

Tab I – Title Page

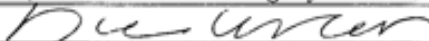
Part I A – Technical Proposal	
RFP Title:	Fire Fuels Reduction Services
RFP:	1995
Vendor Name:	Cross Check Services, LLC
Address:	PO Box 3713, Olympic Valley, CA 96146
Proposal Opening Date:	September 19, 2012
Proposal Opening Time:	2:00 PM

Tab II – Table of Contents

1. Tab III Vendor Information Sheet.....	3
2. Tab IV State Documents.....	4
3. Tab V Attachment B – Technical Proposal Certification of Compliance with Terms and Conditions of RFP.....	10
4. Tab VI Section 3 – Scope of Work.....	11
5. Tab VII Section 4 – Company Background and References.....	19
6. Tab VIII Attachment G – Proposed Staff Resume(s).....	28

Tab III Vendor Information

VENDOR INFORMATION SHEET FOR RFP 1995

V1	Firm Name	Cross Check Services LLC		
V2	Street Address	PO Box 3713		
V3	City, State, ZIP	Olympic Valley, CA, 96146		
V4	Telephone Number			
	Area Code: 530	Number: 581-4225	Extension:	
V5	Facsimile Number			
	Area Code: 530	Number: 581-4225	Extension:	
V6	Toll Free Number			
	Area Code:	Number:	Extension:	
V7	<i>Contact Person for Questions / Contract Negotiations, including address if different than above</i>			
	Name: David Mercer			
	Title: Managing Member			
	Address:			
	Email Address: djcmrceer@hotmail.com			
V8	Telephone Number for Contact Person			
	Area Code: 530	Number: 412-0622	Extension:	
V9	Facsimile Number for Contact Person			
	Area Code: 530	Number: 581-4225	Extension:	
V10	<i>Name of Individual Authorized to Bind the Organization</i>			
	Name: David Mercer		Title: Managing Member	
V11	<i>Signature (Individual must be legally authorized to bind the vendor per NRS 333.337)</i>			
	Signature: 		Date: 9/15/12	

Tab IV State Documents
A. Signature Page from 1995a Amendment

sources, and others as specified in each individual project plan when bidding for equipment.

8. Are there any special technical formatting directions for the CDs?

No. The CDs must contain the information as outlined in Section 9 of the RFP.

9. Section 9.2.2.6 says that, "Written responses must be in bold/italics and placed immediately following the applicable RFP question, statement and/or section." What is the response information the State is looking for? There are no questions; rather just defined scopes listed. So, what "response" information is desired there?

Section 9.2.2.6 is referring to the vendor's response to the Scope of Work identified in Section 3 of the RFP. Vendors must acknowledge each question, statement and/or section in some way. A response to each question, statement and/or section is important because this is where the vendor will demonstrate and be scored on capabilities, experience, etc., for each specific scope as outlined.

ALL ELSE REMAINS THE SAME FOR RFP 1995.

Vendor shall sign and return this amendment with proposal submitted.

NAME OF VENDOR	Cross Check Services, LLC
AUTHORIZED SIGNATURE	
TITLE	Managing Member DATE 9/12/12

RFP 1995 Amendment 1

This document must be submitted in the "State Documents" section/tab of vendors' technical proposal

B. Attachment A

ATTACHMENT A – CONFIDENTIALITY AND CERTIFICATION OF INDEMNIFICATION

Submitted proposals, which are marked "confidential" in their entirety, or those in which a significant portion of the submitted proposal is marked "confidential" **will not** be accepted by the State of Nevada. Pursuant to NRS 333.333, only specific parts of the proposal may be labeled a "trade secret" as defined in NRS 600A.030(5). All proposals are confidential until the contract is awarded; at which time, both successful and unsuccessful vendors' technical and cost proposals become public information.

In accordance with the Submittal Instructions of this RFP, vendors are requested to submit confidential information in separate binders marked "**Part I B Confidential Technical**" and "**Part III Confidential Financial**".

The State will not be responsible for any information contained within the proposal. Should vendors not comply with the labeling and packing requirements, proposals will be released as submitted. In the event a governing board acts as the final authority, there may be public discussion regarding the submitted proposals that will be in an open meeting format, the proposals will remain confidential.

By signing below, I understand it is my responsibility as the vendor to act in protection of the labeled information and agree to defend and indemnify the State of Nevada for honoring such designation. I duly realize failure to so act will constitute a complete waiver and all submitted information will become public information; additionally, failure to label any information that is released by the State shall constitute a complete waiver of any and all claims for damages caused by the release of the information.

This proposal contains Confidential Information, Trade Secrets and/or Proprietary information as defined in *Section 2 "ACRONYMS/DEFINITIONS."*

Please initial the appropriate response in the boxes below and provide the justification for confidential status.

Part I B – Confidential Technical Information			
YES		NO	X
Justification for Confidential Status			

A Public Records CD has been included for the Technical and Cost Proposal			
YES	X	NO	

Part III – Confidential Financial Information			
YES	X	NO	
Justification for Confidential Status			

Cross Check Services LLC

Company Name

Signature

David J Mercer

Print Name

9/12/12

Date

This document must be submitted in Tab IV of vendor's technical proposal

C. Attachment C

ATTACHMENT C – VENDOR CERTIFICATIONS

Vendor agrees and will comply with the following:

- (1) Any and all prices that may be charged under the terms of the contract do not and will not violate any existing federal, State or municipal laws or regulations concerning discrimination and/or price fixing. The vendor agrees to indemnify, exonerate and hold the State harmless from liability for any such violation now and throughout the term of the contract.
- (2) All proposed capabilities can be demonstrated by the vendor.
- (3) The price(s) and amount of this proposal have been arrived at independently and without consultation, communication, agreement or disclosure with or to any other contractor, vendor or potential vendor.
- (4) All proposal terms, including prices, will remain in effect for a minimum of 180 days after the proposal due date. In the case of the awarded vendor, all proposal terms, including prices, will remain in effect throughout the contract negotiation process.
- (5) No attempt has been made at any time to induce any firm or person to refrain from proposing or to submit a proposal higher than this proposal, or to submit any intentionally high or noncompetitive proposal. All proposals must be made in good faith and without collusion.
- (6) All conditions and provisions of this RFP are deemed to be accepted by the vendor and incorporated by reference in the proposal, except such conditions and provisions that the vendor expressly excludes in the proposal. Any exclusion must be in writing and included in the proposal at the time of submission.
- (7) Each vendor must disclose any existing or potential conflict of interest relative to the performance of the contractual services resulting from this RFP. Any such relationship that might be perceived or represented as a conflict should be disclosed. By submitting a proposal in response to this RFP, vendors affirm that they have not given, nor intend to give at any time hereafter, any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor, or service to a public servant or any employee or representative of same, in connection with this procurement. Any attempt to intentionally or unintentionally conceal or obfuscate a conflict of interest will automatically result in the disqualification of a vendor's proposal. An award will not be made where a conflict of interest exists. The State will determine whether a conflict of interest exists and whether it may reflect negatively on the State's selection of a vendor. The State reserves the right to disqualify any vendor on the grounds of actual or apparent conflict of interest.
- (8) All employees assigned to the project are authorized to work in this country.
- (9) The company has a written equal opportunity policy that does not discriminate in employment practices with regard to race, color, national origin, physical condition, creed, religion, age, sex, marital status, sexual orientation, developmental disability or handicap.
- (10) The company has a written policy regarding compliance for maintaining a drug-free workplace.
- (11) Vendor understands and acknowledges that the representations within their proposal are material and important, and will be relied on by the State in evaluation of the proposal. Any vendor misrepresentations shall be treated as fraudulent concealment from the State of the true facts relating to the proposal.
- (12) Vendor must certify that any and all subcontractors comply with Sections 7, 8, 9, and 10, above.
- (13) The proposal must be signed by the individual(s) legally authorized to bind the vendor per NRS 333.337.

Cross Check Services LLC

Vendor Company Name



Vendor Signature

David J Mercer

9/12/12

Print Name

Date

This document must be submitted in Tab IV of vendor's technical proposal

Firearms Reduction Services

RFP 1995

Page 47 of 56

D. Attachment K

ATTACHMENT K – CERTIFICATION REGARDING LOBBYING

Certification for Contracts, Grants, Loans, and Cooperative Agreements

The undersigned certifies, to the best of his or her knowledge and belief, that:

- (1) No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.
- (2) If any funds other than Federally appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure of Lobbying Activities," in accordance with its instructions.
- (3) The undersigned shall require that the language of this certification be included in the award documents for all sub awards at all tiers (including subcontracts, sub grants, and contracts under grants, loans, and cooperative agreements) and that all sub recipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by section 1352, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

By:  9/12/12
Signature of Official Authorized to Sign Application Date

For: Cross Check Services LLC
Vendor Name


RFP 1995 Fire & Fuels Reduction Services
Project Title

This document must be submitted in Tab IV of vendor's technical proposal

E. Copies of Vendor Licensing Agreements

Not applicable

F. Copies of Applicable Certifications and/or Licenses

License Number: A 10575	STATE OF CALIFORNIA	
Date of Issuance: 03/04/2011	THE RESOURCES AGENCY	
License Valid Period:	STATE BOARD OF FORESTRY	
01/01/2011 - 12/31/2012	TIMBER OPERATOR LICENSE	
<div>CROSS CHECK SERVICES LLC PO BOX 3713 OLYMPIC VALLEY, CA 96146</div>		<p>This timber operator license is issued pursuant to the provisions of Article 6, Chapter 8, Division 4 of the Public Resources Code; the regulations of the State Board of Forestry in Article 3, Subchapter 4.1, Chapter 2, Division 2, Title 14 of the Administrative Code; and in response to the licensee's application in the prescribed manner.</p> <p>This timber operator license does not purport to confer property rights in timber, land, or the products thereof.</p> <p>CDF STOCK 75401300491</p>

RM-61 (10/98)

(SEE REVERSE SIDE)

Tab V Attachment B – Technical Proposal Certification of Compliance

ATTACHMENT B – TECHNICAL PROPOSAL CERTIFICATION OF COMPLIANCE WITH TERMS AND CONDITIONS OF RFP

I have read, understand and agree to comply with the terms and conditions specified in this Request for Proposal.

YES ☒ I agree to comply with the terms and conditions specified in this RFP.

NO ☐ I do not agree to comply with the terms and conditions specified in this RFP.

In order for any exceptions and/or assumptions to be considered they **MUST** be documented in detail in the tables below. The State will not accept additional exceptions and/or assumptions if submitted after the proposal submission deadline. Vendors must be specific. Nonspecific exceptions or assumptions may not be considered. If the exception or assumption requires a change in the terms or wording of the contract, the scope of work, or any incorporated documents, vendors must provide the specific language that is being proposed in the tables below.

Cross Check Services LLC

Company Name

Signature

David J Mercer

Print Name

9/12/12

Date

Vendors MUST use the following format. Attach additional sheets if necessary.

EXCEPTION SUMMARY FORM

EXCEPTION #	RFP SECTION NUMBER	RFP PAGE NUMBER	EXCEPTION (Complete detail regarding exceptions must be identified)

ASSUMPTION SUMMARY FORM

ASSUMPTION #	RFP SECTION NUMBER	RFP PAGE NUMBER	ASSUMPTION (Complete detail regarding assumptions must be identified)

This document must be submitted in Tab V of vendor's technical proposal

Fire Fuels Reduction Services

RFP 1995

Page 46 of 56

Tab VI Section 3 – Scope of Work

3. SCOPE OF WORK

In order for vendors to be considered for any fire fuels reduction service, proposing vendors must provide evidence of the required employee knowledge and skills through experience (attach resumes and/or CV), as well as a detailed description of services in the scope of work being proposed upon. A minimum of three years experience in each of the scopes of work being proposed upon is preferred.

3.1 Forest Management Hand Crew Services Specification

Cross Check Services, LLC is not submitting a proposal for this scope of work.

3.2 Large Tree Removal Services Specification

- 3.2.1 Awarded vendor will provide large tree removal on an as needed basis. Vendor must be a qualified tree worker and must provide certification and/or license information.
- 3.2.2 Equipment used must be able to operate on uneven, rocky ground.
- 3.2.3 Equipment used must be able to selectively remove individual trees.
- 3.2.4 Equipment used must be able to operate in close proximity to homes and other structures.
- 3.2.5 Trees may be located on parcels owned by the State in Washoe and Douglas Counties, as well as rural Carson City, on the Nevada side of the Lake Tahoe Basin, in addition to other locations throughout the State.
- 3.2.6 Tree stumps shall be cut to a height of six (6) inches or what is deemed to be appropriate based on site limitations (to be determined by State's designee and awarded vendor), and then treated with a borax solution. If the entire tree is not specified for removal, then logs remaining on the lot must be bucked as necessary to insure that each log or log segment is completely on the ground, and is located on State property.
- 3.2.7 All hazard trees must be limbed, and the slash must be removed from the property, or chipped, blown and scattered on the property as directed by the State's designee. Wood chips left on the parcel must not exceed two (2) inches in depth.
- 3.2.8 If project specifications include that the awarded vendor remove materials for commercial purposes, then the awarded vendor may be expected to reduce or negotiate their fees. Vendors must indicate in their response whether or not they will remove materials for commercial purposes, and if so, define their process and fee schedule, along with their willingness to negotiate when appropriate.

- 3.2.9 Upon receipt of a work order, the awarded vendor shall transport a work crew and equipment to the job site and have all work completed within thirty (30) days.
- 3.2.10 The awarded vendor's activities upon any State property shall be confined to spaces, areas, roads and locations as directed by the State's designee.
- 3.2.11 The awarded vendor will work only on normal workdays, Monday through Friday, and between the hours of 8:00 a.m. and 5:00 p.m. After hours work and work on Saturdays, Sundays, and State holidays will not be permitted unless the awarded vendor obtains written approval from the State's designee.
- 3.2.12 Services will be provided by the vendor to accomplish large tree removal using the units below:
- 3.2.12.1 Class A: Any tree that can be laid down with a clear path on said property. (e.g., A 200' tree or a 30' tree regardless of the height and diameter, if the tree has a clear path to fall and can be easily topped and limbed. This job would require one (1) or more people).
- 3.2.12.2 Class B: Any tree needing to be climbed, trimmed, topped and pieced out. (This job requires a climber/faller and one or more ground person).
- 3.2.12.3 Class C: Mechanical involvement required. (e.g., Crane job – 100' crane. This job would require two (2) or more people).
- 3.2.13 Appropriate signage meeting State Highway and local county jurisdiction's requirements must be provided by awarded vendor.

Cross Check Services, LLC has read and understands and agrees to operate in a manner consistent with the above scope of work for large tree removal services. These practices and procedures are consistent with our standard operating procedures and we have significant experience conducting logging operations as specified above. Our innovative equipment, and knowledgeable timber fallers, can comfortably complete any Class A, B, or C tree removal projects.

3.3 Forestry Equipment Specification

- 3.3.1 Vendors must indicate in their response the manufacturer and model of available equipment, the capabilities of the equipment, and the operator/crews available to man the equipment.

Cross Check Services, LLC has some of the most innovative and environmentally minded forestry equipment in the nation. We focus extensively on training and safe operating procedures of our crews. Our operators are highly qualified and trained with many thousands of hours of experience running our equipment.

3.3.2 Equipment to be utilized on fuels management and/or forest health projects may include, but is not necessarily limited to:

3.3.2.1 Tree shears

- *None*

3.3.2.2 Brush masticators – light, medium, and heavy duty

- *Kobelco tracked excavator with low burning tracks and FAE mastication head with 30' of reach and the ability to operate in rough terrain.*
- *ASV tracked masticator, a medium duty masticator excellent for cleanup after logging operations and for treating brush fields and very sensitive ground IE loose DG soils.*

3.3.2.3 Feller bunchers

- *None*

3.3.2.4 Forwarders

- *Valmet 890 wheeled timber forwarder. Twenty-ton load capacity capable of operating on and off road up to 50% slope depending on ground conditions.*

3.3.2.5 Cut to length operators

- *Valmet 941 wheeled timber harvester. Capable of falling and processing trees up to 28" and operating on very ruff terrain and slopes of up to 50% depending on ground conditions.*

3.3.2.6 Heavy cranes

- *As needed*

3.3.2.7 Wheeled skidders

- *Cat 518*

3.3.2.8 Tracked skidders

- *Cat 527*

3.3.2.9 Tub grinders

- *Morebark Tracked Horizontal Grinder*

3.3.2.10 Chippers

- *Valmet 890 wheeled forwarder with Dutch Dragon 175 chipper mounted on rear frame. Twenty-ton capacity and ability to operate on moderate terrain up to 25% slope. The chipper mounted on the rear frame is capable of chipping round wood up to 18" in diameter, slash or any forest residue, and then either load chip into a self-contained 25³ yard bin or*

blow chip into trucks or piles. If loaded in the self-contained bin the material can later be transported to a trailer or bin for further transport to a biomass utilization facility.

3.3.3 Awarded vendor will be required to supply operator(s), equipment transport, and if applicable, water for fire suppression/dust abatement.

- *600-gallon fire safety trailer with state required hand tools and backpack pumps.*
- *Water truck or trailer for dust abatement on roads or landings.*

3.3.4 General project specifications (project specific specifications will be described in a scope of work prior to commencement of each project):

Cross Check Services (CCS) moves our equipment to the site and commences operations after contracts and schedules have being negotiated and accepted by all parties. CCS personnel will post signs to warn the public of the forestry operations and caution them to stay out of the area of operation. We would like the option to expand hours of operation when practical and appropriate (when we are working away from residential properties), and when ground conditions may permit. CCS has successfully completed numerous projects in the Tahoe Basin operating from 6am to 6pm in the past due to the low noise level of our equipment. We would only expand hours when we could do so without creating a nuisance to the surrounding community or when the ground conditions are appropriate.

Following site set-up, equipment staging, safety actions, and any other necessary job readiness tasks CCS will begin cutting designated or prescribed trees in a systematic way to limit the amount of travel for the forwarder. The forwarder will travel behind the harvester collecting the processed stems and biomass if prescribed and transport the material to as small of a landing as possible to load to trucks for transport. We generally work five or six days a week until the project is complete. We plan to start mastication or clean-up and any necessary sub-soiling of the forwarder trails directly behind the cutting operation to complete the whole project as rapidly as possible. If chipping is involved we will ether do this in the woods or landing depending on the project.

We intend to deck as little of the forwarded material on site as possible to minimize our footprint. CCS will attempt, whenever possible and practical, to utilize one landing at each job site directly off the haul roads to enable us to load trucks on haul roads. We feel this will allow projects to be completed without the creation of any new roads or landings. Given the long reach of our equipment, I feel that our harvesting techniques would be ideally suited to minimize any disturbance to the large amounts of sensitive ground cover in the typical project site.

- 3.3.4.1 All vegetation and slash identified for treatment shall be cut at a maximum of six (6) inches above the normal plane of ground (measured at stump height on uphill side)
- 3.3.4.2 No slash and other vegetative debris shall be more than twelve (12) inches deep as measured from the ground level
- 3.3.4.3 No damage to crop trees as a result of contract operations is permitted
- 3.3.4.4 All cut vegetation shall be kept within unit boundaries
- 3.3.4.5 Any cut vegetation falling into ditches, roads, road banks, trails or adjacent units shall immediately be removed by the end of the work day
- 3.3.4.6 No masticated or cut material shall lean against or be suspended by leave trees
- 3.3.4.7 Vegetation that is within two (2) feet vertical or horizontal of any obstacle such as large rocks or fences will not require treatment
- 3.3.4.8 All boles or pieces up to ten (10) inches in diameter shall be masticated

Cross Check Services, LLC is prepared to meet all of the above parameters for equipment operation and timber harvesting. The parameters and specifications above are familiar to us from our previous projects completed for the State of Nevada Department of Conservation and Natural Resources.

- 3.3.5 Specifications for cut material (slash):
 - 3.3.5.1 Fifty (50) percent shall be less than or equal to six (6) inches in length
 - 3.3.5.2 Forty (40) percent shall be less than or equal to two (2) feet in length
 - 3.3.5.3 Ten (10) percent shall be less than or equal to two (2) to four (4) feet in length

Cross Check Services, LLC is prepared to meet all of the above parameters for equipment operation and timber harvesting. The parameters and specifications above are familiar to us

from our previous projects completed for the State of Nevada Department of Conservation and Natural Resources.

3.4 Pesticide Application Specification

Cross Check Services, LLC is not submitting a proposal for this scope of work.

3.5 Seed Drills/Application Specification

Cross Check Services, LLC is not submitting a proposal for this scope of work.

3.6 Hauling Services Specification

- 3.6.1 Awarded vendor will drop off container on project site (roll on, roll off system).
- 3.6.2 Container must be capable of holding woody biomass (chipped or unchipped; but not in the same container).
- 3.6.3 Available container volumes should be ten (10), twenty (20), and thirty (30) cubic yards, or volume specified by State's designee.
- 3.6.4 The containers will be hauled by the awarded vendor from project sites to landfills, power plants, or biomass recycling centers on specially constructed heavy trucks.
- 3.6.5 Cost to include container rental, fuel, distance to the drop point, tipping fees, and biomass price per dry ton (if hauling to a biomass energy generator).
- 3.6.6 Awarded vendor may be requested to remove previously cut fuel wood from a project site. Vendors should include in their response a minimum bid per cord that will be paid to the State Agency awarding the project to remove fuel wood or other by-products for commercial sale and a listing of available equipment necessary to complete this task.

Cross Check Services, LLC operates numerous different types of forest product delivery vehicles. These are able to carry, transport, and deliver forest products as specified above. Some of our equipment used to regularly complete such projects includes walking floor, possum belly, and hayrack trailers.

3.7 Ground Seeders/Spreaders Specification

Cross Check Services, LLC is not submitting a proposal for this scope of work.

3.8 Controlled Fire Specification

Cross Check Services, LLC is not submitting a proposal for this scope of work.

3.9 Road Construction/Maintenance/Rehabilitation Specification

- 3.9.1 Vendors must indicate in their response the manufacturer and model of available equipment necessary to complete this work, the capabilities of the equipment, and the operator/crews available to man the equipment as they pertain to the specifications of this scope of work.
- 3.9.2 Road construction activities may include, but are not necessarily limited to:
- 3.9.2.1 Road blazing
 - ***Cat D5 or similar size dozer***
 - 3.9.2.2 Grading
 - ***Cat 140 or similar size grader***
 - 3.9.2.3 Backhoe/Trackhoe work
 - ***10-20 ton class excavator depending on type of job***
 - 3.9.2.4 Rock removal
 - ***10-20 ton class excavator depending on type of job***
 - 3.9.2.5 Tree removal
 - ***Timber Harvesting Equipment listed above***
 - 3.9.2.6 Cut and fill work
 - ***Excavators as above***
 - 3.9.2.7 Skid trail construction
 - ***Dozers or excavators as listed above***
 - 3.9.2.8 Installation of drainage structures such as, but not limited to:
 - A. Culverts, bar ditches
 - B. Rolling dips
 - C. Trench drains
 - D. Tile drains
 - E. Erosion control barriers and structures
 - F. Temporary drainage crossings
 - ***Drainage structures are typically completed with tracked excavators and vibrating rolling compactors.***
 - 3.9.2.9 Existing road and skid trail maintenance
 - ***Excavator or dozer as listed above***
 - 3.9.2.10 Skid road rehabilitation following project conclusion
 - ***Tracked excavator with ripping attachment***
- 3.9.3 Vendors must have a familiarity with drainage fabrics and geotextiles. Vendors must include in their response, detailed experience in comparable projects.

Cross Check Services, LLC has completed forestry operations in a number of challenging geographic areas. We have installed geotextiles in road construction in the past.

3.10 Additional Requirements

- 3.10.1 Vendors need to be aware that due to wildlife and special resource concerns, or special events, a temporary delay in authorization to proceed may result.
- 3.10.2 At awarded vendor's expense, all vehicles entering any critical habitats must be extensively cleaned (primarily the undercarriage) prior to entry to prevent the spread of invasive species.
- 3.10.3 The awarded contractor must agree to avoid impacts to historic and prehistoric sites as defined under NRS 381.195. Avoidance means that no ground disturbing activities associated with the project will affect historic and prehistoric sites during construction. The State's designee will flag the boundaries of historic and prehistoric sites to be avoided within the project area and present this information to the contractor in the field. The awarded contractor will be responsible for communicating avoidance requirements to heavy equipment operators, subcontractors and any of its personnel working in the vicinity. Any impacts to cultural resources within the flagged boundaries associated with the project, whether purposeful or inadvertent, are not acceptable and the State may require the awarded contractor to pay for the recordation, stabilization or data recovery at the site. The State may consider a contractor's affects to historic and prehistoric sites as disqualifying factors in future RFPs. In the event that historic or prehistoric resources are discovered, contractor will cease work immediately and contact the State's designee.
- 3.10.4 The awarded contractor shall ensure that all its personnel and the personnel of any of its subcontractors are directed not to engage in the illegal collection of historic and prehistoric materials.
- 3.10.5 The awarded contractor shall call law enforcement if any suspected human remains are encountered in the project area.

Cross Check Services, LLC is very familiar with working in wildlife and special resources area, as much of our operations have been conducted in the Lake Tahoe Basin. We pride ourselves on operating in a clean and sensitive manner to ensure minimal environmental impact. We understand the need to communicate well regarding boundaries and historic and prehistoric sites and have successfully conducted timber thinning and forest fuel reduction projects in such areas before. We understand the need for speedy and clear communication to ensure any forestry projects are completed in a manner consistent to NRS 381.195.

Tab VII Section 4 – Company Background and References

4. COMPANY BACKGROUND AND REFERENCES

4.1 VENDOR INFORMATION

4.1.1 Vendors must provide a company profile in the table format below.

Question	Response
Company name:	<i>Cross Check Services, LLC</i>
Ownership (sole proprietor, partnership, etc.):	<i>Sole proprietor LLC</i>
State of incorporation:	<i>California</i>
Date of incorporation:	<i>10/2005</i>
# of years in business:	<i>7</i>
List of top officers:	<i>David Mercer</i>
Location of company headquarters:	<i>Olympic Valley, CA USA</i>
Location(s) of the company offices:	<i>Olympic Valley, CA USA</i>
Location(s) of the office that will provide the services described in this RFP:	<i>1264 Lanny Lane, Olympic Valley, CA 96146</i>
Number of employees locally with the expertise to support the requirements identified in this RFP:	<i>5</i>
Number of employees nationally with the expertise to support the requirements in this RFP:	<i>5</i>
Location(s) from which employees will be assigned for this project:	<i>North Tahoe/Truckee California</i>

4.1.2 **Please be advised**, pursuant to NRS 80.010, a corporation organized pursuant to the laws of another state must register with the State of Nevada, Secretary of State’s Office, as a foreign corporation before a contract can be executed between the State of Nevada and the awarded vendor, unless specifically exempted by NRS 80.015.

4.1.3 The selected vendor, prior to doing business in the State of Nevada, must be appropriately licensed by the State of Nevada, Secretary of State’s Office, pursuant to NRS76. Information regarding the Nevada Business License can be located at <http://sos.state.nv.us>.

Question	Response
Nevada Business License Number:	<i>NV20111120089</i>
Legal Entity Name:	<i>Cross Check Services, LLC</i>

Is “Legal Entity Name” the same name as vendor is doing business as?

Yes	<i>X</i>	No	
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If “No”, provide explanation.

4.1.4 Vendors are cautioned that some services may contain licensing requirement(s). Vendors shall be proactive in verification of these requirements prior to proposal submittal. Proposals that do not contain the requisite licensure may be deemed non-responsive.

4.1.5 Has the vendor ever been engaged under contract by any State of Nevada agency?

Yes	X	No	
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If “Yes”, complete the following table for each State agency for whom the work was performed. Table can be duplicated for each contract being identified.

Question	Response
Name of State agency:	<i>Nevada Department of Conservation and Natural Resources</i>
State agency contact name:	<i>Paul Carmichael</i>
Dates when services were performed:	<i>11/2010 and 06/2012</i>
Type of duties performed:	<i>Chipping, mastication, timber falling</i>
Total dollar value of the contract:	<i>\$94,000</i>

Question	Response
Name of State agency:	<i>Northern Nevada Correctional Center</i>
State agency contact name:	<i>Damon Haycock</i>
Dates when services were performed:	<i>08/2008</i>
Type of duties performed:	<i>Selling biomass for powerplant</i>
Total dollar value of the contract:	<i>\$30,943.18</i>

4.1.6 Are you now, or have you been within the last two (2) years, an employee of the State of Nevada, or any of its agencies, departments, or divisions?

Yes		No	X
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If “Yes”, please explain when the employee is planning to render services, while on annual leave, compensatory time, or on their own time?

If you employ (a) any person who is a current employee of an agency of the State of Nevada, or (b) any person who has been an employee of an agency of the State of Nevada within the past two (2) years, and if such person will be performing or producing the services which you will be contracted to provide under this contract, you must disclose the identity of each such person in your response to this RFP, and specify the services that each person will be expected to perform.

4.1.7 Disclosure of any significant prior or ongoing contract failures, contract breaches, civil or criminal litigation in which the vendor has been alleged to be liable or held liable in a matter involving a contract with the State of

Nevada or any other governmental entity. Any pending claim or litigation occurring within the past six (6) years which may adversely affect the vendor's ability to perform or fulfill its obligations if a contract is awarded as a result of this RFP must also be disclosed.

Does any of the above apply to your company?

Yes		No	<i>X</i>
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If "Yes", please provide the following information. Table can be duplicated for each issue being identified.

Question	Response	
Date of alleged contract failure or breach:		
Parties involved:		
Description of the contract failure, contract breach, or litigation, including the products or services involved:		
Amount in controversy:		
Resolution or current status of the dispute:		
If the matter has resulted in a court case:	Court	Case Number
Status of the litigation:		

- 4.1.8 Vendors must review the insurance requirements specified in ***Attachment E, Insurance Schedule for RFP 1995***. Does your organization currently have or will your organization be able to provide the insurance requirements as specified in ***Attachment E***?

Yes	<i>X</i>	No	
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Any exceptions to the insurance requirements ***must*** be identified on ***Attachment B, Technical Proposal Certification of Compliance with Terms and Conditions of RFP***. In order for any exceptions to the insurance requirements to be considered they must be documented in detail in ***Attachment B***. The State will not accept additional exceptions and/or assumptions if submitted after the proposal submission.

Upon contract award, the successful vendor ***must*** provide the Certificate of Insurance identifying the coverages as specified in ***Attachment E, Insurance Schedule for RFP 1995***.

- 4.1.9 Company background/history and why vendor is qualified to provide the services described in this RFP. Limit response to no more than five (5) pages.

Cross Check Services, LLC is a locally owned and operated Tahoe area company whose sole mission is to improve the health and safety of the Tahoe Basin and surrounding areas through environmentally minded timber harvesting and forest fuel reduction work. We have completed forestry operations similar to those in this RFP for various public and private customers in the Tahoe Truckee basin. The quality of our work has been demonstrated through the completion of successful timer operations in a variety of challenging geographical settings. We pride ourselves on the cleanliness and safety of our operating team. We are known for our customer relations and good communication skills with all parties involved in contract negotiations and implementation.

Cross Check Services, LLC is able to complete extremely challenging work through its flexible techniques and innovative timber harvesting equipments. We have completed operations in steep slope situations, wet conditions, over-the-snow in wet meadow areas, and fire restoration. Our ability to complete work in such settings, while always being sensitive to ecological and archaeological factors, has been extremely valued by past customers. We also strive to ensure the landowners, both private and public, who live and work adjacent to our project areas are informed and satisfied with our operating practices.

Our provided references will substantiate the quality of our work and integrity of our personnel. We have successfully completed two projects working with the State of Nevada and would greatly value the opportunity to continue providing services.

4.1.10 Length of time vendor has been providing services described in this RFP to the public and/or private sector. Please provide a brief description.

Cross Check Services, LLC has been providing services similar to those in this RFP for numerous public and private customers in the Tahoe Truckee area for the past seven years.

4.1.11 Financial information and documentation to be included in Part III, Confidential Financial of vendor's response in accordance with **Section 9.5, Part III – Confidential Financial**.

- 4.1.11.1 Dun and Bradstreet Number
- 4.1.11.2 Federal Tax Identification Number
- 4.1.11.3 The last two (2) years and current year interim:
 - A. Profit and Loss Statement
 - B. Balance Statement

We have included the above information as directed in the Part III – Confidential Financial section of this RFP.

4.2 SUBCONTRACTOR INFORMATION

4.2.1 Does this proposal include the use of subcontractors? Check the appropriate response in the table below.

Yes		No	<i>X</i>
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If “Yes”, vendor must:

4.2.1.1 Identify specific subcontractors and the specific requirements of this RFP for which each proposed subcontractor will perform services.

4.2.1.2 If any tasks are to be completed by subcontractor(s), vendors must:

- A. Describe the relevant contractual arrangements;
- B. Describe how the work of any subcontractor(s) will be supervised, channels of communication will be maintained and compliance with contract terms assured; and
- C. Describe your previous experience with subcontractor(s).

4.2.1.3 Vendors must describe the methodology, processes and tools utilized for:

- A. Selecting and qualifying appropriate subcontractors for the project/contract;
- B. Ensuring subcontractor compliance with the overall performance objectives for the project;
- C. Ensuring that subcontractor deliverables meet the quality objectives of the project/contract; and
- D. Providing proof of payment to any subcontractor(s) used for this project/contract, if requested by the State. Proposal should include a plan by which, at the State’s request, the State will be notified of such payments.

4.2.1.4 Provide the same information for any proposed subcontractors as requested in **Section 4.1, Vendor Information**.

4.2.1.5 Business references as specified in **Section 4.3, Business References** must be provided for any proposed subcontractors.

4.2.1.6 Vendor shall not allow any subcontractor to commence work until all insurance required of the subcontractor is provided to the vendor.

4.2.1.7 Vendor must notify the using agency of the intended use of any subcontractors not identified within their original proposal and provide the information originally requested in the RFP in **Section 4.2, Subcontractor Information**. The vendor must receive agency approval prior to subcontractor commencing work.

4.3 BUSINESS REFERENCES

4.3.1 Vendors should provide a minimum of three (3) business references from similar projects performed for private, state and/or large local government clients within the last three (3) years.

4.3.2 Vendors must provide the following information for **every** business reference provided by the vendor and/or subcontractor:

The “Company Name” must be the name of the proposing vendor or the vendor’s proposed subcontractor.

Reference #:	<i>1</i>		
Company Name:	<i>Cross Check Services, LLC</i>		
<i>Identify role company will have for this RFP project (Check appropriate role below):</i>			
<i>X</i>	<i>VENDOR</i>		<i>SUBCONTRACTOR</i>
Project Name:	<i>S-POD trail clearing and forest thinning</i>		
Primary Contact Information			
Name:	<i>Jerusha Hall, Northstar At Tahoe</i>		
Street Address:	<i>PO Box 129</i>		
City, State, Zip	<i>Truckee, CA 96160</i>		
Phone, including area code:	<i>530-562-8043</i>		
Facsimile, including area code:			
Email address:	<i>jhall@vailresorts.com</i>		
Alternate Contact Information			
Name:			
Street Address:			
City, State, Zip			
Phone, including area code:			
Facsimile, including area code:			
Email address:			
Project Information			
Brief description of the project/contract and description of services performed, including technical environment (i.e., software applications, data communications, etc.) if applicable:	<i>Fuels reduction work, logging, chipping, hauling, road building trail clearing and forest thinning.</i>		
Original Project/Contract Start Date:	<i>2010</i>		
Original Project/Contract End Date:	<i>07/2012</i>		
Original Project/Contract Value:	<i>\$120,000</i>		
Final Project/Contract Date:	<i>08/2012</i>		
Was project/contract completed in time originally allotted, and if not, why not?	<i>No, early winter and regulatory restraints.</i>		
Was project/contract completed	<i>Yes</i>		

within or under the original budget/ cost proposal, and if not, why not?	
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Reference #:	2		
Company Name:	<i>Cross Check Services, LLC</i>		
<i>Identify role company will have for this RFP project (Check appropriate role below):</i>			
X	<i>VENDOR</i>		<i>SUBCONTRACTOR</i>
Project Name:	<i>Johnsville Fuel Reduction, Burton Creek, Highlands, Washoe Meadows, Skylandia, Sugar Pine State Park, DL Bliss State Park Forest Fuel Reduction.</i>		
Primary Contact Information			
Name:	<i>Rich Adams, California State Parks</i>		
Street Address:	<i>PO Box 266</i>		
City, State, Zip	<i>Tahoma, CA 96142</i>		
Phone, including area code:	<i>530-581-5746</i>		
Facsimile, including area code:			
Email address:	<i>radams@parks.ca.gov</i>		
Alternate Contact Information			
Name:			
Street Address:			
City, State, Zip			
Phone, including area code:			
Facsimile, including area code:			
Email address:			
Project Information			
Brief description of the project/contract and description of services performed, including technical environment (i.e., software applications, data communications, etc.) if applicable:	<i>Forest fuel reduction work in numerous state park projects.</i>		
Original Project/Contract Start Date:	<i>06/2005</i>		
Original Project/Contract End Date:	<i>05/2008</i>		
Original Project/Contract Value:	<i>\$150,000</i>		
Final Project/Contract Date:	<i>09/2012</i>		
Was project/contract completed in time originally allotted, and if not, why not?	<i>Yes</i>		
Was project/contract completed within or under the original budget/ cost proposal, and if not, why not?	<i>Yes</i>		

Reference #:	3
Company Name:	<i>Cross Check Services, LLC</i>

Identify role company will have for this RFP project (Check appropriate role below):			
X	VENDOR		SUBCONTRACTOR
Project Name:	Cold Creek, Springwood 3, Homerun, Northstar 2012 S-Pod thinning		
Primary Contact Information			
Name:	Danielle Banchio, Registered Professional Forester		
Street Address:	PO Box 53		
City, State, Zip	Taylorsville, CA 95983		
Phone, including area code:	530-927-7095		
Facsimile, including area code:	530-284-1801		
Email address:	dbanchio@frontiernet.net		
Alternate Contact Information			
Name:			
Street Address:			
City, State, Zip			
Phone, including area code:			
Facsimile, including area code:			
Email address:			
Project Information			
Brief description of the project/contract and description of services performed, including technical environment (i.e., software applications, data communications, etc.) if applicable:	Forest thinning, chipping, logging.		
Original Project/Contract Start Date:	09/2009		
Original Project/Contract End Date:	09/2009		
Original Project/Contract Value:	\$50,400		
Final Project/Contract Date:	08/2012		
Was project/contract completed in time originally allotted, and if not, why not?	Yes		
Was project/contract completed within or under the original budget/ cost proposal, and if not, why not?	Yes		

- 4.3.3 Vendors must also submit **Attachment F, Reference Questionnaire** to the business references that are identified in **Section 4.3.2**.
- 4.3.4 The companies identified as business references must submit the Reference Questionnaire directly to the Purchasing Division.
- 4.3.5 It is the vendor's responsibility to ensure that completed forms are received by the Purchasing Division on or before the deadline as specified in **Section 8, RFP Timeline** for inclusion in the evaluation process. Reference

Questionnaires not received, or not complete, may adversely affect the vendor's score in the evaluation process.

- 4.3.6 The State reserves the right to contact and verify any and all references listed regarding the quality and degree of satisfaction for such performance.

Cross Check Services, LLC abided by the following instructions, we believe the requested reference questionnaires have been delivered by the specified time.

Tab VII Attachment G – Proposed Staff Resume

PROPOSED STAFF RESUME

COMPANY NAME:	Cross Check Services, LLC		
8	Contractor		
Name:	David Mercer	8 Key Personnel	
Classification:	Managing Member	# of Years in Classification:	7
Brief Summary: of Experience:	Worked in forestry management and construction for over 20 years.		
# of Years with Firm:	7		
RELEVANT PROFESSIONAL EXPERIENCE			
MMYYYY to Present: Vendor Name: Client Name: Client Contact Name: Client Address, Phone Number, Email: Role in Contract/Project: Details and Duration of Contract/Project:	092012 to Present Vail Resorts Northstar at Tahoe Jerusha Hall PO Box 129, Truckee CA 96160, 530-562-8043, jhall@vailresorts.com Licensed Timber Operator 2010-2012 fuels reduction work, S-POD trail clearing and S-POD forest thinning		
MMYYYY to MMYYYY: Vendor Name: Client Name: Client Contact Name: Client Address, Phone Number, Email: Role in Contract/Project: Details and Duration of Contract/Project:	112010 and 06-2012 Nevada Division of Forestry Nevada Division of Forestry Paul Carmichael 885 East Lake Blvd, Carson City, NV, 89704, 775-849-2500, ext 243, pcarmichael@forestry.nv.gov Licensed Timber Operator Chipping, mastication, and timber falling		
MMYYYY to MMYYYY: Vendor Name: Client Name: Client Contact Name: Client Address, Phone Number, Email: Role in Contract/Project: Details and Duration of Contract/Project:	092008 to 102010 California Tahoe Conservancy California Tahoe Conservancy Brian Hurt 530-208-6318, bhurt@tahoe.ca.gov Licensed Timber Operator Highlands 1&2, Mark Twain, Springwood III, Myers 5 fuels reduction work and thinning		

MMYYYY to MMYYYY: Vendor Name: Client Name: Client Contact Name: Client Address, Phone Number, Email: Role in Contract/Project: Details and Duration of Contract/Project:		062005 to Present California State Parks California State Parks Rich Adams PO Box 266, Tahoma, CA, 96142, 530-581-5746, radams@parks.ca.gov Licensed Timber Operator Johnsville Fuel Reduction, Burton Creek, Highlands, Washoe Meadows, Skylandia, Sugar Pine State Park, DL Bliss State Park forest fuel reduction
MMYYYY to MMYYYY: Vendor Name: Client Name: Client Contact Name: Client Address, Phone Number, Email: Role in Contract/Project: Details and Duration of Contract/Project:		082008 to 102009 North Tahoe Fire Protection District North Tahoe Fire Protection District Stewart McMorrow 530-546-2212, mcmorrow@ntfire.net Licensed Timber Operator Firestone, Highlands, Quail Lake, Chambers Foothill, Old Contry, Ward Creek, Skylandia, forest fuel reduction
EDUCATION		
Institution Name: City: State: Degree/Achievement: Certifications:	Associated California Loggers Sacramento CA Completion Certified Prologger	
REFERENCES		
Name: Jerusha Hall, Planning Coordinator Organization: Northstar At Tahoe Phone: 530-562-8043 Email: jhall@vailresorts.com Rich Adams, California State Forester Organization: California State Parks Phone: 530-581-5746 Email: radams@parks.ca.gov Danielle Banchio, Registered Professional Forester Organization: North Valley Resource Management Phone: 530-927-7095 Fax: 530-284-1801 Email: dbanchio@frontiernet.net		