



Statement of Qualifications

Third-Party Consulting Services for Energy Services Performance Contracting (ESPC)

Submitted to Nevada State Purchasing Division
RFQ 3153

Part II - Cost Proposal
COPY

November 6, 2014



TITLE PAGE

Part II - Cost Proposal	
RFQ Title:	Third-Party Consultants for Energy Services
RFQ:	3153
Vendor Name:	Nexant, Inc.
Address:	867 Coal Creek Circle Suite 120 Louisville, CO 80027
Opening Date:	November 6, 2014
Opening Time:	2:00 PM

COST PROPOSAL

5. Cost

Please provide your prices for these third-party consulting services in the Part II of your response, see Attachment I.

Nexant's completed Attachment I can be found at the end of this section.

Nexant has provided the hourly rates for key personnel in Table 1 below. Our strong history of providing quality services in Colorado and for other clients across the country ensures that we can support the Division's ESPC initiative.

Table 1: Hourly Rates for Key Personnel

<i>Consulting Function</i>	<i>Name</i>	<i>Title</i>	<i>Hourly Billing Rate</i>	<i>% of Total Work</i>
<i>Project Manager</i>	<i>Brian Carlin</i>	<i>Senior Project Engineer</i>	<i>\$130</i>	<i>40%</i>
<i>Project Oversight</i>	<i>Jim Zarske</i>	<i>Senior Project Manager</i>	<i>\$165</i>	<i>10%</i>
<i>Project Support</i>	<i>Mac Tilt</i>	<i>Project Engineer</i>	<i>\$115</i>	<i>50%</i>

Billing Rates

Table 2 below provides hourly rates if additional staff is necessary to support this project.

Table 2: Hourly Billing Rates for Additional Staff

<i>Consulting Function</i>	<i>Title</i>	<i>Hourly Billing Rate</i>
<i>Project Oversight</i>	<i>Principal/Director</i>	<i>\$175</i>
<i>Project Oversight</i>	<i>Senior Project Manager</i>	<i>\$165</i>
<i>Project Manager</i>	<i>Project Manager</i>	<i>\$155</i>
<i>Project Manager</i>	<i>Senior Project Engineer</i>	<i>\$130</i>
<i>Project Support</i>	<i>Project Engineer</i>	<i>\$115</i>
<i>Project Support</i>	<i>Engineer</i>	<i>\$105</i>
<i>Project Support</i>	<i>Technician</i>	<i>\$90</i>
<i>Project Support</i>	<i>Engineer Intern</i>	<i>\$70</i>
<i>Administrative Support</i>	<i>Administration</i>	<i>\$70</i>

Travel Costs

Nexant is willing to travel throughout the entire state of Nevada in an effort to serve the using agencies to the best of our ability. The majority of travel time will begin from Nexant's Louisville, Colorado, office. However, in unique situations or where it would be most cost-effective, we can leverage the proximity of our Los Angeles and Sacramento office locations for meetings in Las Vegas or Carson City, respectively. Where appropriate, Nexant will utilize tools such as WebEx and conference calls to conduct meetings in an effort to minimize the cost impact from travel and further streamline program processes. Nexant will only schedule trips to visit using agencies upon the agency's pre-approval and the presentation of a business case.

Invoicing

Nexant will invoice the using agency monthly on a time and materials (T&M) basis. All receipts and a summary of the hours billed for each task per month will be provided for the agency's review and approval.

COST SCHEDULE 3153

Vendor Name Nexant, Inc.

LABOR CATEGORY (TITLE*)	RATE PER HOUR
EXECUTIVE	See rates below
PROJECT MANAGER	See rates below
SENIOR ENGINEER/SENIOR CONSULTANT	See rates below
CONSULTANT/ENGINEER	See rates below
ADMINISTRATIVE	See rates below
OTHER – PLEASE SPECIFY BELOW	
Principal/Director	\$175
Senior Project Manager	\$165
Project Manager	\$155
Senior Project Engineer	\$130
Project Engineer	\$115
Engineer	\$105
Technician	\$90
Engineer Intern	\$70
Administrative Support	\$70

***Position titles commonly used by firm.**

Travel Expenses: Contractor agrees to charge according to prevailing State rates for both in- and out-of-state travel. Individual travel expenses over \$50 must be pre-approved in writing by the using agency. Information on current State travel rates may be obtained at http://purchasing.state.nv.us/employee_travel.htm.

**ATTACHMENT J – COST PROPOSAL CERTIFICATION OF COMPLIANCE
WITH TERMS AND CONDITIONS OF RFQ**

I have read, understand and agree to comply with *all* the terms and conditions specified in this Request for Qualifications.

YES X I agree to comply with the terms and conditions specified in this RFQ.

NO _____ I do not agree to comply with the terms and conditions specified in this RFQ.

If the exception and/or assumption require a change in the terms in any section of the RFQ, the contract, or any incorporated documents, vendors *must* provide the specific language that is being proposed in the tables below. If vendors do not specify in detail any exceptions and/or assumptions at time of SOQ submission, the State will not consider any additional exceptions and/or assumptions during negotiations.

Note: Only cost exceptions and/or assumptions should be identified on this attachment. Do not restate the technical exceptions and/or assumptions on this attachment.

Nexant, Inc.

Company Name

Signature



Terry Fry

Print Name

10/31/14

Date

Vendors MUST use the following format. Attach additional sheets if necessary.

EXCEPTION SUMMARY FORM

EXCEPTION #	RFQ SECTION NUMBER	RFQ PAGE NUMBER	EXCEPTION (Complete detail regarding exceptions must be identified)

ASSUMPTION SUMMARY FORM

ASSUMPTION #	RFQ SECTION NUMBER	RFQ PAGE NUMBER	ASSUMPTION (Complete detail regarding assumptions must be identified)

**This document must be submitted in Tab III of vendor's cost proposal.
This form MUST NOT be included in the technical SOQ.**



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