



May 29, 2013

Colleen G. Janes  
 Purchasing Officer II  
 Nevada State Purchasing Division  
 515 E. Musser Street, Third Floor  
 Carson City, NV 89701

Dear Colleen:

Thanks for working with me so closely to pull all the pieces together for the contract. We certainly want to do business with the State of Nevada and appreciate the opportunity to revise our hourly rates in order to be more competitive! As shown below, we have revised our rates from \$180 to \$150 per hour for the Master Plan and Application Development services.

<b>RFQ 2046</b>				
<b>VENDOR NAME:</b>				
<b>DESCRIPTION</b>	<b>HOURLY RATE (YEAR 1)</b>	<b>HOURLY RATE (YEAR 2)</b>	<b>HOURLY RATE (YEAR 3)</b>	<b>HOURLY RATE (YEAR 4)</b>
Agency Master Plan/Blueprint (funding strategy)	\$150	\$150	\$150	\$150
Application Development and Writing – includes Program &/or Evaluation Design (including Needs Assessments)	\$150	\$150	\$150	\$150
Research – Opportunities & database work	\$75	\$75	\$75	\$75
Training	\$110	\$110	\$110	\$110
Literature Reviews: Subject Matter Research	\$95	\$95	\$95	\$95
Electronic Forms Preparation & Misc. Related Services	\$95	\$95	\$95	\$95
Implementation Support	\$180	\$180	\$180	\$180
Post-Award – Programmatic & Fiscal Reporting	\$180	\$180	\$180	\$180
<b>Other Expenses (list): N/A</b>	<b>YEAR 1</b>	<b>YEAR 2</b>	<b>YEAR 3</b>	<b>YEAR 4</b>

We are looking forward to working with agencies and organizations throughout the State! Please do not hesitate to contact me if there are any other items we need to address.

Best Regards,

Teresa Smith Trainor, MPA  
 TST & Associates