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April 4, 2011

Ms. Teri Smith
State of Nevada, Purchasing Division
515 E. Musser Street, Suite 300
Carson City, NV 89701

RE: RFP #1907; Wireless Voice Service, Wireless Data Service, Accessories and Equipment

Dear Ms. Smith,

On behalf of AT&T Mobility, I want to thank the State of Nevada for this opportunity to respond to all three bands of the Western States Contracting Alliance's (WSCA) Request for Proposal (RFP) for Wireless Services. For the last eight years, WSCA and AT&T Mobility have worked as true partners to bring wireless services to more than 7,000 state and local government agencies spanning 46 states and the District of Columbia. This partnership's success can be seen in the 60 percent growth in the use of the contract over the last three years.

AT&T's network investments and upgrades have enabled AT&T Mobility to continue delivering the nation's fastest mobile broadband network. In 2010, AT&T invested $20.3 billion in our network infrastructure. AT&T Mobility continues, year over year, to lead the industry in network investment. AT&T Mobility's wireless offerings will meet, if not exceed, the needs of the WSCA participating entities.

AT&T Mobility will continue to bring new and exciting products and enhancements to the state governments, while addressing their budget constraints. An AT&T Mobility offering provides numerous advantages to WSCA participating entities, including:

- Simultaneous voice and data so that you can talk, email, and surf the Web at the same time.
- Unsurpassed wireless service reaching more than 300 million people (99.8% of the U.S. population).
- The best coverage of any wireless carrier worldwide. AT&T delivers the widest international voice coverage of any wireless carrier in the world. With AT&T Mobility, customers have the freedom to make wireless calls using an internationally enabled phone on all seven continents and in more than 220 countries.
- Wireless data coverage in more countries than any U.S. carrier — with wireless data-roaming in more than 200 countries for laptops, hand-held devices and other data services, and third-generation (3G) services in more than 170 countries. In addition, AT&T offers wireless service on 130 cruise ships worldwide.

- Extensive wireless network built on the 3rd Generation Partnership Project (3GPP) family of technologies, which includes GSM (Global Systems for Mobility), UMTS (Universal Mobile Telecommunications System), HSPA (High Speed Packet Access), and LTE (Long Term Evolution). Nearly 90% of global wireless subscribers are on GSM network technology.
- Accessible sales force and customer service organization that covers all 50 states and the District of Columbia, to enable every agency that desires to use the WSCA contract access to information that will help them in their respective budget and decision making processes.
- Access to the latest in equipment devices and accessories to support both voice and broadband services.
- The most up-to-date network. AT&T Mobility is deploying the latest generation of 3G technology — High Speed Packet Access Plus (HSPA+) — as well as thousands of new backhaul connections. Combined, these will deliver a considerable boost to AT&T's already fast 3G speeds.
- Innovation with next generation technology. In 2010, AT&T Mobility began trials of the next-generation 4G technology — LTE — with planned nationwide deployment in 2011.

AT&T's submitted pricing is valid for 180 days from date of proposal submission.

AT&T Mobility looks forward to continuing our partnership with the State of Nevada under the WSCA program and with WSCA participating entities to meet their wireless needs. AT&T Mobility's proposals leverage the purchasing volumes of WSCA to provide WSCA participating entities the best value at competitive prices.

Please contact Twila Lively, AT&T's WSCA Contract Manager, regarding any questions or for further discussion on AT&T's proposals. Ms. Lively is available at (925) 487-9945 or at twila.lively@att.com.

Respectfully Submitted,

Xavier D. Williams
Senior Vice-President
Public Sector & Healthcare