

Part II – Cost Proposal	
RFP Title:	<i>Security & Fire Protection Services</i>
RFP Project Description:	<i>RFP 3407</i> <i>The State of Nevada, in conjunction with NASPO ValuePoint, is seeking vendors to provide Security & Fire Protection Services and related equipment.</i>
Categories and Geographic Location:	<p>Categories:</p> <ul style="list-style-type: none"> • <i>Section 1.1, Category 1 – Access Control Systems</i> • <i>Section 1.2, Category 2 - Burglar Alarm Systems</i> • <i>Section 1.3, Category 3 Surveillance Services and Equipment</i> • <i>Section 1.7, Category 7 – Fire Alarm/Protective Hazzard Signaling Systems.</i> <p>GEOGRAPHIC LOCATION: <i>Location is only for Northern Nevada in the counties of Washoe, Storey, Lyon, Carson, Douglas, Churchill, Pershing, Lander, Mineral, Eureka, Humboldt, and the city of Elko</i></p>
RFP Closing Date:	<i>May 23, 2017</i>
RFP Closing Time:	<i>2:00 p.m. Pacific Time</i>
Vendor Name:	<i>PowerComm Solutions</i>
Vendor Address:	<i>450 Sunshine Ln., Reno, NV 89502</i>

Vendor Name: PowerComm Solutions

Nationwide or Region or State Proposed: Washoe, Storey, Lyon, Carson, Churchill, Pershing, Lander, Mineral, Humboldt, and Douglas Counties of Nevada including the city of Elko.

Each Participating Entity will negotiate any travel costs. All cost associated below (including material markup) to include shipping, configuration, kitting, processing, reporting, warehousing, ValuePoint and Participating Entity fees.

Category 1 - Access Control Systems

	Per Hour until 7/31/19	8/1/2019-7/31/2020	Rate increase \$2.00 each year to 2022
Normal Business Hours (8:00am - 5:00pm M-F)	<u>\$ 98.25 (2-hour Minimum)</u>	<u>\$ 105.00 (2-hour Minimum)</u>	
After Hours (5:01pm - 7:59am M-F)	<u>\$ 140.75 (2-hour Minimum)</u>	<u>\$ 140.75 (2-hour Minimum)</u>	
Weekend/Holiday Hours	<u>\$ 140.75 (2-hour Minimum)</u>	<u>\$ 155.00 (2-hour Minimum)</u>	

Other miscellaneous labor service description (if applicable):

	\$0.00
	\$0.00
	\$0.00
	\$0.00
	\$0.00
	\$0.00

Maintenance Work (Non-Warranty)

	Per Hour until 7/31/19	8/1/2019-7/31/2020	Rate increase \$2.00 each year to 2022
Hourly rate for telephone consultation only	<u>\$ 98.25 (2-hour Minimum)</u>	<u>\$ 105.00 (2-hour Minimum)</u>	
Normal Business Hours (8:00am - 5:00pm M-F)	<u>\$ 98.25 (2-hour Minimum)</u>	<u>\$ 105.00 (2-hour Minimum)</u>	
After Hours (5:01pm - 7:59am M-F)	<u>\$ 140.75 (2-hour Minimum)</u>	<u>\$ 140.75 (2-hour Minimum)</u>	
Weekend/Holiday Hours	<u>\$ 140.75 (2-hour Minimum)</u>	<u>\$ 155.00 (2-hour Minimum)</u>	

Costs for Maintenance and Monitoring	Per Month
OR	<u>\$30.00 (non-Cellular / Radio)</u>
Percentage of total system cost	Per Year
Materials percentage mark-up (Receipts for materials may be required by Purchasing Entity to be submitted with invoice)	<u>26.00%</u>

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Category 2 - Burglar Alarms

	Per Hour until 7/31/19	8/1/2019-7/31/2020	Rate increase \$2.00 each year to 2022
Normal Business Hours (8:00am - 5:00pm M-F)	<u>\$ 98.25 (2-hour Minimum)</u>	<u>\$ 105.00 (2-hour Minimum)</u>	
After Hours (5:01pm - 7:59am M-F)	<u>\$ 140.75 (2-hour Minimum)</u>	<u>\$ 140.75 (2-hour Minimum)</u>	
Weekend/Holiday Hours	<u>\$ 140.75 (2-hour Minimum)</u>	<u>\$ 155.00 (2-hour Minimum)</u>	

Other miscellaneous labor service description (if applicable):

	\$0.00
	\$0.00
	\$0.00
	\$0.00
	\$0.00
	\$0.00

Maintenance Work (Non-Warranty)

	Per Hour until 7/31/19	8/1/2019-7/31/2020	Rate increase \$2.00 each year to 2022
Hourly rate for telephone consultation only	<u>\$ 98.25 (2-hour Minimum)</u>	<u>\$ 105.00 (2-hour Minimum)</u>	
Normal Business Hours (8:00am - 5:00pm M-F)	<u>\$ 98.25 (2-hour Minimum)</u>	<u>\$ 105.00 (2-hour Minimum)</u>	
After Hours (5:01pm - 7:59am M-F)	<u>\$ 140.75 (2-hour Minimum)</u>	<u>\$ 140.75 (2-hour Minimum)</u>	
Weekend/Holiday Hours	<u>\$ 140.75 (2-hour Minimum)</u>	<u>\$ 155.00 (2-hour Minimum)</u>	

Costs for Maintenance and Monitoring	Per Month
OR	<u>\$30.00 (non-Cellular / Radio)</u>
Percentage of total system cost	Per Year
Materials percentage mark-up (Receipts for materials may be required by Purchasing Entity to be submitted with invoice)	<u>26.00%</u>

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Category 3 - Surveillance Services & Equipment

	Per Hour until 7/31/19	8/1/2019-7/31/2020	Rate increase \$2.00 each year to 2022
Normal Business Hours (8:00am - 5:00pm M-F)	<u>\$ 98.25 (2-hour Minimum)</u>	<u>\$ 105.00 (2-hour Minimum)</u>	
After Hours (5:01pm - 7:59am M-F)	<u>\$ 140.75 (2-hour Minimum)</u>	<u>\$ 140.75 (2-hour Minimum)</u>	
Weekend/Holiday Hours	<u>\$ 140.75 (2-hour Minimum)</u>	<u>\$ 155.00 (2-hour Minimum)</u>	

Other miscellaneous labor service description (if applicable):

	\$0.00		
	\$0.00		
	\$0.00		
	\$0.00		
	\$0.00		
	\$0.00		

Maintenance Work (Non-Warranty)

	Per Hour until 7/31/19	8/1/2019-7/31/2020	Rate increase \$2.00 each year to 2022
Hourly rate for telephone consultation only	<u>\$ 98.25 (2-hour Minimum)</u>	<u>\$ 105.00 (2-hour Minimum)</u>	
Normal Business Hours (8:00am - 5:00pm M-F)	<u>\$ 98.25 (2-hour Minimum)</u>	<u>\$ 105.00 (2-hour Minimum)</u>	
After Hours (5:01pm - 7:59am M-F)	<u>\$ 140.75 (2-hour Minimum)</u>	<u>\$ 140.75 (2-hour Minimum)</u>	
Weekend/Holiday Hours	<u>\$ 140.75 (2-hour Minimum)</u>	<u>\$ 155.00 (2-hour Minimum)</u>	

Costs for Maintenance and Monitoring	<u>Per Month</u>	<u>\$30.00 (non-Cellular / Radio)</u>
OR	<u>Per Year</u>	
Percentage of total system cost		
Materials percentage mark-up (Receipts for materials may be required by Purchasing Entity to be submitted with invoice)		<u>26.00%</u>

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Category 4 - Portable Fire Extinguishers

	Per Hour until 7/31/19	8/1/2019-7/31/2020	Rate increase \$2.00 each year to 2022
Normal Business Hours (8:00am - 5:00pm M-F)	<u>\$114.50</u>	<u>\$116.50</u>	
After Hours (5:01pm - 7:59am M-F)	<u>\$177.50</u>	<u>\$179.50</u>	
Weekend/Holiday Hours	<u>\$177.50</u>	<u>\$179.50</u>	

Other miscellaneous labor service description (if applicable):

	\$0.00
	\$0.00
	\$0.00
	\$0.00
	\$0.00
	\$0.00

Maintenance Work (Non-Warranty)

	Per Hour until 7/31/19	8/1/2019-7/31/2020	Rate increase \$2.00 each year to 2022
Hourly rate for telephone consultation only	<u>N/A</u>		
Normal Business Hours (8:00am - 5:00pm M-F)	<u>\$114.50</u>	<u>\$116.50</u>	
After Hours (5:01pm - 7:59am M-F)	<u>\$177.50</u>	<u>\$179.50</u>	
Weekend/Holiday Hours	<u>\$177.50</u>	<u>\$179.50</u>	

Costs for Maintenance and Monitoring	Per Month
OR	<u>\$35.00 (non-Cellular / Radio)</u>
Percentage of total system cost	Per Year
Materials percentage mark-up (Receipts for materials may be required by Purchasing Entity to be submitted with invoice)	<u>25% (off List)</u>

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Category 5 - Fire Extinguishing Systems

	Per Hour until 7/31/19	8/1/2019-7/31/2020	Rate increase \$2.00 each year to 2022
Normal Business Hours (8:00am - 5:00pm M-F)	<u>\$114.50</u>	<u>\$116.50</u>	
After Hours (5:01pm - 7:59am M-F)	<u>\$177.50</u>	<u>\$179.50</u>	
Weekend/Holiday Hours	<u>\$177.50</u>	<u>\$179.50</u>	

Other miscellaneous labor service description (if applicable):

	\$0.00
	\$0.00
	\$0.00
	\$0.00
	\$0.00
	\$0.00

Maintenance Work (Non-Warranty)

	Per Hour until 7/31/19	8/1/2019-7/31/2020	Rate increase \$2.00 each year to 2022
Hourly rate for telephone consultation only	<u>N/A</u>		
Normal Business Hours (8:00am - 5:00pm M-F)	<u>\$114.50</u>	<u>\$116.50</u>	
After Hours (5:01pm - 7:59am M-F)	<u>\$177.50</u>	<u>\$179.50</u>	
Weekend/Holiday Hours	<u>\$177.50</u>	<u>\$179.50</u>	

Costs for Maintenance and Monitoring	Per Month
OR	<u>\$35.00 (non-Cellular / Radio)</u>
Percentage of total system cost	Per Year
Materials percentage mark-up (Receipts for materials may be required by Purchasing Entity to be submitted with invoice)	<u>25% (off List)</u>

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Category 6 - Fire Sprinkler Systems

	Per Hour until 7/31/19	8/1/2019-7/31/2020	Rate increase \$2.00 each year to 2022
Normal Business Hours (8:00am - 5:00pm M-F)	<u>\$114.50</u>	<u>\$116.50</u>	
After Hours (5:01pm - 7:59am M-F)	<u>\$177.50</u>	<u>\$179.50</u>	
Weekend/Holiday Hours	<u>\$177.50</u>	<u>\$179.50</u>	

Other miscellaneous labor service description (if applicable):

	\$0.00
	\$0.00
	\$0.00
	\$0.00
	\$0.00
	\$0.00

Maintenance Work (Non-Warranty)

	Per Hour until 7/31/19	8/1/2019-7/31/2020	Rate increase \$2.00 each year to 2022
Hourly rate for telephone consultation only	<u>N/A</u>		
Normal Business Hours (8:00am - 5:00pm M-F)	<u>\$114.50</u>	<u>\$116.50</u>	
After Hours (5:01pm - 7:59am M-F)	<u>\$177.50</u>	<u>\$179.50</u>	
Weekend/Holiday Hours	<u>\$177.50</u>	<u>\$179.50</u>	

Costs for Maintenance and Monitoring	<u>Per Month</u>
OR	<u>\$0.00</u>
Percentage of total system cost	<u>Per Year</u>
Materials percentage mark-up (Receipts for materials may be required by Purchasing Entity to be submitted with invoice)	<u>\$35.00 (non-Cellular / Radio)</u>
	<u>25% (off List)</u>

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Category 7 - Fire Alarm/Protective Signaling Systems

	Per Hour until 7/31/19	8/1/2019-7/31/2020	Rate increase \$2.00 each year to 2022
Normal Business Hours (8:00am - 5:00pm M-F)	<u>\$ 98.25 (2-hour Minimum)</u>	<u>\$ 105.00 (2-hour Minimum)</u>	
After Hours (5:01pm - 7:59am M-F)	<u>\$ 140.75 (2-hour Minimum)</u>	<u>\$ 140.75 (2-hour Minimum)</u>	
Weekend/Holiday Hours	<u>\$ 140.75 (2-hour Minimum)</u>	<u>\$ 155.00 (2-hour Minimum)</u>	

Other miscellaneous labor service description (if applicable):

_____	\$0.00
_____	\$0.00
_____	\$0.00
_____	\$0.00
_____	\$0.00
_____	\$0.00

Maintenance Work (Non-Warranty)

	Per Hour until 7/31/19	8/1/2019-7/31/2020	Rate increase \$2.00 each year to 2022
Hourly rate for telephone consultation only	<u>\$ 98.25 (2-hour Minimum)</u>	<u>\$ 105.00 (2-hour Minimum)</u>	
Normal Business Hours (8:00am - 5:00pm M-F)	<u>\$ 98.25 (2-hour Minimum)</u>	<u>\$ 105.00 (2-hour Minimum)</u>	
After Hours (5:01pm - 7:59am M-F)	<u>\$ 140.75 (2-hour Minimum)</u>	<u>\$ 140.75 (2-hour Minimum)</u>	
Weekend/Holiday Hours	<u>\$ 140.75 (2-hour Minimum)</u>	<u>\$ 155.00 (2-hour Minimum)</u>	

Costs for Maintenance and Monitoring	Per Month
OR	Per Year
Percentage of total system cost	_____
Materials percentage mark-up (Receipts for materials may be required by Purchasing Entity to be submitted with invoice)	<u>25% (off List)</u>

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Nationwide or Region or State Proposed: Washoe, Storey, Lyon, Carson, Churchill, Pershing, Lander, Mineral, Humbolt, and Douglas Counties of Nevada

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Category 8 - High Security Control Systems

	Per Hour
Normal Business Hours (8:00am - 5:00pm M-F)	=\$0.00
After Hours (5:01pm - 7:59am M-F)	=\$0.00
Weekend/Holiday Hours	=\$0.00
Other miscellaneous labor service description (if applicable):	
N/A	\$0.00
	\$0.00
	\$0.00
	\$0.00
	\$0.00
	\$0.00

Maintenance Work (Non-Warranty)

	Per Hour
Hourly rate for telephone consultation only	=\$0.00
Normal Business Hours (8:00am - 5:00pm M-F)	=\$0.00
After Hours (5:01pm - 7:59am M-F)	=\$0.00
Weekend/Holiday Hours	=\$0.00
	Per Month
Costs for Maintenance and Monitoring	=\$0.00
OR	Per Year
Percentage of total system cost	
Materials percentage mark-up (Receipts for materials may be required by Purchasing Entity to be submitted with invoice)	

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Category 9 - Inspections & Monitoring

- Fire Extinguishing Systems
- Fire Sprinkler Systems
- Alarm Monitoring
- Fire Alarm/Protective Signaling Systems

	Per Hour until 7/31/19	8/1/2019-7/31/2020	Rate increase \$2.00 each year to 2022
Normal Business Hours (8:00am - 5:00pm M-F)	<u>\$ 107.00 (2-hour Minimum)</u>	<u>\$107.00 (2-hour Minimum)</u>	
After Hours (5:01pm - 7:59am M-F)	<u>\$ 129.00 (2-hour Minimum)</u>	<u>\$130.00 (2-hour Minimum)</u>	
Weekend/Holiday Hours	<u>\$ 145.00 (2-hour Minimum)</u>	<u>\$155.00 (2-hour Minimum)</u>	

Other miscellaneous

Sprinkler labor & fir

N/A

Normal/After Hr/ Weeknd & Holiday

\$0.00

\$0.00

\$0.00

Maintenance Work (Non-Warranty)

	Per Hour until 7/31/19	8/1/2019-7/31/2020	Rate increase \$2.00 each year to 2022
Hourly rate for telephone consultation only	<u>N/A</u>		
Normal Business Hours (8:00am - 5:00pm M-F)	<u>\$ 107.00 (2-hour Minimum)</u>	<u>\$107.00 (2-hour Minimum)</u>	
After Hours (5:01pm - 7:59am M-F)	<u>\$ 129.00 (2-hour Minimum)</u>	<u>\$130.00 (2-hour Minimum)</u>	
Weekend/Holiday Hours	<u>\$ 145.00 (2-hour Minimum)</u>	<u>\$155.00 (2-hour Minimum)</u>	

Per Month

\$35.00 (does not include cellular/radio/IP)

Per Year

Costs for Maintenance and Monitoring

OR

Percentage of total system cost

Materials percentage mark-up (Receipts for materials may be required by Purchasing Entity to be submitted with invoice)

26.00%