VENDOR:			Labor Rates		Maintenance			Parts	
	cat	Normal Business Hours	After Hours	Weekend Hours	Holiday Hours	Telephone Consultation	Maintenance	Monitoring	Markup over vendor invoiced cost
Siemens Industry ~ Cat 4	UOM	(per hour)	(per hour)	(per hour)	(per hour)	(per hour)	(per month)	(per month)	(percentage)
	time	Monday - Friday 8am to 5pm	Monday - Friday 5:01pm to 7:59	12am Saturday - 11:59pm Sunday	(as recognized by each state)	anytime	anytime	anytime	
EXAMPLE		\$ 49.99	\$ 59.99	\$ 69.99	\$ 69.99	\$ -	\$ -	\$ 5.99	5%
ALABAMA									
ALASKA									
ARIZONA									
ARKANSAS									
CALIFORNIA									
COLORADO									
CONNECTICUT									
DELAWARE									
DISTRICT OF COLUMBIA									
FLORIDA									
GEORGIA									
HAWAII									
IDAHO									
ILLINOIS									
INDIANA									
IOWA									
KANSAS									
KENTUCKY									
LOUISIANA									
MAINE									
MARYLAND									
MASSACHUSETTS									
MICHIGAN									
MINNESOTA									
MISSISSIPPI									
MISSOURI									
MONTANA									
NEBRASKA									
NEVADA		\$ 114.00	\$ 177.00	\$ 177.00	\$ 235.00	\$ -		\$ 40.00	

NEW HAMPSHIRE				
NEW JERSEY				
NEW MEXICO				
NEW YORK				
NORTH CAROLINA				
NORTH DAKOTA				
OHIO				
OKLAHOMA				
OREGON				
PENNSYLVANIA				
RHODE ISLAND				
SOUTH CAROLINA				
SOUTH DAKOTA				
TENNESSEE				
TEXAS				
UTAH				
VERMONT				
VIRGINIA				
WASHINGTON				
WEST VIRGINIA				
WISCONSIN				
WYOMING				
AMERICAN SAMOA				
GUAM				
NORTHERN MARIANA ISLANDS				
PUERTO RICO				
VIRGIN ISLANDS				

Travel will be paid according to each states travel policy. Vendors should calculate all expenses into the rates offered. If you are offering an item at no charge, enter "0", if you are not offering a certain location, leave the cell blank.