



## Request for Proposal: 3455

### Part II – Cost Proposal

#### A Security Partner You Can Trust

#### A Security Program for State of Nevada

July 5, 2017

Presented to:  
**Annette Morfin**  
Purchasing Officer  
State of Nevada

Presented by:  
**Scott Allen**  
Account Manager

**Steve Claton**  
Regional President

#### Part II – Cost Proposal

RFP Title:	Uniformed Security Guards
RFP:	3455
Vendor Name:	<i>Universal Protection Service, LLC d/b/a Allied Universal Security Services</i>
Address:	<i>4000 S. Eastern Avenue Suite 210 Las Vegas, NV 89119</i>
Opening Date:	July 5, 2017
Opening Time:	2:00 PM

## Section II - Cost Proposal

Vendors must provide detailed fixed prices for all costs associated with the responsibilities and related services. Clearly specify the nature of all expenses anticipated (refer to **Attachment G, Cost Schedule**).

Category	Year 1	Year 2	Year 3	Year 4
	10/01/2017– 09/30/2018	10/01/2018– 09/30/2019	10/01/2019– 09/30/2020	10/01/2020– 09/30/2021
Regular Shift – Armed – Section 2.4.1.1 (Bill Rate per Hour)	\$24.40	\$25.01	\$25.64	\$26.28
Regular Shift – Unarmed – Section 2.4.1.1 (Bill Rate per Hour)	\$19.23	\$19.71	\$20.20	\$20.71
Overtime – Armed – Section 2.4.1.2 (Bill Rate per Hour)	\$36.60	\$37.52	\$38.46	\$39.42
Overtime – Unarmed – Section 2.4.1.2 (Bill Rate per Hour)	\$28.84	\$29.56	\$30.30	\$31.06
Holiday Shift – Armed – Section 2.4.1.3 (Bill Rate per Hour)	\$36.60	\$37.52	\$38.46	\$39.42
Holiday Shift – Unarmed – Section 2.4.1.3 (Bill Rate per Hour)	\$28.84	\$29.56	\$30.30	\$31.06
Special Events – Armed – Section 2.4.1.4 (Bill Rate per Hour)	\$36.60	\$37.52	\$38.46	\$39.42
Special Events – Unarmed – Section 2.4.1.4 (Bill Rate per Hour)	\$28.84	\$29.56	\$30.30	\$31.06
Emergency Shift – Armed – Section 2.4.1.5 (Bill Rate per Hour)	\$36.60	\$37.52	\$38.46	\$39.42
Emergency Shift – Unarmed – Section 2.4.1.5 (Bill Rate per Hour)	\$28.84	\$29.56	\$30.30	\$31.06
Vehicle Patrol (Armed) – Section 2.4.1.6 (Bill Rate per Hour)	\$36.60	\$37.52	\$38.46	\$39.42
Random Marked Vehicle Stops (Armed) - Section 2.4.1.7 (Break out all costs below)	\$14.00	\$14.35	\$14.71	\$15.08

### Notes to Pricing

- > Year over year wage increase included in our bill rate increases
- > Bill rates increase 2.5% each contract year
- > Holidays to be direct billed, as incurred, at 1.5 times straight time bill rates
- > 2 nonbilled account managers included in bill rates
- > Changes in statutory costs will be passed-through to the State of Nevada to reflect changes in markups to Allied Universal (ie. Nevada sick time law)