

# State of Nevada

## Fire Fuels Reduction Services RFP 1995 Part IA - Technical Proposal

**SWEAT LLC**  
P.O. Box 30174  
Pensacola, FL 32503

**6592 Moss Agate Dr.**  
Las Vegas, NV 89131

**5257 MS Highway**  
Ackerman, MS 39735

**SBA certified 8(a) SDB**  
**Native American Owned**



Part I A – Technical Proposal
Fire Fuels Reduction Services
1995
SWEAT LLC
P.O. Box 30174, Pensacola, FL 32503
September 19, 2012
2:00 PM



**PART IA  
TECHNICAL  
PROPOSAL**

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## VENDOR INFORMATION SHEET FOR RFP 1995

**Vendor Must:**

- A) Provide all requested information in the space provided next to each numbered question. The information provided in Sections V1 through V6 will be used for development of the contract;
- B) Type or print responses; and
- C) Include this Vendor Information Sheet in Tab III, State Documents of the Technical Proposal.

V1	Firm Name	SWEAT LLC
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V2	Street Address	P.O. Box 30174
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V3	City, State, ZIP	Pensacola, FL 32503
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V4	Telephone Number	
	Area Code: 850	Number: 912-8760

V5	Facsimile Number	
	Area Code: 850	Number: 912-8761

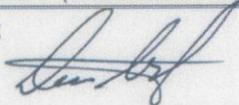
V6	Toll Free Number	
	Area Code:	Number:

V7	<i>Contact Person for Questions / Contract Negotiations, including address if different than above</i>	
	Name: Don Sweat	
	Title: President	
	Address: Same	
Email Address: <a href="mailto:donsweat@sweat8a.com">donsweat@sweat8a.com</a>		

V8	Telephone Number for Contact Person	
	Area Code: 850	Number: 912-8760

V9	Facsimile Number for Contact Person	
	Area Code: 850	Number: 912-8761

V10	<i>Name of Individual Authorized to Bind the Organization</i>	
	Name: Don Sweat	Title: President

V11	Signature (Individual must be legally authorized to bind the vendor per NRS 333.337)	
	Signature: 	Date: 9/16/12





SUBJECT: Amendment No. 1 to Request for Proposal No. 1995  
DATE OF AMENDMENT: August 31, 2012  
DATE OF RFP RELEASE: August 15, 2012  
DATE AND TIME OF OPENING: September 19, 2012 @ 2:00 P.M.  
AGENCY CONTACT: Teri Smith, Procurement Staff Member

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The following shall be a part of RFP No. 1995 for *Fire Fuels Reduction Services*. If a vendor has already returned a proposal and any of the information provided below changes that proposal, please submit the changes along with this amendment. You need not re-submit an entire proposal prior to the opening date and time.

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1. Can you provide the prior pricing for the contractors who were awarded this contract?

*All of the documents can be downloaded from our website at [http://purchasing.state.nv.us/Fire\\_Fuels/Fuels.htm](http://purchasing.state.nv.us/Fire_Fuels/Fuels.htm)*

*Pricing is contained in the attachments to the contracts labeled Contractor's Response.*

2. RFP Section 1.1.3: There are 9 different scopes of work identified in section 1.1.2. If, for instance, vendor wants to bid on 3 different scopes of work, must vendor submit 3 separate packages, with each addressing a particular scope of work, and including the rest of the redundant information that will be the same in each master binder? Or, is only one package required (with correlating copies) for each vendor, regardless of the number of scopes of work on which the vendor bids?

*Section 1.1 of the RFP is Goals and Objectives, and is a summary of the scopes of work. The scopes of work are detailed in Section 3 of the RFP. Only one package is required from each vendor (with correlating copies). The individual scopes of work that the vendor is responding to should be separated by tabs in the appropriate section of the response (as per section 9.2.2.6 of the RFP).*

3. What are the "minimum requirements that the successful bidder must meet" as referenced in NRS 333.335(3)(b) and NRS 333.311?

*Minimum requirements as are detailed in the RFP.*

4. How can we obtain from you samples of what you consider to be "proper" proposals and/or winning proposals that we could use to assist us in preparing our proposal?

*All statewide contracts are posted on our website at [http://purchasing.state.nv.us/services\\_index.htm](http://purchasing.state.nv.us/services_index.htm) or you can submit a public records request for specific contract information.*

5. Are there any other guidelines or written materials that the State would recommend in helping a vendor prepare the proposal?

*Please visit our website at [http://purchasing.state.nv.us/pur\\_info/tipsrfp.htm](http://purchasing.state.nv.us/pur_info/tipsrfp.htm) for 10 Tips for a Successful RFP Response.*

6. In section 3.3.2.2, the State describes Brush masticators as "light, medium and heavy duty". Please give more guidance on what falls under each of those qualifications, i.e. what size equipment and/or horsepower range falls within each of those designations.

*A light masticator is defined as a wheeled or tracked vehicle having up to a 150 HP engine capable of supplying simultaneous power to the wheels/tracks and to all hydraulics. The light masticator can be equipped with a hydraulically or PTO operated rotary mastication head or a flail type power head. Both types of masticator must be capable of masticating brush and small trees up to 6 inches in diameter.*

*A medium masticator is defined as a wheeled or tracked vehicle having between 150 and 350 HP engine capable of supplying simultaneous power to drive components, all hydraulics, and to the masticator head. The medium masticator can be equipped with a hydraulically operated rotary masticator head or flail type power head. Both types of power heads must be capable of masticating brush and trees up to 12 inches in diameter.*

*A heavy masticator is defined as a wheeled or traced vehicle having between 350 and 600+ HP engine capable of supplying simultaneous power to the wheels/tracks and to all hydraulics. The heavy masticator can be equipped with a hydraulically operated rotary masticator head or a flail type power head. A heavy masticator is fully capable of masticating trees up to 20 inches in diameter and virtually all forest and range shrubs found in Nevada.*

*All masticating equipment will be equipped with a Roll-Over Protection System and a Falling Object Protection System.*

7. In section 3.3.2.2, the State describes Brush masticators as "light, medium and heavy duty". Does vendor decide which mastication equipment will be used on each job? What factors does the State consider in the selection of which mastication equipment to use?

*The vendor can make recommendations based on past experiences in different terrains and job specifics. If the state agency requesting bids want a specific type of masticator, that will be specified in each individual project bid. The State will then consider such factors as fuel type, topography, soil impact, proximity to water*

*sources, and others as specified in each individual project plan when bidding for equipment.*

8. Are there any special technical formatting directions for the CDs?

*No. The CDs must contain the information as outlined in Section 9 of the RFP.*

9. Section 9.2.2.6 says that, "Written responses must be in bold/italics and placed immediately following the applicable RFP question, statement and/or section." What is the response information the State is looking for? There are no questions; rather just defined scopes listed. So, what "response" information is desired there?

*Section 9.2.2.6 is referring to the vendor's response to the Scope of Work identified in Section 3 of the RFP. Vendors must acknowledge each question, statement and/or section in some way. A response to each question, statement and/or section is important because this is where the vendor will demonstrate and be scored on capabilities, experience, etc., for each specific scope as outlined.*

**ALL ELSE REMAINS THE SAME FOR RFP 1995.**

Vendor shall sign and return this amendment with proposal submitted.

NAME OF VENDOR	SWEAT LLC	
AUTHORIZED SIGNATURE		
TITLE	President	DATE 9/3/12

***RFP 1995 Amendment 1***

This document must be submitted in the "State Documents" section/tab of vendors' technical proposal

## ATTACHMENT A – CONFIDENTIALITY AND CERTIFICATION OF INDEMNIFICATION

Submitted proposals, which are marked “confidential” in their entirety, or those in which a significant portion of the submitted proposal is marked “confidential” **will not** be accepted by the State of Nevada. Pursuant to NRS 333.333, only specific parts of the proposal may be labeled a “trade secret” as defined in NRS 600A.030(5). All proposals are confidential until the contract is awarded; at which time, both successful and unsuccessful vendors’ technical and cost proposals become public information.

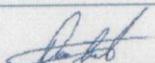
In accordance with the Submittal Instructions of this RFP, vendors are requested to submit confidential information in separate binders marked “**Part I B Confidential Technical**” and “**Part III Confidential Financial**”.

The State will not be responsible for any information contained within the proposal. Should vendors not comply with the labeling and packing requirements, proposals will be released as submitted. In the event a governing board acts as the final authority, there may be public discussion regarding the submitted proposals that will be in an open meeting format, the proposals will remain confidential.

By signing below, I understand it is my responsibility as the vendor to act in protection of the labeled information and agree to defend and indemnify the State of Nevada for honoring such designation. I duly realize failure to so act will constitute a complete waiver and all submitted information will become public information; additionally, failure to label any information that is released by the State shall constitute a complete waiver of any and all claims for damages caused by the release of the information.

This proposal contains Confidential Information, Trade Secrets and/or Proprietary information as defined in *Section 2 “ACRONYMS/DEFINITIONS.”*

*Please initial the appropriate response in the boxes below and provide the justification for confidential status.*

Part I B – Confidential Technical Information			
YES		NO	
Justification for Confidential Status			

A Public Records CD has been included for the Technical and Cost Proposal			
YES		NO	

Part III – Confidential Financial Information			
YES		NO	
Justification for Confidential Status			
Proprietary financial information			

Company Name SWEAT LLC

Signature 

Print Name Don Sweat Date 9/16/12

**This document must be submitted in Tab IV of vendor’s technical proposal**

## ATTACHMENT C – VENDOR CERTIFICATIONS

Vendor agrees and will comply with the following:

- (1) Any and all prices that may be charged under the terms of the contract do not and will not violate any existing federal, State or municipal laws or regulations concerning discrimination and/or price fixing. The vendor agrees to indemnify, exonerate and hold the State harmless from liability for any such violation now and throughout the term of the contract.
- (2) All proposed capabilities can be demonstrated by the vendor.
- (3) The price(s) and amount of this proposal have been arrived at independently and without consultation, communication, agreement or disclosure with or to any other contractor, vendor or potential vendor.
- (4) All proposal terms, including prices, will remain in effect for a minimum of 180 days after the proposal due date. In the case of the awarded vendor, all proposal terms, including prices, will remain in effect throughout the contract negotiation process.
- (5) No attempt has been made at any time to induce any firm or person to refrain from proposing or to submit a proposal higher than this proposal, or to submit any intentionally high or noncompetitive proposal. All proposals must be made in good faith and without collusion.
- (6) All conditions and provisions of this RFP are deemed to be accepted by the vendor and incorporated by reference in the proposal, except such conditions and provisions that the vendor expressly excludes in the proposal. Any exclusion must be in writing and included in the proposal at the time of submission.
- (7) Each vendor must disclose any existing or potential conflict of interest relative to the performance of the contractual services resulting from this RFP. Any such relationship that might be perceived or represented as a conflict should be disclosed. By submitting a proposal in response to this RFP, vendors affirm that they have not given, nor intend to give at any time hereafter, any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor, or service to a public servant or any employee or representative of same, in connection with this procurement. Any attempt to intentionally or unintentionally conceal or obfuscate a conflict of interest will automatically result in the disqualification of a vendor's proposal. An award will not be made where a conflict of interest exists. The State will determine whether a conflict of interest exists and whether it may reflect negatively on the State's selection of a vendor. The State reserves the right to disqualify any vendor on the grounds of actual or apparent conflict of interest.
- (8) All employees assigned to the project are authorized to work in this country.
- (9) The company has a written equal opportunity policy that does not discriminate in employment practices with regard to race, color, national origin, physical condition, creed, religion, age, sex, marital status, sexual orientation, developmental disability or handicap.
- (10) The company has a written policy regarding compliance for maintaining a drug-free workplace.
- (11) Vendor understands and acknowledges that the representations within their proposal are material and important, and will be relied on by the State in evaluation of the proposal. Any vendor misrepresentations shall be treated as fraudulent concealment from the State of the true facts relating to the proposal.
- (12) Vendor must certify that any and all subcontractors comply with Sections 7, 8, 9, and 10, above.
- (13) The proposal must be signed by the individual(s) legally authorized to bind the vendor per NRS 333.337.

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Vendor Company Name

SWEAT LLC

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Vendor Signature



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Print Name Don Sweat

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Date 9/16/12

**ATTACHMENT K – CERTIFICATION REGARDING LOBBYING**

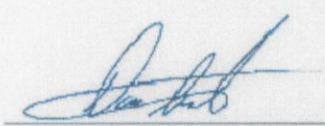
Certification for Contracts, Grants, Loans, and Cooperative Agreements

The undersigned certifies, to the best of his or her knowledge and belief, that:

- (1) No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.
- (2) If any funds other than Federally appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure of Lobbying Activities," in accordance with its instructions.
- (3) The undersigned shall require that the language of this certification be included in the award documents for all sub awards at all tiers (including subcontracts, sub grants, and contracts under grants, loans, and cooperative agreements) and that all sub recipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by section 1352, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

By:



9/16/12

\_\_\_\_\_  
Signature of Official Authorized to Sign Application

\_\_\_\_\_  
Date

For: SWEAT LLC

\_\_\_\_\_  
Vendor Name

Fire Fuels Reduction Services RFP 1995

\_\_\_\_\_  
Project Title

**This document must be submitted in Tab IV of vendor's technical proposal**

COMPANY #6611

NEVADA  
**PEST CONTROL BUSINESS LICENSE**  
EXPIRES DECEMBER 31, 2012

This Is To Certify That ROBERT SWEAT

dba SWEAT

6592 MOSS AGATE DR, LAS VEGAS, NV 89131

is a licensed commercial pest control operator in the State of Nevada.

Permanent Nevada License No: 6611

Date Issued: 3/14/2012 Issued by JS



NEVADA STATE DEPARTMENT OF AGRICULTURE  
405 South 21st Street, Sparks, NV 89431

NEVADA CUSTOM PEST CONTROL LICENSE

This will certify that

**BRIAN K. HAMILTON**

Has been licensed to operate as an employee of  
the State licensed company listed on the reverse.

NEVADA DEPARTMENT  
OF AGRICULTURE

Don Henderson, Director

This Card Property of Department of Agriculture.  
Card must be returned upon termination.



2023

SWEAT BRIAN K. HAMILTON  
CO# 6611 Issued: 3/28/2011 Expires: 12/31/2011

B1 B2 C1 C2 C3 C4 C5 C6 C7  
PP PP PP

Certified for Restricted Use Pesticides Only in Categories Marked PP

A-Agent O-Operator P-Principal PP-Primary Principal  
AGRICULTURAL GROUND B1 Insecticides B2 Herbicides B3 Desiccants & Defoliants  
B4 Fungicides & Bactericides B5 Rodenticides  
URBAN STRUCTURAL C1 Ornamental & Turf C2 Industrial Institutional C3 Structural  
C4 Fungigation C5 Aquatic C6 Right-of-Way C7 Preservation of Works



**ATTACHMENT B – TECHNICAL PROPOSAL CERTIFICATION OF COMPLIANCE  
WITH TERMS AND CONDITIONS OF RFP**

I have read, understand and agree to comply with the terms and conditions specified in this Request for Proposal.

YES     X     I agree to comply with the terms and conditions specified in this RFP.

NO            I do not agree to comply with the terms and conditions specified in this RFP.

In order for any exceptions and/or assumptions to be considered they **MUST** be documented in detail in the tables below. The State will not accept additional exceptions and/or assumptions if submitted after the proposal submission deadline. Vendors must be specific. Nonspecific exceptions or assumptions may not be considered. If the exception or assumption requires a change in the terms or wording of the contract, the scope of work, or any incorporated documents, vendors must provide the specific language that is being proposed in the tables below.

Company Name  
SWEAT LLC

Signature



Print Name Don Sweat

Date 9/16/12

*Vendors MUST use the following format.* Attach additional sheets if necessary.

**EXCEPTION SUMMARY FORM**

EXCEPTION #	RFP SECTION NUMBER	RFP PAGE NUMBER	EXCEPTION (Complete detail regarding exceptions must be identified)

**ASSUMPTION SUMMARY FORM**

ASSUMPTION #	RFP SECTION NUMBER	RFP PAGE NUMBER	ASSUMPTION (Complete detail regarding assumptions must be identified)



# TECHNICAL WORK PLAN

## METHODS

*Safety First*-Professionals understand that safety is of the utmost concern when working with chainsaws. Employees for SWEAT are required to wear head protection, eye and face protection, chainsaw protective chaps, and chainsaw protective footwear, gloves, and adherence to safety regulations is required. Also, a formal Site Safety and Health Plan manual has been instituted with the objective to plan all work to minimize personal injury, promptly detect and correct all faulty procedures and unsafe practices; establish an effective system of tool and equipment inspection and maintenance; institute an education program to maintain interest and cooperation of all levels of employment; investigate all accidents to determine cause and initiate corrective action; and hold regularly scheduled safety meeting.

Most accidents happen in the later hour of work when operators are fatigued. Crew supervisors for SWEAT are aware of this and strive to start work early in the morning when the weather is coolest and to stop work as soon as they see signs of applicator fatigue.

Fully equipped first-aid kits, compatible to crew size are kept at work sites and many employees are trained in first-aid and CPR certified. On-site communications are accomplished per site through the use of cellular phones and Motorola two-way radios.

All employees are thoroughly instructed on smoking restrictions. Because of the fire hazard presence, all employees will be trained with Wildland Essentials Video 1, "Fighting Fire in the Interface" and Video II "Fire line Safety".

## Technical Proposals are included for:

- **Scope # 1 – Forest Management Hand Crew Services**
- **Scope # 3 – Forestry Equipment**
- **Scope # 4 – Pesticide Application**

**Scope # 1 Forest Management Hand Crew Services**

## Scope # 1 – Forest Management Hand Crew Services

- Fuels Reduction
- Tree Thinning
- Wildlife Habitat Improvement
- Erosion Control



The work will begin at the nearest road access point and progress systematically with all tasks being completed throughout progression so as to facilitate inspections. Working areas will be maintained in a clean and orderly manner with all trash created by contractor to be removed by contractor.

The company supervisor for SWEAT will continually instruct operators as to acceptable compliance with contract specifications. Before the start of each workday, the supervisor will reiterate to crew the required specifications and any necessary corrective remedial actions. Leave tree selection will be thoroughly discussed. Optimum industry accepted techniques such as parallel falling is utilized in order to minimize damage to the residual stand of leave trees. Species, size, spacing, and vigor of trees will determine leave

trees per specifications and quality will be accomplished by measurement, ocular observation, and corrections implemented immediately based upon quality inspection results.

Identification of tree species is of paramount importance and is accomplished with on-site instruction of differing leaf and bark shape / pattern, etc. Also, the supervisor demonstrates on-site examples of poorly formed, crooked, diseased, and over topped trees and dwarf mistletoe. Leave tree selection will be thoroughly explained to crew by the SWEAT supervisor before starting the project and the refining and execution will continue throughout the project. For spacing purposes, the experienced sawyers are capable of pacing the specified distances or ocular observations of distances between leave trees to a tolerable degree. If indecision is encountered, operators are provided with a 50' loggers tape attached to the belt loop for quick use. Operators are taught to be aware of their surroundings—weather conditions, terrain, power lines, buildings, and OTHER PEOPLE, and not to exceed their limitations and capabilities.

All work will be accomplished according to written prescriptions for each project. Slash treatment will be accomplished in conjunction with other prescribed treatments in order to accomplish a complete and finished result for ease of quality compliance and specification inspection and to facilitate partial payments. When lopping, slash will be cut to prescribed heights and scattered. When piling, slash will be cut to specified lengths and piled with heavier and lighter slash in appropriate position in pile. Piles will be trimmed for size requirements .



For piling, the ratio of sawyers to piling labor is usually one to three with a typical total crew size of twelve laborers and one on-site supervisor fluent in English and often Spanish and trained in contract administration. sawyers will stay a considerable distance ahead of the hand pilers. The obvious reason, that there would be nothing to pile is critical for production goals, but also for the safety of the pilers; so that nothing is dropped on top of them. If the hand piling is lagging, the sawyers can be converted to hand pilers until caught up. Chainsaws are available to the pilers to facilitate many duties. The pilers are able to cut additional openings, when allowable and absolutely necessary. Also, the pilers are able to trim the piles for specification conformance and cosmetic appeal and remedial thinning and slashing can be accomplished.

Trees cut in areas not designated for firewood sales will be limbed on all sides, bucked into four foot lengths and stacked for burning, depending on the prescription. Cut trees larger than eight inches diameter in areas designated for firewood sales will be limbed on all sides, bucked into four foot lengths and stacked for removal, according to prescriptions. Borax will be applied to freshly cut green evergreen tree stumps larger than ten inches diameter, according to prescription, to prevent the spread of root disease.

Brush species will be cut according to prescription and disposed of by hand piling for burning, chipping, scattering, and/or removal as designated by the project manager. SWEAT personnel will keep in mind that all piles may be treated with prescribed fire in the future and will not construct piles in such a manner as to create hazardous fire behavior. Also any required covering of piles will be accomplished in a systematic manner so that a completed job will be achieved in order to facilitate final quality inspections.

Erosion control services will be done in strict compliance with specific contract details. Light road & trail maintenance, tilling, fertilizing, seeding, mulching, irrigation and application of erosion control materials and any other hand crew work will be performed meticulously by SWEAT crew personnel.

**EQUIPMENT**— Stihl chainsaws, 361 and 441 with 24" bar is the preferred saw. For brush cutting the Stihl FS 550 brush cutter is used. A fire tool box will be located in a central area of the work. All required safety equipment, communication equipment, ATV's, and Garmin GPS units will be utilized.



**Scope # 3 Forestry Equipment**

## Scope # 3 – Forestry Equipment

EQUIPMENT-- SWEAT proposes to utilize minimal impact, motorized equipment capable of extraction, mulching, shredding, grinding, etc. to accomplish the mechanical Fuels Reduction treatments. SWEAT has the following forestry equipment available for utilization on RFP # 1805, Fuels Reduction Project:

- Two Hitachi Excavators with hydraulic thumb attachments (140+ HP)
- One 320 CLU Caterpillar Excavator with hydraulic thumb & FeCon grinder attachment
- Two Hydro-Axe 421 with 120 FeCon mulching attachment
- One Hydro-Axe 721 with 250 FeCon mulching attachment
- One Gyro Trac GT25XP Masticator
- One John Deere 548 Grapple Skidder
- Three Skid Steers with bullhog, shear & grapple attachments
- One Vermeer tracked chipper 1400 with remote control
- Three Vermeer BC 100 pull behind chippers
- One Peterbilt Semi Tractor & Two Lowboy equipment trailers
- Two Dodge service trucks
- Eleven crew trucks & vans
- One 300 gallon water trailer
- Miscellaneous equipment
- All equipment in good to excellent condition



### **One Vermeer Tracked Chipper 1400 with remote**

This equipment is equipped with a CAT 304 undercarriage offering low ground pressure and tight maneuverability through rough terrain. Remote operation of up to 600 feet. 122 HP engine allowing chipping of trees, limbs and brush up to 15". Larry Forrester, Tony Sanchez, Brian Hamilton, Garry Schenck, Bill Blind, Preston Alexander and others will be available to operate this equipment.



### **Three Vermeer BC 1000 Pull Behind Chippers**

Equipped with a CAT 49 HP engine and 25 gal tank to reduce refueling time. Efficiently chips up to 12" material with large feeder. Directional Chute allows safe disposal of chips. These units are extremely mobile and operated by experienced hand crew personnel. Larry Forrester, Tony Sanchez, Brian Hamilton, Garry Schenck, Bill Blind, Preston Alexander and others will be available to operate this equipment.



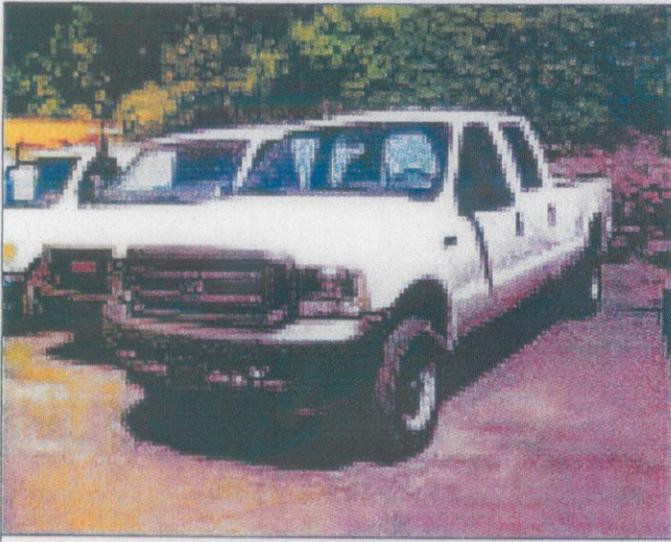
### **One Peterbuilt Semi-Tractor & two equipment Lowboy trailers**

These tractors and trailers allow for quick and efficient mobilization of heavy equipment between project units. Operated by several of Our experienced heavy equipment operators that maintain CDL licensing.



### **Two Dodge service trucks**

These trucks carry fuel, oil, hydraulic fluid, spare parts, tools and all heavy equipment servicing materials to ensure on-site maintenance and refueling of equipment, preventing down time and Increasing production. Larry Forrester, Tony Sanchez, Brian Hamilton, Garry Schenck, Bill Blind, Preston Alexander and others will be available to operate these service trucks.



### **Eleven crew trucks and van**

Four wheel drive crew cab pick-up trucks ensure dependable transportation to and from job site for large or small crews even in rough terrain. Operated by experienced foremen with current commercial and DOL licensing. Larry Forrester, Tony Sanchez, Brian Hamilton, Garry Schenck, Bill Blind, Preston Alexander and other crew foremen will be available to operate these crew trucks.



### **One 300 gallon water trailer**

Readily available on-site water supply for herbicide mixing, fire suppression or dust abatement. Conveniently pulled behind crew or service trucks. Larry Forrester, Tony Sanchez, Brian Hamilton, Garry Schenck, Bill Blind, Preston Alexander and other crew foremen will be available to transport and operate this equipment.



**Two Hitachi Excavators with hydraulic thumb attachments (140+ HP)**

Offers maneuverability and versatility with low ground pressure. Applications include land clearing, site prep, extraction, harvesting, delimiting, piling and loading logs, brush, rocks And debris. Larry Forrester, Tony Sanchez, Brian Hamilton, Garry Schenck, Bill Blind, Preston Alexander and others will be available to operate this equipment.



**Two Hydro-Axe 421 with 120 FeCon mulching head**

Offers maneuverability and versatility with low ground pressure. Applications include land clearing, site prep, extraction and mulching of standing or piled trees, brush and debris. Larry Forrester, Tony Sanchez, Brian Hamilton, Garry Schenck, Bill Blind & Preston Alexander will be available to operate this equipment.



**One Hydro-Axe 721 with 250 FeCon mulching attachment**

305 HP wheeled machine designed for demanding right-of-way, land clearing and site prep applications. Mulches trees, brush, slash, standing or on the ground. Larry Forrester, Tony Sanchez, Brian Hamilton, Garry Schenck, Bill Blind, Preston Alexander and others will be available to operate this equipment.



### **One John Deere 548 Grapple Skidder**

129 HP wheeled machine for skidding cut logs to landing, pulling tree stumps, piling brush or slash and skid trail or road maintenance. Larry Forrester, Tony Sanchez, Brian Hamilton, Garry Schenck, Bill Blind, Preston Alexander and others will be available to operate this equipment.



### **Three Skid steers with Bullhog, Shear and Grapple attachments**

Versatile equipment for forestry mowing, mulching, cutting and loading of trees, brush and debris. Larry Forrester, Tony Sanchez, Brian Hamilton, Garry Schenck, Bill Blind, Preston Alexander and others will be available to operate this equipment.



### **One Gyro Trac GT25XP Masticator**

Low ground pressure high speed mulching machine. Compact machine on rough and steeper terrain with 125 HP Cummins diesel engine for mulching/masticating trees and large brush. Larry Forrester, Tony Sanchez, Brian Hamilton, Garry Schenck, Bill Blind, Preston Alexander and others will be available to operate this equipment.

Any necessary road maintenance and reclamation will be accomplished on a scheduled basis with a Caterpillar dozer or Bobcat 310 Skid Steer w/blade attachment.

SWEAT will only utilize experienced forestry equipment operators and personnel to accomplish the various mechanical fuels reduction tasks. Each on-site supervisor will be responsible for a maximum of 6 employees and will be equipped with cellular phone, two way Motorola Runabout radios, compass, 50 foot loggers tape and all other necessary inspection and safety equipment.

All differing fuels reduction treatment methods will begin and progress simultaneously. Identified priority areas will be addressed first. If there are no priority areas, treatments will begin on the tract that is geographically advantageous considering access and the next tract. Equipment will be parked overnight on the work areas, in treated portions, for fire preventive assurance. Warning traffic signage made of 48" x 48" reflective materials will be anchored in the ground and posted at strategic areas for a minimum of the beginning and end of access roads to the project areas. These signs will warn of the presence of dangerous equipment and will be monitored by SWEAT project supervisor every four hours to verify effectiveness and maximum safety. SWEAT will assign a designated contractor representative to this project who will act as a liaison to assist in job progression and assure compliance and successful completion.

**Scope # 4 Pesticide Application**

## Scope # 4 – Pesticide Application

SWEAT is currently licensed as a Nevada Commercial Pesticide Applicator, Nevada Pest Control Business License No. 6611 and Nevada Custom Pest Control License issued by the Nevada Department of Agriculture. After meeting with the Project Manager, SWEAT will then determine a plan of attack to



systematically cover all of the different polygons proposed for treatment within the project. We would most likely start at the upstream edge of the project area and work our way downstream until the project is completed, unless otherwise directed. The treatment of the target species would involve utilizing all required safety equipment (PPE), communication equipment, Garmin GPS units, trailer mounted herbicide mixing and nursing tanks, enclosed equipment trailers with secondary containment for herbicide, SP1 Backpack Sprayers, ATV/Polaris tank mounted sprayers with broadcast application capabilities, two 250 gallon water tanks, open flatbed

trailers, ATVs, Trucks, and Polaris 6X6s. Hand crews equipped with SP1 backpack sprayers will grid or traverse the individual polygons or treatment areas and treat the target species with specified product and dye, when prescribed.

Quality control will be achieved through “spot checks” while the application is ongoing. Utilizing GPS technology, boundaries of the treatment areas will be uploaded into GPS units to ensure that we are treating the proper areas as well as to GPS any differences in polygon shapes or sizes. Weather readings will be taken three times a day, in the morning, lunch time, and at the end of the day and the Pesticide Application Records will be filled out within 24 hours of an application. There will be no chemical applications when the wind speeds exceed eight miles per hour.



SWEAT has the software and the know how to provide GIS produced maps of the treatment areas as well as shape files from the treated areas to help the Las Vegas Field Office track the reduction in weeds found within the different project areas. Our software that we utilize includes ArcGIS 9.2 including ArcMap and ArcCatalog for data manipulation and map production, GPS Pathfinder Office for differential correction, and TerraSync for data collection. Our hardware includes Trimble GeoXT's and GeoXM GPS logging devices with sub-meter accuracy, Garmen Etrex Legends, and multiple compatible computers. Our hand crews are very experienced in GPS unit operation and data collection. Our GIS specialist has extensive experience with the data standards required by Bureau of Land Management from his prior experience on this contract and through his prior job. All data submitted will be projected in UTM NAD83 11S – Meters and will be accompanied with Metadata and attribute information relative to the project.



After completion of the project, maps and shape files containing the areas treated as well as any differences in treatment areas can be given to the USFS.



# 1. COMPANY BACKGROUND AND REFERENCES

## 1.1 VENDOR INFORMATION

1.1.1 Vendors must provide a company profile in the table format below.

Question	Response
Company name:	<i>SWEAT LLC</i>
Ownership (sole proprietor, partnership, etc.):	<i>LLC – "S" Corporation</i>
State of incorporation:	<i>Florida</i>
Date of incorporation:	<i>6/14/2007</i>
# of years in business:	<i>5</i>
List of top officers:	<i>Don Sweat - President</i>
Location of company headquarters:	<i>Pensacola, FL</i>
Location(s) of the company offices:	<i>Las Vegas, NV; Albuquerque, NM</i>
Location(s) of the office that will provide the services described in this RFP:	<i>6592 Moss Agate Dr., Las Vegas, NV 89131</i>
Number of employees locally with the expertise to support the requirements identified in this RFP:	<i>35</i>
Number of employees nationally with the expertise to support the requirements in this RFP:	<i>100</i>
Location(s) from which employees will be assigned for this project:	<u><i>Las Vegas, NV office</i></u>

1.1.2 **Please be advised**, pursuant to NRS 80.010, a corporation organized pursuant to the laws of another state must register with the State of Nevada, Secretary of State's Office, as a foreign corporation before a contract can be executed between the State of Nevada and the awarded vendor, unless specifically exempted by NRS 80.015.

1.1.3 The selected vendor, prior to doing business in the State of Nevada, must be appropriately licensed by the State of Nevada, Secretary of State's Office, pursuant to NRS76. Information regarding the Nevada Business License can be located at <http://sos.state.nv.us>.

Question	Response
Nevada Business License Number:	<i>6611</i>

Question	Response
Legal Entity Name:	<i>SWEAT</i>

Is "Legal Entity Name" the same name as vendor is doing business as?

Yes	<i>X</i>	No	
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If "No", provide explanation.

1.1.4 Vendors are cautioned that some services may contain licensing requirement(s). Vendors shall be proactive in verification of these requirements prior to proposal submittal. Proposals that do not contain the requisite licensure may be deemed non-responsive.

1.1.5 Has the vendor ever been engaged under contract by any State of Nevada agency?

Yes		No	
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If "Yes", complete the following table for each State agency for whom the work was performed. Table can be duplicated for each contract being identified.

Question	Response
Name of State agency:	
State agency contact name:	
Dates when services were performed:	
Type of duties performed:	
Total dollar value of the contract:	

1.1.6 Are you now or have you been within the last two (2) years an employee of the State of Nevada, or any of its agencies, departments, or divisions?

Yes		No	<i>X</i>
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If "Yes", please explain when the employee is planning to render services, while on annual leave, compensatory time, or on their own time?

If you employ (a) any person who is a current employee of an agency of the State of Nevada, or (b) any person who has been an employee of an agency of the State of Nevada within the past two (2) years, and if such person will be performing or producing the services which you will be contracted to provide under this contract, you must disclose the identity of each such person in your response to this RFP, and specify the services that each person will be expected to perform.

- 1.1.7 Disclosure of any significant prior or ongoing contract failures, contract breaches, civil or criminal litigation in which the vendor has been alleged to be liable or held liable in a matter involving a contract with the State of Nevada or any other governmental entity. Any pending claim or litigation occurring within the past six (6) years which may adversely affect the vendor's ability to perform or fulfill its obligations if a contract is awarded as a result of this RFP must also be disclosed.

Does any of the above apply to your company?

Yes		No	X
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If "Yes", please provide the following information. Table can be duplicated for each issue being identified.

Question	Response	
Date of alleged contract failure or breach:		
Parties involved:		
Description of the contract failure, contract breach, or litigation, including the products or services involved:		
Amount in controversy:		
Resolution or current status of the dispute:		
If the matter has resulted in a court case:	Court	Case Number
Status of the litigation:		

- 1.1.8 Vendors must review the insurance requirements specified in *Attachment E, Insurance Schedule for RFP 1995*. Does your organization currently have or will your organization be able to

provide the insurance requirements as specified in *Attachment E*?

Yes	X	No	
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Any exceptions to the insurance requirements *must* be identified on *Attachment B, Technical Proposal Certification of Compliance with Terms and Conditions of RFP*. In order for any exceptions to the insurance requirements to be considered they must be documented in detail in *Attachment B*. The State will not accept additional exceptions and/or assumptions if submitted after the proposal submission.

Upon contract award, the successful vendor *must* provide the Certificate of Insurance identifying the coverages as specified in *Attachment E, Insurance Schedule for RFP 1995*.

- 1.1.9 Company background/history and why vendor is qualified to provide the services described in this RFP. Limit response to no more than five (5) pages.
- 1.1.10 Length of time vendor has been providing services described in this RFP to the public and/or private sector. Please provide a brief description.
- 1.1.11 Financial information and documentation to be included in Part III, Confidential Financial of vendor's response in accordance with *Section 9.5, Part III – Confidential Financial*.
- 1.1.11.1 Dun and Bradstreet Number
  - 1.1.11.2 Federal Tax Identification Number
  - 1.1.11.3 The last two (2) years and current year interim:

Profit and Loss Statement  
Balance Statement

## 1.2 SUBCONTRACTOR INFORMATION

- 1.2.1 Does this proposal include the use of subcontractors? Check the appropriate response in the table below.

Yes		No	X
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If "Yes", vendor must:

- 1.2.1.1 Identify specific subcontractors and the specific requirements of this RFP for which each proposed subcontractor will perform services.
- 1.2.1.2 If any tasks are to be completed by subcontractor(s), vendors must:
- Describe the relevant contractual arrangements;
- Describe how the work of any subcontractor(s) will be supervised, channels of communication will be maintained and compliance with contract terms assured; and
- Describe your previous experience with subcontractor(s).
- 1.2.1.3 Vendors must describe the methodology, processes and tools utilized for:
- Selecting and qualifying appropriate subcontractors for the project/contract;
- Ensuring subcontractor compliance with the overall performance objectives for the project;
- Ensuring that subcontractor deliverables meet the quality objectives of the project/contract; and
- Providing proof of payment to any subcontractor(s) used for this project/contract, if requested by the State. Proposal should include a plan by which, at the State's request, the State will be notified of such payments.
- 1.2.1.4 Provide the same information for any proposed subcontractors as requested in *Section 4.1, Vendor Information*.
- 1.2.1.5 Business references as specified in *Section 4.3, Business References* must be provided for any proposed subcontractors.

- 1.2.1.6 Vendor shall not allow any subcontractor to commence work until all insurance required of the subcontractor is provided to the vendor.
- 1.2.1.7 Vendor must notify the using agency of the intended use of any subcontractors not identified within their original proposal and provide the information originally requested in the RFP in *Section 4.2, Subcontractor Information*. The vendor must receive agency approval prior to subcontractor commencing work.

### 1.3 BUSINESS REFERENCES

- 1.3.1 Vendors should provide a minimum of three (3) business references from similar projects performed for private, state and/or large local government clients within the last three (3) years.
- 1.3.2 Vendors must provide the following information for every business reference provided by the vendor and/or subcontractor:

The "Company Name" must be the name of the proposing vendor or the vendor's proposed subcontractor.

Reference #:	<i>1-4 attached</i>		
Company Name:			
<i>Identify role company will have for this RFP project (Check appropriate role below):</i>			
	<i>VENDOR</i>		<i>SUBCONTRACTOR</i>
Project Name:			
<b>Primary Contact Information</b>			
Name:			
Street Address:			
City, State, Zip			
Phone, including area code:			
Facsimile, including area code:			
Email address:			
<b>Alternate Contact Information</b>			
Name:			
Street Address:			
City, State, Zip			

Phone, including area code:	
Facsimile, including area code:	
Email address:	
<b>Project Information</b>	
Brief description of the project/contract and description of services performed, including technical environment (i.e., software applications, data communications, etc.) if applicable:	
Original Project/Contract Start Date:	
Original Project/Contract End Date:	
Original Project/Contract Value:	
Final Project/Contract Date:	
Was project/contract completed in time originally allotted, and if not, why not?	
Was project/contract completed within or under the original budget/ cost proposal, and if not, why not?	

- 1.3.3 Vendors must also submit *Attachment F, Reference Questionnaire* to the business references that are identified in *Section 4.3.2*.
- 1.3.4 The companies identified as business references must submit the Reference Questionnaire directly to the Purchasing Division.
- 1.3.5 It is the vendor's responsibility to ensure that completed forms are received by the Purchasing Division on or before the deadline as specified in *Section 8, RFP Timeline* for inclusion in the evaluation process. Reference Questionnaires not received, or not complete, may adversely affect the vendor's score in the evaluation process.
- 1.3.6 The State reserves the right to contact and verify any and all references listed regarding the quality and degree of satisfaction for such performance.

<b>Reference #:</b>	1	
<b>Company Name:</b>	SWEAT LLC	
<i>Identify role company will have for this RFP project (Check appropriate role below):</i>		
X	VENDOR	SUBCONTRACTOR
Project Name:	Multiple	
<b>Primary Contact Information</b>		
Name:	Sharon McKelvey	
Street Address:	610 Spring Meadows	
City, State, Zip	Amargosa Valley, NV 89020	
Phone, including area code:	775-372-5435	
Facsimile, including area code:		
Email address:	<a href="mailto:Sharon_McKelvey@fws.gov">Sharon_McKelvey@fws.gov</a>	
<b>Alternate Contact Information</b>		
Name:	Shannon Blackburn	
Street Address:	911 NE 11 <sup>th</sup> Ave.	
City, State, Zip	Portland, OR 97232	
Phone, including area code:	503) 872-2825	
Facsimile, including area code:	(503) 231-6259	
Email address:	<a href="mailto:Shannon_Blackburn@fws.gov">Shannon_Blackburn@fws.gov</a>	
<b>Project Information</b>		
Brief description of the project/contract and description of services performed, including technical environment (i.e., software applications, data communications, etc.) if applicable:	Multiple vegetation management projects at Ash Meadows NWR including, weed treatment, extraction, grinding, GPS, survey mapping, etc.	
Original Project/Contract Start Date:	2007	
Original Project/Contract End Date:	2012	
Original Project/Contract Value:	\$8,000,000 +	
Final Project/Contract Date:	ongoing	
Was project/contract completed in time originally allotted, and if not, why not?	Yes	
Was project/contract completed within or under the original budget/ cost proposal, and if not, why not?	Yes	

Reference #:	2	
Company Name:	SWEAT LLC	
<i>Identify role company will have for this RFP project (Check appropriate role below):</i>		
X	VENDOR	SUBCONTRACTOR
Project Name:	Multiple	
<b>Primary Contact Information</b>		
Name:	Amy Lavoie	
Street Address:	4701 N. Torrey Pines Dr.	
City, State, Zip	Las Vegas, NV 89130	
Phone, including area code:	(702) 515-5225	
Facsimile, including area code:	(702) 515-5460	
Email address:	<a href="mailto:Amy_LaVoie@fws.gov">Amy_LaVoie@fws.gov</a>	
<b>Alternate Contact Information</b>		
Name:	Shannon Blackburn	
Street Address:	911 NE 11 <sup>th</sup> Ave.	
City, State, Zip	Portland, OR 97232	
Phone, including area code:	503) 872-2825	
Facsimile, including area code:	(503) 231-6259	
Email address:	<a href="mailto:Shannon_Blackburn@fws.gov">Shannon_Blackburn@fws.gov</a>	
<b>Project Information</b>		
Brief description of the project/contract and description of services performed, including technical environment (i.e., software applications, data communications, etc.) if applicable:	Multiple vegetation management projects at Pahrnagat NWR including, tree removal, planting, habitat restoration, etc.	
Original Project/Contract Start Date:	2011	
Original Project/Contract End Date:	2012	
Original Project/Contract Value:	\$800,000	
Final Project/Contract Date:	2012	
Was project/contract completed in time originally allotted, and if not, why not?	Yes	
Was project/contract completed within or under the original budget/ cost proposal, and if not, why not?	Yes	

Reference #:	3	
Company Name:	SWEAT LLC	
<i>Identify role company will have for this RFP project (Check appropriate role below):</i>		
X	VENDOR	SUBCONTRACTOR
Project Name:	Multiple	
<b>Primary Contact Information</b>		
Name:	Jackie Lindgren	
Street Address:	14393 Park Ave., #200	
City, State, Zip	Victorville, CA 92392	
Phone, including area code:	(760) 843-6882	
Facsimile, including area code:		
Email address:	<a href="mailto:jackie.lindgren@ca.nacdnet.org">jackie.lindgren@ca.nacdnet.org</a>	
<b>Alternate Contact Information</b>		
Name:		
Street Address:		
City, State, Zip		
Phone, including area code:		
Facsimile, including area code:		
Email address:		
<b>Project Information</b>		
Brief description of the project/contract and description of services performed, including technical environment (i.e., software applications, data communications, etc.) if applicable:	Multiple vegetation management projects at Mojave Desert RC&D including, tree removal, weed treatment, Tamarisk, Russian Olive, Arundo invasive species eradication, etc.	
Original Project/Contract Start Date:	2009	
Original Project/Contract End Date:	2012	
Original Project/Contract Value:	\$2,190,569 +	
Final Project/Contract Date:	ongoing	
Was project/contract completed in time originally allotted, and if not, why not?	Yes	
Was project/contract completed within or under the original budget/ cost proposal, and if not, why not?	Yes	

<b>Reference #:</b>	4	
<b>Company Name:</b>	SWEAT LLC	
<i>Identify role company will have for this RFP project (Check appropriate role below):</i>		
X	VENDOR	SUBCONTRACTOR
Project Name:	Multiple	
<b>Primary Contact Information</b>		
Name:	Rosalind Davis	
Street Address:	22835 Calle San Juan De Los Lagos	
City, State, Zip	Moreno Valley, CA 92553	
Phone, including area code:	(916) 978-4523	
Facsimile, including area code:		
Email address:	<a href="mailto:radavis@ca.blm.gov">radavis@ca.blm.gov</a>	
<b>Alternate Contact Information</b>		
Name:		
Street Address:		
City, State, Zip		
Phone, including area code:		
Facsimile, including area code:		
Email address:		
<b>Project Information</b>		
Brief description of the project/contract and description of services performed, including technical environment (i.e., software applications, data communications, etc.) if applicable:	Multiple vegetation management projects for BLM, California Desert District, including; tamarisk extraction and grinding, mapping, cut & pile, herbicide application, etc.	
Original Project/Contract Start Date:	2009	
Original Project/Contract End Date:	2012	
Original Project/Contract Value:	\$663,149.00	
Final Project/Contract Date:	ongoing	
Was project/contract completed in time originally allotted, and if not, why not?	Yes	
Was project/contract completed within or under the original budget/ cost proposal, and if not, why not?	Yes	



# STAFF RESUMES

## Fire Fuels Reduction Services

**Mr. Larry Forrester**-- Program Manager, Contractor Representative--He has greater than 20 years experience in forestry services performed throughout twenty- five different states with the accompanying knowledge of tree species, tree damage, equipment limitations, logistics, mapping, and fire prevention. He has experience in hazardous fuels reduction by mechanical & hand methods, thinning, and hand piling projects performed for the National Park Service, Bureau of Indian Affairs, US Fish and Wildlife Service, US Forest Service, Bureau of Land Management, and State of New Mexico. Mr. Forrester will have specific authority to bind Contractor in all matters except contract modifications, change orders and contract release. He is licensed with the U.S. Department of Labor under MSPA regulations enabling him to recruit, hire, transport, and supervise seasonal labor and will be available for this project as needed.

**Mr. Francisco Salazar**—Contractor Representative, Foreman, Inspector--Mr. Salazar has been employed in thinning / piling / pruning / WUI for greater than eight years. He has managed crews for numerous government and private contracts (NPS included) and usually oversees a crew of twelve men. Francisco has received "hands on" experience and training in silvicultural practices and has a 100% contract compliance rating in past projects. Francisco is fluent in English and Spanish. He is certified by the U.S. Department of Labor to recruit, hire, transport, and supervise migrant seasonal employees. Mr. Salazar will be available for this project on as "as needed basis" and will have authority to bind contractor to on-the-ground administration, sign work orders—suspend and resume orders---and pay invoices.

**Mr. Tony Sanchez**—Contractor Representative, Foreman, Inspector, Quality Control System Manager—Mr. Sanchez has four years experience in mechanical hazardous fuels reduction projects. He is an accomplished heavy equipment operator and is knowledgeable in various types of specialized equipment for grinding, mulching, masticating, chipping, extracting, and removing unwanted vegetation. He has performed fuels reduction projects for NPS, BIA, BLM, State of New Mexico, and US Forest Service throughout the Southwest United States. Tony is bilingual in English and Spanish. He has gained knowledge in silvicultural prescriptions and applications thru field operations training. Mr. Sanchez will be available for this project on as "as needed

basis” and will have authority to bind contractor to on-the-ground administration, sign work orders—suspend and resume orders---and pay invoices.

**Mr. Brian Hamilton**—Operations Manager, Contractor Representative, Inspector—Mr. Hamilton attended Kansas State University and has a Bachelor of Science Degree in Park Resource Management graduating in 1999. He has certified training in Federal Integrated Pest Management, Pest Applicators Certificate, Restoration of Disturbed Wildlands, Defensive Driving, Threatened & Endangered Species Management and Consultation, Red Card Certification – Fire Fighter Type II, Nevada Restricted use Pesticide Certificate, and ATV Safety Riding Strategies and Practices. He has worked for the BLM as a Natural Resource Specialist in Fuels responsible for noxious weed control and hazardous fuels reduction projects and establishing and maintaining a photo-monitoring program inclusive of all hazardous fuels reduction projects as well as noxious weed treatments. Mr. Hamilton is a licensed herbicide applicator in various western states. He is well versed in species identification and implementing silvicultural prescriptions and will be available upon an “as needed” basis and will have authority to bind contractor to on-the-ground administration, sign work orders—suspend and resume orders---and pay invoices.

**Mr. Garry Schenck, Sr.**—Contractor Representative, Foreman, Inspector—Mr. Schenck has been employed in forestry projects of fuel reduction, logging, site preparation, and road building for more than 25 years. He is an accomplished equipment operator for all types of heavy equipment and a skilled mechanic. He has worked in this capacity on projects in Arizona, New Mexico, Colorado, and Utah for USFS, NPS, BLM, BIA, and State Forestry Agencies.

**Mr. Vicente Oliveira**—Contractor Representative, Foreman, Inspector---Mr. Oliveira has been employed in thinning / chipping / tree planting for nine years. He is an American citizen and is fluent in English, Spanish, and Portuguese. Mr. Oliveira has current experience in Bosque fuels reduction treatment, concurrently working on projects in New Mexico for National Park Service, US Fish and Wildlife, Ciudad Water District, Valencia SWCD, and the Middle Rio Grande Conservancy District. He is certified by the US Department of Labor to recruit, hire, transport, and supervise migrant seasonal employees.

**Mr. Noel Aquino**—Contractor Representative, Foreman, Inspector---Noel has greater than ten years experience. He began as a laborer and quickly moved to Foreman, acquiring experience in tree planting, tree thinning, piling / chipping, chemical application, and powerline maintenance. He has managed a maximum of thirty men per

project and has experience in government contraction administration. Work has been accomplished in Mississippi, Idaho, Montana, Washington, Texas, Louisiana, Alabama, New Mexico, and Colorado. He has managed projects for National Park Service, International Paper Company, Georgia Pacific, Potlatch Corporation, Plum Creek and Lincoln National Forest; many with similar specifications for species, spacing, and damage recognition. Noel is bilingual in English and Spanish and is MSPA certified.

**Mr. Juan Salazar**—Foreman, Inspector, Contractor Representative. Mr. Salazar has been employed in reforestation tree planting and thinning / piling for five years. He is an American citizen and is fluent in English and Spanish. Mr. Salazar is currently supervising a crew of 15 men performing thinning / chipping / piling / herbicide application / invasive species surveys in the Nevada-California region. He is certified by the U.S. Department of Labor to recruit, hire, transport, and supervise migrant seasonal employees.

**Mr. Nick Nunley**—Contractor Project Superintendent, Foreman, Inspector—Nick has one year of experience in Forestry Fuels Reduction Projects with SWEAT and six years prior experience in commercial land clearing, demolition, landscaping, etc. Mr. Nunley is currently field superintendent for four crews working in the Colorado Rocky Mountains performing Fuels Reduction and Hazard Tree Removal. All projects are operating efficiently with optimum quality control inspection results. Responsibilities include reporting, quality control, communications liaison with USFS personnel, safety inspections, personnel administrations, weekly payroll reporting, etc. Mr. Nunley will have authority to bind contractor to on-the-ground administration, sign work orders—suspend and resume orders—and pay invoices.

**Mr. Ernesto Contreras** - Contractor Representative, Foreman, Inspector – Mr. Contreras is currently performing thin & pile work for the Arapahoe NF on the Canyon Lakes RD. He has 10+ years of experience on this type of work with past projects throughout the Rocky Mountains with a substantial amount performed in Montana for the USFS. Ernesto is an American citizen, is bilingual in English & Spanish and is extremely meticulous with quality control and adherence to contract specifications. He will have authority for on-the-ground administration, sign work orders / suspend and resume orders, and daily report discussions with authorized government project personnel.

**Mr. Samuel Vargas** – Contractor Representative, Foreman, Inspector – Mr. Vargas is currently performing thin & pile work for the Arapaho NF on the Canyon Lakes RD. He has 20+ years of experience in forestry related activities for USFS, BLM, NPS, etc. and has worked throughout the United States. Mr. Vargas is bilingual in English & Spanish

and will have designated authority for on-the-ground administration, sign work orders / suspend / resume orders, and receipt and discussion of daily reports with authorized government project personnel.



Corporate Office: 2401 Executive Plaza, Ste. 7B, Pensacola, FL 32504  
Phone: 850.912.8760 | Fax: 850.912.8761

Regional Offices: Green Cove Springs, FL; Ackerman, MS; Northport, AL; Hot Springs, AR;  
Atlanta, GA; Las Vegas, NV; Albuquerque, NM; Colorado Springs, CO  
[www.sweat8a.com](http://www.sweat8a.com) [donsweat@sweat8a.com](mailto:donsweat@sweat8a.com)

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## INTRODUCTION-PROFILE

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SWEAT is an SBA Certified 8(a) SDB company, Native American owned, with greater than 30 years experience in contracting, successfully completing projects in many different states for Federal, State, and Private clients. A reputation has been established with skilled workers, professional management, and quality services at a 'best value' cost.

SWEAT is 100% owned by Don Sweat and is a participant in the United States Small Business Administration 8(a) Business Development program thru February 19, 2019. SWEAT has FEIN 26-0367319, DUNS 938372393, & CAGE Code 4ZMR8.

SWEAT has performed General Contracting & Natural Resource projects of planting, invasive species eradication, fuels reduction, hazard tree and storm debris clean-up, reforestation, thinning, mastication, herbicide application, wetland restoration, trail construction & maintenance, TSI, WUI, chipping, planting, fencing, design/build, new construction, renovation, demolition, environmental remediation, horizontal construction, roofing, underground utilities, earthwork, site preparation, road maintenance, , etc. for DoD, DOI, USFS, BLM, USCOE, NPS, US F&W and various other governmental agencies. Project monetary size has varied from \$5,000 to \$3M and crew size is adjusted with project, from three to one hundred employees.

SWEAT is licensed by the United States Department of Labor, MSPA C-04-367319-F-14-R, and is fully insured with General Liability coverage with Colony Insurance Company policy #GL850948 and Workers Compensation Insurance with American Interstate Insurance Company policy #AVWCFL2094452012, Commercial Auto policy # BA639M7747 with Travelers Group and has bonding capacity of \$5M single, \$20M aggregate with Paragon/International Fidelity.



# SWEAT, LLC

## General Contractor & Natural Resources

**8(a) SDB - NATIVE AMERICAN OWNED**

### NATURAL RESOURCES AND LAND MANAGEMENT SERVICES

- » Habitat Restoration
- » Mastication, Chipping, Grinding & Bullhog
- » Right-of-Way and Easement Management
- » Environmental Remediation
- » Site Work, Clearing, and Grubbing
- » Fire/Natural Disaster Rehabilitation
- » Forest Thinning and Fuels Reduction
- » Reforestation and Land Reclamation
- » GIS, Mapping, Monitoring and Research
- » Invasive Species, Herbicide and Pest Control

### THE SWEAT ADVANTAGE

- » Management and leadership backed by over 25 years experience in Forestry, Natural Resources and Land Management
- » Successful past performance for clients such as the USDA, USFS, US Air Force, US Army COE, US Navy, NAVFAC, BLM, BIA, US Fish and Wildlife Service, International Boundary Commission, and the National Park Service
- » Bonding Capacity up to \$5 Million single project, \$20 Million aggregate
- » \$3 Million in heavy equipment
- » Mobilization capability nationwide

### CONTACT

**Don Sweat, President**

2401 Executive Plaza, Ste. 7B  
Pensacola, FL 32504  
850.912.8760, 850.912.8761 fax

[www.sweat8a.com](http://www.sweat8a.com) [donsweat@sweat8a.com](mailto:donsweat@sweat8a.com)

Regional Offices; Jacksonville, FL, Albuquerque, NM, Las Vegas, NV, Ackerman, MS, Odon, IN

# SWEAT, LLC

General Contractor  
& Natural Resources

8(a) SDB - NATIVE AMERICAN OWNED

NATURAL RESOURCES  
& LAND MANAGEMENT  
SERVICES

SWEAT, LLC

DUNS #: 938372393

CAGE Code: 4ZMR8

## SAMPLE PROJECTS

Project Name/ Description	Contract Value	Client Agency	Contract Number	Reference Point of Contact
Ash Meadows NWR, Extract, Grind, GPS Survey Map, Weed Treatment	\$8,063,083	US Fish & Wildlife	Multiple Task Orders	Sharon McKelvey 775-372-5435
NPS IDIQ, Hazardous Fuels Reduction, Fuelbreaks, Mastication, Chipping	\$2,941,095	National Park Service	Multiple Projects under IDIQ	P. Fresquez-Hernandez 505-988-6085
Tamarisk, Russian Olive, Arundo Eradication	\$2,190,569	Mojave Desert RC&D	Multiple Task Orders	Jackie Lindgren 760-843-6882
Eglin, Mechanical Timberstand Improvement, Drum Chopping, ROW Clearing	\$2,011,675	US Air Force	Multiple Task Orders	Viola Walker 850-883-1169
Florida, Heavy Mowing, Surveys, Wiregrass, Velpar, Release, Thinning	\$1,421,548	US Forest Service	Multiple Task Orders	Sue Brown 850-523-8500
Hurlburt Field, FL, Tree Removal, Defoliation, Thinning, LOS Clearing	\$851,964	US Air Force	Multiple Task Orders	B.K. Stoesser 850-884-3273
Fort Benning, GA, Reforestation, Thinning	\$481,817	Department of the Army	Multiple Task Orders	James Parker 706-544-7081
Wildland Urban Interface	\$455,143	Ciudad Soil & Conservation	Multiple Task Orders	Sue Hansen 505-761-5448
Ashley NF-Reservation Ridge Stewardship	\$313,259	US Forest Service	AG-84N8-S-10-0056	Dreama Vicars 801-975-3445
UT - South Beaver Bullhog Project	\$294,107	Bureau of Land Management	AR11055	Adrian Ruger 801-538-3146
Invasive Species Eradication, Herbicide, Plant Wiregrass	\$269,985	FL Fish & Wildlife	Multiple Task Orders	Jim Schuette 561-624-6989
NM, Salt Cedar Removal	\$266,040	USACE	Multiple Task Orders	Eugene Jaramillo 505-385-9638
Panama City, FL, Xeriscape Landacaping, Tree Removal	\$232,817	US Navy	Multiple Task Orders	Charlene Buduo 850-636-6339
FL, Timber Stand Improvement, Drum Chopping	\$230,444	Three Rivers RC&D Council	Multiple Task Orders	John Harper 850-623-0030
Ft. Gordon, GA, Planting	\$203,120	Department of the Army	Multiple Task Orders	Allen Braswell 706-791-9932
Arapaho-Roosevelt NF Chipmunk Chipping	\$179,052	US Forest Service	AG-82B1-C-10-0172	Linda Spitzler 303-908-5356
Medicine Bow/Routt NF Blacktail Piling-Scarification	\$177,433	US Forest Service	AG-82X9-S-10-0179	Malinda Horitski 970-295-6683
Oconee NF RCW Midstory Treatment	\$152,736	US Forest Service	AG-4419-C-10-0497	Christy Smith 404-347-3180

# State of Nevada

## Fire Fuels Reduction Services RFP 1995 Part II - Cost Proposal

**SWEAT LLC**  
**P.O. Box 30174**  
**Pensacola, FL 32503**

**6592 Moss Agate Dr.**  
**Las Vegas, NV 89131**

**5257 MS Highway**  
**Ackerman, MS 39735**

**SBA certified 8(a) SDB**  
**Native American Owned**

Part II – Cost Proposal
Fire Fuels Reduction Services
1995
SWEAT LLC
P.O. Box 30174, Pensacola, FL 32503
September 19, 2012
2:00 PM

Request for Proposal #1995- Fire Fuels Reduction Services

Scope 3.1 Forest Management Hand Crew

Proposer Name SWEAT LLC		
Service	Cost Unit	Price
Tree Cutting (felling, limbing, bucking)	Acre	\$1,100.00
Burn Pile Stacking	Acre	\$800.00
Pile Burning	Acre	No Bid
Brushing	Acre	\$950.00
Chipping	Hourly	\$2,000
Fire Line Construction	LF	\$5.00
Mobilization	Mile	\$5.00

Hourly rates/fees for additional services not included above		
Normal business hours (8:00 A.M. to 5:00 P.M. M-F)	Hour	None
After hours (5:01 P.M. to 7:59 A.M. M-F)	Hour	1.5 x rate (OT)
Emergency service calls	Hour	\$67.50

List any other associated charges not included above. Attach additional sheets if necessary		

# Attachment ----Scope #1

Tree Cutting – Contractor will provide all tools, transportation, safety equipment, and supervision.

Burn Pile Stacking – Contractor will provide all tools, transportation, safety equipment, and supervision.

Pile Burning – No Bid

Brushing - Contractor will provide all tools, transportation, safety equipment, and supervision.

Chipping – Contractor will provide an experienced five person crew with all tools, transportation, safety equipment, and supervision.

Fire Line Construction - Contractor will provide all tools, transportation, safety equipment, and supervision.

Mobilization - \$5 per mile each vehicle – Standard is one crew transport vehicle and one support vehicle, total of two vehicles per project.

**Hourly rate per person for ALL Scope #1 Forest Management Hand Crew Service (All tasks) is \$45.00 per standard hour including handtools.**

No Overtime (40+ hours / week) or per diem included in Service Pricing. All hours in excess of 40+ hours / week requested to work will be 1.5 X standard hourly pricing.

**Request for Proposal #1995- Fire Fuels Reduction Services**

**Scope 3.3 Forestry Equipment**

Proposer Name SWEAT LLC

Service	Cost Unit	Price
Tree Shear	Operating Hour	\$105.00
Brush mastication - light duty	Operating Hour	\$125.00
Brush mastication - Medium duty	Operating Hour	\$225.00
Brush mastication - Heavy duty	Operating Hour	\$350.00
Mobilization	Mile	\$4.00

**Hourly rates/fees for additional services not included above**

Normal business hours (8:00 A.M. to 5:00 P.M. M-F)	Hour	None
After hours (5:01 P.M. to 7:59 A.M. M-F)	Hour	1.5 x rate
Emergency service calls	Hour	1.5 x rate

**List any other associated charges not included above. Attach additional sheets if necessary**

see attached	

**List Manufacturer and Model number of equipment that will be used**

see Technical Proposal

## Attachment ----Scope #3

Tree Shear – Contractor will provide equipment, personnel, transportation, safety equipment, operating expenses, cleaning, and supervision.

Brush Mastication – Light Duty - Contractor will provide equipment, personnel, transportation, safety equipment, operating expenses, cleaning, and supervision.

Brush Mastication – Medium Duty - Contractor will provide equipment, personnel, transportation, safety equipment, operating expenses, cleaning, and supervision.

Brush Mastication – Heavy Duty - Contractor will provide equipment, personnel, transportation, safety equipment, operating expenses, cleaning, and supervision.

**No Overtime (40+ hours / week) or per diem included in Service Pricing. All hours in excess of 40+ hours / week requested to work will be 1.5 X standard hourly pricing.**

Request for Proposal #1995- Fire Fuels Reduction Services

Scope 3.4 Pesticide Application

Proposer Name SWEAT LLC

Service	Cost Unit	Price
Hand application	Operating Hour	\$47.50
Hand application	Acre	\$190.00
Mechanical application	Operating Hour	no bid
Mechanical application	Acre	no bid

**Hourly rates/fees for additional services not included above**

Normal business hours (8:00 A.M. to 5:00 P.M. M-F)	Hour	None
After hours (5:01 P.M. to 7:59 A.M. M-F)	Hour	1.5 x rate
Emergency service calls	Hour	1.5 x rate

**List any other associated charges not included above. Attach additional sheets if necessary**

see attached	

# Attachment ----Scope #4

Hand Application – Contractor will provide equipment, personnel, transportation, safety equipment, operating expenses, cleaning, and supervision. Solo Backpack Sprayers, Garmin GPS, ATV mounted tanks, trailer mounted nurse tanks.

Mechanical Application – No Bid

No Overtime (40+ hours / week) or per diem included in Service Pricing. All hours in excess of 40+ hours / week requested to work will be 1.5 X standard hourly pricing. No herbicide costs included.

**ATTACHMENT J – COST PROPOSAL CERTIFICATION OF COMPLIANCE  
TERMS AND CONDITIONS OF RFP**

I have read, understand and agree to comply with the terms and conditions specified in this Request for Proposal.

YES      X                      I agree to comply with the terms and conditions specified in this RFP.  
\_\_\_\_\_

NO                              I do not agree to comply with the terms and conditions specified in this RFP.  
\_\_\_\_\_

In order for any exceptions and/or assumptions to be considered they **MUST** be documented in detail in the tables below. The State will not accept additional exceptions and/or assumptions if submitted after the proposal submission deadline. Vendors must be specific. Nonspecific exceptions or assumptions may not be considered. If the exception or assumption requires a change in the terms or wording of the contract, the scope of work, or any incorporated documents, vendors must provide the specific language that is being proposed in the tables below.

Company Name  
SWEAT LLC

Signature



Print Name Don Sweat

Date 9/16/12

*Vendors MUST use the following format.* Attach additional sheets if necessary.

**EXCEPTION SUMMARY FORM**

EXCEPTION #	RFP SECTION NUMBER	RFP PAGE NUMBER	EXCEPTION (Complete detail regarding exceptions must be identified)

**ASSUMPTION SUMMARY FORM**

ASSUMPTION #	RFP SECTION NUMBER	RFP PAGE NUMBER	ASSUMPTION (Complete detail regarding assumptions must be identified)

This document must be submitted in Tab III of vendor's cost proposal.  
This form **MUST NOT** be included in the technical proposal.