

## AMERICAN DOCUMENT DESTRUCTI

The Cutting-Edge
In
Document
Destruction

MOBILE ON-SITE, DROP-OFF OR PICK-UP



PROVEN State-Of-The-Art On-Site No Touch Shredding Unit.
Saves you time & money!

- Viewed Destruction
- Hard-To-Handle Materials
  - Bulk Purges
- Large Selection of Free
   Security Containers
  - Free Estimates
  - We Recycle!









Full
Service
Shredding
Company

Locally Owned & Operated

775-358-2323

480 Coney Island, Dr - Sparks, NV www.ADDNV.com

Bonded And Insured

Servicing Northern Nevada & California

American Document Destruction, Inc. has provided certified data and sensitive material destruction since 1992. Not only specializing in ON SITE mobile destruction with a state of the art, hands free Sterling Mobile Shredding Unit, American Document Destruction, Inc. also provides full service shredding at the lowest rates around.

Whether you require ON SITE or OFF SITE service, our powerful equipment can handle it all. Large volumes can be quickly destroyed regardless of staples, paperclips, binders, etc. Office paper, folders, floppy discs, CD's, VHS, microfilm, and much more are destroyed in just minutes. As a result, we pass the savings on to you!

American Document Destruction, Inc. ensures that even small amounts are economical to have destroyed. We encourage all our clients to visit our Sparks, NV facility to observe the shredding of your documents. The added bonus with American Document Destruction, Inc. is that we offer personal service whenever you need it. We are locally owned and operated, and treat all of our customers and clients with the highest standards of customer service and secure record destruction. We offer consistent and convenient schedules tailored to fit the needs of any business with no preparation needed by your staff prior to our arrival. All services are satisfaction guaranteed with a Certificate of Destruction. Whether your company needs in-office destruction service on a regular basis, or it is finally time to purge outdated but vital files, American Document Destruction, Inc. is ready for the responsibility of your destruction needs. Please call to find out how American Document Destruction, Inc. can be of assistance to your shredding needs and how we can help design and implement your own tailored sensitive material destruction program today.



## **EXECUTIVE CONSOLE**

Our executive consoles are not only 100% secure, but also easy on the eyes. This security bin is a great additions to and office, no matter the size. Save space by adding a fax or printer to the top of this Console. The executive console holds up to 125 pounds of paper. Perfect for your business or home.

Dimensions - H35.5", L23", W15.5"



## **COMBO**

Our Combo bins are one of the largest security containers available to businesses. Holding up to 250 pounds of paper, this security bin can be moved virtually anywhere and always maintain 100% secure disposal of all your sensitive materials.

Dimensions - H44", L30", W25"

## ATTACHMENT B – TECHNICAL PROPOSAL CERTIFICATION OF COMPLIANCE WITH TERMS AND CONDITIONS OF RFP

	Proposal.	stand and agree to	comply with <i>all</i> the t	terms and conditions specified in this Reques	t fo
	YES X I agree to comply with the terms and conditions specified in this RFP.				
	NO	I do not ag	ree to comply with the	the terms and conditions specified in this RFP	·.
	or any incorporate tables below. If v	ed documents, veno vendors do not spe	dors <i>must</i> provide th cify in detail any ex	the terms in any section of the RFP, the contine specific language that is being proposed in acceptions and/or assumptions at time of proposeptions and/or assumptions during negotiation	the
	Assured Documer	nt Destruction, Inc			
	Company Name				
	Signature				
	Alex Cordier			06/01/2016	
-	Print Name			Date	
	Vende		following format. A		
	EXCEPTION #	RFP SECTION NUMBER	RFP PAGE NUMBER	EXCEPTION (Complete detail regarding exceptions must identified)	be
			NA		
		AS	SSUMPTION SUMM	AARY FORM	
	ASSUMPTION #	RFP SECTION NUMBER	RFP PAGE NUMBER	ASSUMPTION (Complete detail regarding assumptions mube identified)	st
			NA		
		This document must be submitted in Tab V of vendor's technical proposal			

## 4. COMPANY BACKGROUND AND REFERENCES

## 4.1 VENDOR INFORMATION

4.1.1 Vendors must provide a company profile in the table format below.

Southern Nevada - Contractor

Question	Response
Company name:	Assured Document Destruction
Ownership (sole proprietor, partnership, etc.):	S Corporation
State of incorporation:	Nevada
Date of incorporation:	9/2000
# of years in business:	16 Years
List of top officers:	Susan Cordier - President
Location of company headquarters:	8050 Arville St. Suite 105 Las Vegas, Nevada 89139
Location(s) of the company offices:	Las Vegas – 8050 Arville St. Suite 105 Las Vegas, Nevada 89139 Phoenix – 7225 W. Roosevelt St. Suite 182 Phoenix, AZ 85043
Location(s) of the office that will provide the services described in this RFP:	Las Vegas Location
Number of employees locally with the expertise to support the requirements identified in this RFP:	30
Number of employees nationally with the expertise to support the requirements in this RFP:	40
Location(s) from which employees will be assigned for this project:	Las Vegas Location

- 4.1.2 <u>Please be advised</u>, pursuant to NRS 80.010, a corporation organized pursuant to the laws of another state must register with the State of Nevada, Secretary of State's Office as a foreign corporation before a contract can be executed between the State of Nevada and the awarded vendor, unless specifically exempted by NRS 80.015.
- 4.1.3 The selected vendor, prior to doing business in the State of Nevada, must be appropriately licensed by the State of Nevada, Secretary of State's Office pursuant to NRS76. Information regarding the Nevada Business License can be located at <a href="http://nvsos.gov">http://nvsos.gov</a>.

Question	Response
Nevada Business License Number:	Assured - NV20001415539
Legal Entity Name:	Assured Document Destruction, Inc.

Is "Legal Entity Name" the same name as vendor is doing business as?

Yes	X	No	
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If "No", provide explanation.

- 4.1.4 Vendors are cautioned that some services may contain licensing requirement(s). Vendors shall be proactive in verification of these requirements prior to proposal submittal. Proposals that do not contain the requisite licensure may be deemed non-responsive.
- 4.1.5 Has the vendor ever been engaged under contract by any State of Nevada agency?

Yes X	No	
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If "Yes", complete the following table for each State agency for whom the work was performed. Table can be duplicated for each contract being identified.

Question	Response
Name of State agency:	All State Agencies – We held the 1 <sup>st</sup> ever State Shredding Contract Awarded in 2002.
State agency contact name:	All State Agencies – We held the 1 <sup>st</sup> ever State Shredding Contract Awarded in 2002.
Dates when services were performed:	2002-2008
Type of duties performed:	Document Destruction
Total dollar value of the contract:	\$105,713

4.1.6 Are you now or have you been within the last two (2) years an employee of the State of Nevada, or any of its agencies, departments, or divisions?

Yes	No	X
-----	----	---

If "Yes", please explain when the employee is planning to render services, while on annual leave, compensatory time, or on their own time?

If you employ (a) any person who is a current employee of an agency of the State of Nevada, or (b) any person who has been an employee of an agency of the State of Nevada within the past two (2) years, and if such person will be performing or producing the services which you will be contracted to provide under this contract, you must disclose the identity of each such person in your response to this RFP, and specify the services that each person will be expected to perform.

4.1.7 Disclosure of any significant prior or ongoing contract failures, contract breaches, civil or criminal litigation in which the vendor has been alleged to be liable or held liable in a matter involving a contract with the State of Nevada or any other

governmental entity. Any pending claim or litigation occurring within the past six (6) years which may adversely affect the vendor's ability to perform or fulfill its obligations if a contract is awarded as a result of this RFP must also be disclosed.

Does any of the above apply to your company?

If "Yes", please provide the following information. Table can be duplicated for each issue being identified.

Question	Res	sponse
Date of alleged contract failure or		
breach:		
Parties involved:		
Description of the contract		
failure, contract breach, or		
litigation, including the products		
or services involved:		
Amount in controversy:		
Resolution or current status of the		
dispute:		
If the matter has resulted in a	Court	Case Number
court case:		
Status of the litigation:		

4.1.8 Vendors must review the insurance requirements specified in *Attachment E*, *Insurance Schedule for RFP 3240*. Does your organization currently have or will your organization be able to provide the insurance requirements as specified in *Attachment E*.

Yes X No
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Any exceptions and/or assumptions to the insurance requirements *must* be identified on *Attachment B*, *Technical Proposal Certification of Compliance* with *Terms and Conditions of RFP*. Exceptions and/or assumptions will be taken into consideration as part of the evaluation process; however, vendors must be specific. If vendors do not specify any exceptions and/or assumptions at time of proposal submission, the State will not consider any additional exceptions and/or assumptions during negotiations.

Upon contract award, the successful vendor *must* provide the Certificate of Insurance identifying the coverages as specified in *Attachment E*, *Insurance Schedule for RFP 3240*.

Company background/history and why vendor is qualified to provide the services described in this RFP. Limit response to no more than five (5) pages. *Assured* 

has provided shredding services for the State of Nevada for 6 years in the past. Assured has been in business shredding documents since 2000 and has grown to be the largest shredding provider in Nevada offering both on-site and off-site shredding to thousands of customers. Assured operates the largest fleet of high-speed mobile shredding trucks in Nevada and has a well established office capable of responding in a timely manner to customer requests. American Document Destruction has been in business since 1997 and is the largest privately held shredding company in Northern Nevada.

Length of time vendor has been providing services described in this RFP to the public and/or private sector. Please provide a brief description. Assured has been in business shredding documents since 2000 and has grown to be the largest shredding provider in Nevada offering both on-site and off-site shredding to thousands of customers. Assured services many 1000's of customers both in the public and private sector. American Document Destruction has been in business since 1997 and is the largest privately held shredding company in Northern Nevada.

- 4.1.9 Financial information and documentation to be included in Part III, Confidential Financial Information of vendor's response in accordance with Section 9.5, Part III Confidential Financial Information.
  - 4.1.9.1 Dun and Bradstreet Number

Assured - 14-608-3063

4.1.9.2 Federal Tax Identification Number

Assured – 88-047-2274

## 4.2 SUBCONTRACTOR INFORMATION

4.2.1 Does this proposal include the use of subcontractors?

Yes X	No	
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If "Yes", vendor must:

- 4.2.1.1 Identify specific subcontractors and the specific requirements of this RFP for which each proposed subcontractor will perform services.

  \*\*American Document Destruction, Inc. will be our subcontractor and will service the Northern Nevada areas.\*\*
- 4.2.1.2 If any tasks are to be completed by subcontractor(s), vendors must:
  - A. Describe the relevant contractual arrangements; we have a existing subcontractor agreement in place with American Document Destruction. We have been subcontracting work for over 10 years to ADDNV.
  - B. Describe how the work of any subcontractor(s) will be supervised, channels of communication will be maintained and compliance with contract terms assured; and *Assured*

management will communicate all service needs directly to ADDNV management. ADDNV will invoice Assured and Assured will invoice the State.

C. Describe your previous experience with subcontractor(s).

We have an existing subcontractor agreement in place with American Document Destruction. We have been subcontracting work for over 10 years to ADDNV. We have no negative feedback on ADDNV, all positive experiences.

- 4.2.1.3 Vendors must describe the methodology, processes and tools utilized for:
  - A. Selecting and qualifying appropriate subcontractors for the project/contract;

We have an existing subcontractor agreement in place with American Document Destruction. We have been subcontracting work for over 10 years to ADDNV. We have no negative feedback on ADDNV, all positive experiences.

B. Ensuring subcontractor compliance with the overall performance objectives for the project;

We have an existing subcontractor agreement in place with American Document Destruction. We have been subcontracting work for over 10 years to ADDNV. We have no negative feedback on ADDNV, all positive experiences.

C. Ensuring that subcontractor deliverables meet the quality objectives of the project/contract; and

We have an existing subcontractor agreement in place with American Document Destruction. We have been subcontracting work for over 10 years to ADDNV. We have no negative feedback on ADDNV, all positive experiences.

- D. Providing proof of payment to any subcontractor(s) used for this project/contract, if requested by the State. Proposal should include a plan by which, at the State's request, the State will be notified of such payments. Assured will comply with all such requests. We have an excellent working relationship with ADDNV and have been doing business together for more than 10 years.
- 4.2.1.4 Provide the same information for any proposed subcontractors as requested in *Section 4.1, Vendor Information*.

Northern Nevada - Subcontractor

Question	Response
Company name:	American Document Destruction
Ownership (sole proprietor, partnership, etc.):	S Corporation
State of incorporation:	Nevada
Date of incorporation:	9/1997
# of years in business:	19 Years
List of top officers:	Jeff Gadsby - President
Location of company headquarters:	480 Coney Island Dr.
	Sparks, NV 89431
Location(s) of the company offices:	480 Coney Island Dr.
	Sparks, NV 89431

Question	Response
Location(s) of the office that will provide the	Sparks Location
services described in this RFP:	
Number of employees locally with the	7
expertise to support the requirements identified	
in this RFP:	
Number of employees nationally with the	7
expertise to support the requirements in this	
RFP:	
Location(s) from which employees will be	Sparks Location
assigned for this project:	

Question	Response
Nevada Business License Number:	ADDNV - NV19971278345-Sub
Legal Entity Name:	American Document Destruction, Inc.

Dun and Bradstreet Number

ADDNV - 85-841-5805

Federal Tax Identification Number

ADDNV - 86-088-3867

- 4.2.1.5 Business references as specified in **Section 4.3**, **Business References** must be provided for any proposed subcontractors. **Please see our business references section, subcontractors will be clearly identified.**
- 4.2.1.6 Vendor shall not allow any subcontractor to commence work until all insurance required of the subcontractor is provided to the vendor. *Assured agrees and will comply.*
- 4.2.1.7 Vendor must notify the using agency of the intended use of any subcontractors not identified within their original proposal and provide the information originally requested in the RFP in Section 4.2, Subcontractor Information. The vendor must receive agency approval prior to subcontractor commencing work.

  Assured agrees and will comply.

## 4.3 BUSINESS REFERENCES

- 4.3.1 Vendors should provide a minimum of three (3) business references from similar projects performed for private, state and/or large local government clients within the last three (3) years. Assured agrees and will comply. We are providing 6 references for Assured and 3 for our subcontractor ADDNV.
- 4.3.2 Vendors must provide the following information for <u>every</u> business reference provided by the vendor and/or subcontractor:

The "Company Name" must be the name of the proposing vendor or the vendor's proposed subcontractor.

Reference #:	1
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Company Name: Southern Nevada Regional Housing Authority			
Identify role company will have for this RFP project (Check appropriate role below):			
X	VENDOR	SUBCONTRACTOR	
Project Name:	Shredding for all Sou	uthern Nevada Regional Housing Locations	
	Primary Con	tact Information	
Name:		Linda P. Simpson	
Street Address:		340 North 11th Street, Suite 180	
City, State, Zip:		Las Vegas, NV 89101	
Phone, including	area code:	(702) 922-6825	
Facsimile, includi	ng area code:	(702) 922-6648	
Email address:		lpsimpson@snvrha.org	
	Alternate Con	ntact Information	
Name:		NA	
Street Address:		NA NA	
City, State, Zip:		NA NA	
Phone, including	area code:	NA	
Facsimile, including area code:		NA	
Email address:		NA	
Project Information			
Brief description		On-going shredding and as needed	
project/contract a	-	purging for all of the SNVRHA	
services performe	_	locations since 2011	
	ment (i.e., software		
applications, data			
etc.) if applicable:			
Original Project/Contract Start Date:		2/2011	
Original Project/Contract End Date:		Current	
Original Project/Contract Value:		Less than \$25,000 annually	
Final Project/Contract Date:		Current	
Was project/contract completed in		Yes	
time originally allotted, and if not,			
why not?			
Was project/contr		Yes	
	e original budget/		
cost proposal, and	I if not, why not?		

Reference #:	2	2		
Company Name	Enterprise Car K	Enterprise Car Rental		
Identify role company will have for this RFP project (Check appropriate role below):				
X	VENDOR	VENDOR SUBCONTRACTOR		
Project Name:	Shredding for all Southern Nevada Enterprise Locations			
Primary Contact Information				
Name:	Linda Fowler			

Street Address:	6855 Bermuda Rd.
City, State, Zip:	Las Vegas, NV 89119
Phone, including area code:	(702) 597-4564
Facsimile, including area code:	(702) 597-5509
Email address:	linda.m.fowler@ehi.com
Alternate Cor	ntact Information
Name:	NA
Street Address:	NA .
City, State, Zip:	NA .
Phone, including area code:	NA
Facsimile, including area code:	NA
Email address:	NA .
Project 1	Information
Brief description of the	On-going shredding and as needed
project/contract and description of	purging for all of the Enterprise
services performed, including	locations since
technical environment (i.e., software	
applications, data communications,	
etc.) if applicable:	
Original Project/Contract Start Date:	1/2005
Original Project/Contract End Date:	Current
Original Project/Contract Value:	Since 6/2007 - \$90,870.57
Final Project/Contract Date:	Current
Was project/contract completed in	Yes
time originally allotted, and if not,	
why not?	
Was project/contract completed	Yes
within or under the original budget/	
cost proposal, and if not, why not?	

Reference #:	3		
<b>Company Name</b>	: Nevada Supre	eme Court	
Identify role company will have for this RFP project (Check appropriate role below):			
X	VENDOR	SUBCONTRACTOR	
Project Name:	Shredding for all S	Southern Nevada Supreme Court	
Primary Contact Information			
Name:		Myrna Byrd	
Street Address:		200 Lewis Ave. 17th Floor	
City, State, Zip:		Las Vegas, NV 89101	
		(702) 5486-3201	
Facsimile, including area code:		NA	
Email address:		mjbyrd@nvcourts.nv.gov	
Alternate Contact Information		Contact Information	
Name:		NA	
Street Address:		NA	

City, State, Zip:	NA
Phone, including area code:	<i>NA</i>
Facsimile, including area code:	NA
Email address:	NA
Project 1	Information
Brief description of the	On-going shredding for the Nevada
project/contract and description of	Supreme Court. The Nevada Supreme
services performed, including	Court decided to stay with us since
technical environment (i.e., software	2008 when the State contract was
applications, data communications,	awarded to another vendor.
etc.) if applicable:	
Original Project/Contract Start Date:	1/2002
Original Project/Contract End Date:	Current
Original Project/Contract Value:	Since 1/2002 \$59.90 every 4 weeks
Final Project/Contract Date:	Current
Was project/contract completed in	Yes
time originally allotted, and if not,	
why not?	
Was project/contract completed	Yes
within or under the original budget/	
cost proposal, and if not, why not?	

Reference #:	4	4		
Company Name: One Nevada Federal Credit Union				
Identify role company will have for this RFP project (Check appropriate role below):				
X	VENDOR	SUBCONTRACTOR		
Project Name:	Shredding for all S	outhern Nevada ONFCU Locations		
	Primary Co	ontact Information		
Name:		Deb Underwood		
Street Address:		2645 S. Mohave Rd.		
		Las Vegas, NV 89121		
Phone, including area code:		(702) 641-4342		
Facsimile, includ	ing area code:	g area code: (702) 641-4287		
Email address: debu@onenevada.org				
	Alternate C	ontact Information		
Name:		NA NA		
Street Address:		NA .		
City, State, Zip:		NA NA		
Phone, including area code:		NA .		
Facsimile, including area code:		NA NA		
Email address:		NA .		
	<u> </u>	t Information		
Brief description		On-going shredding and as needed		
project/contract and description of		purging for all of the ONFCU		
services performed, including		locations since 6/2007.		

technical environment (i.e., software applications, data communications,	Northern Nevada Locations are subcontracted to American Document
etc.) if applicable:	Destruction since the contract began.
Original Project/Contract Start Date:	06/2007
Original Project/Contract End Date:	Current
Original Project/Contract Value:	Since 6/2007 - \$12,000 per year
Final Project/Contract Date:	Current
Was project/contract completed in	Yes
time originally allotted, and if not,	
why not?	
Was project/contract completed	Yes
within or under the original budget/	
cost proposal, and if not, why not?	

Reference #:	5	5		
Company Name: Nellis Air Force B			Base Hospita	l
Identify role company will have for this RFP project (Check appropriate role below):				
X	VENI	OOR		SUBCONTRACTOR
Project Name:	Shred	ding for Nellis	AFB Hosiptal	
		<b>Primary Con</b>	tact Informat	ion
Name:			Caitlyn Bohl	lman
Street Address:			99 Cons / LC	GCB
City, State, Zip:			Nellis AFB,	NV 89191
Phone, including	area co	de:	(702) 652-33	65
Facsimile, includi	ing area	a code:	<i>NA</i>	
Email address:				nan@us.af.mil
Alternate Contact Informa		tion		
Name:		NA		
Street Address:		NA		
City, State, Zip:		<i>NA</i>		
Phone, including area code:		<i>NA</i>		
Facsimile, includi	ing area	a code:	NA	
		<i>NA</i>		
Project Int		Information		
Brief description			On-going shredding and as needed	
project/contract a			purging for t	the Nellis AFB.
services performe		_		
technical environment (i.e., software				
applications, data communications,				
etc.) if applicable:				
Original Project/Contract Start Date:		1/2008		
Original Project/C			Current	
Original Project/C			Since 01/2008 - \$1,202.50 per month	
	Final Project/Contract Date:		Current	
Was project/contract completed in		Yes		

time originally allotted, and if not, why not?	
Was project/contract completed	Yes
within or under the original budget/	
cost proposal, and if not, why not?	

Reference #:	6	
<b>Company Name:</b>	Southwest Gas	Corporation
Iden		vill have for this RFP project priate role below):
X	VENDOR	SUBCONTRACTOR
Project Name:	Shredding for South	west Gas Corporate
	Primary Cor	ntact Information
Name:		Ryan Pease
Street Address:		5241 Spring Mountain Rd. LVA-530
City, State, Zip:		Las Vegas, NV 891150
Phone, including a	rea code:	(702) 364-3679
Facsimile, including	g area code:	<i>NA</i>
Email address:		ryan.pease@swgas.com
	Alternate Co	ntact Information
Name:		NA NA
Street Address:		NA .
City, State, Zip:		NA .
Phone, including a		NA .
Facsimile, including	g area code:	<i>NA</i>
Email address:		<i>NA</i>
		Information
Brief description o		On-going shredding and as needed
project/contract and		purging for SW Gas Corporate offices.
services performed	_	
technical environm	•	
applications, data of	communications,	
etc.) if applicable:		1/2012
Original Project/Co		4/2012
Original Project/Co		Current
Original Project/Control		Since 4/2012, \$300-\$400 monthly
Final Project/Control		Current
Was project/contra time originally allo		Yes
why not?	nicu, anu n noi,	
Was project/contra	ct completed	Yes
within or under the	1	100
cost proposal, and	-	

Reference #:	7
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Company Names	US Secret Se	rvice						
Identify role company will have for this RFP project (Check appropriate role below):								
	VENDOR	X	SUBCONTRACTOR					
Project Name:	Shredding for US	Secret Servi	ce					
	Primary (	Contact Inf	ormation					
Name:		Jeffery	Puffer					
Street Address:		100 W	Liberty # 650					
City, State, Zip:		Reno,	NV 89501					
Phone, including	area code:	(775) 7	784-5354					
Facsimile, includi	ng area code:							
Email address:		Jeffrey	r.Puffer@uss.dhs.gov					
	Alternate (	Contact Inf	ormation					
Name:		<i>NA</i>						
Street Address:		<i>NA</i>						
City, State, Zip:		<i>NA</i>						
Phone, including	area code:	<i>NA</i>						
Facsimile, includi	ng area code:	<i>NA</i>						
Email address:		<i>NA</i>						
		ct Informa						
Brief description		On-go	ing shredding and as needed					
project/contract a	-	purgin	g.					
services performe								
	ment (i.e., softwar	e						
applications, data								
etc.) if applicable								
•	Contract Start Date							
	Contract End Date							
Original Project/C		Unkno						
Final Project/Con		Currei	ıt					
Was project/contr	-	Yes						
time originally all	otted, and if not,							
why not?								
Was project/contr	-	Yes						
	e original budget/							
cost proposal, and	i ii not, why not?							

Reference #:	8	8						
Company Name	Company Name: Douglas High School Special Services							
Identify role company will have for this RFP project (Check appropriate role below):								
	VENDOR	X	SUBCONTRACTOR					
Project Name:	Project Name: Shredding							
Primary Contact Information								

Name:	Elizabeth Hildebrand			
Street Address:	1286 Toler Ave			
City, State, Zip:	Reno, NV 89501			
Phone, including area code:	775-784-5354			
Facsimile, including area code:				
Email address:	ehildeb@dcsd.k12.nv.us			
Alternate Cor	ntact Information			
Name:	NA			
Street Address:	NA			
City, State, Zip:	NA			
Phone, including area code:	NA			
Facsimile, including area code:	NA .			
Email address:	NA			
Project 1	Information			
Brief description of the	On-going shredding and as needed			
project/contract and description of	purging.			
services performed, including				
technical environment (i.e., software				
applications, data communications,				
etc.) if applicable:				
Original Project/Contract Start Date:	1/2005			
Original Project/Contract End Date:	Current			
Original Project/Contract Value:	Unknown			
Final Project/Contract Date:	Current			
Was project/contract completed in	Yes			
time originally allotted, and if not,				
why not?				
Was project/contract completed	Yes			
within or under the original budget/				
cost proposal, and if not, why not?				

Reference #:	9				
Company Names	Nevada Sta	te Board of n	nedical Examiners		
Ider	••	ny will have f propriate rol	for this RFP project le below):		
	VENDOR	X	SUBCONTRACTOR		
Project Name:	Shredding	<u> </u>	<u> </u>		
	Primary	Contact Info	ormation		
Name:		Helen '	Helen Teeples		
Street Address:		1105 T	1105 Terminal Way		
City, State, Zip:		Reno, I	VV 89502		
Phone, including	area code:	775-32	775-324-9352		
Facsimile, includi	ng area code:				
Email address:		hteeple	s@medboard.nv.gov		
	Alternate	<b>Contact Info</b>	ormation		
Name:		NA			

Street Address:	NA
City, State, Zip:	NA .
Phone, including area code:	NA .
Facsimile, including area code:	NA .
Email address:	djsbme@medboard.nv.gov
Project 1	Information
Brief description of the	On-going shredding and as needed
project/contract and description of	purging.
services performed, including	
technical environment (i.e., software	
applications, data communications,	
etc.) if applicable:	
Original Project/Contract Start Date:	1998
Original Project/Contract End Date:	Current
Original Project/Contract Value:	Unknown
Final Project/Contract Date:	Current
Was project/contract completed in	Yes
time originally allotted, and if not,	
why not?	
Was project/contract completed	Yes
within or under the original budget/	
cost proposal, and if not, why not?	

4.3.3 Vendors <u>must also submit</u> Attachment F, Reference Questionnaire to the business references that are identified in Section 4.3.2.

Assured agrees and will comply. The reference questionnaire has been sent to all of the listed references.

- 4.3.4 The company identified as the business references <u>must</u> submit the Reference Questionnaire directly to the Purchasing Division.
  - Assured agrees and will comply. The reference questionnaire has been sent to all of the listed references. We have asked them to do so; we cannot confirm receipt as we are not copied on the communication of these.
- 4.3.5 It is the vendor's responsibility to ensure that completed forms are received by the Purchasing Division on or before the deadline as specified in *Section 8*, *RFP Timeline* for inclusion in the evaluation process. Reference Questionnaires not received, or not complete, may adversely affect the vendor's score in the evaluation process.

Assured agrees and will comply. The reference questionnaire has been sent to all of the listed references. We have asked them to do so; we cannot confirm receipt as we are not copied on the communication of these.

4.3.6 The State reserves the right to contact and verify any and all references listed regarding the quality and degree of satisfaction for such performance. We have communicated with all of the listed references that they may be contacted ny the State of Nevada.

Client#: 1128216 ASSURDOC

## ACORD<sub>M</sub>

## CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 9/08/2015

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

certificate holder in lieu of such endorsement(s).		
PRODUCER	CONTACT Joan Bennett	
USI Ins Svcs C/L Salt Lake Cty	PHONE (A/C, No, Ext): 801 713-4550 FAX (A/C, No): 866 729-7172	2
1100 E. 6600 S., Suite 280	E-MAIL ADDRESS: Joan.Bennett@usi.biz	
Salt Lake City, UT 84121	INSURER(S) AFFORDING COVERAGE NAIG	C#
801 713-4550	INSURER A: Peerless Indemnity Insurance Co 18333	
INSURED	INSURER B: Colorado Casualty Insurance Co. 41785	
Assured Document Destruction, Inc.	INSURER C:	
8050 Arville St., Ste 105	INSURER D:	
Las Vegas, NV 89139	INSURER E :	
	INSURER F:	

CO	VERAGES CER	TIFIC	ATE	NUMBER:			REVISION NUMBER:		
II C	HIS IS TO CERTIFY THAT THE POLICIES NDICATED. NOTWITHSTANDING ANY RECERTIFICATE MAY BE ISSUED OR MAY F	QUIRI	EMEN	T, TERM OR CONDITION OF ANY THE INSURANCE AFFORDED BY T	CONTRACT O	R OTHER DO	CUMENT WITH RESPECT HEREIN IS SUBJECT TO	TO WH	ICH THIS
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	CLAIMS-MADE X OCCUR						MED EXP (Any one person)	\$5,00	0
							PERSONAL & ADV INJURY	\$1,00	0,000
							GENERAL AGGREGATE	\$2,00	0,000
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٦,	X ANY AUTO	X	X	BA7330840	09/07/2015	09/07/2016	COMBINED SINGLE LIMIT (Ea accident)  BODILY INJURY (Per person)	\$1,00 \$	0,000
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	X HIRED AUTOS X AUTOS NON-OWNED AUTOS						PROPERTY DAMAGE	s	
	AUTOS						(Per accident)	\$	
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	OFFICER/MEMBER EXCLUDED?	N/A		Arizona Only		1 1	E.L. EACH ACCIDENT	\$1,00	
	(Mandatory in NH) If yes, describe under						E.L. DISEASE - EA EMPLOYEE		
A	DESCRIPTION OF OPERATIONS below  Blanket BPP			CBP7330844	00/07/2015		\$1,485,711, Ded \$1,0		0,000
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A Warehouse Legal L IM8948023 09/07/2015 09/07/2016 \$200,000, Ded \$1,000									
DES	CRIPTION OF OPERATIONS / LOCATIONS / VEHIC	LES (A	ttach	ACORD 101, Additional Remarks Schedule	e, if more space i	is required)			
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	ms, conditions, limitations and ex der the General Liability and Auto								
Nar	med insureds work performed on	heh	iic L	the certificate holder. The (	. to liability Seneral Liai	arising out hility incurs	or the		
app	Named Insureds work performed on behalf of the certificate holder. The General Liability insurance will apply on a primary and non-contributory basis. A Blanket Waiver of Subrogation applies for General								
(Se	e Attached Descriptions)	•			g up	,			
CEF	RTIFICATE HOLDER			CANC	ELLATION			- ···-	
	·			- JOANO					

Assured Document Destruction
8050 South Arville Street,
Suites 105, 106 & 111
Las Vegas, NV 89139-0000

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

© 1988-2010 ACORD CORPORATION. All rights reserved.

	DESCRIPTIONS (Continued from Page 1)	
Liability and Automobile Liabi	ity	
RE: Assured Document Desct	urcion Inc. Workers Compensation Shown is for the state of Arizona	
		عمر

SAGITTA 25.3 (2010/05) 2 of 2 #S16148326/M16146553

## CERTIFICATE of COVERAGE

## **Workers' Compensation**

Nevada Transportation Network Self Insured Group & Safety National Casualty Corporation - AM Best Rated A+13

NAIC #15105

575 S. Saliman Road Carson City, NV 89701-5000 Phone: (775) 887-2480 Fax: (775) 887-2481

MEMBER COMPANY
Assured Document Destruction dba Assured Document Destruction

8050 S Arville St #105
Las Vegas, NV 89139

Dates of Coverage:
12:01 AM on 01/01/2016 to 12:01 AM on 01/01/2017

This is to certify that the above named employer has secured coverage for his employees under the Nevada Workers Compensation Act by qualifying as a member of the Nevada Transportation Network Self Insured Group. The Self Insured Group is an Association of Self Insured private employers authorized by the Nevada Insurance Division to pay Workers Compensation Benefits to employees of its member companies under Chapters 616 and 617 of the Nevada Revised Statutes. The State of Nevada issued it Certification Number 5001 to the Nevada Transportation Network Self Insured Group effective Wednesday, October 18, 1995.

CERTIFICATE HOLDER: JOB DESCRIPTIONS:
Assured Document Destruction, Inc.
All Nevada Jobs

8050 Arville St., Ste. 105 Las Vegas, NV 89139

LIMITS OF LIABILITY: WORKERS COMPENSATION STATUTORY

OPERATIONS COVERED: NEVADA

EXCESS WORKERS COMP INSURANCE : Safety National Casualty

EMPLOYER'S LIABILITY LIMIT: \$1,000,000/\$1,000,000/\$1,000,000

This Certificate is issued as a matter of information only. Should the member company's enrollment in the Self Insured Group be terminated before the date of expiration shown above, for any cause, the Nevada Transportation Network Self Insured Group and the Safety National Casualty Corporation will endeavor to mail 30 days written notice of such termination to the Certificate Holder named above. However, failure to mail such notice shall impose no obligation or liability upon the Nevada Transportation Network Self Insured Group or the Safety National Casualty Corporation, the Association Administrator, or any Party acting as a Trustee, Officer, Agent, or Appointee of the Nevada Transportation Network Self Insured Group or the Safety National Casualty Corporation.

Dated At Carson City,

Nevada: February 10, 2016 By: Title: Underwriter

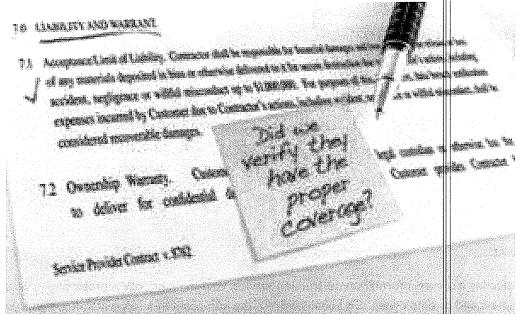


## CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 04/15/2015

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED

							RTIFICATE HOLDER.						
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Assured l	Document De	strı	ection, I	nc.				INSURE	RB:				
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# Your service provider may not have the proper insurance to cover their mistakes.

So NAID, the non-profit watchdog for the secure destruction industry, created Downstream Data Coverage to better protect providers and customers.

- Includes data breach notification coverage
- · Requires periodic, unannounced audits
- Covers liability for electronic media destruction
- Eliminates exclusions that make other policies useless

Ask your service provider to look into Downstream today.



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National Association for Information Destruction 3030 North 3<sup>rd</sup> Street, Suite 940 Phoenix, AZ 85012 www.naidonline.org

July 21, 2014

Dear Client:

When selecting a secure information destruction service, your main priority is protecting your company, its customers and its employees. On behalf of NAID, the non-profit industry watchdog, thank you for taking this responsibility so seriously.

Assured Document Destruction takes their responsibilities seriously as well, which is why they are NAID AAA Certified.

It is also why they have chosen to be insured by Downstream Data Coverage, the only professional liability coverage developed specifically by NAID for data destruction services.

The quality of your service provider's professional liability coverage is very important to your organization. Being covered by Downstream proves Assured Document Destruction has the confidence and resources to stand behind its commitments.

NAID helped to create Downstream Data Coverage because other coverages did not provide proper protection.

Protection your organization deserves.

Sincerely,

Robert J. Khnson
Chief Executive Officer

National Association for Information Destruction (NAID)

/RJJ



## CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 2/18/2016

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s). CONTACT Naomi Parker PHONE (A/C, No. Ext): (775) 853-9424

E-MAIL PRAY COMPETOR Comstock Insurance Agency (AVC, No): (775) 852-1616 E-MAIL ADDRESS: nparker@comstockins.com 9424 Double R Blvd INSURER(S) AFFORDING COVERAGE NAIC # Reno NV 89521 INSURER A Nationwide Mutual Ins. Co 23787 INSURED INSURER B Markel Insurance Company 38970F American Document Destruction Inc. INSURER C: P O Box 1991 INSURER D: INSURER E: Sparks NV 89432 **COVERAGES** CERTIFICATE NUMBER: 2.25.16-9.15.16 Master **REVISION NUMBER:** THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS. ADDL SUBR POLICY EFF POLICY EXP (MM/DD/YYYY) TYPE OF INSURANCE POLICY NUMBER LIMITS INSD WVD COMMERCIAL GENERAL LIABILITY 1,000,000 EACH OCCURRENCE DAMAGE TO RENTED A CLAIMS-MADE X OCCUR 100,000 PREMISES (Ea occurrer ACP7860662256 2/25/2016 9/15/2016 5,000 MED EXP (Any one person) 1,000,000 PERSONAL & ADV INJURY GEN'L AGGREGATE LIMIT APPLIES PER: GENERAL AGGREGATE 2,000,000 \$ POLICY X PRO-2,000,000 PRODUCTS - COMP/OP AGG OTHER: COMBINED SINGLE LIMIT (Ea accident) AUTOMOBILE LIABILITY 1,000,000 ANY AUTO BODILY INJURY (Per person) A SCHEDULED AUTOS NON-OWNED AUTOS ALL OWNED x ACP7860662256 BODILY INJURY (Per accident) 2/25/2016 9/15/2016 \$ X PROPERTY DAMAGE (Per accident) HIRED AUTOS \$ 5,000 Medical payments UMBRELLA LIAB OCCUR EACH OCCURRENCE 5,000,000 \$ EXCESS LIAB CLAIMS-MADE A AGGREGATE \$ 5,000,000 DED RETENTION \$ ACP7860662256 2/25/2016 9/15/2016 WORKERS COMPENSATION AND EMPLOYERS' LIABILITY X PER STATUTE ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) E.L. EACH ACCIDENT 1,000,000 MWC0069298-02 9/15/2015 9/15/2016 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 If yes, describe under DESCRIPTION OF OPERATIONS below E.L. DISEASE - POLICY LIMIT | \$ 1,000,000 Employee Dishonesty ACP7860662256 2/25/2016 9/15/2016 Limit: \$100,000 Deductible \$1,000 DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required) Proof of Insurance CERTIFICATE HOLDER CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. Proof of Insurance **AUTHORIZED REPRESENTATIVE** naomi Par Naomi Parker/NMP



## **BINDER**

Reference: 1101296B

8401 North Central Expressway Suite 1000 Dallas, TX 75225 Contact: E-mail: Phone: Fax: Date Crystal Jacobs crystal jacobs@usrisk.com (214) 265-7090 (214) 265-4932

November 23, 2015

## **Professional Liability**

**INSURED:** 

American Document Destruction Inc 480 Coney Island Drive Sparks, NV 89431 PRODUCER:

Contact: Denise Corona
Association Insurance Management, Inc.
8144 Walnut Hill Lane, Suite 1500

Dallas, TX 75231 Phone: (214) 360-0801 Fax: (214) 362-0802

CARRIER:

Underwriters at Lloyd's, London

Α

TERM:

12 Months

**POLICY PERIOD:** 

11/23/2015 TO 11/23/2016

POLICY NUMBER:

PQN130092

## **TERMS AND CONDITIONS:**

Option 3 (Including Physical Destruction of Media & Electronic Media Sanitization) Policy Limits: \$3,000,000 Any One Claim and in all including Costs & Expenses Deductible \$10,000

Annual Premium: \$3,132.00

- Surplus Lines Fees & Taxes in addition to Premium
- Deductible Applies to Damages & Claims Expenses
- \* Retroactive Date: 06/28/2013 for \$1,000,000/\$1,000,000 limits
- \* Retroactive Date: 11/23/2015 for \$3,000,000/\$3,000,000 limits
- DDC1 (1/2015) A Claims-Made & Reported Form
- LMA 3100 (09/15/10) Sanction Limitation and Exclusion Clause
- LSW 1001 (08/94) Several Liability Notice
- \* LSW 1127 (08/01) Organic Growths Exclusion Endorsement
- \* LSW 1135B (06/03) Lloyd's Privacy Policy Statement
- NMA 1256 (03/17/60) Nuclear Energy Liability Exclusion Endorsement (Broad Form)
- \* NMA 1331 (04/20/61) Cancellation Clause
- \* NMA 2918 (10/08/01) War and Terrorism Exclusion Endorsement
- \* NAID/03 (04/02) Warrant Endorsement General Liability Insurance in force and maintained
- \* NAID/74 (04/02) Asbestos Exclusion
- \* NAID/26 (01/15) Prior Acts Endorsement if higher limits are purchased

## ALL OTHER TERMS AND CONDITIONS APPLY PER FORM

## PREMIUM AND FEES:

Policy Premium:

\$3,132.00

Commission: 25%

Disclosure:

This binder is a temporary contract of insurance pending issuance of a policy. It is subject to all the terms and conditions of the policy intended to replace this binder. Upon issuance of the replacing policy, this binder shall be null and void from inception. Coverage was placed based on information provided to us by Producer. Please review this binder carefully to ensure accuracy. Please note that this binder may contain subjectives that must be met in order to avoid cancellation.

**AUTHORIZED REPRESENTATIVE** 

Randall G. Goss Chairman/CEO

DATE ISSUED: Nov 23, 2015

## Tab 1 – Title Page

Part I A – Technical Proposal				
RFP Title:	Statewide Document Destruction, Shredding and Recycling Services			
RFP:	3240			
Vendor Name:	Assured Document Destruction, Inc.			
Address:	8050 Arville St. Suite 105, Las Vegas, NV 89139			
Opening Date:	June 2, 2016			
Opening Time:	2:00 PM			

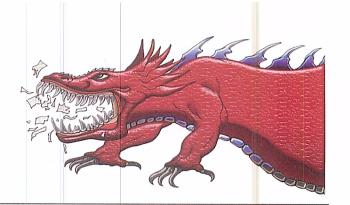
## Primary Contractor (Southern Nevada): Assured Document Destruction, Inc.



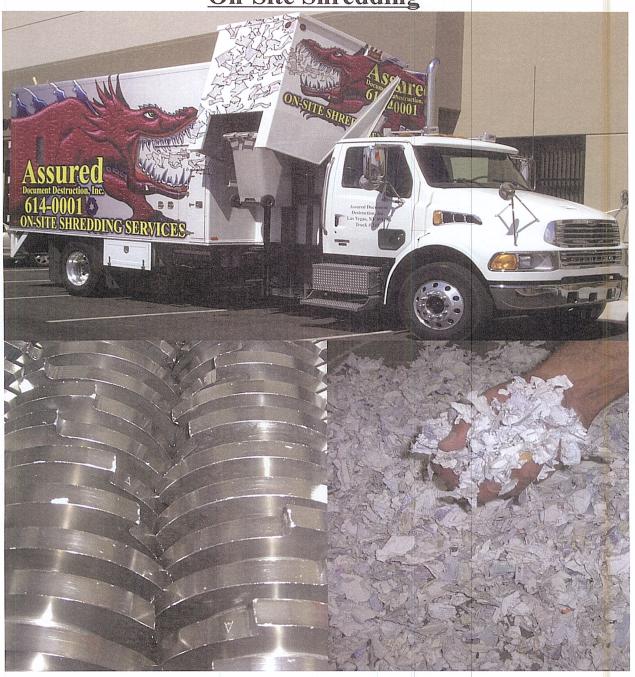
**Subcontractor (Northern Nevada):** 



## ASSURED DOCUMENT DESTRUCTION, Inc. On-Site Shredding Services



## **On-Site Shredding**

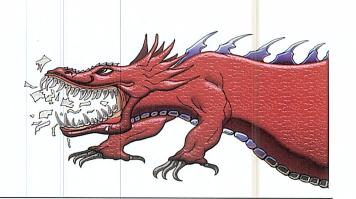


High speed, hands free, cross-cut shredding ensures total destruction.

Serving all of Southern Nevada-Locally owned and operated. 8050 S. Arville Street, Suite 105, Las Vegas, NV 89139 Contact Us (702) 614-0001 Fax (702) 614-0002

Email: info@shreddinglv.com www.shreddinglv.com

## ASSURED DOCUMENT DESTRUCTION, Inc. On-Site Shredding Services



## **Available Containers**



## LOCKED EXECUTIVE CABINET

- Great for scheduled service.
- ▲ Attractive for any office environment.
- ♠ Locked door with exchangeable bag inside.
- Workable counter space ideal for fax or phone.
- ◆ 36" Tall x 23" Wide x 16" Deep Holds up to 100 lbs.
- ◆ Convenient front slot to deposit items up to 1 ½"thick.

## **LOCKED WHEELED CART**

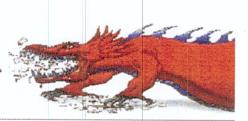
- Securly holds large volumes of documents.
- Easy to maneuver.
- Provided with locks.
- Top slot to deposit items up to 1 ½"thick or unlock to deposit large quantities quickly & easily.
- (64 gallon) 250/lb capacity.
- (96 gallon) 375/lb capacity.



<sup>\*</sup>Personal Collection Bins provided free of charge to go under desks complete the system. (See top of the Executive Cabinet).

<sup>\*</sup>Other container styles available upon request.

## Assured Document Destruction, Inc. On-Site Shredding Services





1. Trucks are unloaded inside our secure warehouse.



2. Shredded paper from the trucks is conveyed through a 20,000 lb monster shredder and shred a second time. This re shred produces a particle 2-3 times smaller than our competitors.





3. All re-shredded materials are then compressed into 1500 lb bales and shipped directly to a paper mill to be recycled into paper towels and toilet tissue.

## 3. SCOPE OF WORK

## 3.1 Geographic Locations:

- 3.1.1 Identify geographical location serviced, (See Attachment I, Cost Schedule), hours of availability (i.e., standard work hours, emergency availability) and typical lead times necessary for scheduling pickups. Final schedules will be determined between the awarded vendor and the using agencies. Proposals that include service to the rural areas will be given stronger consideration. For the urban areas, Las Vegas, Henderson, Boulder City, Carson City, Reno Service will be available at least weekly. Most sites will be on scheduled routes for ongoing service, purge requests will typically be serviced within 5 business days of the request. Standard work hours are Monday Friday from 8 am 4 pm. In our experience, emergency service is rarely requested but can be available. If emergency service is needed, an off-site route fee may be assessed. The off-route fee will be discussed with the end user and will need to be approved prior to the emergency service being scheduled.
- 3.1.2 Northern Nevada Region may include, but is not necessarily limited to:
  - 3.1.2.1 Carson City Weekly
  - 3.1.2.2 Reno *Weekly*
  - 3.1.2.3 Ely *Every 4 Weeks*
  - 3.1.2.4 Elko *Every 4 Weeks*
  - 3.1.2.5 Fallon *Every 2 Weeks*
  - 3.1.2.6 Fernley *Every 2 Weeks*
  - 3.1.2.7 Winnemucca *Every 4 Weeks*
  - 3.1.2.8 Yerington *Every 4 Weeks*
  - 3.1.2.9 Hawthorne *Every 4 Weeks*
  - 3.1.2.10 Carlin *Every 4 Weeks*
  - 3.1.2.11 Wells *Every 4 Weeks*
- 3.1.3 Southern Nevada Region may include, but is not necessarily limited to:
  - 3.1.3.1 Las Vegas Service is available at regular rates at least weekly.
  - 3.1.3.2 Pahrump Service is available at regular rates and every 2 weeks.
  - 3.1.3.3 Indian Springs Service is available, subject to minimum charges.
  - 3.1.3.4 Laughlin Service is available at regular rates and every 2 weeks.
  - 3.1.3.5 Tonopah Service is available, but subject to minimum charges.
  - 3.1.3.6 Pioche Service is available at regular rates and every 8 weeks.
  - 3.1.3.7 Jean Service is available at regular rates and every 4 weeks.
  - 3.1.3.8 Alamo Service is available at regular rates and every 8 weeks.
    3.1.3.9 Moapa Service is available at regular rates and every 8 weeks.
  - 3.1.3.10 Primm Service is available at regular rates and every 4 weeks.
- 3.1.4 The State does not have current information regarding using agencies, number of containers or frequency of service. Estimated volumes for 2011 were approximately 125,000 lbs. in Northern Nevada and approximately 50,000 lbs. for Southern Nevada. We are able to service 1 box to thousands, 1 bin to 100's. No amount is too big or too small.

3.2 HIPAA: Requires compliance with the requirements of the Health Insurance Portability and Accountability Act of 1996, 45 C.F.R. 160, 162, and 164, as amended. In the event that the functions or activities include the involvement of Protected Health Information, the awarded vendor agrees to enter into a Business Associate Agreement (see Attachment J, Business Associate Addendum) with the individual using agency which is under the HIPPA regulations as required by 45 C.F.R. 164.504 (e). Assured agrees to enter into a Business Associate Agreement with individual using agencies, which are under HIPAA, and Assured complies with HIPAA requirements.

The State is seeking vendors who can provide onsite and offsite destruction and removal of documents statewide, with the capability of maintaining the security of confidential records as prescribed in the Nevada Administrative Code (NAC) 239.722 and 239.165 for local governments. We are able to provide both on and off-site destruction.

- **3.3 NAID:** Vendors must be certified with the National Association of Information Destruction, Inc. (NAID). Provide a copy of the certificate with your proposal. *We are NAID Certified for all services requested.*
- **3.4 Method(s) of Destruction:** Vendors must be able to provide the following methods of destruction/disposal:
  - 3.4.1 Recycling with a bonded/certified destruction service: The vendor picks up the paper from a central point at the facility and transports it to a bonded recycling facility. The vendor must provide a certificate of destruction that verifies when the paper was destroyed and when it was sent to the pulping mill. Assured is capable but will not utilize this destruction method. Assured is capable of recycling with a bonded/certified destruction service, Assured has its own facility. However, transporting documents to a a third party recycler is an inadequate form of document destruction, as the documents stay intact for long periods of time with readable confidential information and are passed from one vendor's hands to another with too many chances for security breaches, as once the documents are transported to the third party, they are out of the vendor's control. Assured does not recommend this method of document destruction.
  - 3.4.2 Shredding on-site with mobile on-site shredding systems. The vendor picks up the paper from a central point at the facility and shreds it on-site in mobile units. The vendor must provide a certificate of destruction. Assured is capable of shredding on-site with mobile on-site shredding trucks. Assured operates the largest and most technically advanced, state of the art, fleet of on-site mobile shredding trucks in the State of Nevada.
  - 3.4.3 Shredding off-site. The vendor picks up the paper from a central point at the facility and transports it to a bulk shredding facility. The vendor must provide a certificate of destruction that verifies when the paper was destroyed. Assured is capable of shredding off-site and is one of the few shredding vendors with its own off-site shredding facility. Assured recommends this type of destruction for large file purge jobs where on-site trucks may be too slow or when volume exceeds the mobile units' capacity. With large off-site file purges pallets of documents are transported directly to our secure destruction facility and destroyed within the locked, secured confines of our facility.

3.5 Purging Services: Vendors must provide information on any purging services offered such as frequency, lead time for scheduling, method of destruction, etc. Purging services are available and will be scheduled typically within 5 business days depending on various factors: location, amount to be destroyed, client availability, etc.

## 3.6 Chain of Custody:

All vendors must acknowledge that they will be handling confidential information and must agree to maintain the confidentiality of the information. All records are to be disposed of in a confidential manner. Removal of records to the municipal dump is not permitted. The vendor must limit the use and disclosure of the materials to:

- 3.6.1 Not use or disclose the material in a manner that would violate any state, federal, or local law, including the HIPAA guidelines;

  Assured agrees and all Assured employees undergo a thorough criminal background check, and sign non-disclosure confidentiality agreements.

  Assured is also insured against errors and omissions.
- 3.6.2 Ensure that there are appropriate safeguards to prevent use or disclosure of the information; All materials are destroyed beyond recognition before being shipped from our facility. All employees sign non-disclosure and confidentiality agreements and most documents are shred in a manner that does not require employee handling.
- 3.6.3 Immediately inform the State of any use or disclosure of the information that happens that they become aware of; and *Assured agrees to notify the State*.
- 3.6.4 Ensure that any subcontractors (including trucking companies and paper mills) and employees are aware not to use or disclose the information. *All materials are destroyed beyond recognition before being shipped from our facility.*
- 3.7 Time Frame: Vendors must identify the time that will elapse between acquisition and destruction/disposal of data/media. On-site materials are shred immediately prior to the shredding truck leaving the premises. Off-site materials are shred within 24 hours.
- **3.8 Confidentiality Procedures:** Vendors must provide procedures used to safeguard information against breaches in confidentiality, i.e:
  - 3.8.1 Shred type and how the waste material is destroyed. On-site 5/8 inch cross-cut at the job site Off-site 5/8 inch strip-cut that meets NAID certification requirements. Both methods of destruction end up being baled into 1500-pound bales for shipping to a paper mill.
    - Facility security and vehicle security. Off-site shredding/baling facility is equipped with remote monitored alarm, accessibility restricting locked gates, Always locked front and rear doors, DVR recording cameras monitoring destruction/baling facility and all entrances and exits. On-site and off-site trucks are equipped with GPS tracking equipment and locks on all doors.
  - 3.8.2 Methods used to prevent the escape of waste from vendors control (wind protection, baling precautions). On-site trucks are equipped with wind shields and negative air systems (vacuums) which prevent the escape of materials. Offsite trucks are unloaded inside of the warehouse with all the doors closed to prevent any materials escaping. Off-site shredding and baling is done inside

## our secure destruction/baling facility and is not affected by the wind.

- 3.8.3 Who is authorized to handle the material, will they be bonded, insured; will you perform pre-employment background checks or random drug testing; what is your staff stability and turnover rates, etc. All employees are subject both pre-employment and random background checks and drug testing. Assured also has an errors and omissions insurance policy, as well as employee bonding, general liability and an umbrella insurance policy. Assureds employee turnover rate is very low we still have our 1<sup>st</sup>, 2<sup>nd</sup> and 3<sup>rd</sup> employees ever hired. Average employee tenure is over 5 years.
- **3.9 Quarterly Reporting:** The awarded vendor(s) will provide quarterly reports of all document destruction, shredding and recycling services invoiced under this contract. Unless otherwise agreed, the Quarterly Report Form (*See Attachment K*) must be used for all quarterly reports. Reports are to be submitted to the name and address listed on the form on or before the 15th of the month following the end of each state fiscal quarter. **Assured will comply.**

The State's quarters are:

Quarter	Dates	Report Due
1	July 1 – September 30	October 15
2	October 1 – December 31	January 15
3	January 1 – March 31	April 15
4	April 1 – June 30	July 15

Failure to provide these quarterly reports in a timely manner may result in the assessment of one or more of the following penalties:

- Contract suspension; and/or
- Contract termination.
- **3.10 Reimbursement Program:** The State is interested in a recycled paper reimbursement program where the State is paid for shredded, recyclable paper. Vendors are to provide how their reimbursement will be calculated. Reimbursement checks shall be remitted to the Purchasing Division, payable to the State of Nevada for deposit into the general fund. Reimbursement checks will be submitted along with the Quarterly Report Form (see Attachment K). Assured will offer a recycling reimbursement.

## PROPOSED STAFF RESUME FOR RFP 3240

A resume must be completed for all proposed prime contractor staff and proposed subcontractor staff.

Company Name Submitting Proposal:

Assured Document Destruction, Inc.

Check the appropriate box as to whether the proposed individual is prime contractor staff or subcontractor staff.

Contractor: X Subcontractor:

The following information requested pertains to the individual being proposed for this project.

Name:	Susan Cordier			Key Personnel: (Yes/No)	Yes	
Individual's Title:	President					
# of Years in Classification:		16	# of Years with Firm:		16	

## **BRIEF SUMMARY OF PROFESSIONAL EXPERIENCE**

Information should include a brief summary of the proposed individual's professional experience.

President Assured Document Destruction 2000-Present Primarily oversees all administrative and customer service aspects of the company. Expert in the field of secure document destruction. Prior to 2000 experience included the legal industry.

## RELEVANT EXPERIENCE

Information required should include: timeframe, company name, company location, position title held during the term of the contract/project and details of contract/project.

President Assured Document Destruction 2000-Present Primarily oversees all administrative and customer service aspects of the company. Expert in the field of secure document destruction. Prior to 2000 experience included the legal industry. Started business with husband – Alex Cordier. Handled all accounting, administrative, sales, delivery, human resources, etc. Helped grow the business from 1 truck to over 40 staff in 2 states.

## **EDUCATION**

Information required should include: institution name, city, state, degree and/or Achievement and date completed/received.

## B.A. Indiana University

## **CERTIFICATIONS**

Information required should include: type of certification and date completed/received.

## **NAID** Certified

### REFERENCES

A minimum of three (3) references are required, including name, title, organization, phone number, fax number and email address.

See Attached business references.

A resume must be completed for all proposed prime contractor staff and proposed subcontractor staff.

Company Name Submitting Proposal:

\*\*Assured Document Destruction, Inc.\*\*

Check the appropriate box as to whether the proposed individual is prime contractor staff or subcontractor staff.

Contractor: X Subcontractor:

The following information requested pertains to the individual being proposed for this project.

Name:		Alex Cordier			Yes
Individual's Title:		General Manager			
# of Years in Classif	ification: 16		# of Years with Firm:		16

### **BRIEF SUMMARY OF PROFESSIONAL EXPERIENCE**

Information should include a brief summary of the proposed individual's professional experience.

General Manager Assured Document Destruction 2000-Present Primarily oversees all operational and customer service aspects of the company. Expert in the field of secure document destruction. Prior to 2000, experience included the Hotel/Casino industry.

### **RELEVANT EXPERIENCE**

Information required should include: timeframe, company name, company location, position title held during the term of the contract/project and details of contract/project.

General Manager Assured Document Destruction 2000-Present Primarily oversees all operational and customer service aspects of the company. Expert in the field of secure document destruction. Started the business with wife – Susan Cordier. Drove 1<sup>st</sup> Shred truck, sold service, delivered bins, repaired equipment, serviced customers, hired and fired employees. Helped grow the business from 1 truck to a staff of 40 people in 2 States.

### **EDUCATION**

Information required should include: institution name, city, state, degree and/or Achievement and date completed/received.

Graduate of Valley High School in 1989. Attended CCSN and UNLV for 2 years.

### **CERTIFICATIONS**

Information required should include: type of certification and date completed/received.

NAID Certified, CDL

### **REFERENCES**

A minimum of three (3) references are required, including name, title, organization, phone number, fax number and email address.

A resume must be completed for all proposed prime contractor staff and proposed subcontractor staff.

Company Name Submitting Proposal:

\*\*Assured Document Destruction, Inc.\*\*

Check the appropriate box as to whether the proposed individual is prime contractor staff or subcontractor staff.

Contractor: X Subcontractor:

The following information requested pertains to the individual being proposed for this project.

Name:	Brian Gutierrez			Key Personnel: (Yes/No)	Yes
Individual's Title:		Las Vegas Area Manage			
# of Years in Classif	ication:	8	# of Years with Firm:		10

### **BRIEF SUMMARY OF PROFESSIONAL EXPERIENCE**

Information should include a brief summary of the proposed individual's professional experience.

Started as a shred truck driver in 2006, after 2 years was promoted to routing / office. After a few years has taken on the complete Las Vegas shredding division daily management duties. Prior to coming to Assured, worked in the route food service industry as a driver, salesperson, and manager for 10 years.

### **RELEVANT EXPERIENCE**

Information required should include: timeframe, company name, company location, position title held during the term of the contract/project and details of contract/project.

Started as a shred truck driver in 2006, after 2 years was promoted to routing / office. After a few years has taken on the complete Las Vegas shredding division daily management duties. Handles all shredding division employees, customer service, oversees sales, scheduling, paper loads, training, etc.

### **EDUCATION**

Information required should include: institution name, city, state, degree and/or Achievement and date completed/received.

Graduate of Pasadena High School in 1989. Attended Pasadena City College for 2 years.

### **CERTIFICATIONS**

Information required should include: type of certification and date completed/received.

NAID Certified, CDL

### REFERENCES

A minimum of three (3) references are required, including name, title, organization, phone number, fax number and email address.

A resume must be completed for all proposed prime contractor staff and proposed subcontractor staff.

Company Name Submitting Proposal:

\*\*Assured Document Destruction, Inc.\*\*

Check the appropriate box as to whether the proposed individual is prime contractor staff or subcontractor staff.

Contractor: X Subcontractor:

The following information requested pertains to the individual being proposed for this project.

Name:	Marge Bisbee			Key Personnel: (Yes/No)	Yes
Individual's Title:		Lead Accountant			
# of Years in Classification:		5	# of Years with Firm:		2

### **BRIEF SUMMARY OF PROFESSIONAL EXPERIENCE**

Information should include a brief summary of the proposed individual's professional experience.

Past business owner and prior to Assured worked in the auto sales industry in the accounting department for years. Started with Assured in sales department and took over the accounting duties in 2010.

### RELEVANT EXPERIENCE

Information required should include: timeframe, company name, company location, position title held during the term of the contract/project and details of contract/project.

Started in sales and is knowledgeable in all shredding services offered and performed. Now applying past accounting experience to accounting duties. In charge of new account set ups, account closures, receivables, payables, collections, etc.

### **EDUCATION**

Information required should include: institution name, city, state, degree and/or Achievement and date completed/received.

Went to Technical School in Madison, Wisconsin. Various on the job training courses.

### **CERTIFICATIONS**

Information required should include: type of certification and date completed/received.

### QuickBooks Certification

### REFERENCES

A minimum of three (3) references are required, including name, title, organization, phone number, fax number and email address.

A resume must be completed for all proposed prime contractor staff and proposed subcontractor staff.

Company Name Submitting Proposal:

Assured Document Destruction, Inc.

Check the appropriate box as to whether the proposed individual is prime contractor staff or subcontractor staff.

Contractor: X Subcontractor:

The following information requested pertains to the individual being proposed for this project.

Name:		Drivers			Yes
Individual's Title:		Drivers			
# of Years in Classif	fication: 5.5		# of Years with Firm:		5.5

### **BRIEF SUMMARY OF PROFESSIONAL EXPERIENCE**

Information should include a brief summary of the proposed individual's professional experience.

All of our drivers are NAID Access employees meaning they have passed background checks, drug tests, credit checks, etc. All drivers maintain clean CDL licenses and undergo initial as well as ongoing driver training. All employees are uniformed and wear ID badges.

### **RELEVANT EXPERIENCE**

Information required should include: timeframe, company name, company location, position title held during the term of the contract/project and details of contract/project.

All of our drivers have been trained for a minimum of 30 days hand in hand with a lead driver. Our average driver tenure is  $5\frac{1}{2}$  years meaning we have a very experienced staff to handle customer requests.

### **EDUCATION**

Information required should include: institution name, city, state, degree and/or Achievement and date completed/received.

CDL and NAID certification at a minimum. Smith System Driver Safety training.

### **CERTIFICATIONS**

Information required should include: type of certification and date completed/received.

### **Varies**

### **REFERENCES**

A minimum of three (3) references are required, including name, title, organization, phone number, fax number and email address.

A resume must be completed for all proposed prime contractor staff and proposed subcontractor staff.

Company Name Submitting Proposal:

\*\*Assured Document Destruction, Inc.\*\*

Check the appropriate box as to whether the proposed individual is prime contractor staff or subcontractor staff.

Contractor: Subcontractor: X

The following information requested pertains to the individual being proposed for this project.

Name:	Jeffrey Jay Gadsby			Key Personnel: (Yes/No)	Yes
Individual's Title:		President / Owner			
# of Years in Classi	fication: 19		# of Years with Firm:		19

### **BRIEF SUMMARY OF PROFESSIONAL EXPERIENCE**

Information should include a brief summary of the proposed individual's professional experience.

I successfully have been running my company American Document Destruction since 1997. We are located in Sparks, NV. I have facilitated many contracts and proposals. I have been managing the office and all that it entails for the past 19 years.

### RELEVANT EXPERIENCE

Information required should include: timeframe, company name, company location, position title held during the term of the contract/project and details of contract/project.

See above

### **EDUCATION**

Information required should include: institution name, city, state, degree and/or Achievement and date completed/received.

University of Nevada Reno Bachelor of Science in Business Administration May 15, 1993

### **CERTIFICATIONS**

Information required should include: type of certification and date completed/received.

N/A

### **REFERENCES**

A minimum of three (3) references are required, including name, title, organization, phone number, fax number and email address.

Brian Olsen, Owner, Offisite Data Depot, 775-220-7439, <u>bolsen@offisitedatadepot.com</u>
Garry Nolan, Owner, American Mobil Shredding, 916-416-5143, amsi2323@yahoo.com
Randi Lincoln, Accounting Manager, Selco Products, 800-257-3526, <u>rlincoln@selcoproducts.com</u>

A resume must be completed for all proposed prime contractor staff and proposed subcontractor staff.

Company Name Submitting Proposal:

\*\*Assured Document Destruction, Inc.\*\*

Check the appropriate box as to whether the proposed individual is prime contractor staff or subcontractor staff.

Contractor: X Subcontractor:

The following information requested pertains to the individual being proposed for this project.

Name:	ĺ	David Miller			Yes
Individual's Title:		Operations Manager			
# of Years in Classi	fication: 2		# of Years with Firm:		2

### **BRIEF SUMMARY OF PROFESSIONAL EXPERIENCE**

Information should include a brief summary of the proposed individual's professional experience.

I have been will American Document Destruction, Inc. for the past two years. During which time I have overseen the operations and office staff to insure that all manner of operations is held to the highest industry standards. I am also the head bookkeeper for Truckee Meadows Tax Service along with being one of the tax preparers in charge of Corporate and Partnership returns. Prior to this I was with H&R Block as the District Manager for the Reno-Sparks area for 23 years. I was in charge of every aspect of my district from the hiring and oversee of up to 275 employees to meeting the expectations of my corporate office. My job also included insuring that returns were prepared using the client's information to get the most accurate tax returns possible within the limits of the tax law.

### **RELEVANT EXPERIENCE**

Information required should include: timeframe, company name, company location, position title held during the term of the contract/project and details of contract/project.

See above

### **EDUCATION**

Information required should include: institution name, city, state, degree and/or Achievement and date completed/received.

General Education, Ambassador Christian High School - Downey, CA 1975

### **CERTIFICATIONS**

Information required should include: type of certification and date completed/received.

N/A

### **REFERENCES**

A minimum of three (3) references are required, including name, title, organization, phone number, fax number and email address.

Dawn Mooneyham – Truckee Meadows Tax Services (775) 674-6691 – <u>truckeemeadows@live.com</u>
Debra Miller – Truckee Meadows Tax Service (775) 674-6691 – <u>truckeemeadows@hotmail.com</u>
Judy De Los Angeles – Team Care Plus, LLP (775) 690-3545 – rushkyle@hotmail.com

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A resume must be completed for all proposed prime contractor staff and proposed subcontractor staff.

Company Name Submitting Proposal:

\*\*Assured Document Destruction, Inc.\*\*

Check the appropriate box as to whether the proposed individual is prime contractor staff or subcontractor staff.

Contractor: Subcontractor: X

The following information requested pertains to the individual being proposed for this project.

Name:	Nicholas Listar			Key Personnel: (Yes/No)	Yes
Individual's Title:		President / Owner			
# of Years in Classif	fication:	4	# of Years with Firm:		4

### **BRIEF SUMMARY OF PROFESSIONAL EXPERIENCE**

Information should include a brief summary of the proposed individual's professional experience.

I have been working for American Document Destruction for about four years. I am the receptionist and field all incoming calls and handle the customer service side.

### **RELEVANT EXPERIENCE**

Information required should include: timeframe, company name, company location, position title held during the term of the contract/project and details of contract/project.

I have worked in the front office for a total of just under four years. I know all about the front office and out in the field. I occasional go out as the helper. I'm aware of all the rules and regulations.

### **EDUCATION**

Information required should include: institution name, city, state, degree and/or Achievement and date completed/received.

College Associates- TMCC, Reno, NV – In progress High School Diploma-Reed High School, Sparks, NV - Graduated- 2005

### **CERTIFICATIONS**

Information required should include: type of certification and date completed/received.

N/A

### REFERENCES

A minimum of three (3) references are required, including name, title, organization, phone number, fax number and email address.

Logan Palmer, Water Resources EIT, Stantec Consulting, 206-770-7779, Megan Suter, Design Engineer, Barghausen Consulting Engineers, 425-251-6222, Bobby Moraldo, Lead Driver, American Document Destruction, 775-685-2668

A resume must be completed for all proposed prime contractor staff and proposed subcontractor staff.

Company Name Submitting Proposal:

\*\*Assured Document Destruction, Inc.\*\*

Check the appropriate box as to whether the proposed individual is prime contractor staff or subcontractor staff.

Contractor: X Subcontractor:

The following information requested pertains to the individual being proposed for this project.

Name:		Luis Reyes			Yes
Individual's Title:		Warehouseman			
# of Years in Classif	fication:	17	# of Years with Firm:		17

### **BRIEF SUMMARY OF PROFESSIONAL EXPERIENCE**

Information should include a brief summary of the proposed individual's professional experience.

I control all operations for the warehouse of American Document Destruction. My job consists of shredding and baling all materials not shredded in our shredding trucks. I shred all of the hard drives using our machine that grinds the hard drives into little pieces of metal. I also operate the granulator that turns clay casino chips in to cat litter size material. I oversee all of the security compliance of the shredded documents from the time it enters our warehouse until it leaves in a secure truck to the pulping mill.

### RELEVANT EXPERIENCE

Information required should include: timeframe, company name, company location, position title held during the term of the contract/project and details of contract/project.

See above

### **EDUCATION**

Information required should include: institution name, city, state, degree and/or Achievement and date completed/received.

General Degree - La Vinio High School, El Salvador - 1983

### **CERTIFICATIONS**

Information required should include: type of certification and date completed/received.

Certified Forklift operator

### **REFERENCES**

A minimum of three (3) references are required, including name, title, organization, phone number, fax number and email address.

Lorri Jean Lewis, Collections Manager, Selco Products, 800-257-3526, <u>llewis@selcoproducts.com</u>

Mario Flores – Personal Friend – (775) 342-4190

Maleti Castio - Personal Friend - (775) 912-2159

A resume must be completed for all proposed prime contractor staff and proposed subcontractor staff.

Company Name Submitting Proposal:

\*\*Assured Document Destruction, Inc.\*\*

Check the appropriate box as to whether the proposed individual is prime contractor staff or subcontractor staff.

Contractor: X Subcontractor:

The following information requested pertains to the individual being proposed for this project.

Name:	Robert Maraldo			Key Personnel: (Yes/No)	Yes
Individual's Title:		Lead Driver			
# of Years in Classi	fication: 14		# of Years with Firm:		14

### **BRIEF SUMMARY OF PROFESSIONAL EXPERIENCE**

Information should include a brief summary of the proposed individual's professional experience.

I have been with American Document Destruction since 2001 and have worked my way up from a route driver to lead driver a position I have held for the past two years. I have driven and trained on every route that we have to ensure the drivers are meeting our company standards for confidential document destruction. I have had a class B license for 18 years and have never had an accident nor have I had a single incident of data breach. I operate both tipping and shredding trucks and gate loaded trucks.

### RELEVANT EXPERIENCE

Information required should include: timeframe, company name, company location, position title held during the term of the contract/project and details of contract/project.

See above

### **EDUCATION**

Information required should include: institution name, city, state, degree and/or Achievement and date completed/received.

General Degree - McQueen High School - Reno, NV 1994

### **CERTIFICATIONS**

Information required should include: type of certification and date completed/received.

Class B Driver's License Associates of Welding Technology – TMCC - 2008

### **REFERENCES**

A minimum of three (3) references are required, including name, title, organization, phone number, fax number and email address.

Jude Johns – Personal Friend – (775) 560-1408 Dustin Palmer – IES, Inc. – (775) 530-1682 Brian Olson – Offsite Data Depot – (775) 888-9933

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### Tab IV – State Documents

The State documents tab must include the following:

- The signature page from all amendments with an original signature by an individual authorized to bind the organization.
- Attachment A Confidentiality and Certification of Indemnification with an original signature by an individual authorized to bind the organization.
- Attachment C Vendor Certifications with an original signature by an individual authorized to bind the organization.
- Copies of applicable certifications and/or licenses.

15.	In regards to Bullits needed?	k destruction. Would it be on the schedule we setup or at random time when					
	This will be determined between the using agency and the awarded contractor.						
16.	What is the prefe	erence for on-site and Offsite shredding at the locations?					
	The State does not have this information; however, most health related sites will require on-site shredding.						
17.	Is it mandatory for	or all state buildings to have a shredding bin/console?					
	No.						
ALL	ELSE REMAII	NS THE SAME FOR RFP 3240.					
	CESE REMAIN	VS THE SAME TORKET SEAO.					
Vendo	r must sign and r	eturn this amendment with proposal submitted.					
Vend	or Name:	Assured Document Destruction, Inc.					
	orized Signature:	- Alex Cordien					
Title:		General Manager Date: 6/1/16					
		This document must be submitted in the "State Documents" section/tab of vendors' technical proposal.					
	L						

### ATTACHMENT A – CONFIDENTIALITY AND CERTIFICATION OF INDEMNIFICATION

Submitted proposals, which are marked "confidential" in their entirety, or those in which a significant portion of the submitted proposal is marked "confidential" will not be accepted by the State of Nevada. Pursuant to NRS 333.333, only specific parts of the proposal may be labeled a "trade secret" as defined in NRS 600A.030(5). All proposals are confidential until the contract is awarded; at which time, both successful and unsuccessful vendors' technical and cost proposals become public information.

In accordance with the Submittal Instructions of this RFP, vendors are requested to submit confidential information in separate binders marked "Part I B Confidential Technical" and "Part III Confidential Financial".

The State will not be responsible for any information contained within the proposal. Should vendors not comply with the labeling and packing requirements, proposals will be released as submitted. In the event a governing board acts as the final authority, there may be public discussion regarding the submitted proposals that will be in an open meeting format, the proposals will remain confidential.

By signing below, I understand it is my responsibility as the vendor to act in protection of the labeled information and agree to defend and indemnify the State of Nevada for honoring such designation. I duly realize failure to so act will constitute a complete waiver and all submitted information will become public information; additionally, failure to label any information that is released by the State shall constitute a complete waiver of any and all claims for damages caused by the release of the information.

This proposal contains Confidential Information, Trade Secrets and/or Proprietary information as defined in Section 2 "ACRONYMS/DEFINITIONS."

Please initial the appropriate response in the boxes below and provide the justification for confidential status.

	Part I B – C	Confident	ial Technical	Inforn	1ation	
YES			NO			X
	Justifi	cation for	· Confidentia	Statu	S	
A Public Records	s CD/Flash Drive	e has bee	n included for	r the T	echnical	and Cost Proposal
YES	X	NO	) (See note be	low)		
Note: By marking "NO" j CD/Flash Drive" for Publ		D/Flash Dr	ive included, you	are aut	hori <mark>z</mark> ing ti	he State to use the "Master
	Part III – C	onfident	ial Financial	Inform	ation	
YES	$\boldsymbol{X}$		NO			
	Justific	cation for	Confidential	Status	3	
	We have include	led comp	any financials	in this	section.	
ssured Document Des	struction, Inc.					
ompany Name						
ignature						
lex Cordier rint Name						06/01/2016 Date
Thatewide Document	is document must b	e submitte	d in Tab IV of v	e <mark>ndor's</mark>	technical	proposal

### ATTACHMENT C – VENDOR CERTIFICATIONS

Vendor agrees and will comply with the following:

- (1) Any and all prices that may be charged under the terms of the contract do not and will not violate any existing federal, State or municipal laws or regulations concerning discrimination and/or price fixing. The vendor agrees to indemnify, exonerate and hold the State harmless from liability for any such violation now and throughout the term of the contract.
- (2) All proposed capabilities can be demonstrated by the vendor.
- (3) The price(s) and amount of this proposal have been arrived at independently and agreement or disclosure with or to any other contractor, vendor or potential vendor.
- (4) All proposal terms, including prices, will remain in effect for a minimum of 180 days after the proposal due date. In the case of the awarded vendor, all proposal terms, including prices, will remain in effect throughout the contract negotiation process.
- (5) No attempt has been made at any time to induce any firm or person to refrain from proposing or to submit a proposal higher than this proposal, or to submit any intentionally high or noncompetitive proposal. All proposals must be made in good faith and without collusion.
- (6) All conditions and provisions of this RFP are deemed to be accepted by the vendor and incorporated by reference in the proposal, except such conditions and provisions that the vendor expressly excludes in the proposal. Any exclusion must be in writing and included in the proposal at the time of submission.
- (7) Each vendor must disclose any existing or potential conflict of interest relative to the performance of the contractual services resulting from this RFP. Any such relationship that might be perceived or represented as a conflict should be disclosed. By submitting a proposal in response to this RFP, vendors affirm that they have not given, nor intend to give at any time hereafter, any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor, or service to a public servant or any employee or representative of same, in connection with this procurement. Any attempt to intentionally or unintentionally conceal or obfuscate a conflict of interest will automatically result in the disqualification of a vendor's proposal. An award will not be made where a conflict of interest exists. The State will determine whether a conflict of interest exists and whether it may reflect negatively on the State's selection of a vendor. The State reserves the right to disqualify any vendor on the grounds of actual or apparent conflict of interest.
- (8) All employees assigned to the project are authorized to work in this country.
- (9) The company has a written equal opportunity policy that does not discriminate in employment practices with regard to race, color, national origin, physical condition, creed, religion, age, sex, marital status, sexual orientation, developmental disability or handicap.
- (10) The company has a written policy regarding compliance for maintaining a drug-free workplace.
- (11) Vendor understands and acknowledges that the representations within their proposal are material and important, and will be relied on by the State in evaluation of the proposal. Any vendor misrepresentations shall be treated as fraudulent concealment from the State of the true facts relating to the proposal.
- (12) Vendor must certify that any and all subcontractors comply with Sections 7, 8, 9, and 10, above.
- (13) The proposal must be signed by the individual(s) legally authorized to bind the vendor per NRS 333.337.

Assured Document Destruction, Inc.	
Vendor Company Name	
Vendor Signature	
Alex Cordier	0 <mark>6</mark> /01/2016
Print Name	Date
This document must be submitted in Tab IV	of vendor's technical proposal

SECRETARY OF STATE



### **NEVADA STATE BUSINESS LICENSE**

### ASSURED DOCUMENT DESTRUCTION, INC.

Nevada Business Identification # NV20001415539

Expiration Date: September 30, 2016

In accordance with Title 7 of Nevada Revised Statutes, pursuant to proper application duly filed and payment of appropriate prescribed fees, the above named is hereby granted a Nevada State Business License for business activities conducted within the State of Nevada.

Valid until the expiration date listed unless suspended, revoked or cancelled in accordance with the provisions in Nevada Revised Statutes. License is not transferable and is not in lieu of any local business license, permit or registration.



IN WITNESS WHEREOF, I have hereunto set my hand and affixed the Great Seal of State, at my office on September 4, 2015

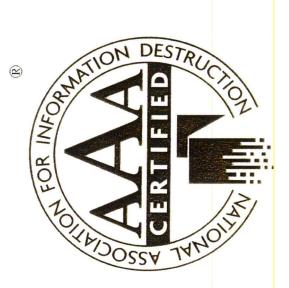
Barbara K. Cegavske BARBARA K. CEGAVSKE Secretary of State

You may verify this license at www.nvsos.gov under the Nevada Business Search.

License must be cancelled on or before its expiration date if business activity ceases. Failure to do so will result in late fees or penalties which by law cannot be waived.

## Assured Document Destruction, Inc. Las Vegas, NV

HAS ACHIEVED CERTIFICATION FROM THE NATIONAL ASSOCIATION FOR INFORMATION DESTRUCTION



### Mobile & Plant-based Operations

ENDORSED MEDIA DESTRUCTION FOR

Paper/Printed, Computer Hard Drive & Non-Paper

August 1, 2015 thru July 31, 2016

VALID

Latio Manony NAID DIRECTOR OF CERTIFICATION

### SECRETARY OF STATE



### NEVADA STATE BUSINESS LICENSE

### AMERICAN DOCUMENT DESTRUCTION, INC.

Nevada Business Identification # NV19971278345

Expiration Date: September 30, 2016

In accordance with Title 7 of Nevada Revised Statutes, pursuant to proper application duly filed and payment of appropriate prescribed fees, the above named is hereby granted a Nevada State Business License for business activities conducted within the State of Nevada.

Valid until the expiration date listed unless suspended, revoked or cancelled in accordance with the provisions in Nevada Revised Statutes. License is not transferable and is not in lieu of any local business license, permit or registration.



IN WITNESS WHEREOF, I have hereunto set my hand and affixed the Great Seal of State, at my office on April 14, 2016

BARBARA K. CEGAVSKE Secretary of State

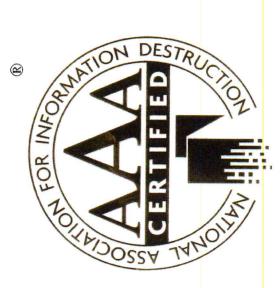
Barbara K. Cegoste

You may verify this license at www.nvsos.gov under the Nevada Business Search.

License must be cancelled on or before its expiration date if business activity ceases. Failure to do so will result in late fees or penalties which by law cannot be waived.

# American Document Destruction, Inc. Sparks, NV

HAS ACHIEVED CERTIFICATION FROM THE NATIONAL ASSOCIATION FOR INFORMATION DESTRUCTION



### FOR Mobile & Plant-based Operations

ENDORSED MEDIA DESTRUCTION FOR

Paper/Printed,
Physical Hard Drive &
Non-Paper

October 1, 2015 thru September 30, 2016

VALID

Latio Manony

NAID DIRECTOR OF CERTIFICATION

### ASSURED DOCUMENT DESTRUCTION, INC.

### Account Subcontract Agreement

This is an agreement between ASSURED DOCUMENT DESTRUCTION, INC. (hereinafter "Assured"), or any of its subsidiaries, successors and assigns, and American Document Destruction, Inc. (hereinafter "Subcontractor") regarding provision of shredding, recycling and/or destruction services to certain locations of Assured's National Account Customers (hereinafter "Customer" or "Customers").

Assured enters into national contracts with certain of its Customers to provide shredding, recycling and/or destruction services at various Customer locations throughout the United States. When Assured does not have the capacity to service certain locations of its Customers, the Subcontractor agrees, on a Customer-by-Customer basis, to furnish merchandise and services required by these Customers.

The specific products, pricing and other details about individual Customers assigned to and to be serviced by Subcontractor are set forth in the attached Customer Summary (hereinafter "Customer Summary") for each individual Customer. Additional Customer Summaries may be assigned to Subcontractor after the date hereof and will be accepted on a Customer-by-Customer basis by the Subcontractor. Acceptance of any Customer Summary by the Subcontractor warrants acceptance of the terms and conditions of this Agreement for that Customer except to the extent otherwise specifically noted in the Customer Summary.

### The parties agree as follows:

- 1. Subcontractor agrees to provide a shredding, recycling and/or destruction service and other related services, if required, to each Customer location designated by Assured on the Customer Summary (/ries) accepted by the Subcontractor.
- 2. Subcontractor agrees to provide services to Customer locations strictly in accordance with the provisions of the Customer Summary.
- 3. Subcontractor agrees to submit invoices to Assured only for services provided by it. Subcontractor shall look solely to Assured for payment of its invoices; Subcontractor agrees that Assured shall have no obligation or liability to Subcontractor in the event Customer shall fail or refuse to pay for any services or containers provided by Subcontractor and such failure or refusal to pay by Customer is a result of Subcontractor's performance or nonperformance of services to Customer.
- During the term of this Agreement and for a period of two (2) years after the termination of this Agreement, Subcontractor shall not solicit any Customer with the intent to independently service the Customer and shall not execute any separate agreement with any Customer or affiliates of Customer with respect to any services covered under the Customer Summary. Any such separate agreement with a Customer shall be null and void. This will only apply in regards to customers bound by contract with Assured and if customer is no longer under contract with Assured then subcontractor will be free to solicit and/or service customer.
- 6. The term of this Agreement will commence on the date of execution of this Agreement, and extend until the date of expiration of any Customer Summaries with respect to any Customer location(s) serviced by Subcontractor.

Notwithstanding the foregoing, this Agreement may be terminated, in whole or in part, at any time as follows:

a. By Assured, for quality of service reasons. In the event Assured receives complaints from Customer arising from the quality of services furnished by Subcontractor, Assured will transmit a letter to Subcontractor which letter will set out in detail the specifics of the complaint. Subcontractor will have ten (10) days from the receipt of this letter to respond to the specifics of the complaint and define the method and time frame to resolve the complaints to the reasonable satisfaction of the Customer from which the complaints have arisen.

If Subcontractor fails to resolve the complaints to the satisfaction of Assured and the Customer, then Assured may terminate this Agreement as it relates to the Customer location from which the complaints have arisen.

- b. By Assured, with respect to all or certain Customer locations determined by Assured in the event that Assured develops the capacity to service Customer location(s) serviced by Subcontractor and if it elects to service Customer location(s) which were previously assigned to Subcontractor under a Customer Summary.
- c. By either party if the other party hereto files a voluntary petition of bankruptcy, or for reorganization under any bankruptcy law, or makes an assignment for the benefit of creditors, or if any involuntary petition of bankruptcy is filed against either party and not dismissed or withdrawn within thirty (30) days of such filing, or if a receiver shall be appointed for its property, or if it shall become insolvent, then the other party shall have the right to terminate this Agreement by giving five (5) days written notice.
- d. By either party upon five (5) days written notice, if the other party hereto is in breach of its obligations hereunder and such breach is not cured within five (5) days after receipt of notice.
- e. By Assured, immediately, if Customer determines that there has been a breach of any of the requirements of Items 12 and 13 below and the breach cannot be cured (as determined by Customer).
- 7. Subcontractor shall at all times indemnify, defend and save harmless Assured, its officers, directors and other affiliates, against any and all claims, actions, demands, costs, damages, loss or expense of any kind whatsoever asserted against Assured or any affiliate of Assured, resulting from or in connection with or arising out of the performance of services by Subcontractor, or from the omission or commission of any act, lawful or unlawful, by Subcontractor or Subcontractor's agents, and/or employees. Subcontractor shall immediately notify Assured of any such claim, action or demand and shall be solely liable for all resulting costs, damages, expenses and legal fees which may be incurred by Assured or its affiliates.
- 8. Subcontractor will at all times during this Agreement maintain minimum levels of insurance per the attached Exhibit D of Assured Corporate Policy Assured Document Destruction, Inc. Standard Insurance Requirements for Suppliers. Subcontractor will provide an insurance certificate to Assured naming Assured as an additional insured on this policy per the following:

The following wording shall be required under special provisions:

Assured Document Destruction, Inc., its subsidiary companies, co-lessees or co-ventures, agents, directors, officers, and employees are named as additional insured on above policies as respects all operations and work performed by the insured.

- 9. Upon request, Subcontractor that is not a current NAID member company will provide evidence of Workers' Compensation coverage.
- 10. Subcontractor must submit to NAID AAA Certification compliant employment, background checks, and all shred particle size for on-site or off-site.
- 11. Subcontractor is an independent contractor and not an agent, partner or member of a joint venture with Assured. The engagement of Subcontractor under this Agreement is limited solely to furnishing merchandise and services and Subcontractor has no authority to act on behalf of Assured.
- 12. Subcontractor accepts fiduciary responsibility for confidentiality of confidential information relating to Assured's business, which includes Customers' confidential information and protected health information ("PHI") as defined by the medical privacy regulations issued under the Health Insurance Portability and Accountability Act of 1996 ("HIPAA"), and shall not disclose or communicate to a third party, or otherwise improperly use, such information. Accordingly, Subcontractor shall also: (a) comply with Assured's polices and procedures relating to the shredding, recycling and/or destruction of Customers' confidential information and PHI; and (b) comply with all applicable laws pertaining to the protection of Customers' confidential information and PHI.
- 13. Subcontractor agrees to the same restrictions and conditions that apply to Assured, pursuant to business associate agreements between Assured and any Customers subject to HIPAA, including the following: (a) Subcontractor shall not use or disclose Customer's PHI other than as permitted or required by the shredding, recycling and/or destruction services agreement between Assured and Customer or as required by law; (b) Subcontractor shall use appropriate safeguards (including the establishment and maintenance of policies and procedures) to help prevent the improper use or disclosure of Customer's PHI; (c) Subcontractor shall use commercially reasonable efforts to mitigate, to the extent practicable, any harmful effect of which it is aware (or should be aware) of an improper use or disclosure of Customer's PHI; (d) Subcontractor shall report to Assured any improper use or disclosure of Customer's PHI of which Subcontractor becomes aware or should have become aware; (e) Subcontractor shall make its internal practices, books, and records, including policies and procedures relating to the use and disclosure of Customer's PHI available to the Secretary of the Department of Health and Human Services (the "Secretary"), in a time and manner specified by the Secretary or Customer, for purposes of determining Customer's compliance with HIPAA; and (f) notwithstanding any contrary provision in this Agreement, Subcontractor agrees that the conditions and restrictions in this Item 13 shall not terminate any earlier then the time that Customer's PHI that was provided to Subcontractor is destroyed or returned to Customer, as applicable.
- 14. This Agreement, and any agreements referenced herein, set forth the entire agreement and understanding between the parties as to the subject matter hereof, and supersedes all prior discussions, agreements and understandings of any nature between the parties. This Agreement may not be changed or modified, except by agreement in writing, signed by each of the parties.

However, the parties agree to amend this Agreement from time to time if necessary for Customer to comply with HIPAA or any other applicable law.

15. If any provision of the Agreement shall be invalid, illegal or unenforceable, the validity, legality and enforceability of the remaining provisions shall not in any way be affected or impaired. This Agreement shall inure to the benefit of and be binding upon the successors and assigns of the parties hereto, provided, however, that Subcontractor, without the prior written consent of Assured, shall not assign or delegate its rights or obligations hereunder, including any assignment or delegation by contract, operation of law, sale of assets or sale of a controlling interest in Subcontractor. This Agreement shall be governed and construed by the laws of the State of Nevada.

ASSURE	ED/DOCUMENT DESTRUCTION, INC.	SUBCO	NTRACTOR
By:	Signature	Ву:	Signature Y-117 Y John
Name:	Alex Cordie	Name:	Printed J. GADSBY
Title:	General Manage	Title:	President
Address:	8050 Arille St. #105	Address:	480 Coney Island Drive, Sparks, NV 894
	Las Veas, NV 89100	Tax ID	86-088-3867
Dons	14-608-3063, 88-0472274	DUNS#	85-841-5805
DATE:	1/1/2005	DATE:	1/1/2005

	Title Page (On Front of Binder)
2	Table of Contents
3	Vendor Information Sheet
4	State Documents
5	Attachment B – Technical Proposal Certification of Compliance with Terms and
6	Section 3 – Scope of Work
7	Section 4 – Company Background and References
8	Attachment G – Proposed Staff Resume(s)
9	Other Information Material: Brochures, Subcontractor Agreement
10	Insurance Information

### **VENDOR INFORMATION SHEET FOR RFP 3240**

### **Vendor Must:**

- A) Provide all requested information in the space provided next to each numbered question. The information provided in Sections V1 through V6 will be used for development of the contract:
- B) Type or print responses; and
- C) Include this Vendor Information Sheet in Tab III of the Technical Proposal.

	) include this vehice						
V1	Company Name	Assured Document Destructi	on				
V2	Street Address	8050 S Arville St. Suite 105					
V3	City, State, ZIP	Las Vegas, Nevada 89139					
nopus more and		Telephone	Number				
V4	Area Code: 702	Number: 614-0001	TAUTIOCI	Extension: none			
CHATTANITA INCA							
V5		Facsimile Number					
V J	Area Code: 702	Number: 614-0002		Extension: none			
				The second selection of the second se			
V6	A C 1 066	Toll Free 1	Number				
	Area Code: 866	Number: 334-6544		Extension: none			
	Name: Alex Cord						
	Name: Alex Cord Title: General Man Address: 8050 S A	including address if d lier nager rville St. Suite 105					
	Name: Alex Cord Title: General Man Address: 8050 S A	including address if d lier nager					
V7	Name: Alex Cord Title: General Man Address: 8050 S A	including address if d ier nager rville St. Suite 105 x@shreddinglv.com	ifferent than a	bove			
V7	Name: Alex Cord Title: General Man Address: 8050 S A	including address if d lier nager rville St. Suite 105	ifferent than a	bove			
V7	Name: Alex Cord Title: General Man Address: 8050 S A Email Address: ale	including address if d lier lier lager liville St. Suite 105 livil	or Contact Perso	n Extension: none			
V7	Name: Alex Cord Title: General Man Address: 8050 S A Email Address: ale Area Code: 702	including address if dier nager riville St. Suite 105 x@shreddinglv.com  Telephone Number for Number: 614-0001	or Contact Perso	n Extension: none			
V7	Name: Alex Cord Title: General Man Address: 8050 S A Email Address: ale	including address if d lier lier lager liville St. Suite 105 livil	or Contact Perso	n Extension: none			
V7	Name: Alex Cord Title: General Man Address: 8050 S A Email Address: ale  Area Code: 702  Area Code: 702	including address if dier nager riville St. Suite 105  x@shreddinglv.com  Telephone Number for Number: 614-0001  Facsimile Number for Number: 614-0002	or Contact Person	n Extension: none  Extension: none			
V7 78	Name: Alex Cord Title: General Man Address: 8050 S A Email Address: ale  Area Code: 702  Area Code: 702	including address if dayser hager respondence of the state of the state of Individual Authorized in the Individual Authorized in Individual Authorized in Individual Authorized in	or Contact Person	n Extension: none  Extension: none  Extension: none			
V7 V8 V9	Name: Alex Cord Title: General Man Address: 8050 S A Email Address: ale  Area Code: 702  Area Code: 702	including address if dayser hager respondence of the state of the state of Individual Authorized in the Individual Authorized in Individual Authorized in Individual Authorized in	or Contact Person	n Extension: none  Extension: none  Extension: none			
V7 V8	Name: Alex Cord Title: General Man Address: 8050 S A Email Address: ale  Area Code: 702  Area Code: 702  Name: Alex Cordin	including address if dayser hager respondence of the state of the state of Individual Authorized in the Individual Authorized in Individual Authorized in Individual Authorized in	or Contact Person  To Bind the O	n Extension: none  Extension: none  Prganization Manager			