

VENDOR:	Labor Rates				Maintenance			Parts	
	<i>cat</i>	Normal Business Hours	After Hours	Weekend Hours	Holiday Hours	Telephone Consultation	Maintenance	Monitoring	Markup over vendor invoiced cost
	<i>UOM</i>	(per hour)	(per hour)	(per hour)	(per hour)	(per hour)	(per month)	(per month)	(percentage)
<i>time</i>	Monday - Friday 8am to 5pm	Monday - Friday 5:01pm to 7:59	12am Saturday - 11:59pm Sunday	(as recognized by each state)	anytime	anytime	anytime		
EXAMPLE		\$ 49.99	\$ 59.99	\$ 69.99	\$ 69.99	\$ -	\$ -	\$ 5.99	5%
ALABAMA									
ALASKA									
ARIZONA		\$ 90.00	\$ 135.00	\$ 135.00	\$ 180.00	\$ 75.00		\$ 29.00	25%
ARKANSAS									
CALIFORNIA		\$ 90.00	\$ 135.00	\$ 135.00	\$ 180.00	\$ 75.00		\$ 29.00	25%
COLORADO		\$ 90.00	\$ 135.00	\$ 135.00	\$ 180.00	\$ 75.00		\$ 29.00	25%
CONNECTICUT		\$ 110.00	\$ 165.00	\$ 165.00	\$ 220.00	\$ 75.00		\$ 29.00	25%
DELAWARE		\$ 110.00	\$ 165.00	\$ 165.00	\$ 220.00	\$ 75.00		\$ 29.00	25%
DISTRICT OF COLUMBIA		\$ 110.00	\$ 165.00	\$ 165.00	\$ 220.00	\$ 75.00		\$ 29.00	25%
FLORIDA		\$ 90.00	\$ 135.00	\$ 135.00	\$ 180.00	\$ 75.00		\$ 29.00	25%
GEORGIA									
HAWAII									
IDAHO									
ILLINOIS									
INDIANA									
IOWA									
KANSAS									
KENTUCKY									
LOUISIANA									
MAINE									
MARYLAND		\$ 110.00	\$ 165.00	\$ 165.00	\$ 220.00	\$ 75.00		\$ 29.00	25%
MASSACHUSETTS		\$ 110.00	\$ 165.00	\$ 165.00	\$ 220.00	\$ 75.00		\$ 29.00	25%
MICHIGAN									
MINNESOTA									
MISSISSIPPI									
MISSOURI									
MONTANA									
NEBRASKA									
NEVADA		\$ 90.00	\$ 135.00	\$ 135.00	\$ 180.00	\$ 75.00		\$ 29.00	25%
NEW HAMPSHIRE									
NEW JERSEY		\$ 110.00	\$ 165.00	\$ 165.00	\$ 220.00	\$ 75.00		\$ 29.00	25%
NEW MEXICO									
NEW YORK		\$ 110.00	\$ 165.00	\$ 165.00	\$ 220.00	\$ 75.00		\$ 29.00	25%
NORTH CAROLINA									
NORTH DAKOTA									
OHIO									
OKLAHOMA									
OREGON									
PENNSYLVANIA		\$ 110.00	\$ 165.00	\$ 165.00	\$ 220.00	\$ 75.00		\$ 29.00	25%

RHODE ISLAND								
SOUTH CAROLINA								
SOUTH DAKOTA								
TENNESSEE								
TEXAS	\$ 90.00	\$ 135.00	\$ 135.00	\$ 180.00	\$ 75.00		\$ 29.00	25%
UTAH								
VERMONT								
VIRGINIA								
WASHINGTON								
WEST VIRGINIA								
WISCONSIN	\$ 90.00	\$ 135.00	\$ 135.00	\$ 180.00	\$ 75.00		\$ 29.00	25%
WYOMING								
AMERICAN SAMOA								
GUAM								
NORTHERN MARIANA ISLANDS								
PUERTO RICO								
VIRGIN ISLANDS								

*Travel will be paid according to each states travel policy. Vendors should calculate all expenses into the rates offered.
If you are offering an item at no charge, enter "0", if you are not offering a certain location, leave the cell blank.*