ALL	41H	Engine Block Heater	\$ 33	\$ 35
MODELS UNLESS	942	Daytime Running Lamps	N/C	N/C
OTHERWISE NOTED		,		