GORMAN MANUFACTURING COMPANY, INC
492 Koller Street
San Francisco, CA 94110

Do not confuse with other Gorman companies, this is a fictitious company used by D&B for demonstration purposes. This is a headquarters location. Branch(es) or division(s) exist.

Telephone: 650 555-0000
Chief executive: LESLIE SMITH, PRESIDENT
Year started: 1965
Employs: 120 (100 here)
Financial statement date: DEC 31 2001
Sales F: $20,667,922
Net worth F: $3,311,461
History: CLEAR
Financing: SECURED

D&B Suppliers Risk: 8

SUPPLIER EVALUATION RISK (SER) SCORE
FOR THIS FIRM : 8

D&B PAYDEX®
12-Month D&B PAYDEX: 37
When weighted by dollar amount, payments to suppliers average 69 days beyond terms.

Based on trade collected over last 12 months.

D&B PAYDEX Key
■ High risk of late payment (average 30 to 120 days beyond terms)
■ Medium risk of late payment (average 30 days or less beyond terms)
■ Low risk of late payment (average prompt to 30+ days sooner)

D&B Score Interpretation Table

SUMMARY ANALYSIS

D&B Rating: --

The blank rating symbol should not be interpreted as indicating that credit should be denied. It simply means that the information available to D&B does not permit us to classify the company within our rating key and that further enquiry should be made before reaching a decision. Some reasons for using a "--" symbol include: deficit net worth, bankruptcy proceedings, insufficient payment information, or incomplete history information. For more Information, see the D&B Rating Key.

Below is an overview of the company's rating history since 04/04/01:

<table>
<thead>
<tr>
<th>D&amp;B Rating</th>
<th>Date Applied</th>
</tr>
</thead>
<tbody>
<tr>
<td>--</td>
<td>04/04/01</td>
</tr>
</tbody>
</table>

https://www.dnb.com/product/sqrsampl.htm

9/28/2010
The Summary Analysis section reflects information in D&B’s file as of January 27, 2003.

**RISK SCORE ANALYSIS**

**KEY FINANCIAL COMMENTARY:**
- Payment information indicates slow payment(s) present
- Payment experiences exist for this firm which are greater than 60 days past due.
- Vendor information indicates negative payment comments.
- Evidence of open suit(s), lien(s), judgment(s) in D&B database.
- Control age of date entered in D&B files indicates lower risk.
- Positive net worth is present for this firm

**INCIDENCE OF FINANCIAL STRESS**

The Incidence of Financial Stress is the proportion of firms with scores in this range that discontinued operations with loss to creditors. Based on historical data in Dun & Bradstreet’s files, the Incidence of Financial Stress over the past year was as follows:

- **INCIDENCE OF FINANCIAL STRESS:** 8.30% (830 PER 10,000)
  - Supplier Risk Score of 8

- **INCIDENCE OF FINANCIAL STRESS:** 1.40% (140 PER 10,000)
  - National Average

**FINANCIAL STRESS CLASS:**

4

**CREDIT DELINQUENCY SCORE:**

270

**DIVERSITY**

<table>
<thead>
<tr>
<th>Minority-Owned Business:</th>
<th>YES</th>
<th>Historically Underutilized Business:</th>
<th>N/A</th>
</tr>
</thead>
<tbody>
<tr>
<td>Women-Owned Business:</td>
<td>N/A</td>
<td>Veteran-Owned Business:</td>
<td>N/A</td>
</tr>
<tr>
<td>Disadvantaged Business Enterprise:</td>
<td>N/A</td>
<td>Vietnam Veteran Business:</td>
<td>N/A</td>
</tr>
<tr>
<td>Small Disadvantaged Business:</td>
<td>N/A</td>
<td>Disabled-Owned Business:</td>
<td>N/A</td>
</tr>
<tr>
<td>HUB-Zoned Certified Business:</td>
<td>N/A</td>
<td>Historical College Classification:</td>
<td>N/A</td>
</tr>
<tr>
<td>SBA 8(a) Certified:</td>
<td>N/A</td>
<td>Labor surplus area:</td>
<td>N/A</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Small Business:</td>
<td>N/A</td>
</tr>
</tbody>
</table>

**SPECIAL EVENTS**

10/18/2002
On Mar 26, 2002 the subject experienced a fire due to an earthquake. According to Leslie Smith, president, damages amounted to $35,000 which were fully covered by their insurance company. The business was closed for two days while employees settled personal matters.

**CUSTOMER SERVICE**

If you have questions about this report, please call our Customer Resource Center at 1.800.234.3867 from anywhere within the U.S. If you are outside the U.S. contact your local D&B office.

*** Additional Decision Support Available ***

Additional D&B products, monitoring services and specialized investigations are available to help you evaluate this company or its industry. Call Dun & Bradstreet’s Customer Resource Center at 1.800.234.3867 from anywhere within the U.S. or visit our website at www.dnb.com.

*Back to Report Archive*  
*New Search*

---

*Print Entire Report*  
*E-mail Report*  
*Save HTML Report*

Copyright 2003 Dun & Bradstreet - Provided under contract for the exclusive use of subscriber XXXXXXXXXXL

https://www.dnb.com/product/sqrsampl.htm  
9/28/2010