

## Percentage off list per category

Company Name FASTENAL COMPANY

Please provide the percentage off of list pricing for any of the categories you want to propose in the table below. The proposed discount percentage must not exceed 4 digits to the right of the decimal point (i.e.10.3729% is acceptable while 10.37292% is not).

	<b>Category</b>	<b>Discount</b>
1.	HVAC	<u>23%</u>
2.	Air Filters	<u>23%</u>
3.	Lamps, Ballasts, Fixtures	<u>23%</u>
4.	Cleaning	<u>23%</u>
5.	Material Handling Repairs	<u>23%</u>
6.	Security	<u>23%</u>
7.	Motors and Accessories	<u>23%</u>
8.	Electrical Repairs and Equipment	<u>23%</u>
9.	Fasteners	<u>55%</u>
10.	Batteries and Flashlights	<u>23%</u>
11.	Outdoor Garden Supplies and Equipment	<u>23%</u>
12.	Paint and Accessories	<u>23%</u>
13.	Plumbing	<u>23%</u>
14.	Pneumatic Tools	<u>23%</u>
15.	Power Tools and Accessories	<u>23%</u>
16.	Safety	<u>23%</u>
17.	Hand Tools	<u>23%</u>
18.	Welding and Soldering	<u>23%</u>

**In addition to the above stated category discounts, Fastenal has proposed these discounts within the categories as described within Fastenal's Big Blue volume 10 catalog and WSCA online catalog – see attachment B and letter of clarification.**

Note: This Price Schedule must be submitted together with Attachment H (Market Basket Pricing Schedule) to the State as a separate, sealed package and clearly marked: "Pricing Proposal in Response to RFP No. 1862" per the Submittal Instructions in Section 9.