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Department of Administration
Purchasing Division
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SUBJECT:	Amendment No. 1 to Request for Proposal No. 1773
DATE OF AMENDMENT:	March 5, 2009
DATE OF RFP RELEASE:	February 12, 2009
DATE AND TIME OF OPENING:	April 15, 2009 @ 2:00 p.m.
AGENCY CONTACT:	Dave Jones, Purchasing Officer

The following shall be a part of RFP No. 1773 for ***Local Exchange Telecommunications Voice, Data and Transport Services for Southern Nevada.*** If a vendor has already returned a proposal and any of the information provided below changes that proposal, please submit the changes along with this amendment. You need not re-submit an entire proposal prior to the opening date and time.

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1. Page 4: **1.9.1.1** Voice: 'Sprint' is referenced twice instead of EMBARQ ('Sprint of Nevada' & 'Sprint') Is this significant? Should it be changed?

   Replace Sprint with Embarq.

2. Page 8: **LATA**: references 'Sprint' instead of EMBARQ ('Sprint Central Telephone') Is this significant? Should it be changed?

   Replace Sprint Central Telephone with Embarq.

3. Page 16: **3.5.2.2**: references 'Sprint' instead of Embarq Is this significant? Should it be changed?

   Replace Sprint with Embarq.

4. Page 19-20: **3.6.4.1**: 'Specify the types of circuits available and in what increments...' Are proposing vendors to specify every type of Dedicated Circuits capable of being delivered in all areas and in all their variations?

   Yes.

5. **3.6.4.3**: '...physical route diversity for LEC-provided special access facilities between customer premises and Vendor's point of presence...' Does the state want this for all services and all locations? Or would a more general declaration of how proposing vendors typically deliver said route diversity be acceptable?

   General declaration of route diversity is acceptable.

6. Page 21: **3.7.3.1**: '...provide local classroom training to the State at a location approved by the State as part of the system implementation and without cost to the State...' What services with this be applicable for? Further, does this apply to incumbent partners (eg EMBARQ)?

   Yes, this applies to Centrex service and incumbent partners.

7. **Page 23: 3.9.3** How many payphones do you currently have? What is the location of Payphones? What is the current revenues on existing payphones?

   Payphones are provided at the institutional level and revenue records are not currently available.

8. **Section 5.2.7** "Embarq's Smart IP Integrated Trunking product (SIP Trunking) is based on Minutes of Usage. Please provide if possible the approximate Intrastate, Interstate, and Toll Free Minutes of Usage per month for all sites where the State of Nevada intends to utilize SIP Trunking.

   Please note that, by definition, SIP Trunking requires an IP PBX or TDM PBX (with the means to convert the TDM traffic to IP) be installed at a State location. Does the State of Nevada have the appropriate infrastructure in place to support SIP Trunking? If so, what PBX vendor or vendors are currently in place?"

   The State is fully aware that the proper infrastructure is needed to support SIP trunking and the usage will be provided to the appropriate vendors upon the award of the RFP.

9. Page 43 **9.40** "Proposing Vendor must include any Software Licensing Agreements that will apply to the contract within the proposal" does the word 'any' include licenses related to SIP/IP Telephony enablement within your communications infrastructures?

   The State of Nevada will review any and all software license agreements per the RFP; this <u>does not</u> include the licenses pertaining to the enablement of SIP/IT Telephony in the State's Voice Equipment (PBX's); that would be between the state agency and its voice communications vendor.

10. Page 48 (& Page 12: 2. Acronyms/Definitions) **9.50.4** "Support Request (Repair Ticket)" is not defined within Section 2: Acronyms/Definitions; pages 5-12. Please define this.
    Work Order' definition reads: "A request for service over a normal installation interval of forty five days for dedicated services. A five day interval will be used for non-

dedicated services such as POTS lines." Does this exempt long-lead time Strategic Products ?

Yes, this would exempt long lead time strategic projects that have their own scope of work or contract.

Urgent Work Order' definition reads: "A request for immediate service with an installation interval of 22 days or less." Does this exempt long-lead time Strategic Products?

Yes, this would exempt long lead time strategic projects that have their own scope of work or contract.

11. Page 52 **Attachment B (Primary Vendor)** provides only 8 line items for exceptions. How should the vendor present more than 8 exceptions? Additionally, the table requires that the vendor "(Provide a Detailed Explanation)" of each exception. There isn't sufficient room to provide the required detailed explanation, can this be added on?

    Vendor should download the Attachment B Form (in Word) and <u>must</u> use the form with table to list all exceptions. Each exception must reference the/an RFP section. The form is expandable; additional lines may be added to the table and that will be acceptable.

12. Page 82 **Attachment K: Transport Service Pricing** Tables 1 & 2 do not provide entry points for mileage sensitive services and therefore, cannot be accurately presented within the table provided for: 56K, DS1, DS-3, OCX options. How would you like us to address this?

    Add an additional column to the table or attachment for mileage.

13. Also, does 'Switch Location' mean every location within LATA 721? Or only those pertinent to the addresses listed in Attachment F?

    It refers all current and future switch locations for all State of Nevada institutions within LATA 721.

14. Page 84 **Attachment L: Ethernet 10Mbps Circuits** 'Ethernet Host Connection Cost' is not defined within Section 2: Acronyms/Definitions; pages 5-12. Please clarify.

    State of Nevada requests all costs associated with Ethernet connections.

15. Also, does **"Note 2: Provide pricing for individual circuits to each termination location. There are no three node connections."** indicate that the State of NV insists: 1) all these connections should be individual Pt-Pt Ethernet Private Lines instead of leveraging the economy of scale of positioning connecting all the remote locations to a common Host Ethernet connection at 555 E Washington?

2) on the same parameters of individual Pt-Pt Ethernet Private Lines instead of leveraging the economy of scale of positioning connecting all the remote locations to a common Host Ethernet connection at 7135 S Decatur?

State of Nevada is requesting pricing options for both individual point to point Ethernet connections as well as leveraging the economy of scale of positioning connections to remote locations based upon an institutional need for budget and infrastructure.

16. Also, can vendor present additional bandwidth options within this section? Especially within the 'Ethernet Host Connect Cost' table?

    Yes.

17. Page 95 **Attachment N: PRI Costs** Please clarify. PRIs are not Pt-Pt and the table indicates there are originating and terminating endpoints for these PRIs

    These are not point to point circuits; disregard the E. Washington location column and consider the termination endpoint the far end; provide monthly recurring costs.

18. Are vendors allowed to bid on just data/Ethernet transport only? My company does not offer voice services.

    Yes.

19. Must the vendor bid on all voice locations? (section 3)

    No.

20. Would the State consider Long Distance only services? (section 3)

    Long Distance Services are not being considered in this RFP.

21. Will the State award sole source for voice services”? (section 3)

    Refer to NRS 333.115 and NAC 333.150 for sole source procedures.

22. Will the State consider a mix of VOIP and TDM solutions? (section 3)

    Yes, as appropriate to the infrastructure of the individual institutions.

23. Will the State accept Ethernet handoffs at any or all locations? Please identify the locations where Ethernet handoffs are acceptable. Is there a preferred interface? Is that interface choice ubiquitous across all locations? Please state whether that interface hand off is a must have? (section 3)

Ethernet interfaces are standardized through the IEEE and appropriate to the infrastructure of the individual institutions.

24. What facilities are available at 555 E Washington & 7135 S. Decatur for fiber (i.e. Existing conduit, MPOE Closet, Termination Panels, Rack Space, Power Source)? (Attachment F through N)

    There is existing conduit. All other equipment such as racks and termination panels must be provided by the awarded vendor. MPOE closet and power will be provided.

25. If existing conduit is available at the above addresses are there any restrictions on vendor using said conduit (telco closet space limitations, power restrictions, contractual, etc…)? (Attachment F through N)

    Yes, there are restrictions and approval must be given by each individual institution's management.

26. What are the State's diversity requirements for Voice, Transport, and Optional Services on a per location and service basis? (section 3)

    Refer to Question #5 with answer.

27. Will the State accept Point to Point circuits bundled via higher bandwidth facilities when aggregated into a common location, e.g. 555 E Washington & 7135 Decatur? (Attachment F through N)

    Yes, and appropriate to the infrastructure of the individual institutions.

28. Does the State have the ability to perform Multiplexing should vendor deliver higher bandwidth facilities? (Attachment F through N)

    Yes, and appropriate to the infrastructure of the individual institutions.

29. In table that begins on page 91 of the RFP document – there is no bandwidth requirement listed for "Point To Point Far End", what is that bandwidth? (Attachment M)

    These services are for full point to point T-1's.

30. For all point to point circuits and Internet connections, will alternative bandwidths selections be considered if proposed? (Attachment F through N)

    Yes, and appropriate to the infrastructure of the individual institutions.

31. What is the States stated technical problem/challenge?

    RFP 1773 is not designed to address specific technical problems or challenges.

32. Where is the Long Distance portion of this bid? Sprint is current PIC

Refer to Question #20 with answer.

33. What size of internet pipe and where does the State want it delivered? Do you require burstable connection?

State of Nevada requires proposals for all available bandwidths at a variety of institutions including burstable connections.

34. If there are 2800 plus Access Lines what are the 2000 plus that are NOT centrex?

Refer to tables and attachments for other services.

35. If vendor is proposing new technologies how do we represent that pricing and technical overviews to help the state understand them?

State of Nevada encourages vendors to be creative with their proposals regarding new technologies.

36. Please define USER TRAINING. Is this equipment training rather than network services

Refer to Question #6 with answer.

37. Who judges the responses?

The evaluation team.

38. What is the weighting of the decision criteria?

Criteria weights are confidential per NRS 333.335.

39. For Attachment F, what is the Meridian Business Sets referencing since these are Transport T1s?

Attachment F, Table 1 refers to the Meridian Business Sets and Attachment F, Table 2 refers to the T1's.

40. Where are the Frame and ATM related requirements? Everything appears to be Private Line.

This is appropriate to the infrastructure of the individual institutions.

41. Are there any technical parameters to consider regarding current and future design requirements? (ie; full mesh vs. hub and spoke, L2 vs. L3, etc.) Please provide a list of

sites currently on Frame Relay and currently on ATM. In addition, how much bandwidth is required at each location?

This is appropriate to the infrastructure of the individual institutions.

42. Please confirm the address for Health/NV Cancer Loc W. Twain Pg. 87

Correct address should be 1 Breakthrough Way.

43. Is it possible for you to send a rough diagram of your current network, excluding any proprietary information?

Once the RFP is awarded, the successful proposer may have access to State of Nevada network diagrams excluding any proprietary information. Individual institutions reserve the right to provide network diagram based on confidentially.

44. In the T1 section M it lists both 555 E Washington AND 7135 S Decatur-Is the need to have 2 T1s at each remote site 1 to 555 and 1 to 7135?

The State is requesting pricing for each individual location.

45. If vendor deems that no portion of our response is confidential as defined in the RFP, is it still necessary to submit a confidential response?

The vendor must comply with Attachment A of the RFP 1773 and Section 4.1.14.

46. Should the provider design this solution as one network, with the assumption that the State of Nevada will segregate the traffic internally? Please specify any other design considerations.

The State of Nevada will not accept any designs by the provider in this RFP

47. Vendor provides the vast majority of required services. The three services that we do not offer are ISDN BRI, ATM and dark fiber. Will you accept a bid from a carrier that provides the majority of requested services?

Yes.

48. Attachment F, Page 71- RFP indicates that the State is utilizing 2,589 Voice Lines (Centrex). Please provide each site address, quantity of phone lines and what type of phone system.
(Example: Welfare Charleston-3700 E. Charleston Blvd, -23 Centrex lines terminated on 15 Meridian Centrex phone sets, 1- Attendant Console, UCD or ACD?)

Refer to Question #34 with answer.

49. Page 18, 3.6.1.1, ISDN Services Is the State open to other technologies in lieu of BRI/DSL that offer the same level of service?

The State will accept all technological options available and appropriate to the infrastructure of the individual institutions.

50. Page 19,3.6.4 Transport - Would the State consider a DWDM wavelength in lieu of dark fiber?

The State will accept all technological options available and appropriate to the infrastructure of the individual institutions.

51. Page 48-Terms and Conditions Definitions- What is the definition of a "major outage" in terms of duration or percent of network impacted?

Refer to Section 2, Acronyms and Definitions.

52. Page 20, Transport 3.6.7-ATM-Can Vendor offer alternate services such as Ethernet and/or Sonet in lieu of ATM?

Yes.

53. Page 20, Service and Support 3.7.1.2-Does this question pertain to an installation schedule interval?

Yes.

54. Page 80-Attachment I-Managed Ethernet-What is the State's definition of Managed Ethernet?

Managed Ethernet is a service to which the vendor provides a queuing and or priority structure over Ethernet. This may include monitoring of the service.

55. Page 18, Transport 3.6 – Would it be possible to obtain an inventory of the State's ATM, SONET/TDM and BRI router interfaces.

No.

56. Page 12, Scope of Work - Will the State be willing to award the Voice services to multiple vendors?

Yes.

57. Attachment F, Page 71- Please provide the site and quantity of all PRI circuits?

A complete inventory of all PRI circuits is currently not available.

58. Page 13, 3.3.3-Pay Phones Please provide address and quantities of all Pay Phone locations?

Refer to Question 7 with answer.

59. Page 4 & 5 1.9.1.2 If additional services are requested at the time of award will the State accept a timeline for site survey and construction?

Yes.

60. In Reference to questions # 1 and 8:

    a. Vendor is interested in proposing next generation technologies as part of our response to this RFP, in order to properly assess the new technologies requirements we need to be able to identify all types and quantities of service and equipment at all State RFP locations.
    b. Please provide a detail inventory of type of services, quantity of services and equipment that is currently utilized at all/each State RFP locations

    If vendors have new technologies, refer to tables and attachments and propose any optional services appropriate to the infrastructure of the individual institutions. Also refer to Question 43 with answer.

ALL ELSE REMAINS THE SAME.

Vendor shall sign and return this amendment with proposal submitted.

NAME OF VENDOR _____

AUTHORIZED SIGNATURE _____

TITLE _____ DATE _____

This document must be submitted in the "State Documents" section/tab of vendors' technical proposal