PROPRIETARY

2019 TRANSIT PASSENGER VAN PRICE LIST

					(PRICE LEVEL CODE 915)		
	MODEL		SERI		BASE VEHICLE PRICE	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
	Transit 150 XL	-	K1	Z	Transit 150 XL Passenger Van Low Roof 60/40 Pass. 130 WB	\$ 33,868	\$ 35,840
			K1	Υ	Transit 150 XL Passenger Van Low Roof Sliding Pass. 130 WB	34,011	35,990
			K1	С	Transit 150 XL Passenger Van Med Roof Sliding Pass. 130 WB	35,380	37,440
	Transit 350 XL	-	X2	Z	Transit 350 XL Passenger Van Low Roof 60/40 Pass. 148 WB	37,394	39,570
			X2	Υ	Transit 350 XL Passenger Van Low Roof Sliding Pass. 148 WB	37,536	39,720
			X2	С	Transit 350 XL Passenger Van Med Roof Sliding Pass. 148 WB	38,906	41,170
			X2	Х	Transit 350 XL Passenger Van High Roof Pass Slide 148 WB	40,276	42,620
			U4	Χ	Transit 350 XL Passenger Van High Roof Pass Slide 148EL	41,363	43,770
	Transit 150 XL	т.	K1	Z	Transit 150 XLT Passenger Van Low Roof 60/40 Pass. 130 WB	35,092	37,135
			K1	Υ	Transit 150 XLT Passenger Van Low Roof Sliding Pass. 130 WB	35,235	37,285
			K1	С	Transit 150 XLT Passenger Van Med Roof Sliding Pass. 130 WB	36,604	38,735
	Transit 350 XL	-Т	X2	Z	Transit 350 XLT Passenger Van Low Roof 60/40 Pass. 148 WB	38,618	40,865
			X2	Υ	Transit 350 XLT Passenger Van Low Roof Sliding Pass. 148 WB	38,759	41,015
			X2	С	Transit 350 XLT Passenger Van Med Roof Sliding Pass. 148 WB	40,130	42,465
			X2	Х	Transit 350 XLT Passenger Van High Roof Pass Slide 148 WB	41,499	43,915
			U4	X	Transit 350 XLT Passenger Van High Roof Pass Slide 148EL	42,587	45,065
	ALL MODELS			-	Destination and Delivery	1,395	1,395
		DRIVE	OPTION CODE		POWERTRAINS	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
ΕN	GINE		99M		7L Ti-VCT V6	Std	Std
			99G 99V	_	5L EcoBoost V6 2L I5 Diesel over 3.7L Ti-VCT (99M)	\$ 1,716 3,676	\$ 1,865 3,995
TR	ANSMISSION		446		Speed Automatic Overdrive with SelectShift	Std	Std
	LE		X73		73 Standard Axle Ratio - w/ 3.7L V6, DRW 3.5L V6,	Std	Std
					DRW 3.2L I5		
			X41		10 Standard Axle Ratio - w/ 3.7L V6	Std	Std
			X31		andard Axle Ratio - w/ 3.5L V6	Std	Std
			X41		andard Axle Ratio - w/ 3.2L I5 otional Axle Ratio - w/ 3.7L V6	Std 41	Std 45
			X73		otional Axle Ratio - w/ 3.7L vo	41	45
			X7L		73 Limited Slip Axle - w/ 3.7L V6	299	325
			X4L		mited Slip Axle - w/ 3.7L V6	299	325
			X3L		31 Limited Slip Axle - w/ 3.5L V6	299	325
			X7L	3.	73 Limited Slip Axle - w/ 3.5L V6	299	325
			X3L		31 Limited Slip Axle - w/ 3.2L I5	299	325
			X7L		73 Limited Slip Axle - w/ 3.2L I5	299	325
ΔR	FΔ		425	1 50) State Emissions	N/C	N/C

	X73	Optional Axle Ratio - w/ 3.2L I5	41	45
	X7L	3.73 Limited Slip Axle - w/ 3.7L V6	299	325
	X4L	Limited Slip Axle - w/ 3.7L V6	299	325
	X3L	3.31 Limited Slip Axle - w/ 3.5L V6	299	325
	X7L	3.73 Limited Slip Axle - w/ 3.5L V6	299	325
	X3L	3.31 Limited Slip Axle - w/ 3.2L I5	299	325
	X7L	3.73 Limited Slip Axle - w/ 3.2L I5	299	325
AREA	425	50 State Emissions	N/C	N/C
	98C	CNG/Propane Gaseous Engine Prep Package	289	315
	98F	E-85 Flex Fuel Capable	139	150
MODEL	OPTION CODE	TIRES	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
	64H	Steel with Full Silver Wheel Cover	\$ 32	\$ 35
	87B	Stainless Steel Wheel Liners	387	420
	64S	Easy To Clean Styled Aluminum Includes Locking Lug	391	425
		Nuts		
	15C	Wheel Arch Moldings (Front only)	272	295

2019 TRANSIT PASSENGER VAN PRICE LIST

(PRICE LEVEL CODE 915)

			(PRICE LEVEL CODE 915)		
MODEL	TRIM SERIES	TRIM TYPE	SEATS	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
		21G	Pewter (grey) Vinyl, 2-way man (fore/aft/recline) drv & frt pass, drv-side armrest, drv & frt pass-side airbags Use w/ XL Passenger Vans	STD	STD
		21L	Pewter (grey) Cloth, 2-way man (fore/aft/recline) drv & frt pass, drv & frt-pass-side airbags, inboard armrest & drv-side manual lumbar Use w/ XLT Passenger Vans	STD	STD
		21L	Pewter (grey) Cloth, 2-way man (fore/aft/recline) drv & frt pass, drv & frt-pass-side airbags, inboard armrest & drv-side manual lumbar Use w/ XL RWB Passenger Vans	\$ 92	\$ 100
		21L	Pewter (grey) Cloth, 2-way man (fore/aft/recline) drv & frt pass, drv & frt-pass-side airbags, inboard armrest & drv-side manual lumbar Use w/ XL LWB Passenger Vans	139	150
		21L	Pewter (grey) Cloth, 2-way man (fore/aft/recline) drv & frt pass, drv & frt-pass-side airbags, inboard armrest & drv-side manual lumbar Use w/ XL EL-LWB Passenger Vans	184	200
		21M	Charcoal Cloth, 2-way manual (fore/aft/recline) driver and front passenger, armrest, airbags, and driver-side manual lumbar Use w/ RWB Passenger Vans	92	100
		21M	Charcoal Cloth, 2-way manual (fore/aft/recline) driver and front passenger, armrest, airbags, and driver-side manual lumbar Use w/ LWB Passenger Vans	139	150
		21M	Charcoal Cloth, 2-way manual (fore/aft/recline) driver and front passenger, armrest, airbags, and driver-side manual lumbar Use w/ EL-LWB Passenger Vans	184	200
		21F	Charcoal Cloth w/ 10-way pwr driver, 2-way manual passenger seat, driver & front-pass-side airbags & inboard armrests Use w/ RWB Passenger Vans	391	425
		21F	Charcoal Cloth w/ 10-way pwr driver, 2-way manual passenger seat, driver & front-pass-side airbags & inboard armrests Use w/ LWB Passenger Vans	437	475
		21F	Charcoal Cloth w/ 10-way pwr driver, 2-way manual passenger seat, driver & front-pass-side airbags & inboard armrests Use w/ LWB-EL Passenger Vans	483	525
		21E	Pewter Cloth with 10-way power driver and 2-way manual passenger seat, inboard armrests, and curtain airbag - Use w/ RWB Passenger Vans	391	425
		21E	Pewter Cloth with 10-way power driver and 2-way manual passenger seat, inboard armrests, and curtain airbag - Use w/ LWB Passenger Vans	437	475
		21E	Pewter Cloth with 10-way power driver and 2-way manual passenger seat, inboard armrests, and curtain airbag - Use w/ EL-LWB Passenger Vans	483	525
		21H	Pewter (grey) Leather 10-way power driver and front- passenger seats with driver-side and front-passenger- side airbags and inboard armrests Use w/ XLT Passenger Vans	1,324	1,440
		21P	Pewter (grey) Vinyl, 2-way manual (fore/aft/recline) driver and front-passenger, driver and passenger-side armrest	41	45
		21Q	Pewter (grey) Cloth 10-way power driver and front- passenger seats with front airbags and inboard armrests Use w/ RWB Passenger Vans	603	655
		21Q	Pewter (grey) Cloth 10-way power driver and front- passenger seats with front airbags and inboard armrests Use w/ LWB Passenger Vans	648	705
		21Q	Pewter (grey) Cloth 10-way power driver and front- passenger seats with front airbags and inboard armrests Use w/ EL-LWB Passenger Vans	695	755
		21R	Charcoal Cloth 10-way power driver and front-passenger seats with front airbags and inboard armrests Use w/	603	655
		21R	RWB Passenger Vans Charcoal Cloth 10-way power driver and front-passenger seats with front adgs and inboard armrests Use w/	648	705
		21R	LWB Passenger Vans Charcoal Cloth 10-way power driver and front-passenger seats with front ages and inboard armrests Use w/	695	755
		21S	EL-LWB Passenger Vans Charcoal Leather 10-way power driver and front-	1,324	1,440

PROPRIETARY

2019 TRANSIT PASSENGER VAN PRICE LIST

(PRICE LEVEL CODE 915)

			passenger seats		
MODEL	TRIM SERIES	TRIM TYPE	SEATS (continued)	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
		92A	High Strength Laminated Glass - Optional on RV Prep Package	\$ 1,044	\$ 1,135
		96K	(Less) 1-Passenger Seat or 2-Passenger Seats. (use on LWB)	(787)	(855)
		96K	(Less) 1-Passenger Seat or 2-Passenger Seats. (use on LWB-EL)	(1,021)	(1,110)
		96X	(Less) 1-Passenger Seat or 2-Passenger Seats.	(787)	(855)
		96M	(3) 8-Passenger Seats, Second row triple wide seat, Third	N/C	N/C
			row triple wide seat.		
		96N	(4) 10-Passenger Seats, Second row double seat, Third row single/double seat and Fourth row triple wide seat.	1,151	1,250
		96P	(6) 15-Passenger Seats, Second row triple narrow seat, Third row single/double seat, Fourth row single/double seat and Fifth row bench seats.	1,376	1,495
		96R	(8) 11-Passenger Seats, Second row dual seat, Third row single/double seat. Fourth row bench seat.	N/C	N/C
		96S	(9) 14-Passenger Seats, Second row dual seat, Third row single/double seat, Fourth row single/double seat and Fifth row bench seat.	1,376	1,495
		96U	(11) 5-Passenger Seats, Second row triple wide seat.	(235)	(255)
		96V	(12) 8-Passenger Seats, Second row triple narrow seat and Third row single/double seat.	(312)	(340)

		and Third row single/double seat.		
	OPTION CODE	OTHER OPTIONS	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
AVAILABLE ON ALL	63C	Alternator - Heavy-Duty 220-amp with gas, 210-amp with	\$ 240	\$ 260
MODELS UNLESS		diesel	11/0	
OTHERWISE NOTED		Alternator - Heavy-Duty 220-amp with gas, 210-amp with	N/C	N/C
	87E	diesel Use w/ 57G & 99M/99G	60	65
	0/6	Auxiliary Fuse Panel Auxiliary Fuse Panel Use with 67C	N/C	N/C
	63E	Battery - Dual Heavy-Duty Batteries	14/C 272	295
	032	Battery - Dual Heavy-Duty Batteries - w/ Diesel Engine	STD	STD
	63X	Battery - Single Absorbed Glass Mat	115	125
	41H	Engine Block Heater - Included with 99V Diesel Engine No	N/C	N/C
	1	Charge		
		Engine Block Heater	69	75
	98D	Manual Regen Initiation	231	250
	98E	Manual Regen Initiation with Active Regen Inhibitor	345	375 75
	66P	SecuriLock Passive Anti-Theft System with Engine Immobilizer Perimeter Anti-Theft Alarm	69 143	75 155
	59D 153	Front License Plate Bracket	143 N/C	N/C
	542	Short Arm Power Fold/Adjust Heated Aero Mirror w/Turn	10/C 207	1N/C 225
	342	Signals (All Self Color) - Van/Passenger Van	201	223
	543	Long Arm Non Telescoping, Power Glass Adjust Mirrors w/o	60	65
	544	Turn Signals - Van/Passenger Van Long Arm Non Telescoping, Power Glass Adjust Heated	203	220
		Mirrors w/Turn Signals - Van/Passenger Van		
	43R	Reverse Sensing System	272	295
	68H	Running Board	148	160
	67D	Trailer Brake Controller (TBC)	211	230
	17F	Windows-All-Around, fixed (RWB and LWB)	STD	STD
	17G	Windows-All-Around with 4th row flip-open glass	STD	STD
	17H	Windows-All-Around with 2nd row driver-side flip-open glass	88	95
	17K	Windows-All-Around with 2nd row driver and passenger-side flip-open glass	175	190
	17J	Windows-All-Around with 2nd row driver and passenger-side flip-open glass and 4th row vent	175	190
	17F	Windows-All-Around, fixed (EL variants)	415	450
	57N	Rear-Window Defroster	161	175
		Rear-Window Defroster w/ 92E	Incl.	Incl.
	92E	Privacy Tint (All Around - w/17F/G/H/J/K) incl. Rear-Window Defrost	621	675
	92B	Tinted Glass - Optional on RV Prep Package	184	200
	62C	Auxiliary Heater A/C Prep Package without Rear Controls	92	100
	62A	Auxiliary Heater Prep Package (Not available with 57G)	60	65
	60C	Cruise Control with Message Center	299	325
		Cruise Control with Message Center (w/ 21H or 21S)	N/C	N/C
		Cruise Control with Message Center (w/ 99V)	Incl.	Incl.
	16G	Carpet, Front w/ Passenger Van XLT	Incl.	Incl.

PROPRIETARY

2019 TRANSIT PASSENGER VAN PRICE LIST

(PRICE LEVEL CODE 915)

		(Fillot LLVLL GODE 913)		
	OPTION CODE	OTHER OPTIONS (continued)	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
AVAILABLE ON ALL	16H	Carpet, Front and Rear w/ Passenger Van XL	\$ 115	\$ 125
MODELS UNLESS	16E	Vinyl Floor Covering - Front and Rear - Passenger Van XLT	N/C	N/C
OTHERWISE NOTED	.02	Vinyl Floor Covering - Front and Rear - Passenger Van XL	STD	STD
OTTIERWISE NOTED	050	,		_
	85C	Vinyl Sunvisors with Illuminated Vanity Mirror	69	75
	86F	Keys: 2 additional (4 total) with Key Fobs (Power)	69	75
	62B	MyKey	4	5
	90C	Power Inverter - 12V to 110V	92	100
	90B	Powerpoint - 12V rear	STD	STD
	67C	High Capacity Upfitter Switches with High Spec Interface	79	85
		Connector		
	66B	Smoker's Package	36	40
	61A	Builders Prep Package Use w/ XL RWB Passenger Vans	(548)	(595)
	UIA			
		Builders Prep Package Use w/ XL LWB Passenger Vans	(884)	(960)
		Builders Prep Package Use w/ XL EL-LWB Passenger Vans	(1,140)	(1,240)
		Builders Prep Package Use w/ XLT RWB Passenger Vans	(588)	(640)
		Builders Prep Package Use w/ XLT LWB Passenger Vans	(939)	(1,020)
		Builders Prep Package Use w/ XLT EL-LWB Passenger	(1,205)	(1,310)
		Vans		
	18D	Exterior Upgrade Package Use w/ Passenger Van XLT	STD	STD
	53B	Heavy Duty Trailer Tow Package	447	485
		Heavy Duty Trailer Tow Package Use w/ RV Prep	175	190
	43E	Rear Bumper - Black, molded-in-color without integral step. Standard on Medium & High Roof. Optional on Low Roof	N/C	N/C
	68L	Power Running Board	864	940
	59B	Tow / Haul Mode with Trailer Wiring Provisions	272	295
	41C	Lane Keeping Alert with Driver Alert	345	375
		, ,		
	53K	Modified Vehicle Wiring System and Kit	36	40
		Modified Vehicle Wiring System and Kit when 67C, 63C and 63E Ordered	Incl.	Incl.
		Modified Vehicle Wiring System and Kit w/ 61A, 47D, and 87E	Incl.	Incl.
	18B	Autolamps with Rain Sensing Wipers	180	195
	47D	RV Prep Package Use w/ RWB Passenger Vans	(685)	(745)
		RV Prep Package Use w/ LWB Passenger Vans	(1,021)	(1,110)
		RV Prep Package Use w/ EL-LWB Passenger Vans	(1,279)	(1,390)
	86B	Front floor mat	27	30
	86N	VP - All weather floor mat	56	60
	52C	VP - Keyless Entry Keypad	88	95
	43B	VP - Backup Alarm	115	125
	68B	VP - Remote Start (Non-PEPS)	456	495
	PGN	White Gold (Metallic) paint	139	150
	PGN PN1		139	150
		Blue Jeans (Metallic) paint		
	PUX	Ingot Silver (Metallic) paint	139	150
	PW6	Green Gem (Metallic) paint	139	150
	PJ7	Magnetic (Metallic) paint	139	150
	59C	Programmable Battery Guard/Enhanced Cut-off Relay	240	260
	90G	Push Down Manual Parking Brake	180	195
	68J	Extended Length Running Boards	603	655
	76E	DRW Alloy Forged Wheel Package	680	740
	PD1	Stone Gray (Metallic) paint	139	150
		AUDIO		
1	1		1	1

05/25/2018		2019 TRANSIT PASSENGER VA	N	P	ROPRIETARY
00/20/2010		PRICE LIST			
		(PRICE LEVEL CODE 915)			
ı	l =0\/	•	440	100	
	58V	(19) AM/FM stereo, audio input jack, single-CD and 4-in MFD Use w/ Passenger Van XL	119	130	
		(19) AM/FM stereo, audio input jack, single-CD and 4-in MFD Use w/ Passenger Van XLT	STD	STD	
		(19) AM/FM stereo, audio input jack, single-CD and 4-in MFD - - Use w/ 61A	Incl.	Incl.	
	58W	(20) AM/FM stereo, audio input jack, 4-in MFD, single-CD, HD, and SiriusXM® Satellite Radio Use w/ Passenger Van XL	299	325	
		(20) AM/FM stereo, audio input jack, 4-in MFD, single-CD, HD, and SiriusXM® Satellite Radio Use w/ Passenger Van XLT	180	195	
	58X	(21) AM/FM stereo, audio input jack, 4-in MFD, Message Center, SYNC® with MyFord®	STD	STD	
	58Y	(22) AM/FM stereo, audio input jack, 4-in MFD, Message Center, SYNC®, HD, and SiriusXM® Satellite Radio Use w/ Passenger Van XL	792	860	
		(22) AM/FM stereo, audio input jack, 4-in MFD, Message Center, SYNC®, HD, and SiriusXM® Satellite Radio Use w/ Passenger Van XLT	496	540	
	584	(28) SYNC 3®, Nav, 6-in MFD, HD, SiriusXM® Satellite Radio, and LDW Use w/ Passenger Van XLT	1,468	1,595	
	585	(29) AM/FM stereo with audio input jack, microphone and Bluetooth® interface	124	135	
	OPTION CODE	FLEET OPTIONS	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL	
AVAILABLE ON ALL	76D	White Painted DRW Package with exposed lugnuts (Fleet only	\$ 32	\$ 35	
MODELS UNLESS OTHERWISE NOTED	64C	option) White Steel with Mini-Cap and Lug Nut Covers (All SRW - Fleet only option)	32	35	
	52H	Speed Limitation - 70 mph Fixed governed top speed - Fleet only	73	80	
	52M	Speed Limitation - 65 mph Fixed governed top speed - Fleet only	73	80	
	52N	Speed Limitation - 75 mph Fixed governed top speed - Fleet	73	80	

only
Daytime Running Lamps - Fleet only
Manual Short Arm Mirrors
Center Console - Partial (Fleet option)
(AB) Decal #1 - Up to 15 ft2
(AC) Decal #2 - Up to 25 ft2
(AD) Decal #3 - Up to 45 ft2
(AE) Decal #4 - Up to 70 ft2
(AF) Decal #5 - Up to 95 ft2

942

54A

67E

61B

61H

61D

61E

61F

41

N/C

56

323

456

640

916

1,284

45

N/C

350

495

695

995

1,395

60