

**NASPO ValuePoint - RFI Enterprises, Inc. dba RFI Communications and Security Systems**  
**RFP 3407 Security Fire Protection Services Nevada PA No. 7-15-99-24.05**  
**Price Increase request for 3 year extension Period Aug 1, 2019 thru July 31 2022**

**NASPO ValuePoint - RFI Enterprises, Inc. dba RFI Communications and Security Systems**  
**RFP 3407 Security & Fire Protection Services & Nevada PA No. 7-15-99-24.05**  
**Price Increase request for 3 year extension Period Aug 1, 2019 thru July 31 2022**

RFI Enterprises, Inc. dba RFI Communications and Security Systems  
 360 Turtle Creek Court  
 San Jose, CA 95125  
 Contact: Dave Gish, General Manager  
 Phone: (775) 852-3555 Fax: (775) 852-6633  
 Email: dgish@rfl.com

Line Item Type			RFI NEVADA		
1	Category 1 - Access Control Systems				
			Nevada Current Aug 15, 2017 thru July 31 2019	Requested Price Increase Aug 1, 2019	Nevada 3 yr Extension Aug 1, 2019 thru July 31 2022
1.1	Normal Business Hours (8:00am - 5:00pm M-F)	Hourly Rate	\$ 95.20	\$ 7.62	\$ 102.82
1.2	After Hours (5:01pm - 7:59am M-F)	Hourly Rate	\$ 123.75	\$ 9.90	\$ 133.65
1.3	Weekend/Holiday Hours	Hourly Rate	\$ 160.00	\$ 12.80	\$ 172.80
	Maintenance Work (Non-Warranty)			\$ -	\$ -
1.4	Hourly rate for telephone consultation only	Hourly Rate	\$ 95.20	\$ 7.62	\$ 102.82
1.5	Normal Business Hours (8:00am - 5:00pm M-F)	Hourly Rate	\$ 95.20	\$ 7.62	\$ 102.82
1.6	After Hours (5:01pm - 7:59am M-F)	Hourly Rate	\$ 123.75	\$ 9.90	\$ 133.65
1.7	Weekend/Holiday Hours	Hourly Rate	\$ 160.00	\$ 12.80	\$ 172.80
1.8	Costs for Maintenance and Monitoring	Monthly Rate			\$ -
1.9	Costs for Maintenance and Monitoring - Percentage of total system cost	Yearly Rate	8.00%	4%	12%
1.10	Materials percentage mark-up (Receipts for materials may be required by Purchasing Entity to be submitted with invoice)	Percentage Markup	36.00%	4%	40%

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Line	Item	Type			
<b>2</b>	<b>Category 2 - Burglar Alarms</b>				
			Nevada Current Aug 15, 2017 thru July 31 2019	Requested Price Increase Aug 1, 2019	Nevada 3 yr Extension Aug 1, 2019 thru July 31 2022
	Normal Business Hours (8:00am - 5:00pm M-F)	Hourly Rate	\$ 95.20	\$ 7.62	\$ 102.82
2.1	After Hours (5:01pm - 7:59am M-F)	Hourly Rate	\$ 123.75	\$ 9.90	\$ 133.65
2.2	Weekend/Holiday Hours	Hourly Rate	\$ 160.00	\$ 12.80	\$ 172.80
	<del>Maintenance Work (Non-Warranty)</del>	<del></del>	<del></del>	<del>\$ -</del>	<del>\$ -</del>
2.4	Hourly rate for telephone consultation only	Hourly Rate	\$ 95.20	\$ 7.62	\$ 102.82
	Normal Business Hours (8:00am - 5:00pm M-F)	Hourly Rate	\$ 95.20	\$ 7.62	\$ 102.82
2.5	After Hours (5:01pm - 7:59am M-F)	Hourly Rate	\$ 123.75	\$ 9.90	\$ 133.65
2.6	Weekend/Holiday Hours	Hourly Rate	\$ 160.00	\$ 12.80	\$ 172.80
2.7	Costs for Maintenance and Monitoring	Monthly Rate	\$ 100.00	\$ 8.00	\$ 108.00
2.8	Costs for Maintenance and Monitoring - Percentage of total system cost	Yearly Rate	8.00%	4%	12%
2.9	Materials percentage mark-up (Receipts for materials may be required by Purchasing Entity to be submitted with invoice)	Percentage Markup	36.00%	4%	40%

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Line	Item	Type			
<b>Category 3 - Surveillance Service &amp; Equipment</b>					
			Nevada Current		Nevada
			Aug 15, 2017 thru July 31 2019	Requested Price Increase Aug 1, 2019	3 yr Extension Aug 1, 2019 thru July 31 2022
3.1	Normal Business Hours (8:00am - 5:00pm M-F)	Hourly Rate	\$ 95.20	\$ 7.62	\$ 102.82
3.2	After Hours (5:01pm - 7:59am M-F)	Hourly Rate	\$ 123.75	\$ 9.90	\$ 133.65
3.3	Weekend/Holiday Hours	Hourly Rate	\$ 160.00	\$ 12.80	\$ 172.80
	Maintenance Work (Non-Warranty)			\$ -	\$ -
3.4	Hourly rate for telephone consultation only	Hourly Rate	\$ 95.20	\$ 7.62	\$ 102.82
3.5	Normal Business Hours (8:00am - 5:00pm M-F)	Hourly Rate	\$ 95.20	\$ 7.62	\$ 102.82
3.6	After Hours (5:01pm - 7:59am M-F)	Hourly Rate	\$ 123.75	\$ 9.90	\$ 133.65
3.7	Weekend/Holiday Hours	Hourly Rate	\$ 160.00	\$ 12.80	\$ 172.80
3.8	Costs for Maintenance and Monitoring	Monthly Rate			\$ -
3.9	Costs for Maintenance and Monitoring - Percentage of total system cost	Yearly Rate	8.00%	4%	12%
3.10	Materials percentage mark-up (Receipts for materials may be required by Purchasing Entity to be submitted with invoice)	Percentage Markup	36.00%	4%	40%

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Line	Item	Type			
4	<u>Category 4 - Portable Fire Extinguishers</u>				
			Nevada Current		Nevada
			Aug 15, 2017	Requested	3 yr Extension
			thru	Price Increase	Aug 1, 2019
			July 31 2019	Aug 1, 2019	thru
					July 31 2022
4.1	Normal Business Hours (8:00am - 5:00pm M-F)	Hourly Rate			
4.2	After Hours (5:01pm - 7:59am M-F)	Hourly Rate			
4.3	Weekend/Holiday Hours	Hourly Rate			
	Maintenance Work (Non-Warranty)				
4.4	Hourly rate for telephone consultation only	Hourly Rate			
4.5	Normal Business Hours (8:00am - 5:00pm M-F)	Hourly Rate			
4.6	After Hours (5:01pm - 7:59am M-F)	Hourly Rate			
4.7	Weekend/Holiday Hours	Hourly Rate			
4.8	Costs for Maintenance and Monitoring	Monthly Rate			
4.9	Costs for Maintenance and Monitoring - Percentage of total system cost	Yearly Rate			
4.10	Materials percentage mark-up (Receipts for materials may be required by Purchasing Entity to be submitted with invoice)	Percentage Markup			

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Line	Item	Type			
5	<u>Category 5 - Fire Extinguishing Systems</u>				
			Nevada Current		Nevada
			Aug 15, 2017	Requested	3 yr Extension
			thru	Price Increase	Aug 1, 2019
			July 31 2019	Aug 1, 2019	thru
					July 31 2022
5.1	Normal Business Hours (8:00am - 5:00pm M-F)	Hourly Rate			
5.2	After Hours (5:01pm - 7:59am M-F)	Hourly Rate			
5.3	Weekend/Holiday Hours	Hourly Rate			
	Maintenance Work (Non-Warranty)				
5.4	Hourly rate for telephone consultation only	Hourly Rate			
5.5	Normal Business Hours (8:00am - 5:00pm M-F)	Hourly Rate			
5.6	After Hours (5:01pm - 7:59am M-F)	Hourly Rate			
5.7	Weekend/Holiday Hours	Hourly Rate			
5.8	Costs for Maintenance and Monitoring	Monthly Rate			
5.9	Costs for Maintenance and Monitoring - Percentage of total system cost	Yearly Rate			
5.10	Materials percentage mark-up (Receipts for materials may be required by Purchasing Entity to be submitted with invoice)	Percentage Markup			

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Line	Item	Type			
6	<u>Category 6 - Fire Sprinkler Systems</u>				
			Nevada Current		Nevada
			Aug 15, 2017		3 yr Extension
			thru	Requested	Aug 1, 2019
			July 31 2019	Price Increase	thru
				Aug 1, 2019	July 31 2022
	Normal Business Hours (8:00am - 5:00pm M-F)	Hourly Rate			
6.1					
6.2	After Hours (5:01pm - 7:59am M-F)	Hourly Rate			
6.3	Weekend/Holiday Hours	Hourly Rate			
	Maintenance Work (Non-Warranty)				
6.4	Hourly rate for telephone consultation only	Hourly Rate			
	Normal Business Hours (8:00am - 5:00pm M-F)	Hourly Rate			
6.5					
6.6	After Hours (5:01pm - 7:59am M-F)	Hourly Rate			
6.7	Weekend/Holiday Hours	Hourly Rate			
6.8	Costs for Maintenance and Monitoring	Monthly Rate			
	Costs for Maintenance and Monitoring -				
6.9	Percentage of total system cost	Yearly Rate			
	Materials percentage mark-up (Receipts for materials may be required by Purchasing Entity to be submitted with invoice)	Percentage Markup			
6.10					

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Line	Item	Type			
<u>Category 7 - Fire Alarm/Protective Signaling Systems</u>					
7			Nevada Current Aug 15, 2017 thru July 31 2019	Requested Price Increase Aug 1, 2019	Nevada 3 yr Extension Aug 1, 2019 thru July 31 2022
7.1	Normal Business Hours (8:00am - 5:00pm M-F)	Hourly Rate	\$ 95.20	\$ 7.62	\$ 102.82
7.2	After Hours (5:01pm - 7:59am M-F)	Hourly Rate	\$ 123.75	\$ 9.90	\$ 133.65
7.3	Weekend/Holiday Hours	Hourly Rate	\$ 160.00	\$ 12.80	\$ 172.80
	Maintenance Work (Non-Warranty)			\$ -	\$ -
7.4	Hourly rate for telephone consultation only	Hourly Rate	\$ 95.20	\$ 7.62	\$ 102.82
7.5	Normal Business Hours (8:00am - 5:00pm M-F)	Hourly Rate	\$ 95.20	\$ 7.62	\$ 102.82
7.6	After Hours (5:01pm - 7:59am M-F)	Hourly Rate	\$ 123.75	\$ 9.90	\$ 133.65
7.7	Weekend/Holiday Hours	Hourly Rate	\$ 160.00	\$ 12.80	\$ 172.80
7.8	Costs for Maintenance and Monitoring	Monthly Rate	\$ 100.00	\$ 8.00	\$ 108.00
7.9	Costs for Maintenance and Monitoring - Percentage of total system cost	Yearly Rate	8.00%	4%	12%
7.10	Materials percentage mark-up (Receipts for materials may be required by Purchasing Entity to be submitted with invoice)	Percentage Markup	36.00%	4%	40%

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Line	Item	Type			
8	<u>Category 8 - High Security Control Systems</u>				
			Nevada Current		Nevada
			Aug 15, 2017	Requested	3 yr Extension
			thru	Price Increase	Aug 1, 2019
			July 31 2019	Aug 1, 2019	thru
					July 31 2022
8.1	Normal Business Hours (8:00am - 5:00pm M-F)	Hourly Rate			
8.2	After Hours (5:01pm - 7:59am M-F)	Hourly Rate			
8.3	Weekend/Holiday Hours	Hourly Rate			
	Maintenance Work (Non-Warranty)				
8.4	Hourly rate for telephone consultation only	Hourly Rate			
8.5	Normal Business Hours (8:00am - 5:00pm M-F)	Hourly Rate			
8.6	After Hours (5:01pm - 7:59am M-F)	Hourly Rate			
8.7	Weekend/Holiday Hours	Hourly Rate			
8.8	Costs for Maintenance and Monitoring	Monthly Rate			
8.9	Costs for Maintenance and Monitoring - Percentage of total system cost	Yearly Rate			
8.10	Materials percentage mark-up (Receipts for materials may be required by Purchasing Entity to be submitted with invoice)	Percentage Markup			



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Line	Item	Type			
9	<b>Category 9 - Inspections &amp; Monitoring</b>				
			Nevada Current Aug 15, 2017 thru July 31 2019	Requested Price Increase Aug 1, 2019	Nevada 3 yr Extension Aug 1, 2019 thru July 31 2022
9.1	Normal Business Hours (8:00am - 5:00pm M-F)	Hourly Rate	\$ 95.20	\$ 7.62	\$ 102.82
9.2	After Hours (5:01pm - 7:59am M-F)	Hourly Rate	\$ 123.75	\$ 9.90	\$ 133.65
9.3	Weekend/Holiday Hours	Hourly Rate	\$ 160.00	\$ 12.80	\$ 172.80
	Maintenance Work (Non-Warranty)			\$ -	\$ -
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9.5	Normal Business Hours (8:00am - 5:00pm M-F)	Hourly Rate	\$ 95.20	\$ 7.62	\$ 102.82
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