

NAV CCTV

Please note:

1. The published labor rates are “Normal” Rates, that do not include “Prevailing’ Rates. Please advise if Prevailing wage rates are required, we will create a separate Vendor Cost Spreadsheet.
2. Column “H” (Maintenance) could not be completed. During the RFP process, we indicated that – without a Model or Test system configuration and pricing for the RFP we could not determine a monthly maintenance cost, only an hourly rate. NAV can provide a highly-competitive monthly maintenance costs upon review of a client’s specific system (s).
3. Per your request for clarification on the confidential status on NAV’s Technical proposal (Sec 3) and Cost proposal (sec 5) – the “Confidential” writing located on the page footer is our standard proposal template. We do not consider the technical and cost proposals as confidential information, please disregard. The information may be publish or share as required.
4. Also attached is a sample page from NAV’s proposed WSCA Product Catalog. Our proposed product catalog contains over 40,000 of the latest (2013) technology products from the industries top manufacturers. We continuously monitor and evaluate all new technologies on behalf of our clients to provide value-added and cost efficient alternatives. Our initial catalog offering, if awarded a contract, was designed to allow a WSCA member to build a fully functional & integrated access control, video surveillance, or intrusion detection system using the most widely recognized systems and components in the industry. Also included are the necessary power supplies, UPS systems, rack systems, wire & cable, network and fiber optic components – for a complete – one stop shop – installation. NAV offers these technology solutions as a complete turnkey, stand-alone, or as a replacement/expansion solution. Additionally, the product solutions can be offered as an equipment-only solution at highly competitive prices – along with our complimentary application and technical support for all technology sales. Our specialty security products business (equipment-only) already provides security components to state & local governments throughout the US.